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MINEESCTA FARM. BJSINESS NOTES

Prerared by the Division of Agricułtural Economics University Farm, St. Paul, Minnesnta

FARM DERT IROBLEMS
Erepared ry E. C. Johnson
One of the most important problems confronting agriculture today is the Froblem $n f$ farm debts. Nost farmers find it very difficult ard some farmers find it impossible to meet payments or debts under present conditions of low rrices for farm products. The situation has become very serious and many farmers will lose their farms unless adjustments are made in their debts or other relief rovideत.

Wian of our difficulties soday trace rack to the pericd of inflation in land values of 1917-2 when there was a great increase in the debts on farms. According to the estimates of the United States Lerartment of Agriculture, the total farm mortgage debt in Minnesota wích was 146 millinn dollars in 1910 had increasei to 455 million dnllars by 1920. In 1920 , the mortgage debt was equal to 1.4 per cent of the value of all farm real estate in Minnesota but this was an inflated value based on abnarmally high prises for farm products. Following l92 , priees of farm products and land values declined kut the debt increased. In 193n, the mortgage debt was 530 million dollars whioh was 25 per cent of the cersus values of all Ninnescta farm real estate. The interest ohligation figured at $5 \frac{1}{2}$ per cent interest was equal to 7 ner cent of the gross sales of farm rrociucts in 1920, 9 per cent in 193C, kut in 1932 with prices at extremely low levels, it was about 16 per cent of gross sales. If the interest due or other farm dehts is added, it is apparent that nearly ore-fourth of the gross seles were needed to meet interest obligaticns. cn some indiviतual farms, interest was equal to all income. (See Tables 1 and 2.)

Tarle 1
Ratin of Total Mortgage Iebt to Talue of All Farm Land and

| Year | Estimated farm mortgage deht (total) | Census value of land and ruildings | Ratio of तebt to velue of all farm real estate |
| :---: | :---: | :---: | :---: |
| 1310 | \$ 146,162 , 000 | *1, 562, 441,456 | 12\% |
| 1920 | 455,547, กกก | 3,301,168,325 | 14 |
| 1925 | 553,784, 000 | 2,393,741,745 | 23 |
| 1930 | 53), 225,000 | 2,125, ก93, 278 | 25 |

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Trble 2

Ratio of Interost on Farm Mortgage Debt to Gross Sales of Frm Products in Minncsot:

| Year | Interest on mortgage debt $\mathrm{Et} 5 \mathrm{~F} \%$ | Gross sales of products | Per cent of gross salєs |
| :---: | :---: | :---: | :---: |
| 19.10 | \$8,038,800 | \$165,860,607 | 5\% |
| 1920 | 25,054,700 | 379,230,509 | 7 |
| 1925 | 30,458,120 | 395,217,696 | 8 |
| 1930 | 29,151,370 | 331,504,326 | 9 |
| 1932 | 27,500,000 | 170,000,000 | 16 |

The changes in the aversge debt per mortgaged ferm are given in Table 3 for various begriculturel regions in Minnesota. $s t$ present this debt is two to three times greater than in 1910. Compratively few firms are being sold under present conditions, but in many sections the ferms that ere sold go at prices near or below 1910 levels of lend values.

Table 3
Farm Mortgage Debt on Farms Operated by Cwners in Minnesota (U.S. Census)

| District | Per cent of farms$\qquad$ mortgaged |  |  | $\therefore v e r a g e ~ d e b t$ per mortgaged farm |  |  | Ratio of debt to value of land\& buildings on mort. farms |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1910 | 1920 | 1230 | 1810 | 1920 | 1930 | 1910 | 1920 | 1930 |
| Northwestern | 59 | 67 | 61 | \$1533 | \$3635 | \$3649 | 25\% | 28\% | 48\% |
| Northeastern | 31 | 55 | 49 | 491 | 1081 | 1354 | 20 | 25 | 32 |
| East central | 49 | 59 | 58 | 963 | 2694 | 2938 | 24 | 29 | 42 |
| West central | 54 | 69 | 60 | 2188 | 5379 | 5704 | 25 | 26 | 46 |
| Southwestern | 53 | 61 | 62 | 2837 | 7749 | 8443 | 25 | 26 | 47 |
| Southeastern | 37 | 48 | 51 | 2187 | 5435 | 5677 | 28 | 30 | 45 |
| Minnesoto | 46 | 56 | 56 | 1864 | 441.9 | 4734 | 26 | 27 | 45 |

In Table 4, a comparison is made of : 2 vercge mortgage debts per acre in 1930 and average snle values of firm land in 1910 and 1911. If re assume that the sale values of 1910 and 1911 are values which may represent the capitalization of income from the land over a period of years in the future, then it becomes evident thet the average debts rgainst the farms today, especiolly if other debts are added to the mortgage debts, are nearly equal to the ralue of the mortgaged farms. This menns thet on many froms the debts exceed a conservative valuation of the real estate, that owners have no equity and the creditors' security is worth less thin the loan.

Table 4

| h Comparison of hverage Mortgage Debt per sicre on Nortgaged Farms in Minnesota in 1930 and Average Sale Vnlues of Farm Real Estato in 1910-1911 |  |  |
| :---: | :---: | :---: |
| Districts | Average debt per acre, 1930 | verage sale value of farms, 1910-11 |
| Northwestern | \$18 | $\$ 24$ |
| Northeastern | 12 | 11 |
| East central | 24 | 24 |
| West centrel | 31 | 39 |
| Southwestern | 47 | 57 |
| Southeastern | 46 | 58 |
| Minnesota | 33 | 41 |

A great many proposils have been offered to solve the presont acute situation with regard to farm debts. A brief discussion of some of these proposals follows.

1. The general moratorium - One proposal is thet a moratorium be declared on farm debts. This would have the advantage from the standpoint of the debtor that it would make it possible for hin to hold his farm without meeting payments of interest on the debts and meanwhile allow him to make adjustments which seem necessary. However, this is a blanket remody which has many disadvantages and in final analysis is unsound. Many farmers con pay financial obligations and should do so. It must be remumbered that many creditors of farmers obtained their funds by selling bonds like the Federal Lend Banks and the banks must meet interest payments on bonds or become insolvent. Sevings banks loaned the funds of their depositors. If interest is not paid on loans, depositors cannot be piid. The moratorium or force to prevent foreclosures will injure the credit mting of farmers which in the past has been high. This mould make it more difficult for all farmers to obtain credit. In lfinnesotr, it is estimated that about 40 per cent of the farmers operating their orn farms are free from debt and a fairly large group have only moderate debts thich can be paid. These groups rould be injured by finding it more difficult to obtain credit in the füture if a morntoriun were declared.
2. Debt adjustinent - In making adjustments in àebts, ench case must be handed separately because each case is a distinct problem. Farmors who can pay interest on debts should do so. However, with prices low, many cannot pay financial obligations and included in this eroup are efficient farmers on good farms. It would be a misteke to foreclose the loans of efficient famers and force them of $f$ their farms or change them from a status of owners to tenants. In most such cases, it will be advantageous to both debtor and creditor if they agree upon some plan of adjustment which will ensble the frmer to hold his farm and work out of a difficult situation. sajustments matake the form of reduction in principal; reduction in interest; paying creditors the share of the crop that usually goes to the lendlord, the creditor to pay taxes and heve the rest as interest; deeding the farm to the credj.tor and the debtor renting it with the opportunity of buying or purchasing it on a crop payment plan. Suggestions on debt adjustment are given in rinnesota Special Bulletin 157.
3. Refinencing by the U. S. government - inany mensures have been introduced in Congress dealing with the problem of refinancing agriculture. The zreat problen is to reduce the debts on farms and proper legislation should make it possible to refinance sone of the indebtedness of egriculture in such a manner that the total debt will be reduced. While not all creditors are willing or have the legal right to reduce loans, there are mnny who would be willing to scale down the principal if the balance would be paid in cash. Governrent funds for farm mortgage loans would enable rany farmers to refinance and reduce their debts to a point where they could be carried and omnership of the farms retained.

Some measures provide for rerinancing all farin debts by the government at a low rate of interest, $1 \frac{1}{2}$ to 3 per cent. Such plans are open to objection because even tho the mates viere reduced many forrers would still heve difficulty paying interest and the principil would not be reduced. islso, it would rean that the government by borrowing and financing at such a low rate would take a loss and would be peranently in the mortgage loan business. It would siso prevent liquidation of loans in some regions where agriculture cannot be carried on with profit even in normal times. In the latter regions, it is likely that any aid given should be direct relief and not lorns which keep the farrer in debt. ' Instead of an arbitrarily low rate, it would seen desirable to refinance at a fair market rate of interest and efforts made to reduce the principal of loans. The following suggestions are offered as general principles for a prograre of refinancing of farm debts.
a. All agencies under federal direction for extending credit to farrers should be placed under the supervision of one agency. The experience of the Federal Frarm Loan Bonrd would probably make it the logical agency to supervise the lonn prograr. Uniting the agencies under one central borard should result in a more unified progran for agriculturnl finance, prevent competition between agencies and reduce expense.
h. Refinsincing of farm mortgage loans should be done thru the Federal Land Banks. In these banks, we have efficient machinery for farm mortgage financing which was set up not for profit but for the mutuel benefit of $f$ armers wilho are borrowers and stockholders. Joirt Stock Land Banks should be voluntarily liquidated and their sound rassets transferred to the Federal Land Banks.
c. The capital structure of the Federal Land Banks should he strengthened by the United States government purchasing additional stook in the Federal Land Banks. Provision should also be made for the government to purchase at par bonds of the Federal Land Braks so that funds will be available for mortgage loans. Loans should be adequately secured by first mortgages on farr:s and niade on the amortization basis.
d. in emergency government fund might be provided for secend mortgege lnans on farms on wich farmers have reasonable assurance of being able to meet financial obligations if prices of form products shori sche recovery. These loans should be made by some agency other than the Federal Land Banks, probably by the Regional ingricultural Credit Corporations which might be set up as more or less permanent institutions with broadened powers to cooperate with the Federal Land Banks in a prograri of refinancing.
e. It appears desirable to establish county credit councils in all agricultural counties to hear cases of debtors and creditors and suggest adjustments. These councils should be composed of peofle in the communties who understand the problems and are unbiased in their opinion. Such counails right be appointed by federal judges and given a small mount of $f$ inancial aid by the federal government to cover incidental expenses.

## MINNESOTA FARM PRICES FOR JANUARY 1933 <br> Prepared by Adena E. Erickson

The index number of Minnesota farm prices for the month of January 1933 was 34.6. When the averace of farm prices of the three Januarys of 1924-$25-26$ is represented by 100, the indexes for January of each year from 1924 to date are as follows:

$$
\begin{array}{cr}
\text { January } & 1924-85.5 \\
" \prime & 1925-101.6 \\
" \prime & 1926-112.6 \\
" \prime & 1927-112.4 \\
" \prime & 1928-99.5 \\
" \prime & 1929-101.2 \\
" \prime & 1930-99.6^{*} \\
" \prime & 1931-72.4^{*} \\
" \prime & 1932-18.2^{*} \\
" & 1933-34.6^{*}
\end{array}
$$

> * Preliminary

The price index of 34.6 for the past month is the net result of increases and deereases in the prices of farm products in Jamuary 1933 over the average of January 1924-25-26 weighted according to their relative importance.

|  | $\begin{aligned} & \text { Jan. } 15 \text {, } \\ & 1933 \end{aligned}$ | $\begin{aligned} & \text { Dec.15, } \\ & 1932 \end{aligned}$ | $\begin{aligned} & \operatorname{Jan} .15, \\ & 1932 \end{aligned}$ | Av. Jan. $1924-25-$ 26 | $\begin{aligned} & \% \text { Jan. 15, } \\ & 1933 \text { is } \\ & \text { of Dec. } \\ & 15,1932 \end{aligned}$ | $\begin{aligned} & \text { \% Jan. } 15, \\ & 1933 \text { is } \\ & \text { of Jan. } \\ & 15,1932 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { \% Jan. } 15 \text {, } \\ & 193 \text { is of } \\ & \text { Jan. } 15, \\ & 1924-25-26 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wheat | \$. 35 | \$. 33 | 费. 55 | \$1.46 | 106 | 64 | 24 |
| Corn | . 14 | . 14 | . 36 | . 69 | 100 | 39 | 20 |
| Oats | . 10 | . 10 | . 21 | . 40 | 100 | 48 | 25 |
| Barley | . 17 | . 18 | . 35 | . 64 | 94 | 49 | 27 |
| Rye | . 21 | . 19 | . 33 | . 98 | 111 | 64 | 21 |
| Flax | . 96 | . 86 | 1.19 | 2.59 | 112 | 81 | 37 |
| Potatoes | . 23 | . 22 | . 31 | . 77 | 105 | 74 | 3 c |
| Hogs | 2.45 | 2.50 | 3.30 | 8.63 | 98 | 74 | 28 |
| Cattle, | 3.20 | 3.30 | 4.10 | 5.41 | 97 | 78 | 59 |
| Calves | 3.50 | 3.50 | 5.00 | 8.25 | 100 | 70 | 42 |
| Lambs-sheep | 4.19 | 4.21 | 4.54 | 11.85 | 100 | 92 | 35 |
| Chickens | . 070 | . 070 | . 110 | . 158 | 100 | 64 | 44 |
| Eggs | . 19 | . 27 | . 13 | . 35 | 7 C | 146 | 55 |
| Butterfat | . 20 | . 22 | . 24 | . 47 | 91 | 83 | 43 |
| Hay | 5.68 | 5.85 | 9.02 | 11.38 | 97 | 63 | 50 |
| Milk | 1.02 | 1.15 | 1.39 | 2.24 | 89 | 73 | 46 |

[^0]
[^0]:    *Except for milk, these are the average prices for Minnesota as reported by the United States Department of Agriculture.

