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CWAE

**NEWSLETTER OF THE
COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS
SPRING/SUMMER ISSUE 2007**

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CWAE WEBSITE: <http://www.aaea.org/sections/cwae/index.htm>

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**Letter from the Chair
And 2007 CWAE Events
At the AAEA Meetings, Portland**

Greetings! What an exciting time we have approaching. AAEA has chosen “Applied Economics for Global Issues” as the theme for this year’s Annual Meeting. It is also a time for CWAE to look forward to exciting events planned at the meeting in Portland, Oregon. CWAE is working closely with other sections and organizations to explore our vision for future professional development opportunities. We have a great schedule of events planned.

On Sunday, July 30, the CWAE Business Meeting will be held from 4:30 to 5:30 p.m. This is an important time to voice your ideas and opinions about CWAE and our vision for a strong future. There are many exciting activities ongoing, such as the tracking survey. Please attend, we need your input!

After the Business Meeting, we will celebrate and meet aspiring professionals at the joint CWAE/Graduate Student Section Reception from 5:30 to 6:30 p.m. This is an opportune time to explore informal mentoring relationships. I know the relationships forged at past CWAE Receptions have been invaluable to many careers. We have worked with Michelle Mullins, GSS Chair and Doctoral Candidate from the University of Missouri to alleviate the logistical problems from last year. Please attend the reception and rekindle old relationships and start helping to build the careers of new economists.

On Monday we begin an exciting day of CWAE track sessions. From 10:30 to noon, Jennie Popp from the University of Arkansas organized a session called, “Tracking the Status and Concerns of Agricultural Economists.” This enlightening session will pro-

vide an overview of the previous tracking surveys and selected results from the government and academic surveys currently ongoing.

Then from 1:30 – 3:00, female administrators and managers from both academic and government settings give their perspectives in “Exploring Advancement to Administration and Management.” CWAE has made great strides in helping females begin their careers, now we need to focus on the post-tenure, post-probationary years. Even after 25 years of success in the agricultural economics profession, CWAE and female agricultural economists have not shattered the glass ceiling in administration and management of our agricultural departments and institutions. This session will explore the decision to pursue administrative positions.

Wrapping up CWAE sessions on Monday will be “Challenges and Successful Tactics for Foreign Born Agricultural Economists,” from 3:30 – 5:00. Holly Wang from Washington State University has developed an exciting session to pinpoint the issues related to foreign-born professionals. The goal of this session is to engage people with international backgrounds and those working with them to realize the special needs and to increase the overall productivity and success of our profession. Specifically this session will focus on the challenges and tactics that can help foreign born professionals to become more productive and successful.

Tuesday, July 31 contains more excellent track sessions. . From 10:30 – noon, CWAE will collaborate with COSBAE and aspiring students as they present their research in the session “Showcasing Student Research on Farmers and Consumers in the Southern

United States.” Come and encourage the future leaders of our profession.

Our luncheon this year will be held on Tuesday from noon to 1:30. Besides networking with other agricultural economists you will be treated to an outstanding presentation by Eileen Brady. Eileen is co-founder of New Seasons Markets, a chain of innovative retail grocery stores in the Portland area known for local-sourcing and promoting sustainable agriculture. She also is former Vice President of Ecotrust in charge of the Food and Farms Programs of that organization. And, as a recent development, Eileen just announced her candidacy for U.S. Senate for Oregon. She is a dynamic woman at the forefront of agricultural issues. Please join us for this exciting event.

To conclude our sessions on Tuesday, Mary Ahearn, Doris Newton, Janet Perry and Kitty Smith have organized a CRITICAL session for the future of CWAE. From 1:30 to 3:00 the session, “Charting the Future of CWAE,” will be held. Founding and current leaders and members will join in a discussion about the future course of CWAE. In particular, the discussion will evaluate and interpret the mixed indicators regarding the need and interest for CWAE and discuss the following alternatives:

- Maintain the status quo mission and portfolio of activities with only minor adjustments.
- Celebrate the past successes of CWAE and close down the committee.
- Revise the future of CWAE to better meet the expectations for future needs.

Make sure you come to this session to plan the future of CWAE.

Don’t forget to vote in our annual election. This is an important part of voicing your

opinion for the future of CWAE. We have outstanding candidates willing to devote their time to continuing the legacy so many CWAE members and leaders have built. The chair, vice chair and board positions are essential to leading CWAE, so please take a few minutes, read the biographies and vote! We are excited to have Maria Marshall from Purdue University and Lynn Hamilton from California Polytechnic State University, San Luis Obispo running for the Chair and Vice Chair Positions. Mariah Tanner Ehmke, University of Wyoming, Whitney Peake, Purdue University and Delmy Salin, USDA/Agricultural Marketing Service are candidates for Board Members at Large.

Finally, as I close my term as chair, I want to thank many people for their hard work and dedication. Holly Wang has been invaluable. During my cancer diagnosis and chemotherapy she kept CWAE running strongly. I also want to thank outgoing board members Maria Marshall and Doris Newton. Their dedication in leading elections and working with the tracking survey are greatly appreciated. Siân Mooney and Leonie Marks take a great deal of time to create an outstanding newsletter for our membership, even when some of us are slow getting material to them! There are many others who tirelessly give of their time and energy to make CWAE a strong organization. Thank you to all of you. Keep up the good work!

I look forward to an exciting and enriching meeting in Portland. With all of your input we can continue to strengthen CWAE and build professional opportunities for all of our members. YOU are the ingredient that makes CWAE successful.

Cheryl DeVuyst
CWAE Chair

Feature Article: Challenges and Lessons from My First Year as an Assistant Professor!

By Dannele Peck, Assistant Professor, Dept. of Ag & Applied Economics, University of Wyoming

During graduate school you learn to cope with a new level of stress, and time management becomes one of your most important survival skills. If you were anything like me, part of your coping mechanism was to spend a little bit of your precious time cursing about the professors who made your life so stressful. Cursing was therapeutic at the time, but now I realize that they deserve our thanks instead. Whether it was deliberate or not, they were helping to prepare us for life as assistant professors. The ability to cope with stress and manage your time is critical during your first year as an Assistant Professor, even more so than it was as a graduate student.

The challenges faced and lessons learned in my first year as an Assistant Professor are numerous, but the most important ones revolve around these two skills. I hope that my insights will help the next class of graduate students better-prepare for their own transitions. However, I also know that some lessons are not fully understood until they are learned firsthand!

Challenge #1: You no longer have time to do everything as well as you would like.

The Lesson: Learn to use your time more efficiently than ever before. Learn to be okay with “good” when you do not have time to achieve “excellent.” Train your brain to be able to quickly switch from one task to another; you will have to multi-task to keep up with your long and growing to-do list. Be cognizant at all times of the princi-

ple of diminishing marginal returns, particularly when allocating time to service and teaching.

Challenge #2: You will be presented with a large and diverse platter of research, teaching, and service opportunities. When your plate is relatively empty, it is hard to pass up opportunities. Before you know it, however, your plate is full and you have no room left for the main dish!

The Lesson: Identify a few areas in which you would like to become an expert, and build a cohesive portfolio of activities around those foci. For each opportunity that is presented, ask yourself whether it relates to or distracts from your core interests. Those with a teaching/research appointment will quickly discover how little time remains to conduct research, and therefore how carefully that time must be protected for the pursuit of your primary research interests.

Challenge #3: Finding a sustainable balance between work and play.

The Lesson: Repeatedly saying that “Next year I will have time for hobbies.” is not a long-term solution! Although I know this to be true, I still struggle to find time to play. Wiser colleagues tell me that play is essential to avoid burning out, and that the only way to find time to play is to *make* time to play. I am trying out their philosophy this summer, and will let you if it works.

In closing, the challenges and lessons presented here are neither new nor outrageously insightful. In fact, they are exactly what professors told me to prepare for when I was a graduate student. What I have discovered in my first year as an Assistant Professor is that these challenges and lessons are sufficiently important to risk sounding cliché.

Graduate Student Corner

Just in time for the 2007 AAEA Meetings in Portland, Oregon.

Effectively Presenting Academic Research

By: Michelle Mullins and Jessica Grace Perdew

You have a great research question and you now have results you want to share. You have invested time, effort and money into your work. Now you are ready to present your research and get others excited about it before publishing. One way to accomplish your goal is to prepare an effective presentation for the upcoming American Agriculture Economics Association (AAEA) Annual Meeting in Portland, Oregon.

What does it mean to be an effective presenter? It means getting your point across in the form of a story that leaves your audience wanting more. You want to present your research in such a way that your audience runs, not walks to the nearest internet connection to download and read your paper.

The first avenue of exposure to disseminating your research efforts is usually through a presentation at a conference. Think of it as your first chance to make a lasting impression. A bad presentation can make good research appear average. When designing and preparing your presentation, think about ways that you can make it less confusing or less boring. You want to leave your audience enthusiastic about your work, not bored or confused. This point is especially important for graduate students on the job market. Getting a potential employer enthused about your research agenda can make the difference between an invitation to interview and a condolence letter.

The following tips describes what do you need to know to effectively present your academic research. We've outlined some do's and don'ts in honor of the upcoming meetings in Portland. We know this may be the first academic conference for some of you and wish you all the best and continued success.

Do's

1. Ask a great research question, but *limit one question to one presentation*.
2. Do *state that question at the beginning* (usually right after you introduce yourself).
3. Do *explain why your topic is important* (and just because you say so doesn't cut it!).
4. Do *engage your audience*. Make the subject relevant but interesting.
5. Do *talk slow* enough so the audience is able to understand you and you can enunciate...you aren't in the Indianapolis 500 of speech contests!
6. Do *use an analogy* to help explain complex topics.

Don'ts

1. *Don't go over your time limit, ever!*
2. *Don't cram everything* you know about the subject into 10 minutes
3. Don't create too many slides. The rule is usually less than one slide per minute (see *Do's #1* and *Don'ts #2*).
4. *Don't wait* until the end of the presentation *to get to the point*—you will lose your audience.
5. *Don't go into huge detail about your complex models*—you're trying to get the audience excited (they can always read the boring details later).
6. Don't use unnecessary filler words (um, ah, you know), jargon, slang or idioms. This is a real skill. Practice!

Most important: **Practice, Practice, Practice!** Practicing can make all the difference in a presentation. Practicing can help you figure out what vocabulary to use, if you are going to make time, and if you really understand your topic. Good luck!!

Please check out the GSS website if you have any questions or would like more information on any of the events GSS sponsors, or feel free to email us at mlmfc@mizzou.edu and jperdew@purdue.edu if you have any suggestions.

Michelle Mullins and Jessica Perdew, CWAE Graduate Student Section Co-Chairs

Upcoming CWAE Elections

Thanks to our colleagues that have agreed to stand for office in the upcoming CWAE elections. The candidates are Maria Marshall from Purdue University and Lynn Hamilton from California Polytechnic State University, San Luis Obispo running for the Chair and Vice Chair Positions. Candidates for board member at large are Mariah Tanner Ehmke, University of Wyoming, Whitney Peake, Purdue University and Delmy Salin, USDA/Agricultural Marketing Service.

To reduce costs this year, CWAE elections will be conducted through email.

Dues-paying members will receive an email with the biographies and vision statements of candidates for Chair, Vice-Chair and Board Members at Large on July 9, 2007. A return email including your vote will go to an independent election official at North Dakota State University.

Votes will be accepted until 4:00 CST on July 23, 2007. Votes will remain anonymous i.e. they will be tallied by an independent third party (non CWAE affiliated) and the summary results will be forwarded to outgoing CWAE Chair, Cheryl DeVuyst.

High costs of past online elections led to this electronic election procedure. The election results will be announced during the AAEA Annual Meeting in Portland.

Charting the Future of CWAE

Organized Symposium at AAEA Meetings Tuesday, July 31, from 1:30-3.00pm

The Committee on Women in Agricultural Economics (CWAE) is now celebrating its silver anniversary. CWAE (originally named the Committee on Women's Opportunities in Agricultural Economics) held its first meeting at Clemson University in 1981.

A major purpose of CWAE is to provide a support network for women in agricultural economics. A theme of Dr. Sandra Batie's 1987 CWAE lunch speech comes to mind as CWAE celebrates its silver anniversary. Her expectation was that CWAE would cease to exist at some point in the future. At this future time, she explained, there would not be a need for a CWAE-type organization because women would be fully integrated into the agricultural economics profession. CWAE's 25th anniversary seems like a fitting time to consider if the future Sandra spoke of is at hand. Indicators of the need for CWAE and the interest in CWAE are mixed. The purpose of this Organized Symposium will be to invite founding and current leaders and members to join in a discussion about the future course of CWAE. In particular, the discussion will evaluate and interpret the mixed indicators regarding

the need and interest for CWAE and discuss the following alternatives:

- Maintain the status quo mission and portfolio of activities with only minor adjustments.
- Celebrate the past successes of CWAE and close down the committee.
- Revision the future of CWAE to better meet the expectations for future needs.

Please make it a point to participate in this important discussion!

New Editors Needed for CWAE Newsletter ASAP

Well it is finally time to step down as editor of the CWAE newsletter. As I mentioned in the last issue, Leonie Marks stepped down as co-editor in Fall 2006. Unfortunately no one volunteered to fill the co-editor positions and with my departure there will be no editor for the newsletter.

Don't be shy - I strongly encourage two new individuals to step up and take over if you value receiving the newsletter. I am willing to help the new editors get going on their first issue. As Cheryl so aptly put it in her letter, YOU are the ingredient that makes CWAE successful.

Please think about volunteering to do this. Contact me sianmooney@boisestate.edu if you are interested.

Newsletter editor is a fun job. It is a good way to keep in touch with what is going on in CWAE and it does not take a lot of time. Most of the job is getting organized a few weeks ahead of time and requesting that other people write things for you to include. I have found CWAE members to be very responsive to my requests for articles.

Finally, I would like to thank everyone that has given so generously of their time and agreed to provide information and articles for the newsletters. I have enjoyed my time serving CWAE both as a board member and newsletter editor and hope to do more again in the future. CWAE is a great group, it has been a pleasure to work with everyone.

Sian Mooney
Outgoing Editor.

Sylvia Lane Mentorship Fellowship – Applications

The Sylvia Lane Mentor Fellowship will again be accepting applications. This fellowship provides an opportunity for young female scholars working on food, agricultural or resource issues to relocate for a portion of a year in order to conduct research with an established expert at another university, institution, or firm. One or two awards of \$1,500-3,000 will be made for use during the next year. Application deadline is September 28th, 2007.

For more information:
<http://www.aaea.org/sections/cwae/index.htm>
or contact: Cheryl.Doss@yale.edu

- To apply, please submit:
- 1) Cover letter outlining proposed plan for mentorship, This should include contact information for the mentor, proposed dates of collaboration, and outputs expected.
 - 2) Recent CV
 - 3) Research proposal outlining the research project that you will work on with your mentor (max 3 single spaced pages)
 - 4) Letter of recommendation

- 5) Letter of intent to collaborate from the proposed mentor
- 6) Budget

Submit to:
Dr. Cheryl Doss
MacMillan Center
Yale University
P.O. Box 208206
New Haven, CT 06520-8206
Cheryl.Doss@yale.edu
203-432-9395 (phone)
203-432-9886 (fax)

For Courier service:
34 Hillhouse Avenue

Congratulations!

Congratulations! section acknowledges all tenure, promotions, awards, publications, grants and any other professional news.. Please share your accomplishments with us so that we may promote the achievements of the members of CWAE!

Appointment/Promotions

Kathleen Liang, Department of Community Development and Applied Economics, The University of Vermont, has been appointed Vice President of Membership, Association for Small Business and Entrepreneurship Board of Director, Invent Vermont, LLC.

Laura McCann, Department of Agricultural Economics, University of Missouri, was promoted to Associate Professor with tenure.

Siân Mooney, Department of Economics, Boise State University. Has been appointed as an affiliate to the Center for Advanced Energy Studies (2007-2008).

Katherine ("Kitty") Smith, Economic Research Service, USDA.

Katherine ("Kitty") Smith a member of the original 1981 Steering Committee for Committee on Women's Opportunities in Agricultural Economics (COWOP, and changed to CWAE in 1984) was recently named by Agriculture Secretary Mike Johanns to serve as administrator of the department's Economic Research Service (ERS).

Dr. Smith will oversee the agency's program of economic and social science research and analysis.

Publications

Kathleen Liang, Department of Community Development and Applied Economics, The University of Vermont

Liang, Chyi-lyi (Kathleen) and Dunn, Paul. 2007 (forthcoming). Triggers of New Venture Creation: A Comparison Between Pre-Business and In-Business Entrepreneurs. *Academy of Entrepreneurship Journal*.

Liang, Chyi-lyi (Kathleen) and Dunn, Paul. 2007. Multiple Aspects of Triggering Factors in New Venture Creation: Internal Drivers, External Forces and Indirect Motivation. *Journal of Business and Entrepreneurship*, Vol. 19, No. 1, March. Pp. 23-39.

Siân Mooney, Department of Economics, Boise State University.

Mooney, S., K. Gerow, J.M. Antle, S.M. Capalbo and K. Paustian. 2007. Reducing Standard Errors by Incorporating Spatial Autocorrelation into a Measurement Scheme for Soil Carbon Credits. *Climatic Change*. **80**:55-72.

Kimble, J. C. Rice, D. Reed, S. Mooney. R. Follett and R. Lal. (Eds). 2007. Soil Carbon Management: Economic, Environmental and Societal Benefits. Taylor and Francis Group, LLC.

Mooney, S and J. Williams. Private and Public Values of Soil Carbon Management. 2007. Chapter 4, in Kimble, J. C. Rice, D. Reed, S. Mooney. R. Follett and R. Lal. (Eds). Soil Carbon Management: Economic, Environmental and Societal Benefits. Taylor and Francis Group, LLC.

Kimble, J., C. Rice, D. Reed, S. Mooney, R. Follett and R. Lal. Soil Carbon Management: Economic, Environmental and Societal Benefits. 2007. Chapter 1, in Kimble, J. C. Rice, D. Reed, S. Mooney. R. Follett and R. Lal. (Eds). Soil Carbon Management: Economic, Environmental and Societal Benefits. Taylor and Francis Group, LLC.

Bastian, C., S. Mooney, A. Nagler, J. Hewlett, S. Paisley, M. Smith, M. Frasier and W. Umberger. 2006. Cattle Ranchers Diverse in Their Drought Management Strategies. *Western Economics Forum*. 5(2):1-8.

Nagler, A., C.T. Bastian, J.P. Hewlett, S. Mooney, S.J. Paisley, M.A. Smith, M. Frasier, W. Umberger, P. Ponnameneni. 2007. Multiple Impacts-Multiple Strategies: How Wyoming Cattle Producers are Surviving in Prolonged Drought. University of Wyoming Cooperative Extension Service. April. B-1178.

Christiane Schroeter, College of Agriculture, Arkansas State University.

Schroeter, C., Lusk, J., and W. Tyner. "Determining the Impact of Food Prices and Income on Body Weight." *Journal of Health Economics* (2007): Forthcoming. Corrected proof available April 20, 2007:

<http://dx.doi.org/10.1016/j.jhealeco.2007.04.001>

Presentations, Posters, Proceedings
Kathleen Liang, Department of Community Development and Applied Economics, The University of Vermont

Liang, (Chyi-lyi). .2007. Dollar Enterprise – A Small Step to Success, Competitive Case, US Association of Small Business and Entrepreneurship. Annual Meeting, Orlando, Florida, January.

Liang, K. and Dunn, P. 2007. Opportunities, Challenges and Success Stories of Creating Entrepreneurship Programs - Curriculum and Strategies in Different Academia Environments, Symposium, Proceedings, US Association of Small Business and Entrepreneurship Annual Meeting, Orlando, Florida, January.

Liang, K. and Dunn, P. 2007. Optimism, Entrepreneurial Characteristics and Personal/Family Experiences in New Venture Creation, Proceedings, US Association of Small Business and Entrepreneurship Annual Meeting, Orlando, Florida, January.

Siân Mooney, Department of Economics, Boise State University.

Warns, R and S. Mooney. 2007. Mayors' Climate Protection Agreement: City of Boise Activities. Poster presentation - 4th Annual Undergraduate Research and Scholarship Conference. Boise State University. April. Received Deans Choice Award, College of Business and Economics.

Siân Mooney. 2007. Environmental Markets: a new tool for environmental protection. Boise State University Earth Week, April.

Awards

Bonnie Colby, Department of Agricultural and Resource Economics, University of Arizona.

Bonnie Colby will receive the honor of Distinguished Scholar from the Western Agricultural Economics Association.

The WAEA comprises agricultural and resource economists from all the western states in the United States and all the western provinces of Canada.

"Bonnie is, indeed, one of the pearls on our faculty," says Gary Thompson, interim department head, Department of Agricultural and Resource Economics. "This is well-deserved recognition of her scholarly contributions over the last quarter century."

"Colby has specialized in complex water management challenges all of her 25-year career here," he says. "Her work has contributed to better design of water settlements with Native American tribes in several states and to cost-effective acquisitions of water supplies to keep both cities and ecosystems from drying up during drought."

Colby's work involves examining strategies to help water managers and water users in the Southwest cope with extended drought and climate change. Thompson notes that she has contributed to the education of an impressive pool of former students who are now top level resource managers throughout Arizona and the West, as well as overseas.

Kathleen Liang, Department of Community Development and Applied Economics, The University of Vermont

USASBE Entrepreneurship Case Competition Award, *Dollar Enterprise – A Small Step to Success*, presented by the United

States Association of Small Business and Entrepreneurship, 2007.

National 3-E Learning Award, The Most Creative and Innovative Entrepreneurship Pedagogy, *_Dollar Enterprise_*, presented by Delta Epsilon Chi Inc. and George Washington University with support from the Kauffman Foundation, 2006

Liang, Chyi-lyi (Kathleen) and Dunn, Paul. Outstanding Research Award, Allied Academy of Entrepreneurship, 2007. "Triggers of New Venture Creation: A Comparison Between Pre-Business and In-Business Entrepreneurs"

Christiane Schroeter, College of Agriculture, Arkansas State University.

Schroeter, C., House, L.A., and A. Lorence. "Fruit and Vegetable Consumption among College Students in Arkansas and Florida: Food Culture vs. Health Knowledge." Selected for Best Paper Award, presented at the 17th Annual World Forum and Symposium of the International Food and Agribusiness Management Association (IAMA), Parma, Italy, June 23-26, 2007.

Schroeter, C. "Do Fat Taxes or Thin Subsidies Solve the U.S. Obesity Problem?" Selected Poster Finalist, presented at the conference "Food Product Composition, Consumer Health and Public Policy" sponsored by the Farm Foundation and USDA's Economic Research Service, Berkeley, CA, April 9-11, 2007.

Service

Christiane Schroeter, College of Agriculture, Arkansas State University. Has been appointed as a committee member, Distinguished Teaching Awards, American Agricultural Economics Association (2007-present).

Grants

Mariah Tanner Ehmke, Department of Agricultural and Applied Economics, University of Wyoming.

Ehmke, Mariah, Kari Morgan, Enette Larson-Meyer, Christiane Schroeter, and Nicole Ballenger. Building a Holistic Understanding of Childhood Overweight and Obesity: Incorporating Family Economic Behavior, Parenting Styles, Health Attitudes and Behavior. \$125,000 from USDA-CSREES National Research Initiative.

Kathleen Liang, Department of Community Development and Applied Economics, The University of Vermont

Tourism and Transportation Issues in the Northeast Communities, a multi-million dollar project supported by the UVM Transportation Center supported by the Department of Transportation, \$1.2 million.

Vermont Dairy Council, Marketing and Distribution Analysis for Vermont Dairy Products, \$74,000.

USDA Challenge Grant, Building Linkages of Local Food and Learning, \$140,000.

Siân Mooney, Department of Economics, Boise State University.

Reducing Asymmetric Information in the Consumer Carbon Offset Market. Boise State University Faculty Grant. \$4,996.

Sustainable Management of Watersheds (2 year extension). USAID. \$19,386.

Suitability of Layered Basalt as Targets for Industrial Carbon Dioxide Sequestration. Idaho National Laboratory. \$60,196.

Job Announcements

Please confirm the information included in these announcements with prospective employers including the closing date. Thank you!

UNIV. OF KENTUCKY, DEPT. OF AGRICULTURAL ECONOMICS

Position: Assistant Extension Professor in Agricultural Economics (specialization in crop marketing).

Location: University of Kentucky, Lexington, KY (UK's Research and Education Center at Princeton, Kentucky, is an alternative location, based on mutual agreement between the candidate and College Administration.).

Job Description: This is a twelve-month, tenure track extension marketing position. The incumbent will develop an extension education program focused on marketing strategies, other forms of risk management, and the analyses of impacts of government policy and changing global markets. The primary clientele will be commercial crop operations. However, programs should also assist other crop producing farms, commodity/farm organizations, other agricultural business, and government organizations.

The incumbent will collect, analyze, and disseminate market data and other economic information to build an extension program to enhance the Kentucky crop production sector. Applied research that supports and complements the extension program will be an important component of this effort. Educational programs targeted toward crop marketing will be delivered through training and support of county extension staff, area farm management specialists, departmental faculty, and state specialists in other disciplines.

Background: Kentucky's primary commercial crops include corn, soybeans, tobacco and wheat and are the source of about one-third of the commonwealth's cash farm receipts. There are about 6,000 farms in the state with gross farm income of \$100,000 or greater. The managers of these operations need strong research-based educational programs focusing on price and other forms of risk management, marketing strategies and the impacts of changing government policy on their operations. Importantly, global changes in energy markets, trade rules and industry structure are having a long term impact on this sector. The analyses of these changes along with appropriate educational programs are priorities in the Department. Expanding the commodity focus to one that also includes niche marketing for products such as identity-preserved grains may be an opportunity to be addressed by the successful candidate.

Kentucky is noted for having one of the strongest extension systems in the country, with well-supported agents in all 120 counties. These agents are one of the key clientele groups for extension specialists. The successful applicant for this position will have opportunities to collaborate closely with other agricultural economics faculty and well as faculty in plant sciences, biosystems and agricultural engineering and/or other disciplines as appropriate.

In addition to a county and state oriented educational program, the successful applicant will be expected to interact with professional colleagues at the regional and national levels, publish in the trade press, extension series and appropriate refereed outlets including professional journals. Undergraduate teaching opportunities may exist after the extension program is established.

Qualifications: Ph.D. in Agricultural Economics is required. The person in this position should have knowledge, interest and experience in the production agriculture sector, must possess excellent oral and written communication skills, and should have evidence of leadership ability. The successful candidate should demonstrate an ability to work collaboratively with interdisciplinary teams. Candidates with experience in extension work will be given priority.

Salary: Salary open and competitive. Benefits include TIAA-CREF retirement, group health and life insurance, vacation, disability, and family leave. Out of state consulting leave is permitted, subject to approval.

Application: Application can be made by forwarding a vita, transcripts, and the names of three references to:

Dr. A Lee Meyer, Search Committee Chair
Dept. of Agricultural Economics, Univ. of
Ky Lexington, KY 40546-0091
Voice: 859/257-7272 x228
Fax: 859/323-1913
e-mail: lmeyer@uky.edu

or EEO Coordinator
C-3 Agr. Science North
University of Kentucky
Lexington, KY 40546-0276

Closing Date: The search committee will begin screening applicants August 10, 2007 and will continue until a qualified applicant is selected.

The University of Kentucky is an Equal Opportunity Employer

THE OHIO STATE UNIVERSITY

Assistant Professor of Environmental Molecular Microbiology

Tenure track, 9- month position; 50% research, 50% teaching School of Environment and Natural Resources The Ohio State University, Columbus, Ohio

Research will focus on the molecular biology of soils and sediments to solve environmental challenges and enhance the management of terrestrial and aquatic ecosystems. Teaching will consist of both graduate and undergraduate courses in area of specialization or central to the curriculum.

Qualifications: Earned Ph.D. with strong academic background in the molecular microbiology of soils, sediments, or other environmental samples; record of peer-reviewed publications and demonstrated potential for developing extramural funding are essential; post-doctoral training and confirmed teaching experience are preferred; demonstrated excellence in verbal and written English

communication skills are expected.

Screening begins September 1, 2007. Further information is available at: http://snr.osu.edu/fac_staff/EnvMolBiol_AsstProf.pdf or with Richard Dick (Richard.Dick@snr.osu.edu).

Application: Applicants should send the following: 1) letter of research background, teaching philosophy, and career goals; 2) *resume* that includes a listing of course titles and where taken for basic, environmental and/or soil sciences, and molecular biology; and 3) contact information for three references. *These materials must be submitted as a single pdf file and sent as an e-mail attachment to:* Mary Capoccia, School of Environment and Natural Resources, Ohio State University, at capoccia.6@osu.edu.

To build a diverse workforce Ohio State encourages applications from individuals with disabilities, minorities, veterans, and women. EEO/AA employer.

Committee on Women in Agricultural Economics

To Become a Member of CWAE/AAEA

Submit a completed a membership application to the AAEA Business Office. CWAE membership is open to any member of the AAEA.

The purpose of CWAE is to promote the welfare of women agricultural economists by representing their interests within the American Agricultural Economics Association (AAEA) and by engaging in activities which will encourage the professional advancement of women agricultural economists. The Board of CWAE is a special committee of the AAEA.

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