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# Dynamic Efficiency and Productivity Analysis

**Alfons Oude Lansink**

*Selected Paper prepared for presentation at the International Agricultural Trade Research Consortium's (IATRC's) 2013 Symposium: Productivity and Its Impacts on Global Trade, June 2-4, 2013, Seville, Spain*

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# Dynamic Efficiency and Productivity Analysis

Sevilla 2-4 June

Alfons Oude Lansink

(ongoing work with Spiro Stefanou, Elvira Silva)



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# Overview

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- Motivation
- Dynamic Directional Distance Function and Technical inefficiency
- Dynamic Cost function and Cost Inefficiency
- Applications



# Motivation: Dynamic Technical Efficiency and productivity analysis

- Technical efficiency and total factor productivity are key determinants of the cross country competitiveness
- Technical efficiency reflects the extent to which the production potential is used
- Total factor productivity is usually reflected as a ratio of all outputs and all inputs (e.g. Tornquist, Malmquist) or as a difference between output and inputs (Luenberger)
- Investments in quasi-fixed factors (capital assets) can improve the productivity (better technology, more optimal scale of production)



# Technical Efficiency = $O'A'/O'A$

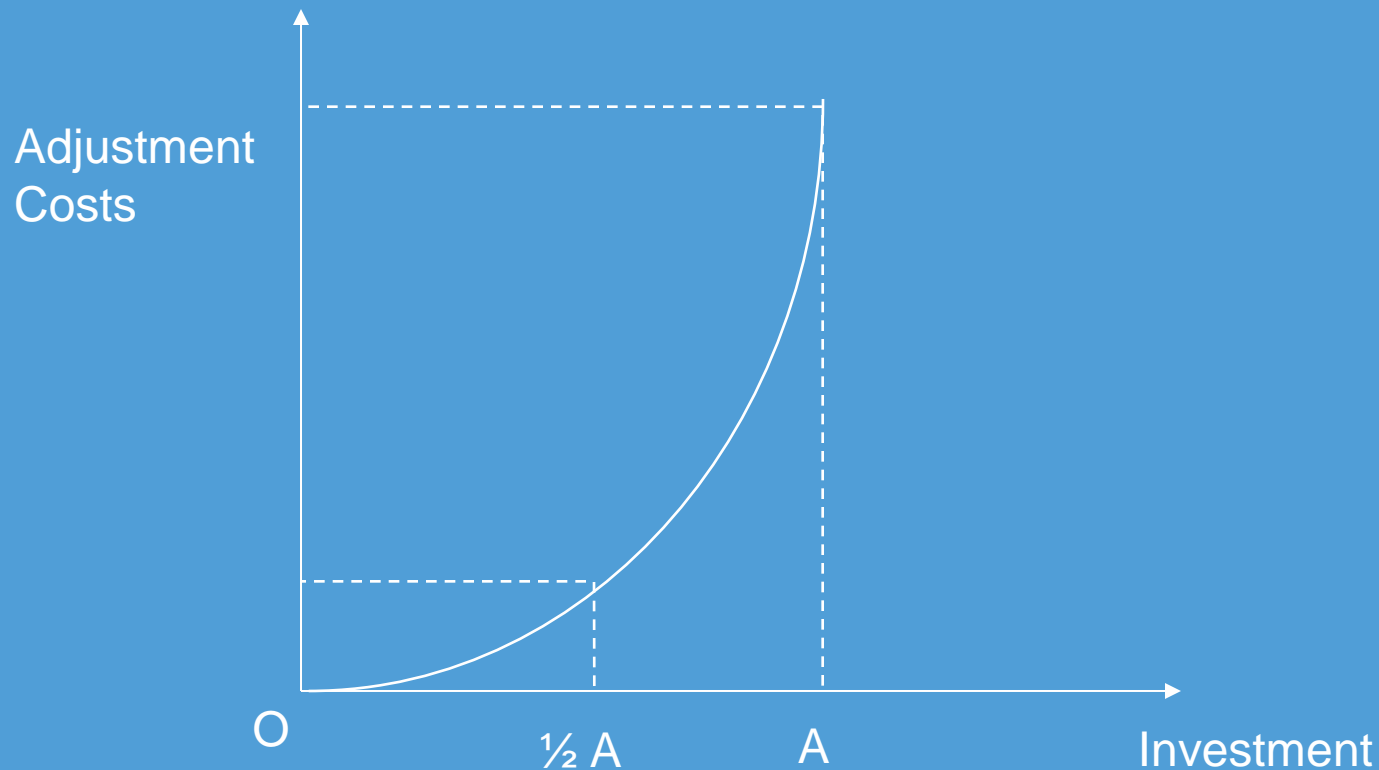
# Motivation: Dynamic Technical Efficiency

- Dynamic dimension of technical efficiency and productivity?
- Costs of adjustment in quasi-fixed factors of production
  - Low prices for second hand machinery due to asymmetric information in markets of second hand machinery
  - Environmental costs of disposal of buildings (e.g. asbestos)
  - Costs of capital increase with the size of the amount borrowed.
  - Human capital related costs: Learning costs and search costs





# Motivation: Dynamic Technical Efficiency



- ❑  $A$  = Investment needed to achieve the long-run optimal capital stock
- ❑ Cheaper to split investment in two steps of  $\frac{1}{2}A$  rather than in one step of size  $A$



# Dynamic Technical Efficiency

In the dynamic context the decision maker seeks to:

Minimize

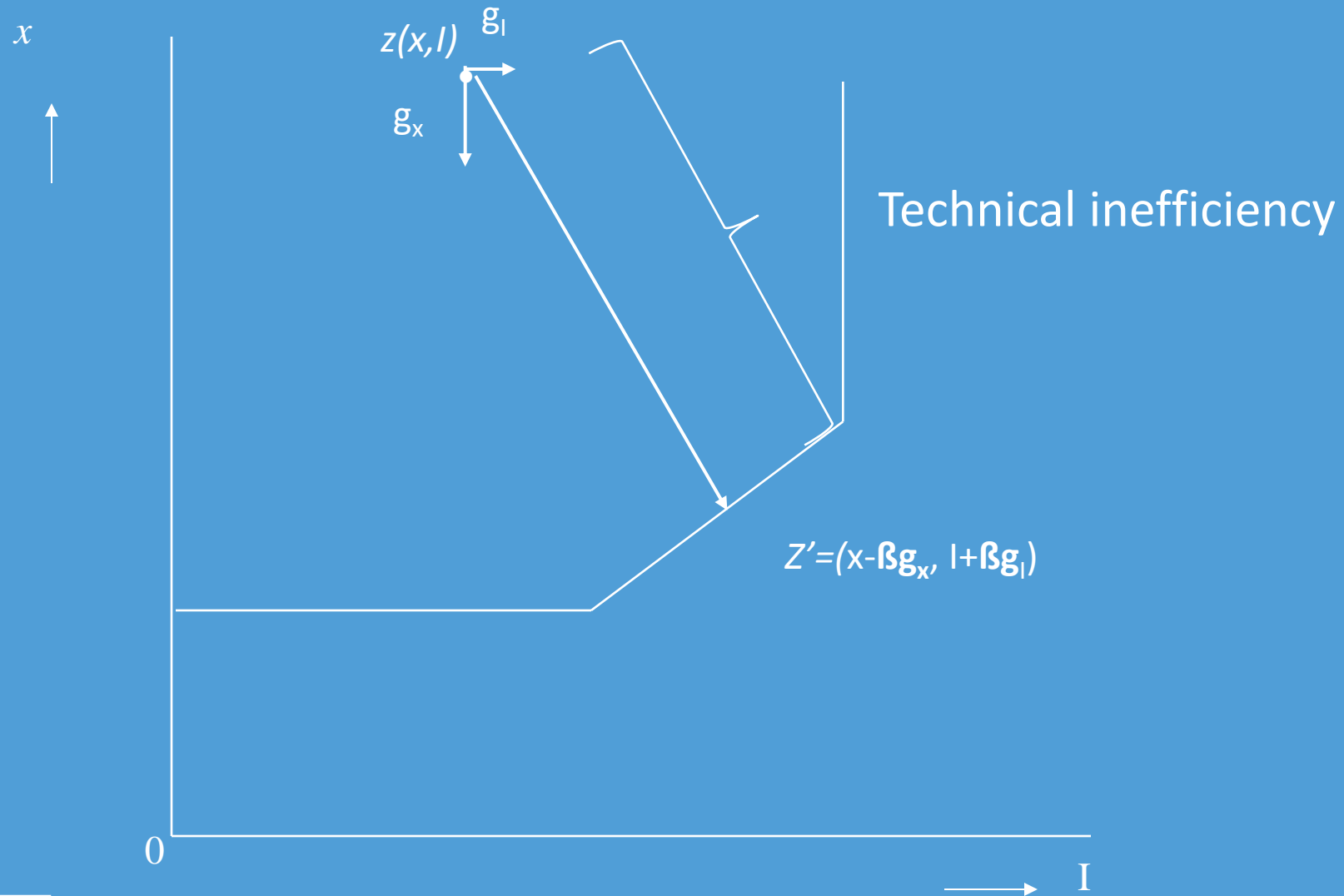
- variable inputs

Maximize

- Investment in quasi-fixed factors
- Variable outputs



# Dynamic Directional Input Distance Function and technical inefficiency



# Dynamic Directional Input distance function

$$\vec{D}_i(y, x, I, k; g_x, g_I) = \sup \{ \beta : (x - \beta g_x, I + \beta g_I) \in V(y : k) \}$$

$V(y : k)$  Technology :  $x, I$  can produce  $y$ , given  $k$

$y$  Output vector

$x$  Variable input vector

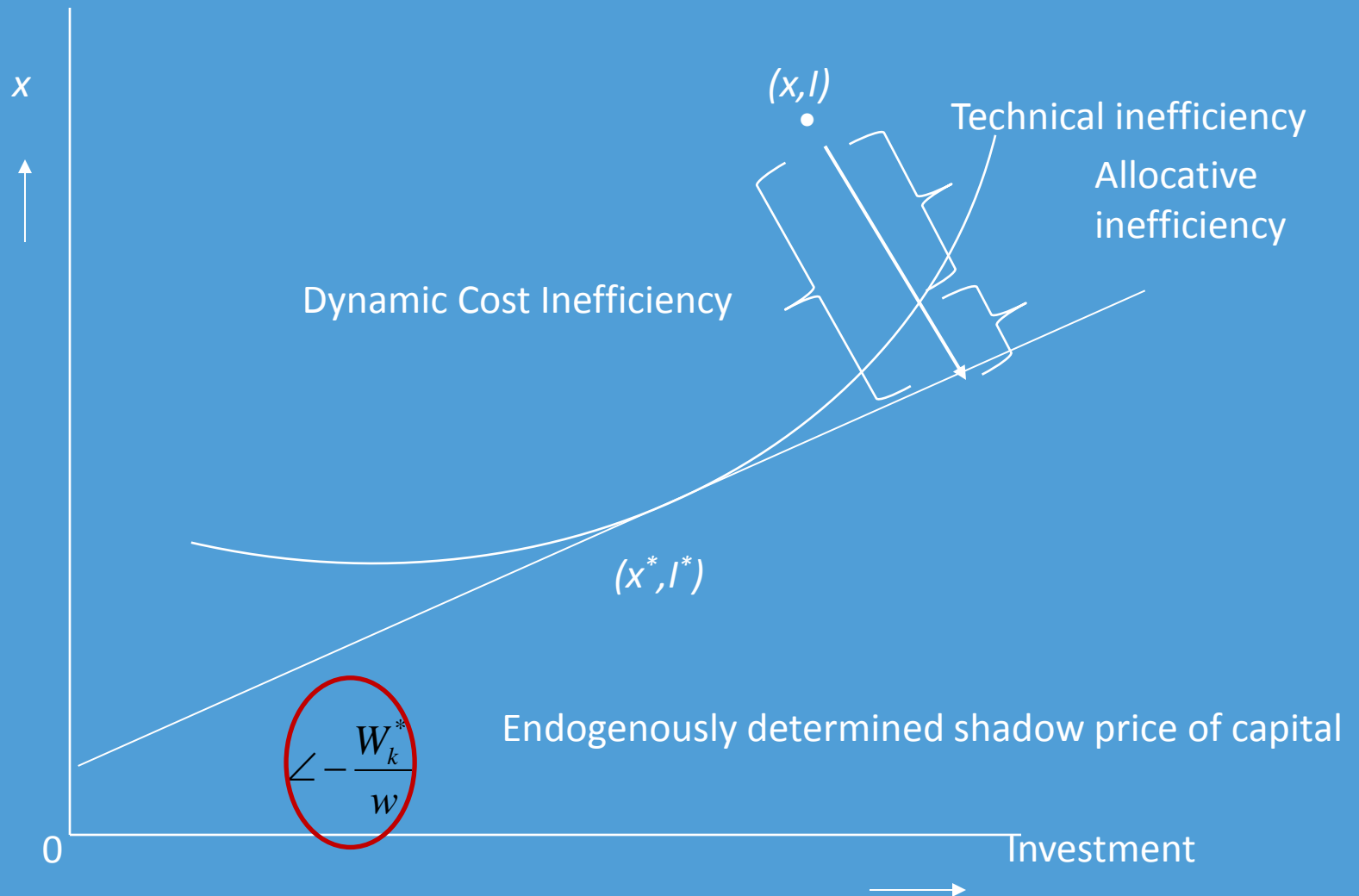
$k$  Quasi – fixed input vector

$I$  Net investment quasi – fixed input

$g_x, g_I$  Directional dist. vectors



# Dynamic Cost Inefficiency



# Dynamic Cost function: Cost minimization

$$rW(w, c, k, L, y) = \min \{ wx + ck + W_k (I - \delta k) \}$$

$$s.t. \quad \vec{D}(y, x, I, k, L; g_x, g_I) \geq 0$$

$W(\cdot)$  = Intertemporal Shadow Cost Function

$w, x$  = price, quantity variable inputs

$c, k$  = price, quantity quasi fixed inputs

$W_k$  = Shadow value capital

$I$  = Investments

$\delta$  = Depreciation rate

$y$  = Output

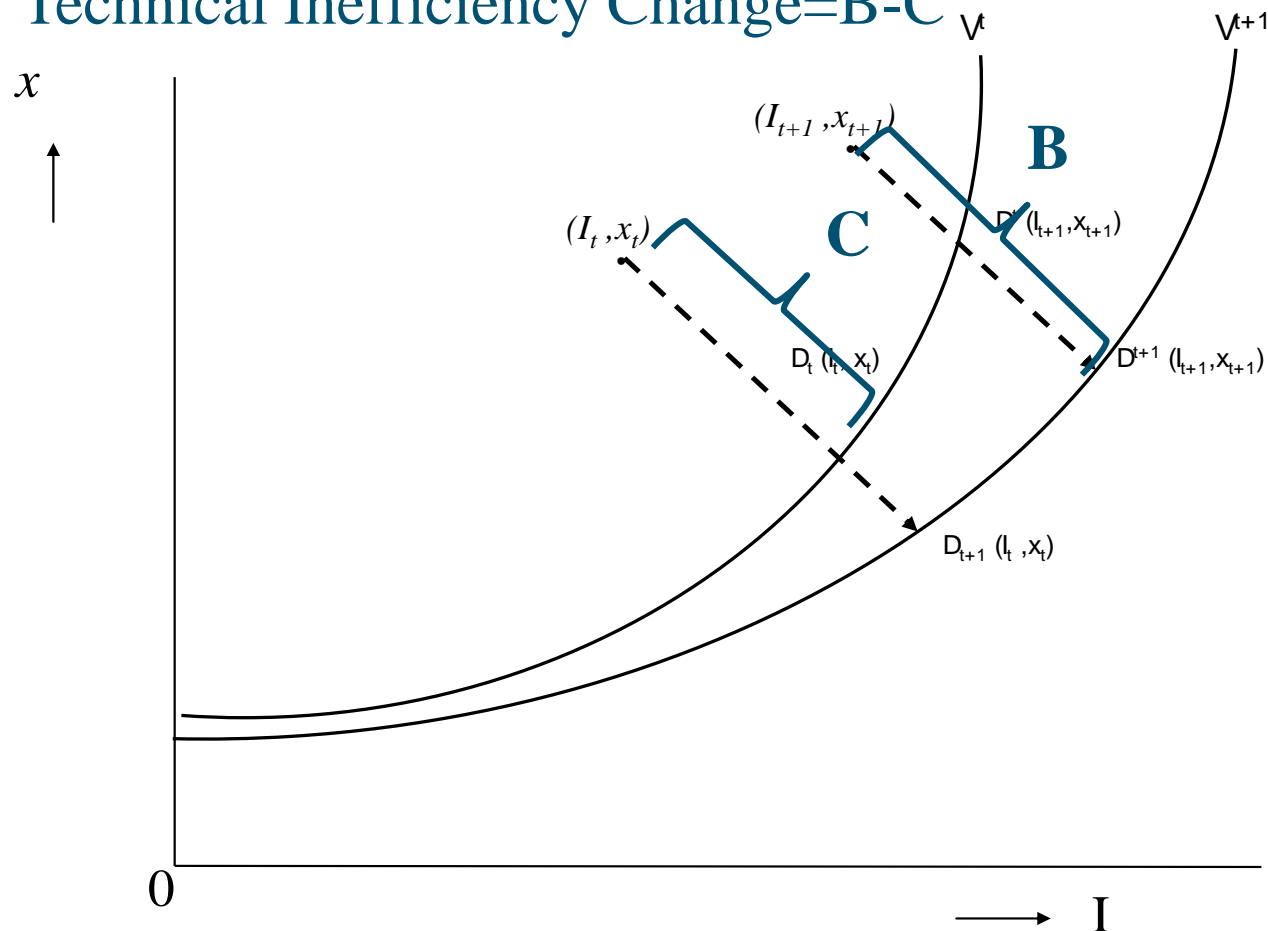
$g_x, g_I$  = Directional distance vectors of  $x$  and  $I$



# Dynamic Luenberger TFP growth Indicator

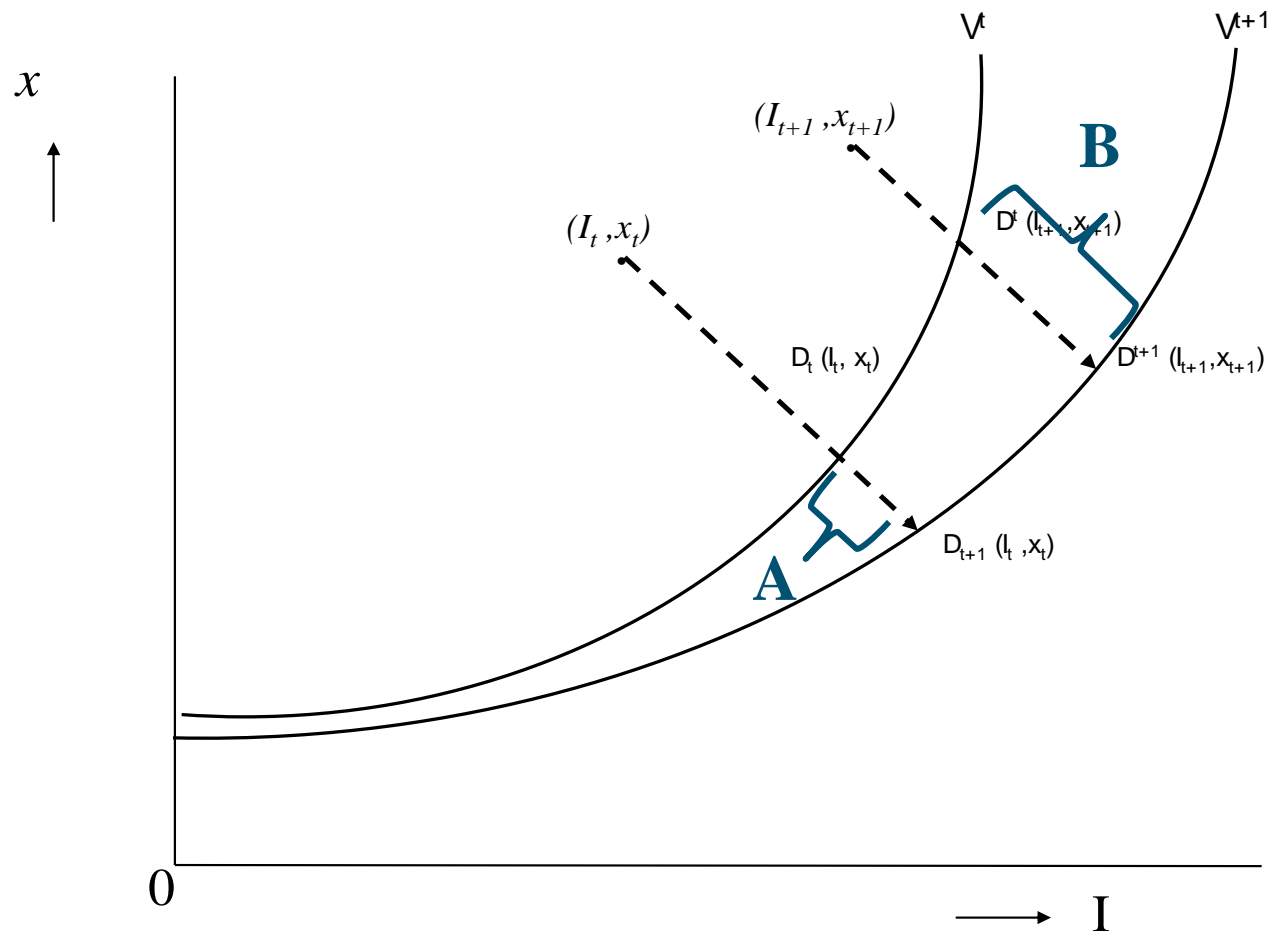
Technical inefficiency in  $t = C$  and in  $t+1$  it is  $B$

Technical Inefficiency Change =  $B - C$



# Dynamic Luenberger TFP growth Indicator

$$\text{Technical Change} = \frac{1}{2}(A+B)$$





# Application (DEA): Data Dutch Horticulture



- Specialized vegetables (greenhouse) firms in the Netherlands
- Main outputs: Peppers, Cucumbers, Tomatoes
- Farm Accountancy Data: 265 observations from 103 farms
- Data Envelopment Analysis was used to estimate dynamic technical, allocative and cost inefficiency



# Results: Dynamic Technical, Allocative and Overall Cost Inefficiency

Period	Technical inefficiency
1997	0.39
1998	0.34
1999	0.26
1997-1999	0.33

# Application (parametric): Data Dutch Dairy



- Specialized dairy farms from Farm Accountancy Data Network
- Main outputs: milk, beef plus some crops
- 80% of revenues are from milk
- 2614 observations from 669 farms

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# Empirical Specification

- Quadratic dynamic directional distance function
- Normalized Quadratic dynamic cost frontier
- Results: Serra, Oude Lansink and Stefanou, 2011 (*American Journal of Agricultural Economics*)



# Results: Dynamic Technical, Allocative and Overall Cost Inefficiency

Period	Technical inefficiency
1995-2000	0.100
2001-2005	0.107
Mean	0.104

# Application: Dynamic versus Static productivity growth in the Spanish Meat processing Industry



- More EU regulation regarding food safety, consumer information and sustainable practices. Leads to productivity decline?
- Data from Spanish meat processing firms (SABI data base)
- 928-1527 firms per year in the period 2000-2010
- Static Malmquist compared with dynamic Luenberger



# Productivity growth Spanish Meat Processing firms

- Total Factor Productivity growth (static and dynamic)
  - Technical change
  - Technical efficiency change
  - Scale efficiency change





# Results: Static versus Dynamic measures (2000-2010)

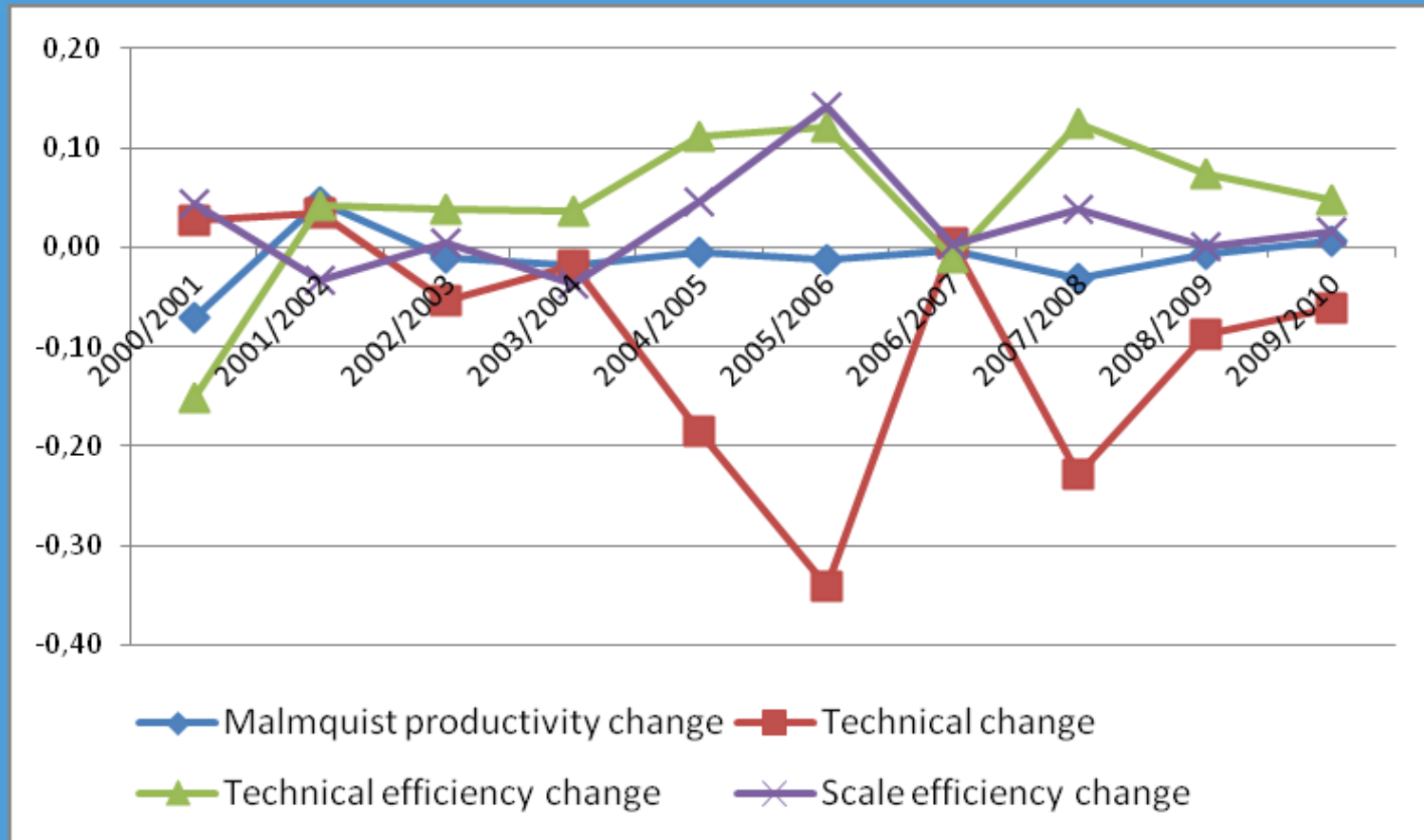
Static Malmquist productivity change	Technical change	Technical efficiency change	Scale efficiency change
-0.010	-0.093	0.052	0.025

Dynamic Luenberger productivity change	Technical change	Technical inefficiency change	Scale inefficiency change
-0.003	-0.031	0.022	0.005

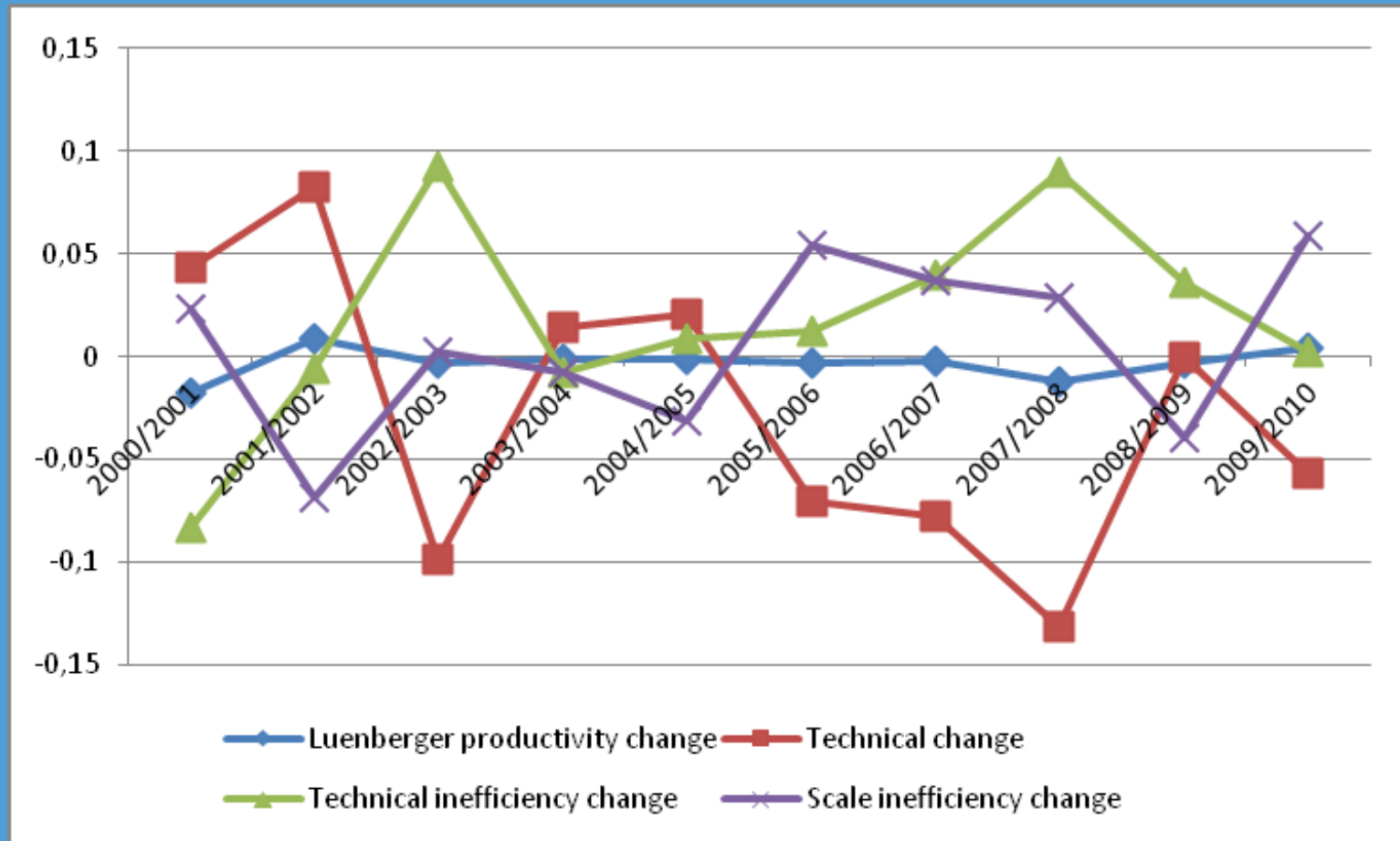




# Results: Evolution of Malmquist index and its components



# Results: Evolution of the Luenberger indicator and its components



# Conclusions

- Adjustment costs of investments in quasi fixed factors may have a (temporary) downward impact on the production potential
- Hence cross country competitiveness of countries with substantial investments may be temporarily negatively affected.
- Static models do not properly reflect the dynamic nature of capital and may misrepresent the sources of productivity growth



# Thank you!



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