

The World's Largest Open Access Agricultural & Applied Economics Digital Library

This document is discoverable and free to researchers across the globe due to the work of AgEcon Search.

Help ensure our sustainability.

Give to AgEcon Search

AgEcon Search
http://ageconsearch.umn.edu
aesearch@umn.edu

Papers downloaded from **AgEcon Search** may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.

Household food expenditures at home and away from home in Turkey

Mehmet Bozoglu
Department of Agricultural Economics
College of Agriculture
Samsun 19 May University, Kurupelit Campus, Samsun, 55139, Turkey

Abdulbaki Bilgic
Department of Agricultural Economics
College of Agriculture
Harran University, Osmanbey Campus, Sanliurfa, 63100, Turkey

Steven T. Yen
Department of Agricultural and Resource Economics
The University of Tennessee, Knoxville, TN, 37996-4518, USA

Chung L. Huang Athens, GA 30605, USA

Selected Paper prepared for presentation at the Agricultural & Applied Economics Association's 2013 AAEA & CAES Joint Annual Meeting, Washington, DC, August 4-6, 2013.

Copyright 2013 by Mehmet Bozoglu, Abdulbaki Bilgic, Steven T. Yen, and Chung L. Huang. All rights reserved. Readers may make verbatim copies of this document for non-commercial purposes by any means, provided that this copyright notice appears on all such copies.

Household food expenditure patterns at home and away from home in Turkey

ABSTRACT

Turkey has experienced important socio-demographic and economic changes shaping food markets with the resultant significant changes on the consumers' away from home and at home food consumptions. We analyze the effects of socio-demographic and economic factors of expenditures on food away from home (FAFH) and food at home food (FAH) for both urban and rural households. The study is based on the 2009 Turkish Household Expenditure Survey data and we model the food expenditure patterns using the multivariate sample selection approach. The empirical results suggest that urban households tend to spend more on FAFH than FAH as income increases, while the reverse is true for rural households. Other socio-demographic factors of households show varying impacts on FAFH and FAH between the two household groups.

Keywords: Expenditures, food at home and away from home, multivariate sample selection, urban and rural households, Turkey.

Introduction

Developing countries have recently experienced rapid changes in food consumption as income increases (Akbay et al., 2007; Pingali, 2006; Chang and Yen, 2010). As a percentage of total household spending, food expenditure continues to shrink because of increased income, while the share of non-food has been increasing. However, the food consumption trend has been shifting towards food away from home (FAFH) in many Asian countries (Pingali, 2006; Bai et al., 2012). Worldwide, the consumption of FAFH including eating on and off premises has substantially increased in recent years (Mancino et al., 2009; Liu et al., 2013). For example, in the United States (US), the share of FAFH as a percentage of total household food expenditure rose from 32% in 1980 to 41.3% in 2010 (Mancino et al., 2009). Likewise, the rate also rose steadily to the level of 32% in 1992 for Canada (Jensen and Yen, 1996), and from 6% in 1983 to 29% in 2006 for Taiwan (Chang and Yen, 2010). In Spain, the proportion of FAFH increased during the last two decades to 25% in 2002 and to 30% in 2006 (Mutlu and Gracia, 2006; Angulo et al., 2007). Similarly, FAFH consumption increased from 18% to 24.4% in Greece during the period of 1982-1994 (Mihalpoulos and Demoussis, 2001), and from 2.3% to 16.4% in Italy during the period of 1973-1996 (Montini, 2001). Changes in food consumption behaviors related to FAFH and food at home (FAH) are driven by a wide range of factors including geography, demography, disposable income, urbanization, infrastructure, globalization, marketing, religion, culture, women participation in labor force, education, tourism, and consumer attitudes. These changes have contributed to increases in FAFH and decreases in food at home (FAH), though foods consumed outside the home are generally higher in fat, saturated fat, cholesterol, and sodium and lower in fiber and calcium than food prepared at home (Lin et al., 1999).

Food expenditure including non-alcoholic beverages as a percentage of total household spending continued to shrink from 26.7% in 2002 to 20.7% in 2011, while expenditures on hotels, restaurants, and pastry shops as a percentage of total household spending soar from 4.40% in 2005 to 5.40% in 2010 (TUIK, 2011) as Turkey has experienced an impressive economic growth since 2002 with a 6.8% average annual rate of per-capita GDP growth (IMF, 2009). The average Turkish diet is still largely derived from grains, fruits, and vegetables (OECD, 2011). Turkish consumption of fruits and vegetables is higher than other OECD countries. The main staples of Turkish diet are bread, macaroni and bulgur (parboiled pounded wheat). Whilst lentils, chickpeas and dried beans are the most widely consumed pulses, about 48% and 58% of daily energy comes from bread or bread with other cereals, respectively (FAO, 2001). Despite the general increase in consumption trends, the consumption of bread, milk, yogurt, red meats, vegetables, fruits, butter, and margarine has decreased due to recent spike in relative prices.

As the Turkish economy grows and per-capita income increases, a vast array of shopping centers, supermarkets, hypermarkets and restaurants including fast-food markets has emerged and the numbers of food service establishments have increased substantially (TUIK, 2011) like many other Asian countries (Pingali, 2006). Most of these supermarkets, hypermarkets and fast-food chains are located within big shopping centers (or malls) that they have started eroding their counterparts' (e.g., traditional small shops, so called "Bakkal" in Turkey and restaurants) market potentialities. These shopping malls are becoming a contemporary and dynamic force in Turkey since the mid-1990s that the country observed a rapid rise in the number of Western type shopping centers serving cities. Turkey has entered a new era in the retail sector since Galeria

¹ Unfortunately the Turkish Statistical Institute (TUIK) reports outside the home expenditures as spending on hotels, restaurants and pastry shops altogether, while the food expenditures also include non-alcoholic beverage spending.

opened in 1987 in Istanbul, the first shopping center. Developing new establishments one after another for about 20 years, the shopping centers in the country have now numbered 135 with 2.4 million meter squares of total leasable areas and offered 450 thousand jobs in the last three years (AMPD, 2012). This retail sector known as organized or modern retail sector will eventually and increasingly dominate the Turkish economy in the future (currently with 40% retail share, equivalently \$47.9 million) and will continue to remain a center of attraction for domestic and foreign investors. Moreover, the retail companies are beginning to invest more compact store formats and increasingly establishing new locations in smaller towns (AMPD, 2012).² However, unlike Western malls these shopping centers also include retail food markets (e.g., CarrefourSa, Migros, Gima, and etc.) along with conventional units: many department stores, cafeterias, fast food courts and/or full service restaurants, entertainment centers, movie theatres, exhibition halls, banks, pharmacy, spots, and health centers. In general, the food retail sector accounts for 52.8 % of total Turkish retail sectors (AMPD, 2012). In 2010, supermarkets, hypermarkets, convenience stores, discounters and self-service wholesale stores combined generated approximately one fourth of total sales in the Turkish food distribution sector of approximately €65.8 million (AMPD, 2012).

Although Turkish consumers have been shopping primarily from small markets and grocery stores, their popularities are eroding in favor of mass grocery retailers (supermarkets and hypermarkets) which provide a wider array and higher quality products. The recently published data pertaining to the prevalence of fast-food markets throughout the country show that fast food

2

² In Turkey the half a million small, independent shops including small market known as "Bakkal" is rapidly declining as organized or modern retail formats proliferate in the economy (Deloitte, 2012). On the other hand, Turkey's discount retailer has increased its market value 18-fold in the seven years and now been listed on the Istanbul Stock Exchange reaching \$6.6 billion. For example, BİM, the discount retailer food market, started with 21 stores in 1995 and increased even more rapidly with 3,538 stores and a turnover of 6.5 billion Turkish Liras by the end of 2011 (AMPD, 2012).

continued to be the most dynamic category of Turkish foodservice markets in 2010 (Euromonitor International, 2010). Tab Gida is the leading franchise company in the Turkish fast-food market owning 340 fast-food restaurants, of which 261 were Burger King, 43 Sbarro and 36 Popeve's in 2009. The German fast-food chain Nordsee announced an investment of €100 million by opening 200 branches in Turkey within the following five years (Euromonitor International, 2010). There are also many smaller domestic fast-food companies that copy the meals and operational procedures of the foreign companies.³ These figures portrait the rapid change in Turkish diets and the number of fast food chains and supermarkets has grown quite markedly in the country and the trend seems set to continue.

The dietary habits are rapidly changing in Turkey, as well as in other developing countries catching up with more Western-style diets and lifestyles (Pingali, 2006; Akbay et al., 2007; Gül et al., 2007; Bai et al., 2012). Because of increased wealth and changes in population composition, the share of FAFH expenditures had increased from 7% to 15% during the period of 1994-2001 and it was anticipated to increase to 25% in the next 5 years (Gül et al., 2007). While dining at fast-food restaurants is very popular especially among children and adolescents, older generations mostly prefer Turkish restaurants. Turkish cuisine is recognized by many experts as one of world's richest, most diverse, and delicious cuisines (Akbay et al., 2007; Gül et al., 2007).

³ This type of fast-food markets launches generally in tourism dense regions such as Aegean, Mediterranean and Marmara as coastal regions and large shopping malls and centers.

⁴ Although it is possible to extract a ten-year (from 2000 to 2010) monthly household FAFH expenditure from annual household expenditure surveys monitored by the Turkish Statistical Institute (TUIK) to show its tendency, it is, however, time consuming given a large data set for each corresponding year. On the other hand, while total and per capita food consumption in the country are expected to soar by 34 and 21 percent, respectively, between 2009 and 2014, contrarily, the food consumption as a percent of GDP is expected to fall from 8.4% to 7.2% in the same specified period (Business Monitor International, 2010).

Although there has been a growing body of literature evaluating consumers' food consumptions and expenditures on some specific products in Turkey (Armagan and Akbay, 2008; Tiryaki and Akbay, 2010; Günden et al., 2011), no study (to our best knowledge) has devoted to simultaneous examination of FAH and FAFH expenditures among households as these expenditures continue to grow in both the food retailing and catering sectors.⁵ In particular. over the last two decades Turkey has experienced substantial economic developments and sociodemographic changes that may have led to prominent changes in household spending on FAH and FAFH both in rural and urban regions. The increase in FAFH expenditures on one hand and the growing number of modern food retail sectors on the other imply the colossal creation of demand for high value and specialty food items and catering services. Given the rapid rise in FAFH consumption and its increasing importance relative to FAH, there is a urgent need to understand what important factors may determine FAFH and FAH expenditures. The decision to consume FAH and FAFH are interrelated and a better understanding of household socioeconomic characteristics associated with both expenditure types and the probability to consume them are essential to comprehending changes in the food sector. The information will facilitate decision makers in forecasting food demand and drawing their implications in eating habits on diet and health. The gained knowledge will lead to the design of effective marketing programs for food retailing sectors including modern food retail sector and catering services.

The food consumption habits between rural and urban households are reflected in household compositions and lifestyles, including the use of amenities and socio-economic

⁵ A study by Gül et al. (2007) is an exception, who investigated the households' FAFH expenditure patterns in the urban area of Adana city using the 2001 data from Turkish Statistical Institute (TUIK). Meanwhile, Akbay et al. (2007) relied solely on fast-food consumption in Turkey.

statutes, which vary greatly and may show entirely different food consumption patterns.⁶ Expenditures on food including non-alcoholic beverages as a percentage of total household consumption in Turkey are greater (10%) in rural than that of urban cities in 2011, while rural households consume less on hotels, restaurants and pastries (Figures 1 and 2). As expected, rural households have a higher share of FAH expenditures as compared to urban households, but relatively small proportion of FAH provision is demanded in rural households. Generally, the rural households nourish with cereals, vegetable and fruits, whilst the urban households consume more dairy products, red and poultry meats and fishery products. Therefore, it would be appropriate to analyze food consumption expenditures for urban and rural households separately. Although FAH and FAFH issues in less and developing countries have been the focus of investigation with diverse approaches encompassing economics, health, nutrition, agricultural or catering services aspects (Pingali, 2006; Chang and Yen, 2010; Liu et al., 2013; and among others), the focus on the need for an integrated urban-rural framework has so far not been adequately addressed in Turkey. In this study, we use (multivariate) sample selection system (SSS) to investigate household decision for FAH and FAFH expenditures between urban and rural households using the 2009 Turkish national household expenditure survey. The information obtained from this study about the driving forces behind food choices will help derive implications of changes in household eating habits and develop effective nutrition intervention programs for food quality improvement across the nation.

The paper is organized as follows. Section 2 outlines the econometric method. Following a brief description of the data in section 3, the main results are presented in section 4. The final

⁶ Urbanization is an unavoidable driving force behind the changing food consumption patterns, given that urban dwellers are growing at a remarkable rate (70% of total population lives in urban areas with a 1.7% of urbanization rate) (CIA, 2012).

section summarizes and concludes.

Econometric model

We begin with household production theory (Becker, 1965) as the underlying theoretical basis for analyzing the expenditures for FAH and FAFH (Liu et al., 2013). In this case, households are assumed to be both producing and utility-maximizing units. In other words, households maximize their utility functions in the consumption of home produced goods subject to a household production function, time, and income constraints. Every household is assumed to maximize the random utility subject to a fixed budget m as:

$$\max_{q,c} \left\{ U\left(Dq,c;s\right) \mid p'q + c = m \right\} \tag{1}$$

where $q = [q_1, q_2, ..., q_n]'$ is the quantity vector (e.g., in our case FAH and FAFH) with positive prices $p = [p_1, p_2, ..., p_n]'$, c is a composite commodity for other goods with price normalized at unity, s is a vector of household demographic variables, and $D = \text{diag}(d_1, d_2, ..., d_n)$ is a diagonal matrix with elements d_i such that $d_i = 1$ if a household is a potential consumer of q_i and $d_i = 0$ otherwise (Yen, 1993; Liu et al., 2013). The solution to this optimization problem gives the traditional demand functions for market goods which are used as inputs for goods produced in the household. Multiplied by their respective prices, these demand functions can be expressed in expenditure forms, $E_i = p_i q_i$ and in this case censoring in E_i is governed by a sample selection mechanism. We follow this approach in deriving both expenditures for FAH and FAFH in this study (Yen, 1993; Mutlu and Gracia, 2006; Liu et al., 2013).

We draw on the multivariate sample selection approach of Yen (2005) and consider a

⁷ We are grateful to an anonymous referee for drawing our attention to link the utility maximizing concept to the household production function for deriving FAH and FAFH expenditures.

simplified two-good sample selection system (SSS) in which censored expenditure for FAFH (y_1) is governed by a sample selection mechanism and expenditure for FAH (y_2) is always positive:

$$\log y_{1} = x'\beta_{1} + u_{1} \quad \text{if} \quad z'\alpha + u_{0} > 0$$

$$y_{1} = 0 \quad \text{if} \quad z'\alpha + u_{0} \le 0$$

$$\log y_{2} = x'\beta_{2} + u_{2}$$
(2)

where x and z are vectors of explanatory variables, β_1, β_2 and α are conformable parameter vectors, and the error terms $u = [u_0, u_1, u_2]'$ are distributed as trivariate normal with zero means, variances $[1, \sigma_1^2, \sigma_2^2]'$, and covariance matrix

$$\Sigma = \begin{bmatrix} 1 & \sigma_{1}\rho_{01} & \sigma_{2}\rho_{02} \\ \sigma_{1}\rho_{10} & \sigma_{1}^{2} & \sigma_{1}\sigma_{2}\rho_{12} \\ \sigma_{2}\rho_{20} & \sigma_{2}\sigma_{1}\rho_{21} & \sigma_{2}^{2} \end{bmatrix}$$
(3)

In equation (2), the dependent variables y_i are log-transformed, which ameliorates non-normality and heteroscedasticity in the error terms (Yen and Rosiński, 2008). The system can be estimated by the method of maximum likelihood (Yen, 2005).

Restricting error correlations $\rho_{10} = \rho_{20} = \rho_{21} = 0$ reduces the model to an independent system, which constitutes a two-part model for $\log y_1$ along with a linear regression model for $\log y_2$. This two-part system can be estimated as probit using binary outcome for y_1 using the whole sample, ordinal least-squares for $\log y_1$ using the truncated sample (conditional on $y_1 > 0$), and ordinal least-squares for $\log y_2$ using the whole sample. Test for the full model against independent system can be carried out by likelihood-ratio (LR), Lagrange-multiplier (LM), or Wald test.

Upon estimation, marginal effects on probabilities, conditional levels, and unconditional

levels can be calculated. For good i = 1 which is censored, the probability of a positive observation is

$$Pr(y_1 > 0) = Pr(u > -z'\alpha) = \Phi_1(z'\alpha)$$
(6)

and the conditional mean of the dependent variable y_1 is (Yen and Rosinski, 2008)

$$E(y_1 \mid u > -z'\alpha) = \exp(x'\beta_1 + \sigma_1^2 / 2) \frac{\Phi_1(z'\alpha + \rho_{21}\sigma_1)}{\Phi_1(z'\alpha)}$$
 (7)

Using (6) and (7), the unconditional mean of y_1 is

$$E(y_1) = \Pr(y_1 > 0)E(y_1 | y_1 > 0)$$

$$= \exp(x'\beta_1 + \sigma_1^2 / 2)\Phi_1(z'\alpha + \rho_{21}\sigma_1)$$
(8)

For y_2 which is not censored (and with a log-transformed dependent variable), we will examine its unconditional mean

$$E(y_2) = \exp(x'\beta_2 + \sigma_2^2/2)$$
 (9)

Differentiating (differencing) equations (6)–(9) gives the marginal (discrete) effects of explanatory variables. We calculate marginal effects for all sample observations and the results are averaged over the sample. For statistical inference, standard errors are calculated by the delta method (Rao, 1973, p. 388).

Data

We use the 2009 Turkish Household Expenditure Survey (THES) conducted by the Turkish Statistics Institute (TUIK). The sample has 10,046 observations obtained between 1 January and 31 December 2009. About 10% of the households (1,050) were replaced monthly by ones with similar characteristics. The sample used in this study includes 6,385 urban households and 2,920

rural households, after outliers and households headed by an individual under age 20 are deleted.8

Table 1 shows descriptive statistics for both urban and rural subsamples based on the household head and socio-demographic characteristics. These characteristics are used to quantify factors affecting FAFH and FAH (Mutlu and Gracia, 2006; Angulo et al., 2007; Chang and Yen, 2010). FAFH includes all meals (breakfast and brunch, lunch, dinner and snacks and nonalcoholic beverages) including tips at fast food, take-out, delivery, concession stands, buffet and cafeteria, at full-service restaurants, and at vending machines and mobile vendors. Also included are board (including at school), meals as pay, special catered affairs, such as weddings, bar mitzvahs, and confirmations, school lunches, and meals away from home on trips (BLS, 2012). On the other hand, the FAH expenditures include cereals (bread, wheat, corn, oat, rice, pasta, bulgur, barley etc.), vegetable and fruits (all kinds of green or frozen vegetable and fruits), milk and dairy products (milk, yoghurt, cheese etc.), red meat (fresh and frozen beef, veal, mutton, lamb, goat and kid's meats), poultry meat (chicken, turkey meat etc.), fishery products (fresh and frozen fish and other fishery products), sugar, jam and marmalade products, species products (sauces, seasonings, salt, and etc.), non-alcoholic beverages (tea, coffee, mineral waters, and carbonated drinks).

Gender, marital, employed statuses, age categories, and education are included as household head characteristics, while household characteristics include size, number of durable goods including TVs, and number of equities, adjacency to surrounding facilities, income, home ownership, presence of children, and Internet uses. The TUIK classified rural settlements as those whose population is equal or fewer than twenty thousand, while greater than twenty thousand population is classified as urban area. We will use this classification in our analysis. Among those consuming, urban households spend more on FAFH (138 TL per month) with relatively higher variation than their

 $^{^{8}}$ We exclude households with income and some other key variables that exceed five standard deviations above (or below) their corresponding means (Yen et al., 2004).

rural counterparts (89 TL), probably because the majority of household members in urban areas are working and eating outside their home. Most shopping centers in Turkey are concentrated in urban areas and it is reasonable to expect wealthier and busier families to choose dining out more often than preparing meals themselves at home. All other factors being equal, urban households tend to go shopping more frequently than their rural peers due to convenience and easy accessibility.

The THES includes FAFH for both self-paid meals at restaurants, cafeterias, and food shops and employer paid meals at a charge that is notably lower than market price for an equivalent meal if any members of household work outside the home. Some private companies in Turkey provide employees with food coupons or gift cards that can be used to purchase at nearby food outlets, with the spending deducted from salary. Rural households spend slightly more on FAH (359 TL) among the consuming than urban households (357 TL) probably because rural households are larger in size with stronger family ties. Their FAH may include hosting wedding ceremonies and all other social gatherings. Mean values of continuous variables are much greater among urban households than rural households except household size and number of properties. A vast majority of rural households are homeowners (80%) as compared with urban households (55%). Tenants in rural areas are mostly government personnel (educators, healthcare workers and soldiers) who may or may not pay rents for residing in buildings usually provided by the state. Table 1 also shows that more urban households own automobile (36%) than households residing in rural areas (25%). As expected, use of the Internet is more common in urban areas (35%) than rural areas (10%); these rates are considerably lower than those in Western countries.

We include automobile ownership and uses of the Internet at home as proxies for wealth in terms of easy access to food. Internet can help search for food items and automobile provides

a convenient means to access food centers quickly and directly. Owning a car enables a household to save time on shopping for staple foods or dining out. New technologies (Internet and mobile phone) can impact the way people access information for a dinner or lunch away from home and for maintaining closer social ties (Huang et al., 2012).

We impose exclusion restrictions to avoid over-burdening the nonlinear functional form inherent in the distributional assumption for parameter identification. In the absence of a clear guidance for what variables to include in which equation, we specify several continuous variables (numbers of durable goods and real estates owned) as proxies for income in the selection equation of FAFH, and use the income variable in the expenditure equations. Such a model specification guarantees that the parameters among the equations in the system are properly identified and estimated. We also check for multicollinearity among regressors in both the selections and level equations by calculating the variance inflation factors (VIFs) for all explanatory variables among the equations for both subsamples. All VIFs are very small for both the urban (< 4.0) and rural (< 2.5) samples, suggesting multicollinearity was not an issue among explanatory variables in the selections and level equations (Chatterjee and Hadi, 2006).

Results

Specification tests and maximum-likelihood estimates

Our first empirical task was to determine appropriateness of sample pooling. This is carried out with a formal statistical test based on results of the rural, urban, and pooled samples. Denote the maximum log-likelihood values of the three samples as $\log L_r$, $\log L_u$, and $\log L_p$, with corresponding numbers of parameters k_r , k_u , and k_p , respectively. Then, the LR statistic, $LR = 2(\log L_r + \log L_u - \log L_p)$, is Chi-squared distributed with $(k_r + k_u - k_p)$ degrees of freedom.

Based on the log-likelihood values of the three samples, the hypothesis of equal "slope" parameters between rural and urban households was rejected (LR = 409.926, df = 69, p-value < 0.0001). The analysis is therefore based on the separate rural and urban samples.

Another important specification issue relates to use of log-transformed model versus untransformed model. Our attempt to estimate the dependent untransformed system was unsuccessful and therefore we use the independent system as a vehicle for testing of functional form. Using Vuong's (1989) non-nested specification test, the log-transformed model (independent system) is found to perform better than the untransformed system for the rural sample (standard normal statistic z = 14.54) and urban sample (z = 20.25), both with a p-value < 0.0001.

Finally, results of LR and LM tests suggest rejection of the two-part model for FAFH and the OLS model for FAH for both urban (LR = 193.00, LM = 28.07, df = 3) and rural households (LR = 20.14, LM = 13.69, df = 3). The tests also rejected the pairwise sample selection system, which constitutes the bivariate sample selection model for FAFH and linear equation with $\log y_1$ for FAH, for urban households (LR = 7.61, LM =13.85, df = 2) and rural households (LR = 7.61, LM = 7.19, df = 2). All tests were statistically significant with a p-value < 0.0001. Thus, the use of the SSS is preferable to both the pairwise and independent systems for both the rural and urban samples in accommodating censoring and improving statistical efficiency.

Maximum-likelihood (ML) estimates of the SSS are presented in Table 2. The correlation coefficient, ρ_{01} , which captures the correlation among unobservable factors affecting selection decision to consume FAFH and its spending level, is significant and interestingly negative in both the urban and rural samples. The result suggests that after accounting for observed covariate differences in both the probability of consuming FAFH and its spending level, the unobservable characteristics affected the level of FAFH spending negatively in the sense that a higher propensity

to consume FAFH would lead to less spending. In contrast, households with lesser tendency to participate in FAFH market would result in spending conditional on the consumption. On the other hand, the correlation coefficient, ρ_{02} , between the error terms of the selection for FAFH and level equation for FAH are positive in both subsamples, indicating that after controlling the observable covariates in the system, the unobservable factors from the error terms of the FAFH selection equation have a positive effect on the spending of FAH. In other words, a higher propensity to consume FAFH tends to cause more spending on FAH, and vice versa, *ceteris paribus*. The result provides strong evidence of a complementary relationship between the participation decision of FAFH and both urban and rural households' daily expenditures on FAH. This result is to be expected because households that shop for FAH are likely eat outside the home, if they are far away from home or if they shop with family members (kids).

Coefficients of the selection equations vary considerably in signs and magnitudes between the urban and rural households, while spending level estimates are similar between the two groups of households. These differences in probabilities of consuming FAFH stem partly from differences in lifestyles and economic conditions between the rural and urban households and further support the need to analyze the two samples separately. As marginal effects would convey more insightful information on the effects of explanatory variables than the ML estimates, we turn to the marginal impacts for the remainder of the analysis.

Marginal effects

Table 3 presents marginal effects of explanatory variables on the probabilities, conditional level, and unconditional level of FAFH and FAH for both urban and rural households. Overall, all variables except Equity are statistically significant and important factors in determining FAFH and FAH expenditures among both urban and rural households. Among the quantitative factors,

household size increases the probability of participation in FAFH (2.73% for urban households and 0.96% for rural households) and FAFH and FAH spending levels in both the urban and rural households. All else equal, each additional household member increases the probability of consuming FAFH by 2.73%, the conditional expenditure by 10.84 TL per month, and FAH by 40.67 TL per month. The corresponding effects are much smaller for the rural households at 0.96%, 2.69 TL, and 22.58 TL, respectively. These positive effects of household size on FAFH echo findings in previous studies (Mihalopoulos and Demoussis, 2001; Chang and Yen, 2010). Akbay et al. (2007), in contrast, find a decreasing affinity to eat fast food as household size increases in Turkey, though their finding was based on ordinal fast-food consumption frequencies.

Accessibility to business centers and other facilities (buses, health, schools, shopping, and etc.) contributes to FAFH expenditure. Access to each additional facility increases the probability to consume FAFH by 0.65% for urban households and 0.80% for rural households. For no obvious reason, access to each additional facility decreases FAFH expenditure by 2.59 TL per month for urban households. Accessibility has positive effects on FAH expenditure for both urban and rural households. The effects of accessibility are interesting because they imply that high accessibility to surrounding business centers of a home translates into more FAH and less FAFH. Durables, which are viewed as proxy for income, have positive effects on the probability and levels of FAFH and FAH expenditures for both urban and rural households with greater magnitudes among rural households. Higher income increases the levels of FAFH and FAH expenditures of urban and rural households. The positive effects of income on FAFH expenditures are in line with the findings from previous studies (Yen, 1993; Jensen and Yen, 1996; Akbay et al., 2007; Zan and Fan, 2010; Liu et al., 2013). It is worth noting that as the household income increases, urban households tend to spend more on FAFH than rural

households, while the opposite is true for FAH. The results are to be expected because dining out is generally consistent with the lifestyles of urban households that are seeking for convenience, social gatherings and entertainments, while rural households are more inclined to eat at home or, more specifically, the FAFH facilities are less accessible for rural households.

Among the qualitative variables, we found both FAFH and FAH expenditures to be higher among urban households headed by a male, while the propensity to consume FAFH (13.84%) and the FAH expenditure level (51.05 TL) are higher among rural households headed by a male. Angulo et al. (2007) report a positive gender (male) effect on FAFH in Spain. The difference between male-headed urban and rural households is notable in that rural households spent more than two and a half times more on FAH than urban households. A possible explanation is that FAFH is more accessible for urban than for rural households so that male-headed urban households can easily substitute FAH with the convenience of FAFH to avoid the chores of preparing meals. Furthermore, there is a social norm about a male-headed household in rural Turkey to be responsible for taking care for the needs of the home, while this sense of family obligation is less evident among urban households.

Urban households with a married head are 4.14% less likely to spend on FAFH than their unmarried peers. Being married also has significant positive effects on FAH expenditures for both urban and rural households. Zan and Fan (2010) find that married household heads tend to spend less on FAFH than single male-headed households. Employment plays a role on FAFH among urban households, but not rural households. Urban households with an employed head are 14.03% more likely to consume FAFH and spend 39.49 TL more per month than their unemployed counterparts. Our results are consistent with earlier findings (Yen, 1993; Jensen and Yen, 1996; Stewart and Yen, 2004) that labor force participation, a measure for the opportunity

cost of time, increases both FAFH and FAH. Akbay et al. (2007), on the other hand, find no significant effect of women labor force participation on the frequency of fast food consumption.

Age of household heads has very notable effects on both FAFH and FAH among the urban households, while scant effects are found among the rural households. Relative to households headed by individuals age 60 years and over, households headed by a younger individual age 20–29 (age 30–39) are 8.77% (7.17%) more likely to consume FAFH and they would consume 48.02 TL (39.10 TL) more per month as compared with the oldest age group. Households headed by individual age 40–49 also consume more FAFH but at a much smaller magnitudes—15.12 TL more conditional on consumption and 15.30 TL more unconditional. The effects of age on FAH are negative and very clear, with younger households of all age categories consuming much less FAH than their older counterparts (age \geq 60). Among the rural households, the effects of younger age on FAFH are evident in the probabilities for age 30–39 and 40–49 years old and in the expenditure levels for age 20–29. However, much smaller magnitudes (30.92 TL conditional and 22.46 TL unconditional) were found for the rural households than those seen for the urban households. These negative effects of (older) age are also reported in earlier studies for Turkey (Akbay et al., 2007; Gül et al., 2007).

An increase in the education level of the household heads increases the probability of eating out and the unconditional spending levels among both urban and rural households. These positive effects of education may be related to the increased income among households with higher education and perhaps the increased social events and activities associated with better education. The results also indicate that the education effects are fairly close between urban and rural households. These positive effects of education are in agreement with earlier findings (Jensen and Yen, 1996; Zan and Fan 2010; Angulo et al., 2007), but different from those

reported by Yen (1993). Akbay et al. (2007), however, find only college education increases frequency of visits at fast-food market in Turkey among all education levels.

Interestingly, childless households have a less penchant to dine out. Urban (rural) households without children are 8.05% (13.76) less likely to consume FAFH, and they spend 31.74 TL (31.07 TL) less conditional on spending, and 32.95 TL (24.55 TL) less unconditional, than their peers with children. It is reasonable to expect that households with children are more likely to patronize fast-food services and incur more FAFH expenditures than childless households. Childless households may also forgo some of their food consumption to save for other non-food items presumably at the early years of their marriage. The impacts of being childless on FAH consumption more than doubled for rural households (57.29 TL less) as compared to their urban peers (23.20 TL less). Similar findings for presence of children are also reported by Stewart and Yen (2004). Urban households with young children age 0–5 are 5.71% less likely to consume FAFH and they spend 23.05 TL less than their counterparts without such young children. For urban households, presence of children age 6–14 does not affect the probability to consume FAFH, but it decreases conditional and unconditional FAFH spending by 32.14 TL and 27.00 TL, respectively. Presence of children (age 0–5 and age 6–14) decreases FAH expenditure among urban households. Negative effects of pre-school and school children on FAFH were also reported in previous studies (Jensen and Yen, 1996; Mihalpoulos and Demoussis, 2001; Chang and Yen, 2010). In contrast, Akbay et al. (2007) show that households with children consume fast food more frequently than childless households, though more frequent visits do not necessarily imply higher levels of spending. Relative to households residing in government housing, rural homeowners are 6.71% less likely to consume FAFH, while urban homeowners were found to spend 32 TL more per month on FAH. Urban and rural

renters spend 12.16 TL and 22.97 TL more per month, respectively, on FAFH. The large difference on FAFH expenditures observed between urban and rural renters might be caused by the fact that many rural renters being seasonal workers away from their home.

The use of Internet, a proxy measure for both income and knowledge sharing tool, increases the probability for eating out among the urban (8.33%) and rural (15.34%) households and it also has a significant and positive effect on FAFH expenditures for urban (26.00 TL) and rural (15.72 TL) households. Today, the Internet has many functions as dissemination of information network such as inviting friends or relatives to home or to go out for a dinner, or planning a social gathering via Facebook, e-mail, messenger, etc. The internet also serves as a convenient tool to search for the best places to dine out and to order for take-out or homedelivery meals. While rural households with an Internet have a higher probability to dine out than their urban peers, they tended to spend less on FAFH, as expected. On the other hand, rural households spent more on FAH than their urban counterparts. Despite its associated burden of fuel and maintenance costs, having an automobile increases both the probabilities of eating out and spending levels for all households, urban or otherwise. In addition, the effects are similar for both urban and rural households. This result is consistent with Chang and Yen (2010) who report a positive relationship between the number of cars and FAFH expenditures.

Concluding remarks and policy implications

Turkey's rapid economic development coupled with political stability in the last decade has brought about significant changes in consumers' food habits. Consequently, new processed products are constantly introduced and become available at supermarkets, hypermarkets and catering services. The provision of more varied menus and a wider array of dining amenities at

full-service restaurants and fast-food markets are evident every day as well as the emerging of numerous new catering establishments throughout the country. In this study, we analyze factors that influence household spending on FAFH and FAH by estimating a multivariate sample selection system using the household expenditure data from Turkey. The study shows that after controlling household covariates, unobservable factors that affect the likelihood of eating out will likely diminish the amount on FAFH once non-zero expenditure is observed. Contrarily, the unobservable factors affecting the likelihood of consuming FAFH will likely boost food consumption at home. Consistent with recent statistics on increasing number of caterings in the country, we find that increasing household income has a significant positive effect on FAFH as well as FAH expenditures.

These findings are very important because they indicate that food service firms in urban areas, in particular, are likely to capture more of the increased income than other food industries targeting at-home food markets, while the reverse is true for the rural regions. The increased demand for FAFH will likely trigger further growth of catering services including full-service and fast-food markets with wider array of venues. The industry currently provides employment for many poor workers and creates demand for other food chains from farmers to retailers. Thus, a better understanding of household food behaviors is needed for policy makers to facilitate such changes in the food industry and for them to plan for long-term economic growth and development.

Households whose heads are employed spend more on both FAH and FAFH products. The result may directly draw attention on greater participation of women, especially those with higher levels of education, in the labor market as rapid urbanization prevails throughout the country. Rapid urbanization, improving individuals' education, and women participation in the

labor pool will in turn create the "effective demand" for food quality and security (Pingali, 2006) for both FAH and FAFH. In this case, there is a greater need for the regulation and control of food safety. Therefore, many countries worldwide have established new institutions, standards, and methods for handling and regulating food safety and increased investments in controlling hazardous elements such as the Hazard Analysis Critical Control Point (HACCP). The increased consumption of food prepared outside the home, the frequent consumption of greater varieties of fresh and minimally processed foods, and greater consumption of fish, seafood, meat, poultry and dairy products along with household composition around the world let changes in food handling and consumption. Hence, health-oriented government agencies should design and implement effective nutrition and education programs that emphasize the importance of FAH preparation in general and FAFH in particular (Pingali, 2006) and work on social marketing initiatives with restaurants for tasty and healthful menu items in particular (Stewart and Yen, 2004). In order to reduce potential negative effects of eating in and out, policy makers should also improve the efficacy of food safety controls. The Ministry of Food, Agriculture and Animal Husbandry (MFAA) has recently started exposing to the public imitation and adulteration of foods by food companies. This exposure seems to be a good start in the right direction, but it should continue with stoutness and support of all non-governmental organizations including consumers association in Turkey for improvements in quality, food safety, consumer health, and environment. Also, the increasing use of the risk analysis framework for regulatory decisionmaking process requires focusing on the food supply chain, on identifying where hazards are introduced into products and controlled for most cost effectively in the chain (e.g., "farm to table" or "farm to fork") (Pingali, 2006).

Our results are also important to food industry managers and analysts interested in

knowing the driving forces of household food choices. Developing effective marketing programs and policies are one of the primary concerns of the food distribution and retail industries. The results of this study are useful to managers of the food establishments for forecasting more accurately future consumption patterns of FAFH and FAH, for identifying new business opportunities, and for planning and designing their marketing strategies and programs to better serve the consumers. For example, catering services in urban areas should target larger households with higher incomes with a promotion (discounting) to an additional member of a family over a certain threshold. Marketing efforts by the food establishments also should place more emphasis on the employed, more educated, younger, and male-head households. Receiving orders from the Internet, delivering ads and promotions to their customers via the Internet and having enough parking spaces appear to be viable means to capture additional market shares. Also, it is worthy to note that food industries for home staples and catering establishments are expected to continue to grow substantially in the future in Turkey. However, any changes in market share between these two giant food industries will also depend on how these firms collaborate with each other. Nowadays, it is common to see a supermarket with a full-service and/or fast-food service in a building sharing the first and second floors or next to each other throughout cities in the country. Meanwhile, changing dietary patterns of the Turkish society and rising import competition among supermarkets, hypermarkets, catering services, and other market-related services in the country will have general impact on agricultural sector via commercialization that meets the needs of the changing market conditions. In such cases, governments should do infrastructure and institutional forms that meet standards enabling environment for commercialization of farms (Pingali, 2006). Moreover, rapid urbanization and women in labor pool have started diverting the dietary patterns worldwide towards more

processed and pre-prepared foods in response to long working hours and less physical activity (Popkin, 2001). Increasing the impacts of supermarkets, hypermarkets, discounted markets and catering services throughout the country would ultimately bring changes in all aspects of the food chain. Pingali (2006) points out that accessible and cost-effective communication systems such as mobile phones and Internet can help farmers generate information and market-related services requiring quality and diversification in product choices. Divergences in tastes and preferences of foodstuffs consumption (FAH and FAFH) between rural and urban households in Turkey may disappear over time with intensive migration to urban areas, transportation, mass media, emerging of small-scale markets penetrating into the rural areas, formation of new cities to surrounding rural villages, and/or with the expansion of existing provinces into rural area zones, especially given the expected expansion of modern retail formats away from urban centers. As for future research, it should be focused more on how obesity and FAFH are related, on testing nutritional values from both FAH and FAFH, and on analyzing spending patterns between traditional Turkish restaurants and fast-food markets.

References

- Akbay, C., Tiryaki, G.Y., Gül, A., 2007. Consumer characteristics influencing fast food consumption in Turkey. Food Control 18 (8), 904–913.
- AMPD, Alisveris Merkezleri ve Perekendeciler Dernegi, www.ampd.org. (accessed 06 October 2012).
- Angulo, A.M., Gil, J.M., Mur, J., 2007. Spanish demand for food away from home: analysis of panel data. Journal of Agricultural Economics 58 (2), 289–307.
- Bai, J., Zhang, C., Qiao, F., Wahl, T., 2012. Disaggregating household expenditures on food away from home in Beijing by type of food facility and type of meal. China Agricultural Economic Review 4 (1), 18–35.
- Becker, G. S., 1965. A theory of allocation of time. Economic Journal, 75, 493–517.
- BLS, 2012. Consumer Expenditure Survey, Bureau of Labor Statistics, United States Department of Labor, http://www.bls.gov/cex/csxgloss.htm (accessed at October 10, 2012).
- Business Monitor International, 2010. Turkey food and drink report-Q2 2010. http://www.businessmonitor.com (accessed 20 April 2012).
- Chang, H.H., Yen, S.T., 2010. Off-farm employment and food expenditures at home and away from home. European Review of Agricultural Economics 37 (4), 523–551.
- Chatterjee, S., Hadi, A.S., 2006. Regression Analysis by Example, 4 edn. Wiley, New York.
- Central Intelligence Agency (CIA). The work of a nation. Available at https://www.cia.gov/library/publications/the-world-factbook/geos/tu.html (accessed 30 October 2012).
- Deloitte, 2010. Turkish food and beverage industry report. Republic of Turkey Prime Ministry.

 Investment Support and Promotion Agency of Turkey. Available at

- http://www.invest.gov.tr (accessed 23 October 2012).
- Euromonitor International, 2010. Fast Food in Turkey. http://www.euromonitor.com/fast-food-in-turkey/report (accessed 1 May 2012).
- FAO, 2001. Nutrition Country Profile of Turkey. Rome: Food and Agriculture Organization of the United Nations, Food and Nutrition Division, March. http://www.fao.org/ag/agn/nutrition/tur_en.stm (accessed 30 May 2012).
- Gül, A., Akbay, C., Özcicek, C., Özel, R., Akbay, A.O., 2007. Expenditure pattern for food away from home consumption in Turkey. Journal of International Food and Agribusiness Marketing 19 (4), 31–43.
- Günden, C., Bilgic, A., Miran, B., Karli, B., 2011. A censored system of demand analysis to unpacked and prepackaged milk consumption in Turkey. Quality and Quantity 45 (6), 1273–1290.
- Huang, G.C, Okamoto, J., Valente, T.W., Sun, P., Wei, Y., Johnson, C.A, Unger, J.B., 2012.

 Effects of media and social standing on smoking behaviors among adolescents in China.

 Journal of Children and Media 6 (1), 100–118.
- International Monetary Fund, 2009. Turkey: Selected issues, IMF Country Report No 07/364, November 2007. http://www.imf.org/external/pubs/ft/scr/2007/cr07364.pdf (access 10 May 2012).
- Jensen, H.H., Yen, S.T., 1996. Food expenditures away from home by type of meal. Canadian Journal of Agricultural Economics 44 (1), 67–80.
- Lin, B. H., Frazão, E., Guthrie, J., 1999. Away-from-home foods increasingly important to quality of American diet. Washington DC: US Department of Agriculture, Economic Research Service, Agriculture Information Bulletin No. 32, January.

- http://www.ers.usda.gov/publications/aib749/aib749.pdf (accessed 10 June 2012).
- Liu, M., Kasteridis, P., Yen, S.T., 2013. Breakfast, lunch, and dinner expenditures away from home in the United States. Food Policy, in press.
- Mancino, L., Todd, J., Lin, B.H., 2009. Separating what we eat from where: measuring the effect of food away from home on diet quality. Food Policy 34 (6), 557–562.
- Mihalopoulos, V.G., Demoussis, M.P., 2001. Greek household consumption of food away from home: a microeconometric approach. European Review of Agricultural Economics 28 (4), 421–432.
- Montini, A., 2001. Food away from home and households expenditures in Italy. The food consumer in the early 21st century. April 19–20, Zaragoza, Spain.
- Mutlu, S., Gracia, A., 2006. Spanish food expenditure away from home (FAFH): by type of meal. Applied Economics 38 (9), 1037–1047.
- OECD, 2011. Turkey Agricultural policy monitoring and evaluation 2011.

 http://www.oecd.org/document/8/0,3746,en_33873108_33873854_48709640_1_1_1_1_1,0
 0.html (accessed 15 May 2012).
- Pingali, P., 2006. Westernization of Asian diets and the transformation of food systems: Implications for research and policy. Food Policy 32, 281–298.
- Popkin, B. M., 2001. The nutrition transition and obesity in the developing world. Journal of Nutrition 131, S871–S873.
- Rao, C.R., 1973. Linear Statistical Inference and Its Applications, 2nd ed. Wiley, New York.
- Stewart, H., Yen, S.T., 2004. Changing household characteristics and the away-from-home food market: a censored equation system approach. Food Policy 29 (6), 643–658.
- Tiryaki, G.Y., Akbay, C., 2010. Consumers' fluid milk consumption behaviors in Turkey: an

- application of multinomial logit model. Quality and Quantity 44 (1), 87–98.
- TUIK, 2011. Household Budget Survey 2011. Prime Ministry of the Republic of Turkey, Ankara. http://www.tuik.gov.tr (accessed 1 November 2012).
- Vuong, Q.H., 1989. Likelihood ratio tests for model selection and non-nested hypotheses. Econometrica 57 (2), 307–333.
- Yen, S.T., 1993. Working wives and food away from home: the Box-Cox double hurdle model.

 American Journal of Agricultural Economics 75 (4), 884–895.
- Yen, S.T., Fang, C., Su, S.J., 2004. Household food demand in urban China: A censored system approach. Journal of Comparative Economics 32, 564–585.
- Yen, S.T., 2005. A multivariate sample-selection model: estimating cigarette and alcohol demands with zero observations. American Journal of Agricultural Economics 87 (2), 453–466.
- Yen, S.T., Rosiński, J., 2008. On the marginal effects of variables in the log-transformed sample selection models. Economics Letters 100 (1), 4–8.
- Zan, H., Fan, J., 2010. Cohort effects of household expenditures on food away from home. The Journal of Consumer Affairs 44 (1), 213–233.

Table 1Variable definitions and sample means.^a

Dependent variables		<u></u>		
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	FAFH			
Among the consuming (74.46% of sample) 137.66 88.93 (150.14) (116.77) [150.14] (116.77) [150.14] (116.77) [150.14] (116.77) [150.14] (116.77) [150.14] (116.77) [150.14] (116.77) [150.14] (116.77) [150.14] (116.77) [150.14] (116.77) [150.14] (120.51) (239.38) [150.14] (205.51) (239.38) [150.14] (205.51) (239.38) [150.14] (205.51) (239.38) [150.14] (205.51) (239.38) [160.14] (205.51) [160		Food expenditure away from home (TL per month)		42.67
FAH Food expenditure at home (TL per month) 356.46 359.26 (205.51) (239.38) Continuous explanatory variables Size Number of individuals in household 3.66 4.23 (1.61) (2.37) Accessibility Index value for a household accessibility 4.98 2.34 (1.78) (2.39) Durables Number of kitchen appliances (TV, refrigerator, 4.37 3.25 washer, washing machines, dryers, ovens, etc.) (1.56) (1.18) Equities Number of properties (shops, grocery stores, lands, apartments, vineyards, orchards, and etc.) owned (0.96) (1.05) Income Household annual income (in 10,000 TL) 2.46 1.56 (1.93) (1.27) Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86			(142.78)	(92.27)
FAH Food expenditure at home (TL per month) 356.46 (205.51) (239.38) Continuous explanatory variables Size Number of individuals in household 3.66 (1.61) (2.37) Accessibility Index value for a household accessibility 4.98 (2.39) Durables Number of kitchen appliances (TV, refrigerator, washer, washing machines, dryers, ovens, etc.) (1.56) (1.18) Equities Number of properties (shops, grocery stores, lands, apartments, vineyards, orchards, and etc.) owned (0.96) (1.05) Income Household annual income (in 10,000 TL) 2.46 (1.93) (1.27) Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86		Among the consuming (74.46% of sample)	137.66	88.93
Continuous explanatory variables Size Number of individuals in household 3.66 4.23 Accessibility Index value for a household accessibility 4.98 2.34 Durables Number of kitchen appliances (TV, refrigerator, washer, washing machines, dryers, ovens, etc.) (1.56) (1.18) Equities Number of properties (shops, grocery stores, lands, apartments, vineyards, orchards, and etc.) owned (0.96) (1.05) Income Household annual income (in 10,000 TL) 2.46 1.56 (1.93) Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86			(150.14)	(116.77)
Continuous explanatory variables Size Number of individuals in household 3.66 4.23 Accessibility Index value for a household accessibility 4.98 2.34 (1.78) (2.39) Durables Number of kitchen appliances (TV, refrigerator, 4.37 3.25 washer, washing machines, dryers, ovens, etc.) (1.56) (1.18) Equities Number of properties (shops, grocery stores, lands, apartments, vineyards, orchards, and etc.) owned (0.96) (1.05) Income Household annual income (in 10,000 TL) 2.46 1.56 (1.93) (1.27) Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86	FAH	Food expenditure at home (TL per month)	356.46	359.26
Size Number of individuals in household 3.66 4.23 (1.61) (2.37) Accessibility Index value for a household accessibility 4.98 2.34 (1.78) (2.39) Durables Number of kitchen appliances (TV, refrigerator, 4.37 3.25 washer, washing machines, dryers, ovens, etc.) (1.56) (1.18) Equities Number of properties (shops, grocery stores, lands, apartments, vineyards, orchards, and etc.) owned (0.96) (1.05) Income Household annual income (in 10,000 TL) 2.46 1.56 (1.93) (1.27) Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86			(205.51)	(239.38)
Accessibility Index value for a household accessibility 4.98 2.34 (1.78) (2.39) Durables Number of kitchen appliances (TV, refrigerator, washer, washing machines, dryers, ovens, etc.) (1.56) (1.18) Equities Number of properties (shops, grocery stores, lands, apartments, vineyards, orchards, and etc.) owned (0.96) (1.05) Income Household annual income (in 10,000 TL) 2.46 1.56 (1.93) (1.27) Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86	-	•		
Accessibility ^b Index value for a household accessibility 4.98 (1.78) (2.39) Durables Number of kitchen appliances (TV, refrigerator, washer, washing machines, dryers, ovens, etc.) Equities Number of properties (shops, grocery stores, lands, apartments, vineyards, orchards, and etc.) owned Income Household annual income (in 10,000 TL) Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male Married Married O.86 O.86 O.86	Size	Number of individuals in household		
Durables Number of kitchen appliances (TV, refrigerator, washer, washing machines, dryers, ovens, etc.) (1.56) (1.18) Equities Number of properties (shops, grocery stores, lands, apartments, vineyards, orchards, and etc.) owned (0.96) (1.05) Income Household annual income (in 10,000 TL) 2.46 (1.93) (1.27) Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86	ī.		` /	
Durables Number of kitchen appliances (TV, refrigerator, washer, washing machines, dryers, ovens, etc.) (1.56) (1.18) Equities Number of properties (shops, grocery stores, lands, apartments, vineyards, orchards, and etc.) owned (0.96) (1.05) Income Household annual income (in 10,000 TL) 2.46 (1.93) (1.27) Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86	Accessibility ^o	Index value for a household accessibility		
washer, washing machines, dryers, ovens, etc.) (1.56) (1.18) Equities Number of properties (shops, grocery stores, lands, apartments, vineyards, orchards, and etc.) owned (0.96) (1.05) Income Household annual income (in 10,000 TL) 2.46 (1.93) (1.27) Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86			` '	
Equities Number of properties (shops, grocery stores, lands, apartments, vineyards, orchards, and etc.) owned (0.96) (1.05) Income Household annual income (in 10,000 TL) 2.46 (1.93) (1.27) Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86		11	4.37	3.25
apartments, vineyards, orchards, and etc.) owned (0.96) (1.05) Income Household annual income (in 10,000 TL) 2.46 (1.93) (1.27) Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86		washer, washing machines, dryers, ovens, etc.)	(1.56)	(1.18)
IncomeHousehold annual income (in 10,000 TL) 2.46 (1.93) 1.56 (1.27)Binary explanatory variables (yes = 1; no = 0)Household head characteristicsMaleGender is male 0.86 0.88 MarriedMarried 0.86 0.86	Equities	Number of properties (shops, grocery stores, lands,	0.99	1.82
Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86		apartments, vineyards, orchards, and etc.) owned	(0.96)	(1.05)
Binary explanatory variables (yes = 1; no = 0) Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86	Income	Household annual income (in 10,000 TL)	2.46	1.56
Household head characteristics Male Gender is male 0.86 0.88 Married Married 0.86 0.86			(1.93)	(1.27)
MaleGender is male0.860.88MarriedMarried0.860.86	Binary explanatory	variables (yes = 1; $no = 0$)		
Married Married 0.86 0.86	Household head ch	aracteristics		
	Male	Gender is male	0.86	0.88
Employed Employed	Married	Married	0.86	0.86
Employed Employed 0.67 0.75	Employed	Employed	0.67	0.75
Age 20–29 Age is between 20 and 29 0.09 0.05	Age 20–29	Age is between 20 and 29	0.09	0.05
Age 30–39 Age is between 30 and 39 0.26 0.19	Age 30–39	Age is between 30 and 39	0.26	0.19
Age 40–49 Age is between 40 and 49 0.27 0.24	Age 40–49	Age is between 40 and 49	0.27	0.24
Age 50–59 Age is between 50 and 59 0.20 0.21	Age 50–59	Age is between 50 and 59	0.20	0.21
Age ≥ 60 Age is 60 or older (reference) 0.18 0.32	$Age \ge 60$	Age is 60 or older (reference)	0.18	0.32
Elementary Completed elementary school 0.43 0.57	Elementary	Completed elementary school	0.43	0.57
Secondary Completed secondary school 0.11 0.08	Secondary	Completed secondary school	0.11	0.08
High school Completed high school 0.21 0.08	High school	Completed high school	0.21	0.08
College Completed college 0.15 0.04	College	Completed college	0.15	0.04
No school Has no school or illiterate (reference) 0.09 0.24	No school	Has no school or illiterate (reference)	0.09	0.24
Household characteristics	Household characte	eristics		
Childless Childless adult couple 0.14 0.19	Childless	Childless adult couple	0.14	0.19
Age 0–5 Kid(s) age 0–5 present 0.27 0.29	Age 0–5	Kid(s) age 0–5 present	0.27	0.29
Age 6–14 Kid(s) age 6–14 present 0.40 0.42	Age 6–14	Kid(s) age 6–14 present	0.40	0.42
Homeowner Resides in own house 0.55 0.80	Homeowner	Resides in own house	0.55	0.80
Renter Resides in rental house 0.28 0.07	Renter	Resides in rental house	0.28	0.07
State apartment Resides in the state apartment (reference) 0.17 0.13	Ctata an anter ant	Resides in the state apartment (reference)	0.17	0.13
Internet Uses the Internet 0.35 0.10	State apartment			

Automobile	Has an automobile	0.36	0.25
Sample size		6385	2920

^a Standard deviations in parentheses.

^b Accessibility refers to how nearby a house is located to surrounding markets, banks, postal services, schools, health centers, and public transport. For example if a house is close or very close to a supermarket(s) it is then coded 1, 0 otherwise. We summed all accessibility indicators to reach an index value.

Table 2Maximum-likelihood estimates of sample selection system.^a

	U	rban househol	lds	Rural households			
	FA	FH	FAH	FA	FAH		
Variable	Selection	Level	Level	Selection	Level	Level	
Constant	-0.654***	4.713***	4.968***	-1.111***	4.367***	4.863***	
	(0.104)	(0.110)	(0.035)	(0.137)	(0.226)	(0.045)	
Size	0.095***	0.025*	0.114***	0.027*	0.019	0.103	
	(0.015)	(0.015)	(0.006)	(0.016)	(0.021)	(0.007)	
Accessibility	0.022**	-0.032	0.002	0.022**	-0.027*	0.005	
	(0.010)	(0.010)	(0.003)	(0.011)	(0.014)	(0.005)	
Male	0.033	0.079	0.061**	0.389***	-0.271*	0.003	
	(0.067)	(0.068)	(0.025)	(0.109)	(0.158)	(0.040)	
Married	-0.149**	-0.047	0.133***	-0.024	-0.025	0.176***	
	(0.070)	(0.069)	(0.026)	(0.104)	(0.139)	(0.040)	
Employed	0.453***	-0.037	-0.018	0.048	-0.063	0.046*	
	(0.046)	(0.048)	(0.017)	(0.065)	(0.089)	(0.026)	
Age 20–29	0.331***	0.114	-0.387***	0.152	0.251	-0.268***	
	(0.084)	(0.083)	(0.030)	(0.138)	(0.184)	(0.059)	
Age 30–39	0.256***	0.117	-0.248***	0.235**	-0.068	-0.152***	
	(0.071)	(0.072)	(0.026)	(0.094)	(0.121)	(0.041)	
Age 40–49	0.096	0.054	-0.164***	0.165**	-0.029	-0.074**	
	(0.063)	(0.065)	(0.023)	(0.082)	(0.103)	(0.035)	
Age 50–59	0.077	-0.017	-0.077***	0.065	0.012	0.005	
	(0.057)	(0.061)	(0.021)	(0.072)	(0.098)	(0.030)	
Elementary	0.266***	-0.150**	0.072***	0.176**	0.083	0.073**	
	(0.064)	(0.073)	(0.024)	(0.070)	(0.098)	(0.027)	
Secondary	0.336***	-0.219**	0.107***	0.124	0.151	0.084*	
	(0.079)	(0.086)	(0.030)	(0.109)	(0.141)	(0.051)	
High school	0.423***	-0.178**	0.163***	0.286**	0.126	0.160**	
	(0.075)	(0.081)	(0.028)	(0.119)	(0.152)	(0.051)	
College	0.611***	-0.323***	0.236***	0.476**	-0.016	0.167**	
	(0.085)	(0.088)	(0.031)	(0.163)	(0.199)	(0.075)	
Childless	-0.263***	-0.099	0.019	-0.384***	-0.236**	-0.047	
	(0.059)	(0.061)	(0.022)	(0.079)	(0.115)	(0.033)	
Age 0–5	-0.195***	-0.049	-0.016	-0.054	-0.062	-0.055*	
	(0.049)	(0.046)	(0.017)	(0.068)	(0.088)	(0.031)	
Age 6–14	-0.039	-0.219***	-0.053***	-0.199**	-0.033	-0.094**	
	(0.046)	(0.043)	(0.016)	(0.067)	(0.084)	(0.030)	
Homeowner	0.062	-0.091*	0.095***	-0.185**	0.094	0.060*	

	(0.053)	(0.048)	(0.018)	(0.084)	(0.095)	(0.032)	
Renter	0.010	0.101**	-0.047**	0.047	0.383**	-0.010	
	(0.051)	(0.049)	(0.019)	(0.118)	(0.139)	(0.056)	
Internet	0.293***	-0.022	0.073***	0.422***	-0.144	0.026	
	(0.041)	(0.038)	(0.014)	(0.094)	(0.109)	(0.044)	
Automobile	0.209***	-0.103***	0.072***	0.146**	0.062	0.054**	
	(0.040)	(0.037)	(0.014)	(0.061)	(0.078)	(0.027)	
Durables	0.032***			0.159***			
	(0.011)			(0.024)			
Equities	-0.012			0.007			
	(0.020)			(0.027)			
Income		0.183***	0.062***		0.174***	0.121***	
		(0.009)	(0.004)		(0.023)	(0.008)	
σ		1.204***	0.481***		1.228***	0.543***	
		(0.016)	(0.004)		(0.066)	(0.006)	
Error correlations	$s\left(\rho_{ij}\right)$						
Level: FAFH	-0.894***			-0.674***			
	(0.011)			(0.080)			
Level: FAH	0.060***	-0.021		0.062**	0.001		
	(0.017)	(0.014)		(0.026)	(0.027)		
Tests for significa	ance of all error	r correlations	(df = 2)				
Wald	6953.114			84.772			
[p-value]	[< 0.0001]			[< 0.0001]			
LR	737.757			20.141			
[p-value]	[< 0.0001]			[0.0002]			
LM	495.987			13.690			
[p-value]	[< 0.0001]			[0.0033]			
Log likelihood	-71728.532 -28314.397						

^aAsymptotic standard errors in parentheses. Asterisks indicate levels of significance: *** = 1%, ** = 5%, * = 10%.

Table 3Marginal effects of explanatory variables: urban and rural samples.^a

	Urban households				Rural households			
_		FAFH		FAH		FAFH		FAH
_	Probability	Conditional	Unconditional	Unconditional	Probability	Conditional	Unconditional	Unconditional
Variable	× 100	level	level	level	× 100	level	level	level
Continuous ex	planatory varia	bles						
Size	2.734***	10.836***	11.729***	40.670***	0.957*	2.688*	2.188**	22.578***
	(0.442)	(1.787)	(1.554)	(2.247)	(0.566)	(1.578)	(0.991)	(2.581)
Accessibility	0.646**	-2.589**	-1.346	2.748**	0.799**	-1.184	-0.071	3.911**
	(0.275)	(1.083)	(0.922)	(1.382)	(0.385)	(1.011)	(0.629)	(1.641)
Durables	0.927***	2.499***	3.037***	3.214***	5.713***	6.965***	8.033***	20.805***
	(0.326)	(0.878)	(1.067)	(1.131)	(0.854)	(1.516)	(1.307)	(3.123)
Equities	-0.356	-0.960	-1.167	-1.235	0.257	0.313	0.361	0.935
	(0.585)	(1.575)	(1.915)	(2.030)	(0.979)	(1.191)	(1.376)	(3.563)
Income		24.862***	19.879	17.083***		13.820***	7.653***	22.512***
		(1.570)	(1.291)	(1.084)		(1.992)	(1.170)	(1.579)
Binary explan	atory variables							
Male	0.945	12.750*	11.171*	19.557**	13.835***	-3.894	8.638	51.047***
	(1.956)	(6.917)	(5.796)	(9.356)	(3.730)	(11.982)	(6.155)	(15.035)
Married	-4.142**	-18.595**	-19.931***	21.493**	-0.853	-3.090	-2.353	27.718**
	(1.864)	(8.395)	(7.195)	(8.969)	(3.745)	(10.349)	(6.434)	(13.952)
Employed	14.029***	30.743***	39.493***	44.019***	1.739	-2.951	-0.335	14.546
	(1.483)	(4.932)	(4.196)	(6.954)	(2.341)	(6.734)	(4.147)	(9.558)
Age 20–29	8.773***	44.861***	48.018***	-68.663***	5.483	30.921*	22.464*	-28.700*
-	(2.020)	(12.048)	(10.558)	(8.497)	(4.982)	(18.697)	(12.434)	(17.227)
Age 30–39	7.170***	37.643***	39.096***	-42.492***	8.524**	4.808	9.054	1.113
_	(1.917)	(9.196)	(7.922)	(9.126)	(3.392)	(9.142)	(6.120)	(14.346)

Age 40–49	2.735	15.119**	15.298**	-34.846***	5.982**	4.937	7.217	7.484
	(1.768)	(7.614)	(6.397)	(8.621)	(2.956)	(7.747)	(5.059)	(12.833)
Age 50–59	2.194	3.714	5.456	-13.288*	2.327	3.854	3.877	9.335
	(1.592)	(6.797)	(5.601)	(8.010)	(2.589)	(7.396)	(4.632)	(11.154)
Elementary	7.523***	-0.137	7.986	46.005***	6.328**	14.207**	12.382***	36.233***
	(1.762)	(7.892)	(6.353)	(9.315)	(2.483)	(6.821)	(4.178)	(10.212)
Secondary	8.916***	-5.174	5.297	63.962***	4.473	19.010	14.406*	33.514*
	(1.912)	(9.241)	(7.842)	(12.203)	(3.936)	(12.259)	(8.061)	(19.307)
High school	11.328***	7.076	18.480**	89.980***	10.344**	24.969*	23.150**	74.619***
	(1.836)	(9.196)	(7.769)	(11.710)	(4.265)	(13.797)	(9.686)	(22.367)
College	15.351***	0.562	18.389**	132.749***	17.014***	20.607	26.506**	104.935***
	(1.782)	(9.916)	(8.619)	(13.611)	(5.604)	(17.310)	(13.147)	(33.690)
Childless	-8.050***	-31.735***	-32.950***	-23.198***	-13.759***	-31.065***	-24.546***	-57.294***
	(1.883)	(5.631)	(4.659)	(8.943)	(2.769)	(6.000)	(3.405)	(11.192)
Age 0–5	-5.708***	-21.308***	-23.053***	-24.165***	-1.931	-7.156	-5.337	-17.047
	(1.450)	(4.875)	(4.212)	(6.942)	(2.436)	(6.217)	(3.884)	(10.818)
Age 6–14	-1.111	-32.140***	-26.998***	-18.272***	-7.080***	-11.303*	-11.433***	-43.415***
	(1.326)	(4.788)	(4.187)	(6.500)	(2.339)	(6.087)	(3.908)	(10.776)
Homeowner	1.792	-7.543	-4.010	32.001***	-6.713**	-0.560	-5.223	-12.522
	(1.535)	(5.679)	(5.085)	(7.241)	(3.064)	(7.081)	(4.965)	(12.283)
Renters	0.284	14.788**	12.155**	-11.726	1.698	38.723***	22.970**	4.282
	(1.454)	(5.945)	(5.148)	(7.157)	(4.275)	(14.481)	(9.559)	(19.103)
Internet	8.327***	20.126***	25.998***	49.760***	15.336***	6.695	15.721**	61.576***
	(1.134)	(4.430)	(3.988)	(5.911)	(3.356)	(8.517)	(6.410)	(16.094)
Automobile	5.960***	2.247	8.653**	40.879***	5.327**	11.694**	10.561***	30.027***
	(1.112)	(4.255)	(3.760)	(5.726)	(2.246)	(5.925)	(3.894)	(10.568)

^a Asymptotic standard errors in parentheses. Asterisks indicate levels of significance: *** = 1%, ** = 5%, * = 10%.



