

# CWAE

## NEWSLETTER OF THE COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS

SPRING ISSUE 1998

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*NEW CWAE HOMEPAGE URL: <http://www.aaea.org/cwae>*

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**Letter From the Chair****Janet Perry**  
**ERS/USDA**

Greetings CWAE members,

This spring is getting off to a rocky start— we had March in January and are now having winter weather in March. But let's not replicate the regressive weather with our work, because CWAE has many things going for it. I firmly believe that if an organization that makes it's purpose and membership known, recognition will follow.

CWAE's purpose is to promote the welfare of female agricultural economists by representing our interests within the American Agricultural Economics Association (AAEA) and by engaging in activities which encourage the professional advancement of women agricultural economists. One of the "interests" that we must deal with right now is the proposal from the AAEA board to allow sections to be created within the association.

A proposal was sent out to the AAEA membership in February. Based on personal contacts and comments posted on the AAEA members electronic bulletin board (<http://www.aaea.org>), the committee has revised the proposal. You may see the revised proposal at the above address, in the AAEA newsletter, and in this issue of the CWAE newsletter. It is important that each of you read the revised proposal and judge whether you want to support or reject the proposal (which will be done with an April ballot).

You may want to participate in the discussion on the CWAE bulletin board or post your comment and read others on the AAEA message board. While I doubt that the board will unilaterally decide to institute sections if the membership is against this proposal, they can amend the by-laws to create this affiliated groups. It's up to us to express our opinions.

I'm sure many of you are planning to attend the AAEA meetings in Salt Lake City. It's not too early to seek out someone to share a room with, or to meet for lunch or dinner. An important part of the meetings is networking. See announcements in this newsletter and in the next issue about CWAE-sponsored activities at SLC. If you have a paper, poster, session that will be presented, let us know and we'll publish those topics in the next newsletter.

Have a good spring! And may your work progress!

*Janet Perry*

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**CWAE Website Moves to AAEA Website**

CWAE has signed an agreement with AAEA to host the CWAE Website on its server. The fee for this service provided by AAEA costs \$150 per year and covers up to, but not exceeding, five hours of AAEA staff time as it relates to web development and web hosting.

**The New CWAE Website address is**  
**<http://www.aaea.org/cwae>**

**AAEA Business Moves!!**

On March 31, 1998, the AAEA Business Office will move to a new location. The new address is:  
415 South Duff Ave  
Ames, IA 50010-6600

Please make note.

**CWAE Luncheon Speaker at the Salt Lake City AAEA Meetings**

CWAE has invited Dr. Barbara Schneeman, Dean of College of Agriculture and Environmental Sciences at UC Davis to speak at this summer's CWAE luncheon. The topic she will address is "What Dietary Guidelines Mean for the Food Supply?"

We hope you make plans to attend the CWAE luncheon and all of our events. Stay tuned for further details on sessions and the reception in the summer CWAE Newsletter.

## Issues Regarding Sections Proposal

**Date: February 25, 1998**  
**To: AAEA Members**  
**From: Walter J. Armbruster, President**  
**Re: Update on AAEA Sections**

At its February meeting, the AAEA Executive Board reviewed the input from members in reaction to the earlier mailing describing the concept of sections.

The board voted to proceed with an advisory ballot to determine whether or not AAEA members favor the concept of sections. If members favor sections, the board intends to proceed with developing the bylaws to implement sections and report to the membership at the summer meeting.

Based on the input received from those indicating both support for and opposition to the sections concept, the board has modified the original proposal to: streamline the administrative process, making it clear that sections would be directly responsible to the AAEA Executive Board; provide flexibility in the section leadership structure; and have the AAEA executive secretary assure consistency with AAEA's goals and fiduciary responsibility.

It is the intent of the board that those groups within the association currently having the powers that are being proposed for sections would not need to change their governance or operating approach. Sections will have access to limited AAEA meeting program slots, initially at least one time slot, which they are free to organize in any format they select. The AAEA Executive Board, under the leadership of the president, will maintain authority to organize the overall annual meeting program. The advisory ad hoc program committee, established by the president, will advise on overall program content and coordination. It will include representatives of committees, sections, members-at-large, and the executive board.

Business Office services to sections will include tracking membership and accounting for section balances. Additional section activities will be funded from outside grants, user fees or section dues. As with AAEA committees, the board proposes to maintain a requirement that members of sections must be AAEA members.

Guidelines for organizing sections will be available from the AAEA executive secretary for those who wish startup assistance.

### Implementing Sections

To implement the concept of sections, the AAEA Executive Board would incorporate into the bylaws the following principles:

1. Any fifty (50) Association members in good standing may organize a section of the Association by requesting authorization in a signed petition addressed to the AAEA Executive Board. The petition shall include the proposed name, identify a specific area of agricultural economics interest, and affirm intent to comply with the AAEA constitution and bylaws. The petition shall be sent to the executive secretary for review. If found to be in proper form, the executive secretary shall forward it to the executive board for approval or disapproval of probationary status.

2. Upon approval of probationary status the business office shall assist in organizing and operating the section for a probationary period not to exceed three years.

3. The officer(s) of the approved probationary section shall draw up bylaws for its operation. The bylaws shall specify officer(s), terms of office, members eligibility criteria, and purpose and goals of the section. The secretary or other designated representative of the section shall submit the bylaws to the executive secretary of the Association for approval by the AAEA executive board.

4. The AAEA executive board may approve establishment of the section at any time during the probationary period provided its bylaws have been approved and the probationary section has elected eligible individuals to hold the offices as prescribed in its bylaws.

5. Each section, including probationary sections, may have a chair, chair-elect, and a secretary, or such officer(s) as prescribed in its bylaws. Officer(s) of the section shall be elected for terms established in their section bylaws.

6. Any member of the Association may join any probationary section or sections by enrolling with the executive secretary of the Association and by meeting membership requirements of the section bylaws.

7. The Association shall encourage sections to propose timely principal paper sessions, symposia, and free sessions for presentation at the Association's annual meeting. Subject to the approval of the AAEA executive board, sections may hold seminars, symposia, workshops or equivalent activities at times other than the association annual meeting.

All section activities will be under AAEA sponsorship.

8. Each section and probationary section shall submit an annual report of its activities to the executive secretary by September 30. Included with this report shall be a proposed budget for the next calendar year.

9. Sections and probationary sections may assess annual dues, if their members so choose. Funds collected shall be deposited in the general funds of the Association and credited to the section. They shall be disbursed on vouchers signed by the section chair, secretary, or other designee and the executive secretary of the Association.

10. Services provided for sections will include the executive secretary providing quarterly financial reports and lists of current members to the secretary or other officer specified in the section bylaws.

11. The AAEA executive secretary is responsible for monitoring the performance of sections over time to ensure that the minimum membership of 50 is maintained, that the section operates in a financially responsible manner, and that it operates in a manner consistent with the Association constitution and bylaws. When a section fails to do so for two consecutive years, the executive secretary will inform the section officer(s) and the AAEA executive board. The AAEA executive board may then dissolve the section.

#### Advisory Ballot

Members will be given an opportunity to indicate their support for or opposition to implementing the concept of sections in conjunction with the April election ballot. Material accompanying the ballot will include points supporting and opposing sections. The ballot results plus all comments posted on the web page or presented in writing will be used by the board in considering next steps.

#### Member Input

Your continued input on the revised proposal is sought. You may post comments on the AAEA home page under the Members Area/Bulletin Board. Alternatively, you may provide written comments to Walter J. Armbruster, or any other member of the AAEA board.

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## A Women You Should Know

### **Teresa A. Gruber Counsel to the Under Secretary for Farm and Foreign Agricultural Services USDA**

It is a pleasure to share my professional and personal experiences with member of the Committee on Women in Agricultural Economics. I am currently serving as Counsel to the Under Secretary for Farm and Foreign Agricultural Services of USDA. I arrived in early October of 1997 after the close of the first session of the 105th Congress where I served as Trade and Agriculture Counsel for Senator Bob Kerrey (D-NE).

My experience in the Senator's office prepared me for my new responsibilities. I was the legislative assistant for Senator Kerrey on agriculture, agricultural appropriations, and trade issues. The life of an LA is far from your own, the hours are unpredictable, crises are plentiful and working conditions are sparse. You really live for the minute, but work for the duration! I had a great deal of responsibility and effectively supported the Senator on key issues.

But life changes and so had my goals. After completing my law degree at Georgetown University Law Center in early 1995, and giving birth to my son, Ian, in the summer of 1996, I wanted to pursue a new career.

As Counsel to Gus Schumacher, I work longer hours and have learned a great deal about the administration and workings of the Department.

I arrived in Washington after completing my Ph.D. in Plant Breeding from the University of Minnesota, determined to go to law school. My husband, Steve Ludwig, and I applied for positions at the U.S. Patent Office. Steve got a job offer and I decided to pursue jobs in Congress. As an academic, I had a fairly extensive resume, it was about 6 pages long. This is what I dropped off in members offices. In hindsight, I can not believe I thought a 6 page resume would actually get read!

But despite the length, I got hired by Congressman Bill Sappalio (D-TX) in 1991. The issues I covered included agriculture, environment, trade, energy, science and technology and education. House members cover more issues than Senators. As a women working on agricultural issues for a Texan Congressman, one might expect I would face challenges. Rarely did I face any challenges

which I thought were attributable to my gender. I recall one incident where a Texas farmer was briefing me on his concerns and kept asking me my age. But I assured him I could handle the issue. I worked for Congressman Sappalious for two years, then moved the House Committee on Agriculture and started law school at Georgetown.

I worked for Congressman Glenn English (D-OK) on the Subcommittee on Environment, Credit, and Rural Development where I delved into the issues on crop insurance. This was the period when crop insurance was being revamped and I organized numerous hearings to address the topic. This was also when I really started dealing with the Department of Agriculture. To be quite honest, I found dealing with the Department not a simple task.

I left the Hill to take a government relations job with the law firm of McLeod, Watkinson & Miller. This was invaluable experience as it provided me the opportunity to improve my understanding of the legislative and regulatory implications for clients but also to implement strategies for our clients in dealing with Congress and the Administration. I also returned to conducting research, though very different from my previous academic work.

However, I could not stay away from the Hill. I returned to work in Bob Kerrey's office after receiving my law degree. When I look back, I am amazed how much I accomplished in a short amount of time. While it was stressful, I would change very little.

My favorite job and memories are when I was working on our farm in south central Nebraska. My family runs a corn and livestock operation. The ability to be outdoors and nurture the crops and animals was extremely rewarding. I was afforded the luxury of not dealing with the financial burdens of farming, which I know created a great deal of stress in my parents' life.

As Steve and I have now started a family of our own, our priorities have changed. I absolutely love being a mother, yet as all working women know, it is a constant struggle to achieve a balance between home and work. I will not be late to picking up our son, Ian, and have learned to be better organized with my time. And yes, that means I take more work home.

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## Views From An ERS Legis Fellow

**Mary Anne Nornile**  
**ERS/MTED/EAME**

As an agricultural economist with the Economic Research Service, I recently completed a 10-month assignment as a LEGIS Fellow on Capitol Hill. The LEGIS Fellows Program, operated by the Brookings Institution, provides opportunities for employees in the Executive Branch to work in the office of a member of Congress or on a Congressional committee staff. The Fellow gains first-hand experience in the workings of a Congressional office, and the Congressional office benefits from the employees in-depth knowledge and experience of Executive Branch programs.

The program begins with an orientation that prepares fellows for an assignment in a Congressional office. Seminars are given by experts on various aspects of Congress, including the politics of the newly-elected 105th Congress, Congressional operations, the intricacies of the budget process, and how a bill becomes law--the process we all learned in Civics class and how things really get done. Other speakers included representatives of the media, former members of Congress, current Congressional staff, and former LEGIS fellows, all of whom provided their insights on the workings of Congress and on what to expect in our assignments.

Armed with this knowledge and an updated resume, fellows devise a search strategy and visit offices to locate an assignment. Finding a Congressional office willing to accept free, experienced labor to work in their office for 6 to 12 months is not as easy as it sounds. Like any barter arrangement, it requires the mutual coincidence of wants. During my job search, I visited several offices on both the Senate and House side, concentrating on offices where the member sat on one of the Agriculture committees or represented an agricultural state or district. I accepted an assignment in the office of Sen. Bob Kerrey of Nebraska because his committee assignments on both the Agriculture and Finance Committees offered a good match for my background and interest in agriculture and trade.

I worked on agriculture and trade issues with a senior Legislative Aide who was responsible for these issues. As part of my assignment, I participated in staff briefings, attended Committee hearings, prepared talking points, participated in staff discussions on proposed

legislation, met with constituents and lobbyists on agriculture and trade issues, and prepared background briefing materials on trade-related topics.

The experience gave me an opportunity to observe the dynamics of the legislative process, but also to see what factors are taken into account by lawmakers in making decisions. I used many of the skills and much of the knowledge developed in my career at ERS, but frequently was asked to contribute in areas that were unfamiliar and where I had to come up to speed quickly on a new topic.

As an economist, I was particularly interested in the role that an economist can play in this process. The work of making law means that Congress is peopled by, and staff discussions are frequently dominated by, lawyers. Economists tend to be represented by a few specialists on committee staffs, such as the Agriculture Committees, the Joint Economic Committee, and others. Economists on a member's personal staff are relatively rare. Staffers on members' personal staffs tend to have formal training concentrated in law, political science, and related fields, or have backgrounds in specific policy areas such as agriculture, defense, education, or others. Nonetheless, many issues that staff deal with involve the same questions that economists deal with--the effects of proposed legislation or existing programs on employment, income, and growth; identifying winners and losers from changes in programs; and evaluating tradeoffs. It was my observation that Congressional staff, pressed for time but in need of high-quality analysis on which to advise a member, frequently rely on outside sources for analysis of these questions. The Congressional Research Service and other legislative branch service agencies, Executive Branch agencies, trade and professional associations and lobbyists, university professors, consulting firms, and private-sector advisors in the member's state or district can all be sources of economic analysis and information for Congress. The hearing process is another means by which economic analysis and information can be transmitted to members of Congress, and economists are frequently found on hearing witness lists.

As important as good economic analysis is, it is far from being the entire picture. While economic information may be valued, it was apparent to me that few members make decisions on the basis of economics alone. Members of Congress and their staffs have to take into account non-economic implications for key groups of constituents, their own

philosophies and principles, and sometimes even partisan politics. A good staffer will be expected to provide guidance on the range of concerns possibly affected by a proposed law or policy change.

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## Resources and Internet Sites on Women's Issues

### *Breaking Out of 9 to 5*

Would you like to have a flexible work schedule? Then *Breaking Out of 9 to 5* is the book for you. Co-authored by Maria Laqueur, a nationally recognized expert on flexible work arrangements, it contains the most up-to-date information on flextime, job sharing, telecommuting, part-time and compressed workweek. Using a step-by-step approach, it combines real-life experiences with practical advice on topics such as:

- ▶ selecting the best flexible work option
- ▶ redesigning an existing job to accommodate a flexible work schedule
- ▶ developing a proposal that meshes employee and employer needs
- ▶ keeping your career on track

*Breaking Out of 9 to 5* is available from FlexPress for 12.95 (includes postage and handling). To order your copy, send a check or money order to FlexPress, P.O. Box 2173, Kilmarnock, VA 22482. Contact Maria Laqueur at E-mail: [mlaqueur@crosslink.net](mailto:mlaqueur@crosslink.net)

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### Other Internet Sites

Susan B. Anthony Institute for Gender and Women's Studies at the University of Rochester  
[Http://www.rochester.edu/College/WST/](http://www.rochester.edu/College/WST/)

The New York Times Women's Health  
[Http://www.nytimes.com/women/](http://www.nytimes.com/women/)

Democratic Leadership Committees' Women's Resource Page - providing an overview of issues and policies of particular interest to women, from the U.S.  
[Senate.http://www.senate.gov/~dpc/women/](http://www.senate.gov/~dpc/women/)

New York Times Women's Health - featuring comprehensive guides to 29 issues of special concern to women.  
<http://www.dol.gov/dol/wb/>

White House Office for Women's Initiatives and Outreach

<http://www.whitehouse.gov/WH/EOP/Women/OWIO/>

Women's Wire Work--getting what you want...job, business, balance.

<http://www.womenswire.com/work>

U.S. DOL-Women's Bureau Home Page.

<http://www.dol.gov/dol/wb/welcome.html>

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### Up Coming Events

#### Conference Announcement & Registration Materials

Click on

([http://www.umass.edu/ne165/upcoming\\_1998.htm](http://www.umass.edu/ne165/upcoming_1998.htm))

Julie Caswell

<[caswell@RESECON.UMASS.EDU](mailto:caswell@RESECON.UMASS.EDU)>

#### THE ECONOMICS OF HACCP: NEW STUDIES OF COSTS AND BENEFITS

June 15-16, 1998

Sheraton City Centre Hotel  
1143 New Hampshire Ave, N.W.  
Washington D.C. 20037-1506

Research will be presented on new approaches to evaluating the costs and benefits of HACCP in food industries, including choosing cost-effective points of intervention, managing risks and transactions in the food chain, and applying HACCP to food retailing. In addition to firm and industry level studies, new research on the distribution of costs and benefits from HACCP will be presented. Papers include experiences from the U.S., Europe, Latin America, and Japan. Dr. Catherine Woteki, USDA Under Secretary for Food Safety, will make the opening address. This conference is organized by the NE-165 Regional Research Committee on Private Strategies, Public Policies, and Food System Performance. It is sponsored by the Farm Foundation, the University of Massachusetts, the University of Connecticut Food Marketing Policy Center, and the University of Illinois.

Conference Steering Committee:

Laurian Unnevehr, Chair, University of Illinois

Walt Armbruster, Farm Foundation

Julie Caswell, University of Massachusetts

Neal Hooker, Texas A&M University

Helen Jensen, Iowa State University

Tanya Roberts, USDA/ERS

Cathy Wessells, University of Rhode Island

Richard Williams, U.S. Food and Drug Administration

Dr. Julie A. Caswell

([caswell@resecon.umass.edu](mailto:caswell@resecon.umass.edu))

Dept. of Resource Economics

(<http://www.umass.edu/resec/>)

235 Draper Hall

University of Massachusetts

Amherst, MA USA 01003

(413) 545-5735 Phone, (413) 545-5853 Fax

NE-165 Web Site:

<http://www.umass.edu/ne165/>

#### Teaching/Learning Workshop

All CWAE members are encouraged to attend the preconference "Active Learning: Engaging Adults in Economic and Management Education" at the AAEA/WAEA Joint Annual Meeting in Salt Lake City. Among the many highlights of the program are a major presentation by Chuck Bonwell, co-author of *Active Learning: Creating Excitement in the Classroom* and a luncheon speech by Gov. Mike Leavitt (Utah) on the Western Governors University. The workshop is sponsored by the AAEA's Resident Instruction, Economic Education, and Extension Committees. The detailed program can be found at

[http://ag.arizona.edu/AREC/aaea\\_workshop.html](http://ag.arizona.edu/AREC/aaea_workshop.html)

For further information contact Paul Wilson at (520) 621-6258 or E-mail: [pwilson@ag.arizona.edu](mailto:pwilson@ag.arizona.edu).

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#### Job Announcements

**Consultative Group on International Agricultural Research (CGIAR)** Open Position for Economist: Research Investment and Poverty, CIAT. The CGIAR Gender Program is assisting CIAT to mobilize applications from women scientists and professionals. The International Center for Tropical Agriculture, CIAT, is seeking an economist to analyze the impact of investment in agricultural research. The economist will have three principal responsibilities: 1.) Estimate the expected returns to alternative research investment relying principally on consumer surplus models of the effect of technical change in agriculture; 2.) Focus particularly on studying the distributional consequences of new technology on various producer and consumer groups; 3.) Assess how agricultural and natural resource management research can most effectively contribute to poverty alleviation.

A Ph.D. in economics, agricultural economics or related discipline is expected, with a good grounding in empirical methods, data analysis and theory. The successful candidate will have an interest and background in the following

areas: technical change in agriculture, research investment, development, poverty, Latin America. The ability to work well with other scientists in an interdisciplinary team is essential. Command of Spanish or Portuguese would be a very great asset.

The position would be a two-year contract at the post-doctoral or research fellow level, depending on experience. This research will be carried out in conjunction with a joint CIAT-IFPRI research project.

Journal quality publications are expected to result from this work.

CIAT is a non-profit agricultural and natural resources research institute supported by the Consultative Group on International Agricultural Research (CGIAR), an international consortium of governments, development banks, donor agencies and foundations. CIAT is an equal opportunity employer and believes that the diversity of its staff contributes to excellence. CIAT encourages applications from both women and developing country professionals.

Applications should be sent to arrive by March 1 and include a brief narrative of suitability for the position, a full curriculum vitae and the names and addresses, fax and e-mail of three referees, to Dr. Douglas Pachico, Director of Strategic Planning, CIAT, AA 67-13, Cali, Colombia, Fax (572) 445-0073, E-mail D.Pachico@cgnet.com. Please refer to Code GP. AA/EO

**Open Position for Special Assistant to the Director General, IFPRI, Washington, DC.**

The CGIAR Gender Program is assisting IFPRI to mobilize applications from women scientists and professionals. We would greatly appreciate your assistance in bringing this position announcement to the attention of qualified candidates. If you--or the candidate--would like more information about this position or the center in question, please contact the person handling the applications directly.

**Special Assistant to the Director General.**

The International Food Policy Research Institute (IFPRI) is seeking an experienced professional who will be responsible for providing research, writing and editing support to the Director General, as well as serve as Secretary to the IFPRI Board of Trustees and Secretary to the Senior Management Team.

The Special Assistant to the Director General will conduct analyses and syntheses on food policy issues as requested by the Director General; draft and edit papers, policy briefs, and journal articles; design presentation materials such as transparencies and slides; coordinate

manuscript preparation with other researchers involved in collaborative projects; occasionally make presentations on research papers; prepare agendas and take minutes of meetings.

**Required Qualifications:** Minimum of Masters Degree in International Development, International Affairs, Agricultural Economics, or related field; familiarity with food, nutrition and agricultural issues in developing countries; ability to synthesize results from social science research for the development community; excellent writing/editing skills; keen attention to detail and ability to travel nationally/internationally as necessary.

IFPRI offers a stimulating collegial research environment with competitive salary and excellent benefits. Please send a detailed letter of interest summarizing the relevance of your experience to IFPRI/AEs needs, curriculum vitae, and the name of at least three references to: IFPRI, Human Resource Services, 1200 17th Street, N.W., Washington, DC 20036, USA. Fax: 202-467-4439. E-mail: I.Green@cgnet.com. This position will remain open until a qualified candidate is identified. AA/EO

**IIMI Agricultural and Resource Economist**

**Position.** Consultative Group on International Agricultural Research (CGIAR). The CGIAR Gender Program is assisting IIMI to mobilize applications from women scientists and professionals. We would greatly appreciate your assistance in bringing this position announcement to the attention of qualified candidates. If you--or the candidate--would like more information about this position or the center in question, please contact the person handling the applications directly.

**Background.** IIMI is an autonomous, non-profit international research institute supported by the Consultative Group on International Agricultural Research (CGIAR) and headquartered in Sri Lanka. IIMI/AEs mission is to improve food security and the lives of poor people by fostering sustainable increases in the productivity of water used in agriculture through better management of irrigation and water basin systems.

**Responsibilities.** Collaborate with scientists at headquarters and in the regional offices in interdisciplinary research efforts; Assist in developing methodologies to assess the impacts of IIMI research; Assist in the development of research proposals for donor funding.

**Qualifications.** A recent PhD degree in

agricultural and/or resource economics or related fields; A strong background in econometrics analysis and computer skills; A capacity for research leadership and publication in international journals; A capacity for working in interdisciplinary and multi cultural teams as a team player with a willingness to travel; A background in water management related issues is strongly preferred; Field research experience in developing countries is highly desirable; Excellent English writing skills, a proficiency in other languages is desirable.

**Salary and Benefits.** Salary and benefits are competitive with those of similar international institutions and include subsidized housing, transport allowance, annual home leave, and health package.

**Applications.** Please forward a resume, list of publications, and the names and addresses of three referees to the Director for Finance and Administration, IIMI, P O Box 2075, Colombo, Sri Lanka. Fax (94-1) 866854; E-mail: d.governey@cgnet.com. Please refer to Code GP. **Applications will be accepted until 16 March 1998 or until the position is filled.** IIMI strives to be an equal opportunity employer and is keen to further diversify its staff group in terms of both gender and nationality. AA/EO

**WARDA Policy Economist.** Consultative Group on International Agricultural Research (CGIAR). The CGIAR Gender Program is assisting WARDA to mobilize applications from women scientists and professionals. We would greatly appreciate your assistance in bringing this position announcement to the attention of qualified candidates. If you--or the candidate--would like more information about this position or the center in question, please contact the person handling the applications directly.

**The WEST AFRICA RICE DEVELOPMENT ASSOCIATION (WARDA)** seeks a highly qualified individual for the position of POLICY ECONOMIST at its headquarters in Bouake, Cote d'Ivoire.

**RESPONSIBILITIES.** The Policy Economist will be part of a multi-disciplinary research team

working to sustainably improve rice productivity in West Africa. His/her main research activities (80% of research time) will be focused on developing and applying analytical tools to serve national and regional rice policy decision-makers, and transferring these tools to national researchers and policy analysts through collaborative work and training. To achieve these objectives, he/she will continue a series of country-level studies to describe the structure of the rice sector, detail relevant public interventions, and evaluate the competitiveness of principal rice commodity systems. He/she will also initiate a research program to characterize the dynamics of the recently liberalized rice markets in the region, with particular attention to understanding the role of grain quality in rice price formation. The remainder of the research effort (20% of research time) will be devoted to developing WARDA's capacity to support and execute studies assessing the impact of regional rice research. This objective will entail establishing a regional rice statistics and GIS database, as well as conducting ex ante and ex post studies of the impact of selected technologies developed by WARDA and its partners. In addition to these focused research activities, the Policy Economist will support as needed the development and conduct of economic analyses and related policy research by national researchers and policy analysts in West Africa through collaboration, networking, provision of technical assistance, and training.

**REQUIREMENTS.** Applicants should have: a Ph.D. in agricultural economics or economics with specialization in policy; at least 5 years experience in post-doctoral research in policy economics or other relevant areas, preferably in a non-profit, international environment; significant demonstrated experience and ability to relate to and service the needs of multi-disciplinary and multi-cultural research teams; and strong communication skills in English or French, with working knowledge of the other. Computer literacy, and CGIAR and African experience, would be an advantage.

**BENEFITS & TENURE:** An internationally competitive salary and benefits package will be provided. The contract is for continuing

appointment in accordance with WARDA policies, with an initial contract period of two years, and renewal subject to satisfactory performance and funding availability.

**APPLICATION PROCEDURES.** Send a detailed resume, and the names and addresses of three referees (including telephone and fax numbers and e-mail addresses) to: Human Resources Officer  
WARDA/ADRAO  
01 BP 2551  
Bouake 01, Cote d'Ivoire  
Fax: (225) 634714  
E-mail: WARDA@CGNET.COM  
Please refer to Code GP. Applications will be considered until March 15 or until the position is filled. AA/EO

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**Assistant or Associate Professor of Agricultural Economics.** Department of Agricultural Economics, College of Agriculture and Home Economics, Washington State University, Pullman, WA

**POSITION.** Tenure track, full time, academic year.

**SALARY.** Commensurate with training and experience. WSU provides health insurance and contributes to the TIAA-CREF retirement plans.

**AVAILABLE DATE.** November 1, 1998

**DUTIES AND RESPONSIBILITIES.** The person in this position will have primary teaching responsibilities at the graduate and/or undergraduate levels in the area of agribusiness with opportunities to teach in the areas of marketing, international trade, finance, statistics and/or econometrics depending upon the needs of the department and abilities of the candidate. Advising of undergraduate, MA, and PhD students is expected. Scholarly research and publications are expected to include an emphasis on economic issues relevant to the agribusiness community, both domestic and international. The successful candidate will be expected to assume a leadership role in the department's agribusiness program. The ability to interact effectively with the agribusiness

community and with multi-disciplinary teams is highly desirable.

Candidates at the associate level are expected to have a demonstrated record of outstanding teaching and scholarly publications in agribusiness or agribusiness related areas and demonstrated interaction with the agribusiness community.

**REQUIRED QUALIFICATIONS.** PhD in Agricultural Economics, Economics, or related field.

**DESIRED QUALIFICATIONS.** Commitment to the development and implementation of an effective applied research program relevant to agribusiness and agribusiness related fields; Demonstrated commitment to scholarly publication in agribusiness related areas; Strong quantitative skills; Effective written and oral communication skills; Ability and desire to assume a leadership role in the department's agribusiness program; Evidence of the ability to interact effectively with the agribusiness community; Demonstrated ability to work on multi-disciplinary projects and teams; Demonstrated excellence in teaching at the undergraduate and/or graduate levels; Previous teaching or instructional responsibilities in agribusiness courses;

**APPLICATION DEADLINE.** August 17, 1998 or until a suitable applicant is found.

**APPLICATION PROCEDURE.** Apply by submitting a letter explaining your interest and qualifications for this position, a resume, transcripts of undergraduate and graduate work, a list of publications, and names and phone numbers of four references. Applicant must arrange for four letters of recommendation to be submitted directly to the screening committee. Send application materials to:  
Dr. Thomas Wahl  
Chair, Screening Committee  
Department of Agricultural Economics  
Washington State University  
PO Box 646210  
Pullman, WA 99164-6210  
Phone: (509) 335-5547; Fax (509) 335-1173; e-mail address: wahl@wsu.edu

Department web site:  
<http://www.agecon.wsu.edu>  
Disabilities Act are available upon request.  
AA/EO

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**Senior Economist (Natural Resources).**

ICARDA, one of 16 international centers supported by the Consultative Group on International Agricultural Research, cooperates with national programs in West and Central Asia and North Africa in research to attain sustainable improvements in dry area farming systems and natural resource management. With a multi disciplinary team of over 470 scientist and support staff, ICARDA has an international mandate for barley and lentil improvement and , with other centers, a joint regional mandate for wheat and chickpea improvement. The Center works on management and nutrition of small ruminants and conservation and management of land and water resources in dry areas.

**Position.** The successful candidate will work with a team of social and biophysical scientists in the identification and analysis of natural-resource use problems and the analysis, valuation and evaluation of current use and new opportunities for using natural resources in farming systems in the dry areas. These analyses should include investigations into institutional arrangements for natural-resource use systems. The incumbent will conduct environmental impact assessments of new and proposed technologies--including the costs and consequences of present resource degradation, and economic assessment of proposed inventories; and , develop estimates of the value of the natural resources used in agricultural production. The Senior Economist will be expected to fill a scientific leadership role in eliciting and interpreting resource-users' perceptions that affect their resource management decisions. The research program will develop appropriate research methods for transfer and use by partners in national agricultural research programs.

**Qualifications and Experience.** Candidates should have an earned PhD in Resource or Environmental Economics, or other relevant discipline. Demonstrated ability and experience in applied research directed toward sustainable

agricultural systems is required. Capability to work collaboratively with international and national scientists in multi disciplinary teams and fluency in written and spoken English are essential. Arabic and/or French language proficiency is desirable.

**Benefits.** Salary paid in US dollars based on experience and qualifications. Benefits include housing allowance, paid home leave travel, a retirement plan, life and health insurance package, vehicle, and free enrollment for dependents in the ICARDA international school (KG to Grade 12).

**Application.** Qualified applicants are invited to send: 1) a curriculum vitae with recent salary history; 2) names, addresses, and contact numbers of three professional referees; and 3) photocopies (non-returnable) of other relevant supporting documents to  
Dr. John H. Dodds, Assistant Director General  
(Research), ICARDA, P.O. Box 5466, Aleppo, Syria  
Telex (492) 331208,331263, or 331206  
ICARADA SY  
Telephone: (963-21) 213477, 225112, or 225012  
Fax: (963-21) 213490, 225105 or 744622

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