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TREASURER'S REPORT: May 28, 1993

Table 1. Membership Record, 1992-May 28, 1993

Region/State	1992			5/28/93		
	Regular	Junior	Total	Regular	Junior	Total
SOUTH						
Alabama	32	9	41	29	5	34
Arkansas	26	2	28	24	4	28
Delaware	6	2	8	4	0	4
District Columbia	43	2	45	36	2	38
Florida	55	4	59	52	10	62
Georgia	39	6	45	37	3	40
Kentucky	33	10	43	29	6	35
Louisiana	26	2	28	22	1	23
Maryland	17	2	19	18	2	20
Mississippi	26	8	34	21	5	26
North Carolina	31	4	35	28	10	38
Oklahoma	37	15	52	35	18	53
South Carolina	22	3	25	20	1	21
Tennessee	27	10	37	26	9	35
Texas	70	28	98	79	19	98
Virginia	60	7	67	51	2	53
West Virginia	4	2	6	5	1	6
SUBTOTAL	554	116	670	516	98	614
Other regions (states)	186	35	221	205	39	244
Foreign Countries	38	11	49	35	7	42
Total Individual Members	778	162	940	721	137	858
Percent from South	71	72	71	72	72	72
Institutional subscription			173			166
TOTAL	778	162	1,113	721	137	1,024

Table 2. Membership Flow, 1992-May 28, 1993

	1992			5/28/93		
	Individual	Library	Total	Individual	Library	Total
Beginning of the year	1,022	178	1,200	940	173	1,113
New Members (+)	117	8	125	102	2	104
Not renewed (-)	199	13	212	184	9	193
End of year (5/28/93)	940	173	1,113	858	166	1,024
Percent not renewed	19	7	18	20	5	17

Table 3. Income Statement, 5/28/93

REVENUES:		
SAEA		
Dues	\$11,380.00	
Meeting Registration	<u>7,952.00</u>	\$19,332.00
SJAE		
Page Charges & reprints	\$14,851.75	
Subscriptions	3,430.00	
Accts. Receivable Chg.	<u>1,200.00</u>	\$19,481.75
Miscellaneous	0.00	
Interest	<u>328.95</u>	\$ 328.95
Total Revenues		\$39,142.70
EXPENSES:		
SAEA		
Meeting expenses	\$8,068.76	
Newsletter & postage	525.29	
Other	<u>5.00</u>	\$ 8,599.05
SJAE		
Journal printing	\$13,686.33	
Editorial Assistance	0.00	
Postage, phone, etc.	<u>3,312.11</u>	\$16,998.44
Total Expenses		\$25,597.49
NET INCOME (LOSS)		\$13,545.21

Table 4. Balance Sheet, May 28, 1993

ASSETS:	
Dreyfus Liquid Assets	\$9,099.54
Accounts Receivable	6,140.00
First Alabama Bank	<u>39,173.58</u>
TOTAL	\$54,413.12
LIABILITIES:	
Accounts Payable	<u>\$.00</u>
TOTAL	\$.00
EQUITY:	
Beginning Balance	\$40,867.91
1992 Net Income	<u>13,545.21</u>
TOTAL	\$54,413.12

Table 5. Major Expenses Per Member, 5/28/92

SELECTED EXPENSES:		
SJAE	\$16,998.44	
SJAE less Page Charge & Subscription Revenue		(2,483.31)
Meeting		8,068.76
Newsletters		525.29
Miscellaneous		<u>5.00</u>
Total SAEA		\$6,115.74
PRORATED EXPENSE PER MEMBER: (858)		
SJAE	\$19.81	
SJAE less Page Charge & Subscription Revenue		(2.89)
Meeting		9.40
Newsletter		.61
Miscellaneous		<u>.01</u>
Total SAEA		\$7.13
DISTRIBUTION OF REVENUES AND EXPENSES:		
	Revenue	Expense
SJAE	50%	66%
Dues &	29%	—
Meeting	20%	32%
Newsletter	—	2%
Other	<u>1%</u>	<u>—</u>
Total	100%	100%
NUMBER AND PERCENT OF MEMBERS:		
Regular	721	70%
Junior	137	14%
Institutions	<u>166</u>	<u>16%</u>
Total	1,024	100%

Table 6. Summary of Financial History, 1991 - 5/28/93

	1991	1992	5/28/93
INCOME:			
Dues	\$14,770.90	\$12,012.00	\$11,380.00
Page charges & reprints	25,570.00	29,300.00	14,851.75
Subscription	2,901.00	4,709.01	3,430.00
Interest	1,142.72	1,153.32	328.95
Meeting registration	7,207.00	8,036.00	7,952.00
Miscellaneous	31.85	270.00	0.00
Accts. Receivable Changes	-4,190.00	3,120.00	1,200.00
Total	\$47,433.47	\$58,600.33	\$39,142.70
EXPENSES:			
Journal printing, editorial & postage	\$30,711.87	\$35,787.35	\$16,998.44
Newsletter & postage	3,031.83	3,371.39	525.29
Annual meeting	10,087.82	6,858.97	8,068.76
Miscellaneous	255.70	269.50	5.00
Total	\$44,087.22	\$46,287.21	\$25,597.49
NET INCOME	\$3,346.25	\$12,313.12	\$13,545.21
EQUITY:			
Beginning balance, January 1	\$25,208.54	\$28,554.79	\$40,867.91
Ending balance, December 31	\$28,554.79	\$40,867.91	\$54,413.12