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ECONOMIC IMPORTANCE OF MILITARI SPENDING IN MINNESOTA

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University of Minnesota

## LT

## Department of Agricultural and Applied Economics

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## ECONOMIC IMPORTANCE OF MILITARY SPENDING IN MINNESOTA

Summary

In 1987, Minnesota firms received $\$ 2.7$ biliion in primary contracts, or 3.3 percent of the $\$ 80.7$ billion US primary procurement contract awards. Non-procurement expenditures amounted to $\$ 314$ million, or less than 0.2 of one percent of the $\$ 193.3$ billion Pentagon non-procurement outlays.

A 25-percent reduction in procurement expenditures and a 12.5 percent reduction in non-procurement expenditures-reductions that are close to current proposals for military spending and that are consistent with reduced US military commitments in Europe and Asia--would mean a $\$ 606$ milifon cutback in the Minnesota share of the total procurement expenditures and a $\$ 40$ million cutback in the Minnesota share of the total nonprocurement expenditures. The corresponding US taxpayer savings from these reductions in Pentagon expenditures would total to $\$ 44.3$ billion. A Minnesota tax share pegged at its 1987 rate of nearly 1.77 percent would yield a total tax saving of $\$ 756.8$ million for Minnesota residents.

The reduced military spending could make possible an increase in personal consumption expenditures. The reduced military spending could also make possible a corresponding reduction in the federal budget deficit or an increase in federally-funded state and local government services.

A reduction of the federal budget deficit could reduce the rate of increase in federal interest expenses and thus improve long term viability of both public and private agencies. On the downside, a sharp reduction in the federal budget deficit may trigger a recession. Only the downside effects of reduced military spending in Minnesota are covered in this report.

An increase in federal outlays to state and local governments-othe second of the three options discussed in this report-would retain existing levels of federal spending, but with an allocation that is likely to be a larger proportion of the total outlay than in the case of military spending. Such spending would address the rebuilding of an improverished infrastructure and help finance education and other services that are essential requirements for a productive and successful domestic economy.

An increase in consumer spending-the third option presented in this report-would more than replace the loss of jobs due to the 25 -percent cut in military procurement spending. The consumer spending option, however, would not provide for any added spending on public infrastructure and services.

The study results show a much greater importance of military spending in Minnesota than simply the direct Pentagon purchases. A large military spending multiplier results in a large indirect effect attributed to the Pentagon procurement activities. The large multiplier, in turn, is attributed to an extensive private infrastructure of input suppliers for the largely technology-intensive manufacturing activities. Finally, the three scenarios used in this study show critical differences in the economic effects of the military and civilian spending options.

A reduction in military procurement outlays means a commensurate job loss only if alternative job openings are not available. In the present recovery phase of the business cycle, a reduction in military spending relaxes an important labor market constraint and makes possible expansion of technology-intensive production in Minnesota for still expanding domestic and world markets. In recession, however, Minnesota manufacturing employment would suffer twice over--once from the reductions in military spending and again from likely recession-related reductions in domestic and foreign exports
and related high labor earnings employment.
The bottom line is that a 25 percent reduction in military procurement spending and a 12.5 percent reduction in military nonprocurement spending would yield an initial Minnesota conversion dividend in excess of $\$ 150$ miliion. This amount is large enough to more than cover the downside economic effects of the spending reductions, given a 3.3 percent share of US military procurement spending in Minnesota.

If the Minnesota federal tax savings of $\$ 757$ million from the related reductions in military spending were used entirely to reduce the current federal fiscal deficit, the loss to the Minnesota economy would be the $\$ 606$ million in military procurement plus its indirect and induced effects which would amount to an additional $\$ 1.8$ billion of industry output. Lacking governmental and private sector efforts to facilitate labor retraining and mobility, the negative effects would persist as long as layed-off workers are not engaged in producing for civilian export and residentiary markets.

The threat of worker layoffs and business dislocation has been a strong motivation for supporting high levels of military spending especially in communities and regions heavily dependent on Pentagon dollars. The study findings show, however, that many US budget neutral options exist that create more jobs and economic activity than military spending which is, indeed, a jobs program that benefits a few at the expense of many. Unlike one or more domestic spending options, it fails to add to the nation's much-needed civilian investment in public infrastructure and education.

## ECONOMIC IMPORTANCE OF MILITARY SPENDING IN MINNESOTA

Wilbur Maki, David Bogenschultz, Scott Lindall, and Christine Evans

Pentagon military procurement contracts of $\$ 25,000$ and over awarded to Minnesota firms totaled to slightly more than $\$ 2.4$ billion in 1987 . Other military expenditures (including $\$ 239$ million of procurement contracts of under $\$ 25,000$ ) brought the total Pentagon spending for Minnesota to near $\$ 3$ billion. The direct military expenditures in Minnesota of $\$ 2.4$ billion (on contracts of $\$ 25,000$ and over) and the 27.3 thousand jobs supported by the expenditures were less than 1.4 percent of all industry sales and jobs in 1987. Despite these small percentages, virtually every industry in Minnesota has been affected by the US military procurement activities.

Strong in-state industry linkages back to the input supplier clusters result in large indirect effects of the military procurement expenditures. The recycling of the additional income in household and business final purchases results in further induced effects that account for a even larger long-term basic military spending "multiplier". This total effect--direct plus indirect and induced-translates the total effect of the $\$ 2.4$ billion of direct spending into an increase of 116 thousand jobs, $\$ 2.9$ billion in labor earnings, $\$ 4.8$ billion in gross state product, and $\$ 9.0$ billion in gross industry output.

## Military Procurement and Industry Dependency

The economic importance of military spending is readily demonstrated by comparing military-related with total employment, labor earnings, value added and gross output of individual industry groups. Total employment refers to the total number of jobs in a given industry. Labor earnings refers to the
wages and salaries and other labor income received by the remuneratively employed, including self-employed. Value added is the sum of labor earnings, indirect business taxes (1ike sales and property) and other value added that, in turn, covers the dividend and income tax liabilities incurred in the current period, plus a residual "retained earnings" or "surplus".

Military procurement accounted for 16 percent of total employment in Minnesota's durable goods manufacturing, 19 percent of its labor earnings and value added, and 16 percent of its gross output in 1987. Moreover, the durable goods manufacturing sector accounted for 26 percent, 41 percent, 33 percent and 35 percent, respectively, of the total military-related employment, labor earnings, value added and gross output. Military procurement thus accounts for 16 to 19 percent of the total durable goods manufacturing activivity in Minnesota. Conversely, durable goods manufacturing accounts for even larger- -26 to 41 percent--shares of military procurement-related activity.

Comparisons of military procurement spending total effects with total industry sales for specific industries yield widely varying rates of dependency on the US military presence in Minnesota in 1987, as shown below:

Employment Labor Earnings Value Added Gross Output Sector Total Military Total Military Total Military Total Military

|  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Agr., For., Fish | 53.0 | 0.7 | 352 | 6 | 1964 | 33 | 6744 | 122 |
| Mining | 9.4 | 0.0 | 216 | 1 | 292 | 2 | 644 | 4 |
| Construction | 60.4 | 4.9 | 2325 | 198 | 2681 | 230 | 6566 | 608 |
| Mnfg., Nondurable | 139.0 | 3.3 | 3681 | 90 | 5708 | 149 | 21668 | 596 |
| Mnfg., Durables | 195.3 | 29.8 | 5716 | 1088 | 7506 | 1419 | 17505 | 2862 |
| Tran., Communica- |  |  |  |  |  |  |  |  |
| $\quad$ tions, Pub.Util. | 95.4 | 5.3 | 2896 | 175 | 5398 | 333 | 11144 | 705 |
| Trade | 574.4 | 3.7 | 8359 | 471 | 13795 | 798 | 21950 | 1269 |
| Finance, Insurance, |  |  |  |  |  |  |  |  |
| $\quad$ Real Estate | 138.1 | 7.6 | 3374 | 190 | 17979 | 953 | 24884 | 1332 |
| Private Services | 498.9 | 27.8 | 9609 | 522 | 13890 | 780 | 23608 | 1307 |
| Government | $\frac{367.5}{2131.5}$ | $\frac{5.4}{16.5}$ | $\frac{9628}{45756}$ | $\frac{142}{2883}$ | $\frac{9461}{78673}$ | $\frac{143}{4846}$ | $\frac{9981}{144693}$ | $\frac{178}{8983}$ |
| Total. |  |  |  |  |  |  |  |  |

The military procurement expenditures and their direct and indirect effects on Minnesota industries provide one measure of their economic importance. Another measure is the total dollar value of federal taxes collected from Minnesotans allocated on a pro-rata basis to the support of this spending.

In 1987, Minnesota firms received $\$ 2.7$ billion in primary contracts, (including $\$ 239$ milifon in contracts under $\$ 25,000$ ), or 3.3 percent of the $\$ 80.7$ billion US primary procurement contract awards. Non-procurement expenditures amounted to $\$ 314 \mathrm{million}$, or less than 0.2 of one percent of the $\$ 193.3$ bil1ion Pentagon non-procurement outlays. A 25-percent reduction in procurement expenditures (in contracts of $\$ 25,000$ or more) and a 12.5 percent reduction in non-procurement expenditures by the Pentagon would mean a $\$ 606$ million cutback in the Minnesota share of the total procurement expenditures and a $\$ 40$ million cutback in the Minnesota share of the total nonprocurement expenditures. The corresponding tax savings from these reductions in Pentagon expenditures would total to $\$ 44.3$ billion. A Minnesota tax share pegged at its 1987 rate of nearly 1.77 percent would yield a total tax saving of $\$ 760$ million for Minnesota residents. This tax saving could be used to reduce the federal budget deficit, or support federally-funded state and local government services, or reduce taxes paid by the individual taxpayer who, in turn, could use the tax saving for personal consumption expenditures.

## Economic Conversion Scenarios

Each of three spending options-one military, one social and one personal-and two combinations of the three options are presented in this report. The bottom line for each option is the 1987 dollar value of the total effect on all industries of the initial set of final purchases, as summarized in Table 1 (and Table 1 A in Appendix A).

Option 1 provides for a 25 percent reduction in US military procurement. For Minnesota this option means a reduction of $\$ 606$ in direct purchases, with the ordnance, computer, and communications equipment industries accounting for nearly 60 percent of the total.

Options 2 and 4--increased domestic spending for community infrastructure, education, health care and transfer payments to individuals-depend largely on the products of the services-producing industries. The state and local government services option postulates a distribution of federal support to state and local governments as follows:

| Functional area | Total Value |
| :--- | ---: |
|  | $(\mathrm{mil} \$)$. |
| Housing construction | 31.49 |
| Roads and bridges | 137.36 |
| Other construction | 39.45 |
| Education | 78.20 |
| Child care | 2.77 |
| Health care | 313.44 |
| Job retraining | 22.36 |
| Product and market development | 7.89 |
| Forest and soil conservation | 3.02 |
| EPA enforcement | 2.68 |
| Transfer payments to individuals | 182.31 |
| Total | $\mathbf{8 2 0 . 9 7}$ |

The distribution of the federal outlay to individual purchasing and producing sectors in the computer simulation model is summarized in Table 2 (and Table 2A in Appendix A). In the personal spending option, the entire $\$ 756.8$ miliion is allocated to producing industries in proportion to each industry's importance in total personal consumption expenditures in 1987.

Options 3, and 5 are combinations of Options 1,2 and 4. Option 3 is combined Option 1 and Option 2. Option 5 is a combination of Option 1 and Option 4.

Direct purchases under each option compare with the gross output of corresponding industries, the first being the 10 industries with the largest
military procurement dependency. They are as follows:

| Industry Groups | Purchases by Spending Option |  |  |  |  | Industry Output |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |  |
|  |  |  | millio | dol | lar |  |
| Ordnance | -170.9 | 0.0 | -170.8 | 0.0 | -170.8 | 781 |
| Computing | -90.5 | 0.3 | -90.2 | 0.1 | -90.4 | 2707 |
| NonElectr. Mach. NEC | -16.5 | 3.4 | -13.2 | 0.7 | -15.9 | 3022 |
| El. Ind. Appar. | -38.4 | 0.9 | -37.5 | 0.0 | -38.4 | 815 |
| Communications Equipment | -55.4 | 1.7 | -53.7 | 0.0 | -38.4 | 265 |
| Other Trans. Equip. | -45.2 | 0.3 | -44.9 | 0.8 | -44.4 | 334 |
| Prof. \& Scientific Instruments | -64.9 | 0.9 | -64.0 | 0.1 | -64.9 | 547 |
| Misc. Instruments | -38.2 | 3.1 | -35.1 | 0.7 | -37.5 | 360 |
| Misc. Manufacturing | 8.5 | 3.1 | -5.4 | 1.3 | -7. 2 | 793 |
| Air Transportation | $\frac{-17.7}{-546.2}$ | $\frac{6.5}{0.2}$ | $\frac{-11.2}{-526.0}$ |  | -5 $\frac{-6.3}{19.7}$ | 11768 |
| Total | -546.2 | 20.2 | -526.0 | 15.3 | -519.7 | 11394 |

The 10 military-related industries in 1987 accounted for nearly $\$ 2.2$
billion of military procurement expenditures and nearly 20 percent of their
total output in Minnesota. In four of the initial 75 industries, the military purchases accounted for 50 percent or more of each industry's output.

Direct purchases by state and local governments and households are concentrated in the trade, real estate and service sectors, as summarized below:

| Industry Group | Purchases by Spending Option |  |  |  |  | Industry Output |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |  |
|  | --million dollars-- |  |  |  |  |  |
| New Construction | -5.8 | 108.2 | 102.4 | 0.0 | -5.8 | 3555 |
| Wholesale Trade | 0.0 | 29.6 | 29.6 | 32.2 | 32.2 | 730 |
| Eating and Drinking Places | 0.0 | 16.1 | 16.1 | 52.6 | 52.6 | 5303 |
| Other Retail | 0.0 | 44.1 | 44.1 | 115.1 | 115.1 | 9350 |
| Real Estate | -3.7 | 63.4 | 59.7 | 159.9 | 156.2 | 16996 |
| Hotels \& Lodging | 0.0 | 5.6 | 5.6 | 9.0 | 9.0 | 1101 |
| Business Services | -0.2 | 14.2 | 15.6 | 35.3 | 35.0 | 3876 |
| Hospitals | 0.0 | 66.2 | 66.2 | 34.9 | 34.9 | 2943 |
| Medical Services | -1.4 | 107.1 | 105.7 | 66.1 | 64.7 | 6306 |
| Other Services NEC | 0.0 | 7.0 | 7.0 | 20.7 | 20.7 | 1750 |
| Total | $-1 \overline{1.1}$ | $46 \overline{1.5}$ | 450.4 | $5 \overline{25.8}$ | 514.7 | 51907 |

The projected increases in state and local government and personal spending are slightly larger in absolute terms then the projected 25 percent reduction in military spending because of an initial conversion "dividend" in both state and local and personal consumption expenditures that would be forthcoming from the reduction in military spending. The proportion of total
federal outlays to Minnesota state and local governments is higher than its proportion of total US military procurement expenditures. This conversion dividend of $\$ 215 \mathrm{million}$ could be, and is $11 k e l y$ to be used to rebuild a declining infrastructure and aid in the financing of new educational improvements. A conversion dividend would accrue also from a proportional tax reduction that would exceed the reduction in military spending by $\$ 150.8$ million. The reduced taxes that result in higher personal consumption expenditures (Option 4).

The net result of the combined military spending reduction and increases In public services and personal spending would be strongly positive in the construction, trade and private services sectors, as shown below:

|  | Purchases by Spending Option |  |  |  |  | Industry Output |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry Group | 1 | 2 | 3 | 4 | 5 |  |
| --million dollars-- |  |  |  |  |  |  |
| Manufacturing, Air |  |  |  |  |  |  |
| Transportation | -546.2 | 20.2 | -526.0 | 15.3 | -570.7 | 11394 |
| Constr., Trade, Real Private Services | -11.1 | 461.5 | 450.4 | 525.8 | 514.7 | 51907 |
| Other Industry | -48.7 | 339.3 | 290.6 | 215.7 | 206.8 | 81392 |
| Total | -606.0 | 821.0 | 215.0 | 756.8 | 150.8 | $1 \overline{44693}$ |

Economic Implications of Alternative Spending Scenarios
The bottom line in estimating the economic effects of any spending option is the total change in employment, labor earnings, value added, and industry output associated with the change in spending. Total change in the four economic indicators associated with each of the six spending options is summarized for a 10 -industry breakdown of the 1987 Minnesota economy in Tables 3 through Table 7. The series of five tables are derived from a more complete 75-industry breakdown of each of the five spending options, as presented in Tables 3A to 7A in Appendix A. The corresponding 75-industry coverage of the 10 industry groups is shown in Appendix $B$.

The direct effect of a proposed expenditure change is simply the initial
change in industry output requirements. The indirect effect is the accumulation of expenditures over a period of several years resulting from (1) the backward linkages of producing sectors to local input-supplying industries, (2) the income payments received by the primary input sectors--households, businesses and governments--from the producing sectors, and (3) the final purchases of households, businesses and goverments. The total effect is the sum of the direct effect and the indirect effect. Reduced military spending

Economic effects of a 25 -percent reduction in military procurement in Minnesota--Option 1 -start with a proposed $\$ 606$ million reduction in final purchases of Minnesota industry outputs. The direct expenditure reductions would be concentrated in durable goods manufacturing, as shown in Table 2 . Related industry employment would be reduced by 6.8 thousand jobs. Labor earnings and value added levels would be reduced by $\$ 240.8 \mathrm{milli}$ on and $\$ 306.4$ million, respectively.

Because of strong interindustry linkages originating from the military-dependent durable goods manufacturing industries, the long-term indirect effects of the military expenditures are large, ranging from 3.2 for labor earnings to 4.4 for industry employment. The labor earnings ratio is small because of high earnings per worker in the directly affected industries. Thus, the total economic effects, which would peak in the fifth year, are expected to reduce industry employment by 29.1 thousand, and industry output by nearly $\$ 2.3$ billion. Gross state product would be reduced by nearly $\$ 1.2$ billion while overall labor earnings would be reduced by more than $\$ 720$ million.

Increased state and local government expenditures
Economic affects of an increase in state and local services and transfer
payments--Option 2--start with a $\$ 821$ million increase in final purchases of state and local governments in Minnesota, including transfer payments to individuals. The additional outlays by the fourth year would result in an increase of 38.6 thousand jobs, $\$ 878.7 \mathrm{milli}$ on in labor earnings, over 1.54 billion in value added and over $\$ 2.9$ billion in total industry output.

The industry distribution of both the direct and indirect effects of Option 2 are concentrated in the services-producing sectors-especially trade and private services. The real estate industry accounts for above-average outlays because of state support of housing and other private construction, including student housing.

Below-average earnings per worker in the services-producing sectors accounts in part for its low multiplier effects. Also, the interindustry linkages are less strong because of the exclusion of public goods production from the interacting sectors. The Option 2 multipliers range from 3.2 for labor earnings to 3.8 for value added.

The net economic effect of the combined 25 -percent reduction in military procurement and $\$ 761.3 \mathrm{million}$ increase in government outlays is the difference in the values derived from Option 1 and Option 2. The differences are generally positive, except for durable goods manufacturing.

A unique and important result of this analysis is the clear indication of a large job loss following a 25 percent reduction in military procurement in durable goods manufacturing-a sector now experiencing large increases in export market demand. This sector also faces an increasingly tight labor market.

## Increased personal consumption expenditures

Economic effects of an increase in personal consumption expenditures-Option 4--start again with a $\$ 756.8$ million increase in final purchases,
including a large allocation for private housing. Again, the increase in direct expenditures is concentrated in the trade, real estate and private services sectors. Large indirect effects also occur in the construction sector because of the initial increase in housing demand.

Option 4 multipliers differ only slightly from the Option 2 multipliers, ranging from 3.0 for employment to 3.5 for labor earnings. Because of generally lower earnings per worker in the trade and private services sectors, the Option 4 multipliers, like the Option 2 multipliers, are smaller than the Option 1 multipliers, as shown below:

| Option | Employ <br> ment | Labor <br> Earnings | Value <br> Added | Gross <br> Output |
| :---: | :---: | :---: | :---: | :---: |
| 2 | $\frac{4.4}{2.2}$ | $\frac{3.2}{4.2}$ |  | 4.0 |
| 4 | 3.0 | 3.2 | 3.8 | 3.7 |
| 4 | 3.0 | 3.5 | 3.2 | 3.4 |

Economic effects of a reduction in military procurement and an increase in personal consumption expenditures--0ption 5--start from an initial difference of $\$ 150.8$ milifon in direct final purchases-the conversion dividend. Net negative differences occur more frequently among individual groups in Option 5 than in Option 3. Again, much of negative difference is concentrated in durable goods manufacturing.

In summary, Option 5 provides lower positive differences in industry employment, labor earnings and gross output than Option 3, as shown below.

| Option | Employ | Labor | Value | Gross |
| :---: | :---: | :---: | :---: | :---: |
|  | $\frac{\text { ment }}{(1000)}$ | $\frac{\text { Earnings }}{(m f 1 . s)}$ | $\frac{\text { Added }}{(\mathrm{mil} \mathrm{~S})}$ | $\frac{\text { Output }}{(\min s)}$ |
| 1 | -29.1 | (mi1.8) | -1212.5 | -2245.8 |
| 2 | 38.6 | 878.7 | 1543.5 | 2912.9 |
| 3 | 9.4 | 157.9 | 332.1 | 667.1 |
| 4 | 37.2 | 765.4 | 1456.3 | 2632.3 |
| 5 | 7.5 | 19.5 | 228.2 | 335.5 |

However, the value-added difference in Option 5 is larger than in Option 3,
which again shows the importance of large indirect effects associated with high levels of interindustry linkage.

Earnings, value added and gross output per worker
Each of the three direct spending options has a unique set of industry output requirements, which, in turn, account for differences in earnings, value added and gross output per worker, as shown in Table 8. The military spending option, because of its concentration in the high-earnings durable goods manufacturing sector, is characterized by high productivity per worker. Also, each of the three indicators is well above industry per worker values. The total spending options, because of the similarity of occupational and earnings distributions among the indirectly affected industries, are much more alike in their average values than is the case with their values in the corresponding direct spending options.

Not included in Table 8 is a corresponding set of long-term productivity per worker estimates. Military spending is concentrated in advanced weaponary for which any return on investment would be difficult to define and estimate. Personal spending is largely, if not entirely, for consumption purposes. It, also, is unlikely to contribute to long-term productivity gains. State and local government spending on infrastructure and education, on the other hand, could have measurable returns to individuals and society. Thus, the shift from military to civilian spending in Minnesota could result in an increase, rather than a decrease, in total employment and, also, in total investment.

In summary, the Minnesota economy would benefit from the release of six to seven thousand workers in military-related durable goods manufacturing into an already tight labor market. If a quick and easy transition from military to civilian jobs were to occur, the military procurement reduction would add over $\$ 158$ million in labor earnings, up to 9000 new jobs, $\$ 349$ miliion in gross
state product, and $\$ 667$ million billion in industry output. Thus, the conversion dividend would be strongly positive during an upturn of the business cycle like the one now experienced by Minnesota industry. This transition to a civilian economy could be facilitated, of course, through well-targeted job retraining and related programs.

If the reduced military procurement spending were to occur during a downturn of the business cycle, the transition from military to civilian production would become more difficult. Job mobility would be reduced along with total employment in the cyclically-sensitive durable goods manufacturing and other military-support industries. The actual changes in emplyoment due to the reduced military spending would approach the simulated changes in employment and related economic values cited earlier. Thus, the shock of economic conversion would be heightened by the added shock of a business recession.

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Table 1. Direct spending in selected economic conversion scenarios: Minnesota, 1987

|  | Industry | Reduce Military 1 | increase Total 2 | Pub Serv Net $3$ | Reduce Total 4 | t 5 | No Changep Spending 6 | berv justed 7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) |
| 1 | Agr., for. | 0.0 | 3.6 | 3.6 | 3.0 | 3.0 | 2.6 | 2.6 |
| 2 | Mining | -0.3 | 5.9 | 5.6 | 0.0 | -0.3 | 4.1 | 4.4 |
| 3 | Constructi | -8.8 | 121.3 | 112.5 | 0.0 | -8.8 | 80.8 | 89.5 |
| 4 | Mnfg., Non | -15.2 | 91.5 | 76.3 | 62.8 | 47.6 | 52.4 | 67.5 |
| 5 | Mnfg., Dur | -541.0 | 98.9 | -442.1 | 11.6 | -529.3 | -468.0 | 73.0 |
| 6 | Trancommpu | -22.4 | 50.9 | 28.5 | 56.7 | 34.3 | 15.1 | 37.6 |
| 7 | Trade | 0.0 | 89.9 | 89.9 | 199.8 | 199.8 | 66.3 | 66.3 |
| 8 | FinInsReal | -3.7 | 85.3 | 81.5 | 217.1 | 213.3 | 59.2 | 63.0 |
| 9 | Private Se | -14.6 | 267.4 | 252.8 | 197.2 | 182.6 | 182.8 | 197.4 |
| 10 | Government | 0.0 | 6.4 | 6.4 | 8.6 | 8.6 | 4.7 | 4.7 |
|  | Total | -606.0 | 821.0 | 215.0 | 756.8 | 150.8 | -0.0 | 606.0 |

Table 2. Total state and local government and household purchases of specified industry output: Minnesota, 1987

| Industry | Education | Goods and Health, wel, san | Services Public Safety | Other | New Con-struction,0th | State \& Local Total | Personal Consumption Exp | Alterna- <br> tive 2 Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) |
| 1 Agr., for. | 0.4 | 0.7 | 0.0 | 0.0 | 0.8 | 1.9 | 1.0 | 2.9 |
| 2 Mining | 0.1 | 0.1 | 0.0 | 0.0 | 4.2 | 4.3 | 0.0 | 4.3 |
| 3 Constructi | 4.7 | 4.1 | 0.0 | 0.4 | 79.3 | 88.6 | 0.0 | 88.6 |
| 4 Mnfg., Non | 3.8 | 9.4 | 0.1 | 0.2 | 56.0 | 69.4 | 3.1 | 72.5 |
| $5 \mathrm{Mnfg} .$. Dur | 8.0 | 25.6 | 0.2 | 0.2 | 17.7 | 51.7 | 16.3 | 68.0 |
| 6 TrancommPu | 6.2 | 9.1 | 0.0 | 0.2 | 8.0 | 23.5 | 14.6 | 38.1 |
| 7 Trade | -1.6 | 9.8 | 0.0 | 0.1 | 9.3 | 17.5 | 50.6 | 68.1 |
| 8 fininsReal | 0.7 | 6.8 | 0.0 | 0.3 | 2.2 | 10.0 | 50.8 | 60.8 |
| 9 Private Se | 1.7 | 115.3 | 0.0 | 0.2 | 30.6 | 147.8 | 44.0 | 191.8 |
| 10 Government | 84.5 | 135.4 | 2.2 | 1.5 | 0.2 | 223.9 | 2.0 | 225.8 |
| Total | 108.5 | 316.2 | 2.7 | 3.0 | 208.3 | 638.7 | 182.3 | 821.0 |
| Govt indus | 84.2 | 133.5 | 2.2 | 1.4 | 0.0 | 221.3 | 0.0 | 221.3 |

Table 3. Economic effects of a 25 percent reduction in military procurement: Minnesota

|  | Industry | Employment Direct Indirect |  | Total | Direct | Earnings Indirect | Total | Value Added Direct Indirect |  | Total | Gross Output <br> Direct Indirect |  | Tot |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (no.) | (no.) | (no.) | (mit.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) |
| 1 | Agr., for. | 0 | -179 | -179 | 0.0 | -1.5 | -1.5 | 0.0 | -8.3 | -8.3 | 0.0 | -30.6 | - 30.6 |
| 2 | Mining | -4 | - 6 | -11 | -0.1 | -0.2 | -0.3 | -0.2 | -0.4 | -0.5 | -0.3 | -0.6 | -0.9 |
| 3 | Constructi | -76 | -1138 | - 1214 | -3.0 | -46.4 | -49.4 | -3.5 | -54.0 | -57.5 | -8.8 | -143.2 | -152.0 |
| 4 | Mnfg., Non | -81 | -739 | -820 | -1.9 | -20.7 | -22.6 | -3.3 | -33.9 | -37.2 | -15.2 | -133.7 | -148.9 |
| 5 | Mnfg., Dur | -6259 | -1192 | -7451 | - 224.3 | -47.8 | -272.1 | -278.0 | -76.8 | -354.8 | -541.0 | -174.6 | -715.6 |
| 6 | Trancormpu | - 160 | -1173 | -1333 | -5.3 | -38.3 | -43.7 | -8.3 | -75.0 | -83.2 | -22.4 | -153.8 | -176.2 |
| 7 | Trade | - | -7923 | -7923 | 0.0 | -117.8 | -117.8 | 0.0 | -199.5 | -199.5 | 0.0 | -317.4 | - 317.4 |
| 8 | FinInsReal | -6 | -1898 | -1904 | -0.1 | -47.6 | -47.6 | -3.0 | -235.2 | -238.2 | -3.7 | -329.2 | -332.9 |
| 9 | Private Se | -250 | -6703 | -6954 | -6.1 | -124.3 | -130.4 | - 10.1 | -184.8 | -194.9 | -14.6 | -312.1 | -326.7 |
| 10 | Government | 0 | -1342 | -1342 | 0.0 | -35.5 | -35.5 | 0.0 | -37.3 | -37.3 | 0.0 | -44.6 | -44.6 |
| 11 | Total | -6837 | -22293 | -29131 | -240.8 | -480.1 | -720.8 | -306.4 | . 905.1 | -1211.5 | -606.0 | -1639.8 | -2245.8 |

Table 4. Economic effects of a tax-adjusted increase in state and local government services: Minnesota

| Industry | Employment Direct Indirect |  | Total | Direct | Earnings Indirect | Total | Value Added <br> Direct Indirect |  | Total | Gross Output <br> Direct Indirect |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (no.) | (no.) | (no.) | (mil.s) | (mil.s) | (mil.s) | (mil.\$) | (mil. \$) | (mil.\$) | (mil.\$) | (mil.s) | (mil. \$) |
| 1 Agr., for. | 58 | 245 | 303 | 0.7 | 2.0 | 2.7 | 1.6 | 11.1 | 12.7 | 3.6 | 41.1 | 44.6 |
| 2 Mining | 62 | 18 | 80 | 1.8 | 0.6 | 2.4 | 3.3 | 1.1 | 4.4 | 5.9 | 1.8 | 7.7 |
| 3 Constructi | 910 | 2130 | 3040 | 38.1 | 88.2 | 126.3 | 44.5 | 102.9 | 147.4 | 121.3 | 277.7 | 399.0 |
| 4 Mnfg ., Non | 461 | 895 | 1355 | 12.2 | 25.4 | 37.6 | 20.9 | 41.7 | 62.6 | 91.5 | 165.1 | 256.6 |
| $5 \mathrm{Mnfg} ., \mathrm{Dur}$ | 1018 | 2201 | 3219 | 29.2 | 70.8 | 100.0 | 39.6 | 95.7 | 135.3 | 98.9 | 218.6 | 317.4 |
| 6 Trancommpu | 460 | 1491 | 1951 | 13.7 | 48.3 | 62.0 | 26.1 | 94.4 | 120.5 | 50.9 | 195.4 | 246.3 |
| 7 Trade | 2366 | 9474 | 11840 | 35.0 | 143.5 | 178.5 | 58.3 | 243.3 | 301.6 | 89.9 | 383.4 | 473.3 |
| 8 FinlnsReal | 417 | 2319 | 2736 | 9.8 | 57.9 | 67.7 | 63.4 | 275.8 | 339.2 | 85.3 | 388.9 | 474.2 |
| 9 Private Se | 4817 | 7684 | 12500 | 113.6 | 147.3 | 261.0 | 153.7 | 223.1 | 376.8 | 267.4 | 372.9 | 640.3 |
| 10 Government | 81 | 1450 | 1531 | 2.2 | 38.5 | 40.7 | 2.5 | 40.6 | 43.0 | 6.4 | 47.0 | 53.4 |
| 11 Total | 10648 | 27906 | 38555 | 256.3 | 622.5 | 878.7 | 413.8 | 1129.7 | 1543.5 | 821.0 | 2091.9 | 2912.9 |

Table 5. Economic effects of combined military spending reductions and state local government increases: Minnesota

| Industry | Direct | loyment ndi rect | Total | Direct | Earnings Indirect | Total |  | lue Added Indirect | Total | $\begin{gathered} \text { Gre } \\ \text { Direct } \end{gathered}$ | Ss Output Indirect | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (no.) | (no.) | (no.) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) |  |
| 1 Agr., for. | $58$ | 67 | 125 | 0.7 | 0.5 | 1.3 | ( 1.6 | (mis 2.9 | ( 4.5 | (mil. 3.6 | (mi 10.5 | (mi 14.5 |
| 2 Mining | 57 | 12 | 69 | 1.7 | 0.4 | 2.1 | 3.1 | 0.8 | 3.9 | 5.6 | 9.9 | 6.8 |
| 3 Constructi | 835 | 992 | 1826 | 35.1 | 41.8 | 76.9 | 41.0 | 48.9 | 89.8 | 112.5 | 134.5 | 247.8 |
| 4 Mnfg., Non | 379 | 156 | 535 | 10.3 | 4.7 | 15.0 | 17.6 | 7.8 | 25.4 | 76.3 | 331.4 | 107.7 |
| 5 Mnfg.: Dur | - 5242 | 1009 | . 4233 | -195.1 | 23.0 | -172.1 | -238.4 | 18.9 | - 219.5 | -44.1 | 44.0 | -398.1 |
| 6 Trancommpu | 300 | 318 | 618 | 8.3 | 10.0 | 18.3 | 17.8 | 19.5 | 37.3 | 28.5 | 41.6 | 70.1 |
| 7 Trade | 2366 | 1551 | 3917 | 35.0 | 25.6 | 60.7 | 58.3 | 43.7 | 102.0 | 89.9 | 66.0 | 155.9 |
| 8 finlnsReal | 451 | 421 | 831 | 9.7 | 10.3 | 20.0 | 60.4 | 40.6 | 101.0 | 81.5 | 59.7 | 141.3 |
| 9 Private Se | 4566 81 | 980 108 | 5547 189 | 107.5 | 23.0 | 130.6 | 143.6 | 38.3 | 181.9 | 252.8 | 60.9 | 313.6 |
| 11 Total | 3819 | 5613 | 9424 | 15.5 | 142.4 | 157.2 | 107.5 | 224.7 | 332.1 | 615.4 | 22.4 | 867.7 |

Table 6. Economic effects of a tax-adjusted increase in personal consumption expenditures: Minnesota

| Industry | Direct | ployment ndirect | Total | Direct | Earnings Indirect | Total |  | lue Added indirect | Total |  | ss Output Indirect | Tota |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (no.) | (no.) | (no.) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) |  |  |
| $1 \mathrm{Agr} .$, for. | 19 | 279 | 298 | 0.2 | 2.3 | 2.4 | (mil.s) 0.7 | (midis | (mis.4 | (mil.s) ${ }_{3}$ |  | (mil.s) 50.3 |
| 2 Mining | 0 | 11 | 11 | 0.0 | 0.3 | 0.3 | 0.0 | 0.6 | 0.6 | 0.0 | 1.0 | 1.0 |
| 3 Constructi | 0 | 2025 | 2025 | 0.0 | 83.7 | 83.7 | 0.0 | 97.6 | 97.6 | 0.0 | 262.6 | 262.6 |
| 4 Mnfg., Non | 346 | 819 | 1165 | 8.5 | 22.9 | 31.4 | 13.8 | 37.4 | 51.2 | 62.8 | 149.4 | 212.2 |
| $5 \mathrm{Mnfg} ., \mathrm{Dur}$ | 116 | 1914 | 2030 | 3.2 | 60.6 | 63.9 | 4.5 | 81.6 | 86.1 | 11.6 | 185.2 | 196.9 192.6 |
| 6 IranCommpu | 438 | 1318 | 1756 | 13.9 | 43.3 | 57.2 | 27.9 | 85.6 | 113.4 | 56.7 | 173.7 | 230.4 |
| 7 Trade | 5784 | 7990 | 13774 | 76.6 | 121.2 | 197.9 | 126.2 | 207.4 | 333.6 | 199.8 | 327.2 | 527.0 |
| 8 FinlinsReal | 1083 | 2205 | 3289 | 25.5 | 55.5 | 81.0 | 161.2 | 254.1 | 415.3 | 217.1 | 361.4 | 578.4 |
| 9 Private Se | 4592 | 6866 | 11458 | 81.5 | 127.9 | 209.4 | 110.5 | 193.9 | 304.4 | 197.2 | 323.8 | 521.0 |
| 10 Government |  | 1281 | 1440 | 4.1 | 34.2 | 38.2 | 4.6 | 36.1 | 40.7 | 8.6 | 43.9 | 52.5 |
| 11 Total | 12537 | 24708 | 37245 | 213.5 | 551.9 | 765.4 | 449.4 | 1006.8 | 1456.3 | 756.8 | 1875.5 | 2632.3 |

Table 7. Economic effects of combined military spending reductions and personal expenditure increases: Minnesota

| Industry | Direct | ployment ndirect | Total | Direct | Earnings Indirect | Total | $\underset{\text { Direct }}{\mathrm{Va}}$ | ue Added Indirect | Total | Direct | s Output Indirect | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (no.) | (no.) | (no.) | (mil.s) | (mil.s) | (mil. \$ ${ }^{\text {c }}$ | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) |
| 1 Agr., for. | 19 | 100 | 119 | 0.2 | 0.8 | 1.0 | 0.7 | 4.4 | 5.1 | 3.0 | 16.7 | 19.7 |
| 2 Mining | -4 | 4 | - | -0.1 | 0.1 | 0.0 | -0.2 | 0.2 | 0.0 | -0.3 | 0.4 | 0.1 |
| 3 Constructi | -76 | 887 | 812 | -3.0 | 37.3 | 34.3 | -3.5 | 43.6 | 40.1 | -8.8 | 119.4 | 110.7 |
| 4 Mnfg., Non | 265 | 80 | 345 | 6.5 | 2.2 | 8.7 | 10.5 | 3.5 | 14.0 | 47.6 | 15.7 | 63.3 |
| 5 Mnfg., Dur | . 6143 | 722 | - 5422 | -221.0 | 12.8 | -208.2 | -273.5 | 4.8 | -268.7 | -529.3 | 10.6 | -518.7 |
| 6 Trancommpu | 278 | 145 | 423 | 8.6 | 5.0 | 13.6 | 19.6 | 10.6 | 30.2 | 34.3 | 19.9 | 54.1 |
| 7 Trade | 5784 | 67 | 5851 | 76.6 | 3.4 | 80.0 | 126.2 | 7.8 | 934.1 | 199.8 | 9.8 | 209.7 |
| 8 FinlnsReal | 1077 | 307 | 1384 | 25.5 | 7.9 | 33.4 | 158.1 | 19.0 | 177.1 | 213.3 | 32.2 | 245.5 |
| 9 Private Se | 4341 | 162 | 4504 | 75.5 | 3.5 | 79.0 | 100.4 | 9.1 | 109.5 | 182.6 | 11.7 | 194.3 |
| 10 Government | 159 5699 | -61 | 98 | 4.1 | -1.3 | 2.7 | 4.6 | -1.2 | 3.4 | 8.6 | -0.8 | 7.8 |
| 11 Total | 5699 | 2415 | 8114 | -27.3 | 71.8 | 44.6 | 143.0 | 101.8 | 244.8 | 150.8 | 235.6 | 386.4 |

Table 8. Earninga, value added and induatry output per worker, by apending option, Minnesota: 1987-1992

| Average per worker | $\begin{gathered} \text { All } \\ \text { induatry } \end{gathered}$ | Military Diract | Spending Total | Domestic Direct | Speading Tocal | Tax Cut Direct | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (thou.\$) | (thou.\$) | (thou. $\$$ | (thou.\$) | (thou.S) | (thou.\$) |  |
| (thou.\$) (thou. \$) |  |  |  |  |  |  |  |
| Earnings: |  |  |  |  |  |  |  |
| All industry | 21.5 | 35.2 | 24.7 | 24.1 | 22.8 | 17.0 | 20.6 |
| Mnfg., durablea | 29.3 | 35.8 | 36.5 | 28.7 | 31.1 | 27.6 | 31.5 |
| Value Added: |  |  |  |  |  |  |  |
| All Industry | 36.9 | 44.8 | 41.6 | 38.9 | 40.0 | 35.8 | 39.1 |
| Mnfg., durables | 38.4 | 44.4 | 47.6 | 38.9 | 42.0 | 38.8 | 42.4 |
| Gross Output: |  |  |  |  |  |  |  |
| All Industry | 67.9 | 88.6 | 77.0 | 77.1 | 75.6 | 60.4 | 70.7 |
| Mnfg., durables | 89.6 | 86.4 | 96.0 | 97.2 | 98.6 | 100.0 | 97.0 |

## APPENDIX A: Direct, Indirect (and Induced) and Total Economic Effects of Five Spending Options: Minnesota

Table 1A. Direct spending in selected economic conversion scenarios: Minnesota, 1987.

Table 2A. Total state and local government and household purchases of specified industry output: Minnesota, 1987.

Table 3A. Economic effects of a 25 percent reduction in military procurement: Minnesota.

Table 4A. Economic effects of a tax-adjusted increase in state and local government services: Minnesota.

Table 5A. Economic effects of combined military spending reductions and state and local government increases: Minnesota.

Table 6A. Economic effects of a tax-adjusted increase in personal consumption expenditures: Minnesota.

Table 7A. Economic effects of combined military spending reductions and personal expenditure increases: Minnesota.

Table 1A. Direct spending in selected economic conversion scenarios: Minnesota, 1987

| Industry |  | Reduce Military 1 | Increase Total 2 | Pub Net | Reduce Taxes Total Net |  | No ChangePub Serv Spending Adjusted |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total |  |  | - |  | J 7 |
|  |  |  | (mil. \$) | (mil. ${ }^{\text {s) }}$ | ) (mil. \$) | (mil. \$ ) | (mil. \$ ) | (mil.\$) | (mil. \$ |
| 1 | Livestock | 0.0 | 0.9 | 0.9 | 2.1 | 2.1 | 0.7 | 0.7 |
| 2 | Food\&Feed | 0.0 | 0.8 | 0.8 | 0.8 | 0.8 | 0.6 | 0.6 |
| 3 | Ag S Fr Fs | 0.0 | 1.9 | 1.9 | 0.1 | 0.1 | 1.4 | 1.4 |
| 4 | Iron Ore M | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 5 | Oth Metal | -0.3 | 0.0 | -0.3 | 0.0 | -0.3 | -0.3 | 0.0 |
| 6 | Coal Mine | 0.0 | 0.2 | 0.2 | 0.0 | 0.0 | 0.1 | 0.1 |
| 7 | Petr8Nt Gs | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 8 | Stne, Cly, G | 0.0 | 5.7 | 5.7 | 0.0 | 0.0 | 4.2 | 4.2 |
| 9 | Chm Fer Mn | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 10 | New Constr | -5.8 | 108.2 | 102.4 | 0.0 | -5.8 | 74.1 | 79.9 |
| 11 | Maint\&Repr | - 3.0 | 13.1 | 10.1 | 0.0 | -3.0 | 6.7 | 9.7 |
| 12 | Ordnance | -170.9 | 0.0 | -170.8 | 0.0 | -170.8 | -170.8 | 0.0 |
| 13 | Meat Prods | -3.3 | 6.8 | 3.5 | 13.0 | 9.7 | 1.7 | 5.0 |
| 14 | Dairy Prod | -1.6 | 4.3 | 2.8 | 6.8 | 5.2 | 1.6 | 3.2 |
| 15 | Grain Mill | -3.7 | 0.7 | -3.0 | 1.5 | -2.2 | -3.2 | 0.5 |
| 16 | Food NEC | -3.4 | 10.4 | 7.0 | 19.3 | 15.9 | 4.2 | 7.7 |
| 17 | Textiles | -0.0 | 0.6 | 0.6 | 0.1 | 0.0 | 0.4 | 0.5 |
| 18 | Apparel\& R | - $\quad 0.8$ | 2.6 | 1.7 | 3.1 | 2.2 | 1.1 | 1.9 |
| 19 | Logging | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 20 | Other Wood | d 0.0 | 5.2 | 5.2 | 0.2 | 0.2 | 3.9 | 3.9 |
| 21 | Furn \& Fix | - -0.5 | 2.1 | 1.6 | 1.3 | 0.8 | 1.0 | 1.5 |
| 22 | Paper\&Alld | d -1.1 | 3.1 | 2.0 | 0.3 | -0.8 | 1.2 | 2.3 |
| 23 | Print\&Publ | -0.3 | 6.6 | 6.3 | 4.8 | 4.5 | 4.6 | 4.9 |
| 24 | Chem\&Allid | d -0.3 | 21.6 | 21.3 | 5.2 | 5.0 | 15.7 | 15.9 |
| 25 | Petrl Refn | -0.6 | 30.7 | 30.1 | 7.7 | 7.1 | 22.0 | 22.6 |
| 26 | Rubber\&P(s | -0.0 | 3.7 | 3.7 | 0.1 | 0.1 | 2.7 | 2.7 |
| 27 | Leather Pr | - 0.0 | 0.3 | 0.3 | 0.9 | 0.9 | 0.3 | 0.3 |
| 28 | Glass, Ston | -0.1 | 25.2 | 25.1 | 0.3 | 0.3 | 18.5 | 18.6 |
| 29 | Ferr Metal | -0.0 | 6.9 | 6.9 | 0.0 | -0.0 | 5.1 | 5.1 |
| 30 | Prm Met NE | 0.0 | 2.2 | 2.2 | 0.0 | 0.0 | 1.6 | 1.6 |
| 31 | Fab Met NE | -2.5 | 29.7 | 27.2 | 0.5 | -2.0 | 19.5 | 21.9 |
| 32 | Computers | -90.5 | 0.3 | -90.2 | 0.1 | -90.4 | -90.3 | 0.2 |
| 33 | Oth Ofc Eq | - 0.3 | 0.5 | 0.2 | 0.1 | -0.2 | 0.1 | 0.4 |
| 34 | Con Min Eq | -0.5 | 0.6 | 0.0 | 0.0 | -0.5 | -0.1 | 0.4 |
| 35 | Nonelc NEC | -16.5 | 3.4 | -13.2 | 0.7 | -15.9 | -14.1 | 2.5 |
| 36 | Elc Ind Ap | -38.4 | 0.9 | - 37.5 | 0.0 | -38.4 | -37.8 | 0.7 |
| 37 | House Appl | - 0.0 | 0.6 | 0.6 | 0.3 | 0.3 | 0.4 | 0.4 |
| 38 | Comm Equip | -55.4 | 1.7 | -53.7 | 0.2 | -55.2 | -54.2 | 1.3 |
| 39 | Elc Cmp NE | -2.1 | 0.1 | -1.9 | 0.3 | -1.8 | -2.0 | 0.1 |
| 40 | Misc Elc E | -3.2 | 5.3 | 2.1 | 2.1 | -1.1 | 0.7 | 3.9 |
| 41 | Motor Vehe | -2.8 | 3.0 | 0.1 | 2.0 | -0.8 | -0.6 | 2.2 |
| 42 | Oth Tran E | -45.2 | 0.3 | -44.9 | 0.8 | -44.4 | -45.0 | 0.2 |
| 43 | Prof\&Sen I | -64.9 | 0.9 | -64.0 | 0.1 | -64.9 | -64.3 | 0.7 |
| 44 | Med Instrm | -0.3 | 3.6 | 3.4 | 0.6 | 0.3 | 2.4 | 2.7 |
| 45 | Misc Instr | - 38.2 | 3.1 | -35.1 | 0.7 | -37.5 | - 35.9 | 2.3 |
| 46 | Misc Manuf | -8.5 | 3.1 | -5.4 | 1.3 | -7.2 | -6.2 | 2.3 |
| 47 | Railrd Trn | - 0.0 | 2.0 | 2.0 | 1.5 | 1.5 | 1.5 | 1.5 |
| 48 | Lel Transp | 0.0 | 3.8 | 3.8 | 2.4 | 2.4 | 2.8 | 2.8 |
| 49 | Trck Wareh | - 0.0 | 9.8 | 9.8 | 3.4 | 3.4 | 7.3 | 7.3 |
| 50 | Wtr \& Pipe | - 0.0 | 1.6 | 1.6 | 1.3 | 1.3 | 1.2 | 1.2 |
| 51 | Air Transp | -17.7 | 6.5 | -11.2 | 11.4 | -6.3 | -12.9 | 4.8 |
| 52 | Trans Serv | -0.0 | 0.1 | 0.1 | 0.2 | 0.2 | 0.1 | 0.1 |
| 53 | Comm Servi | -1.6 | 7.5 | 5.9 | 12.7 | 11.1 | 3.9 | 5.5 |
| 54 | Elec Utily | - 3.1 | 13.0 | 9.9 | 13.7 | 10.6 | 6.5 | 9.6 |
| 55 | Gas Utilit | -0.0 | 6.0 | 6.0 | 9.0 | 9.0 | 4.4 | 4.4 |
| 56 | Watr \& San | 0.0 | 0.6 | 0.6 | 1.0 | 1.0 | 0.5 | 0.5 |
| 57 | Whisl Trad | d 0.0 | 29.6 | 29.6 | 32.2 | 32.2 | 21.9 | 21.9 |
| 58 | Eat\&Drink | 0.0 | 16.1 | 16.1 | 52.6 | 52.6 | 11.9 | 11.9 |
| 59 | Oth Retail | 0.0 | 44.1 | 44.1 | 115.1 | 115.1 | 32.6 | 32.6 |
| 60 | Bnk \& Crdt | 0.0 | 12.2 | 12.2 | 32.9 | 32.9 | 9.0 | 9.0 |
| 61 | Insurance | 0.0 | 9.7 | 9.7 | 24.3 | 24.3 | 7.1 | 7.1 |
| 62 | Real Estat | -3.7 | 63.4 | 59.7 | 159.9 | 156.2 | 43.1 | 46.8 |
| 63 | Htls Lodgn | ก 0.0 | 5.6 | 5.6 | 9.0 | 9.0 | 4.1 | 4.1 |
| 64 | Per \& Repr | -0.2 | 15.8 | 15.6 | 35.3 | 35.0 | 11.4 | 11.7 |
| 65 | Bus Servic | - 10.2 | 14.2 | 4.0 | 2.2 | -8.0 | 0.3 | 10.5 |
| 66 | Prof Serve | -2.3 | 46.3 | 43.9 | 11.2 | 8.9 | 31.8 | 34.2 |
| 67 | Movies\&Amu | 10.0 | 2.5 | 2.5 | 7.2 | 7.2 | 1.9 | 1.9 |
| 68 | Hospitals | 0.0 | 66.2 | 66.2 | 34.9 | 34.9 | 48.9 | 48.9 |
| 69 | Medical NE | -1.4 | 107.1 | 105.7 | 66.1 | 64.7 | 77.7 | 79.1 |
| 70 | Educ Serva | -0.4 | 2.6 | 2.2 | 10.7 | 10.3 | 1.5 | 1.9 |
| 71 | Oth Ser NE | 0.0 | 7.0 | 7.0 | 20.7 | 20.7 | 5.2 | 5.2 |
| 72 | Fed Gov En | 10.0 | 1.8 | 1.8 | 2.5 | 2.5 | 1.3 | 1.3 |
| 73 | S\&L Gov En | 10.0 | 2.2 | 2.2 | 6.1 | 6.1 | 1.6 | 1.6 |
| 74 | Scrap, Seco | 0.0 | 2.3 | 2.3 | 0.0 | 0.0 | 1.7 | 1.7 |
| 75 | Gov Indust | - 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
|  | Total | -606.0 | 821.0 | 215.0 | 756.8 | 150.8 | -0.0 | 606.0 |

Table 2A. Total state and local government and household purchases of specified industry output: Minnesota, 1987

| Industry | Education | Goods and Health, wel, san | Services Public Safety | Other | New Con-struction,0th | State \& Local Total | Personal Consumption Exp | Alternative 2 Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (mil.\$) | (mil.s) | (mil. \$) | (mil.s) | (mil.\$) | (mil. ${ }^{\text {s }}$ ) | (mil.\$) | (mil.\$) |
| 1 Livestock | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.1 | 0.6 | 0.8 |
| 2 Food\&Feed | 0.2 | 0.2 | 0.0 | 0.0 | 0.0 | 0.4 | 0.4 | 0.8 |
| 3 AgS Fr Fs | 0.2 | 0.4 | 0.0 | 0.0 | 0.8 | 1.3 | 0.0 | 1.4 |
| 4 Iron Ore M | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 5 Oth Metal | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 6 Coal Mine | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.1 |
| 7 Petr8Nt Gs | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 8 Stne, Cly, G | 0.0 | 0.0 | 0.0 | -0.0 | 4.2 | 4.2 | 0.0 | 4.2 |
| 9 Chm Fer Mn | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 10 New Constr | 0.0 | 0.0 | 0.0 | 0.0 | 79.0 | 79.0 | 0.0 | 79.0 |
| 11 Maint\&Repr | 4.7 | 4.1 | 0.0 | 0.4 | 0.2 | 9.6 | 0.0 | 9.6 |
| 12 Ordnance | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 13 Meat Prods | 0.6 | 1.3 | 0.0 | 0.0 | 0.0 | 1.9 | 3.2 | 5.1 |
| 14 Dairy Prod | 0.8 | 0.7 | 0.0 | 0.0 | 0.0 | 1.5 | 1.6 | 3.2 |
| 15 Grain Mill | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.1 | 0.5 | 0.6 |
| 16 Food NEC | 0.8 | 2.1 | 0.0 | -0.0 | 0.0 | 2.9 | 4.0 | 6.9 |
| 17 Textiles | 0.0 | 0.2 | 0.0 | 0.0 | 0.2 | 0.4 | 0.0 | 0.5 |
| 18 Apparet\& R | 0.0 | 1.0 | 0.0 | 0.0 | 0.1 | 1.2 | 0.7 | 1.9 |
| 19 Logging | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 20 Other Wood | 0.1 | 0.0 | 0.0 | 0.0 | 3.7 | 3.8 | 0.1 | 3.8 |
| 21 Furn \& Fix | 0.5 | 0.3 | 0.0 | 0.0 | 0.4 | 1.2 | 0.3 | 1.5 |
| 22 Paper\&Alld | 0.6 | 1.3 | 0.0 | 0.0 | 0.2 | 2.2 | 0.1 | 2.3 |
| 23 Print\&Publ | 2.3 | 1.3 | 0.0 | 0.1 | 0.0 | 3.7 | 1.1 | 4.8 |
| 24 Chem\&Allid | 0.7 | 12.2 | 0.0 | 0.0 | 1.6 | 14.5 | 1.4 | 15.9 |
| 25 Petrl Refn | 1.9 | 3.5 | 0.1 | 0.1 | 14.9 | 20.5 | 3.4 | 23.9 |
| 26 Rubber\&Pts | 0.1 | 1.8 | 0.0 | 0.0 | 0.7 | 2.7 | 0.0 | 2.7 |
| 27 Leather Pr | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.3 |
| 28 Glass, Ston | 0.1 | 1.3 | 0.0 | 0.0 | 16.9 | 18.3 | 0.1 | 18.4 |
| 29 Ferr Metal | 0.0 | 0.0 | 0.0 | 0.0 | 5.0 | 5.1 | 0.0 | 5.1 |
| 30 Prm Met NE | 0.0 | 0.1 | 0.0 | 0.0 | 1.5 | 1.6 | 0.0 | 1.6 |
| 31 Fab Met NE | 0.3 | 0.1 | 0.0 | 0.0 | 21.2 | 21.6 | 0.1 | 21.7 |
| 32 Computers | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.2 | 0.0 | 0.3 |
| 33 Oth Ofe Eq | 0.2 | 0.2 | 0.0 | 0.0 | 0.0 | 0.3 | 0.0 | 0.4 |
| 34 Con Min Eq | 0.0 | 0.4 | 0.0 | 0.0 | 0.0 | 0.4 | 0.0 | 0.4 |
| 35 Nonetc NEC | 0.3 | 0.4 | 0.0 | 0.0 | 1.6 | 2.3 | 0.2 | 2.5 |
| 36 Elc Ind Ap | 0.1 | 0.0 | 0.0 | 0.0 | 0.6 | 0.7 | 0.0 | 0.7 |
| 37 House Appl | 0.0 | 0.1 | 0.0 | 0.0 | 0.1 | 0.3 | 0.1 | 0.4 |
| 38 Comm Equip | 0.1 | 0.0 | 0.0 | 0.0 | 1.1 | 1.2 | 0.1 | 1.3 |
| 39 Elc Cmp NE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 |
| 40 Misc Elc E | 0.2 | 0.7 | 0.0 | 0.0 | 2.5 | 3.4 | 0.6 | 4.0 |
| 41 Motor Vehc | 0.7 | 0.7 | 0.0 | 0.1 | 0.2 | 1.7 | 0.6 | 2.3 |
| 42 Oth Tran E | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.3 |
| 43 ProftSen I | 0.0 | 0.4 | 0.0 | 0.0 | 0.2 | 0.7 | 0.0 | 0.7 |
| 44 Med Instrm | 0.0 | 2.4 | 0.0 | 0.0 | 0.1 | 2.5 | 0.1 | 2.6 |
| 45 Misc Instr | 0.4 | 1.7 | 0.0 | 0.0 | 0.0 | 2.1 | 0.2 | 2.3 |
| 46 Misc Manuf | 0.6 | 0.5 | 0.0 | 0.0 | 0.9 | 2.0 | 0.4 | 2.3 |
| 47 Railrd Trn | 0.1 | 0.2 | 0.0 | 0.0 | 0.8 | 1.1 | 0.5 | 1.6 |
| 48 Lcl Transp | 1.5 | 0.6 | 0.0 | 0.0 | 0.1 | 2.2 | 0.5 | 2.7 |
| 49 Trck Wareh | 0.5 | 0.7 | 0.0 | 0.0 | 5.1 | 6.4 | 1.0 | 7.3 |
| 50 Wtr \& Pipe | 0.1 | 0.3 | 0.0 | 0.0 | 0.5 | 0.8 | 0.3 | 1.1 |
| 51 Air Transp | 0.4 | 1.3 | 0.0 | 0.0 | 0.3 | 2.0 | 3.5 | 5.5 |
| 52 Trans Serv | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 |
| 53 Comm Servi | 0.9 | 0.7 | 0.0 | 0.0 | 0.7 | 2.4 | 2.6 | 5.0 |
| 54 Elec Utily | 1.6 | 4.1 | 0.0 | 0.1 | 0.4 | 6.2 | 3.5 | 9.7 |
| 55 Gas Utilit | 0.7 | 1.3 | 0.0 | 0.0 | 0.2 | 2.2 | 2.5 | 4.7 |
| 56 Watr \& San | 0.3 | -0.2 | 0.0 | 0.0 | 0.1 | 0.2 | 0.2 | 0.4 |
| 57 Whisl Trad | 1.5 | 5.5 | 0.0 | 0.0 | 6.8 | 13.9 | 9.2 | 23.1 |
| 58 Eat\&Drink | -3.0 | 2.0 | 0.0 | 0.0 | 0.1 | -0.9 | 12.9 | 12.0 |
| 59 Oth Retail | -0.1 | 2.3 | 0.0 | 0.0 | 2.3 | 4.5 | 28.5 | 33.1 |
| 60 Bnk \& Crdt | 0.0 | 0.0 | 0.0 | 0.2 | 0.8 | 1.0 | 8.4 | 9.4 |
| 61 Insurance | 0.2 | 0.1 | 0.0 | 0.0 | 0.9 | 1.2 | 5.8 | 7.0 |
| 62 Real Estat | 0.5 | 6.7 | 0.0 | 0.1 | 0.5 | 7.8 | 36.6 | 44.4 |
| 63 Ht ls Lodgn | -0.5 | 2.2 | 0.0 | 0.0 | 0.2 | 1.9 | 2.4 | 4.4 |
| 64 Per \& Repr | 0.4 | 0.7 | 0.0 | 0.0 | 1.9 | 3.1 | 8.2 | 11.3 |
| 65 Bus Servic | 1.7 | 4.4 | -0.0 | 0.1 | 3.7 | 9.8 | 0.5 | 10.3 |
| 66 Prof Serve | 0.8 | 5.4 | 0.0 | 0.1 | 24.8 | 31.1 | 2.5 | 33.6 |
| 67 Movies\&Amu | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 1.8 | 1.9 |
| 68 Hospitals | 0.1 | 39.9 | 0.0 | 0.0 | 0.0 | 40.0 | 7.4 | 47.4 |
| 69 Medical NE | 0.0 | 62.3 | 0.0 | 0.0 | 0.0 | 62.3 | 13.0 | 75.3 |
| 70 Educ Serve | -0.9 | 0.2 | 0.0 | -0.0 | 0.0 | -0.7 | 2.7 | 2.1 |
| 71 Oth Ser NE | 0.1 | 0.0 | 0.0 | -0.0 | 0.0 | 0.1 | 5.5 | 5.6 |
| 72 Fed Gov En | 0.1 | 0.5 | 0.0 | 0.0 | 0.1 | 0.7 | 0.7 | 1.4 |
| 73 S\&L Gov En | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.2 | 1.3 | 1.5 |
| 74 Scrap, Seco | 0.2 | 1.4 | 0.0 | 0.0 | 0.0 | 1.7 | 0.0 | 1.7 |
| 75 Gov Indust | 84.2 | 133.5 | 2.2 | 1.4 | 0.0 | 221.3 | 0.0 | 221.3 |
| Total | 108.5 | 316.2 | 2.7 | 3.0 | 208.3 | 638.7 | 182.3 | 821.0 |

Table 3A. Economic effects of a 25 percent reduction in military procurement: Minnesota

| Industry | Direct | ployment ndirect | Total | Direct | Earnings Indirect | Total | Direct | ue Added Indirect | Total | Direct | s Output Indirect | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (no.) | (no.) | ( no.$)$ | (mil.s) | (mil. \$) | (mit.\$) | (mil.\$) | (mil.\$) | (mil.s) | (mil. \$) | (mil. \$) | (mil.\$) |
| 1 Livestock | 0 | -95 | -95 | 0.0 | -0.8 | -0.8 | 0.0 | -3.0 | -3.0 | 0.0 | -19.1 | -19.1 |
| 2 Food\&Feed | 0 | -64 | -64 | 0.0 | -0.4 | -0.4 | 0.0 | -4.8 | -4.8 | 0.0 | -10.7 | -10.7 |
| 3 Ag S Fr Fs | 0 | -20 | -20 | 0.0 | -0.3 | -0.3 | 0.0 | -0.5 | -0.5 | 0.0 | -0.8 | -0.8 |
| 4 Iron Ore M | 0 | -0 | -0 | 0.0 | - 0.0 | -0.0 | 0.0 | -0.0 | -0.0 | 0.0 | -0.0 | -0.0 |
| 5 Oth Metal | -4 | 0 | -4 | -0.1 | -0.0 | -0.1 | -0.2 | -0.0 | -0.2 | -0.3 | -0.0 | -0.3 |
| 6 Coal Mine | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 7 Petr\&Nt Gs | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 8 Stne, Cly, ${ }^{\text {g }}$ | 0 | -6 | -6 | 0.0 | -0.2 | -0.2 | 0.0 | -0.4 | -0.4 | 0.0 | -0.6 | 0.6 |
| 9 Chm Fer Mn | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 10 New Constr | -40 | -802 | -842 | -1.7 | -34.6 | - 36.3 | -2.0 | -40.6 | -42.6 | -5.8 | -114.8 | -120.5 |
| 11 Maint\&Repr | -35 | - 336 | -371 | -1.2 | -11.8 | -13.1 | -1.4 | -13.5 | -14.9 | -3.0 | - 28.4 | -31.4 |
| 12 Ordnance | -1998 | 174 | -1824 | -81.7 | 7.1 | -74.6 | -93.3 | -0.2 | -93.5 | -170.9 | -0.4 | -171.3 |
| 13 Meat Prods | -14 | -71 | -85 | -0.3 | -1.8 | -2.2 | -0.4 | -2.2 | -2.6 | -3.3 | -18.0 | -21.3 |
| 14 Dairy Prod | -5 | - 33 | -39 | -0.1 | -0.8 | -0.9 | -0.2 | -1.5 | -1.7 | -1.6 | -10.7 | -12.3 |
| 15 Grain Mill | -16 | -13 | -30 | -0.4 | -0.4 | -0.7 | -0.9 | -0.9 | -1.8 | -3.7 | -3.7 | -7.5 |
| 16 Food NEC | -17 | -114 | - 131 | -0.5 | -3.4 | -3.9 | -0.8 | -6.2 | -7.0 | -3.4 | - 25.4 | -28.8 |
| 17 Textiles | -0 | -2 | -3 | -0.0 | -0.0 | -0.0 | -0.0 | -0.1 | -0.1 | -0.0 | -0.2 | -0.2 |
| 18 Apparel\& R | -14 | -53 | -68 | -0.2 | -0.9 | -1.1 | -0.3 | -1.2 | -1.5 | -0.8 | -3.5 | -4.4 |
| 19 Logging | 0 | -2 | -2 | 0.0 | -0.1 | -0.1 | 0.0 | -0.1 | -0.1 | 0.0 | -0.4 | -0.4 |
| 20 Other Wood | 0 | - 81 | -81 | 0.0 | -1.4 | -1.4 | 0.0 | -1.9 | -1.9 | 0.0 | -6.4 | -6.4 |
| 21 Furn \& Fix | -7 | -21 | -27 | -0.1 | -0.5 | -0.6 | -0.2 | -0.7 | -0.9 | -0.5 | -1.7 | -2.2 |
| 22 Paper\&Alld | -8 | -48 | -56 | -0.2 | -1.7 | -1.9 | -0.4 | -2.5 | -2.8 | -1.1 | -7.4 | -8.5 |
| 23 Print\&Publ | -4 | - 282 | - 286 | -0.1 | -8.1 | -8.2 | -0.1 | -12.0 | -12.1 | -0.3 | -28.1 | -28.4 |
| 24 Chem\&Allid | -2 | -69 | -71 | -0.0 | -2.3 | -2.3 | -0.1 | -4.3 | -4.3 | -0.3 | -13.2 | -13.5 |
| 25 Petrl Refn | -1 | -29 | - 30 | -0.0 | -1.0 | -1.0 | -0.1 | -2.4 | -2.4 | -0.6 | -21.7 | -22.3 |
| 26 Rubber\&Pls | - 0 | -6 | -6 | -0.0 | -0.2 | -0.2 | -0.0 | -0.2 | -0.2 | -0.0 | -0.6 | -0.6 |
| 27 Leather Pr | 0 | -17 | -17 | 0.0 | -0.3 | -0.3 | 0.0 | -0.5 | -0.5 | 0.0 | -1.1 | -1.1 |
| 28 Glass, Ston | - 0 | -22 | -23 | -0.0 | -0.9 | -0.9 | -0.0 | -1.1 | -1.2 | -0.1 | -2.9 | -3.0 |
| 29 Ferr Metal | -0 | -10 | -10 | -0.0 | -0.3 | -0.3 | -0.0 | -0.4 | -0.4 | -0.0 | -0.9 | -0.9 |
| 30 Prm Met NE | 0 | -21 | -21 | 0.0 | -0.7 | -0.7 | 0.0 | -0.8 | -0.8 | 0.0 | -1.9 | -1.9 |
| 31 Fab Met NE | -27 | - 116 | -143 | -0.7 | -3.4 | -4.1 | -1.0 | -5.0 | -6.0 | -2.5 | -12.2 | -14.7 |
| 32 Computers | -723 | -174 | -898 | -39.3 | -13.6 | -52.8 | -48.8 | -18.1 | -66.9 | -90.5 | - 33.5 | -124.0 |
| 33 Oth Ofc Eq | -4 | - 2 | -6 | -0.1 | -0.1 | -0.2 | -0.1 | -0.1 | -0.2 | -0.3 | -0.2 | -0.5 |
| 34 Con Min Eq | -7 | - 3 | -10 | -0.1 | -0.1 | -0.2 | -0.2 | -0.1 | -0.3 | -0.5 | -0.4 | -0.9 |
| 35 NONE IC NEC | -185 | -405 | -590 | -5.1 | -12.5 | -17.7 | -6.8 | -16.9 | - 23.6 | -16.5 | -41.1 | -57.7 |
| 36 Elc Ind Ap | -440 | -98 | - 538 | -12.7 | -4.1 | -16.8 | -16.8 | -5.9 | - 22.6 | -38.4 | -13.4 | -51.8 |
| 37 House Appl | 0 | -13 | -13 | 0.0 | -0.3 | -0.3 | 0.0 | -0.4 | -0.4 | 0.0 | -1.2 | -1.2 |
| 38 Comm Equip | -764 | 30 | -734 | -25.3 | -0.6 | -25.9 | -27.8 | -1.1 | -28.9 | -55.4 | -2.2 | -57.7 |
| 39 Elc Cmp Ne | -30 | -211 | -241 | -0.7 | -5.0 | -5.7 | -0.8 | -6.0 | -6.8 | -2.1 | -16.1 | -18.2 |
| 40 Misc Elc E | - 31 | -65 | -96 | -0.9 | -2.1 | -2.9 | -1.1 | -2.7 | -3.9 | -3.2 | -7.9 | -11.1 |
| 41 Motor Vehc | -17 | -15 | -32 | -0.6 | -0.6 | -1.2 | -0.8 | -0.8 | -1.6 | -2.8 | -3.1 | -6.0 |
| 42 Oth Tran E | -380 | 17 | -363 | -15.2 | -0.7 | -15.9 | -20.9 | -0.9 | -21.8 | -45.2 | -2.0 | -47.2 |
| 43 Prof\&Scn I | - 1172 | -44 | -1216 | -27.6 | -3.2 | -30.8 | -35.4 | -5.2 | -40.6 | -64.9 | -9.5 | -74.4 |
| 44 Med Instrm | -2 | -85 | -88 | -0.1 | -3.2 | -3.3 | -0.1 | -5.0 | -5.1 | -0.3 | -9.7 | -10.0 |
| 45 Misc Instr | -381 | 11 | -370 | -11.9 | -0.5 | -12.5 | -20.4 | -1.5 | -21.8 | -38.2 | -2.7 | -40.9 |
| 46 Misc Manuf | -91 | -36 | -127 | -2.2 | -1.1 | -3.3 | -3.5 | -1.9 | -5.4 | -8.5 | -4.6 | -13.1 |
| 47 Railrd Trn | 0 | -80 | -80 | 0.0 | -2.8 | -2.8 | 0.0 | -3.5 | -3.5 | 0.0 | -6.5 | -6.5 |
| 48 Lcl Transp | 0 | -103 | -103 | 0.0 | -2.8 | -2.8 | 0.0 | -3.9 | -3.9 | 0.0 | -5.5 | -5.5 |
| 49 Trck Wareh | 0 | - 245 | -245 | 0.0 | -6.5 | -6.5 | 0.0 | -10.2 | -10.2 | 0.0 | -17.1 | -17.1 |
| 50 Wtr \& Pipe | 0 | -13 | -13 | 0.0 | -0.7 | -0.7 | 0.0 | -1.8 | -1.8 | 0.0 | -5.0 | -5.0 |
| 51 Air Transp | -129 | - 161 | -290 | -4.3 | -6.2 | -10.5 | -5.5 | -7.9 | -13.5 | -17.7 | -25.4 | -43.1 |
| 52 Trans Serv | -0 | -60 | -60 | -0.0 | -0.9 | -0.9 | -0.0 | -1.3 | -1.3 | -0.0 | -2.4 | -2.4 |
| 53 Comm Servi | -17 | -293 | -309 | -0.6 | -12.1 | -12.8 | -1.3 | - 24.6 | -25.9 | -1.6 | -31.2 | -32.8 |
| 54 Elec Utily | -14 | -118 | -132 | -0.4 | -3.8 | -4.2 | -1.5 | -14.0 | -15.5 | -3.1 | -29.1 | -32.1 |
| 55 Gas Utilit | -0 | -78 | -78 | -0.0 | -2.0 | -2.0 | -0.0 | -6.4 | -6.4 | -0.0 | -29.4 | -29.4 |
| 56 Watr \& San | 0 | -23 | -23 | 0.0 | -0.6 | -0.6 | 0.0 | -1.3 | -1.3 | 0.0 | -2.2 | -2.2 |
| 57 Whisl Trad | 0 | -1596 | -1596 | 0.0 | -41.8 | -41.8 | 0.0 | -72.0 | -72.0 | 0.0 | -108.2 | -108.2 |
| 58 Eat\&Drink | 0 | -2319 | -2319 | 0.0 | -21.7 | -21.7 | 0.0 | -30.9 | -30.9 | 0.0 | -75.9 | -75.9 |
| 59 Oth Retail | 0 | -4008 | -4008 | 0.0 | -54.3 | -54.3 | 0.0 | - 96.6 | -96.6 | 0.0 | -133.3 | -133.3 |
| 60 Bnk \& Crdt | 0 | -895 | -895 | 0.0 | -25.9 | -25.9 | 0.0 | - 36.4 | - 36.4 | 0.0 | -57.5 | - 57.5 |
| 61 Insurance | 0 | -659 | -659 | 0.0 | -18.8 | -18.8 | 0.0 | -24.2 | -24.2 | 0.0 | -57.0 | -57.0 |
| 62 Real Estat | -6 | -344 | -350 | -0.1 | -2.9 | -2.9 | -3.0 | -174.6 | -177.6 | -3.7 | -214.7 | -218.4 |
| 63 Htls Lodgn | 0 | -634 | . 634 | 0.0 | -5.3 | -5.3 | 0.0 | -6.9 | -6.9 | 0.0 | -16.0 | -16.0 |
| 64 Per \& Repr | -3 | -593 | -596 | -0.1 | -15.1 | -15.1 | -0.1 | -28.8 | -29.0 | -0.2 | -53.7 | -53.9 |
| 65 Bus Servic | -179 | -938 | - 1118 | -4.2 | -22.2 | -26.4 | -7.3 | -38.5 | -45.8 | -10.2 | -53.8 | -64.0 |
| 66 Prof Serve | -26 | -437 | -462 | -1.0 | -16.4 | - 17.3 | -1.6 | -27.1 | -28.6 | -2.3 | -40.4 | -42.8 |
| 67 Movies\&Amu | 0 | -336 | - 336 | 0.0 | -3.6 | -3.6 | 0.0 | -5.8 | -5.8 | 0.0 | -11.7 | -11.7 |
| 68 Hospitals | 0 | -747 | - 747 | 0.0 | -15.7 | -15.7 | 0.0 | -16.9 | -16.9 | 0.0 | -33.3 | -33.3 |
| 69 Medical NE | -19 | -919 | . 938 | -0.6 | -28.3 | -28.8 | -0.8 | -38.6 | - 39.4 | -1.4 | -68.2 | - 69.6 |
| 70 Educ Serve | -24 | -644 | -668 | -0.2 | -6.2 | -6.4 | -0.3 | -7.6 | -7.9 | -0.4 | -11.5 | - 11.9 |
| 71 Oth Ser NE | 0 | - 1456 | - 1456 | 0.0 | -11.6 | -11.6 | 0.0 | -14.6 | - 14.6 | 0.0 | -23.6 | -23.6 |
| 72 Fed Gov En | 0 | - 214 | -214 | 0.0 | -7.3 | -7.3 | 0.0 | -8.1 | -8.1 | 0.0 | -9.2 | -9.2 |
| 73 S\&L Gov En | 0 | -157 | - 157 | 0.0 | -3.4 | -3.4 | 0.0 | -4.0 | -4.0 | 0.0 | -10.3 | -10.3 |
| 74 Scrap, Seco | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 75 Gov Indust |  | -972 | -972 | 0.0 | -24.8 | -24.8 | 0.0 | -25.2 | -25.2 | 0.0 | -25.2 | -25.2 |
| Total | -6837 | -22293 | -29131 | -240.8 | -480.1 | -720.8 | -306.4 | -905.1 | -1211.5 | -606.0 | -1639.8 | -2245.8 |

Table 4A. Economic effects of a tax-adjusted increase in state and local government services: Minnesota


| Industry | Direc | loyment direct | Total | Direct | Earnings Indirect | Total | $\underset{\text { Direct }}{\mathrm{Va}}$ | ue Added Indirect | Total | Direct | s Output Indirect | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (no.) | (no.) | ( no.$)$ | (mit.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.s) | (mil.\$) | (mil.s) |
| 1 Livestock |  | $34$ |  | 0.0 | 0.3 | 0.3 | 0.1 | 1.0 | 1.2 | 0.9 | 6.4 | 7.3 |
| 2 Food\&Feed | 5 | 23 | 29 | 0.0 | 0.1 | 0.2 | 0.4 | 1.6 | 2.0 | 0.8 | 3.7 | 4.5 |
| 3 AgS Fr Fs | 48 | 9 | 58 | 0.6 | 0.1 | 0.8 | 1.1 | 0.2 | 1.3 | 1.9 | 0.4 | 2.3 |
| 4 Iron Ore M | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 5 Oth Metal | - 4 | 0 | - 4 | -0.1 | 0.0 | 0.1 | -0.2 | 0.0 | 0.2 | 0.3 | 0.0 | -0.3 |
| 6 Coal Mine | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | -0.2 | 0.0 |
| 7 Petrsint Gs | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 8 Stne, Cly, G | 62 | 11 | 73 | 1.8 | 0.4 | 2.2 | 3.3 | 0.7 | 4.0 | 5.7 | 1.3 | 7.0 |
| 9 Chm Fer Mn | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | -0.0 | 0.0 |
| 10 New Constr | 716 | 865 | 1580 | 30.9 | 37.3 | 68.2 | 36.2 | 43.8 | 80.0 | 102.4 | 123.8 | 226.2 |
| 11 Maint\&Repr | 119 | 127 | 246 | 4.2 | 4.5 | 8.7 | 4.8 | 5.1 | 9.8 | 10.1 | 10.7 | 20.8 |
| 12 Ordnance | -1997 | 179 | -1819 | -81.7 | 7.3 | -74.4 | -93.3 | 0.0 | -93.2 | -170.8 | 0.1 | -170.8 |
| 13 Meat Prods | 15 | 15 | 30 | 0.4 | 0.4 | 0.7 | 0.4 | 0.4 | 0.9 | 3.5 | 3.5 | 7.0 |
| 14 Dairy Prod | 10 | 8 | 17 | 0.2 | 0.2 | 0.4 | 0.4 | 0.3 | 0.7 | 2.8 | 2.3 | 5.1 |
| 15 Grain Mill | -13 | 6 | -8 | -0.3 | 0.1 | -0.2 | -0.7 | 0.2 | -0.7 | -3.0 | 1.0 | -2.0 |
| 16 Food NEC | 35 | 20 | 54 | 1.0 | 0.6 | 1.5 | 1.7 | 1.0 | 2.7 | 7.0 | 4.2 | 11.2 |
| 17 Textiles | 8 | 1 | 8 | 0.1 | 0.0 | 0.1 | 0.2 | 0.0 | 0.2 | 0.6 | 0.1 | 0.7 |
| 18 Apparel\& R | 30 | 5 | 35 | 0.4 | 0.1 | 0.5 | 0.6 | 0.1 | 0.7 | 1.7 | 0.4 | 2.1 |
| 20 Other Wood | 72 | 71 | 143 | 1.2 | 0.1 1.3 | 2.1 | 0.0 | 0.1 | 3.1 | 0.0 | 0.4 | 0.4 |
| 21 Furn \& Fix | 22 | 6 | 27 | 0.5 | 0.1 | 2.5 | 0.6 | 1.7 | 3.3 | 5.2 | 5.8 | 11.1 |
| 22 Paper\&Alld | 15 | -3 | 12 | 0.5 | -0.1 | 0.4 | 0.7 | -0.1 | 0.8 | 1.6 | 0.5 | 2.1 |
| 23 Print\&Publ | 70 | 80 | 149 | 1.9 | 2.3 | 4.2 | 2.7 | 3.3 | 6.0 | 6.3 | 7.8 | 14.1 |
| 24 Chem\&Allid | 123 | 17 | 140 | 3.7 | 0.8 | 4.5 | 6.9 | 1.5 | 8.4 | 21.3 | 4.7 | 26.1 |
| 25 Petrl Refn | 44 | 7 | 51 | 1.4 | 0.3 | 1.7 | 3.3 | 0.8 | 4.1 | 30.1 | 7.5 | 37.6 |
| 26 Rubber\&PIs | 39 | $-1$ | 39 | 1.0 | 0.0 | 1.0 | 1.4 | 0.1 | 1.5 | 3.7 | 0.2 | 3.9 |
| 27 Leather Pr | ${ }^{6}$ | 2 | 7 | 0.1 | 0.0 | 0.1 | 0.2 | 0.0 | 0.2 | 0.3 | 0.1 | 0.4 |
| 28 Glass, Ston | 208 | -3 | 204 | 7.4 | 0.4 | 7.8 | 9.6 | 0.5 | 10.1 | 25.1 | 1.3 | 26.4 |
| 39 Ferr Metal | 84 25 | -7 | 78 | 2.4 | -0.0 | 2.4 | 2.9 | -0.0 | 2.9 | 6.9 | -0.0 | 6.9 |
| 31 Fab Met NE | 290 | $\cdot 7$ | 18 | 0.7 | -0.2 | 0.6 | 0.9 | -0.2 | 0.7 | 2.2 | -0.5 | 1.7 |
| 32 Computers | -721 | 44 | . 677 | -39.1 | 0.5 | 8.2 | 11.2 | 0.8 | 12.0 | 27.2 | 2.0 | 29.2 |
| 33 Oth Ofe Eq | 2 | 0 | 3 | 0.1 | 0.0 | -40.1 | -48.7 | - 0.1 | - 50.8 | -90.2 | -3.9 | 94.1 |
| 34 Con Min Eq | 0 | 2 | 3 | 0.0 | 0.0 | 0.1 | 0.0 | 0.1 | 0.1 | 0.2 | 0.1 | 0.2 |
| 35 NonElc NEC | -147 | 221 | 74 | -4.1 | 6.0 | 1.9 | -5.4 | 7.9 | 2.5 | -13.2 | 19.2 | 0.2 |
| 36 Elc ind Ap | -430 | 78 | -351 | -12.4 | 1.3 | -11.1 | -16.4 | 1.4 | -14.9 | - 37.5 | 19.2 | 6.0 |
| 37 House Appl | 7 | 9 | 16 | 0.1 | 0.2 | 0.3 | 0.2 | 0.3 | 0.4 | 0.6 | 3.8 | 1.2 |
| 38 Comm Equip | -740 | 56 | -685 | -24.5 | 0.3 | -24.2 | -26.9 | -0.1 | -27.0 | -53.7 | -0.2 | -53.9 |
| 39 Elc Cmp NE | -28 | -148 | -177 | -0.6 | -3.6 | -4.2 | -0.7 | -4.3 | -5.0 | -1.9 | -11.5 | -13.4 |
| 40 Misc Elc E | 20 | 53 | 73 3 | 0.6 | 1.6 | 2.2 | 0.7 | 2.1 | 2.8 | 2.1 | 6.0 | 8.1 |
| 42 Motor Vehc | - 37 | 27 | 3 .350 | 0.0 | 0.1 | 0.1 | 0.0 | 0.1 | 0.1 | 0.1 | 0.3 | 0.5 |
| 43 Prof\&Scn 1 | -1155 | 284 | -871 | -15.1 | -0.2 | -15.3 | -20.8 | -0.3 | -21.1 | -44.9 | -0.7 | -45.6 |
| 44 Med Instrm | 33 | 73 | 105 | 1.1 | 2.7 | -22.2 | -34.9 | 4.6 | -29.3 | -64.0 3.4 | 10.3 | - 11.7 |
| 45 Misc Instr | -350 | 30 | -320 | -11.0 | 0.2 | -10.8 | -18.7 | -0.2 | -18.9 | -35.4 | -0.2 | -35.5 |
| 46 Misc Manuf | -58 | 34 | -23 | 1.4 | 0.8 | -0.6 | -2.2 | 1.1 | -1.1 | -5.4 | 2.8 | -2.6 |
| 47 Railrd Trn | 27 | 42 | 69 | 0.9 | 1.5 | 2.4 | 1.1 | 1.8 | 2.9 | 2.0 | 3.4 | 5.4 |
| 48 Lcl Transp | 71 | 11 | 82 | 1.9 | 0.3 | 2.2 | 2.7 | 0.4 | 3.1 | 3.8 | 3.6 | 4.4 |
| 49 Trck Wareh | 147 | 112 | 260 | 3.8 | 3.1 | 6.9 | 5.8 | 4.9 | 10.7 | 9.8 | 8.2 | 18.1 |
| 50 Wtr \& Pipe | 4 | 9 | 14 | 0.2 | 0.5 | 0.7 | 0.6 | 1.3 | 1.9 | 1.6 | 3.7 | 5.3 |
| 51 Air Transp | -82 | 22 | -60 | -2.7 | 0.5 | -2.3 | -3.5 | 0.6 | -2.9 | -11.2 | 1.8 | -9.4 |
| 52 Trans Sery | 3 | -1 | 2 | 0.0 | -0.0 | 0.0 | 0.1 | -0.0 | 0.0 | 0.1 | -0.1 | 0.0 |
| 53 Comm Servi | 61 | 63 | 124 | 2.3 | 2.5 | 4.8 | 4.6 | 5.0 | 9.7 | 5.9 | 6.4 | 12.3 |
| 54 Elec Utily | 44 | 23 | 68 | 1.3 | 0.7 | 2.0 | 4.8 | 2.7 | 7.5 | 9.9 | 5.6 | 15.5 |
| 55 Gas Utilit | 17 | 31 | 48 | 0.4 | 0.8 | 1.2 | 1.3 | 2.5 | 3.8 | 6.0 | 11.4 | 17.4 |
| 56 Watr \& San | 7 | 5 | 12 | 0.2 | 0.1 | 0.3 | 0.4 | 0.3 | 0.7 | 0.6 | 0.4 | 1.1 |
| 57 Whisl Trad | 463 | 463 | 926 | 11.6 | 12.1 | 23.7 | 19.7 | 20.5 | 40.3 | 29.6 | 30.8 | 60.5 |
| 58 Eat80rink | 488 1415 | 240 | 727 | 4.6 | 2.1 | 6.7 | 6.5 | 3.0 | 9.5 | 16.1 | 7.3 | 23.4 |
| 60 Bnk \& Crdt | 202 | 848 153 | 2263 355 | 18.8 5.6 | 11.5 | 30.3 | 32.0 | 20.3 | 52.3 | 44.1 | 27.9 | 72.1 |
| 61 Insurance | 113 | 204 | 316 | 3.3 | 4.4 | 8.8 | 4.1 | 6.9 | 13.7 11.0 | 12.2 | 9.4 | 21.7 |
| 62 Real Estat | 96 | 64 | 160 | 0.8 | 0.5 | 1.3 | 48.5 | 27.8 | 76.3 | 59.7 | 36.1 | 25.8 93.9 |
| 63 Htls Lodgn | 223 | 42 | 265 | 1.9 | 0.4 | 2.2 | 2.4 | 0.5 | 2.9 | 5.6 | 1.1 | 6.7 |
| 64 Per \& Repr | 172 | 116 | 288 | 4.4 | 2.7 | 7.1 | 8.4 | 5.2 | 13.6 | 15.6 | 9.7 | 25.3 |
| 65 Bus Servic | 71 | 302 | 373 | 1.7 | 6.7 | 8.4 | 2.9 | 11.7 | 14.5 | 4.0 | 16.3 | 20.3 |
| 66 Prof Serve | 478 | 197 | 675 | 17.8 | 7.4 | 25.2 | 29.4 | 12.2 | 41.7 | 43.9 | 18.2 | 62.2 |
| 67 Movies\&Amu | 77 1625 | . 52 | 129 | 0.8 | 0.5 | 1.4 | 1.2 | 0.8 | 3.1 | 2.5 | 1.7 | 4.2 |
| 69 Medical NE | 1418 | 116 | 1534 | 32.3 44.0 | 0.0 | 32.3 48.0 | 33.6 | 0.8 | 34.4 | 66.2 | 1.5 | 67.8 |
| 70 Educ Serve | 117 | 50 | 167 | 1.2 | 0.3 | 1.5 | 1.4 1.9 | 5.8 0.4 | 65.7 | 105.7 | 10.2 | 115.9 2 |
| 71 Oth Ser NE | 385 | 166 | 551 | 3.6 | 0.8 | 4.4 | 4.3 | 0.9 | 5.3 | 7.0 | 1.8 | 2.8 |
| 72 fed Gov En | 46 | 66 | 112 | 1.5 | 2.2 | 3.7 | 1.6 | 2.4 | 4.0 | 1.8 | 2.7 | 4.5 |
| $3 \mathrm{~S} \mathrm{\& L}$ Gov En | 35 | 27 | 62 | 0.7 | 0.6 | 1.3 | 0.9 | 0.7 | 1.6 | 2.2 | 1.8 | 4.1 |
| 74 Scrap, seco | 0 | 15 | 15 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2.3 | -2.3 | 0.0 |
| Total | 3811 | 5613 | 9424 | 15.5 | 142.4 | 157.9 | 107.4 | 0.2 224 | 332.1 | 0.0 | 0.2 | 0.2 |


| Industry | Direct | Employment Indirect | Total | Direct | Earnings Indirect | Total | Direct | ue Added Indirect | Total | Direct | oss Output Indirect | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (no.) | (no.) | (no.) | (mil. \$ ) | (mil. ${ }^{\text {s) }}$ | (mil. \$ ) | (mil. \$ ) | (mill.s) | (mil. \$) | (mil. \$ ) | (mil. \$) | (mil.s) |
| 1 Livestock | 11 | 150 | 161 | 0.1 | (mil 1.3 | 1.4 | 0.3 | 4.7 | 5.0 | 2.1 | 29.8 | 31.9 |
| 2 Food\&Feed | 5 | 99 | 104 | 0.0 | 0.6 | 0.6 | 0.4 | 7.2 | 7.6 | 0.8 | 16.2 | 17.0 |
| 3 Ag S Fr F | 2 | 31 | 33 | 0.0 | 0.4 | 0.4 | 0.1 | 0.7 | 0.8 | 0.1 | 1.2 | 1.3 |
| 4 Iron Ore | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 5 Oth Metal | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 6 Coal Mine | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 7 Petr\&Nt G | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 8 Stne, Cly, | 0 | 10 | 10 | 0.0 | 0.3 | 0.3 | 0.0 | 0.6 | 0.6 | 0.0 | 1.0 | 1.0 |
| 9 Chm Fer M | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 10 New Const | 0 | 1560 | 1560 | 0.0 | 67.3 | 67.3 | 0.0 | 78.9 | 78.9 | 0.0 | 223.2 | 323.2 |
| 11 Maint\&Rep | 0 | 466 | 466 | 0.0 | 16.4 | 16.4 | 0.0 | 18.6 | 18.6 | 0.0 | 39.4 | 39.4 |
| 12 Ordnance | 0 | 5 | 5 | 0.0 | 0.2 | 0.2 | 0.0 | 0.2 | 0. | 0.0 | 4 | 0.5 |
| 13 Meat Prod | 54 | 87 | 141 | 1.3 | 2.2 | 3.5 | 1.6 | 2.7 | 4.3 | 13.0 | 21.8 | 34.8 |
| 14 Dairy Pro | 23 | 41 | 64 | 0.5 | 1.0 | 1.5 | 1.0 | 1.9 | 2.8 | 6.8 | 13.2 | 20.0 |
| 15 Grain Mil | 7 | 20 | 26 | 0.2 | 0.5 | 0.6 | 0.4 | 1.2 | 11. | 1.5 | 4. | 6.4 |
| 16 Food NEC | 96 | 130 | 226 | 2.6 | 3.9 | 6.6 | 4.7 | 7.2 | 11.9 | 19.3 | 29.5 | 48.8 |
| 17 Textiles | 1 | 3 | 4 | 0.0 | 0.0 | 0.1 | 0.0 | 0.1 | 0.1 | 0.1 | 0.2 | 0.3 |
| 18 Apparel\& | 52 | 50 | 103 | 0.8 | 0.8 | 1.6 | 1.0 | 1.2 | 2.2 | 3.1 | 3.4 | 6.5 |
| 19 Logging | 0 | 3 | 3 | 0.0 | 0.1 | 0.1 | 0.0 | 0.1 | 0.1 | 0. | 0.4 | 0.4 |
| 20 Other Woo | 3 | 101 | 104 | 0.1 | 1.7 | 1.8 | 0.1 | 2.4 | 2.4 | 0.2 | 7.9 | 8.1 |
| 21 Furn \& Fi | 18 | 21 | 39 | 0.4 | 0.5 | 0.9 | 0.5 | 0.7 | 1.2 | 1.3 | 1.7 | 3.1 |
| 22 Paper\&All | 2 | 39 | 41 | 0.1 | 1.3 | 1.4 | 0.1 | 1.9 | 2.0 | 0.3 | 5.9 | 6.2 |
| 23 Print\&Pub | 53 | 331 | 385 | 1.4 | 9.4 | 10.9 | 2.0 | 13.9 | 16. | 4.8 | 32. | 37.5 |
| 24 Chem\&Alli | 30 | 64 | 94 | 0.9 | 2.1 | 3.0 | 1.7 | 4.0 | 5.7 | 5. | 12.4 | 17.7 |
| 25 Petrl Ref | 11 | 31 | 42 | 0.3 | 1.1 | 1.4 | 0.8 | 2.6 | 3.4 | 7.7 | 23.6 | 31.3 |
| 26 Rubber\&Pl | 1 | 7 | 8 | 0.0 | 0.2 | 0.2 | 0.0 | 0.3 | 0.3 | 0.1 | 0.7 | 0.8 |
| 27 Leather P | 15 | 17 | 32 | 0.2 | 0.3 | 0.5 | 0.4 | 0.5 | 0.9 | 0.9 | 1.1 | 2.0 |
| 28 Glass, Sto | 3 | 22 | 25 | 0.1 | 0.9 | 1.0 | 0.1 | 1.1 | 1.2 | 0.3 | 2.9 | 3.2 |
| 29 Ferr Meta | 0 | 6 | 6 | 0.0 | 0.2 | 0.2 | 0.0 | 0.2 | 0.2 | 0.0 | 0.5 | 0.5 |
| 30 Prm Met $N$ | 0 | 10 | 10 | 0.0 | 0.3 | 0.3 | 0.0 | 0.4 | 0.4 | 0.0 | 0.9 | 0.9 |
| 31 Fab Met N | 6 | 101 | 107 | 0.2 | 2.9 | 3.0 | 0.2 | 4.2 | 4.4 | 0.5 | 10.3 | 10.8 |
| 32 Computers | 1 | 191 | 192 | 0.0 | 11.1 | 11.1 | 0.0 | 14.0 | 14.0 | 0.1 | 25.9 | 26.0 |
| 33 Oth Ofc E | 1 | 3 | 4 | 0.0 | 0.1 | 0.1 | 0.0 | 0.1 | 0.1 | 0.1 | 0.3 | 0.3 |
| 34 Con Min E | 0 | 5 | 5 | 0.0 | 0.1 | 0.1 | 0.0 | 0.1 | 0.1 | 0.0 | 0.4 | 0.4 |
| 35 NonElc NE | 7 | 562 | 569 | 0.2 | 16.6 | 16.8 | 0.3 | 22.1 | 22.4 | 0.7 | 53.9 | 54.6 |
| 36 Elc Ind A | 1 | 155 | 155 | 0.0 | 4.8 | 4.8 | 0.0 | 6.4 | 6.4 | 0.0 | 14.6 | 14.7 |
| 37 House App | 3 | 20 | 24 | 0.1 | 0.4 | 0.5 | 0.1 | 0.6 | 0.7 | 0.3 | 1.8 | 1 |
| 38 Comm Equi | 3 | 26 | 29 | 0.1 | 0.9 | 1.0 | 0.1 | 1.0 | 1.1 | 0.2 | 2.0 | 2.2 |
| 39 Elc Cmp N | 4 | 52 | 56 | 0.1 | 1.2 | 1.3 | 0.1 | 1.4 | 1.5 | 0.3 | 3.9 | 4.1 |
| 40 Misc Elc | 20 | 102 | 122 | 0.6 | 3.1 | 3.7 | 0.7 | 4.1 | 4.8 | 2.1 | 11.9 | 14.0 |
| 41 Motor Veh | 12 | 16 | 28 | 0.4 | 0.6 | 1.0 | 0.5 | 0.8 | 1.4 | 2.0 | 3.1 | 5.2 |
| 42 Oth Tran | 7 | 9 | 15 | 0.3 | 0.4 | 0.7 | 0.4 | 0.5 | 0.9 | 0.8 | 1.2 | . 9 |
| 43 Prof\&Scn | 1 | 285 | 286 | 0.0 | 7.1 | 7.2 | 0.0 | 9.3 | 9.4 | 0.1 | 17.1 | 17.2 |
| 44 Med Instr | 6 | 137 | 143 | 0.2 | 5.1 | 5.3 | 0.3 | 7.9 | 8.2 | 0.6 | 15.3 | 15.9 |
| 45 Misc Inst | 7 | 18 | 24 | 0.2 | 0.6 | 0.8 | 0.4 | 1.0 | 1.4 | 0.7 | 2.0 | 2.6 |
| 46 Misc Manu | 14 | 66 | 80 | 0.3 | 1.7 | 2.0 | 0.5 | 2.8 | 3.3 | 1.3 | 6.8 | 8.1 |
| 47 Railrd Tr | 20 | 96 | 116 | 0.7 | 3.4 | 4.0 | 0.8 | 4.2 | 5.0 | 1.5 | 7.8 | 9.3 |
| 48 Lcl Trans | 44 | 94 | 139 | 1.2 | 2.6 | 3.8 | 1.7 | 3.6 | 5.3 | 2.4 | 5.1 | 7.4 |
| 49 Trck Ware | 51 | 287 | 339 | 1.3 | 7.7 | 9.0 | 2.0 | 12.0 | 14.0 | 3.4 | 20.2 | 23.6 |
| 50 Wtr \& Pip | 4 | 16 | 20 | 0.2 | 0.8 | 1.0 | 0.5 | 2.2 | 2.7 | 1.3 | 6.2 | 7.6 |
| 51 Air Trans | 83 | 156 | 240 | 2.8 | 5.7 | 8.5 | 3.6 | 7.4 | 11.0 | 11.4 | 23.7 | 35.1 |
| 52 Trans Ser | 6 | 56 | 62 | 0.1 | 0.8 | 0.9 | 0.1 | 1.2 | 1.4 | 0.2 | 2.2 | 2.4 |
| 53 Comm Serv | 132 | 364 | 496 | 5.0 | 15.2 | 20.2 | 10.0 | 30.7 | 40.7 | 12.7 | 39.0 | 51.7 |
| 54 Elec Util | 61 | 125 | 187 | 1.8 | 4.0 | 5.8 | 6.6 | 14.9 | 21.5 | 13.7 | 30.9 | 44.6 |
| 55 Gas Utili | 25 | 96 | 121 | 0.6 | 2.5 | 3.1 | 1.9 | 7.8 | 9.8 | 9.0 | 36.1 | 45.1 |
| 56 Watr \& Sa | 11 | 27 | 37 | 0.3 | 0.6 | 0.9 | 0.6 | 1.5 | 2.1 | 1.0 | 2.5 | 3.5 |
| 57 Whlsl Tra | 503 | 1741 | 2244 | 12.6 | 45.6 | 58.3 | 21.4 | 78.5 | 99.9 | 32.2 | 117.8 | 150.0 |
| 58 Eat\&Drink | 1593 | 2227 | 3820 | 15.1 | 20.6 | 35.7 | 21.4 | 29.2 | 50.6 | 52.6 | 71.9 | 124.5 |
| 59 Oth Retai | 3688 | 4022 | 7710 | 48.9 | 55.0 | 103.9 | 83.4 | 99.7 | 183.1 | 115.1 | 137.5 | 252.5 |
| 60 Bnk \& Crd | 543 | 969 | 1512 | 15.1 | 28.3 | 43.4 | 20.8 | 39.8 | 60.6 | 32.9 | 62.9 | 95.8 |
| 61 Insurance | 283 | 864 | 1147 | 8.3 | 24.2 | 32.4 | 10.3 | 31.1 | 41.4 | 24.3 | 73.1 | 97.3 |
| 62 Real Esta | 258 | 372 | 630 | 2.2 | 3.0 | 5.2 | 130.1 | 183.3 | 313.4 | 159.9 | 225.4 | 385.3 |
| 63 Ht (s Lodg | 356 | 577 | 933 | 3.0 | 4.8 | 7.8 | 3.9 | 6.3 | 10.2 | 9.0 | 14.6 | 23.5 |
| 64 Per \& Rep | 389 | 619 | 1008 | 9.9 | 15.5 | 25.4 | 18.9 | 29.6 | 48.5 | 35.3 | 55.1 | 90.3 |
| 65 Bus Servi | 39 | 1136 | 1175 | 0.9 | 26.6 | 27.5 | 1.6 | 46.0 | 47.5 | 2.2 | 64.3 | 66.5 |
| 66 Prof Serv | 122 | 525 | 647 | 4.6 | 19.7 | 24.2 | 7.5 | 32.5 | 40.0 | 11.2 | 48.5 | 59.7 |
| 67 Movies\&Am | 221 | 372 | 592 | 2.3 | 4.0 | 6.3 | 3.5 | 6.4 | 9.9 | 7.2 | 13.0 | 20.2 |
| 68 Hospitals | 855 | 628 | 1483 | 17.0 | 13.8 | 30.8 | 17.7 | 15.2 | 32.9 | 34.9 | 30.0 | 64.8 |
| 69 Medical N | 886 | 878 | 1764 | 27.5 | 27.4 | 54.8 | 37.4 | 37.5 | 75.0 | 66.1 | 66.3 | 132.3 |
| 70 Educ Serv | 579 | 622 | 1201 | 5.8 | 5.6 | 11.4 | 7.1 | 6.9 | 14.1 | 10.7 | 10.4 | 21.2 |
| 71 Oth Ser $N$ | 1144. | 1510 | 2654 | 10.6 | 10.6 | 21.2 | 12.8 | 13.5 | 26.3 | 20.7 | 21.8 | 42.5 |
| 72 Fed Gov E | 64 | 261 | 325 | 2.0 | 8.9 | 10.9 | 2.2 | 9.8 | 12.1 | 2.5 | 11.1 | 13.6 |
| 73 S\&L Gov E | 95 | 160 | 255 | 2.0 | 3.5 | 5.5 | 2.4 | 4.1 | 6.5 | 6.1 | 10.6 | 16.7 |
| 74 Scrap, Sec | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 75 Gov Indus | 0 | 860 | 860 | 0.0 | 21.8 | 21.8 | 0.0 | 22.1 | 22.1 | 0.0 | 22.1 | 22.1 |
| Total | 12536.7 | 24707.9 | 37244.6 | 213.5 | 551.9 | 765.4 | 449.4 | 1006.8 | 1456.3 | 756.8 | 1875.5 | 2632.3 |


| Industry | Direct | mployment Indirect | Total | Direct | Earnings Indirect | Total | $\begin{array}{r} \text { Val } \\ \text { Direct } \end{array}$ | lue Added Indirect | Total | Girect | s Output Indirect | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ( $\mathrm{no}_{1}$ ) | (no.) | (no.) | (mil.s) | (mil.s) | (mil. $\$$ ) | (mil. \$ | (mil.s) | (mil.\$) | (mil.\$) |  |  |
| 1 Livestock <br> 2 food\&Feed | 11 5 | 55 | 67 | 0.1 | 0.5 | 0.6 | 0.3 | 1.7 | (2.0 | (mil. 2.1 | (mitis) | (mil. 12.9 |
|  |  |  |  | 0.0 | 0.2 | 0.2 | 0.4 | 2.5 | 2.8 | 0.8 | 5.5 | 6.3 |
| 4 Iron Ore M | ${ }_{0}$ | 10 | 13 | 0.0 | 0.1 | 0.2 | 0.1 | 0.2 | 0.3 | 0.1 | 0.4 | 0.5 |
| 5 Oth Metal ${ }^{\text {a }}$ | -4 | 0 | -4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 6 Coal Mine | 0 | 0 | 0 | 0.0 | 0.0 | 0.10 | -0.2 | 0.0 | -0.2 | -0.3 | 0.0 | 0.3 |
| 7 Petrint Gs | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 8 Stne, Cly, G | 0 | 4 | 4 | 0.0 | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 9 Chm Fer Mn | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.2 | 0.0 | 0.4 | 0.4 |
| 10 New Constr | -40 | 758 | 717 | -1.7 | 32.7 | 31.0 | -2.0 | 38.0 | 30.0 | -5.0 | 0.0 | 0.0 |
| 11 Maint\&Repr | -35 | 130 | 94 | -1.2 | 4.6 | 3.3 | -1.4 | 58.4 | 36.3 3.8 | -5.8 -3.0 | 108.4 | 102.7 |
| 12 Ordnance | -1997 | 178 | -1819 | -81.7 | 7.3 | -74.4 | -93.3 | 0.0 | . 93.3 | -170.8 | 0.0 | -170.8 |
| 13 Meat Prods | 40 | 16 | 56 | 1.0 | 0.4 | 1.4 | 1.2 | 0.5 | 1.7 | - 9.7 | 3.9 | -170.8 13.5 |
| 14 Dairy Prod | 18 | 6 | 26 | 0.4 | 0.2 | 0.6 | 0.7 | 0.4 | 1.1 | 5.2 | 2.5 | 7.7 |
| 15 Grain Mill | -10 | 6 | -4 | -0.2 | 0.1 | -0.1 | 0.5 | 0.3 | -0.3 | -2.2 | 1.2 | -1.1 |
| 16 food NEC | 79 | 16 | 95 1 | 2.2 | 0.5 | 2.7 | 3.9 | 1.0 | 4.9 | 15.9 | 4.0 | 19.9 |
| 18 Apparel\& R | 38 | -3 | 35 | 0.6 | -0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 |
| 19 Logging | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.7 | 2.2 | -0.1 | 2.1 |
| 20 Other Wood | 3 | 20 | 23 | 0.1 | 0.3 | 0.4 | 0.1 | 0.4 | 0.5 | 0.2 | 1.5 | 0.0 |
| 21 furn \& Fix | 12 | 0 | 12 | 0.2 | 0.0 | 0.3 | 0.3 | 0.0 | 0.3 | 0.8 | 0.0 | 1.7 |
| 22 Paper\&Alld | -6 | -9 | -15 | -0.2 | -0.3 | -0.5 | -0.3 | -0.5 | -0.8 | -0.8 | -1.6 | -2.4 |
| 23 Print\&Publ | 49 | 49 | 99 | 1.3 | 1.4 | 2.7 | 1.9 | 2.0 | 3.9 | 4.5 | 4.6 | 9.1 |
| 24 Chem\&Allid | 29 10 | $\stackrel{-5}{2}$ | 24 | 0.9 | -0.1 | 0.7 | 1.6 | -0.3 | 1.3 | 5.0 | -0.8 | 4.2 |
| 26 Rubber\&pls | 1 | 1 | 13 | 0.3 | 0.1 | 0.4 | 0.8 | 0.2 | 1.0 | 7.1 | 1.9 | 9.0 |
| 27 Leather Pr | 15 | -0 | 15 | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 0.2 |
| 28 Glass, Ston | 2 | 0 | 2 | 0.1 | -0.0 | 0.1 | 0.4 | 0.0 | 0.4 | 0.9 | 0.0 | 0.9 |
| 29 Ferr Metal | -0 | -4 | . 4 | -0.0 | -0.1 | -0.1 | -0.0 | -0.0 | -0.1 | 0.3 | -0.0 | 0.2 |
| 30 Prm Met NE | 0 | -11 | -11 | 0.0 | -0.4 | -0.4 | 0.0 | -0.4 | -0.4 | -0.0 | -0.4 | -0.4 |
| 31 Fab Met NE | -21 | -15 | -36 | -0.6 | -0.5 | -1.1 | -0.8 | -0.8 | -1.6 | -2.0 | -1.0 | -1.0 |
| 32 Computers | -723 | 17 | -706 | -39.2 | -2.5 | -41.7 | -48.8 | -4.9 | -52.9 | -90.4 | -7.6 | -98.9 |
| 33 Oth Ofc Eq | -3 | 1 | -2 | -0.1 | 0.0 | -0.1 | -0.1 | 0.0 | -0.1 | -0.2 | 0.0 | -98.0 |
| 34 Con Min Eq | -6\% | 1 | -5 | -0.1 | 0.0 | -0.1 | -0.2 | 0.0 | -0.2 | -0.5 | 0.1 | -0.5 |
| 35 NONELC NEC | - 178 | 157 57 | -21 | -4.9 | 4.1 | -0.9 | -6.5 | 5.2 | -1.3 | -15.9 | 12.8 | -3.1 |
| 37 House Appl | -440 | 57 | -383 11 | -12.7 | 0.6 | -12.0 | -16.8 | 0.5 | -16.2 | -38.4 | 1.2 | -37.2 |
| 38 Comm Equip | - 761 | 56 | -705 | -25.2 | 0.1 | -24.2 | - 27.1 | 0.2 | -0.3 | 0.3 | 0.6 | 0.9 |
| 39 Elc Cmp NE | - 27 | -159 | -185 | -0.6 | -3.8 | -4.4 | -27.7 | - 4.6 | -27.8 | -55.2 | -0.2 | -55.4 |
| 40 Misc Elc E | -11 | 38 | 27 | -0.3 | 1.1 | 0.8 | -0.4 | 1.4 | 1.0 | -1.8 | -12.3 | -14.1 |
| 41 Motor Vehe | -5 | 1 | -4 | -0.2 | 0.0 | -0.2 | -0.2 | 0.0 | -0.2 | -0.8 | 0.0 | -0.8 |
| 42 Oth Tran E | -373 | 26 | - 347 | -14.9 | -0.3 | -15.2 | -20.6 | -0.4 | -20.9 | -44.4 | -0.8 | -45.3 |
| 43 Prof\&Scn I | -1171 | 241 | -930 | -27.5 | 3.9 | -23.6 | -35.4 | 4.2 | -31.2 | -64.9 | 7.6 | -57.3 |
| 45 Misc Instr | -375 | 52 29 | - 545 | 0.1 | 1.9 | 2.0 | 0.2 | 2.9 | 3.0 | 0.3 | 5.6 | 5.9 |
| 46 Misc Manuf | -77 | 30 | -47 | . 11.7 | 0.1 | -11.6 | -20.0 | -0.4 | -20.4 | -37.5 | -0.8 | -38.3 |
| 47 Railrd Trn | 20 | 16 | 36 | 0.7 | 0.6 | 1.2 | -3.8 | 0.9 | -2.15 | -7.2 | 2.2 | 5.0 |
| 48 Lcl Transp | 44 | -9 | 36 | 1.2 | -0.2 | 1.0 | 1.7 | -0.3 | 1.4 | 2.4 | -0.4 | 1.8 |
| 49 Trck Wareh | 51 | 42 | 94 | 1.3 | 1.2 | 2.5 | 2.0 | 1.8 | 3.9 | 3.4 | 3.1 | 6.5 |
| 50 Wtr \& Pipe | 4 | 3 | 7 | 0.2 | 0.2 | 0.3 | 0.5 | 0.4 | 0.9 | 1.3 | 1.2 | 2.6 |
| 51 Air Transp | -46 | -5 | - 51 | -1.5 | -0.4 | -1.9 | -2.0 | -0.5 | -2.5 | -6.3 | -1.7 | 8.0 |
| 52 Trans Sery | 5 | -4 | 27 | 0.1 | -0.1 | 0.0 | 0.1 | -0.1 | 0.0 | 0.2 | -0.2 | 0.0 |
| 54 Elec Utily | 117 | 72 | 187 55 | 4.4 | 3.0 | 7.4 | 8.8 | 6.1 | 14.8 | 11.1 | 7.7 | 18.8 |
| 55 Gas Utilit | 25 | 18 | 43 | 1.4 | 0.2 | 1.6 | 5.1 | 0.9 | 6.0 | 10.6 | 1.9 | 12.5 |
| 56 Watr \& San | 11 | 4 | 14 | 0.3 | 0.1 | 0.3 | 1.9 | 1.5 | 3.4 | 9.0 | 6.7 | 15.7 |
| 57 Whlsl Trad | 503 | 145 | 648 | 12.6 | 3.8 | 16.5 | 21.4 | 6.4 | 27.8 | 32.0 | 0.3 | 41.3 |
| 58 Eat\&Drink | 1593 | -92 | 1501 | 15.1 | -1.1 | 13.9 | 21.4 | -1.6 | 19.8 | 52.6 | -4.0 | 48.8 |
| 59 Oth Retail | 3688 | 14 | 3703 | 48.9 | 0.7 | 49.7 | 83.4 | 3.0 | 86.4 | 115.1 | 4.2 | 119.2 |
| 60 Bnk \& Crdt | 543 | 74 | 617 | 15.1 | 2.4 | 17.5 | 20.8 | 3.4 | 24.2 | 32.9 | 5.4 | 38.3 |
| 61 Insurance | 283 | 205 | 488 | 8.3 | 5.4 | 13.6 | 10.3 | 6.8 | 17.1 | 24.3 | 16.1 | 40.3 |
| 63 Htls Lodgn | 356 | - 57 | 280 | 2.1 | 0.1 | 2.3 | 127.0 | 8.7 | 135.7 | 156.2 | 10.7 | 166.9 |
| 64 Per \& Repr | 386 | 26 | 412 | 9.8 | -0.5 | 10.5 | 3.9 | -0.6 | 3.3 19 | 95.0 | -1.4 | 7.5 |
| 65 Bus Servic | - 140 | 198 | 57 | -3.3 | 4.3 | 1.0 | -5.7 | 7.5 | 19.5 1.8 | 35.0 | 10.4 | 36.4 |
| 66 Prof Servc | 97 | 88 | 185 | 3.6 | 3.3 | 6.9 | 6.0 | 5.4 | 11.4 | 8.9 | 8.4 | 16.9 |
| 77 Movies\&Amu | 221 | 35 | 256 | 2.3 | 0.4 | 2.7 | 3.5 | 0.7 | 4.2 | 7.2 | 1.3 | 8.9 |
| 68 Hospitals | 855 | -120 | 736 | 17.0 | -1.9 | 15.1 | 17.7 | -1.7 | 16.0 | 34.9 | -3.3 | 31.6 |
| 99 Medical NE | 867 | -41 | 826 | 26.9 | -0.9 | 26.0 | 36.6 | -1.1 | 35.6 | 64.7 | -1.9 | 62.8 |
| 10 Educ Serve | 555 1144 | -22 | 533 1199 | 5.5 | -0.5 | 5.0 | 6.8 | -0.7 | 6.2 | 10.3 | -1.0 | 9.3 |
| 2 Fed Gov En | 1144 | 47 | 119 | 10.6 | -1.1 | 3.6 | 12.8 | -1.1 | 11.7 | 20.7 | -1.8 | 18.9 |
| 3 S\&L Gov En | 95 | 4 | 99 | 2.0 | 0.1 | 2.1 | 2.4 | 0.1 | 2.0 | 2.5 | 2.0 | 4.5 |
| 74 Scrap, Seco | 0 | 0 | 0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.5 | 0.1 | 0.3 | 6.4 |
| 5 Gov Indust | 0 | -111 | -111 | 0.0 | -3.0 | -3.0 | 0.0 | -3.1 | -3.1 | 0.0 | -3.1 | . 3.1 |
| Total | 5699 | 2415 | 8114 | -27.3 | 71.8 | 44.6 | 143.0 | 101.8 | 244.8 | 150.8 | 235.6 | 386.4 |

## APPENDIX B: Defining and Computing the Five Spending Options

The direct effect of a spending option is the change in final purchases of industry outputs associated with each spending option. The indirect (including induced) effect is the accumulated expenditure of economic units that is recycled within the economy because of industry and sector linkages. The total effect is the sum of the direct effect and the indirect (including induced) effect. All computations are based on the University of Minnesota Interactive Policy Analysis Simulation System (IPASS) computer model.

The five spending options are differentiated as follows;
Option 1: a $25 \%$ or $\$ 606$ million reduction in total US military procurement outlays in Minnesota from 1987 levels;

Option 2: an increase in federally-funded state and local government services spending equivalent to the tax savings of a 25 percent reduction in US military procurement funding and 12.5 percent reduction in US military non-procurement spending.

Option 3: Combined Option 1 and Option 2.
Option 4: an increase in personal consumption expenditures equivalent to the tax savings of a 25 percent reduction in US military procurement spending and $12.5 \%$ reduction in US military non-procurement spending.

Option 5: Combined Option 1 and Option 4.
The 75-industry breakdown (in Table 1A to Table 7A) is aggregated to 10-industry groups (in Table 1 to Table 7) as follows:

| Industry Group | 75-Industry Classifica |
| :--- | :--- |
|  |  |
| Agriculture | $1-3$ |
| Mining | $4-9$ |
| Construction | $10-11$ |
| Manufacturing: nondurables | $13-18,22-27$ |
| Manufacturing: durables | $12,19-21,28-46$ |
| Trans., Communications, Public Util. | $47-56$ |
| Trade | $57-59$ |
| Finance, Insurance, Real Estate | $60-62$ |
| Private Services | $63-71$ |
| Government | $72-75$ |

