



AgEcon SEARCH
RESEARCH IN AGRICULTURAL & APPLIED ECONOMICS

The World's Largest Open Access Agricultural & Applied Economics Digital Library

This document is discoverable and free to researchers across the globe due to the work of AgEcon Search.

Help ensure our sustainability.

Give to AgEcon Search

AgEcon Search
<http://ageconsearch.umn.edu>
aesearch@umn.edu

*Papers downloaded from **AgEcon Search** may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.*

Consumer Meat Safety Concerns: Impacts of Beef *E. coli* O157: H7 Recalls on Meat Consumption

Xia Shang

xshang@k-state.edu

**PhD student, Department of Agricultural Economics
Kansas State University, Manhattan, KS 66506**

&

Glynn T. Tonsor

gtonsor@k-state.edu

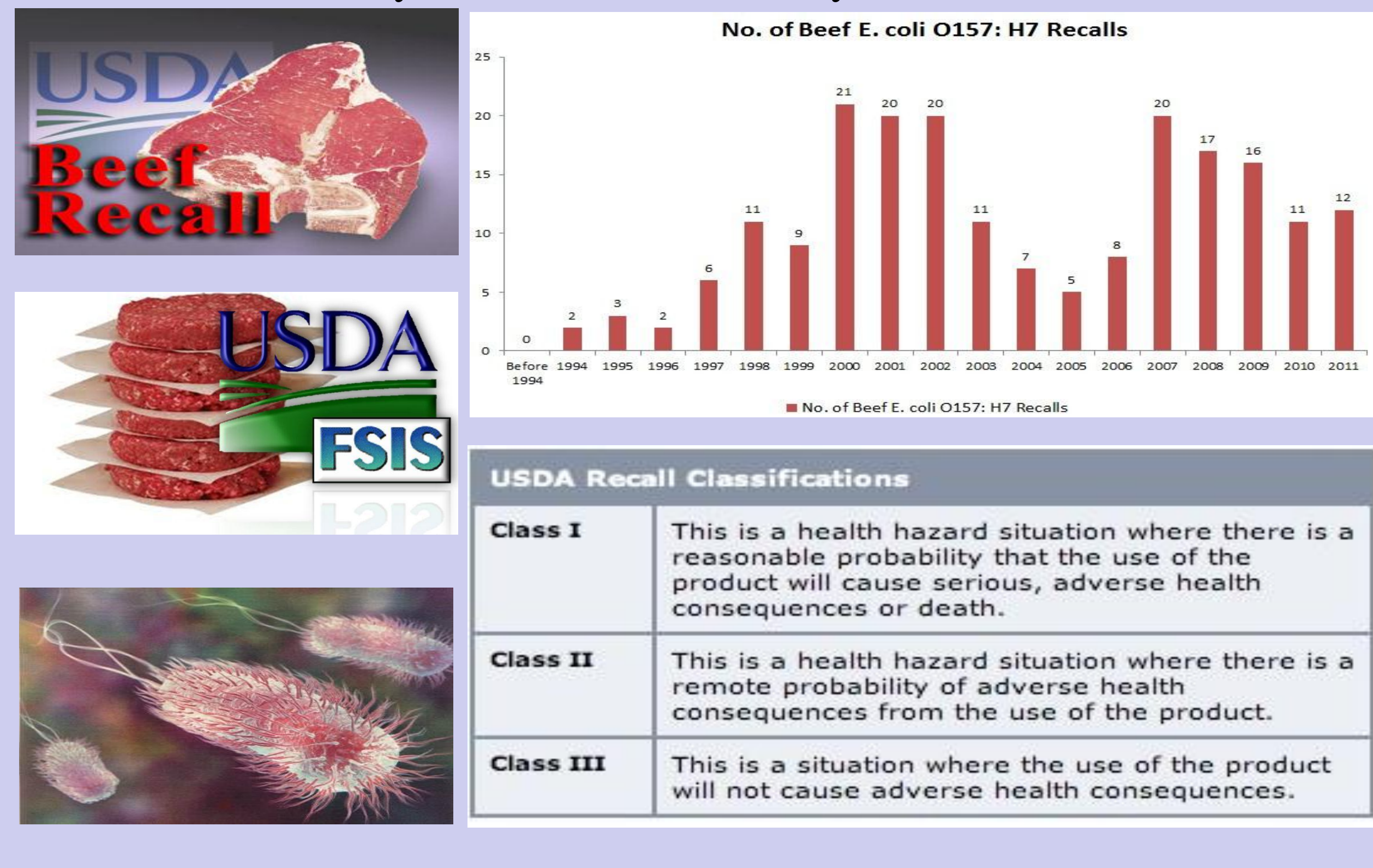
**Associate Professor, Department of Agricultural Economics
Kansas State University, Manhattan, KS 66506**

*Selected poster prepared for presentation at the Agricultural & Applied Economics
Association's 2013 AAEA & CAES Joint Annual Meeting, Washington, DC, August 4-
6, 2013.*

*Copyright 2013 by Xia Shang and Glynn T. Tonsor. All rights reserved. Readers may
make verbatim copies of this document for non-commercial purposes by any means,
provided this copyright notice appears on all such copies*

Introduction and Background

- Several studies have indicated that meat demand is driven by a number of factors, including traditional economic determinants such as consumer income and relative prices, as well as nontraditional determinants such as nutrition and food safety information (Tonsor *et al.*, 2010).
- In addition to food safety information, meat safety issues have dramatically concerned livestock producers, consumers, and governments in recent years. Foodborne contaminants directly impact producers and may also influence consumer food demand adversely. Unsafe contaminants on food lead to human illness which causes the loss of billions of US dollars to the society annually (Marsh *et al.*, 2004).
- Within meat safety issues, *E. coli* O157: H7 is a deadly toxin which can cause severe public health threat. As a result, the outbreaks of *E. coli* O157: H7 is an obvious risk factor for the consumption of meat. The USDA Food Safety Inspection Service (FSIS) is responsible for inspecting meat safety and releasing safety recall information to the public.
- The previous researches examined the impacts of FSIS recall on aggregated quarterly demand for meat products by different methods. However, they did not answer a specific question: what is the magnitude of own- and cross-effects to the meat demand due to *E. coli* O157: H7 based recalls of beef? Thus, the effects of beef *E. coli* O157: H7 is analyzed in the current study.



Contact Author: Xia Shang (xshang@k-state.edu)

Research Objectives

- Provide an updated answer to the question: how do FSIS recalls impact consumer's meat consumption?
- Investigate the effects of FSIS beef *E. coli* O157: H7 recalls on U.S. meat consumption by applying quarterly meat consumption data.
- Estimate meat consumption using both Rotterdam model and 1st difference LA/AIDS model. Compare the results from the two models under the same condition and discuss the model selection.

Methodology

For the empirical model of previous studies, two common approaches have been widely used: the Rotterdam model and the Almost Ideal Demand System (AIDS).

➤ Rotterdam model

$$w_i \Delta \ln(x_i) = \alpha_{i0} + \sum_{j=1}^3 d_{ij} D_j + \sum_{j=1}^n c_{ij} \Delta \ln(p_j) + \beta_i \Delta \ln(\bar{q}) + \sum_{k=1}^K \sum_{l=0}^2 \lambda_{ikl} \Delta \ln(R_{kl}) + v_i$$

where w_i is budge share; Δ is the first-difference operator; x_i is per capita consumption; D_j is a quarterly dummy variable accounting for seasonality; p_j is the price of j th good; $\Delta \ln(\bar{q})$ is the Divisia volume index; R_{kl} indicates k th FSIS recalls with lag length l including beef *E. coli* recall, beef *non-E. coli* recall, poultry recall, and pork recall.

➤ 1st difference LA/AIDS model

$$\Delta w_i = \alpha_{i0} + \sum_{j=1}^3 d_{ij} D_j + \sum_{j=1}^n \gamma_{ij} \Delta \ln(p_j) + \beta_i [\Delta \ln(x) - \Delta \ln(P)] + \sum_{k=1}^K \sum_{l=0}^2 \lambda_{ikl} \Delta \ln(R_{kl})$$

where P is the Stone price index.

□ Elasticities

• Rotterdam model

Compensated price: $\varepsilon_{ij} = \frac{c_{ij}}{w_i}$; Income: $\eta_i = \frac{\beta_i}{w_i}$; Shift: $\kappa_{ikl} = \frac{\sum_{l=0}^L \lambda_{ikl}}{w_i}$

• 1st difference LA/AIDS model

Compensated own-price: $\varepsilon_{ii} = -1 + \frac{\gamma_{ii}}{w_i} + w_i$; Cross-price: $\varepsilon_{ij} = \frac{\gamma_{ij}}{w_i} + w_j$

Income: $\eta_i = 1 + \frac{\beta_i}{w_i}$; Shift: $\kappa_{ikl} = \frac{\sum_{l=0}^L \lambda_{ikl}}{w_i}$

Estimated Results

Following the suggestion of Tonsor *et al.* (2010), we assume that the right-hand-side variables are endogenous, and the models are estimated using IT3SLS (iterative three-stage least squares). The IT3SLS has the same results as ITSUR (iterative seemingly unrelated regression) in this case.

Estimated Results (Cont.)

1. Rotterdam model (Coefficients);

	Demand Equation			
	Beef	Pork	Poultry	Other food
Beef Price	-0.00113* (0.000296)	0.000152 (0.000155)	-0.00012 (0.000138)	0.001018 (0.00114)
Pork Price	-0.00093* (0.000183)	-4.3E-06 (0.000119)	-0.00006 (0.000779)	-0.00006 (0.000779)
Poultry Price		-0.00011 (0.000143)	-0.00167* (0.000677)	
Other food Price			-0.04475* (0.0131)	
Beef E.coli Lag=0	-0.00001 (0.000016)	-0.00002 (0.000011)	-0.00002* (9.31E-06)	-0.00003 (0.00018)
Beef E.coli Lag=1	-0.00001 (0.000019)	-1.3E-06 (0.000012)	-0.00002* (0.000011)	-0.00013 (0.000216)
Beef E.coli Lag=2	0.000022 (1.7E-05)	-0.00001 (1.1E-05)	-0.00002* (9.53E-06)	0.000169 (0.000188)
Beef Non-E.coli Lag=0	7.46E-06 (0.000011)	-9.3E-06 (6.99E-06)	7E-06 (6.15E-06)	-0.00021 (0.000123)
Beef Non-E.coli Lag=1	2.67E-06 (0.000012)	-3.3E-06 (7.62E-06)	0.000014* (6.68E-06)	-0.00034* (0.000131)
Beef Non-E.coli Lag=2	-0.00002* (0.000012)	-1.7E-06 (6.62E-06)	7.78E-06 (5.82E-06)	-0.00009 (0.000116)
Pork Recall Lag=0	-0.00002 (0.000012)	2.88E-06 (8.11E-06)	1.31E-06 (7.16E-06)	0.000238* (0.000141)
Pork Recall Lag=1	-0.00002 (0.000014)	-1.2E-06 (9.21E-06)	-8.1E-06 (8.13E-06)	0.000174 (0.000159)
Pork Recall Lag=2	-8.1E-06 (0.000013)	-2.9E-06 (8.61E-06)	-9.3E-06 (7.63E-06)	0.000059 (0.000149)
Poultry Recall Lag=0	-8.7E-07 (0.000013)	0.00001 (8.72E-06)	3.85E-06 (7.69E-06)	-0.00008 (0.000153)
Poultry Recall Lag=1	-2.9E-06 (0.000014)	4.46E-06 (9.41E-06)	5.6E-06 (8.31E-06)	0.000058 (0.000165)
Poultry Recall Lag=2	-0.00001 (0.000013)	-6.2E-06 (8.64E-06)	-2.3E-06 (7.6E-06)	-0.00006 (0.000151)
Intercept	-0.00019* (0.000023)	0.000154* (0.000011)	0.000069* (9.74E-06)	-0.00006 (0.000193)
Quarter Dummy 1	0.000147* (0.000023)	-0.0003* (0.000015)	-0.00018* (0.000013)	-0.00031 (0.000259)
Quarter Dummy 2	0.000324* (0.00003)	-0.0002* (0.000019)	-0.00002 (0.000017)	-0.00006 (0.000337)
Quarter Dummy 3	0.000228* (0.000024)	-0.00011* (0.000017)	-0.00004* (0.000015)	-0.00008 (0.00026)
Expenditure	0.002226* (0.00107)	0.000505 (0.000698)	-0.00028 (0.000614)	0.074265* (0.0122)

2. 1st difference LA/AIDS (Coefficients)

	Demand Equation			
	Beef	Pork	Poultry	Other food
Beef Price	-0.00118* (0.000324)	0.000165 (0.000164)	-0.00017 (0.000145)	0.000543 (0.00122)
Pork Price	-0.00093* (0.000178)	-0.00003 (0.000115)	-0.00003 (0.000771)	-0.0003 (0.000771)
Poultry Price		-0.00008 (0.000139)	-0.0019* (0.000671)	
Other food Price			-0.062* (0.0141)	
Beef E.coli Lag=0	-1.9E-06 (4.62E-06)	-4.6E-06 (2.82E-06)	-4.9E-06* (2.48E-06)	-0.00002 (0.000054)
Beef E.coli Lag=1	-6.5E-07 (5.68E-06)	-3.8E-07 (3.44E-06)	-5.6E-06* (3E-06)	-0.00006 (0.000066)
Beef E.coli Lag=2	6.85E-06 (4.8E-06)	-2.6E-06 (2.88E-06)	-5.4E-06* (2.52E-06)	0.000023 (0.000055)
Beef Non-E.coli Lag=0	7.15E-07 (3.54E-06)	-3.9E-06* (2.14E-06)	5.66E-07 (1.87E-06)	-0.00005 (0.000042)
Beef Non-E.coli Lag=1	2.18E-06 (3.68E-06)	-1.4E-06 (2.22E-06)	3.58E-06* (1.94E-06)	-0.00008* (0.000043)
Beef Non-E.coli Lag=2	-6E-06* (3.47E-06)	7.75E-08 (2.1E-06)	2.98E-06 (1.84E-06)	-1E-05 (0.000041)
Pork Recall Lag=0	-1.2E-06 (3.64E-06)	1.51E-07 (2.2E-06)	-7.4E-07 (1.94E-06)	0.000035 (0.000043)
Pork Recall Lag=1	-4.8E-06 (4.13E-06)	2.78E-07 (2.49E-06)	-1.4E-06 (2.19E-06)	-4.5E-06 (0.000048)
Pork Recall Lag=2	-1.2E-06 (3.78E-06)	-3.1E-07 (2.27E-06)	-3.2E-06 (2E-06)	-0.00002 (0.000044)
Poultry Recall Lag=0	8.1E-07 (3.75E-06)	3.09E-06 (2.26E-06)	2.7E-06 (1.99E-06)	-6.8E-06 (0.000044)
Poultry Recall Lag=1	5.19E-07 (4.37E-06)	8.15E-07 (2.63E-06)	2.2E-06 (2.32E-06)	0.000049 (0.000051)
Poultry Recall Lag=2	-2.8E-06 (3.92E-06)	-2E-06 (2.37E-06)	1.91E-07 (2.08E-06)	-9.8E-08 (0.000046)
Intercept	-0.00019* (0.000017)	0.000146* (0.000017)	0.00007* (9.25E-06)	-0.00004* (0.000205)
Quarter Dummy 1	0.000145* (0.000023)	-0.0003* (0.000014)	-0.00018* (0.000012)	-0.00035 (0.000272)
Quarter Dummy 2	0.000315* (0.00003)	-0.00019* (0.000018)	-0.00003* (0.000016)	-0.00004 (0.000351)
Quarter Dummy 3	0.00023* (0.000025)	-0.0001* (0.000016)	-0.00004* (0.000015)	-0.00009 (0.000279)
Expenditure	-0.00152* (0.00115)	-0.00139* (0.000691)	-0.00165* (0.000606)	-0.08085* (0.0135)

- Values in parentheses are standard deviation
- (*) denotes statistical significance at 10% or higher

1.Point Elasticities Rotterdam Model;

	Beef	Pork	Poultry	Other food
Beef Price	-0.3509* (0.0923)	0.04734 (0.0498)	-0.0385 (0.355)	0.31674 (1.1281)
Pork Price	0.08496 (0.0893)	-0.5197* (0.1022)	-0.0024 (0.0664)	-0.0349 (0.4352)
Poultry Price	-0.0936 (0.1078)	-0.0032 (0.0901)	-0.0032 (0.0901)	-1.2684* (0.5132)
Other food Price	0.00721 (0.00808)	-0.0004 (0.00552)	-0.0119* (0.0048)	-0.3169* (0.092)
Expenditure	0.69275* (0.3341)	0.28192 (0.3898)	-0.2148 (0.4652)	0.52587* (0.0865)
Short Run Recall				
Beef E.coli Lag = 0	-0.0046* (0.00496)	-0.0091* (0.00589)	-0.0124* (0.00705)	-0.0002 (0.00128)
Long Run Recall				
Beef E.coli Lag = 1&2	0.00341 (0.00962)	-0.0074 (0.0114)	-0.0257* (0.0135)	0.00025 (0.00249)

2.Point Elasticities 1st difference LA/AIDS

	Beef	Pork	Poultry	Other food
Beef Price	-1.36533* (0.1008)	0.053019 (0.0511)	-0.05266 (0.0451)	0.310307 (0.3803)
Pork Price	0.095155 (0.0917)	-1.51628* (0.0996)	-0.01526 (0.0644)	-0.02817 (0.431)
Poultry Price	-0.12817 (0.1098)	-0.0207 (0.0873)	-1.02117* (0.0873)	-1.3012* (1.6613)
Other food Price	0.007059 (0.00865)	-0.00036 (0.00546)	-0.01216* (0.00475)	-1.29781* (0.0997)
Expenditure	0.527378* (0.3582)	0.222744 (0.3863)	-0.25357 (0.4594)	0.427496* (0.0953)
Short Run Recall				
Beef E.coli Lag = 0	-0.0006 (0.00144)	-0.00255* (0.00157)	-0.00373* (0.00188)	-0.00017 (0.000383)
Long Run Recall				
Beef E.coli Lag = 1&2	0.001931 (0.00287)	-0.00166 (0.00311)	-0.00833* (0.00368)	-0.00024 (0.000756)

Conclusions and Implications

- Our findings from the Rotterdam model indicate that pork is the most elastic and poultry is the most inelastic demand of the meat goods. These are consistent with Tonsor and Marsh (2007) and Tonsor *et al.* (2010).
- The elasticities of 1st difference LA/AIDS model represent unexpected results. The absolute values of price elasticities are larger than the values of Rotterdam model. We will make further test to compare the two models.
- FSIS Beef *E. coli* O157: H7 recalls have negative and significant effect on the consumption of beef, pork and poultry.
- The meat industry may need to make great effort to reduce risk of foodborne contaminants in production, distribution, and transportation.

References

- Marsh, T. L., T Schroeder and J Mintert. 2004. “Impacts of Meat Product Recalls on Consumer Demand in the USA”. *Applied Economics*, 2004 (36): 897-909.
- Tonsor, G. T., J. R. Mintert, and T. C. Schroeder. 2010. “U.S. Meat Demand: Household Dynamics and Media Information Impacts”. *Journal of Agricultural and Resource Economics* 35(1): 1-17.
- Tonsor, G. T, AND T. L. Marsh. 2007. “Comparing Heterogeneous Consumption in U.S. and Japanese Meat and Fish Demand.” *Agricultural Economics* 37(2007):81-91.

Acknowledgement

The authors acknowledge the financial support from the project of STEC.
The grant No.: 2012-68003-30155