



AgEcon SEARCH
RESEARCH IN AGRICULTURAL & APPLIED ECONOMICS

The World's Largest Open Access Agricultural & Applied Economics Digital Library

This document is discoverable and free to researchers across the globe due to the work of AgEcon Search.

Help ensure our sustainability.

Give to AgEcon Search

AgEcon Search
<http://ageconsearch.umn.edu>
aesearch@umn.edu

*Papers downloaded from **AgEcon Search** may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.*



**NEWSLETTER OF THE COMMITTEE ON WOMEN IN AGRICULTURAL
ECONOMICS
SUMMER ISSUE 1997**

IN THIS ISSUE:

Letter from the Chair.....2

Nominations for CWAE Board.....3

Absentee Ballot.....7

Meet the New CWAE Newsletter Editor.....8

A Women (or Two) You Should Know.....9

Graduate Student Corner: Student Input.....11

Fellowship Opportunities and Comments11

The Glass Ceiling at ERS Shatters.....15

Job Announcements.....16

Mary Marchant
CWAE Chairperson
Dept. of Agricultural Economics
314 Agriculture. Engineering Bldg. #2
University of Kentucky
Lexington, KY 40546-0276
(606) 257-7260 MMARCHAN@CA.UKY.EDU

Shannon Hamm
CWAE Newsletter Editor
USDA/ERS/FCED
1301 New York Avenue, N.W.
Washington, D.C. 20005
(202) 501-8265
Fax: (202) 219-0869
SHAMM@ECON.AG.GOV

CWAE HOMEPAGE URL:<http://cc.usu.edu/~thilmany/cwae.htm>

Letter from the Chair

Mary Marchant
University of Kentucky

This issue of the CWAE Newsletter marks my last issue as CWAE Chair as well as the beginning of a new era for future CWAE Chairpersons. Up to this point, the CWAE Chair served for one year only, upon being elected and serving as CWAE Vice-Chair in the previous year. In 1996, the CWAE Board approved CWAE's new working rules, where, for the first time, the incoming 1997 **CWAE Chair** will serve a **two year term** and the runner-up for Chair will serve as CWAE Vice-Chair. The two year term will improve continuity, learning time and completion of projects. In a separate candidate pool, two CWAE Board members will be elected and serve a two year term, consistent with past CWAE elections.

Election for the new CWAE Chairperson and Board Members takes place at the 1997 CWAE Luncheon, during the American Agricultural Economics Association (AAEA) annual meeting in Toronto, July 27-30, 1997. **However, if you are unable to attend and vote at the Luncheon on Tuesday, July 29, 1997, an absentee ballot is contained in this Newsletter.** I strongly encourage you to vote as we make this important change in the structure of CWAE officers. Additionally, I thank **Meyra Mendoza** (IFPRI) for coordinating CWAE's election.

You may notice that we have a new editor beginning with this issue of the CWAE Newsletter. **Shannon Hamm** (ERS) has graciously agreed to serve, as **Janet Perry** (ERS) steps down from her 3 years of service as CWAE's editor. Thank you both for your hard work and dedication; gratitude is also expressed to the Economic Research Service (ERS) for administrative support of CWAE. This issue of the Newsletter contains two features by Shannon--an introduction of herself to readers and a description of her experience as a Legislative Fellow, as well as an invitation to readers to consider applying for the LEGIS Fellows Program.

As I prepare CWAE's Annual Report for the AAEA Board and analyze CWAE's budget, I realize that changes need to be made regarding complimentary copies of the CWAE Newsletter. Based on a recommendation from the 1995/96

CWAE Board, CWAE distributed complimentary copies of the CWAE Newsletter to hundreds of female graduate students across the U.S. for a one year period, which has now ended, targeting those who have not yet joined the AAEA or CWAE. This gracious gift is now costing us over \$1,000 per issue; with 3 issues per year, this expense is rapidly draining our budget, given that (year-to-date) membership receipts total about \$1,000. Thus, expenditures for ONE Newsletter exceed total revenue for the entire year. **As a result, this issue will be the last complimentary copy provided to non-members.** If you haven't already done so, please join CWAE by filling out the form at the back of this issue, (a bargain at \$7 per person!). Additionally, we are seeking to provide the same service more efficiently by going electronic (see enclosed box).

This issue also features two leading women in our profession--**Betsey Kuhn** (USDA/ERS) and **Jean Kinsey** (U. of Minnesota). Both women are leaders in consumer economics. **Dr. Kuhn** serves as the Director of the newly realigned Food and Rural Economics Division within USDA-ERS, having previously served as Director of the Food and Consumer Economics Division (FCED). Among other accomplishments, Dr. Kuhn led ERS's critical research program on welfare reform and food assistance. (You may also be interested in articles on ERS: "ERS Realignment" regarding recent changes in organizational structure and "The Glass Ceiling at ERS Shatters.") **Dr. Kinsey** serves as Director of the Retail Food Industry Center, funded by the Alfred P. Sloan Foundation, in addition to her responsibilities as Professor in the Department of Applied Economics at the University of Minnesota. Additionally, Dr. Kinsey serves as the Chair of the Board of Directors for the Federal Reserve Bank of Minneapolis.

Other features in this issue include a focus on jobs and professional development through fellowships. Graduate student **P. Joan Poor** encourages graduate students to attend the 1997 AAEA meeting in Toronto. **Kate DeRemer** introduces readers to the Presidential Management Intern Program and **Shannon Hamm** describes the LEGIS program. Other fellowship opportunities identified include Kellogg, Resources for the Future, National Center for Food and Agricultural Policy, and the Farm Foundation. Additionally, **Dawn Thilmany** shares professional development information targeted at recent graduates and

Assistant Professors from our sister organization--the Committee on the Status of Women in the Economics Profession (CSWEP).

Finally, I encourage you to attend CWAE functions at both (1) the annual AAEA meetings in Toronto, Canada, July 27-30, 1997 and (2) the triennial International Association of Agricultural Economists (IAAE) meetings in Sacramento, California, August 10-16, 1997 (See enclosed issue for dates and times). I look forward to seeing you soon!

Schedule for CWAE Newsletters

Date/Issue	Feature
June/Spring	Ballot
October/Fall	Annual Report
March/Winter	CWAE Events for AAEA

Please submit all materials to the CWAE Newsletter Editor 15 days prior to the first of the month in which it is published.

Nominations for CWAE Board

Meyra S. Mendoza
Chair, Elections sub-committee
International Food Policy Research Institute
1200 17th St, NW
Washington, D. C. 20036
E-Mail: M.Mendoza@cgnet.com
Phone: (202) 862-8158

It is that time again to vote on this year's officers. Your vote counts and is needed. Please make your voice heard by voting in this year's officer elections. This year we have included the duties and responsibilities for board members.

After reading the candidates' biographies, **please indicate your vote on the ballot and mail or fax to Meyra Mendoza by AUGUST 25.** The new CWAE Chair and Vice-chair and two Board of Directors at-large take office on September 1.

The elections this year are for the following CWAE Officers:

- a) CWAE Chair and Vice-chair &
- b) Two board of directors-at-large

Below is a description of the duties and responsibilities of the board members and the new working rules for the election process adopted in the 1996 election.

The Board manages the affairs and activities of CWAE. The Board consists of eight members: the current chairperson, the past chairperson, the vice-chairperson, four members-at-large; elected from the membership, and a representative of the AAEA Board. Board members must be members of the AAEA.

The chairperson of the Board leads the management of CWAE, reports on the committee's budget, and brings issues to the Board for discussion. The chairperson is the official contact and spokesperson of CWAE to the AAEA Board and to the membership at large. The chairperson has the power to define and appoint subcommittee members as deemed necessary, and to add and dissolve standing subcommittees.

Board members advise and assist the chairperson. The Board decides policy issues.

Election Process:

Board members are elected at the CWAE luncheon during the annual AAEA meetings by sealed ballot by the membership. An absentee ballot is contained in a spring Newsletter. The chairperson is elected every other year and becomes chairperson September 1st, immediately following the election. After a two-year term, the chairperson serves as past-chair for two years. The vice-chair is the runner-up in the election for the chair. If the chair becomes vacant during the course of the year, the vice-chairperson succeeds to that office. The four at-large CWAE Board members serve two-year terms that begin on September 1 of the year they are elected. Two at-large Board members are elected each year so that terms are staggered.

The candidates for this year's election are as follows:

Chair (vote only for ONE):

- Janet Perry, ERS/USDA
- Dawn Thilmany, Utah State University

Board of Directors at large (vote only for TWO):

- Jean Buzby, ERS/USDA
- Joan Fulton, Colorado State University
- Kim Hjort, ERS/USDA
- Julie Leones, University of Arizona
- Christine Ranney, University of Cornell

Candidate Bio's for Chair

Chair JANET PERRY: "CWAE provides an excellent opportunity for women to see and be seen, and I view that exposure as necessary to career development. By highlighting the accomplishments of women, tracking their progress, and providing a forum for issues of concern to women, CWAE benefits not just women, but the profession. Because I work at ERS, there are women to talk with about work situations, but I know that isn't the case for many others. CWAE provides a network for women who might otherwise not have the support they need to succeed. Now that CWAE is a 'mature' organization, it should take a more pro-active position on issues important to women--the tenure clock, discrimination in hiring and promotion, becoming officers on committees and boards, sabbatical leave, flexible work hours, and retention of women in the profession and AAEA. "

Janet has a B.A. in anthropology from New Mexico State University and a M.S. degree in ag. econ. from NMSU where she studied resource use on Indian lands. She worked in market research at Public Service Company of New Mexico, and later for an oil services company. Laid-off during the oil "bust" in the middle 1980s, she used the opportunity to get a Ph.D. at Oklahoma State University. After teaching at Cameron University, Janet and her family moved to Washington in 1990, where she is a part of ERS's team that administers and analyzes data from USDA's annual Agriculture and Resource Management Study. Janet's research centers on farmers' use of risk management strategies. She served as secretary and newsletter editor for USDA Economists Group 1995-96. As a member of

CWAE, she's served on the Research, and the Planning committees, was the editor of the CWAE Newsletter from 1994-1997 and is currently co-owner of CWAENET, CWAE's Internet bulletin board.

Chair Dawn Thilmany:"CWAE provides an invaluable service to the agricultural economics profession in that it provides a resource for women economists to network, focus research programs of interest to its members, mentor graduate students and other young professionals. More importantly, CWAE has become a vital link for AAEA and other professional organizations to tap the talent, energy and leadership skills of women in the profession. As an officer, I hope to make this resource even more accessible so that the skills and time of our members can be used more efficiently in the goals of organizations and the professional development of female economists."

Dawn has been an active participant in CWAE since becoming a graduate student in 1990. She secured a travel fellowship to attend the 1994 CWAE pre-conference in San Diego on Professional Development and decided to show her appreciation by becoming active in several committees. She has served on the Graduate Student and Membership committees for the past two years and developed a small set of Web pages for CWAE during the 1996-97 school year. Her most recent challenge has been to participate in the development of a Directory of Women in Agricultural Economics, which she hopes to share the results of in the near future. Outside of CWAE, she is also a member of the WAEA Board of Directors and is active in AAEA, IAMA, WRSA, NACTA and several regional coordinating committees. Her research focuses on immigration and rural labor markets, rural development, and agribusiness management.

Dawn Thilmany received her Ph.D. in Agricultural Economics from UC-Davis in 1994. She served as an assistant Professor at Utah State University, 1994-97 and will join Colorado State University as Assistant professor in July 1997.

Candidate Bio's for Board

Board Nominee Jean Buzby: "CWAE provides a network of support and information to female agricultural economists--from graduate students to

well-established career economists--and fosters the general profession. It spawns diversity within the field by attracting and nurturing women and members of other under represented groups, and provides a forum for open discussion of issues affecting women and men, such as tenure, dual career families, and employment opportunities. However, there is so much more to be done and, therefore, more CWAE can do, and I would be honored to be a part of these efforts.

In particular, CWAE could do more to help graduate students and post-doctoral fellows obtain permanent employment. We could share our experiences about what works and what doesn't work in a more formal fashion than on our CWAENET discussion group. Adding a list of self-development and self-marketing ideas as a regular feature of the CWAE homepage would provide students and young economists help in planning educational and career strategies. For example, this list could encourage students to submit posters and selected papers at professional meetings and to choose course paper topics that could later be developed into journal articles. The CWAE homepage could also provide reprints of articles on professional development, such as those from CWAE newsletters.

CWAE could do more to encourage women to initiate symposia, particularly interdisciplinary symposia. Symposia can provide opportunities to disseminate agricultural economics research, to validate or provide ideas for improving one's own research, and to meet other professionals. Expanding one's base of contacts opens doors to future collaboration and to new opportunities for obtaining data and research funding. I have developed and participated in symposia at the American Society for Microbiology, and this participation has enhanced the quality and dissemination of my research. "

Jean is an Agricultural Economist with the Food and Consumer Economics Division of the Economic Research Service. She received her undergraduate degree at the Pennsylvania State University and her Masters and Doctorate degrees at the University of Kentucky. Jean's current work activities include research on food safety and agricultural policy. Jean helped develop cost-of-illness estimates which were used by USDA in their final rule on pathogen reduction in the U.S. meat and poultry supply using Hazard Analysis and Critical Control Point (HACCP) systems.

Board Nominee Joan Fulton: "I view two general objectives for CWAE that have historically been important and will continue to chart the direction of our organization. First, it is vital that CWAE continue to provide the atmosphere and opportunity for women in agricultural economics to network and support each other. The CWAE luncheon at the AAEA annual meetings and the CWAENET will continue to be important mechanisms. Networking and support are vital for all of us but particularly for women in smaller departments. In those cases we find ourselves as not only the only woman but also the only person working in the area.

The second general objective for CWAE is to assist the profession in changing to allow women to be fully productive in the discipline. Our profession has come a long way with respect to the acceptance of women as full members of the profession. However, there are still many, often subtle, barriers that exist. The previous and ongoing work of CWAE including the tracking study has been well received. In spite of good progress many issues remain, including (but not limited to): retention of women in the profession, hiring and promotion of men and women, student course evaluation of men versus women, and flexible work hours. As a board member I would help to identify the most pressing areas and develop a team to undertake the necessary research and formulate pro-active positions and policies."

Joan's work involves teaching, research and outreach in marketing and agribusiness. She has been in tenure track faculty positions at the University of Alberta and Colorado State University. Attracted by the larger department and colleagues to work with, she moved to a tenure track position at Purdue University in July 1997. Joan was a member of the CWAE planning committee from 1992-1994.

Board Nominee Kim Hjort: "I first learned about and joined CWAE in my graduate school days. Until now, I have not been a very active member of CWAE, in part because, as a single woman, I do not have family related issues to deal with in my career choices. I strongly support CWAE's mentoring program and would like to see it expanded, especially in ERS and private industry. In addition, I would like CWAE to support more networking events. To increase the potential for networking, we need to enlarge our membership,

reaching out to the many women in government and private industry."

I earned my Ph.D. in 1988 from Purdue University, specializing in international trade and policy analysis, and began working for ERS immediately, joining the Developing Economies Branch in ATAD. My quantitative bent and programming experience led to the successful development of the Country Projections and Policy Analysis (CPPA) model-builder. CPPA has been in use in ERS since then to generate baseline projections and conduct scenario analyses of the impact of policy and exogenous variable changes on major agricultural commodities in major foreign countries. My most recent position at ERS was as Data and Models Coordinator for the Commercial Agriculture Division.

While at ERS, I took several short assignments to work overseas, first in the Philippines, then Indonesia, and then a short "sabbatical" to work in Malaysia with the Agriculture Section of the Economic Planning Unit in the Prime Minister's Office. In Malaysia, the team developed a spreadsheet-based planning and policy analysis model that is currently being updated to be used in a mid-term review of the current five year plan. This experience reinforced my desire to bring policy analysis capability to more foreign countries. It also convinced me that there is a market for agricultural sector modeling software. Therefore, this August I will start my own consulting company centered around a new, yet-to-be-developed modeling software.

Board Nominee Julie Leones: "CWAEE provides an important avenue for networking and sharing ideas between women agricultural economists and as a forum for addressing issues that concern women working in agricultural economics. CWAENET has been a wonderful way to keep dialogue going year round and as a way of sharing job related information. We can continue to develop the CWAEE Website that Dawn Thilmany has constructed to be a valuable resource to women agricultural economists over the next year. We may also want to consider publishing our newsletter electronically through CWAENET and the Web. In addition, thanks to the work of Judy Stallman, we will see a larger pool of funds available from the Sylvia Lane Fund to further support graduate students and other women agricultural economists in their professional development. We should continue to build the

Sylvia Lane fund and make sure that it is both a well known and effective resource. This has been a year to celebrate in terms of women who were promoted to associate and full rank in agricultural economics, but we clearly have a long ways to go in encouraging and supporting women in our field. CWAEE has been and continues to be a focal point for these efforts."

Julie has been an extension economist at the University of Arizona since 1990. She received her Ph.D. and M.S. in agricultural economics from Cornell University. Her B.A. is in economics from the University of Oregon. Julie's research interests are primarily in the areas of regional economics and economic development. Julie spent six years in the Philippines, first as a Peace Corps Volunteer and later as a graduate student on a Fulbright-Hays Doctoral Dissertation Grant.

Board Nominee Christine Ranney: "As Associate Dean, I have had the opportunity to gain a deeper understanding of how my university functions, a perspective that cannot be obtained from within an academic department. I have also learned much about how women graduate students and faculty fare in the university environment. I believe this perspective will be of benefit to the CWAEE Board and look forward to being able to serve."

Even though my administrative responsibilities require two-thirds of my time, I continue to have an active research program and advise graduate students. My research focusses on the interplay between public policies and the behavior of individuals with a primary focus on policies affecting low-income households in the United States, particularly, food assistance policies.

Christine graduated from UC Davis with a Ph.D. in Agricultural Economics and accepted a faculty position at Cornell in 1983 and have been here ever since. Early on, she was the only woman on a 40+ member faculty. Since then, Cornell has hired and tenured two more women. In 1989, she obtained her tenure and was promoted as Associate Professor and accepted the position of Associate Dean of the Graduate School in 1994.

**ABSENTEE BALLOT
COMMITTEE ON WOMEN IN
AGRICULTURAL ECONOMICS**

Chair/Vice-chair and Board Elections 1997

CWAE Elections will be held at the CWAE Luncheon at the AAEA meetings in Toronto. If you will not be able to attend the CWAE Luncheon, please send or fax in this "absentee" ballot to:

Elections Chair Meyra Mendoza
IFPRI
1200 17th NW
Washington DC 20036
fax (202) 467-4439

YOU MUST INDICATE YOUR AAEA MEMBER ID NUMBER on the mailing envelope or ballot in order for your absentee ballot to be considered valid. If you wish, you may sign your ballot in lieu of indicating your member ID number. This procedure is used only to avoid "vote fraud."

After reading the candidates' biographies (in this newsletter), if you will **NOT** be voting at the CWAE Luncheon, please indicate your choices for candidates on this ABSENTEE ballot.
Ballots must be received by AUGUST 25.

CWAE Chair (Please choose ONE from the following nominees)

- ___ Janet Perry, ERS/USDA
- ___ Dawn Thilmany, Utah State University

Board of Directors at large (vote only for TWO):

- ___ Julie Leones, University of Arizona
- ___ Jean Buzby, ERS/USDA
- ___ Joan Fulton, Colorado State University
- ___ Christine Ranney, University of Cornell
- ___ Kim Hjort, ERS/USDA

Either (1) sign and write your name here:

or (2) write your AAEA member ID # in the box above or on the envelope in the return-address area for this ABSENTEE ballot to be valid.

Meeting the New CWAE Newsletter Editor—Shannon Hamm

I want to take this opportunity to introduce myself to all of the CWAE members and share a brief profile of my work and interest in becoming the new newsletter editor.

First, I want to thank Janet Perry for all of her support in getting me up to speed in taking over the newsletter and am looking forward to working with her. I hope to continue to produce a high quality, interesting and informative newsletter. I am very interested in hearing your ideas about topics to include or delete. So, please feel free to call me (202) 501-8265 or E-mail me at SHAMM@ECON.AG.GOV.

I received my Masters in Agricultural Economics from Virginia Tech in 1983. My undergraduate degree is Animal Science/ Pre-Vet. I minored in Ag. Econ and was surprised at how much I liked economics and the professors in the department. At the time, women professors were a scarce commodity, though we were fortunate to have Sandra Batie.

I moved back to Washington, being a native, with my husband, Alan. We now have two children, Ryan, 10 and Ashton, 6. As many of you know, it takes a great deal of time and patience to raise children, work and remain successfully married – not necessarily in that order.

My career has been filled with interesting people, travel and research. I am currently embarking on a completely new area, welfare reform and changes in low-income household's demand for food. I am working with Tennessee State and the University of Tennessee to develop a case study which addresses how low income households cope with changes in cash assistance and food stamp benefits in three southern states.

However, most of my career has been in commodity analysis of the horticultural sector both in the Western Hemisphere as well as two years experience in Bulgaria. Last year, I was a Congressional Fellow and enjoyed my most rewarding experience. For details of my experience and other Fellows along with opportunities, read the Fellowships section.

What I hope to provide the CWAE newsletter is

information on cultural diversity as well as a broadening our network for women in agriculture. I have felt that we focus a great deal on academia and government. However, I hope to bring in more women who may have masters or non-agricultural degrees but serve well the agricultural community. In addition, I am interested in reaching out to the younger women who have not even begun to consider agriculture and may not know all of the job possibilities. As fewer and fewer students come from farming backgrounds (and I have personally never prescribe to this as the criterion for entering the agricultural field), we may need to break out of the traditional recruiting areas and go to urban schools and even secondary schools.

I look forward to serving as the CWAE Newsletter and encourage you to contact me with suggestions.

CWAE Newsletter Accessible via the Internet

As more information becomes available electronically, the CWAE Newsletter will become accessible via the CWAE Homepage.

Paid subscriptions will continue to be mailed out, however, free copies can now be retrieved from the Homepage 5 days after the middle of the month each issue is scheduled to be printed.

CWAE Homepage address:
<http://cc.usu.edu/~thilmany.cwae.htm>

If you have any questions or suggestions, please contact Dawn Thilmany at E-mail: dthilmany@b202.usu.edu

A Women (or Two) You Should Know

Betsey A. Kuhn

Director

**Food and Consumer Economics Division
ERS**

This is the second time I've been profiled in the CWAE Newsletter. The first time was Fall 1988 when I was working for the Commodity Futures Trading Commission (CFTC), the regulatory agency for futures and other derivative instruments. Aside from talking about the type of work I was doing at the CFTC, one of the facts I wanted to bring to the attention of CWAE Newsletter readers was the progress that women had made in the Commission.

In 1988, the Chairperson of the CFTC was a woman. In addition, the Executive Director and the Directors of two of the four operating divisions were women, including the Chief Economist. And in fact, four women have headed the CFTC in recent years including: Brooksley Borne, the current Chairperson who is a distinguished lawyer in commodities law; Mary Shapiro, a former Securities and Exchange Commission Commissioner and the current head of the regulatory division of the NASD; Wendy Gramm, an economist with a Ph.D. from Northwestern University who had taught at Texas A&M University; and Susan Phillips, an economist who left the University of Iowa to join the CFTC and is now a Governor of the Federal Reserve Board.

However, even by the late 1980's, women had made less progress in other parts of the federal government. The success of women at the CFTC was due in part to the Commission's youth --it was created in 1974. But since that time, women have made considerably more progress in moving into leadership positions. Currently, Susan Offutt is the Administrator of the Economic Research Service (ERS) and the three program divisions are led by women: Kitty Smith is the Director of the Markets and Trade Economics Division; Margot Anderson is the Director of the Resource Economics Division; and I am the Director of the Food and Rural Economics Division. (We are in the process of realigning ERS. Susan Offutt describes these changes in another article in this issue.)

But aside from keeping score of who holds what job where, women economists' ascension to

leadership is often accompanied by different management styles and different research emphases. In my own case, I have been fortunate to have the opportunity to be involved in the formation of the Food and Consumer Economics Division (FCED) in 1994 and now the Food and Rural Economics Division (FRED). FCED was created to focus more attention on consumer welfare; too often the consumer's perspective is given short shrift in policy discussions in USDA. In addition, research areas, such as food safety, food assistance and retail food price behavior were under funded. A disproportionate share of resources were directed to farm programs and the interests of well-organized commodity groups.

Yet, as every year went by, USDA's budget was devoted more and more to serving the needs of low-income Americans. For example, food assistance now accounts for over 60 percent of USDA's budget and the Food Stamp Program alone serves about 10 percent of the population. The National School Lunch Program is ubiquitous --we've all participated in this program. So in terms of numbers of people served, the Department's clientele is overwhelmingly people in need. Of course, the catch is that these groups lack effective political representation compared to farm groups.

The passage of the Federal Agricultural Improvement and Reform Act (FAIR) of 1996 and the Personal Responsibility and Work Opportunity Reconciliation Act (PRWORA) of 1996 accelerates these trends. One of the expected outcomes of welfare reform is that food assistance may become the ultimate safety net for low income individuals and households. Similarly, FAIR phases out income support for farmers and could portend changes in the well-being of rural communities. Secretary Glickman has said recently that facilitating adjustment to rapid demographic, economic, and policy change in the wake of FAIR and welfare reform is one of his most important goals. Thus, the ERS realignment reflects these shifting priorities and moves the Agency farther away from its traditional focus on production agriculture. This shifting focus creates opportunities for more broadly-trained economists, such as myself.

To conclude, I believe it is an exciting time to be an agricultural economist. The research agenda is changing and providing new employment opportunities. For example, I will be advertising a

senior management position in the area of food assistance, poverty and well-being soon and am looking for an enthusiastic leader to head this group.

Jean Kinsey
Professor
University of Minnesota

I am currently a Professor in the Department of Applied Economics at the University of Minnesota, where I have been on the faculty since 1976. In addition, I serve as the Director of The Retail Food Industry Center, a University wide center funded by the Alfred P. Sloan Foundation. From 1989 to 1992, I served as Director of Graduate Studies in the Applied Economics Department. I received my Ph.D. from the University of California at Davis. While on sabbatical leave in 1987, I was a Resident Fellow in the National Center for Food and Agricultural Policy at Resources for the Future in Washington D.C.

Public policies have always interested me in how they affect the well being of consumers and how it affects their ability to make rational decisions. In addition, I have a passionate interest in how people value their time and how the allocation of time and money affects consumers' choices. Teaching a Master's level course in the theory of household economics and human capital allows me to explore these ideas with bright students and to explore how human capital affects economic development.

I started my academic research career studying consumers' satisfaction with consumer credit and housing. Consumer surveys are part of my portfolio. The effects of asymmetric information on consumer choice and welfare have dominated the classes I teach to graduate students as well as a portion of my research. I was one of the first, among my peers, to use and write about Logit, Probit and Tobit analyses and their uses in analyzing consumer behavior issues.

Food consumption patterns, as affected by demographics and socio-economic trends, have also dominated much of my work and the enthusiasm for this topic is exemplified by the book I coauthored with Ben Senauer and Elaine Asp in 1991 titled Food Trends and the Changing Consumer. This focus contributed to my enthusiastic response to the Sloan Foundations' call for an application to establish one of their

twelve industry study centers at the University of Minnesota - a center to study the retail food industry. I saw this as a perfect fit for the Department of Applied Economics, which has traditionally studied production and processing of food, and consumption of food, but not its distribution and sale. With this center, the whole food distribution channel is covered by faculty working together. This has been a most exciting activity and has presented many new challenges and opportunities to learn new things and meet new people. It is relentless, demanding and fun!

Some of the journals I have published in include the American Journal of Agricultural Economics, The Journal of Consumer Affairs, The Journal of Consumer Research, China Economic Review, Agribusiness: An International Journal, Food Policy, The Journal of Nutrition, Choices, and Cereal Foods World, (where I now have a column). I like to write. "If I have a story in my head, I love to sit down and type it out."

I have served on countless committees and numerous boards. Some of the more interesting boards I have served on are the California Pear Marketing Order, The American Agricultural Economics Association Foundation Board and its Executive Board, The American Council on Consumer Interests, (President in 1983-84 and Distinguished Fellow and Mentor, 1997). Incidentally, I was the second woman ever to serve on the Board of Directors of the Federal Reserve Bank of Minneapolis and am the first woman to be its chair (1996-1997). This has been a wonderful experience and an opportunity to represent consumers, academics and the public at the highest levels of decision making. Since one of the jobs of the directors is to advise and vote on recommendations to change the discount rate every two weeks, it is a living lesson in applied macro economics. Meetings with the Board of Governors in Washington is particularly enlightening and gives one a perspective on economic growth and control that is rather awesome.

In terms of building a career I will be the first to say that I built my career studying and teaching things that were interesting to me and those around me. I took every opportunity that came through the door until I was over committed and then I had to learn to say no. I was very lucky to graduate with a Ph.D. from one of the very top schools and departments in the country at U.C. Davis, and

then, to land a great job in another of the very top schools and departments, the University of Minnesota."

For recreation, I like to play golf, walk along the Oregon beaches, and read good mystery novels.

From the Graduate Corner - Student Input

P. Joan Poor
Ph.D. Candidate
University of Nebraska-Lincoln
agec100@unlvm.unl.edu

I would like to begin what I hope will result in a regular commentary on the part of female graduate students in the field of agricultural economics. Let me begin by noting that name recognition is invaluable during the infancy of one's career, so the opportunity to contribute to CWAE's Newsletter is one in which I encourage all female agricultural economics students to take advantage.

I, as many of my fellow students, am approaching the completion of my dissertation, and am embarking on an entirely new challenge. The interrelationships between completing my research, presenting components of it where ever possible, and applying for jobs, appears somewhat overwhelming at times. But I believe that making ourselves known amongst our peers is one, if not the most important initial task in establishing one's career. This, is especially important for female graduate students, as we are still a minority in our profession. The connection one feels amongst those involved with CWAE is very rewarding in terms of support, at this crossroads in our lives.

Now I'd like to take a brief opportunity to introduce myself. I am completing my Ph.D. at the University of Nebraska-Lincoln. I anticipate graduation later this year, and am working hard to complete my dissertation research which involves a contingent valuation study of Nebraska's Rainwater Basin Wetlands. I will be presenting components of my research at both the WAEA meeting in Reno and at the AAEA meeting in Toronto this summer and look forward to the input from my peers as well as establishing contacts in my area of interest. While attending last year's AAEA meeting in San Antonio, I made many invaluable contacts that I have received a lot of

support from during my research endeavors this past year. I hope as many female graduate students as possible plan on attending meetings this summer, even if you're not presenting papers, the networking opportunities are immense.

Finally I'd like to once again encourage all female graduate students (at both the Ph.D. and Masters levels) to take advantage of the opportunity to introduce yourself, your interest and research in up coming CWAE newsletters. With your support, I hope we maintain a permanent column in each Newsletter. For more information you can contact me at the above E-mail or Shannon Hamm. Looking forward to reading about you!

Fellowship Opportunities

The Presidential Management Intern Program-- Why Agricultural Economists Should Apply--

Kate DeRemer
Agricultural Economist
(formally at ERS, now at FAS)

The presidential management intern (PMI) program, now in its 20th year, provides unique opportunities for women and men with graduate degrees interested in public policy to enter federal service. After completion of the 2 year program, the intern has a good head start on a federal career. Masters and Ph.D. candidates in agricultural economics interested in public service should consider this program.

As a Master's student in agricultural economics at Penn State, I knew early on that I was interested in working for USDA in agricultural policy. At that time USDA had limited hiring opportunities and several agencies were faced with hiring freezes. I thought as a PMI, I would be able to better negotiate the government's hiring process, which can be very arduous for both the prospective employee and the agency wanting to hire them.

When I began my career as a 1994 PMI, I discovered the program offers more than just an entre to federal service. First, the program offers training courses in management, writing, executive and congressional decision making. Many of my fellow PMI's came out of public policy and administration schools, already trained in management principles. But I am an Ag

economist, so the management classes offered during the PMI program helped supplement my technical knowledge. Second, the program offers rotations away from your primary agency to a variety of organizations within the executive and legislative branches of Federal government, and even the private and not-for-profit sector, which can greatly enhance the skills you will acquire during the program. Third, the program gives you an immediate colleague base and peer group, your fellow PMI class, which ensures camaraderie and friendship at the beginning of a new career. The program changes every year, so it is important to find out what the program offers in the most current year and remain flexible to take greatest advantage of its strengths.

To better describe how the PMI program can work, I thought I would explain my PMI experience, and the path it's led me on. I began the program as an agricultural economist at the Animal and Plant Health Inspection Service, an agency that taught me the fundamentals of regulations in the management of negative externalities associated with agricultural trade. I was fortunate to be a PMI during the 1995/96 Farm Bill and spent more than one year on rotation to the Senate Agriculture Committee working for the minority leader, then Senator Leahy. I finished out my two years as a PMI at the Economic Research Service at USDA, studying technical barriers to agricultural trade. The variety of experiences and opportunities are limited only by the PMI and the arrangement determined by the hiring agency.

Agricultural economists have very specific and useful skills in econometrics, cost-benefit analysis, and general policy analysis and are therefore excellent candidates for the program. Traditionally the program hired public policy graduates, but the program has been focusing recruitment on graduate students with quantitative and other technical skills in addition to management potential. The most recent class of PMI's includes a Ph.D. in Economics, a veterinarian, and an attorney. Having a specific skill, such as a degree in agricultural economics, puts candidates at a distinct advantage in the program.

Please encourage your students and colleagues to consider this unique program. If you are interested, contact Kathy Keened at the Office of Personnel Management at 215-597-1920 or kakeeney@wpo.mail.opm.gov. The application process is offered only once a year and will take 6

months to complete, so applying requires a lot of up-front planning.

LEGIS Fellows Program

Shannon Hamm
USDA/ERS/FCED

LEGIS (short for Legislative) Fellows Program provides Executive Branch personnel with the opportunity to serve in assignments in the Legislative Branch. The program is designed for executives and managers whose current or prospective positions may require working knowledge of the operations of Congress. Nominees must be at least a GS/GM-13, two years Federal service, flexible in work habits, independent, and have a significant interest in practices of the Legislative branch. The program is administered by the Government Affairs Institute (GAI) at the Joint Center for Public Policy Education at the Brookings Institution. Government agencies must agree to pay for the fellow and there is a rigorous application process. The Brookings Institution offers Fellowships twice a year. The application deadline is October for either the 7-month or full-year program. Anyone interested in the Legis Fellows program can call Patti Iglarish at the Brookings Institution at (202) 797-6316.

My Experience --I went to work for Senator Kent Conrad (D-ND) in January 1996 as a Legis Fellow. The Senator personally interviewed me in the Senate Reception area of the Capitol as the Farm Bill was being debated on the floor.

The Senator is a member of the Agriculture, Budget, Finance and Indian Affairs Committees. My areas of interest were welfare reform and agriculture. Because the 1996 Farm Bill had just passed the Senate and House, I participated in the Conference report writing for Senator Conrad. I worked closely with the Agriculture Legislative Aide, Kevin Price. I prepared the briefing materials for the Senator for the mark-up of the Farm bill and brief opening statements. The Farm Bill was voted out of the House and Senate on March 28, 1996.

I spent a great deal of time staffing meetings or going to staff meetings. To prepare for a meeting with the Senator, I was lucky to get 24 hours notice. I would write a background on the issue, new developments, issues to be discussed and

pros and cons of each issue. Generally, I would call his state of North Dakota to find out about the issue and then call ERS to get the facts and figures. I, ideally wanted to get him a memo the evening before, but knowing he did not have time to read it, I would hand it to him just prior to the meeting and verbally summarize the information.

When Senator Conrad attended a committee hearing, I would prepare the briefing book, which included the testimony, an opening statement, a series of questions for each witness and any other background materials (like relevant newspaper articles). Senator Conrad liked to have concrete examples for his questions, so I spent time calling North Dakota to see what questions constituent groups had on the hearing topic. I would usually find material from ERS and again summarized and cited. This was true for the Food Quality Protection Act and the hearings on Livestock Concentration. (I want to thank my colleagues in the Food Safety Branch and the Livestock Branch at ERS). I never had much time before a hearing, so again as we walked to the hearing, I would brief Senator Conrad on the most important issues, administration's position, and constituent concerns. When he would come into the hearing late, I would have a summary of important issues prepared for him.

For floor speeches, I would find out what points he wanted to make via his Chief of Staff. Again, this is where I would rely on ERS information and cite it in his speech, he also liked to refer to the North Dakota State University (thanks goes to Marvin Duncan). I usually wrote a one to two page series of bullets or talking points. I kept the bullets focused and succinct and was always ready to get a floor chart prepared which stated his purpose for coming down to the floor. I would also prepare a list of questions for him to pose (the Senate is always in question).

Role of ERS Information—It was important to me to highlight the value of this program to ERS. This was easy, because I really used a great deal of ERS's research findings. Senators are very busy and have very little time to read or absorb detailed information. Therefore, I had to be able to prepare a one page memo in bullet form, which I briefed the Senator Conrad on 1-2 minutes prior to his need to know.

This is a daunting task, but because I was able to rely on ERS publications and staff, I quickly

accessed information, summarizing the most important facts and prepared memos (I want to thank my colleagues in the Rural Development Division, for their enthusiastic help and invaluable information. Tom Carlin and others helped to get me up to speed on rural issues and programs.).

What I learned is that for ERS information, Hill Staff valued the Agricultural Outlook magazine, Situation and Outlook Reports, baseline estimates, and PS&DView. For personal contacts, they called the Secretary's office or the Chief Economist. Even though they had the reports, very few had the time to read the information, so they looked for charts, figures, tables and bullets and still called USDA to get the information. Their time to devote to an issue is short yet critical and facts need to be presented in one page or less. It is my belief that ERS has all the correct information, but we do not explicitly package it for the Hill.

One new information access for Hill staff is the Internet. During the period I was on the Hill, most offices did not have access to the Internet, but I was able to access the ERS Homepage at home and quickly get up to date data and press releases. At the request of the Director of Legislative Affairs for Research, Education and Economics, I helped to organize a staff briefing on accessing ERS and NASS information, presented by Susan Offutt and Don Bay. I understand now that most offices do have access to the Internet and do visit our Home pages. However, staff are very busy and will always want to be able to call someone in the Executive branch so they then can be briefed.

While the Legis Fellows program requires long hours, short deadlines and is not suited for all agricultural economist, I felt it enhanced my ability to understand the role economics plays in the policy process. That is, economics is not always the most important factor. However, by providing the economic component in addressing the policy question, you as the economist have succeeded. Lastly, I encourage agricultural economist in the executive branch of government to explore this opportunity by contacting The Brookings Institution and thank ERS for providing this opportunity to me and other staff.

Other Fellowship Opportunities

(This is not intended to be a complete list of fellowship programs. If you know of opportunities what were not included, please send me the information to include in the next newsletter)

Kellogg National Fellowship Program (KNFP).

Designed to help the nation expand its pool of capable leaders. It is structured to increase individuals' skills and insights into areas outside their chosen disciplines so they can deal more creatively and effectively with society's complex problems. Each fellow must choose a learning plan and study a leadership issue in an area completely outside his or her chosen profession. The awards include a three-year grant of \$35,000. For those employed by nonprofit institutions, the Foundation also supports 12-1/2 percent of their salary, not to exceed a maximum determined annually, enabling the employing institution to give the Fellow 25 percent release time for the experience. Between 40 and 50 individuals are selected each year and the application is December 15.

For more information contact:

Kellogg National Fellowship Program
W.K. Kellogg Foundation
P.O. Box 5196
Battle Creek, MI 49016
(616) 968-11611

Resources for the Future Gilbert F. White Postdoctoral Fellowship Program.

Fellowships are for postdoctoral researchers who wish to devote a year to scholarly work on social science or public policy programs in areas of natural resources, energy, or the environment. Since fellows will interact closely with current RFF staff members, selection criteria will include the nature of the proposed work program and how it relates to RFF work in progress. Applicants must have finished their doctoral requirements by the beginning of the academic year they apply. Fellows receive an annual stipend that depends on their academic salary, plus research support, office facilities at RFF, and an allowance of up to \$1,000 for moving or living expenses. Applications are due by February 28.

For more information contact:

Molly Macaulay
Program Administrator

Resources for the Future

1616 P St., NW

Washington, D.C. 20036-1400

(202) 328-5067

National Center for Food and Agriculture Policy.

Opportunities for Visiting Scholars are available to conduct research in any area of food and agricultural policy. The Center provides office space, but does not cover salaries for Visiting Scholars in their Washington D.C. location.

For more information contact:

Dr. Dale Hathaway

National Center for Food and Agricultural Policy

1616 P St. NW

Washington, D.C. 20036

(202) 328-5074

Farm Foundation Extension Fellowship Program.

Provides opportunities for extension employees to obtain formal education to move towards an advanced degree. The Farm Foundation encourages training in the policy process and leadership skills. The program is open to social scientists and agricultural economists who are currently extension employees. A letter of endorsement from the individual's extension director is required. The application deadline is the first of March.

For more information contact:

Dr. Walt Armbruster

Farm Foundation

1211 W. 22nd St. Suite 216

Oak Brook, IL 60521

(630) 571-9393

The Glass Ceiling at ERS Shatters

Shannon Hamm

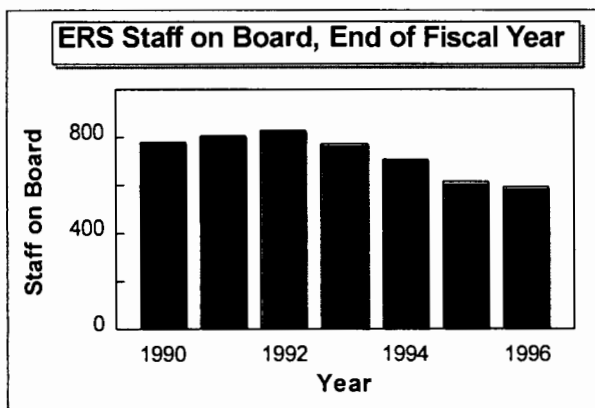
FCED/ERS/USDA

(This is a follow up to the April 1993 article written by Mary Ahearn. While an attempt was made to compare data, the data sets used in this article are not strictly comparable to those from the 1993 article and aggregations were made to avoid disclosure.)

Downsizing--ERS has faced intensive downsizing in the last three years (Chart 1). ERS has cut staff

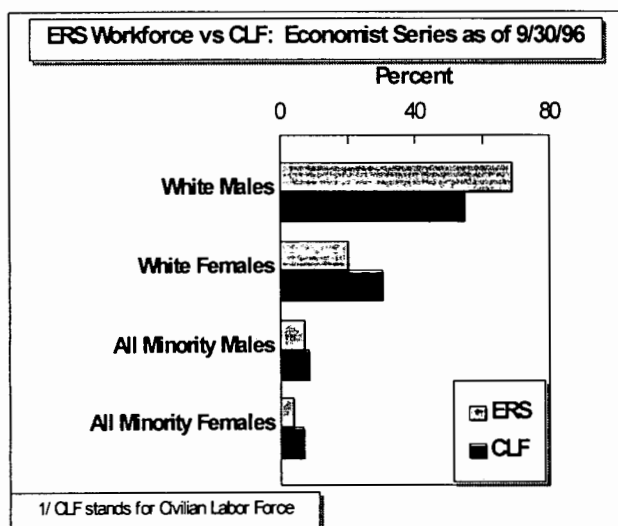
by 25 percent and for two and a half years faced a strict hiring freeze. The freeze was lifted in fiscal year (FY) 1996, though the agency continued to pursue early out and buy out authority. ERS had about 552 staff on board at the end of FY 1996, dropping 23 staff during the year.

Chart 1



An interesting point to note is that most of the drop was from white males, who now account for just over 50 percent of the work force, while white and black females make up nearly 40 percent. The

Chart 2



remaining 10 percent is comprised of black males and other minorities.

How ERS Economists Stack up with the

Civilian Labor Force--The agency's predominate job series is the 0110 Economist, which accounts for about two-thirds of its work force. The recent downsizing did not result in a disproportionate

exodus of minority employees, actually no minority employees left ERS in FY 1996. When comparing the demographic make up of ERS to the Civilian Labor Force (CLF), ERS has about 15 percent more white male economists than available in the professional category of the CLF (Chart 2). While white female economists, were one-third below their availability in the CLF in 1996.

Majority of SES Slots Now Held by Women--

The number of women in senior executive service (SES) positions has increased rapidly over the past few years. Susan Offutt was named the Administrator of ERS in January 1996. Currently, ERS has five of the total eight SES slots allocated to women. In comparison to 1991, only one of the seven SES slots was filled by a women.

Women Promoted More--During FY 1996 ERS awarded 69 promotions. Women make up 42 percent of the ERS staff and accounted for 54 percent of the promotions. In the same period, ERS gave out 739 awards, 28 percent went to women.

ERS Realignment

(This article is taken from an ERS memo published on May 13, 1997)

Susan Offutt, Administrator, ERS announced in May a change in the organization of ERS, specifically, realignment into three program divisions: Market and Trade Economics Division (was Commercial Agriculture Division (CAD)), Resource Economics Division (was Natural Resource Economics Division (NRED)), and Food and Rural Economics Division (was Food and Consumer Economics Division (FCED) and mostly the Rural Economy Division (RED)). The Information Services Division (ISD) and the Office of Energy and New Uses (OENU) will be affected less directly. This change is designed to allow for the programmatic advantage of critical masses by grouping analysts working on key research issues and the administrative gain in flattening the management superstructure of the agency. In combining the intellectual resources in innovative ways, the realignment is intended to strengthen the ERS contribution to the Department's rural development mission, effectively adding resources to the task.

Driven by Departmental imperatives, acceleration in collaboration across division lines provides the rationale for creating new clusters of analytical emphasis. There are three main areas of opportunity. One is the integration within NRED of the work on the Agricultural Resources and Management Survey (ARMS), appropriate given emphasis on the development of sustainable agricultural production systems. Another is the coalition within the new FCED of the agency's expertise on limited resource consumers, farmers, and rural communities, which will be critical in building the foundation for understanding changes in welfare programs both within and outside of USDA. Also, now is the time to align the analysis of financial institution and credit policy with ongoing work on production agriculture in CAD, on the one hand, and on economic development in the new FCED on the other.

CSWEP Workshop

Dawn Thilmany
Utah State University

CWAE members, I just wanted to summarize a mailing I got from the Committee on the Status of Women in the Economics Profession (CSWEP). It appears that they are having a mentoring/grant writing workshop at the 1998 Allied Social Science Association (ASSA) meetings in Chicago. The workshop, entitled "Creating Career Opportunities for Female Economists: CCOFFE, is co-sponsored by CSWEP and the National Science Foundation...and the participants/schedule look quite good. The focus group is Assistant Professors (4 or less years since Ph.D.) and recent Ph.D.s from the last two years.

If you are interested, write for an application to: Robin L. Bartlett, CSWEP, Denison University, Granville, Ohio 43023, E-mail: bartlett@denison.edu

The completed applications are due August 15th.

Hope that we can encourage many of our members to attend.

Job Announcements

Note: This is not a complete listing of available

jobs for agricultural economist. Both the CWAENET (accessed via CWAE Homepage at cc.usu.edu/~thilmany/cwae.htm) and the AAEA Homepage at www.aaea.org lists jobs. Other Internet sites include Jobs for Economists (JOE) at gopher://vuinfo.vanderbilt.edu:70/11/employment/joe; National Academy of Science at www2.nas.edu/ohr; Center on Budget & Policy Priorities at www.cbpp.org/jobs.html; Urban Institute at www.ui.org; World Health Organization at www.who.ch/programmes/per/vacancies/vacancy.htm and Office of Personnel Management at www.usa.jobs.gov/

THE UNIVERSITY OF KENTUCKY invites applications and nominations for the position of Assistant Professor of Agricultural Economics in the area of agricultural marketing.

POSITION OF RESPONSIBILITIES: This is a twelve month tenure-track research and teaching position in agricultural marketing. The distribution of effort is expected to be 70% research and 30% teaching. The successful candidate for this position will have the research skills and interests necessary to develop a nationally recognized research program relating to agricultural and food industries.

The incumbent will be expected to collaborate with other faculty, to publish in peer-reviewed journals, to participate in professional societies, and to actively seek extramural funding. The incumbent will teach two courses per year and be expected to exhibit excellence in graduate and undergraduate instruction, to advise undergraduates, and serve on graduate student committees.

QUALIFICATIONS: A Ph.D. in Agricultural Economics or Economics with specialization in agricultural economics is required.

LOCATION: University of Kentucky, Lexington, Kentucky.

SALARY AND BENEFITS: Salary open and competitive. Benefits include TIAA-CREF retirement, group health and life insurance, vacation, disability, and family leave. Faculty consulting leave is permitted, subject to approval.

APPLICATION: Application can be made by forwarding a vita, transcripts, and the names of three references. Application deadline is

September 15, 1997 or until a qualified applicant is found.

CONTACT: Michael R. Reed, Search Committee Chair, Dept. of Agricultural Economics, University of Kentucky, Lexington, KY 40546-0276. Phone: (606) 257-7259 Fax: (606) 257-7290. E-mail: aec003@ukcc.uky.edu

The University of Kentucky, College of Agriculture is an Equal Opportunity Organization.

KANSAS STATE UNIVERSITY has two positions, Assistant and Associate Professor. The Dept of Agricultural Economics invites applications for two tenure track positions with 60% research and 40% teaching appointments. The incumbent is expected to establish a nationally recognized research and teaching program in one or more of the following areas: agribusiness, finance, marketing, demand analysis, and international trade. The incumbent will develop outstanding instructional programs by teaching both undergraduate and graduate courses. A completed doctoral degree in agricultural economics, economics, business, or a closely related field and strong quantitative and communication skills are required.

Application deadline is **September 1, 1997**. Applicants are requested to submit a letter of application, official transcripts of academic work, sample publications or other evidence of teaching and research accomplishments, and names of addresses of three references to Dr. Daniel J. Bernardo, Head, Department of Agricultural Economics, 342 Waters Hall., Kansas State University, Manhattan, KS 66506-4011.

For further information, please contact Dan Bernardo at (913)532-4493 (e-mail: dbernar@agecon.ksu.edu) or Ted Schroeder at (913)532-4488 (e-mail: tschroed@agecon.ksu.edu). FAX (913)744-6925.

Kansas State University is an affirmative action, equal opportunity employer.

UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN has two Associate Dean Positions open in the College of Agricultural, Consumer and Environmental Sciences.

The College of Agricultural, Consumer and Environmental Sciences includes seven academic

departments as well as the Division of Nutritional Sciences and Programs in Veterinary Research and Extension. The College has approximately 250 faculty members, 2,000 undergraduate students, and 650 graduate students. In addition to campus-based specialists, the Illinois Cooperative Extension Service includes a statewide system of more than 500 professionals delivering effective research-based programming to citizens across the state.

Associate Dean, Research

The Associate Dean, Research provides leadership and administrative oversight for excellence in the domestic and international research programs of the College and is responsible for management of the research activities of the Illinois Agricultural Experiment Station.

The Associate Dean reports directly to the Dean of the College and works closely with the Associate Dean, Academic Programs, and the Associate Dean, Extension and Outreach, as well as the department heads within the College, to encourage and support the development and maintenance of a strong, dynamic research organization.

Required qualifications include an earned doctoral degree and demonstrated excellence in research and scholarship justifying tenure in a department of the College. Desired qualifications include administrative or leadership experience with comprehensive research programs and an understanding of the broad mission of a land grant university.

Associate Dean, Extension and Outreach

The Associate Dean, Extension and Outreach provides leadership, division, and administrative oversight for excellence in statewide programming through the Illinois Cooperative Extension Service. The Associate Dean reports directly to the Dean of the College and shares responsibility with the Associate Dean, Academic Programs, and the Associate Dean, Research, as well as the department heads within the College, to encourage and support the development and delivery of strong, dynamic outreach programs.

Required qualifications include an earned doctoral degree and demonstrated academic excellence

and scholarship justifying tenure in a department of the College. Desired qualifications include administrative or leadership experience which includes budget and personnel management in extension and public service activities, and an understanding of the broad mission of a land grant university.

Salary is negotiable. These full-time positions are available as soon as suitable candidates have been identified. Send nominations or applications to:

Search Committee for Associate Dean,
(Specify position)
c/o David L. Chicoine, Dean
College of Agricultural, Consumer and
Environmental Sciences
101 Mumford Hall
1301 West Gregory Drive
Urbana, IL 61801
Attention: Linda Pein
(217) 244-2285

Applications should include a letter, which describes qualifications and a vision for Research, or Extension and Outreach in the next century, curriculum vitae, and the names, addresses, and phone numbers of five references. To ensure full consideration, applications should be received by July 1, 1997.
URL: <http://www.aces.uiuc.edu>

The University of Illinois is an Affirmative Action/Equal Opportunity employer.

UNIVERSITY OF NEVADA is seeking applicants for a 12-month tenure-track faculty position as Assistant Professor in the Department of Applied Economics and Statistics. We are seeking applicants with strong quantitative/econometric and theoretical training interested in research in the area of production, natural resource, and/or environmental economics. We are especially interested in attracting highly qualified women and minority applicants.

Major Responsibilities: The appointment will be divided between 60 percent research in the Nevada Agricultural Experiment Station and 40 percent teaching within the College of Agriculture. The appointee is expected to develop a high quality research program in applied economics. The specific research program will depend upon the expertise and interests of the successful

candidate. However, the Department is especially interested in hiring a candidate trained in the rigorous application of quantitative techniques to problems of production economics, natural resource economics related to public land and water use, and growth issues facing Nevada and the West. Teaching responsibilities include no more than three semester-length courses per year at the undergraduate and master's level.

Qualifications: Required is a Ph.D. degree in economics or agricultural economics. Strong quantitative/econometric and theoretical training in the application of microeconomic theory to problems of production, natural resource, and/or environmental economics. Evidence of ability to publish research results in leading national and regional disciplinary journals. Recommended experience and/or interest in conduction applied research in natural resource issues affecting producers and consumers in the Western United States. Experience teaching economics and statistics courses at the undergraduate and/or graduate levels.

Salary: The Department offers a very attractive salary and benefits package.

Application Procedure: Send a statement of qualification outlining research and teaching interests, resume, official undergraduate and graduate transcripts, copies of representative publication (including manuscripts submitted or in press), and names, addresses, and telephone numbers of at least three references to:

Christie South, Search Secretary
Department of Applied Economics and
Statistics/204
University of Nevada, Reno
Reno, NV 89557-0105
Telephone: (702) 784-6701 FAX: (702)
784-1342
E-mail: csouth@scs.unr.edu

The application deadline is August 15, 1997. The University of Nevada, Reno is an Equal Opportunity/Affirmative Action employer and does not discriminate on the basis of race, color, religion, sex, age, creed, national origin, veteran status, physical or mental disability, and in accordance with university policy, sexual orientation, in any program or activity it operates.

INTERNATIONAL CENTER FOR TROPICAL AGRICULTURE (CIAT) has an open position for a

resource economist.

The International Center for Tropical Agriculture (CIAT) wishes to appoint a resource economist to conduct research on resource allocation at the farm level in smallholder systems in the forest margins and hillsides.

The economist will work with small multi disciplinary teams conducting research on sustainable production systems for small farmers using participatory research methods in field sites in Latin America (Colombia, Peru, Central America) and Asia. The economist will be responsible for

identifying factors influencing changes in resource use and the effects of these changes on production and the welfare of rural households and communities. The research will estimate differences in resource valuation by groups of stakeholders, in particular households with different levels of resource endowment. Research will also assess the private and social returns to increased productivity and to natural resource conservation, through collaborative research with experimental agronomy and soils research. The economist will help the team to develop approaches to identify economic indicators of impact at the household and farming system level.

The successful candidate will have a Ph.D. or equivalent and research experience in the field of resource economics. Practical experience in fieldwork is essential. The successful candidate will demonstrate leadership potential and the ability to work in multi disciplinary teams and to conduct innovative work. Fluency in English is required and priority will be given for competency in Spanish. The appointment will be at the postdoctoral or research fellow level and will initially be for two years.

Application letters should include Curriculum Vitae, names and addresses of three referees and be addressed to Dr. Jacqueline Ashby, Director of Natural Resources, CIAT, A.A. 6713, Cali, Colombia (fax: 57-2-4450073; e-mail j.ashby@cgnnet.com) and arrive by July 1. Please refer in your cover letter to "code GP." Candidates will be interviewed from 17 July until the position is filled.

CIAT is a non-profit organization with almost 100 internationally recruited scientists earning

competitive salary packages. It is based in Cali, Colombia, a hospitable large city at the foothills of the Andes. The climate is pleasant; housing, schooling and health services are excellent.

CIAT is an international and equal opportunity employer and believes that the diversity of its staff contributes to excellence. CIAT is interested in increasing this diversity of its staff and particularly encourages applications from both women and developing country professionals.

American Agricultural Economics Association
Business Office
1110 Buckeye Avenue
Ames, Iowa 50010-8063

NON PROFIT
ORG
U.S. Postage Paid
Permit 762
Des Moines, IA

LARRY HAMM
MICHIGAN STATE UNIV
DEPT OF AG ECON
202 AG HALL
EAST LANSING MI 48824-1039

COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS

Subscription Notice

CWAE is charging for its issues of the Newsletter.

All members of the AAEA are encouraged to subscribe.

The subscription fee for 1 year(January-December) is US\$7.00.(US, Canada and Mexico), or \$9.00 (all other foreign addresses).

Three issues are published each year.

Return the subscription notice below ASAP

Yes, I want to make sure that my subscription continues!

To receive the Newsletter, send this application, with a check for \$7.00 made payable to AAEA, to

CWAE Newsletter, Subscription
c/o Lona Christoffers
AAEA Business Office
1110 Buckeye Avenue
Ames, Iowa 50010-8063

NAME _____

MAILING ADDRESS _____

CITY,STATE,ZIP _____

