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Impacts of the U.S. subsidy to soybeans on World prices, production and exports¹

Antônio Salazar P. Brandão²

Elcyon Caiado Rocha Lima³

Abstract: This paper specifies and estimates an econometric model of the soybean market (grain, oil and meal) to assess the effects of U.S. domestic support to soybeans on world soybean prices, production and exports.

The model divides the world into five regions (modules): Argentina, Brazil, the European Union, the United States (US) and the Rest of the

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² Professor of the State University of Rio de Janeiro (UERJ). abrando@firjan.org.br

³ Researcher at IPEA and Professor of the State University of Rio de Janeiro (UERJ). elcyon@ipea.gov.br

World (ROW). There are interactions between the modules through the international prices and the net exports of each soybean product. The international prices of grain, oil and meal are endogenous and are determined equating net exports of the first four modules (Argentina, Brazil, European Union and the U.S.) to net imports of the ROW. The analysis is conducted eliminating the U.S. domestic support to soybeans and simulating the impacts on the variables of interest. The simulations show a significant impact of the US subsidy to soybeans on world prices and net exports of the four selected regions.

Key words: soybeans subsidy, soybean market, international trade.

JEL Classification: F17, Q17

Resumo: Este trabalho estima um modelo econométrico do mercado de soja e derivados com o objetivo de avaliar os efeitos das políticas de apoio interno dos Estados Unidos sobre os preços internacionais, sobre a produção e sobre as exportações.

O modelo divide o mundo em cinco regiões: Argentina, Brasil, Estados Unidos, União Européia e Demais países. A interação entre as regiões ocorre através dos preços internacionais e pelas exportações líquidas em cada um dos mercados. Os preços internacionais dos três produtos são determinados igualando-se a soma das exportações líquidas das cinco regiões.

A análise é feita eliminando o apoio doméstico nos Estados Unidos e simulando o impacto nas variáveis de interesse. As simulações mostram impactos significativos do subsídio americano sobre os preços internacionais e sobre as exportações líquidas de Argentina, Brasil, Estados Unidos e União Européia.

Palavras-chave: subsídio à soja, mercado da soja, comércio internacional.

Classificação JEL: F17, Q17

1. Introduction⁴

The Farm Bill of 1996, the Federal Agriculture Improvement and Reform (Fair) Act, introduced significant changes in U.S. agricultural policy. This partial reform of agricultural policy was an attempt to reduce budget expenditures and to meet agreements signed in the Uruguay Round. Traditional types of assistance, mostly based on current production and market conditions, were discontinued in favor of decoupled payments (called production flexibility contracts, PFC) not associated with current production or area. All acreage restrictions were eliminated.

With the fall in prices after 1997, U.S. government expenditures with *Amber Box* support (not excluding *de minimis* exemptions) went from US\$ 7 billions in 1997, to US\$ 14 billion in 1998, to US\$ 23 billion in 1999 and fell slightly to US\$ 21 billion in 2000 (Hart and Babcock, Table 2, p. 10). Support for soybeans under this category increased from almost zero in 1997 to US\$ 1.3 billion in 1998, to US\$ 2.8 billion in 1999 and 2000.

Payments based on historical programs (the same as the PFCs), which have replaced the old Loan Deficiency Payments, have been another major component of U.S. support to agriculture. Expenditures under this heading went from US\$ 5.2 billion in 1996, to US\$ 6.3 billion in 1997, to US\$ 8.4 billion in 1998, to US\$ 10.9 billion in 1999 and have fallen slightly to US\$ 10.5 billion in 2000 (OECD).

Soybeans have benefited from the U.S. commodity loan programs since 1941, but were not subjected to the acreage restrictions imposed on feed grains, rice, wheat and upland cotton (Westcott and Price, p.15). In most of the period after 1970 market prices have been above the loan rate and the main benefit of the program was to provide liquidity to farmers until production was sold. This was not the case before 1970 and in the middle of the decade of the 1980s (see Westcott and Price pp. 16 and 17).

The marketing loan program in the U.S. started in 1986 for rice and upland crop and was extended to soybeans and other oilseeds in 1991

⁴ This paper was prepared in 2002 to support the the WTO panel against the U.S. domestic support policies for soybeans that was Brazil was then considering. Due to changes in the world soybeans market, with significant price increases, the WTO panel was not requested. We submitted for publication the original version of the paper, without updating the data and model estimation.

(Westcott and Price, p.3) and to wheat and feed grains in 1993. The Fair Act continued the market loan program for these crops.

The PFC payments, introduced by the Fair Act, were an attempt to move towards income support rather than price support. Producers of commodities previously eligible for deficiency payments were entitled to payments based the area planted with such crops during the 5-year period previous to 1996. Soybeans were not eligible for PFC payments.

The PFC payments have been considered by U.S. policy makers and by the WTO official decoupled with no or small effect on current production and on trade. However, time has shown that what seemed true in principle was not so in practice. With the elimination of acreage controls the PFC payments provided extra operating capital that allowed farmers to expand area. This took place for products that had higher returns per hectare. The increase in the loan rate for soybeans US\$ 5.26 per bushel in the 1997/98 marketing year triggered a substantial expansion of soybean acreage at the expenses of other crops, mainly wheat. But the production and trade distortions became even more evident with the Farm Security and Rural Investment Act (FSRIA) of 2002 that allowed changes in base acreage and yield and, as such, introduced an expectation element in the farmer's decision process. In other words, farmers that grow soybeans (and other products included in the policy) now will be eligible to receive the subsidies of the 2008 Farm Bill. That is, tomorrow's subsidies induce more production, more exports and lower world prices today. This is clearly a non-decoupled form of domestic support.

After 1999 the U.S. government introduced direct payments to soybean producers (the Oilseed Program). These payments were introduced after marketing loss assistance was granted to other crops and they are based on past areas and yields. Nevertheless, these payments have effects that are similar to the PFCs and are likely to raise current production in the U.S., raise U.S. exports and further reduce world prices of soybeans.

The Farm Security and Rural Investment Act (FSRIA) of 2002 did not change principles embedded in the earlier policy and introduced counter cyclical payments that provide a guarantee against low prices. Again these payments are based on past acreage and yield, but through expectations they will increase U.S. production and exports and will depress world prices in the present.

In this paper we assess the effects of the U.S. domestic support to soybeans and its consequences to world prices and to Brazilian production and exports. To achieve this we first built an econometric model of the world soybean market. The counterfactual analysis consisted of the elimination of the U.S. domestic support to soybeans and to track the impacts on the variables of interest.

The paper is organized as follows: section 2 presents stylized facts about the production of soybeans in the U.S. and Brazil; section 3 describes the U.S. Marketing Assistance Loan Program and other policies that have distorting effects on production, trade and world prices; section 4 lays down the principal characteristics of the econometric model used to estimate the impact of domestic support in the U.S. on world prices and Brazilian production and exports; section 5 contains the principal results and section 6 concludes the paper.

2. Stylized facts

U.S. acreage for products where area was tied to deficiency payments before the Fair Act decreased substantially after 1996. Between 1996 and 2000 area reductions were as follows: corn 1.9 million hectares; wheat 5.0 million hectares; sorghum 1.6 million hectares; and barley 506 thousand hectares. During the same period the increase in soybeans area was 4.2 million hectares⁵, which shows that the change in legislation had a major impact on the area planted with this crop.

Production of soybeans increased mostly because of area, since yields did not change during this period⁶. This is seen in Table 1 that displays area, production and yield for the period 1979/2001. Production increased 17 percent between 1996 and 2001, area increased 19 percent and yield, declined 1 percent over the same period⁷. Figure 1, which is based on indices of three-year averages, shows the same data.

The corresponding data for Brazil are shown in Table 2 and Figure 2,

⁵ Area increases were also observed in cotton (358 thousand hectares); sunflower (104 thousand hectares) and rice (98 thousand hectares).

⁶ Yield is a partial index of productivity. A more appropriate indicator is the total factor productivity index, whose calculation goes beyond the scope of this analysis.

⁷ These are based on the three-year averages.

where it can be seen the strong expansion of both area and yield during the same period. But the key difference is that domestic support has not changed at all during this period in Brazil, while this was not the case in the U.S.. A significant policy change that took place recently in Brazil was the elimination of the value added tax (ICMS) on exports of agricultural and semi processed goods in 1996. In other words, market forces have driven the strong performance displayed by the sector in Brazil.

Figure 3 shows the volume of U.S. soybeans exports since 1990. After the loan rate was raised to US\$ 5.26 per bushel in the 1997/1998-crop year exports have jumped, increasing 11 percent between 1997 and 1999 and 21 percent between 1998 and 1999. U.S. exports have been expanding since 1990, as figure 3 shows; however, from 1998 to 2001 they have shown additional vigor. This is particularly disturbing in light of the fact that the U.S. dollar has become stronger over this period, that world prices have been declining and that yields have not increased (Figure 4 shows export volumes and yield indices).

These elements show clearly that marketing assistance loan program have played a major role to explain the evolution of production and exports. In other words, while in Brazil the market has been the driving force behind the expansion of the soybean sector, in the U.S. the recent expansion is induced by government expenditures to support the sector.

3. The U.S. Marketing Loan Assistance, Fixed Payments and Counter Cyclical Payments

The US Marketing Loan Assistance Program operates through two instruments:

- Loan Rates; and
- Marketing Loans.

Loan Rates. The Marketing Loans for soybeans started in 1991. Before their introduction only Loan Rates were available. These allow soybean farmers to borrow from the government with production pledged as loan collateral. The loan value is determined by a crop specific loan rate per unit of production. Farmers can borrow anytime after harvest through May 31. Most of the operations occur shortly after harvest when prices are seasonally low.

Loan repayment can be made in either of the forms below:

- payment of the principal plus interest; or
- forfeiting ownership of the loan collateral and keeping the proceeds of the loan.

Marketing Loans. Marketing loans changed significantly the operation of the program. Farmers are allowed to repay the loans at prices below the original loan rate plus interest. This is likely to occur when market prices are below the loan rates.

With marketing loans the government accumulation of stocks is reduced, since farmers retain ownership of production and sell directly on the market. In consequence the policy has removed the price support mechanism embedded in the Loan Program before.

The benefits of the program to farmers are granted through two different channels:

- **Loan Program.** In this case production is pledged as collateral for the loan in the same form described before. But farmers can repay the loan, at anytime during the loan period, at market prices. For soybeans the repayment prices are posted county prices that are calculated daily. The difference between the Loan Rate and the county prices represents a benefit of the program for producers. Notice also that no interest accrues on the loan when the loan repayment rate is below the loan rate plus interest.

- **Loan Deficiency Payment (LDP).** In this case farmers do not take any loans and the benefit of the program is the difference between the loan rate and the county prices. If an LDP is paid on portion of a crop it is no longer eligible for a loan.

The benefits of the Marketing Loan feature of the program have been, on average, higher than described above. This is due to the fact that farmers retain ownership of production and to the fact that the Loan Rate no longer provides price support. Thus the decision to take the benefit of the Marketing Loan is independent of the decision to sell production.

Typically a farmer will take the benefit of the program at the time market prices are seasonally at the lowest point and sell the crop later when prices are high again. Westcott and Price conclude the following from this:

Raising the realized per-unit revenue above the loan rate also increases the economic incentive to plant crops. This further encour-

rages producers to plant more land to supported crops than they otherwise would and, as discussed earlier, may also influence the mix of crops planted. (p. 7)

Based on 1999 information, Westcott and Price (p.8) show the following for soybeans:

Season average price:	\$ 4.65/bushel;
Marketing loan benefit:	\$ 0.85/bushel; (95 percent of the crop received a marketing loan benefit; about 88 percent received and LDP with an average payment rate of \$ 0.91/bushel and 7 percent received a loan gain of \$ 0.76/bushel)
Average per-unit revenue:	\$ 5.50/bushel;
Commodity Loan Rate (1999):	\$ 5.26/bushel; and
Revenue above Loan Rate:	\$ 0.24/bushel.

Thus, the marketing loan benefit amounts to 18.28 percent of the season average price and the revenue above the loan rate amounts to 5.16 percent.

Westcott and Price (2001) have estimated the impact of this subsidy on world prices and other variables. Selected parts of their analysis and conclusions are quoted below:

“Soybean plantings are higher with marketing loans through 2004 except in 2000 ...Marketing loan benefits increase soybean net returns relative to returns to other crops in most years of the simulations, providing an economic incentive to plant more soybeans. In 2000, however, relatively large marketing loan benefits for corn pull away land from soybeans.” (p. 17)

“Exports of soybeans are increased through 2004, except in 2000 when corn program benefits lead to lower soybean plantings. Exports of soybean meal and soybean oil rise as well when soybean acreage increases as higher domestic crush of soybeans leads to higher production and lower prices in soybean product market.” (p. 17)

“...when marketing loan benefits shift land into soybeans (2001

through 2004) prices for soybeans are reduced, with the largest impact of 49 cents occurring in 2001 when acreage gains for the crop are highest.” (p. 19)

In the simulation made by these author’s, the impacts on prices from 1998 to 2000 are minor; the highest is in 2001 when the marketing assistance loan reduces prices by 49 cents per bushel, corresponding roughly to a reduction of 10 percent relative to the baseline with the marketing loan assistance⁸.

Westcott and Price (2001) analysis takes into account the following crops: wheat, corn, sorghum, barley, oats, soybean, rice and cotton. The effect of the marketing loan assistance on area planted is larger from 1999 to 2001 with acreage increases of 810 to 1.6 million hectares⁹ relative to the no marketing loan assistance scenario. As inspection of figures 20 to 24 (p. 16) of the paper indicates that the effects on upland cotton and on soybeans are the largest relative to those on wheat, corn and rice. A similar conclusion regarding to exports is suggested by figures 25 to 30, with the difference that impacts on rice exports are large too. And for prices, other than soybean, the conclusion of the authors is that:

“In 1999 through 2001, wheat prices are lowered 4 to 7 cents per bushel in the marketing loan simulation, while corn prices are reduced 3 to 9 cents per bushel in 1999 and 2000.... Rice prices are reduced throughout the simulation period, with declines of 10 to 20 cents per hundredweight in 2000 through 2005. Simulated price reductions for upland cotton range from 1 to 5 cents per pound through 2002, the years of the largest cotton acreage increase due to marketing loan benefits.” (p. 19).

OECD (2000, p. 59) has performed a similar exercise. They have assumed that:

- there were no loan program payments for other crops and that other countries' policies remain unchanged; and

⁸ The paper does not contain tables. The percentage mentioned in the text is based on inspection of Figure 34, page 20.

⁹ This is equivalent to 2 to 4 million acres.

- the marketing loans to be US\$ 49/ton in 2000¹⁰; US\$ 43/ton in 2001; US\$ 31/ton in 2002; US\$ 21/t in 2003; US\$ 2/t in 2004 and zero in 2005.

Based on these assumptions, they have concluded that:

“The withdrawal of such payments leads to lower soyabeans output (initially –5 percent) and increase the output of maize (initially + 2 percent) and wheat (initially + 1 percent). These production changes have temporary impacts on export levels and world prices. Initially world prices of soyabeans are 6 to 7 percent higher while world maize price are 3 percent lower. However, these effects are eroded by 2004 as markets adjust.” (OECD 2000, p. 59)

These studies indicate clearly that the Marketing Assistance Loan Program does have effects on world soybean prices and trade. However the impacts on Brazil’s production and exports are not mentioned in the papers and cannot be inferred from their results. A dedicated model, where Brazil is explicitly included, is needed to make this assessment.

Direct payments for oilseeds were introduced in the crop year 1999/2000 based on past acreage and yields. They not only have been maintained by the FSRIA but were raised from about US\$ 0,15 per bushel to US\$ 0,44 per bushel. These payments are now specific to soybeans and are based on the acreage and yields of the period 1998/2001. As before they are likely to be treated as decoupled by the WTO¹¹.

The FSRIA reduced the loan rate for soybeans from US\$ 5.26 per bushel to US\$ 5.00 per bushel for the period 2002-2007.

The counter cyclical payments are a novelty of the FSRIA in comparison with the FAIR Act. These are based on a target price whose value is US\$ 5.80 per bushel until 2007. The counter cyclical payments are determined by the following formula:

Target price - (higher of farm price or loan rate) - direct payment

Counter cyclical payments are based on area and yield of soybeans during past periods, and are likely to be treated as decoupled by the WTO¹².

¹⁰ The actual value of the marketing loan assistance in 2000 was US\$ 37/ton (calculations based on Hart and Babcock, 2001, Table 2 and the U.S. production of 75,055 million tons).

¹¹ Please see the introduction where we have argued that these payments are trade distorting.

¹² Please see the introduction where we have argued that these payments are trade distorting.

For the sake of completeness, we indicate below the methodology established by the FSRIA to determine acreage and yields for both direct and counter cyclical payments.

For direct payments

Soybean area is the average area during 1998/2001. (Farm Economics Facts & Opinions, June 5, 2002, no page numbers)

Soybean yields, for the purpose of direct payments, are calculated as follows: *average of soybean yields from 1998 through 2001 times .7814. The .7814 equals the ratio of the national soybean yields between 1981*

through 1985 to national yields from 1998 to 2001. This adjustment keeps soybean program yield on a comparable base with corn and wheat yields. If a farm yield from 1998 through 2001 is below 75% of the county yield, the farm yield can be replaced by 75% of the county yield. (Farm Economics Facts & Opinions, June 5, 2002, no page numbers)

For counter cyclical payments

The area is determined exactly as in the case of the direct payments. For the determination of yields however the farmer may choose from three methodologies, as indicated below. (Farm Economics Facts & Opinions, June 5, 2002, no page numbers)

Program yield, which is determined by the same procedure used in the direct payments program.

The **70% difference method** where yield is equal to the program yield plus 70% of the difference between the average yield for 1998 through 2001 and the program yield.

The **93.5% method** where yield is equal to 93.5% of the average yield during the period 1998 to 2001.

With the increase in direct payments and the introduction of counter cyclical payments the FSRIA increased domestic support to soybean pro-

ducers relative to the previous legislation. The raise in other payments more than compensated the reduction of the loan rates. For comparison purposes, assume that soybean market price, in the crop year 2002/2003, is US\$ 4.45 per bushel and that acreage and yield of a typical farmer remain constant. A hypothetical comparison of the support received before and after the FSRIA made below:

Before the FSRIA	
Direct payments	$0.15 \times \text{yield} \times (\text{acreage})$ <p>or</p> $0.15 / \text{bushel}$
Counter cyclical payments	- Non existent
Marketing loan assistance	$5.26 - 4.45 \times 0.94 = 1.08 / \text{bushel}$
Total return	$4.45 + 0.15 + 1.08 = 5.68 / \text{bushel}$

After the FSRIA	
Direct payments	$0.44 \times \text{yield} \times (\text{acreage} \times 0.85)$ <p>or</p> $0.44 \times 0.85 / \text{bushel} = 0.37 / \text{bushel}$
Counter cyclical payments	$(5.80 - 5.00 - 0.44) \times \text{yield} \times (\text{acreage} \times 0.85)$ <p>or</p> $0.36 \times 0.85 / \text{bushel} = 0.31 / \text{bushel}$
Marketing loan assistance	$5.00 - 4.45 \times 0.94 = 0.82 / \text{bushel}$
Total return	$4.45 + 0.37 + 0.82 = 5.66 / \text{bushel}$

As seen in the two boxes above the FSRIA raises total return by 4.75 %. If the WTO accepts the view that direct and counter cyclical payments are decoupled, the part of the support that is considered non-trade distorting

has actually decreased from US\$ 1.08/bushel to US\$ 0.82/bushel. This is a critical issue for the next round of trade negotiations and for the soybean panel against the U.S. in the WTO.

4. Model structure and experiments

This section lays down the main aspects of the world soybean model, describes the steps to simulate the policy change and the counterfactual analysis.

The world is divided into five regions (modules): Argentina, Brazil, the European Union, the United States (US) and the Rest of the World (ROW). The diagrams in Annex III show the model structure for each module.

For each module, area and yield equations determine the supply of soybeans. The domestic demand for soybeans by the crushing industry and the domestic demand for “Other Uses” of soybeans are estimated¹³. After determining the demand for crushing, “Other Uses” and soybeans supply, net exports are obtained from the identity:

$$\text{net exports} = \text{production} - \text{crushing demand} - \text{other uses}$$

Productions of oil and meal are fixed proportions of the volume of soybeans crushed. These are, in turn, divided in two parts: net exports and “Other Uses”. We estimate equations for net exports of soybean meal and for “Other Uses” of soybean oil.

Net imports of soybeans, soybean oil and soybean meal of the rest of the world are exogenous, which means that they are not affected by the elimination of the U.S. Marketing Assistance Loan and other policies.

Equating net exports of the first four modules (Argentina, Brazil, European Union and the U.S.) to net imports of the ROW determines the international price of grain, oil and meal. These prices are expressed in domestic currency units, in real terms, by multiplying the dollar values by the region real exchange rate.

Equations linking the international price in domestic currency, to the domestic prices in domestic currency – price transmission equations – for the three products are also estimated. This is done with due consideration

¹³ The exception is the European Union where a net import equation was estimated and other uses were calculated as a residual.

of domestic policies that may have affected this relation, such as the elimination of the export tax on soybeans in Brazil in 1996.

The equations of the model, with the respective coefficients and statistics, are presented in Annex I. All variables have the correct signs and are significant. There is no evidence of autocorrelation of the residuals and the fit of model within the sample is good.

Comparing the baseline scenario with one where no subsidy exists allows for the estimation of the effects of the changes in policies. The baseline consists of the model forecasts for the period where data is available and of the projections, based on the relevant parameters of the FSRIA.

The two scenarios considered in the counterfactual analyses are described below:

- Scenario 1. WTO rules are not changed and the Marketing Loan Assistance is the only policy that influences U.S. exports and world prices. This scenario is consistent with the lower impact on world prices and on world trade.
- Scenario 2. In addition to Marketing Loan Assistance, direct payments and counter cyclical payments are removed. This gives an upper bound for the impacts on world prices and world trade.

It is clear that neither the direct payments nor the counter cyclical payments are entirely decoupled, as assumed in Scenario 2. The impact of these two subsidies on production and exports depend on expectations regarding the next farm bill in 2007 and, as such, their effects may be smaller than those indicated in the simulations below. Nevertheless, the two scenarios give a reasonable range of variation for the variables relevant for this analysis.

5. Results

Table 3 shows values of the subsidy from 1998 to 2001. The values for the period 2002 to 2004 are estimated taking into account the FSRIA and prices generated by the baseline (scenario 1) of the econometric model. Total return is what farmers receive above market price due to the marketing loan, direct payments and counter cyclical payments.

Table 3 - U.S. Marketing Loan Payments - US\$/bushel

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Years	Loan Rate	Producer Price*	Adjustment factor (%)**	Marketing loan payments (1) - (3) x (2)	Direct payment ***	Counter cyclical payments	Producer return
1998	5.26	4.93	0.98	0.45	0.00	0.00	5.38
1999	5.26	4.63	0.95	0.87	0.14	0.00	5.63
2000	5.26	4.55	0.91	1.11	0.15	0.00	5.81
2001	5.26	4.25	0.94	1.25	0.15	0.00	5.65
2002	5.00	4.55	0.94	0.72	0.44	0.36	5.95
2003	5.00	4.55	0.94	0.72	0.44	0.36	5.95
2004	5.00	4.55	0.94	0.72	0.44	0.36	5.95

Source: USDA and Farm Security and Rural Investment Act, 2002.

* After 2001 estimated prices.

** The adjustment factor considers that the contract is closed at the lowest value of the season's market price. After 2001 estimated based on the 2001 value.

*** Oilseed program until 2001. After 2001, Farms Security and Rural Investment Act.

In **Scenario 1** the values of the marketing loan payments are reduced to zero. In the **Scenario 2** the producer return is the same as producer price, that is, the marketing loan payments, the direct payments and the counter cyclical payments are all reduced to zero.

Scenario 1. Tables 4 to 13 contain results of simulations. Table 4 contains estimated price changes due to the removal of the marketing loan assistance. The average increase in world prices increase over the period 1998/2004 in 3.95 percent, with highest values, of the order of 7 percent, in 2000 and in 2001 when the marketing loan payments were at their peak. It is seen that producer prices in the U.S. are reduced on average 11.48 percent and Brazilian prices increase by about 3.81 percent, in line with the change in world prices.

It must be noted that the world price changes estimated by the model are in line with those obtained in other studies, such as those of Westcott and Price (1999, 2001) and the OECD Agricultural Outlook (2000). The fact that removing large subsidies to commodities does not cause large impacts on market prices is well known and documented in the literature, as noted by Valdés and Foster (2002).

The changes in world oil and meal prices are seen in Table 5. The average impact on oil prices is quite surprising, since it is even higher than the impact on grain prices. This is caused by the large reduction on crushing in the U.S. and by the small effect on domestic consumption. Meal prices, on the other hand, increase less than soybean world prices.

Table 6 shows the impacts on soybeans production in Argentina, Brazil and the U.S.. There is a reduction of approximately 30 million tons during the period 1998/2004 in the U.S. production of soybeans, which correspond to approximately 5.3 percent of the production estimated in the baseline. This is, in part, compensated by increases in Argentina and Brazil of the order of 4 percent in each country. The largest impacts on Brazil take place during the period 2001 and 2003, where production losses between 2 and 2.5 million tons per year.

Tables 7, 8 and 9 show the corresponding impacts on soybean oil production, soybean meal production and in soybean crushing. These impacts are in line with the changes observed in world prices and in soybeans production. Notice that the impact on Brazil is quite significant compared with that of Argentina and of the European Union.

In summary, the analysis of these tables indicate that the removal of the marketing loan assistance in the U.S. will have favorable impacts on soybean production as well as on the domestic crushing industry.

Tables 10 to 13 show net exports. The results indicate again that the impact of the removal of this subsidy on the world market is significant. Exports from the U.S. would be smaller (about 3 million tons in 2002) and those of Brazil and Argentina increased. In Brazil the highest impact is in 2001, about 2 million tons, and the impact, during the period 1998/2004, is of the order of 7 million tons. The impact on the value of exports, as seen in Table 11, is close to US\$ 2 billion dollars, with the largest values (US\$ 450 and US\$ 382 millions) concentrated in 2001 and 2002.

By the total value of net exports of the soybean complex are larger, since Brazilian exports of soybean oil and soybean meal will increase too. The total effect reaches the value of US\$ 751 million in 2001, dropping to US 699 millions in 2002. The total increment of exports of the soybean complex during the period is US\$ 3 billion.

These results illustrate another perverse aspect of the current concepts used in the WTO regarding export subsidies. The marketing loan

assistance is defined as domestic support (Amber Box). However, its impacts on U.S. exports are large relative to the change in production, as the following analysis shows. Total reduction in production in the U.S. over the period 1998/2004 is of the order of 30 million tons. This in turn leads to a reduction of about 14 million tons in crushing and 14 million tons in exports of soybeans. That is, 50 percent of the effect on production influences directly exports. The 50 percent directed to additional crushing also finds its way to the world markets through more exports of soybean oil and soybean meal. Thus, this program contains an important element of export subsidy that is ignored by the current definitions adopted in the WTO.

Scenario 2. Tables 14 to 23 contain results of simulations. The results encountered in this scenario do not differ qualitatively of those found in Scenario 1. The difference in the simulation between the two is that we have included fixed payments and counter cyclical payments as if they were not decoupled. As noted before, there is clearly an impact on production and trade induced by these policies that works through an expectation mechanism induced by the fact that the 2007 farm bill is likely to allow revisions of acreage and yield and only farmers who are now producing will be eligible for the revisions. To capture this mechanism in an econometric model is not easy and not feasible since the data is not yet available. In view of this difficulty, the authors agreed to simulate the effect of the removal of these policies as if they were not decoupled. This is likely to provide an upper bound for the actual impacts of the change in policy.

It is not necessary to analyze Tables 14 to 23 in detail since the nature of the results is similar. Nevertheless, we emphasize the points below.

- World price of soybeans increase by a maximum of 9 percent in 2000 and the increase remains above 7 percent in 2001 and 2002.
- Producer prices in the U.S. are reduced 16 percent on average, with values as high as 20 percent towards the end of the period.
- Brazilian losses due to the policy can be summarized as follows: production of soybeans is reduced by almost 13 million tons during the period 1998/2004; during the same period net exports of soybeans are reduced by 9 million tons, equivalent to US\$ 2.2 billion; and net exports of the soybean complex are reduced by US\$ 4 billions.

6. Summary

This paper has analyzed the impact of the current U.S. policy for soybeans on Brazilian production and trade of soybean and soybean products. The main findings of the study were:

- The elimination of the domestic support to soybeans will increase world prices of soybeans and of soybean products. The average increase in soybean prices during the period 1998/2004 varies between 4 and 5 percent according to the liberalization scenario considered. The maximum increase in prices occurs in 2000 and 2001, when the marketing loan program provided the highest levels of support.

- Brazilian production over the entire period is reduced between 10 and 13 million tons.

- Exports of soybeans are reduced between 7 and 9 million tons, equivalent to US\$ 1.6 to US\$ 2.2 billion.

- Exports of the soybean complex are reduced between US\$ 3 and US\$ 4 billion dollars.

- This domestic support provided by U.S. policy has a significant impact on trade, since about 50 percent of the increase in soybean production will be exported directly. But the total impact is even greater since exports of soybean meal and soybean oil will take place too.

In conclusion this subsidy is causing damage to Brazilian producers and exporters. Governmental initiatives leading to the elimination of this type of support are important not only because of the estimated impacts but because these policies are likely to continue and cumulative effects can cause distress in the sector, with reductions in income and employment.

7. Tables

Table 1 - Soybean Area, Yield and Production in the U.S.

Years	Area 000 ha	Yield t/ha	Production 000 t	Area Index*	Yield Index*	Production Index*
1979	28,900	2.13	61,526	n.a.	n.a.	n.a.
1980	28,301	1.73	48,922	n.a.	n.a.	n.a.
1981	27,335	1.98	54,136	106	79	83
1982	28,687	2.08	59,611	106	78	83
1983	25,811	1.72	44,518	103	78	80
1984	27,420	1.85	50,644	103	76	79
1985	25,555	2.24	57,128	99	78	77
1986	24,446	2.16	52,869	97	84	81
1987	23,545	2.24	52,736	92	90	83
1988	23,813	1.77	42,153	90	83	75
1989	24,614	2.13	52,354	90	83	75
1990	23,390	2.24	52,416	90	83	75
1991	23,950	2.26	54,065	90	89	81
1992	23,950	2.49	59,612	90	94	84
1993	24,316	2.09	50,886	91	92	83
1994	24,938	2.74	68,445	92	99	91
1995	25,292	2.34	59,175	94	97	91
1996	25,980	2.49	64,781	96	102	98
1997	28,331	2.58	73,177	100	100	100
1998	29,149	2.56	74,599	105	103	108
1999	29,839	2.42	72,225	110	102	112
2000	30,149	2.49	75,055	112	101	113
2001	30,440	2.58	78,669	114	101	115

Source: Oil World

* Based on three year average

Table 2 - Soybean Area, Yield and Production in Brazil

Area 000 ha	Yield t/ha	Production 000 t	Area Index*	Yield Index*	Production Index*
8,774	1.73	15,156	n.a.	n.a.	n.a.
8,501	1.77	15,007	n.a.	n.a.	n.a.
8,203	1.56	12,836	73	71	51
8,137	1.79	14,582	71	72	51
9,421	1.65	15,541	73	70	51
10,153	1.8	18,279	79	73	58
9,182	1.55	14,250	82	70	57
9,132	1.86	16,979	81	73	59
10,600	1.7	18,021	82	71	59
12,236	1.93	23,579	91	77	70
11,585	1.76	20,444	98	75	74
9,617	1.64	15,757	95	75	71
9,441	2.06	19,456	87	76	66
10,635	2.14	22,710	85	82	69
11,525	2.17	24,963	90	89	80
11,675	2.23	26,068	96	91	88
10,291	2.32	23,872	95	94	89
11,486	2.38	27,327	95	97	92
13,304	2.46	32,665	100	100	100
13,008	2.41	31,377	108	101	109
13,640	2.5	34,127	114	103	117
13,935	2.8	39,000	116	108	125
			118	111	131

Table 5 - Elimination of the U.S. Marketing
Loan Assistance for Soybeans
(Percentage changes in soybean oil and meal prices)

Years	Soybean Oil	Soybean Meal
1998	2.33	1.54
1999	7.82	4.5
2000	12.4	6.29
2001	15.47	5.36
2002	13.01	3.21
2003	11.81	-2.47
2004	5.4	-3.71
Average	9.28	2.04

Source: Model Results

Table 4 - Elimination of the U.S. Marketing
Loan Assistance for Soybeans
(Percentage changes in soybean prices)

Years	World Price	Producer Price in the U.S.	Producer Price in Brazil
1998	1.82	-7.32	1.75
1999	5.25	-12.9	5.04
2000	7.44	-14.99	7.14
2001	6.94	-15.79	6.66
2002	5.31	-10.41	5.1
2003	1.41	-10.88	1.35
2004	0.01	-7.46	0.01
Average	3.95	-11.48	3.81

Source: Model Results

Table 6 - Elimination of the U.S. Marketing Loan Assistance for Soybeans

(Changes in soybean production - 000 tons)

Years	Argentina	Brazil	U.S.
1998	50	30	-605
1999	229	397	-2,153
2000	538	1,141	-3,662
2001	940	2,197	-5,174
2002	1,525	2,445	-5,955
2003	2,248	2,257	-5,847
2004	3,191	1,451	-6,075
Total	8,721	9,918	-29,471

Source: Model results

Table 7 - Elimination of the U.S. Marketing Loan Assistance for Soybeans

(Changes in soybean oil production - 000 tons)

Years	Argentina	Brazil	U.S.	E.U.
1998	0	0	-46	0
1999	1	5	-152	1
2000	9	27	-242	6
2001	32	67	-351	38
2002	61	136	-500	124
2003	115	178	-582	113
2004	182	214	-738	147
Total	399	627	-2,610	428

Source: Model results

Table 8 - Elimination of the U.S. Marketing Loan Assistance for Soybeans

(Changes in soybean meal production - 000 tons)				
Years	Argentina	Brazil	U.S.	E.U.
1998	0	0	-192	0
1999	4	22	-643	3
2000	37	110	-1,032	25
2001	135	266	-1,498	159
2002	260	543	-2,130	521
2003	490	712	-2,481	476
2004	772	855	-3,146	620
Total	1,698	2,508	-11,121	1,803

Source: Model results

Table 9 - Elimination of the U.S. Marketing Loan Assistance for Soybeans

(Changes in soybean crushing - 000 tons)				
Years	Argentina	Brazil	U.S.	EU*
1998	0	0	-241	0
1999	5	28	-809	4
2000	43	136	-1,280	31
2001	159	333	-1,850	198
2002	306	679	-2,629	651
2003	577	891	-3,063	595
2004	908	1,068	-3,884	775
Total	1,998	3,134	-13,754	2,253

Source: Model results

Table 10 - Elimination of the U.S. Marketing Loan Assistance for Soybeans

(Changes in soybean net exports - 000 tons)

Years	Argentina	Brazil	U.S.	EU*
1998	23	63	-174	88
1999	130	460	-830	240
2000	340	1,106	-1,777	331
2001	593	1,922	-2,857	342
2002	946	1,782	-3,042	314
2003	1,336	1,349	-2,810	125
2004	1,850	371	-2,286	65
Total	5,218	7,052	-13,776	1,505

Source: Model results

* Since the EU is a net importer of soybeans, a positive number indicates less imports

Table 11 - Elimination of the U.S. Marketing Loan Assistance for Soybeans

(Changes in the value of soybean net exports - US\$ million)

Years	Argentina	Brazil	U.S.	EU*
1998	20	37	48	-38
1999	72	195	88	-105
2000	126	292	-14	-130
2001	182	450	-225	-123
2002	250	382	-310	-95
2003	266	250	-428	-18
2004	326	65	-401	11
Total	1,243	1,674	-1,242	-498

Source: Model results

* Since the EU is a net importer of soybeans, a negative number indicates more imports

Table 12 - Elimination of the U.S. Marketing Loan Assistance for Soybeans, Brazil

(Changes in soybean and soybean products net exports - 000 tons)

Years	Soybeans	Soybean oil	Soybean Meal
1998	63	12	15
1999	460	39	59
2000	1,106	57	148
2001	1,922	99	288
2002	1,782	148	507
2003	1,349	206	602
2004	371	201	719
Total	7,052	762	2,339

Source: Model results

Table 13 - Elimination of the U.S. Marketing Loan Assistance for Soybeans, Brazil

(Changes in soybean and soybean products net exports - US\$ million)

Years	Soybeans	Soybean oil	Soybean Meal	Total Change
1998	37	24	29	90
1999	195	40	92	327
2000	292	76	149	518
2001	450	122	178	751
2002	382	143	173	699
2003	250	170	39	459
2004	65	127	15	207
Total	1,674	703	674	3,051

Source: Model results

Table 14 - Elimination of the U.S. Marketing Loan Assistance, Fixed and Counter Cyclical Payments for Soybeans

(Percentage changes in soybean prices)			
Years	World Price	Producer Price in the U.S.	Producer Price in Brazil
1998	1.83	-7.31	1.76
1999	6.51	-13.64	6.25
2000	9.19	-15.45	8.81
2001	7.32	-17.33	7.02
2002	7.87	-19.81	7.55
2003	4.4	-19.68	4.23
2004	0.02	-19.09	0.02
Average	5.2	-16.12	5.02

Source: Model Results

Table 15 – Elimination of the U.S. Marketing Loan Assistance, Fixed and Counter Cyclical Payments for Soybeans

(Percentage changes in soybean oil and meal prices)			
Years	Soybean Oil	Soybean Meal	
1998	2.33	1.54	
1999	9.37	5.62	
2000	15.1	7.89	
2001	17.06	5.74	
2002	16	5.44	
2003	16.26	0.59	
2004	5.98	-4.07	
Average	11.15	3.21	

Source: Model Results

Table 16 - Elimination of the U.S. Marketing Loan Assistance, Fixed and Counter Cyclical Payments for Soybeans

(Changes in soybean production - 000 tons)				
Years	Argentina	Brazil	U.S.	
1998	50	31	-606	
1999	266	418	-2,556	
2000	643	1,374	-4,442	
2001	1,094	2,667	-5,888	
2002	1,847	2,800	-7,264	
2003	2,899	2,960	-8,069	
2004	4,201	2,378	-8,352	
Total	11,000	12,628	-37,177	
Source: Model results				

Table 17 - Elimination of the U.S. Marketing Loan Assistance, Fixed and Counter Cyclical Payments for Soybeans

(Changes in soybean oil production - 000 tons)				
Years	Argentina	Brazil	U.S.	E.U.
1998	0	0	-46	0
1999	1	5	-182	1
2000	10	30	-287	5
2001	39	79	-389	47
2002	72	161	-605	143
2003	140	203	-734	136
2004	280	273	-995	207
Total	542	751	-3,239	539
Source: Model results				

Table 18 - Elimination of the U.S. Marketing Loan Assistance, Fixed and Counter Cyclical Payments for Soybeans

Years	(Changes in soybean meal production - 000 tons)				
	Argentina	Brazil	U.S.	E.U.	
1998	0	0	-192	0	
1999	4	22	-770	3	
2000	42	121	-1,226	22	
2001	164	316	-1,660	197	
2002	308	644	-2,578	602	
2003	595	811	-3,131	574	
2004	1189	1,094	-4,243	872	
Total	2,302	3,007	-13,800	2,270	

Source: Model results

Table 19 – Elimination of the U.S. Marketing Loan Assistance, Fixed and Counter Cyclical Payments for Soybeans

Years	(Changes in soybean crushing - 000 tons)				
	Argentina	Brazil	U.S.	EU*	
1998	0	0	-241	0	
1999	5	28	-969	4	
2000	50	150	-1,521	27	
2001	193	395	-2,050	246	
2002	362	804	-3,183	753	
2003	699	1,014	-3,865	718	
2004	1,399	1,367	-5,238	1089	
Total	2,709	3,758	-17,065	2,837	

Source: Model results

Table 20 – Elimination of the U.S. Marketing Loan Assistance, Fixed and Counter Cyclical Payments for Soybeans

(Changes in soybean net exports – 000 tons)

Years	Argentina	Brazil	U.S.	EU*
1998	23	63	-175	88
1999	147	503	-948	298
2000	404	1,355	-2,159	400
2001	693	2,321	-3,378	365
2002	1,130	2,034	-3,615	452
2003	1,698	1,988	-3,948	262
2004	2,202	983	-3,269	84
Total	6,297	9,247	-17,492	1,948

Source: Model results

* Since the EU is a net importer of soybeans, a positive number indicates less imports

Table 21 – Elimination of the U.S. Marketing Loan Assistance, Fixed and Counter Cyclical Payments for Soybeans

(Changes in the value of soybean net exports - US\$ million)

Years	Argentina	Brazil	U.S.	EU*
1998	21	37	49	-38
1999	87	231	123	-130
2000	154	363	-11	-161
2001	205	529	-291	-129
2002	328	468	-302	-141
2003	412	409	-506	-78
2004	388	173	-574	14
Total	1,594	2,211	-1,511	-662

Source: Model results

* Since the EU is a net importer of soybeans, a negative number indicates more imports

Table 22 - Elimination of the U.S. Marketing Loan Assistance, Fixed and Counter Cyclical Payments for Soybeans, Brazil

(Changes in soybean and soybean products net exports
- 000 tons)

Years	Soybeans	Soybean oil	Soybean Meal
1998	63	12	15
1999	503	48	69
2000	1,355	66	172
2001	2,321	108	334
2002	2,034	186	621
2003	1,988	244	739
2004	983	243	928
Total	9,247	907	2,879

Source: Model results

Table 23 - Elimination of the U.S. Marketing Loan Assistance, Fixed and Counter Cyclical Payments for Soybeans, Brazil

(Changes in soybean and soybean products net exports
- US\$ million)

Years	Soybeans	Soybean oil	Soybean Meal	Total Change
1998	37	24	29	91
1999	231	49	114	393
2000	363	92	185	640
2001	529	134	196	860
2002	468	180	252	900
2003	409	223	152	783
2004	173	149	40	362
Total	2,211	850	968	4,029

Source: Model results

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9. Annex I - Equations

Argentina Module

Table 24

	Other uses			Domestic Prices Equations		
	argsjoc	argfaoc	argoloc	argsjpdd	argfapdd	argolpdd
constant	536.462 (192.633)	219.6394 (87.8021)	-	1.9484 (0.6132)	-	-
argfapid	-	-	-	-	0.9863 (0.003)	-
argolpid	-	-	-	-	-	0.9916 (0.003)
argsjpid	-	-	-	0.5844 (0.1021)	-	-
argfaoc(-1)	-	-0.1594 (0.2283)	-	-	-	-
argoloc(-1)	-	-	-0.4500 (0.201)	-	-	-
argsjoc(-1)	-0.0716 (0.0956)	-	-	-	-	-
argsjoc(-2)	-0.1739 (0.0919)	-	-	-	-	-
argfaqp-argfaqp(-1)	-	0.1138 (0.0585)	-	-	-	-
argsjqp-argsjqp(-1)	0.5355 (0.0499)	-	-	-	-	-
argpib	-	-	1.2975 (0.223)	-	-	-
argostax ¹	-	-	-	6.0704 (2.2821)	-	-

¹ Not logarithm

Table 25 - Area, Crushing and Yield Equations

	constant	argsjarea(-1)	argsjesmag(-1)	argsjyld(-1)	argmargid(-1) ¹	argsjpid	argsjpdd(-1) *argsjyld(-1)	argmlpdd(-1) *argmlyld(-1)	time trend
argsjarea	-	0.9802 (0.04)	-	-	-	-	0.3141 (0.08)	-0.1317 (0.05)	-
argsjesmag	0.9074 (0.19)	-	0.904 (0.02)	-	0.0015 (0.00)	-	-	-	-
argsjyld	-	-	-	-0.2677 (0.22)	-	0.1557 (0.03)	-	-	0.001 (0.00)

¹ Not logarithm

Brazil Module

Table 26

	Net Exports	Other Uses		Domestic Prices Equations		
	brfaexl	brsjoc ¹	broloc	brsjpdd	brfapdd	brolpdd
constant	-	6364 (1904)	-	-	-0.7506 (0.3510)	-0.8012 (0.5024)
brfapid	0.0896 (0.0295)	-	-	-	1.1229 (0.0550)	-
brolpdd	-	-	-0.2028 (0.1104)	-	-	1.1251 (0.0690)
brsjpid ¹	-	-4.1606 (2.1230)	-	-	-	-
brsjpid	-	-	-	0.9610 (0.0021)	-	-
brfaqp	1.2141 (0.0909)	-	-	-	-	-
brsuqp	-0.1744 (0.0886)	-	-	-	-	-
brfaexl(-1)	0.1010 (0.0637)	-	-	-	-	-
broloc(-1)	-	-	-0.9777 (0.3400)	-	-	-
broloc(-2)	-	-	-0.6911 (0.3405)	-	-	-
broloc(-3)	-	-	-0.3934 (0.2763)	-	-	-
brfrango	-0.1766 (0.0649)	-	-	-	-	-
brpop	-	-	1.2673 (0.3475)	-	-	-
brtjur ¹	-	-65.9313 (37.5900)	-	-	-	-
brsjoc(-2) ¹	-	-0.7322 (0.2354)	-	-	-	-
time trend			0.0834 (0.0233)			
dummy	-	-		0.0832 (0.0291)	0.0479 (0.0390)	0.1547 (0.0552)

¹ Not logarithm

Table 27 - Area, Crushing and Yield Equations

	brsjarea(-1)	brsjesmag(-1)	brsjesmag(-2)	brsjpid(-1)	brsjpdd	brmlpdd(-1)	brrecunit(-1)	brsjpdd(-1) *brsjyld(-1)	time trend
brsjarea	0.5214 (0.10)	-	-	-	-	-0.5108 (0.11)	-	0.5373 (0.11)	-
brsjesmag	-	0.6364 (0.13)	0.3256 (0.13)	-0.7547 (0.17)	-	-	0.8045 (0.18)	-	-
brsjyld	-	-	-	-	0.0537 (0.01)	-	-	-	0.0258 (0.00)

European Union Module

Table 28

	Net Exports Equations			Domestic Prices Equations		
	cesjiml	cefaiml	ceolexl	cesjpdd ¹	cefapdd	ceolpdd ¹
constant	10.0482 (4.1985)	-	-	684.1700 (45.3229)	-	-
cefapid	-	-0.2940 (0.1002)	-	-	1.1336 (0.1144)	-
cefapid(-1)	-	-	-	-	-0.1227 (0.1137)	-
ceolpid	-	-	0.2100 (0.0536)	-	-	-
ceolpid ¹	-	-	-	-	-	1.2888 (0.1027)
ceolpid(-1) ¹	-	-	-	-	-	-0.7004 (0.1678)
cesjpdd ¹	-	-	-	0.4707 (0.1076)	-	-
ceolpdd(-1) ¹	-	-	-	-	-	0.4377 (0.1747)
ceolqp ¹	-	-	0.0010 (0.0001)	-	-	-
ceruqp	-	0.4672 (0.1506)	-	-	-	-
cefaiml(-1)	-	0.5666 (0.1489)	-	-	-	-
cesjiml(-1)	-0.1220 (0.2864)	-	-	-	-	-
cesjiml(-2)	0.2527 (0.2687)	-	-	-	-	-
ceolexl(-2)	-	-	0.4060 (0.0748)	-	-	-
cesjtr*misjpid	-0.3084 (0.1514)	-	-	-	-	-
dummy	-	-	-	-543.8232 (29.2943)	-	-

¹ Not logarithm

Table 29 - Area, Crushing and Yield Equations

	cesjarea(-1)	cemargid(-1) ¹	cesjesmag(-1)	cesjesmag(-2)	cesjesmag(-3)	cesjppdd	cesityld(-1)	cesjyld(-1)	time trend
cesjarea	0.5791 (0.10)	-	-	-	-	0.2491 (0.07)	0.9709 (0.65)	-	-
cesjesmag	-	0.0052 (0.00)	0.2152 (0.25)	0.6422 (0.25)	0.1295 (0.28)	-	-	-	-
cesjyld	-	-	-	-	-	0.0919 (0.03)	-	0.3106 (0.24)	0.0155 (0.01)

¹ Not logarithm

U.S. Module

Table 30

	Net Exports	Other Uses		Domestic Prices Equations		
	euafaexl	euasjoc ¹	euaoloc	euasjpdd	euafapdd ¹	euaolpdd
constant	-20.4383 (4.0171)	18567 (3516)	11.7932 (1.4781)	-0.0749 (0.1922)	-	-0.6092 (0.2352)
euafapid	0.2136 (0.1062)	-	-	-	-	-
euafapid¹	-	-	-	-	1.0354 (0.0405)	-
euaolpid	-	-	-0.1754 (0.0494)	-	-	1.0965 (0.0373)
euasjpid¹	-	-54.9704 (12.9759)	-	-	-	-
euasjpid	-	-	-	1.0073 (0.0346)	-	-
euafapdd(-1)¹	-	-	-	-	-0.0485 (0.0396)	-
euafaqp	2.9342 (0.3850)	-	-	-	-	-
euafaexl(-2)	-0.1391 (0.1069)	-	-	-	-	-
euaoloc(-2)	-	-	-0.2946 (0.1683)	-	-	-
euasjoc(-2)¹	-	-0.3379 (0.1692)	-	-	-	-
dummy	-	-	-	-	-11.1343 (2.9906)	-
time trend	-0.0641 (0.0105)	-	0.0367 (0.0049)	-	-	-

¹ Not logarithm

Table 31 - Area, Crushing and Yield Equations

	constant	euasjarea (-1)	euasjarea (-2)	euatrrret1 (-1)	euasjyld (-1)	euasjyld (-2)	euamargid ¹	euasjqp	euasjrret1(-1) / euamlrret1(-1)	euasjrret ¹ dummy	time trend
euasjarea	2.1071 (1.14)	0.3557 (0.19)	0.3811 (0.17)	0.0749 (0.04)	-	-	-	-	0.2144 (0.08)	-	0.0831 (0.02)
euasjesmag		-	-	-	-	-	0.004 (0.00)	0.9408 (0.00)	-	-	-
euasjyld		-	-	-	-0.3253 (0.29)	-0.2358 (0.27)	-	-	-	0.1122 (0.04)	-
											0.0289 (0.01)

¹ Not logarithm

The equations for area and yield for the U.S. were reestimated for Scenario 2. The new equations are shown in Table 32 below.

Table 32 - Area, Crushing and Yield Equations

	constant	euasjarea (-1)	euasjarea (-2)	euatrturet (-1)	euasjyld (-1)	euasjyld (-2)	euamargid ¹	euasjqp	euasjturet(-1) /euamlturet(-1)	euasjturet dummy	time trend
euasjarea	6.4899 (1.14)	0.2218 (0.14)	0.1469 (0.13)	-0.0497 (0.04)	-	-	-	-	0.2734 (0.05)	-	0.0645 (0.02)
euasjyld		-	-	-	-0.3219 (0.29)	-0.2339 (0.27)			-	0.112 (0.04)	-
											0.0287 (0.01)

¹ Not logarithm

10. Annex II - Notation

Argentine Module

argfaoc	soybean meal other uses, 1000 ton, calculation.
argfapdd	soybean meal domestic price, Pesos/ton, MECON/SAGPyA.
argfapid	soybean meal international price, Pesos/ton, CBOT.
argfaqp	soybean meal production, 1000 ton, OIL WORLD.
argmargid	crushing margin at international prices
argmlpdd	maize domestic price, pesos/ton, MECON/SAGPyA.
argmlyld	maize yield, kg/ha.
argoloc	soybean oil other uses, 1000 ton, calculation.
argolpdd	soybean oil domestic price, Pesos/ton, MECON/SAGPyA.
argolpid	soybean oil international price, Pesos/ton, CBOT.
argostax	oil seed tax rate
argpib	gross domestic product, FMI/IFS - International.
argsjoc	soybean other uses, 1000 ton, calculation.
argsjarea	soybean area planted, 1000 ha, MECON.
argsjesmag	soybean crushing, 1000 ton, OIL WORLD.
argsjpdd	soybean domestic price, Pesos/ton, MECON/SAGPyA.
argsjpid	soybean international price, Pesos/ton, CBOT.
argsjyld	soybean yield ton/ha, MECON.

Brazilian Module

brfaexl	soybean meal net exports, 1000 ton, OIL WORLD.
brfapdd	soybean meal domestic price, R\$/ton, DERAL/DEB - SEAB/PR.
brfapid	soybean meal international price, R\$/ton, CBOT.
brfaqp	soybean meal production 1000 ton, OIL WORLD.
brfrango	chicken meat production 1000 ton, UBA / APINCO.
brmlpdd	maize domestic price, R\$/ton, FGV.
broloc	soybean oil other uses, 1000 ton, calculation.
brolpdd	soybean oil domestic price, R\$/ton, DERAL/DEB - SEAB/PR.

brolpid	soybean oil international price, R\$/ton, CBOT.
brpop	population estimated, IBGE.
brrecunit	unitary revenue from crushing
brsjarea	soybean area planted, 1000 ha, IBGE.
brsjesmag	soybean crushing, 1000 ton, OIL WORLD.
brsjoc	soybean other uses, 1000 ton, calculation.
brsjpdd	soybean domestic price, R\$/ton, FGV.
brsjpid	soybean international price, R\$/ton, CBOT.
brtjur	real interest rate.
brsjyld	soybean yield ton/ha, IBGE.
brsuqp	pork production 1000 ton, IBGE.

U.S. Module

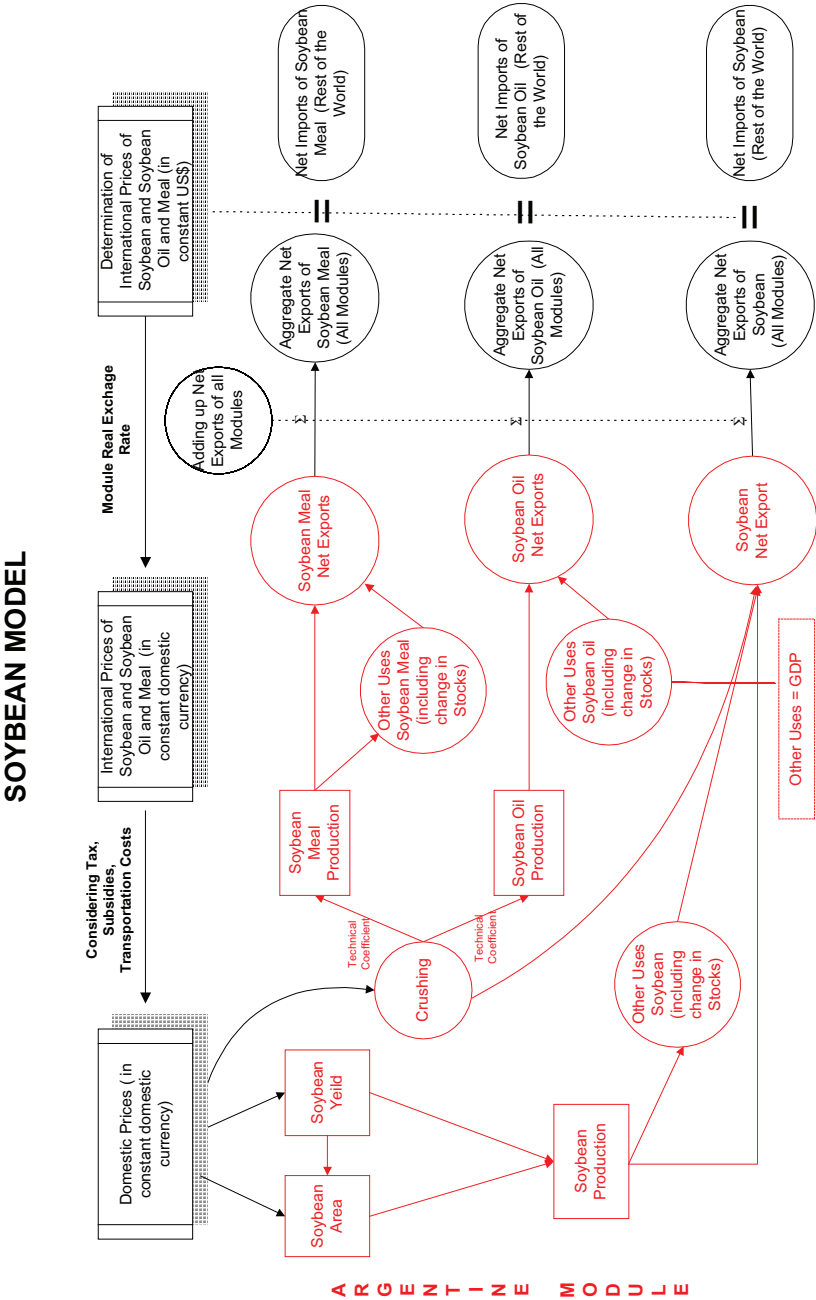
euafaexl	soybean meal net exports, 1000 ton, OIL WORLD.
euafapdd	soybean meal domestic price, US\$/ton, USDA.
euafapid	soybean meal international price, US\$/ton, CBOT.
euafaqp	soybean meal production 1000 ton, OIL WORLD.
euamlrret1	farm return for corn producers
euamargid	crushing margin at international prices
euaoloc	soybean oil other uses, 1000 ton, calculation.
euaolpdd	soybean oil domestic price, US\$/ton, USDA.
euaolpid	soybean oil international price, US\$/ton, CBOT.
euatrplr	loan rate for wheat
euasjarea	soybean area planted, 1000 ha, USDA.
euasjesmag	soybean crushing, 1000 ton, OIL WORLD.
euasjoc	soybean other uses, 1000 ton, calculation.
euasjpdd	soybean domestic price, US\$/ton, USDA.
euasjpid	soybean international price, US\$/ton, CBOT.
euasjqp	soybean production 1000 ton, OIL WORLD.
euasjrret1	soybean farmer return
euasjyld	soybean yield ton/ha, USDA.

euasjturet	price paid to the soybean producer (includes subsidies, marketing loan assistance, direct payment and counter cyclical payment), calculation
euatrturet	price paid to the wheat producer (includes subsidies, marketing loan assistance, direct payment and counter cyclical payment), calculation
euamlturet	price paid to the maize producer (includes subsidies, marketing loan assistance, direct payment and counter cyclical payment), calculation

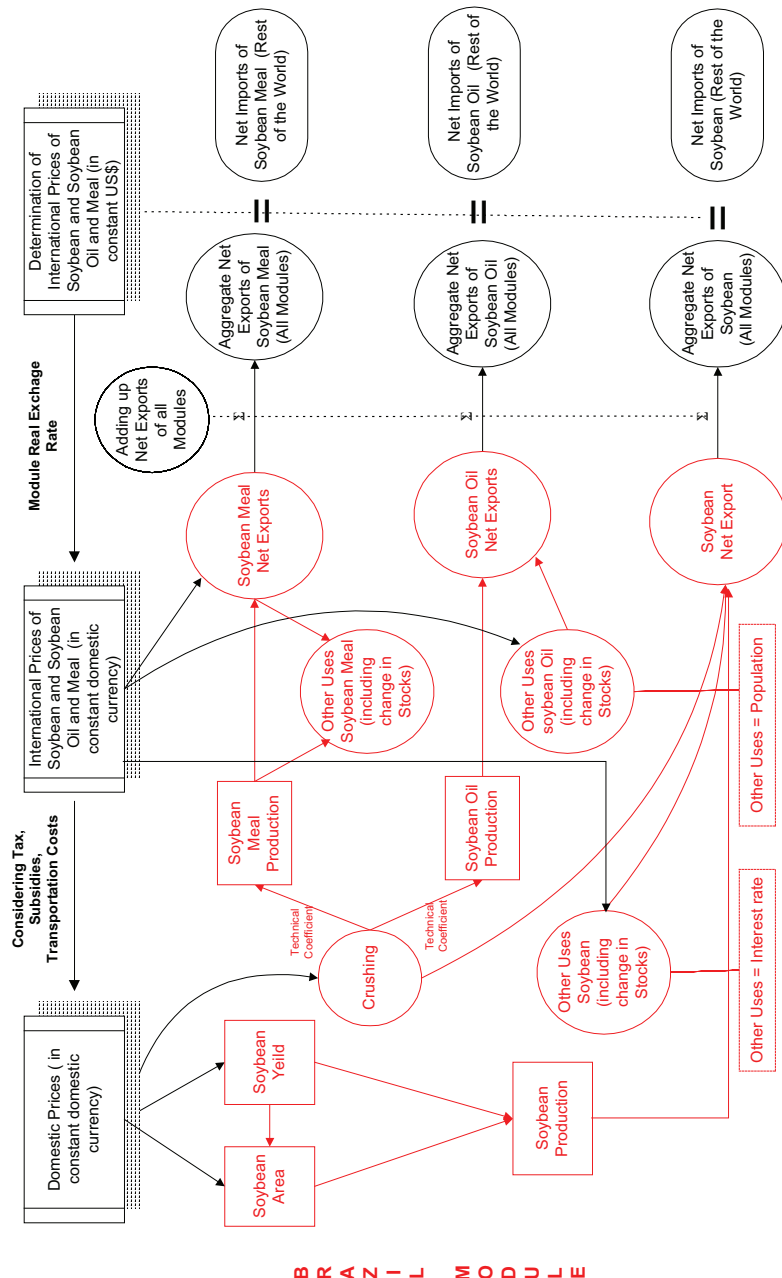
European Union Module

cefaiml	soybean meal net imports, 1000 ton, OIL WORLD.
cefapdd	soybean meal domestic price, Euro/ton, AgLink
cefapid	soybean meal international price, Euro/ton, AgLink
cemargid	crushing margin at international prices
ceolexl	soybean oil net exports, 1000 ton, OIL WORLD.
ceolpdd	soybean oil domestic price, Euro/ton, AgLink
ceolpid	soybean oil international price, Euro/ton, AgLink
ceolqp	soybean oil production 1000 ton, AgLink
cesjarea	soybean area planted, 1000 ha, AgLink
cesjesmag	soybean crushing, 1000 ton, OIL WORLD.
cesjiml	soybean net imports, 1000 ton, OIL WORLD.
cesjpdd	soybean domestic price, Euro/ton, AgLink
cesjpid	soybean international price, Euro/ton.
ceruqp	ruminant production 1000 ton, AgLink
cesjyld	soybean yield ton/ha, AgLink
cesjter	soybean farm return
cesjtyld	soybean yield trend, calculation.
misjpid	soybean international market price Euro/ton, calculation.
ceuatrrret1	price paid to the wheat producer (includes subsidies: marketing loan assistance), calculation

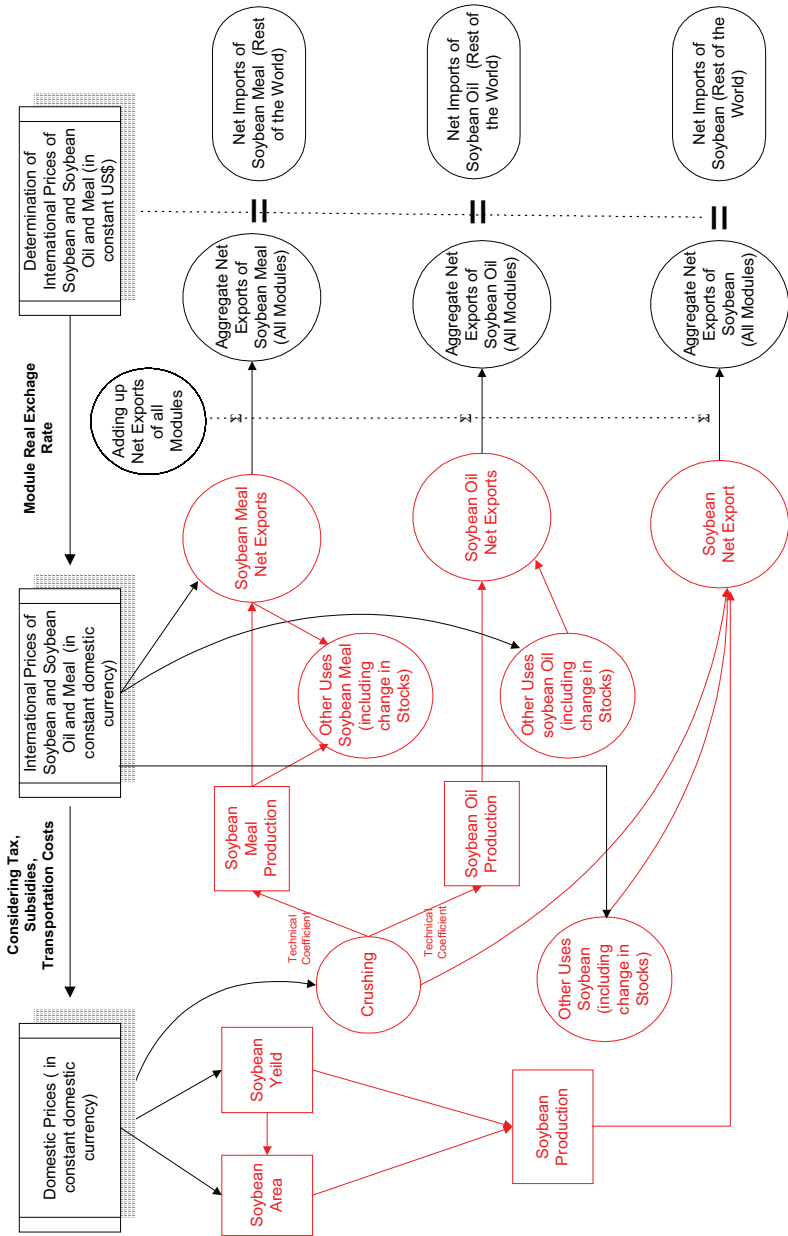
11. Annex III – Model structure



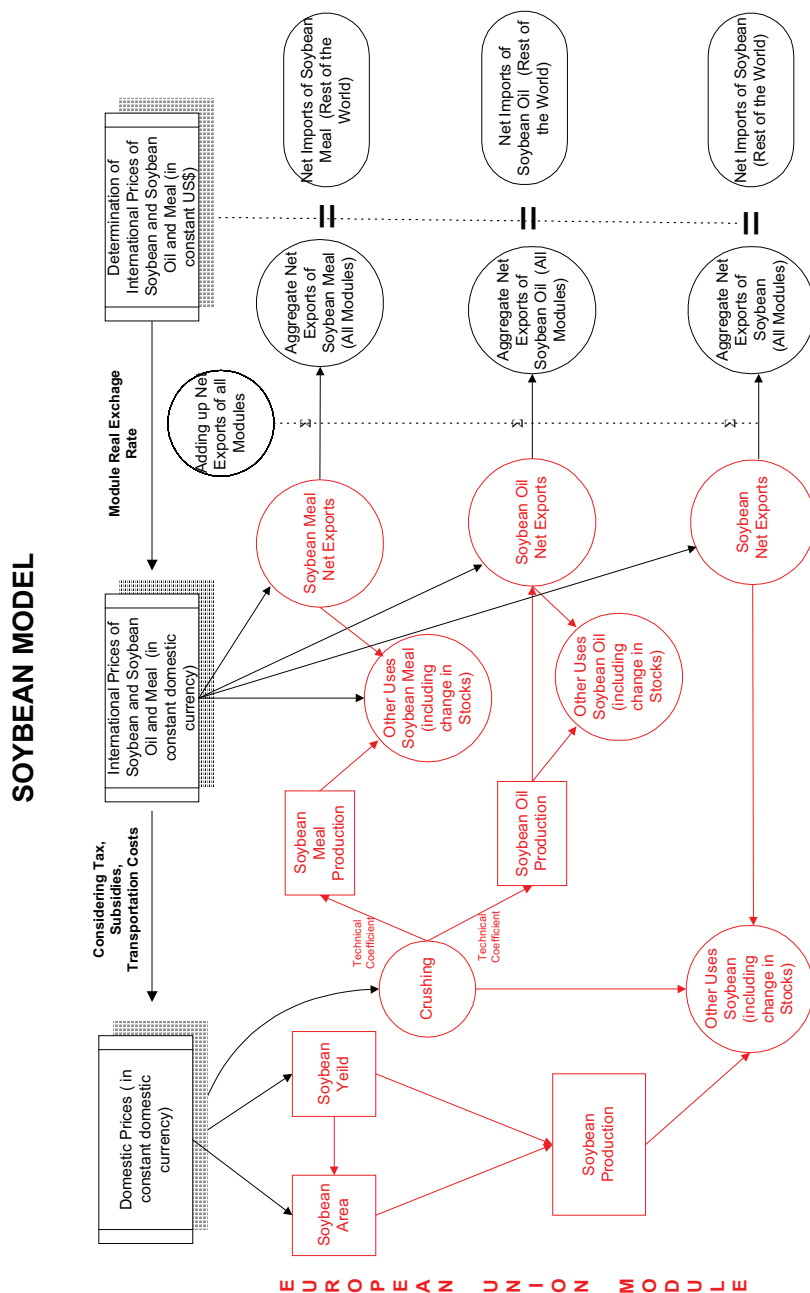
SOYBEAN MODEL



SOYBEAN MODEL



U. S. MODULE



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