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Impact of Household Size and Income on Food Spending Patterns

David Smallwood James Blaylock



IMPACT OF HOUSEHOLD SIZE AND INCOME ON FOOD SPENDING PATTERNS. David Smallwood and James Blaylock, National Economics Division, Economics and Statistics Service, U.S. Department of Agriculture. Technical Bulletin No. 1650.

ABSTRACT

Statistical relationships called expenditure elasticities are detailed for 24 major food groups and 77 subgroups. They allow researchers and policymakers to anticipate what can happen to family expenditures for these foods when income and household size change. The elasticities generally confirm that spending for food away from home increases significantly as income rises while spending for food prepared at home increases more modestly. The reverse relationship is true for increases in household size. The elasticitiy coefficients established here are based on the U.S. Department of Agriculture's 1977-78 Nationwide Food Consumption Survey.

Keywords: Food expenditures, elasticity, household income, household size

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Washington, D.C. 20250

Impact of Household Size and Income on Food Spending Patterns

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INTRODUCTION

Statistical values outlined in this report allow researchers and government policymakers to anticipate the impact of such government programs as those involving welfare payments on various food purchases. The behavioral patterns suggested by these statistical values, describing 24 major food groups and 77 subgroups, indicate what can happen to family expenditures for each of those foods when income and household size change.

A 10-percent increase in income generates an increase of over 8 percent in spending for food away from home—such as restaurant fare—but only a 1.5-percent increase in the value of food purchased for preparation at home, according to this report. But, the reverse relationship is true for increases in household size: at-home food purchases climb at a much greater rate than away-from-home food spending.

Such statistical relationships are derived from "expenditure elasticities" which measure changes in food spending arising from a 1-percent change in income or household size. For example, the expenditure elasticity for increases in household size is 0.73 for at-home food and 0.11 for food away from home. This means that a household 10 percent larger than another would likely spend 7.3 percent more eating in and only 1.1 percent more eating out. It also means that the larger household would spend less per person. These elasticities are based on the most recent and comprehensive data currently available on family eating patterns—the U.S. Department of Agriculture's 1977-78 Nationwide Food Consumption Survey (NFCS).

As income increases, the amount spent on such products as pork, eggs, and cereals declines. But households with higher incomes spend more on such items as beef, beverages, bakery products, and vegetables.

Expenditures for food at home account for about 74 percent of the average food budget. Dairy products account for about 14 percent of all at-home food expenditures, beef accounts for 13 percent, pork 8 percent, cereal and bakery products about 12 percent, sugar 3 percent, fruits and vegetables about 14 percent, juices 2.5 percent, and fats and oils about 3 percent. Beverages, including alcoholic beverages, account for 12 percent of at-home food purchases.

The elasticities obtained in this study are comparable to those reported by Salathe. 1/ Methods and procedures used to calculate the elasticities are the same in this study and the one by Salathe. The major differences between the two studies are in the timeliness of the data and the type of survey in which the data were collected. Salathe used data from the Bureau of Labor Statistics' 1972-74 Consumer Expenditure Diary Survey. Those data relate to actual expenditures over a 2-week period (averaged to 1 week). Data on which this report is based refer to the money value of purchased food that was used during the week preceding the 1977-78 NFCS survey interview.

The classical theory of consumer demand provides the economic framework for this analysis. According to the classical theory, the consumer unit seeks to allocate its income among many alternative goods in an effort to maximize its utility or wellbeing. The solution to the consumer budget allocation problem can be expressed as a set of expenditure functions, one for each good, and a restriction equating the sum of expenditures to consumer income. Expenditures for each item are expressed as a function of consumer income, prices of all items, and consumer tastes and preferences.

Use of cross-section survey data allows the researcher to control for the effects of price changes on expenditures. It is usually assumed that price variation is negligible in cross-section data collected over a reasonably short time interval. Consequently, if all consumers face the same prices, observed differences in expenditures are attributed to differences in income level, household size, and tastes and preferences. Household size is included in the expenditure function to control for expenditure variations associated with changes in the size of the consumer unit, the household. Tastes and preferences also vary across consumer units. These variations are empirically modeled as deviations from the average relationship.

THE MODEL

^{1/} Larry E. Salathe, Household Expenditure Patterns in the United States. TB-1603. U.S. Dept. Agr., Econ. Stat. Coop. Serv., Apr. 1979.

Various functional forms have been suggested to describe household expenditure behavior, with no single form having found general acceptance. The choice of functional form used to estimate the expenditure functions should take into consideration the following interrelated factors: (1) theoretical plausibility; (2) cost, simplicity, and convenience of estimation and interpretation; (3) ability to test alternative hypotheses; and (4) validity and fit of the function over the range of the data. This analysis assumes a quadratic function as the hypothesized form of the expenditure function. When comparing the quadratic form to other commonly used functional forms, researchers have found that it more accurately describes expenditure behavior. 2/ The quadratic form possesses properties suggested by demand theory and may be thought of as a second order Taylor series expansion in income and household size to a general expenditure function. 3/ In particular, the quadratic form possesses the adding up property suggested from demand theory, allows for zero expenditure values in the data, and allows for testing of alternative hypotheses concerning the impact of household size and income on expenditures.

This study focuses on the relationship of household size and income to household food expenditures. The impacts of other socioeconomic and demographic factors such as race, location of residence, and educational level of the household head on household expenditures are assumed to be independent of income and household size and are not examined. Consequently, the parameters and elasticities presented in this report should be interpreted as national averages and, hence, they may not represent individual population subgroups.

The mathematical form of the quadratic function used is:

(1)
$$E_{ih} = A_{0i} + A_{1i}Y_h + A_{2i}Y_h^2 + A_{3i}N_h + A_{4i}N_h^2 + A_{5i}Y_hN_h$$

...where E_{ih} is expenditure on the ith commodity by the hth household, Y_h is income of the hth household, N_h is the size of the hth household, and A_{0i} , A_{1i} , A_{2i} , A_{3i} , A_{4i} , and A_{5i} are coefficients that measure the response of household expenditures to changes in household size and income. Elas-

^{2/} Larry E. Salathe, "A Comparison of Alternative Functional Forms for Estimating Household Engel Curves." Contributed paper, 1978 Amer. Agr. Econ. Assoc. annual meeting, Blacksburg, Va., Aug. 6-8, 1978.

^{3/} Howard Howe, "Estimation of the Linear and Quadratic Expenditure System: A Cross-Section Case for Columbia." Ph.D. thesis, Univ. Penn., 1974.

ticities can be computed from equation (1) to summarize the influence of household size and income on household food expenditures.

Income Elasticity

The income elasticity measures the percentage change in expenditure (E_{ih}) due to a 1-percent change in income (Y_h) . The income elasticity implied by equation (1) is given by:

(2)
$$n_{ih} = (\partial E_{ih}/\partial Y_h)(Y_h/E_{ih})$$
$$= (A_{1i} + 2A_{2i}Y_h + A_{5i}N_h)(Y_h/E_{ih})$$

...where ($\partial E_{ih}/\partial Y_h$) is the partial derivative of E_{ih} with respect to Y_h . Equation (2) implies that the value of the income elasticity depends upon the expenditure level, income, and household size. The sample means are used in this study as the level of these variables for calculating income and household size elasticities.

A negative income elasticity indicates that expenditures on a particular item decline as income increases. A positive income elasticity indicates that an increase in household income causes an increase in household expenditures for the item in question. The larger the magnitude of the income elasticity the more responsive household expenditures are to a change in household income.

Household Size Elasticity

The household size elasticity measures the percentage change in household expenditures due to a 1-percent change in household size. The household size elasticity associated with equation (1) is given by:

(3)
$$S_{ih} = (\partial E_{ih}/\partial N_h)(N_h/E_{ih})$$
$$= (A_{3i} + 2A_{4i}N_h + A_{5i}Y_h)(N_h/E_{ih})$$

A positive household size elasticity indicates that an increase in household size is associated with higher household expenditures on the item in question. A negative household size elasticity indicates that purchases decline as household size increases and a household size elasticity value of 1.00 indicates that expenditures are proportional to household size. The larger the magnitude of the household size elasticity, the more responsive household expenditures are to changes in household size.

THE DATA

The 1977-78 NFCS data were collected over a 1-year period: April 1, 1977, to March 31, 1978. They result from interviews with approximately 15,000 households from the 48 contiguous States. Households were selected using a stratified self-

weighting area probability sampling technique to ensure national representation. Information on household characteristics and food use was obtained during personal interviews with the household members(s) most responsible for food planning and preparation. The interviewer used a detailed food list to assist the homemaker to recall the kinds, quantities, and costs of food used during the 7 days immediately preceding the interview. The recall data on the dollar value of purchased food used provides the basis for this analysis. The money value of nonpurchased food—food received as gift or pay, home—produced food, and food provided through charitable donations—was excluded.

The data were obtained from the public use tapes and had been edited for major errors before release by the U.S. Department of Agriculture. 4/ However, since many households did not report a dollar figure for pretax household income, an attempt was made to increase the usable sample by using income reported in other questions. If pretax income was not reported then the midpoint of the reported income class was used. 5/ If this was also unavailable, after tax income was inflated by the average tax rate paid by reporting households. After these procedures were used to measure income, 10,784 out of a total 14,937 observations were found to be usable for the regression analysis. Table 1 contains average weekly household food expenditures and the proportion of total at-home food expenditures accounted for by each at-home category. Data presented in table I relate to an average of 2.95 people in the household and average household before-tax income was \$273.05 per week. Principal findings are:

- (1) At-home food expenditures account for 74.1 percent of total food expenditures.
- (2) Meals away from home account for 80.8 percent of food away from home expenditures and snacks away from home account for the remaining 19.2 percent.
- (3) Dairy products average 13.0 percent of weekly athome food expenditures; fresh fluid milk accounts for 51.8 percent of dairy expenditures.
- (4) Beef and veal account for 13.6 percent of at-home food expenditures; pork expenditures average 8.1 percent of at-home food expenditures; and total meat expenditures (including fish and poultry) account for 33.4 percent of at-home food expenditures.

^{4/} These tapes are available through NTIS (National Technical Information Service, U.S. Department of Commerce).

^{5/} Income classes were defined in thousand dollar intervals.

- (5) Sugars and sweets average 3.1 percent of at-home food expenditures.
- (6) Fresh fruits and vegetables average 8.0 percent of at-home expenditures; fresh vegetables account for 52.0 percent of the weekly expenditures on fresh fruit and vegetables.
- (7) Beverages account for about 12.0 percent of at-home food expenditures; coffee accounts for 30.3 percent, soft drink 23.5 percent, and alcoholic beverages 30.8 percent of beverage expenditures.

RESULTS

Estimated expenditure functions and household size and income elasticities for aggregate and disaggregate food groups are presented in table 2. Expenditure functions which are quadratic in income and household size are estimated by ordinary least squares regressions. The regressions include observations with zero values for expenditures on individual food items. Parameter estimates and elasticities obtained for food items consumed by small proportions of the sample households should be interpreted cautiously because the concentration of values at zero violates the assumptions of the statistical model. The percentage in the sample reporting non-zero values for expenditures on each commodity and commodity group is reported in table 1.

The estimated income elasticity for total food is about 0.32. This means that a 10-percent increase in household income is associated with a 3.2-percent increase in food expenditures. Similarly, a 10-percent increase in income is associated with a 1.5-percent (0.15 elasticity) increase in at-home food expenditures and an 8.1-percent (0.81 elasticity) increase in spending for food away from home. Because the increase in food expenditure is less than proportionate to the increase in income, the percent of income spent on food declines as household income increases.

The estimated household size elasticities for food at home and food away from home are 0.73 and .11, respectively. This indicates that, given the same income, larger households spend more per household but less per person for both at-home food and food away from home than smaller households. They also spend a smaller share of their food dollar on food away from home.

Dairy Products

Household expenditures on fresh whole milk are only slightly responsive to changes in income, but very responsive to changes in household size. Other dairy products, with the the exception of processed milk, are more responsive to income changes but less responsive to changes in household size.

Fats and Oils

Commodity expenditures in this group are fairly responsive to changes in household size but generally unresponsive to changes in income. Household expenditures on cooking oil and shortening decline as household incomes increase, as indicated by its negative income elasticity.

Cereal Products

The income elasticity for cereal products is negative, indicating that low-income households spend more on these products than higher income households. Of the four products in this group, only prepared flour mixes have a positive income elasticity. All commodities in this group are very responsive to increases in household size with expenditures being approximately proportional to the number of individuals in the household.

Bakery Products

Household expenditures on bread increase slightly with income, but are relatively more responsive to changes in household size. Other bakery products are more responsive to changes in income than is bread. The income elasticity for other bakery products is about 0.22 which indicates that a 10-percent increase in income is associated with a 2.2-percent increase in household expenditures on these products.

Meats, Poultry, Eggs, and Fish

Estimated income elasticities for various meats differ substantially. The income elasticity for beef is about 0.22 which indicates that a 10-percent increase in income is associated with a 2.2-percent increase in expenditure on beef. Pork has a small negative income elasticity which means low-income households spend slightly more on pork than their higher income counterparts. Veal and lamb are more responsive to changes in income than either beef or pork. Pork, however, is more responsive than beef to increases in household size. Poultry expenditures are generally unresponsive to changes in income, but quite responsive to increases in household size.

Fish and shellfish have an income elasticity of about 0.33. This indicates that a 10-percent increase in income is associated with a 3.3-percent increase in expenditures on these products. This group has a higher income elasticity than either beef or poultry.

Expenditures on fresh eggs decline as income increases as indicated by its negative income elasticity. This means that lower income households spend more on fresh eggs than higher income households. The response of fresh egg expenditures to increases in household size is large but was less than proportional to household size.

Fruits and Vegetables

Vitamin C-rich fruit has the highest income elasticity of the three fresh fruit groups considered. The income elasticity is

about 0.53, which indicates that a 10-percent increase in income is associated with a 5.3-percent increase in expenditures on vitamin C-rich fruit. Frozen fruits are also very responsive to changes in income, but unresponsive to increases in household size.

Deep yellow vegetables have the largest income elasticity of all fresh vegetables. Canned vegetables and fresh potatoes have negative income elasticities, indicating that expenditures on these commodity groups decline as income increases. Frozen vegetables are quite responsive to income changes.

Juices

The income elasticities for canned and fresh fruit juices are negative. This indicates that lower income households spend more on these products than higher income households. The income elasticity for frozen fruit juices is about 0.43. This indicates that a 10-percent increase in income is associated with a 4.3-percent increase in expenditures on frozen fruit juices. In general, a 10-percent increase in household size has a much larger impact on juice expenditures than does a similiar increase in income.

Sugar and Sweets

The income elasticity for sugar is -0.15. This means a 10-percent increase in income is associated with a 1.5-percent decline in expenditures. All four subgroups in this category are very responsive to an increase in household size. Expenditures are approximately proportional to the number of individuals in the household.

Beverages

The income elasticity and household size elasticities for alcoholic beverages are about 0.90 and -0.18, respectively. This indicates that a 10-percent increase in income is associated with a 9-percent increase in expenditures on alcoholic beverages. Conversely, a 10-percent increase in household size is associated with a 1.8-percent decline in expenditures on alcoholic beverages.

Cocoa and soft drinks appear to be much more responsive to changes in household size than to changes in income. The same is also true for coffee and tea.

Miscellaneous

The remaining food categories—soups, nuts, mixtures—are more responsive to changes in household size than to changes in income. For example, a 10-percent increase in income is associated with a 3.5-percent decrease in expenditures on baby mixtures. But a 10-percent increase in household size is associated with a 17.9-percent increase in expenditures for baby food.

Food Away From Home

A 10-percent increase in income is associated with an 8.1-percent increase on expenditures for food away from home. Expenditures on snacks are more responsive to changes in household size than are meals away from home. The opposite relationship holds for changes in income.

Table 1--Weekly household food expenditures

Product category	: :Average :	expenditures		: Households reporting item
	: :	Dollars	Percent	
Total food	:	56.26	N/A	100.0
Food away from home	:	14.57	N/A	76.1
Meals	:	11.78	N/A	65.0
Snacks	:	2.80	N/A	49.3
Food at home	:	41.68	100.00	99.8
Dairy products	:	5.43	13.04	98.7
Fresh milk	:	2.82	6.75	92.7
Processed milk	:	.32	.78	26.9
Cream	:	.16	•39	27.2
Frozen desserts	:	.62	1.48	49.2
Cheese	:	1.50	3.61	81.1
Dips	:	.01	.03	I.7
Fats and Oils	:	1.36	3.25	95.5
Table fat	:	.61	1.46	91.6
Shortening	:	.16	•37	30.8
Salad, cooking oil	:	.23	•55	44.9
Salad dressing	:	.36	. 86	70.3
Cereal products	:	1.81	4.34	93.3
Flour, other than	:			
mixes	:	.16	•37	53.7
Prepared flour mixes	s:	. 22	•53	27.6
Breakfast cereals	:	•92	2.21	79.1
Other cereals	:	•51	1.23	70.3
Bakery products	:	3.14	7.54	98.5
Bread	:	1.15	2.77	95.0
Other baked goods	:	1.99	4.77	88.5
Meat	:	10.91	26.17	96.8
Beef	:	5.68	13.63	87.4
Pork	:	3.36	8.05	77.4
Veal	:	.16	• 38	5.2
Lamb, mutton, goat	:	.13	•31	3.7
Variety meat, game	:	.13	.31	10.2
Lunch meat	:	1.44	3.46	68.5
Meat substitutes	:	•01	•03	0.9

	:	•	:
Product category	: :Average expenditures	:Allocation of at-home : food dollar	: reporting
	Dollars	:	item
Poultry and fish	: <u>Borrars</u> : 3.00	Percent 7.19	
Poultry	: 1.83	4.38	78.3
Fish, shellfish	: 1.17	2.80	65.8 46.8
Eggs	: : .84	2.01	89.4
Fresh eggs	: .83	1.99	89.0
Processed eggs	: .01	.02	1.2
Sugar products	: 1.28	3.08	92.0
Sugars	: .35	.85	83.0
Sirups, honey, molasses	: .16 :	.39	32.6
Jellies, jams,	:		
preserves	: .16	.39	39.9
Candies, nonfruit	:		35.5
toppings	: .43	1.03	35.6
Misc. sweets	: .18	• 43	28.2
Potatoes	.78	1.86	79.2
Fresh potatoes	: .41	• 98	67.0
Canned potatoes	: .02	•05	4.2
Frozen potatoes	: .06	. 16	9.9
Deyhydrated potatoes	: .02	•05	4.8
Chips, sticks	: .26 :	•62	30.9
Vegetables, fresh	: 1.74	4.17	87.8
Dark green	: .19	• 45	25.9
Deep yellow	: .12	• 29	34.1
Light green	: •58	1.39	37.5
Tomatoes	: .29	.69	72.7
Other vegetables	.56	1.35	69.1
Fresh fruits	: 1.60	3.85	78.8
Citrus	: .35	. 85	37.6
Vitamin C-rich	: .12	.29	11.6
Other fruits	: 1.13	2.70	72.4
Canned fruits and	:		
vegetables	: 1.30	3.12	77.5
Vegetables	: •98	2.36	72.4
Fruits	: .32	.76	32.5
rozen fruits and	• •		
/egetables	: .36	•86	34.3
Vegetables	: .34	• 82	33.4
Fruits	: .017	.04	1.9
	:		

Table 1--Weekly household food expenditures--Continued

	:	:	:
	:	:Allocation of at-home	: Household:
Product dategory	:Average expenditure:	s: food dollar	: reporting
	<u>:</u>	<u>:</u>	: item
.	: <u>Dollars</u>	Percent	_
Juices	: 1.05	2.52	72.9
Canned vegetables	:	. 23	14.1
Canned fruit	: .34	.81	32.0
Frozen vegetables	: *	*	.1
Frozen fruit	: .42	1.01	37.2
Fresh fruit	: .19	. 47	14.7
Fresh vegetables	*	*	.2
Dried fruits and	:		
vegetables	: .18	•43	27.9
Vegetables	: .11	• 27	20.3
Fruits	• • • • • • • • • • • • • • • • • • • •	.16	9.9
Beverages	: : 4.99	11.97	97.1
Coffee	: 1.51	5 63	76.4
Tea	: .30	. 71	52.4
Cocoa	: .06	.15	14.6
Soft drinks	: 1.17	2.82	62.8
Fruit ades	: .41	• 98	37.1
Alcoholic	: 1.54	3.68	32.6
Soups	: : .41	.99	51.4
Ready to serve	: .08	• 20	9.9
Semi-condensed	: .26	.62	38.4
Frozen, condensed	: *	*	0
Frozen, ready to serve	: *	*	Õ
Dehydrated	: .07	.16	14.7
Nuts, condiments	: : .76	1.81	71 4
Nuts and peanut	· •/•	1.01	71.4
butter	43	1.02	51.6
Catsup, chili sauce,	:		
etc.	: .18	.43	39.6
Pickles and relishes	: .13	• 32	24.1
Leavening agents	: .02	.04	12.3
Seasonings	: *	*	• 1
Mixtures, baby food	: ; .76	1.81	. 37.8
Fresh	: .20	• 47	6.5
Canned and frozen	: .42	1.02	23.7
Dry	.08	.19	12.6
Baby food	: .06	.14	3.3
-	:	♥ ♣ 寸	

Notes: Totals may not sum due to rounding. N/A = Not applicable. * = Expenditures are less than 1 cent per week.

Table 2--Estimated coefficients and elasticities obtained from NFCS, 1977-78 $\underline{1}/$

• •	·		 		t variable	THE LESS	s: Coefficien	to Tacama	.Uancahald
Product category	: : Constant	•	: :: Income ::	Household		income time: housenold	; of	:elasti-	
	: term	:	squared :	size	: squared :		: determin- : ation 2/	: city	:elasticit
Total food	: 6,386597	1.241134	-0.006952	11.939973	-0.370213	0.075804	0.444	0.3199	0.5681
Total 1000	:3/(6.75)	(21.84)	(14.60)	(23.61)	(6.13)	(5.45)	V	01-22	312422
Food away from home	.812863	.955656	004433	.511796	.004034	.001921	.168	.8139	.1140
· · · · · · · · · · · · · · · · · · ·	: (1.25)	(24.42)	(13.52)	(1.47)	(0.10)	(0.20)	,-		
Meals	: .572950	.872624	003899	143290	.031070	.003349	.167	.9306	.0220
nests	: (0.98)	(24.77)	(13.20)	(0.46)	(0.83)	(0.39)			
Snacks	239914	.083032	000534	655086	027035	001428	.042	.3229	.5010
Sideno	: (1.33)	(7.68)	(5.90)	(6.81)	(2.35)	(0.54)			
Food at home	: : 7.336089	.238338	002419	11.911626	379383	.090668	.477	.1471	.7268
	: (10.38)	(5.62)	(6.80)	(31.54)	(8.41)	(8.73)			
Dairy products	: .638930	.005619	000532	1.401673	028641	.023112	.392	.1534	.8474
, .	: (5.22)	(0.76)	(8.64)	(21.43)	(3.67)	(12.85)			
Fresh milk	: .121085	024668	000147	.914179	018611	012992	.338	.0479	1.0363
	: (1.49)	(5.04)	(3.59)	(21.00)	(3.58)	(10.85)			
Processed milk	: .024360	.004320	.000022	.075861	.010054	002328	.027	0844	.9326
	: (0.57)	(1.67)	(1.02)	(3.30)	(3.66)	(3.68)			
Cream	: .054066	.004172	000054	.010507	001643	.001129	.034	.5274	.3093
	: (4.04)	(5.20)	(8.03)	(1.47)	(1.92)	(5.74)			
Frozen desserts	: .042286	.002309	000093	.157013	005373	.003682	-109	-2414	.8470
	: (1.25)	(1.14)	(5.50)	(8.70)	(2.49)	(7.42)			
Cheese	: .398329	.018953	000253	.241829	012788	.007521	.146	.3207	.5359
	: (7.45)	(5.90)	(9.38)	(8.46)	(3.75)	(9.57)			
Dips	:001197	.000533	000007	.002284	000282	.000117	.003	.7353	.5180
-	: (0.24)	(1.81)	(2.93)	(0.87)	(0.90)	(1.62)			•
Fats and oils	: .214943	000108	000040	.413247	016317	.002619	.246	.0681	.7711
	: (6.07)	(0.05)	(2.22)	(21.85)	(7.22)	(5.03)			

Continued--

Table 2--Estimated coefficients and elasticities obtained from NFCS, 1977-78--Continued $\frac{1}{2}$

Product category	<u>:</u>		 -	Independer	nt variable				
Troduct Category	: Constant	•	; Tm		:Household:	Income time:	s:Coefficien		
	: term			Household			: of	:elasti-	: size
	: rerm	:	squared :		: squared :		: determin- : ation <u>2</u> /		<pre>:elasticity :</pre>
Table fat	: 0.174694	0.000706	-0.000048	0.129441	-0.005377	0.002555	0.166	0.1603	0.6493
	: 3/ (9.03)	(0.61)	(4.95)	(12.52)	(4.35)	(8.98)			
Shortening	: .012160	003319	.000044	076483	.000463	001168	.085	5028	1.1870
	: (0.99)	(4.52)	(7.16)	(11.71)	(0.59)	(6.50)	1003	*3020	1.1070
Cooking oil, salad	: .029116	001450	.000017	.096998	007016	.000230	.034	0185	.7540
	: (1.85)	(1.54)	(2.10)	(11.55)	(6.99)	(0.99)	•034	.0103	•7540
Salad dressing	:001027	.003955	000052		004387	.001002	.138	.2142	.8083
	: (0.07)	(4.23)	(6.65)	(13.26)	(4.41)	(4.38)	•130	• 2142	• 0003
Cereal products	: .119715	025368	.000092	.652384	002715	.002637	.365	1177	1.1002
	: (2.37)	(8.36)	(3.61)	(24.16)	(0.84)	(3.55)		72277	111002
Flour, other than	: .064831	003205	.000040	.034191	.005028	000760	.075	3948	1.0078
mixes	: (5.06)	(4.16)	(6.16)	(4.99)	(6.14)	(4.04)		. 33 40	1.00/0
Prepared flour mixes	:020191	000544	000028		004767	.001175	.059	.1376	1.0134
	: (1.16)	(0.52)	(3.17)	(9.32)	(4.27)	(4.58)	•037	*1370	1.0134
Breakfast cereals	: .027753	014128	.000001		000914	.003069	.261	0780	1.161
	: (0.79)	(6.67)	(0.05)	(17.24)	(0.41)	(5.92)		•0760	1.101
Other cereals	: .047322	007492	.000079	206379	002062	000847	.161	2145	1.0490
	: (2.06)	(5.44)	(6.86)	(16.83)	(1.41)	(2.51)	•101	2143	1.0490
Bakery products	: .220577	001446	000234	.997644	050272	.013927	.299	.1491	.8438
	: (2.67)	(0.29)	(5.62)	(22.60)	(9.53)	(11.47)	• 237	*1471	.0430
Bread	: .291722	010810			000484	.004486	.255	.0201	9663
	: (8.37)	(5.16)	(1.58)	(14.93)	(0,22)	(8.75)	• 2))	.0201	.8663
Other baked goods	:071145	.009364	000206	.719386	049788	.009440	105	20/1	0200
Q	: (1.01)	(2.23)	(5.84)	(19.21)	(11.13)	(9.17)	.195	.2241	.8308
leat	: .629618	.082919	000477	3.453620	113986	.008038	.284	.1212	.7831
	: (2.30)	(5.04)	(3.46)	(23.59)	(6.52)	(2.00)	. 204	.1212	./831
Beef	: .256079		000623	1.603410	059308	.006400	100	2202	
	: (1.44)	(8.47)	(6.98)	(16.93)	(5.24)	(2.46)	.198	.2283	.6981

Table 2--Estimated coefficients and elasticities obtained from NFCS, 1977-78--Continued $\underline{1}/$

Decide A control		•		Independer	nt variable	<u> </u>			
Product category	: . Canabant	; ; ;	•				::Coefficien : of		
	: Constant			Household		household		:elasti~	
	: term		squared :		: squared :		: determin- : ation 2/		:elasticit
	:								
Pork	: .235188	-0.008967	0.000140	1.239323		0.001258	0.143	-0.0054	0.8736
	: (1.76)	(1.12)	(2.09)	(17.39)	(5.24)	(0.64)			
Veal	: .049222	.003785	000033	.013311	002430	.001161	.007	.5642	. 2885
	: (1.54)	(1.98)	(2.04)	(0.78)		(2.48)			
Lamb, mutton, goat	: .044603	.008230		008502		000547	.003	.6215	0346
	: (1.43)	(4.43)	(2.41)	(0.51)	(1.26)	(1.19)			
Variety meat, game	: .065450	000695	.000033	.033817	.000627	000941	.007	2768	- 5507
	: (3.38)	(0.60)	(3.44)	(3.27)	(0.51)	(3.31)			
Lunch meat	:027124	010229	.000047	.573547	010922	.000699	.187	0672	1.0615
	: (0.45)	(2.83)	(1.56)	(17.83)	(2.84)	(0.79)			
Meat substitutes	: .006200	.000579	000005	001286		.000010	.001	.5862	0365
	: (0.85)	(1.32)	(1.29)	(0.33)	(0.36)	(0.10)			
Poultry and fish	: .691298	.036545	000085	.632518	006486	.000456	.094	.1682	.5917
	: (5.50)	(4.84)	(1.34)	(9.41)	(0.81)	(0.25)			
Poultry	: .397145	.006281	.000008	.481395	.009956	.000682	.094	.0661	.6983
-	: (4.99)	(1.31)	(0.19)	(11.31)	(1.96)	(0.58)			
Fish, shellfish	: .294153	.030264	000092	.151123		000226	.034	.3278	.4251
·	; (3.48)	(5.96)	(2.17)	(3.35)	(0.64)	(0.18)			
Eggs	: : .245278	001788	.000055	.207876	.003599	001169	.199	0625	.7485
80	: (9.68)	(1.18)	(4.28)	(15.35)		(3.14)	****	700.00	7,,02
Fresh eggs	: .239139	002139	.000051	.206205	.003755	001051	.203	0653	.7609
	(9.51)	(1,42)	(3.99)	(15.34)	(2.34)	(2.84)			
Processed eggs	:006139	.000351	.000004	.001671	000157	000118	.001	.1694	2716
110000000 0680	: (1.42)	(1.35)	(1.89)	(0.72)	(0.57)	(1.86)	.001	*1034	82,10
	:	(1133)	(110))	(01/2)	(0.57)	(1400)			
Sugar products	: .019672	004028	000060	.465045	~ .016598	.003382	.164	.0469	.9548
3 - F	: (0.37)	(1.27)	(2.26)	(16.43)		(4.34)	1104	+0-07	• > > 7 • 7
Sugars	: .041592	005072	.000015	.140252	, ,	.000239	.085	1574	1.0026
	: (1.98)	(4.01)	(1.46)	(12.47)	(2.92)	(0.77)	.005	12714	1.0020

Continued --

Table 2--Estimated coefficients and elasticities obtained from NFCS, 1977-78--Continued $\underline{1}/$

D	<u> </u>	,		Independer	nt variable				
Product category	=	:	-				:Coefficien		
	: Constant			Household		household	of	:elasti-	
	: term		squared :	BISC	: squared :		: determin- : ation 2/	: clty	:elasticity
		: :	;		<u>:</u>		: acton 2/		<u>:</u>
Sirups, honey,	: 0.008507	0.000716	-0.000005	0.051432	-0.000892	0.000047	0.043	0.0624	0.8601
molasses	: (0.66)	(0.92)	(0.81)	(7.46)	(1.08)	(0.25)			
Jellies, jams	: .031379	001498	.000004	.040975	.001127	.000357	.080	0297	.9601
preserves	: (2.87)	(2.28)	(0.68)	(7.01)	(1.61)	(2.22)			
Candies, nonfruit,	:034920	.002616	000065	.145060	007851	.002317	.046	.2529	.9086
toppings	: (0.91)	(1.14)	(3.36)	(7.10)	(3.21)	(4.12)			
Misc. sweets	:026886	000790	000009	.087326	005056	.000422	.047	.0149	1.0514
	: (1.80)	(0.88)	(1.26)	(10.96)	(5.31)	(1.93)			
Potatoes	: .000672	001634	000037	.291650	010053	.001399	.210	.0263	.9591
	: (0.02)	(1.00)	(2.72)	(20.03)	(5.78)	(3.49)			
Fresh potatoes	: .096156	004455	.000035	.135022	001639	000293	.131	1502	.8719
	; (5.59)	(4.31)	(4.00)	(14.68)	(1.49)	(1.16)			
Canned potatoes	: .001387	.000124	.000001	.006682	.000359	000096	.010	0876	•9665
	: (0.30)	(0.44)	(0.30)	(2.70)	(1.22)	(1.41)			
Frozen potatoes	:026432	.000092	000015	.032799	002231	.000507	.033	.2538	1.2212
	: (3.08)	(0.18)	(3.50)	(7.15)	(4.07)	(4.02)			
Dehydrated potatoes	: .000835	.000210	000002	.006798	000091	000006	.007	.0837	.8347
	: (0.19)	(0.78)	(0.97)	(2.84)	(0.32)	(0.10)			
Chips, sticks	:071274	.002396	000055	.110349	006451	.001288	.093	.2560	1.0421
	: (4.16)	(2.33)	(6.42)	(12.05)	(5.90)	(5.11)			
Vegetables, fresh	: .605300	.021224	.000038	.306047	007158	000020	.085	.1816	.4471
	(9.46)	(5.52)	(1.18)	(8.95)	(1.75)	(0.02)			
Dark green	: .091000	.000901	.000039	.029285	.002402	000904	.018	0498	.4801
	: (5.57)	(0.92)	(4.73)	(3.35)	(2.30)	(3.76)			
Deep yellow	: .067433	.001236	000012	.003215	.000635	.000487	.024	.2740	.3395
	: (7.42)	(2.26)	(2.67)	(0.66)	(1.09)	(3.65)			
Light green	: .211153	.006121	.000033	.095336	000630	000032	.059	.1698	.4627
	: (7.71)	(3.72)	(2.36)	(6.51)	(0.36)	(0.08)			

Continued--

Table 2--Estimated coefficients and elasticities obtained from NFCS, 1977-78--Continued $\frac{1}{2}$

Product catacons	<u></u>			Independe	nt variable				
Product category	: • Company		;		:Household:	Income times			
	: Constant			: Household		household	· •	:elasti-	: size
	: term		squared :	size	: squared :		: determin-		
	:	<u> </u>	<u> </u>	•		·	: ation <u>2</u> /	<u>:</u>	:
Tomatoes	: 0.098385	0.001571	-0.000001	0.063809	-0.002402	0.000130	0.026	0.0961	0.5287
	: (5.13)	(1.36)	(0.04)	(6.22)	(1.96)	(0.46)		0.000	0.3207
Other vegetables	: .137328	.011395	000021	114402	• •	.000298	.049	.2953	.4013
	; (4.65)	(6.42)	(1.41)	(7.24)		(0.69)	****	,,,,	• • • • • • • • • • • • • • • • • • • •
Fresh fruits	: .437830	.016712	000152	.318165	016945	.005009	.102	.2405	.5320
	: (7.07)	(4.49)	(4.87)	(9.61)	(4.28)	(5.50)	102	• 2403	
Citrus	: .117695	.004624	000025	.052875		.000868	.036	.2591	.4688
	: (5.06)	(3.31)	(2.15)	(4.25)	(1.01)	(2.54)	1030	• 2391	• 4000
Vitamin C-rich	: .072968	.002098	000011	006138		.000946	.017	.5328	.1357
	: (4.74)	(2.27)	(1.37)	(0.75)	(0.29)	(4.19)	1017	.5520	.1357
Other fruits	: .247166	.009990	000116	.271429		.003194	.088	.2030	.5949
	: (5.14)	(3.46)	(4.80)	(10.57)	(4.94)	(4.52)	1000	.2030	. 3,743
Canned fruits and	: .134433	003661	.000027	.492465	020510	000172	.126	0372	.8372
vegetables	: (2.62)	(1.19)	(1.03)	(17.95)	(6.26)	(0.23)	•120	03/2	•03/2
Vegetables	: .075283	004708	.000077	400432	, ,	~ .001482	.124	0994	.8883
· ·	: (1.82)	(1.89)	(3.71)	(18.10)	(5.34)	(2.44)	.124	0994	.0003
Fruits	: .059150	.001048	000051	.092033		.001310	.030	.1558	.6784
	: (2.39)	(0.70)	(4.06)	(6.95)	(4.05)	(3.60)	•050	•1550	.0/04
Frozen fruits and	: : .056498	.011874	000072	.068936	005879	.000480	.031	4/10	22//
vegetables	: (2.08)	(7.27)	(5.24)	(4.74)	(3.39)	(1.20)	.031	.4439	.3366
Vegetables	: .053148	.010951	000067	.067059		.000492	020	(2/5	2511
-8	: (2.02)	(6.95)	(5,11)	(4.78)	(3.36)	(1.28)	.030	.4345	.3511
Fruits	: .003350	.000923	000004	.001877		000012	.002	.6303	0.500
	: (0.55)	(2.53)	(1.39)	(0.58)	(0.62)	(0.13)	•002	.0303	.0500
Juices	: .336297	000011	000010						
nar-ca	: (7.96)	.006841	000048	.216273		.002664	.081	.1806	.5241
Canned vegetables	: .039786	(2.70)	(2.26)	(9.57)	(4.26)	(4.29)			
causes vekeranies		.002201	000012	.010818		.000223	.010	.3783	.1932
	: (3.90)	(3.60)	(2.41)	(1.99)	(2.04)	(1.49)			

Table 2--Estimated coefficients and elasticities obtained from NFCS, 1977-78--Continued $\underline{1}/$

	:	· · · · · · · · · · · · · · · · · · ·		Independer	nt variable				
Product category	:	:	•				::Coefficien		
	: Constant			Household		: household	: of	:elasti-	
	: term		squared :	size	: squared :	size	: determin-		:elasticity
	:	: :		<u> </u>	<u>:</u>	!	: ation 2/	:	;
Canned fruit	: 0.133144	-0.000058	0.000016	0.086384	-0.004003	-0.000184	0.015	-0.0056	0.5251
	: (5.17)	(0.04)	(1.27)	(6.27)	(2.43)	(0.49)			***************************************
Frozen vegetables	: .000103	000035	000001	.000415			.001	.2151	.8887
	: (0.10)	(0.56)	(0.13)	(0.76)		(1.09)	•••		
Frozen fruit	: .058418	.005458	000113	.077417		.003562	.073	.4315	.6308
	: (2.13)	(3.32)	(8.18)	(5.29)	(3.70)	(8.86)	•0,3	• - 313	•0300
Fresh fruit	: .104860	000701	.000061	.040623		000979	.007	1355	.4479
11011	: (4.42)	(0.49)	(5.12)	(3.20)	(0.31)	(2.81)	.00.	•1333	• 447,5
Fresh vegetables	:000014	000024	.000001	.000617		.000026	.001	.3667	.8874
ricon regerables	: (0.01)	(0.24)	(0.67)	(0.71)	(0.91)	(1.06)	1001	.3007	•0074
	; (0.01)	(0.24)	(0.07)	(0.71)	(0.31)	(1.00)			
Dried fruits and	: .045133	002236	.000049	.067166	.000593	001186	.039	3459	.8887
vegetables	: (2.81)	(2.32)	(6.03)	(7.84)	(0.58)	(5.03)			
Vegetables	: .016174	002296	.000060	.057177	.001649	.001694	.059	7126	1.1347
	: (1.35)	(3.19)	(9.94)	(8.93)	(2.16)	(9.62)			
Fruits	: .028959	.000059	000011	.009988		.000508	.007	.2613	.4813
•	: (2.74)	(0.09)	(2.12)	(1.77)	(1.57)	(3.28)			
Beverages	: 1.021277	.129818	000881	.889738		.008107	.109	.3662	.4149
	: (5.49)	(11.62)	(9.41)	(8.95)	(4.32)	(2.96)			
Coffee	: .731845	.010807	000122	.233028		.002707	.037	. 1439	.3817
	: (10.90)	(2.68)	(3.62)	(6.49)	(3.00)	(2.74)			
Tea	: .013234	.003264	000040	.104737	006874	.000424	.016	.1620	.6988
	: (0.42)	(1.72)	(2.51)	(6.20)	(3.41)	(0.91)			
Cocoa	:014176	000651	000011	.023705		.000568	.041	. 1544	1.3376
	: (1.62)	(1.24)	(2.61)	(5.08)	(0.80)	(4.42)			
Soft drinks	:028688	.010441	000108	.410085	.021785	.002788	.097	.1887	.8066
	: (0.48)	(2.93)	(3.60)	(12.92)	(5.75)	(3.19)			
Fruit ades	:124941	004974	.000032	.246244	012041	.000110	.042	1301	1.2773
	: (2.90)	(1.92)	(1.48)	(10.70)	(4.38)	(0.17)			
Alcoholic	: 444004	.110930	000632	128063	.002642	.001510	.047	.9013	1750
	: (3.17)	(13.21)	(8.98)	(1.71)	(0.30)	(0.73)			
Soups	: .054638	.001729	000007	.137360	005683	000115	.059	.0414	.7326
	: (2.43)	(1.28)	(0.59)	(11.43)		(0.35)	.000	• 0717	•/520

Continued--

Table 2--Estimated coefficients and elasticities obtained from NFCS, 1977-78--Continued 1/2

	: <u></u>				t variable	Tarana Mana		- I Tacama	t¥auasha1∂
Product category	: Constant : term		Income :	Household size		household size	s:Coefficien of determin- ation 2/	:elasti-	
Ready to serve	: 0.028868 : (2.33)	0.001080 (1.45)	-0.000005 (0.82)	U.020492 (3.10)	-0.001024 (1.30)	-0.000139 (0.77)	0.004	0.0880	0.4345
Semi-condensed	: .015370 : (0.93)	000669 (0.67)	.000013	.101517	003465 (3.29)	000208 (0.86)	.061	0503	8864
Frozen, condensed	:-0.000013 : (0.02)	.000004 (0.10)	000001 (0.21)	.000279 (0.76)	000036 (0.83)	000001 (0.06)	.001	.0128	.4121
Frozen, ready to serv		.000008	000001 (0.17)	000275 (0.92)	.000022	000001	.001	.2984	-1.8961
. Dehydrated	: .009676 : (1.07)		000014 (3.14)		001179 (2.05)	.000234 (1.76)	.010	. 3409	.5215
Nuts, condiments	: .043870 : (1.25)	.007422 (3.52)	000075 (4.23)	.174506 (9.30)	002124 (0.95)	.003007 (5.82)	.143	.2660	.7985
Nuts, and peanut butter	: .071264 : (2.71)	.008136	000086 (6.49)	.051485	.002598 (1.55)	.001820 (4.71)	.081	.3691	.6421
Catsup, chili sauce, etc.	:045957 : (3.51)	000101 (0.13)	000010 (1.59)	.083483		.000292 (1.52)	.085	.0371	1.1858
Pickles and relishes	: .010071 : (0.74)	000811 (0.99)	.000021	.039159		000992 (4.95)	.041	.2854	.7967
Leavening agents	: .008631	.000202	.000001	.000263	.000935	000099 (1.87)	.011	0480	.6906
Seasonings	:000140	000004 (0.45)	000001 (0.34)	.000117 (1.56)		.000001 (0.64)	.001	0735	2.3775
Mixtures, broy food	: .057756 : (0.98)	.005045 (1.42)	000080 (2.69)	.241864 (7.66)	012220 (3.24)	.001710 (1.97)		.1467	.7567
Fresh	:019050 : (0.48)	.008293		.044810		.001169		.6699	.4557
Canned and frozen	: .144187 : (3.80)	001850 (0.81)	000010 (0.51)	.097012		.001061 (1.90)		.0336	.6849
Dry	:012209	000803 (1.28)	.000007	.042655		000169 (1.10)	.023	2008	1.1616
Baby food	:055172 : (3.70)	000596 (0.66)	.000008	.057387 (7.19)		000352 (1.61)	.013	3581	1.7940

^{1/} Food expenditures are measured in dollars per week and income is measured in thousands of dollars per year. Income and family size elasticities are calculated at the independent variable means using equations (2) and (3), respectively. Sample means for the independent variables are: income, 14.198; income squared, 328.051; household size, 2.95; household size squared, 11.489; and income times household size, 46.9° 2/ Unadjusted R². 3/ Numbers in parentheses denote t-values.

UNITED STATES DEPARTMENT OF AGRICULTURE WASHINGTON, D.C. 20250

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Economics and Statistics Service

The Economics and Statistics Service (ESS) collects data and carries out research on food and nutrition, international agricultural trade, natural resources, and rural development. The Economics unit researches and analyzes production and marketing of major commodities; foreign agriculture and trade; economic use, conservation, and development of natural resources; trends in rural population, employment, and housing and rural economic adjustment problems; and performance of agricultural industry. The Statistics unit collects data on crops, livestock, prices, and labor, and publishes official USDA State and national estimates through the Crop Reporting Board. Through its information program, ESS provides objective and timely economic and statistical information for farmers, government policymakers, consumers, agribusiness firms, cooperatives, rural residents, and other interested citizens.

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