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TREASURER'S REPORT: 1993

Table 1. Membership Record, 1992-93

Region/State	1992			1993		
	Regular	Junior	Total	Regular	Junior	Total
SOUTH						
Alabama	32	9	41	29	6	35
Arkansas	26	2	28	24	4	28
Delaware	6	2	8	5	0	5
District Columbia	43	2	45	37	2	39
Florida	55	4	59	56	11	67
Georgia	39	6	45	40	3	43
Kentucky	33	10	43	29	5	34
Louisiana	26	2	28	21	1	22
Maryland	17	2	20	19	1	20
Mississippi	26	8	34	22	5	27
North Carolina	31	4	35	29	11	40
Oklahoma	37	15	52	36	19	55
South Carolina	22	3	25	20	1	21
Tennessee	27	1	37	25	11	36
Texas	70	28	98	81	18	99
Virginia	60	7	67	54	2	56
West Virginia	4	2	6	5	1	6
SUBTOTAL	554	116	670	532	101	633
Other regions (states)	186	35	221	177	32	209
Foreign Countries	38	11	49	38	7	45
Total Individual Members	778	162	940	747	140	887
Percent from South	71	72	71	71	72	71
Institutional subscription			173			179
TOTAL	778	162	1,113	747	139	1,066

Table 2. Membership Flow, 1992-93

	1992			1993		
	Individual	Library	Total	Individual	Library	Total
Beginning of the year	1,022	178	1,200	940	123	1,113
New Members (+)	117	8	125	110	9	119
Not renewed (-)	199	13	212	163	3	166
End of year	940	173	1,113	887	179	1,066
Percent not renewed	19	7	18	17	2	15

Table 3. Income Statement, 1993

REVENUES:		
SAEA		
Dues	\$12,001.00	
Meeting Registration	<u>7,422.00</u>	\$19,423.00
SJAE		
Page Charges & reprints	\$18,652.33	
Subscriptions	4,261.00	
Accts. Receivable Chg.	<u>13,490.00</u>	\$36,403.33
Misc.	631.75	
Interest	<u>1,241.62</u>	\$1,873.37
Total Revenues		\$57,699.70
EXPENSES:		
SAEA		
Meeting expenses	\$9,225.91	
Newsletter & postage	3,086.97	
Other	<u>271.47</u>	\$12,584.35
SJAE		
Journal printing	\$23,909.11	
Editorial Assistance	2,047.31	
Postage, phone, etc.	<u>5,840.88</u>	\$31,797.30
Total Expenses		\$44,381.65
NET INCOME (LOSS)		\$13,318.05

Table 4. Balance Sheet, December 31, 1993

ASSETS:	
Dreyfus Liquid Assets	\$9,239.40
Accounts Receivable	18,430.00
First Alabama Bank	<u>26,516.56</u>
TOTAL	\$54,185.96
LIABILITIES:	
Accounts Payable	<u>\$.00</u>
TOTAL	\$.00
EQUITY:	
Beginning Balance	\$40,867.51
1992 Net Income	<u>13,318.05</u>
TOTAL	\$54,185.96

Table 5. Major Expenses Per Member, 1993

SELECTED EXPENSES:		
SJAE	\$31,797.30	
SJAE less Page Charge & Subscription Revenue		(4,606.03)
Meeting		9,225.91
Newsletters		3,086.97
Miscellaneous		<u>271.47</u>
Total SAEA		\$7,978.32
PRORATED EXPENSE PER MEMBER: (887)		
SJAE	\$35.89	
SJAE less Page Charge & Subscription Revenue		(5.19)
Meeting		10.40
Newsletter		3.48
Miscellaneous		<u>.31</u>
Total SAEA		\$8.99
DISTRIBUTION OF REVENUES AND EXPENSES:		
	Revenue	Expense
SJAE	63%	72%
Dues &	21%	---
Meeting	13%	21%
Newsletter	---	7%
Other	<u>3%</u>	<u>1%</u>
Total	100%	100%
NUMBER AND PERCENT OF MEMBERS:		
Regular	747	70%
Junior	139	13%
Institutions	<u>179</u>	<u>17%</u>
Total	1,065	100%

Table 6. Summary of Financial History, 1991-93

	1991	1992	1993
INCOME:			
Dues	\$14,770.90	\$12,012.00	\$12,001.00
Page charges & reprints	25,570.00	29,300.00	18,652.33
Subscription	2,901.00	4,709.01	4,261.00
Interest	1,142.72	1,153.32	1,241.62
Meeting registration	7,207.00	8,036.00	7,422.00
Miscellaneous	31.85	270.00	631.75
Accts. Receivable Changes	-4,190.00	3,120.00	13,490.00
Total	\$47,433.47	\$58,600.33	\$57,699.70
EXPENSES:			
Journal printing, editorial & postage	\$30,711.87	\$35,787.35	\$31,797.30
Newsletter & postage	3,031.83	3,371.39	3,086.97
Annual meeting	10,087.82	6,858.97	9,225.91
Miscellaneous	255.70	269.50	271.47
Total	\$44,087.22	\$46,287.21	\$44,381.65
NET INCOME	\$3,346.25	\$12,313.12	\$13,318.05
EQUITY:			
Beginning balance, January 1	\$25,208.54	\$28,554.79	\$40,867.91
Ending balance, December 31	\$28,554.79	\$40,867.91	\$54,185.96

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