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BROWNOUTS IN CALIFORNIA BROWN FIELDS IN IDAHO

DID CALIFORNIA POWER DEREGULATION AND THE PACIFIC NORTHWEST'S HYDROPOWER INDUSTRY COMBINE TO CREATE THE "PERFECT STORM"? PAGE 6

Food Securities: Wall Street Meets Main Street Collective
Bargaining for
Farmers: Time
for Another
Look?
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Can't Get Ahead for Falling Behind

So They Say

What agricultural and resource economists are finding about food, farm, and resource issues

- GLOBALIZATION IS GOOD: Amartya Sen talks about a popular theme by saying, "[Globalization] is, in fact, neither new nor necessarily Western; and it is not a curse. Over thousands of years, globalization has contributed to the progress of the world through travel, trade, migration, spread of cultural influences, and dissemination of knowledge and understanding (including that of science and technology). These global interrelations have often been very productive in the advancement of different countries. They have not necessarily taken the form of increased Western influence. Indeed, the active agents of globalization have often been located far from the West." Sen, A. "Global interchange is good; but the present set of global rules needlessly hurts the poor." *The American Prospect*, Special Supplement, Winter 2002, pp. 2-6.
- WHOSE PROPERTY RIGHTS? Cole and Grossman get right to the point by saying, "Law & Economics has become a highly successful interdisciplinary field for several reasons, including the fact that public policy issues invariably arise at the intersection of law and economics. Those issues can only be fully understood by scholars willing to cross disciplinary boundaries. To facilitate interdisciplinary contact, the economists and legal scholars who comprise Law & Economics have endeavored to construct a common conceptual apparatus and vocabulary. The endeavor has not been completely successful, however. Economists have not been able to agree among themselves, let alone with legal scholars, on a common, consistent definition of property rights." Cole, Daniel H., and Peter Z. Grossman. "The Meaning of Property Rights: Law vs. Economics." Land Economics, in press.
- DISTANCE STUDENTS ONLINE: Kazmer and Haythorn-waite say, "Increasing involvement in an online environment is more complicated than a simple, unconscious transfer of attention from offline time. Students actively prioritiz[e] what and who needs to be dealt with first.... Children get high priority, but spouses, parents and friends have to wait. Personal entertainment [is] dropped and household chores are left until later. ... Work paid work fades to the background...." Kazmer, M.M. and C. Haythornwaite. "Judging Multiple Social Worlds: Distance Students Online and Offline." American Behavioral Scientist. 45(November, 2001):510-530.
- IMMIGRANTS VOTE WITH THEIR FEET: Borjas says, "Migration costs prevent many native-born workers from moving

to those states that offer the best economic opportunities. Immigrant workers, in contrast, form a self-selected sample of persons who have chosen to incur those migration costs. As long as migration costs are mainly fixed costs, newly arrived immigrants in the United States will choose to live in those states that offer them the best economic opportunities. As a result, new immigrants should be clustered in those states that offer them the highest wages, and the location decisions of immigrant workers should be much more responsive to interstate wage differentials than those of natives." Borjas, G.J. "Does Immigration Grease the Wheels of the Labor Market?" Brookings Papers on Economic Activity, William C. Brainard and George L. Perry, ed., 1(2001), p. 69.

- pages of narrative on the recent history of Agricultural Economics in Australia, Godden closes by saying, "Writing history (like doing economics) reveals as much about the writer as it does about the subject. While some of the limitations of the preceding story stem from the lack of readily available information, others stem from the limitations, perspectives and prejudices of the writer. Some, perhaps many, readers will disagree with part or perhaps much of the account. Unlike neoclassical economics, where the conclusions are mere logical consequences of the assumptions chosen, there is no unique historical narrative or analysis, especially within the confines of a single journal article." Godden, D. "Elegy, ode or panegyric? Practicing agricultural economics in Australia." *The Australian J. of Agricultural and Resource Economics* 45 (March 2001):5-38.
- TAXING THE LAND: Netzer revives an old theme by saying, "[Henry] George attracted many followers with the proposition that land value taxation would alleviate poverty and the unequal access to economic resources. Economic theory and even superficial observation suggest that this must be so.... But how much is this so, in our world, where two-thirds of households are owners of the urban land under their houses and people of moderate means have substantial ownership ... of corporate assets, including land and other natural opportunities? To the extent that the proposition is true (that the poor own few assets), a shift from a relatively proportional national tax system to land value taxation ... would make the distribution of tax burdens by income class more progressive." Netzer, D. "What Do We Need to Know about Land Value Taxation?" *The American J. of Economics and Sociology.* 60(Supplement 2001):97-120.

BY PRISCILLA SALANT AND KARL STAUBER





A Policy Opportunity:

Getting in Touch with Rural America

s this issue of CHOICES goes to press, Congress, the Bush admin-Listration, and several powerful interest groups are debating the next Farm Bill. The policy debate centers on disagreements about who should benefit from the bill, and for what they should benefit. On one hand, the House has passed legislation that would pump \$170 billion in payments to commodity producers over 10 years, thus embracing the decades-old objective of mitigating risk for a handful of large operations. On the other hand, the administration and several senators from both parties have proposed versions of an overhaul that emphasize greater equity among producers, conservation incentives, and rural development.

More than ever before, this round of farm policy debate reflects major changes in the value America places on its rural citizens and communities. Take the example of Paul Romrell, whose family has been farming within sight of the Grand Teton mountains since 1901. His story is familiar in U.S. agriculture. He stays in farming by piecing together several sources of income — from his job as county coroner, and from raising potatoes, cattle, and grain (for which he receives program payments that make up about 10 percent of total farm revenue).

What makes this story important is that when potato prices recently took a nosedive, Mr. Romrell held on to the farm by selling something the nation's urban residents value more than potatoes. He enrolled half his farm in USDA's Wetland Reserve Program. In return for a permanent con-

servation easement on the land, he received a lump sum payment and is partially reimbursed for maintenance expenses. He manages the restoration of wetlands and wildlife habitat himself.

Mr. Romrell is blunt about what the restoration payment has meant. "We could not have kept the farm without the wetlands program." Consequently, a farm that's been in the family for four generations remains an economically viable business, at least for a time. Equally important, the more marginal farmland that went into the program will not be sold to developers eager to get their hands on this scenic piece of Idaho real estate.

Enrollment in the wetlands program is currently capped at 1,075,000 acres, so the Romwell story is uncommon. Nevertheless, it symbolizes a profound change in how this nation is beginning to think about agricultural policy and the broader issues related to the survival of rural America.

Consider where policies of the past — not to mention world markets of today — have taken us. Just two percent of the nation's farms produce half of all food and fiber. Between 1996 and 1998, federal subsidies for farmers totaled \$22.9 billion, and just 144,000 participants received 61 percent of the money. Only two percent of rural residents are engaged in farming as their primary occupation. Ninety percent of farm family income comes from off-farm sources.

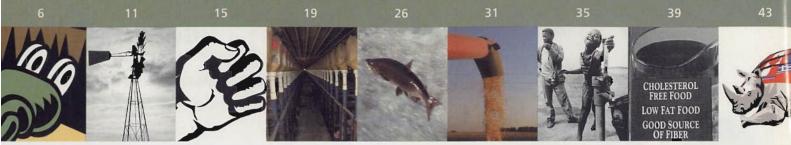
Past policies have succeeded in encouraging efficient production of an abundant food supply and low prices but not in ensuring farm household income or in strength-

ening rural America. The old way of thinking is out of touch with the reality of today's diverse rural America, where regions that depend most heavily on agriculture lag other rural areas in terms of population and job growth, where pockets of poverty have little economic activity at all, and where urbanadjacent and high-amenity rural places face challenges related to growth rather than decline.

Policy in touch with today's rural America would focus on issues related to efficiency and new competitive advantages, as well as equity and public goods. It would be place- rather than sector-based. It would support investment in human capital, entrepreneurship, risk taking, and advanced communications infrastructure. As European rural policy does, it would support local and regional initiatives and institutions. And it would give urban America something in return - not only affordable food and fiber but also heritage, recreation opportunities, environmental benefits, and healthy, welleducated young adults who may well move to cities in the future.

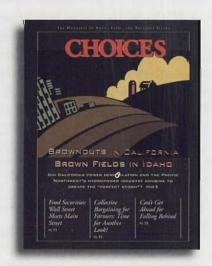
The Senate and Bush administration have proposed an important new direction in agricultural policy. Now let's see equivalent innovation and courage around rural policy.

Priscilla Salant is Adjunct Professor in the Department of Agricultural Economics and Rural Sociology at the University of Idaho. Karl Stauber is President of the Northwest Area Foundation in St. Paul, Minnesota.



CHOICES

4th Quarter 2001



ON THE COVER Power Trip The reverberations from California's summer power crisis spilled over into agriculture in the Pacific Northwest.

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