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CWAE newsletter

Committee on Women in Agricultural Economics
A Subcommittee of the AAEA

Editor: Edna Loehman

Layout: Tana Taylor

December 1985

CWAE OFFICERS AND COMMITTEES FOR THE NEXT YEAR

CWAE activities are carried out through committees - as in many other organizations! Below are the officers and committees for September, 1985-August, 1986.

- Steering:** Dr. Linda K. Lee, Chair - NRED/ERS/USDA
Dr. Sandra Batie, Past-Chair - VPI
Dr. Mary Ahearn, Vice-Chair - NED/ERS/USDA
Dr. Edna Loehman, Member - Purdue
Dr. Tanya Roberts, Member - NED/ERS/USDA
Dr. Helen Jensen, Member - Iowa State
Dr. Warren Johnston, Board Representative - UC-Davis
- Finance:** Dr. Margo Ogus, Chair - QED/Research, Inc.
- Newsletter:** Dr. Edna Loehman - Purdue
Dr. Deborah Brown - Purdue
- Liason (CSWEP):** Dr. Sylvia Lane, Chair - UC-Berkeley
- Membership:** Dr. Ardelle Lundeen, Chair - South Dakota State
Jennifer Adams - University of Cambridge
Elizabeth Nielsen - NRED/ERS/USDA
- Graduate Students:** Kay Sachtler, Chair - Rutgers
Linda May - Washington State
Kimberly Haden - Oklahoma State
Donna Roberts - University of Minnesota
- Professional Activities:** Helen Jensen, Chair - Iowa State
Tanya Roberts - NED/ERS/USDA
Elizabeth Clayton - University of Missouri
- Nominations and Elections:** Mary Ahearn, Chair - NED/ERS/USDA
Dr. Bonnie Saliba - University of Arizona
Joyce Allen - NED/ERS/USDA
- Employment:** Dr. Thyrele Robertson, Chair - SCS/USDA
Dr. Jean Kinsey - University of Minnesota
Doris Newton - NED/ERS/USDA
Mary Knudson - University of Minnesota
- Research:** Dr. Susan Offutt, Chair - NRED/ERS/USDA
Linda Lee - NRED/ERS/USDA

If you would like to participate on any of the committees, please get in touch with Linda Lee.

WAITE MEMORIAL BOOK COLLECTION
DEPARTMENT OF AGRICULTURAL AND APPLIED ECONOMICS
232 CLASSROOM OFFICE BLDG.
1994 BUFORD AVENUE, UNIVERSITY OF MINNESOTA
ST. PAUL, MINNESOTA 55108

CALL FOR NOMINATIONS FOR CWAE BOARD MEMBERS

The CWAE Board is composed of 6 elected members, including a Chair and a Vice-Chair. In addition, the AAEA Board appoints a representative to the CWAE Board. With the exception of the AAEA appointment, all of the positions are elected positions. The Vice-Chair serves in her position for a one-year term and then rotates to the Chair position for one year. All other elected positions on the Board are for two-year terms. This Spring we will be holding an election for a Vice-Chair position and two Board Member positions. At this time we are accepting nominations for these three positions. Please take some time to reflect on who you think might make a contribution to the committee. And do not hesitate to nominate yourself! Send nominations to Mary Ahearn, USDA-ERS-NED, 500 12th Street, N.W., Room 936, Washington, DC 20005-4788.

HOW TO GET ON AAEA COMMITTEES

Sandra Batie suggests that it is not difficult to become a member of an AAEA committee and attests to its professional value. There are many committees with about 10-20 members each and roughly one-third of the members change each year. If you would be interested in being on a committee, write a letter immediately to AAEA President Joseph Havlicek, explaining your interests and enclosing a vita; his address is Professor J. Havlicek, Chairman, Dept. of Agri. Economics, Ohio State University, Columbus, OH 43210.

To increase your chance of an appointment, apply for more than one committee. The committees are as follows:

Economic Statistics	Editorial Council
Extension	Fellows Election
Finance	Industry
International	Membership
Nominating	Professional Activities
Resident Instruction	Tellers Committee
AAEA Awards Committees	Distinguished Extension Program
Outstanding Master's Thesis	Distinguished Undergraduate Teaching
Outstanding Doctoral Dissertation	Distinguished Policy Contribution
Professional Publications,	Professional Publications,
Quality of Research Discovery	Quality of Communication
Professional Publications,	Agribusiness Management
Publication of Enduring Quality	Economic Education
Board Advisory on Fellows	Committee on Women in Agricultural
Nominations	Economics
Editor's Advisory Council	Information Retrieval
for CHOICES	Issues and Priorities in Ag. Econ.
Postwar Literature Review	Brochure Revision
Opportunities and Status of	Professional Registries & Employment
Blacks in Agricultural Economics	Selected Papers
Professional Relations Between	Special Publications
the People's Republic of China	AAEA Archives
and the United States	Agricultural and Food Policy
Modeling	Student Section

**AAEA BOARD ACCEPTS CWAE PROPOSAL FOR
CAREER DEVELOPMENT CONFERENCE
by Tanya Roberts**

CWAE has organized a one-day conference on "Career Development Choices for Agricultural Economists" to increase the chances of success for members of our profession. AAEA has agreed to sponsor this Conference on Sunday, July 27, 1986, before the Reno meetings. This conference is designed to address the needs of agricultural economists in their career decisionmaking. Such a conference will be especially helpful to new professionals actively engaged in the job search process. CWAE was interested in proposing this Conference because many of the women in the profession are newcomers. Men are welcome to participate freely in the Conference. Moreover, a mixed attendance is viewed as mutually beneficial. The conference will present an overview of career opportunities for agricultural economists with an emphasis by degree level and cover a broad range of topics which affect the success of careers.

Tentative Conference Outline

The Job Market:

Overview of Options for MA, ABD, Ph.D. Level Jobs and Implications for Career Development: Industry, Government, and University Perspectives
New Professionals' Points of View of the Job Market and Job Search Strategies

Publishing Decisionmaking: Perspective of experienced journal editors and successful authors on their first journal article.

Luncheon Speech: The Demand for Agricultural Economists in the Year 2000.

Workshops on How to Get Along and Ahead in the Workplace:

- A. Building Support in the Workplace: Conflict, Competition, and Cooperation
- B. Getting a Job: Resumes and Interviewing
- C. Time Management: The Scarcest Skill
- D. Acquiring Outside Funding for Research
- E. Professional Activities that Enhance Career Advancement
- F. Long Run Career Planning and Flexibility

Closing Session: Highlights of each workshop will be presented to the full conference by each workshop coordinator.

The conference fee will be minimal to cover the cost of the food; students will get a discount. If you have suggestions on content or speakers, please call Tanya Roberts as soon as possible (202)786-1787.

This Conference has been a group effort of CWAE's Professional Activities Committee, with lots of good input, primarily from women in ERS.

MINUTES OF THE CWAE BUSINESS MEETING
AUGUST 7, 1985, AMES, IOWA

Each year CWAE holds a business meeting at the AAEA Annual Meetings. This meeting is the main opportunity of the year for plans to be made and goals to be set. Below is a summary (from past chair Sandra Batie and present chair Linda Lee) of this year's meeting.

1. Sandra Batie presented the CWAE report to the AAEA Board.
2. Mary Ahearn reviewed the various CWAE sponsored papers, symposia, and workshops that were a part of the Ames, Iowa AAEA meeting.
3. Edna Loehman presented the progress of the Planning Committee on committee descriptions.
4. Jean Kinsey reported that Helen Jensen was elected to join the CWAE Steering Committee in 1985-86. Mary Ahearn was elected as Vice-Chair.
5. Thyrele Robertson reported for the Employment Committee. His report is attached.
6. Edna Loehman led a discussion of the Newsletter. The expense, length, and repetition of ads already included in the AAEA Newsletter were discussed. It was agreed that CWAE would include an address correction on the return label of the Newsletter in order to cull CWAE mailing list of out-of-date addresses. Other methods of making the mailing list more accurate was discussed. Edna Loehman agreed to be editor while Deb Brown is on sabbatical leave.
7. Jane Luzar reported on the Graduate Committee recruitment drive. A copy of her report is attached.
8. The financial report was presented.
9. The Research Committee report was presented. The need to reduce the number of CWAE members who are not also AAEA members was discussed. Also the enumeration of the position and number of women Ag Economists was also discussed. Permanent funding for the CWAE roster was discussed.
10. Sandra Batie announced there will be no CWAE open house at the December meeting. The possibility of joint sponsorship with CSWEP was discussed. Sylvia Lane agreed to be a CWAE Liason with CSWEP.
11. Tanya Roberts and Mary Ahearn agreed to take the lead on developing the 1986 conference proposal for presentation to the AAEA Board by November 17, 1985.

12. Mary Ahearn discussed the need to better inform CWAE members of ERS cooperative agreements.
13. Doris Newton reported on the survey on employment. It was agreed the survey would be conducted as part of the Newsletter.

RESEARCH COMMITTEE REPORT
by Linda Lee

The following report is obtained from Linda Lee.

Susan Offutt and I have been working on a project to gather statistics on the rank and status of women in the agricultural economics profession. Our goal is to develop a simple, workable set of statistics that can be updated each year to provide an overview of women in the profession to the AAEA Board at their annual August meeting. Statistics on women in government, particularly ERS-USDA, can be obtained from USDA. For academic data, we are planning to mail a one page form to heads of Ph.D. granting agricultural economics departments after the first of the year. Bill Tomek, President of the AAEA, has agreed to write a cover letter to accompany our request. We will request data that will enable us to compare men and women in the profession in terms of numbers, specialties, promotions, tenure, and rank. Information on graduate students will also be sought. Most of the enumerative statistics collected in our original 1981 survey of men and women in the profession can be obtained through USDA or Department Heads in a much lower cost fashion than an individual mail survey.

There is one basic item that cannot be obtained from this survey method -- salary comparisons. Our 1981 survey indicated that after accounting for basic variables such as experience, education, and publications, the mean salary of women in the AAEA was about \$3,800 lower than that of men. Several women have indicated that they would like to see salary statistics updated. For the academic sector, the only way this would be possible this year is for women faculty members at Ph.D. institutions to collect information on average department salaries by rank and provide their own salary and rank as a comparison.

We'd like to receive some feedback on how important the salary comparisons are to CWAE members, and in particular, if academic CWAE members have enough interest to participate in a project this year. If you have any reaction, please contact Susan or me directly. We may contact some of you as well before we finalize our data gathering plans.

WOMEN IN THE NEWS

Have you given a paper or received a grant or have other news? If so, please let the editor or our correspondents know by February 1, 1986 for inclusion in the next issue.

Suchada Langely (ERS-USDA) has organized a contributed session ("Economics of Public Information, Government Policy, and Market Expectations") for the annual American Economic Association meetings in New York December 27-30, 1985. She will chair this session and is co-presenting a paper ("The Differential Effects of Relative Expected Prices on Farm and Nonfarm Sectors") with Wallace Huffman.

Tanya Roberts of USDA's Economic Research Service presented a paper entitled "Potential Human Health Benefits of Irradiating Raw Pork, Chicken, and Beef" at the Second Annual Conference on Irradiation Technology for the Food Industries, Santa Barbara, CA, November 10-15, 1985. She also presented a paper ("A Valuation of Food Safety Management Strategies") at the Society for Risk Analysis Annual Meeting, Washington, DC, October 1985.

Susan Offutt, Assistant Professor of Public Policy in the Department of Agricultural Economics, University of Illinois, is on leave with the Economic Research Service, U.S. Department of Agriculture for one year beginning September 1, 1985.

Rosanna Mentzer Morrison (ERS-USDA) spoke on "Food Irradiation Economies of Scale in a Developing Country Context" at the Food Irradiation Conference sponsored by the International Facility for Food Irradiation Technology, Wageningen, The Netherlands on November 19-21, 1985.

Edna Loehman (Agricultural Economics, Purdue University) presented a paper, "Measuring Benefit Functions for Air Quality from Survey Data", at the Society for Risk Analysis Annual Meetings in Washington, DC, October 1985. She will also present a paper, "The Value of Production Information", with David Bessler at the American Economics Association Meetings in December.

Carol Schwartz participated as a Networking Leader in the Fifth Annual Conference on Women and Organizations held on August 7-9 in San Diego, CA. The conference was attended by over 200 women, several dozen men, and was "high energy, high interest."

Betty Turner, University of Idaho, Extension Family Economics, is on leave this spring. She is preparing to be a certified financial planner.

Deb Brown, Purdue University, CWAE Newsletter editor for the past year, is on sabbatical leave this year at University of Manchester, England. She is studying non-parametric statistics.

REPORT ON THE 1985 INTERNATIONAL MEETINGS

by Bonnie Saliba

The International Association of Agricultural Economists held its nineteenth triennial conference in Malaga, Spain at the end of the summer. Among the many benefits I experienced from attending these meetings was the opportunity to get to know other women agricultural economists a little better. As mentioned in the June 1985 CWAE newsletter, at least seven (perhaps more) American women received AAEA travel grants to attend the meetings. Professional papers and presentations by women were included in several Selected Papers and Poster Sessions and Susan Capalbo (Resources for the Future) was co-author and co-presenter of an Invited Paper delivered in one of the plenary sessions. The United States had the largest group of female representatives with relatively fewer women from other countries -- though I did enjoy talking with women economists from Belgium, India, Italy, and Britain.

The sessions at the meetings tended to be livelier and more diverse than a typical session at the American meetings, with members of the audience freely (and sometimes loudly) contrasting their own economic and political views with those of the speakers during the discussion periods. As is the tradition at the American meetings, various countries and universities hosted reunions in the evenings which were enhanced not only by the usual spirit of camaraderie, but also by views of the Mediterranean, Spanish wines, and an incredible variety of fresh seafood. While I don't like to perpetuate stereotypes of what women do in their leisure hours, a group of us did tour local stores and craft shops -- and had a great time together looking at leather goods, Mallorca pearls, pottery, etc.

I'd recommend the International meetings to anyone and I certainly will attend them again if I can. I came away with new friends, new research contacts overseas, two new pairs of leather shoes, and good memories of the courtesy and "inclusiveness" extended to me as a gender-minority member of the profession by colleagues from many countries.

CALL FOR PAPERS

Seventeenth Annual
Pittsburgh Conference on Modeling and Simulation
 April 24-25, 1986 in Pittsburgh, Pennsylvania
Deadline for Abstracts: January 31, 1986

Special emphasis for the 1986 Conference will be microprocessors, personal computer applications and software, artificial intelligence, expert systems, robotics, and social, economic, regional science, and global modeling and simulation and papers on all traditional areas of modeling and simulation.

Only papers which have not been published previously will be considered. These papers should describe significant contributions which add to the knowledge in a particular area or which describe the origin and progress of research that is being currently conducted. All papers submitted and accepted for presentation at the Conference will be considered for publication in the Proceedings.

Two copies of titles, authors, all author's addresses, abstracts, and summaries should be submitted by January 31, 1986. The abstract should be approximately 50 words in length and the summary should be of sufficient length and detail to permit careful evaluation. Notification of acceptance for presentation will be given by March 8, 1986. Instructions and model paper for the preparation of accepted papers will be mailed to each author. The final typed manuscript will be due by April 25, 1986.

Direct all correspondence to: William G. Vogt or Marlin H. Mickle, Modeling and Simulation Conference, 348 Benedum Engineering Hall, University of Pittsburgh, Pittsburgh, PA 15261.

American Economic Association Meeting

December 28-30, 1986 in New Orleans, Louisiana

Deadline for Abstracts: February 1, 1986

Persons wishing to give papers or make suggestions for the program for the 1986 AEA meetings, are invited to write as soon as possible to Professor Gary S. Becker, Dept. of Economics, 1126 East 59th Street, University of Chicago, Chicago, IL 60637. To be considered for contributed sessions, abstracts of (non-econometric) papers must be received no later than February 1, 1986.

Southern Economic Association Meeting

November 23-25, 1986 in New Orleans, Louisiana

Deadline for Abstracts: February 1, 1986

Two copies of abstracts of papers and/or interest in serving as chairpersons or discussants should be submitted by February 1, 1986 to J.M. Jadow, Southern Economic Association, College of Business Administration, Oklahoma State University, Stillwater, OK 74078.

Conference on Research in International Finance

June 19-20, 1986 in Jouy-en-Josas, France

Deadline for Submission: December 15, 1985

The Centre HEC-ICA (CESA) is organizing a conference on Research in International Finance. Papers on all aspects of international finance management, money, capital markets, and comparative national studies will be considered. A special session will be devoted to computer applications designed to assist international financial management. Papers, or detailed abstracts, should be submitted in duplicate to Professors Bernard Marois and Bruno Solnik, Centre HEC-ISA, B.P. 100, 78350 Jouy-en-Josas, France (telephone: (33-3)9568000).

Seventh Berkshire Conference on the History of Women
 June 19-21, 1986 at Wellesley College, Wellesley, Massachusetts
Deadline for Submission: February 1, 1986

The theme is "Beyond the Public/Private Dichotomy: Reassessing Women's Place in History". Please submit proposals for complete sessions (no more than two papers, one commentator and one moderator). Individual papers will also be considered. Please include title of paper(s), one-page abstract(s), names, addresses, affiliation, telephone numbers, and one-page vitae of all participants. Send three copies (other than U.S. topics) to Dorothy O. Helly, Women's Studies Program, Hunter College, 695 Park Avenue, New York, NY 10021; (U.S. topics) to Susan Reverby, Women's Studies Program, Wellesley College, Wellesley, MA 02181. Enclose a stamped self-addressed postcard.

Annual Meeting of the Society for Risk Analysis
 November 9-12, 1986, Boston, Massachusetts

Papers are invited that describe the emergence of new risks as old risks are abated; the process of balancing old risks associated with existing technology against the new risks and benefits that accompany technological innovation; and advances or innovative techniques in the fields of risk assessment, risk management, and risk communication that will enhance our ability to deal with risk and uncertainty. If you wish to be sent further, more detailed information when available, please write: Society for Risk Analysis, 1340 Old Chain Bridge Road, Suite 300, McLean, VA 22101.

Sixth Annual International Conference on Women and Organizations
 August 10-11, 1986, Chicago, Illinois

Conference Theme: Preparing Women to be Effective Leaders in a
 Multicultural Environment

You are invited to propose a session or submit a conceptual or research paper which relates to the teaching, training, and professional development needs of women in organizations. Proposals for sessions which will promote discussion between presenters and participants are especially appropriate for this conference. Suggested session topics include, but are not limited to, programs, issues, research, and/or ideas related to women in varieties of organizational settings, general issues for women in organizations, women at different career levels, women in specific professional areas. Submit proposals and direct inquiries to the 1986 Program Chair: Laurie Larwood, Ph.D., Department of Management, College of Business Administration, University of Illinois at Chicago, Box 4348, Chicago, IL 60680. Deadline for proposal submission is January 30, 1986.

EMPLOYMENT

Kansas State University - Assistant or Associate Professor of Agricultural Economics.

Primary responsibilities will be to: (a) develop and conduct a research program in marketing, agribusiness management, and cooperatives, (b) participate in undergraduate and graduate instructional programs in these areas and serve as advisor to graduate and undergraduate students. Full-time, 12-month, tenure-track, research-teaching position. Send letter of application, resume, transcripts, names and addresses of three references, and sample publications to Marc A. Johnson, Head, Department of Agricultural Economics, Waters Hall, Kansas State University, Manhattan, KS 66506.

University of Minnesota-St. Paul - Assistant Professor

One tenure-track teaching and research position at Assistant Professor level beginning July 1986 in European food and agricultural policies. Ph.D. in Ag. Economics, Economics, or closely related field and 2 years research and teaching experience are necessary. Salary competitive. Send letter of application, curriculum vitae and have 3 letters of reference set by December 31, 1985 to V.W. Ruttan, Search Chair, Department of Agricultural & Applied Economics, 1994 Buford Avenue, University of Minnesota, St. Paul, MN 55108.

University of Utah - Assistant Professor of Consumer/Family Economics

Position involves teaching and research focusing on consumption and demand analysis. The applicant's work should emphasize one or more of the following areas: food, housing, clothing, energy, and/or transportation. Questions of consumer demand would be made from either a micro or macro perspective. Doctorate, teaching experience, and a demonstrated research competency is required. Family and Consumer Studies, in the College of Social and Behavioral Science, is an interdisciplinary department that emphasizes an ecosystems framework. Effective date is September 15, 1986. Submit vitae, three letters of reference, and copies of publications to John Burton, 206 EMRC-0, Family and Consumer Studies, University of Utah, Salt Lake City, UT 84112. Deadline is January 6, 1986 or until filled.

National Resources Economics Division (NRED). Economic Research Service. USDA

The Division is seeking candidates whose education, work experience, and publications demonstrate skill in applying economic theory and methodology to complex agricultural and resource problems. Positions are available in each Branch of NRED, and all are located in Washington. We are especially interested in talking with qualified candidates possessing or soon to receive a Ph.D.

Opportunities also exist for outstanding M.S. recipients. Interested candidates should send a letter of interest, full curriculum vita and/or the U.S. Government's Standard Form 171 (Application for Federal Employment), transcripts, and, if available, a publication sample, to Katherine H. Reichelderfer, Associate Director, NRED-ERS-USDA, 1301 New York Avenue, N.W., Room 524, Washington, DC 20005-4788. For more information call Dr. Reichelderfer at (202)786-1488.

National Economics Division. Economic Research Service. USDA

Openings exist for 20-25 economists or agricultural economists at the GS/GM 12-13 level (salary \$31,769-\$48,876 per year). The incumbents would serve in one of six branches (Food and Agricultural Policy, Economic Indicators, Food Marketing and Consumption Economics, Crops, Animal Products, and Fruits, Vegetables and Sweeteners). Duties include planning and coordinating research and staff analysis on a wide variety of policy, program, and performance issues relevant to domestic agriculture, international trade, and the outlook for the farm economy. Knowledge of agricultural institutions and policies helpful but not required. Minimum qualifications include Ph.D. in economics or equivalent experience. Applicant must have sound training in economics with some emphasis on microeconomics, must have completed complex research projects which involved econometric techniques, and ability and interest in applied analysis. Must be a U.S. citizen. Applicant should submit vitae, references, and preferably a writing sample. Interviews will be held at the American Economic Association meetings in New York, December 28-30 and in the Washington, DC office. Contact: Robert Bohall, Associate Director, or Kenneth Clayton, Director, National Economics Division, Economic Research Service, USDA, Room 1132, 1301 New York Avenue, N.W., Washington, DC 20005-4788. Telephone: (202)786-1880.

Resources for the Future

Resources for the Future has an opening for a Research Fellow to plan and collaborate in publishable research on topics broadly related to natural resources, industry structure, regulation, and technical innovation. Topic areas include (but are not limited to) electricity, outer space resources/tele-communications, and natural gas. A strong background in microeconomic theory is a necessity. Ph.D. entry level welcomed, though more senior applicants also invited to apply. Send applications (including resume, writing samples, and three references) to Joel Darmstadter, Director, Energy and Materials Division, Resources for the Future, Box RF, 1616 "P" Street, N.W., Washington, DC 20036. Deadline for applications is December 20, 1985. Salary is competitive and negotiable.

Cooperative Education Program in the Economic Research Service

The concept of cooperative education has gained wide popularity in recent years because it allows students the opportunity to gain practical experience which they can relate to their education in shaping their career goals. The Economic Research Service, U.S.

Department of Agriculture, anticipates several openings for positions in its cooperative education program. The positions are open to students pursuing a baccalaureate degree as well as to graduate students. Students participating in the program alternate periods of work and study. The program must include at least two separate work periods, one of which can be undertaken during the summer. Typical duties and responsibilities include conducting research under the direction and guidance of a senior economist, preparing written reports on assigned projects, tabulating data and estimating economic relationships using ADP equipment and prescribed software such as SAS or SPSS. Annual salaries for undergraduate students normally start at \$12,862 while salaries for graduate students range from \$14,390 to \$21,804, depending on education and experience. For further information (including how to apply) contact Joyce Allen, Federal Women's Program Coordinator, Economic Research Service/USDA, Room 932, 1301 New York Avenue, N.W., Washington, DC 20005-4788 or call (202)786-1787.

University of California-Davis

The Department of Agricultural Economics, University of California-Davis seeks two faculty appointees with developed or the potential for developing a distinguished research program in one or more of the following areas: production economics, natural resources economics, and agricultural marketing and trade. Assistant, Associate, or Full Professor (tenure-track) appointments split between teaching in the College of Agricultural and Environmental Sciences and research in the Agricultural Experiment Station, plus advising and professional, University, and public service. Ph.D. degree in agricultural economics, economics, or equivalent field required. Send a statement of qualifications and research and teaching interests, a resume, official undergraduate and graduate transcripts (not necessary if date of Ph.D. is 1975 or earlier), copies of publications (including manuscripts submitted or in press), a summary or abstract of the dissertation for junior or entry-level candidates, and names and addresses of at least three references to Dr. Warren Johnston, Chairman, Department of Agricultural Economics, University of California, Davis, CA 95616. To be assured of consideration, applications must be received by January 31, 1986.

Agricultural Economist. Economic Indicators Branch. National Economic Division. Economic Research Service. USDA

Current opening, firm closing date 1-20-1986, at the GM-13 level (salary \$37,599 per year). Responsibilities are for research relating to farm sector financial structure. Contact Jim Johnson (202-786-1800), Branch Chief, Economic Indicators, for more information.

Department of Ag. and Applied Economics. University of Minnesota

The department receives and evaluates applications from candidates for temporary part-time and full-time research and teaching positions on a continuous basis. These positions are available to persons holding an M.S. degree (Research Fellow position) or Ph.D (Research Associate position) in Ag. Econ., Econ., or related fields and applicable research training and/or experience. Positions available are in the areas of Small Bus., Farm and Agribus. Mgt., Consumption, Mkt., Transport. and Production Economics; Resource, Reg. and Public Service Econ.; Macroeconomic. of Ag., Trade and Development. Positions are contingent upon availability of funds and salary are competitive. The department maintains a file of applicants for the current fiscal year (through 6-30-86). Applicants must resubmit applications each fiscal year to be considered. Submit letter of application, resume, official transcripts and names and addresses of three people who can be contacted as references. Indicate area(s) of interest from the list above. Send to: Laura Bipes, Administrator, Dept., of Ag. and Appl. Econ., 1994 Buford Avenue, Univ. of Minn., St. Paul, Minn. 55108. The Univ. of Minn. is an equal opportunity educator and employer and encourages applications from women and minorities.

GRANTS

National Science Foundation Programs Aimed at Helping Women Economists

There are two programs run by NSF that are aimed at helping women scientists, economists included. Under the rubric of RESEARCH OPPORTUNITIES FOR WOMEN a set of research grants is given to women who have had their Ph.D. at least 3 years, and have never been the principal investigator of a government research grant. Another set of research grants is given out to women scientists who have had recent breaks in career. Any subject within economics is acceptable. It might help to see grant proposals to NSF that were accepted. The deadlines are similar to regular program deadlines.

The other program is NSF VISITING PROFESSORSHIPS FOR WOMEN for which the next deadline is October 1, 1986. This is also a research grant, but the research is to be done at an institution other than one's present employer.

For information on either of these programs call Dr. Margrete S. Klein at the NSF: (202)357-7734.

American Association of University Women (AAUW) Fellowships and Grants

Deadlines for Applications

1986

January 15 - Research and Projects Grants
February 1 - MBA, American Fellowships
March 1 - Issue Implementation Grants

* Types of American Fellowships:

Postdoctoral: (1) Founders Fellowship (\$20,000) to be awarded to a distinguished scholar for postdoctoral research in any field; (2) Palmer Fellowship (\$15,000) to be awarded for postdoctoral research in any field; (3) Berliner Fellowship (\$15,000) to be awarded for postdoctoral research in chemistry, physics, or biology (including psychology); (4) Curie Fellowship (\$15,000) to be awarded for postdoctoral research in chemistry, physics, or radiology; and (5) Seibert Fellowship (\$15,000) to be awarded for postdoctoral research in biological or paramedical sciences.

Dissertation: (except Engineering) all awards are now \$10,000.

Please consider, and encourage others to consider, applying for fellowships and grants. If you need assistance in the application process, contact your EFP Chair, the Division EFP-VP or the Foundation Office, 2401 Virginia Avenue, N.W., Washington, DC 20037.

WOMEN IN ACADEMIA: THE HALF OPEN DOOR
Marianne Ferber, Professor of Economics
University of Illinois, Urbana, Illinois.

(Summary from the Women's Resource Office, Purdue University)

Recently Dr. Ferber gave a lecture sponsored by American Federation of Teachers with the above title at Purdue University. Professor Ferber's area of expertise is the economic status of women and patterns of sex discrimination in higher education among faculty. She has published widely in economics, social science, and women's studies journals. [Helen M. Berg and Marianne A. Ferber, "Men and Women Graduate Students. Who Succeeds and Why?" Journal of Higher Education, Vol. 54, No. 6 (November/December 1983), pp. 629-648].

Professor Ferber was very concerned about the interrelationship between women as students and women as faculty. Women have increased from 43% to 49% of the student body in recent times. Since 1970 there have been some significant shifts of women students into nontraditional fields: business, law, engineering. Expressed as percentage increases these shifts can be mindboggling [e.g., from less than 1% to 9% in engineering], but because the base figures are so low the real numbers and impact are often very small.

The relationship between numbers of women faculty and women students is especially important because Ferber found that the single most important criterion for success in graduate study [measured by whether one completed the Ph.D. or not] was: Did you get to know any faculty member well as a student? This could also be expressed as: Did any faculty member serve as a mentor, or at least treat you as a human being during your graduate work?

Ferber was less optimistic about the prospects for women as faculty than for women as students. For academic year 1981-82 the percentage of women in faculty positions was 27%. However, this does not mark a steady increase in the 20th century. The highest percentage for women was in academic year 1939-40: it was 27.6%. In 1920 it was 26.3%. The lowest was for 1869-70 when women were 12% of the faculty; at this point women were just beginning to be admitted to higher education as students.

The distribution of women on faculties was very uneven if measured by field and by rank:

Rank	1975-76	1981-82
Lecturer	41%	46.6%
Instructors	41	52
Assistant Professor	29	36
Associate Professor	17	21
Full Professor	9.6	10.4

Ferber found that women are disadvantaged in publishing in journals when the refereeing is not double-blind. Her study of acceptance rates for papers showed a bias in favor of males. Other studies have shown that when identical materials are evaluated by test subjects, materials attributed to males are rated better than those attributed to females. Also, studies show that both males and females rate male professors better than female.

Another possible indicator of success is citation patterns. Ferber undertook a study of citation patterns within her field of "labor economics -- a field that includes perhaps 20% women. She used articles from the Journal of Economic literature and studied articles by female and male authors, matched by subject matter; she measured references to male and female authors in the bibliographies or footnotes. Only U.S. and Canadian journals were used. She found that male authors had only 6.8% references to female authors; female authors had 17.4% references to papers by women. Citations reflect information networks not just whether the work is "good" or "bad". Therefore, in fields with very few women, women will get fewer citations.

Other measures of success are invitations to lecture, serve as editor, consultant, serve as officers of professional organizations, national committees. Ferber noted as an example: there has been only one female president of the main economics society (AEA). This is explained away by saying that there are few women in economics. However, there have been four female presidents of the Statistics Society -- an area not thought of as particularly feminine.

In summary, Ferber emphasizes that our concern for women in academia should extend beyond salary issues. The crucial thing is our ability to encourage the full participation of women, as human beings, in the academic world. Also, we should recognize the need for women graduate students to have mentors. The mentors need not be women; they need professors who will take the trouble to treat them as human beings.

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BOOK REVIEWS

In the Company of Educated Women:
A History of Women and Higher Education in America
 Barbara Miller Solomon. 298 pp.
 New Haven: Yale University Press. \$25.

Women in College: Shaping New Feminine Identities
 Mirra Komarovsky. 355 pp.
 New York: Basic Books, \$19.95.

Reviews by Adele Simmons

Barbara Miller Solomon's "In the Company of Educated Women" draws on diaries, college bulletins, newspapers, and other secondary materials to chronicle the experience of women in higher education since the beginning of the 19th century. In "Women in College" Mirra Komarovsky, a professor emeritus of sociology at Barnard College, focuses on changing attitudes toward work, family and men among members of the class that entered Barnard in 1979. The resemblance between the books is the preoccupation in all eras with the relationship among college, marriage and career.

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