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Convergence in Agricultural Productivity in the EU

(Funded by the EC through the FADNTOOL Project)

Grigorios Emvalomatis
Alfons Oude Lansink
Spiro E. Stefanou

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Background & Motivation



- ▶ Treaty of Rome: two of the main objectives of the CAP are:
 - ▶ to increase agricultural productivity by promoting technical progress [...]
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 - ▶ fair standard of living → farm income/labor productivity

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- ▶ The two objectives are related to the concept of productivity
 - ▶ agricultural productivity → Total Factor Productivity (TFP)
 - ▶ fair standard of living → farm income/labor productivity
- ▶ Common market and convergence in productivity:
 - ▶ *“the main reason for divergent trends in cost competitiveness across countries is differences in productivity growth rates”*
 - ▶ Divergent productivity can lead to imbalances in farm income, trade and development

Objectives



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Objective:

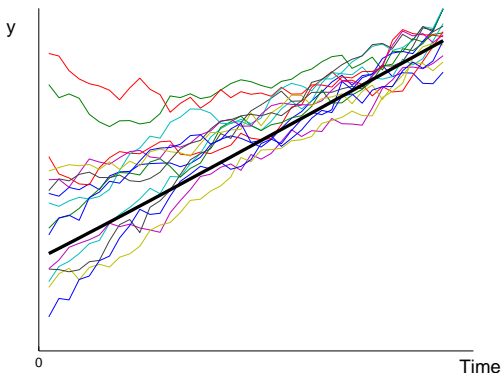
Examine whether farm income (labor productivity) and Total Factor Productivity (TFP) converge across:

- ▶ countries
- ▶ FADN regions

β -Convergence



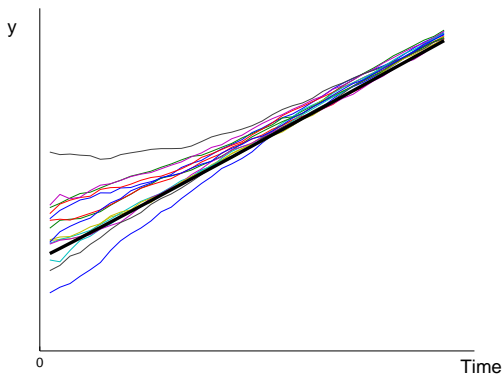
- ▶ β -convergence implies that all units (countries or regions) are expected to reach the same steady state
- ▶ in the model: $y_{it} = \delta + \rho y_{i,t-1} + \gamma t + \varepsilon_{it}$,
 $\rho < 1$ implies β -convergence in y
 $\Rightarrow E(y_t) = \left[\frac{\delta}{1-\rho} - \frac{\gamma\rho}{(1-\rho)^2} \right] + \left[\frac{\gamma}{1-\rho} \right] t$



σ -Convergence



- ▶ σ -convergence implies that differences across units (countries or regions) shrink over time
- ▶ if $\sigma^2(t)$ is the variance of y_{it} across units at time t , $\frac{d\sigma^2(t)}{dt} < 0$ implies σ -convergence in y



β -Convergence Model



- ▶ y is the variable of interest (labor productivity or TFP)
- ▶ i indexes units (countries or regions)
- ▶ t indexes time

β -convergence:

$$y_{it} = \delta + \rho y_{i,t-1} + \gamma t + \varepsilon_{it}, \quad \varepsilon_{it} \sim N(0, \sigma^2)$$

- ▶ $\rho < 1$ \rightarrow β -convergence
- ▶ $\rho = 1$ \rightarrow no tendency for change
- ▶ $\rho > 1$ \rightarrow β -divergence

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σ -convergence:

$$y_{it} = \delta + \rho y_{i,t-1} + \gamma t + \varepsilon_{it}, \quad \varepsilon_{it} \sim N(0, \sigma_t^2)$$
$$\log \sigma_t^2 = -\zeta - \eta \cdot t$$

- ▶ $\eta > 0$ \rightarrow σ -convergence
- ▶ $\eta = 0$ \rightarrow no tendency for change
- ▶ $\eta < 0$ \rightarrow σ -divergence

Estimation and Model Comparison



- ▶ Hypotheses can be (partly) tested using unit-root tests (strong assumptions & data requirements)

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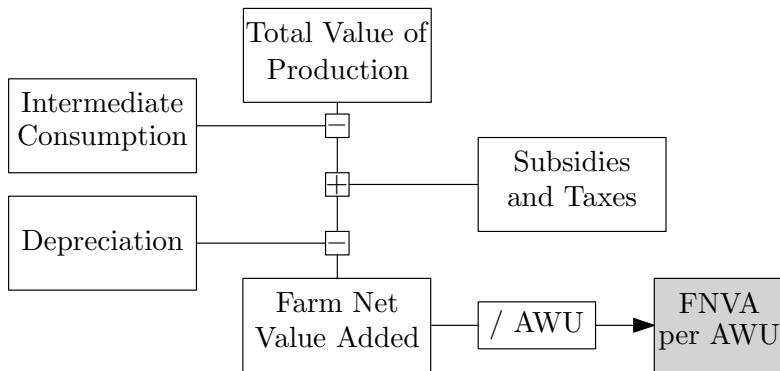
- ▶ Perform estimation in a Bayesian setting:
 - ▶ estimate three models per hypothesis
 - ▶ each model imposes restrictions on the parameters (ρ and η)
 - ▶ models are compared based on the posterior odds ratio:

$$\frac{\text{Prob}(\mathcal{M}_1|\mathcal{D})}{\text{Prob}(\mathcal{M}_2|\mathcal{D})} = \frac{p(\mathcal{D}|\mathcal{M}_1)}{p(\mathcal{D}|\mathcal{M}_2)} \cdot \frac{\text{Prob}(\mathcal{M}_1)}{\text{Prob}(\mathcal{M}_2)}$$

Definition of Variables



Labor productivity: Farm Net Value Added (FNVA) per Annual Working Unit (AWU)



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TFP: additional analysis to obtain TFP levels

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TFP: additional analysis to obtain TFP levels

- ▶ Multiple methods to calculate TFP growth rates
- ▶ But we need TFP levels to test for convergence
- ▶ Use a transitive Törnqvist productivity index:
 - ▶ production process with N inputs and M outputs

$\log \text{TFP}_{i,j} =$

$$\frac{1}{2} \left[\sum_{m=1}^M (r_{m,i} + \bar{r}_m) (\log q_{m,i} - \overline{\log q_m}) - \sum_{m=1}^M (r_{m,j} + \bar{r}_m) (\log q_{m,j} - \overline{\log q_m}) \right] \\ - \frac{1}{2} \left[\sum_{n=1}^N (s_{n,i} + \bar{s}_n) (\log x_{n,i} - \overline{\log x_n}) - \sum_{n=1}^N (s_{n,j} + \bar{s}_n) (\log x_{n,j} - \overline{\log x_n}) \right]$$

Data & Data Transformations



- ▶ Farm-level data from FADN
 - ▶ Period covered: 1995 to 2008
 - ▶ Analysis using data for EU15 and EU25

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 - ▶ Use Purchasing Power Parities (PPP) to make the data comparable across countries
 - ▶ Calculate means across farms within a unit (country or region)

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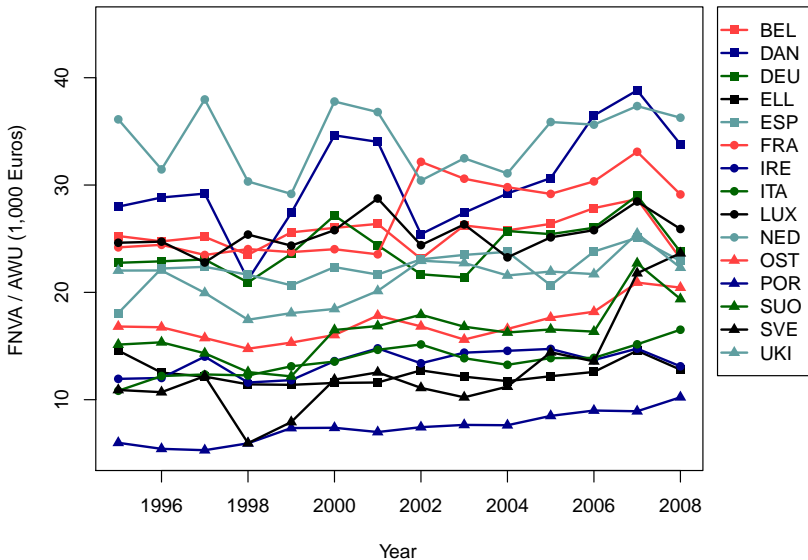


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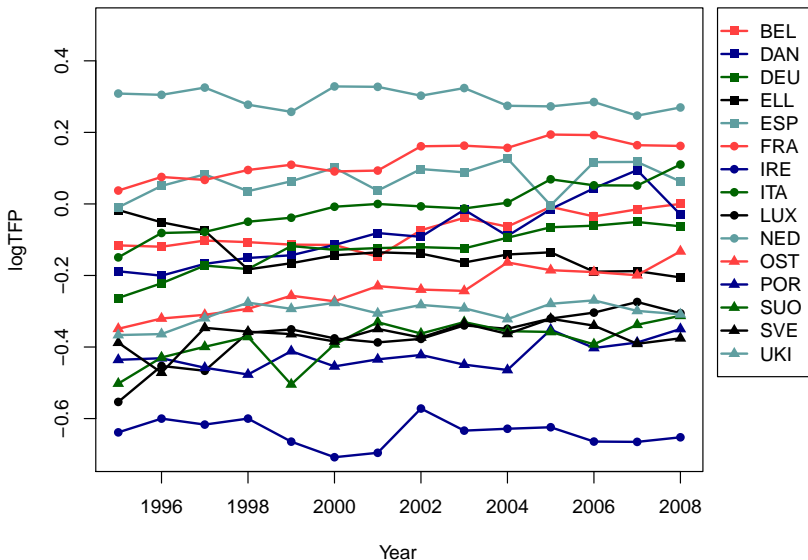
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- ▶ TFP:
 - ▶ Two outputs and four inputs (K L M and land)
 - ▶ Deflate monetary values by country-level price indexes
 - ▶ Construct transitive Fisher indexes for monetary values
 - ▶ Calculate opportunity costs for fixed inputs

FNVA per AWU – EU 15



log TFP – EU 15



Convergence at the Country Level



		FNVA per AWU		
		convergence	non-convergence	divergence
EU15	β	0.822	0.177	0.002
	σ	0.119	0.650	0.231
EU25	β	0.934	0.065	0.001
	σ	0.016	0.204	0.780

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	σ	0.016	0.204	0.780

		logTFP		
		convergence	non-convergence	divergence
EU15	β	0.092	0.902	0.005
	σ	–	–	–
EU25	β	0.088	0.908	0.004
	σ	–	–	–

Convergence at the Regional Level



		FNVA per AWU		
		convergence	non-convergence	divergence
EU15	β	1.000	0.000	0.000
	σ	0.000	0.000	1.000
EU25	β	1.000	0.000	0.000
	σ	0.000	0.000	1.000

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		logTFP		
		convergence	non-convergence	divergence
EU15	β	1.000	0.000	0.000
	σ	0.869	0.127	0.004
EU25	β	1.000	0.000	0.000
	σ	0.992	0.008	0.000

Summary & Conclusions



- ▶ Country level:
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- ▶ Regional level:
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 - ▶ β - and σ -convergence in TFP

- ▶ Economic integration and policy interventions do lead to convergence in productivity when targeting specific regions