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# 1956

# Annual Report

# SOUTHWESTERN MINNESOTA

# FARM MANAGEMENT SERVICE

University of Minnesota Institute of Agriculture

and

United States Department of Agriculture
Agricultural Research Service
and the
County Extension Services of
10 Southwestern Minnesota Counties

and the

Southwest Minnesota Farm Management Association Cooperating

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Report No. 232

Department of Agricultural Economics
Institute of Agriculture
St. Paul 1, Minnesota
May, 1957

# 1956 ANNUAL REPORT OF THE SOUTHWESTERN MINNESOTA FARM MANAGEMENT SERVICE

### Prepared by T. R. Nodland, G. A. Pond, and R. G. Johnson

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#### INTRODUCTION

The Department of Agricultural Economics and the Agricultural Extension Service of the University of Minnesota, the Agricultural Research Service of the United States Department of Agriculture, and the county extension services of several southwestern Minnesota counties are cooperating with the Southwest Minnesota Farm Management Association in maintaining a farm management service. The Association was organized in the fall of 1939 by farmers in that part of the state for the purpose of studying the farm business through farm records. Each farmer pays an annual fee which covers a part of the cost. The balance of the cost is defrayed by the University of Minnesota and the United States Department of Agriculture.

The analysis of the records and the preparation of the report are handled by the Department of Agricultural Economics under the direction of G. A. Pond and T. R. Nodland. Extension work in connection with the two services is handled by E. Hartmans and Harland Routhe. Donald Richter was the field agent for this project until August 1 and was followed by Paul Calvin. At the end of the year, R. B. Zoller, S. A. Engene and Kenneth Thomas of the Department of Agricultural Economics, aided in closing the records.

The following tabulation shows by counties the number of records submitted, the officers of the Associations, and the county agricultural extension agents who cooperated in 1956.

		Southwestern Minnesota	
County	No. of records	Association Officers	County Agricultural Extension Agent
Cottonwood	11	Walter Schmotzer, Director	Herman Vossen
Faribault	14	Glenn Kaehler, Director	James Johnson
Jackson	22	Arnold Hussong, Director Steve Rubis, President	Ray Palmby
Martin	8	Wayne Strong, Vice President	Robert McDell
Murray	16	Arthur Foster, Secy-Treas. Robert Keller, Director	George E. Records
Nobles	46	Kenneth Hansberger, Director Walter Strom, Director Marian Lester, Director Dale Hansberger, Director	Ross Huntsinger
Pipestone	7	Kenneth Butman, Director	Clem Chase
Redwood	20	Melvin Manguson, Director	J. I. Swedberg
Rock	ı	,	Gregory Leuhr
Watonwan	_6	Clayton Johnson, Director	John Ankeny
Total	151		

The data for 135 farms are shown in the tables on succeeding pages. Thirteen farms were omitted from all of the averages in the tables because the records were not sufficiently complete for a full analysis. Three records were not returned for analysis following completion of income tax schedules.

Because the farmers included in this study are, in general, above the average in managerial ability and operate larger and more productive farms, they have returns materially higher than the average for this section of the state. There were, nevertheless, wide variations in the methods and practices followed by these men. It is reasonable to assume that similar variation occurs among all farmers in the area. To the extent that this is true, this report would be of value to all farmers and to others interested in agriculture in that it illustrates how farm records may be used as a basis for making an analysis of a farm business and for improving the management of a farm.

Table 1. Summary of Farm Inventories, 1956\*

	You	r farm	Average of	f 135 farms
Items	Jan. 1	Dec. 31	Jan. 1	
Size of farm (acres) Size of business (work units)**	end to continue and a second of the second o		284 433	
Dairy and dual purpose cows Other dairy & dual purpose cattle Beef cattle (incl. feeders) Hogs Sheep (including feeders) Poultry (including turkeys) Productive livestock (total) Horses Crop, seed and feed Auto (farm share) Tractors Crop and general machinery Livestock equipment and supplies Machinery & equipment (total) Land Buildings, fences, etc.			\$776 441 6210 1701 508 295 \$9931 19 8456 1596 2333 4792 997 \$9718 28724 12084	\$874 390 7044 2333 583 255 \$11479 15 9751 1472 2310 4625 1006 \$9413 28724 11973
Total farm capital	\$	\$	\$68932	\$71355

	27 most p	orofitable farms	27 least	profitable
Items	Jan.	l Dec. 31	Jan. 1	Dec. 31
Size of farm (acres)	401		291	**************************************
Size of business (work units)***	600		382	
Dairy and dual purpose cows	\$580	\$616	\$59 <b>7</b>	\$691
Other dairy & dual purpose cattle	292	294	346	279
Beef cattle (incl. feeders)	10294	13986	7102	7534
Hogs	2451	3901	1448	1796
Sheep (including feeders)	464	368	882	1051
Poultry (including turkeys)	338	228	182	202
Productive livestock (total)	\$14419	<del>\$19393</del>	\$10557	\$11553
Horses	20	16	17	9
Crop, seed and feed	13736	15480	9851	10040
Auto (farm share)	1855	1791	1594	1354
Tractors	3294	3416	2573	2336
Crop and general machinery	6586	6899	5044	4728
Livestock equipment and supplies	1387	1568	905	811
Machinery and equipment (total)	\$13122	\$13674	\$10116	\$9229
Land	39741	39741	30680	30680
Buildings, fences, etc.	17193	16377	14326	14213
Total farm capital	\$98231	\$104681	\$75547	\$75724

<sup>\*</sup> For the purpose of comparison, all the data shown in this report, with the exception of Tables 4 and 5, are presented on a full-owner basis. The assets, expenses, and receipts of the landlord were included in the records from rented farms.

<sup>\*\*</sup> See page 21 for an explanation of "work units."

Table 2. Summary of Farm Earnings (Cash Statement), 1956

	Your	Average	27 most profitable	27 least
Items	farm	farms	farms	farms
FARM RECEIPTS				
1. Dairy cattle		\$ 438	\$ 363	\$ 256
2. Dairy products		1324	1204	1030
3. Beef cattle (including feeding cattle)		10595	20316	9437
4. Hogs		5797	8932	<b>4178</b>
5. Sheep and wool		1.344	764	4471
6. Horses		7	6	7
7. Poultry (including turkeys)		608	781	131
8. Eggs		1190	1221	918
9. Corn		3385	6198	3426
10. Small grain	***************************************	809	1402	744 27.22
11. Other crops		1867 203	3189	2133 352
12. Machinery & equipment sold	-	332	259 381	241
13. Income from work off the farm	-		492	5 <b>72</b>
14. Miscellaneous		\$28290	\$45508	<u>\$27896</u>
15. Total farm sales		2423	6450	177
16. Increase in farm capital 17. Family living from the farm		250	297	250
18. Total farm receipts	Omeganical Colonia (Colonia)	\$30963	\$52 <u>25</u> 5	\$28323
10° 100gT 1g1W 1000Tban		112-7-2	"	
FARM EXPENSES				
19. Dairy and dual-purpose cattle bought		\$ 196	\$ 135	\$ 116
20. Beef cattle bought (incl. feeding cattle)		5506	11382	52 <b>0</b> 9
21. Hogs bought		322	399	325
22. Sheep bought		837	488	3 <b>223</b>
23. Horses bought		2	cm	
24. Poultry bought (including turkeys)	-	264	220	136
25. Misc. livestock expenses	wastendroom - 10mile	468	649	396
26. Feed bought	CHECKMARI MUNICIPAL	5291	7647	6140
27. Fertilizers	Charles and the Charles	722	1354	570
28. Other crop expenses	***********	817	1161	815
29. Custom work hired	Decimals and open medit (1986)	646	908	755
30. Gas, oil and grease bought (farm share)		947	1252	1053
31. Repairs for tractors, trucks & autos		485	560	521
(farm share)		מרל.	269	253
32. Repair and upkeep of farm real estate	-	254	483	405
33. Repair and upkeep of crop & gen. mach.		375 170	228	195
34. Repair and upkeep of livestock equip.		863	1783	1056
35. Wages of hired labor		204	237	219
36. Electricity expense	AND THE PERSON NAMED IN COLUMN 1	804	1154	799
37. Pers. prop. and real est. taxes		358	416	Ļíi
38. Telephone and general farm expense 39. Total cash operating expense	*****	\$19531	\$30725	\$22597
40. Mechanical power bought (farm share)	***************************************	634	1045	362
41. Crop and general machinery bought	-	790	1582	736
42. Livestock equipment bought	Constitution (Constitution (Co	210	389	175
43. New real estate improvements	CHARLES SAN THE SAN TH	618	288	783
44. Total farm purchases	NAMES AND ADDRESS OF THE OWNER.	\$21783	\$34029	\$24653
45. Decrease in farm capital	<del></del>		<b>=</b>	•
46. Interest on farm capital		3507	5073	3782
47. Unpaid family labor		371	349	454
48. Board furnished hired labor	COMMUNICACION DE COMMUN	87	146	79
49. Total farm expenses		\$25748	\$39597	\$2896 <b>8</b>
50. Labor earnings		\$5215	\$1265 <b>8</b>	\$-645

Table 3. Summary of Farm Earnings (Enterprise Statement), 1956\*

Item	B	Your farm	Average of 135 farms	27 most profitable farms	27 least profitable farms
RETU	RNS AND NET INCREASES				
	Dairy and dual-purpose cows	\$	<b>\$1</b> 304	\$1240	\$ 984
	Other dairy & dual-purpose cattle	T	445	362	250
3.			404	292	713
	Feeder cattle	<del></del>	5558	15j†50	4076
	Hogs	<del></del>	6153	10043	454 <b>5</b>
	Sheepfarm flock	-	304	121	207
	Sheep-feeders	-	279	61	1210
	Turkeys	***************************************	372	683	1210
	Chickens		1184	1049	993
	All productive livestock	\$	<b>\$</b> 16003	\$ <u>26271</u>	
	Value of feed fed to livestock	φ	11280	17878	<b>\$1</b> 2675 1040 <b>1</b>
	Return over feed from livestock	¢	\$ 4723	\$ 8393	\$ 2274
	Crops, seed and feed	φ	11776	20212	9354
	Income from labor off the farm	***************************************	177	145	
	Agricultural conservation payments	***************************************	76	66	176 107
	Miscellaneous	***************************************	70 312	426	465
	Total returns and net increases	\$	\$17064	\$29242	\$12376
ix exi	VSES AND NET DECREASES				
	Horses	ф	\$ 4	Φ 6	d) 7
	Truck	Φ	T	\$ 6	\$ 3
	Auto (farm share)		<b>2</b> 99	408	277
	Tractor	***************************************	546	531	614
	Electricity (farm share)	Orași de la compansa	1139	1534	1281
	Hired power	1834;141135143-11113;11113	214	237	242
	Total power		273	406	317
	Crop and general machinery	Ф	\$2475	\$3122	\$2734
	Livestock equipment	WHO WAS A STREET OF THE STREET	1392	1805	156 <b>2</b>
	Buildings, fencing, and tiling	- CHARLES - LANCE - LA	341 273	397	419
		COMMISSION OF THE PERSON OF TH	973	1392	1076
	Misc. productive livestock expenses	-	1168	648	396
	Labor Pegal estate toward	(*************************************	1531	2577	1845
	Real estate taxes	***************************************	633	924	627
	Personal property tax	****	171	230	172
-	Insurance		153	197	173
	General farm Interest on form constal	-	205	<b>21</b> 9	238
34.	Interest on farm capital	TOTAL CONTRACTOR OF THE PARTY O	3507	5073	3782
35.	Total expenses and net decreases	\$	\$11849	\$16584	<b>\$</b> 13021
36	Labor earnings	\$	<b>\$</b> 5215	<b>\$</b> 12658	\$ -645

<sup>\*</sup> Cash receipts and expenses are adjusted for changes in inventory for each enterprise and for each item of expense in order to show total receipts and net increases, and total expenses and net decreases. The operator's labor earnings are the same as those on page 4.

Table 4. Net Worth Statement for Those Farmers Who Kept a Complete Record of

All Assets and Liabilities, 1956 (Operator's share)

	Your	farm	24 Owners		
Items	Jan, l	Dec. 31	Jan. 1	Dec. 31	
Total acres in farm			233		
Owned			233		
Rented			می کی ۔۔۔ 		
Total farm capital	\$	\$	<b>\$</b> 54478	<b>\$</b> 57736	
Stocks and bonds	τ	T	2636	2415	
Life insurance	***************************************	China	2316	2410	
Notes and accounts receivable	***************************************		988	1055	
Shares in cooperative organizations		***************************************	758	832	
Outside real estate	***************************************	Committee of the same	2849	3714	
Cash on hand in bank	***************************************	<del></del>	2358	2118	
Household furnishings and clothing		<del></del>	2225	2279	
Personal share of auto		<del></del>	68s	616	
Farm dwelling	***************************************		74 <b>5</b> 67	4057	
Total non-farm assets	d-	<u> </u>	\$ <del>19076</del>	<b>\$1</b> 9496	
Total assets	Ψ	φ	73554		
Federal Land Bank mortgage	****************	****	34 <b>17</b>	77232	
Other mortgages on farm operated	***************************************	-	7328	3333	
Loans on other real estate		****	()=0	7517	
Production credit association loans		-	771.7	1770	
· ,	***************************************		1143	1332	
Sealed grain	-		1050	780	
Other chattel mortgages		, <del></del>	2082	2291	
Notes payable	******************************	-	1886	2099	
Accounts payable	φ	A	471	880	
Total liabilities	\$	*	\$17377	\$1823 <b>2</b>	
Farmer's net worth	<b></b>	\$	<b>\$</b> 561 <b>7</b> 7	<b>\$</b> 59 <b>0</b> 00	
Change in net worth				+ 2823	
Ttems		Tec 31	25 rer		
Items Total serves in form	Jan. 1	Dec. 31	Jan. 1	Dec. 31	
Total acres in farm	<b>Ja</b> n. 1 264				
Total acres in farm Owner	Jan. 1 264 139		Jan. 1 264 -		
Total acres in farm Owner Rented	Jan. 1 264 139 125	Dec. 31	Jan. 1 264 - 264	Dec. 31	
Total acres in farm Owner Rented Total farm capital	Jan. 1 264 139 125 \$50483	Dec. 31	Jan. 1 264 - 264 \$18363	Dec. 31 \$19562	
Total acres in farm Owner Rented Total farm capital Stocks and bonds	Jan. 1 264 139 125 \$50483 1134	Dec. 31 \$53637 1495	Jan. 1 264 - 264 \$18363 1356	Dec. 31 \$19562 1203	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance	Jan. 1 264 139 125 \$50483 1134 1767	\$53637 1495 1959	Jan. 1 264 - 264 \$18363 1356 1042	\$19562 1203 1091	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable	Jan. 1 264 139 125 \$50483 1134 1767	\$53637 1495 1959 57	Jan. 1 264 - 264 \$18363 1356 1042 339	\$19562 1203 1091 204	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations	Jan. 1 264 139 125 \$50483 1134 1767 8 482	\$53637 1495 1959 57 645	Jan. 1 264 - 264 \$18363 1356 1042	\$19562 1203 1091 204 162	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate	Jan. 1 264 139 125 \$50483 1134 1767 8 482 118	\$53637 1495 1959 57 645 2118	Jan. 1 264 264 \$18363 1356 1042 339 115	\$19562 1203 1091 204 162 280	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159	\$53637 1495 1959 57 645 2118 713	Jan. 1 264 264 \$18363 1356 1042 339 115	\$19562 1203 1091 204 162 280 2147	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing	Jan. 1 264 139 125 \$50483 1134 1767 8 482 118 1159 2923	\$53637 1495 1959 57 645 2118 713 2944	Jan. 1 264 - 264 \$18363 1356 1042 339 115 - 1849 2340	\$19562 1203 1091 204 162 280 2147 2464	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto	Jan. 1 264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515	\$53637 1495 1959 57 645 2118 713 2944 399	Jan. 1 264 264 \$18363 1356 1042 339 115	\$19562 1203 1091 204 162 280 2147	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling	Jan. 1 264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515	\$53637 1495 1959 57 645 2118 713 2944 399 4898	Jan. 1 264 264 \$18363 1356 1042 339 115 - 1849 2340 532	\$19562 1203 1091 204 162 280 2147 2464 505	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets	Jan. 1  264  139  125  \$50483  1134  1767  8  482  118  1159  2923  515  4950  \$13056	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228	Jan. 1 264 264 \$18363 1356 1042 339 115 - 1849 2340 532 - \$ 7573	\$19562 1203 1091 204 162 280 2147 2464 505	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets Total assets	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515 4950 \$13056 63539	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228 68865	Jan. 1 264 264 \$18363 1356 1042 339 115 - 1849 2340 532	\$19562 1203 1091 204 162 280 2147 2464 505	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets Total assets Federal Land Bank mortgage	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515 4950 \$13056 63539 2998	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228 68865 2938	Jan. 1 264 264 \$18363 1356 1042 339 115 - 1849 2340 532 - \$ 7573	\$19562 1203 1091 204 162 280 2147 2464 505	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets Total assets Federal Land Bank mortgage Other mortgages on farm operated	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515 4950 \$13056 63539 2998 10814	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228 68865 2938 10121	Jan. 1 264 264 \$18363 1356 1042 339 115 - 1849 2340 532 - \$ 7573	\$19562 1203 1091 204 162 280 2147 2464 505	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets Total assets Federal Land Bank mortgage Other mortgages on farm operated Loans on other real estate	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515 4950 \$13056 63539 2998 10814 57	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228 68865 2938 10121 1914	Jan. 1 264 264 \$18363 1356 1042 339 115 - 1849 2340 532 - \$7573 25936	\$19562 1203 1091 204 162 280 2147 2464 505 - \$8056 27618	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets Total assets Federal Land Bank mortgage Other mortgages on farm operated Loans on other real estate Production credit association loans	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515 4950 \$13056 63539 2998 10814 57 1179	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228 68865 2938 10121 1914 1077	Jan. 1 264 264 \$18363 1356 1042 339 115 - 1849 2340 532 - \$7573 25936	\$19562 1203 1091 204 162 280 2147 2464 505 - \$8056 27618	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets Total assets Federal Land Bank mortgage Other mortgages on farm operated Loans on other real estate	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515 4950 \$13056 63539 2998 10814 57	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228 68865 2938 10121 1914 1077 264	Jan. 1 264 264 \$18363 1356 1042 339 115 - 1849 2340 532 - \$7573 25936 - 607 73	\$19562 1203 1091 204 162 280 2147 2464 505 - \$8056 27618	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets Total assets Federal Land Bank mortgage Other mortgages on farm operated Loans on other real estate Production credit association loans	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515 4950 \$13056 63539 2998 10814 57 1179 547 572	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228 68865 2938 10121 1914 1077 264 1245	Jan. 1 264 \$18363 1356 1042 339 115 - 1849 2340 532 - \$7573 25936 - 607 73 2076	\$19562 1203 1091 204 162 280 2147 2464 505 - \$8056 27618	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets Total assets Federal Land Bank mortgage Other mortgages on farm operated Loans on other real estate Production credit association loans Sealed grain	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515 4950 \$13056 63539 2998 10814 57 1179 547 572 2446	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228 68865 2938 10121 1914 1077 264	Jan. 1 264 264 \$18363 1356 1042 339 115 - 1849 2340 532 - \$7573 25936 - 607 73 2076 1700	\$19562 1203 1091 204 162 280 2147 2464 505 - \$8056 27618	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets Total assets Federal Land Bank mortgage Other mortgages on farm operated Loans on other real estate Production credit association loans Sealed grain Other chattle mortgages Notes payable Accounts payable	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515 4950 \$13056 63539 2998 10814 57 1179 547 572 2446 492	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228 68865 2938 10121 1914 1077 264 1245 2906 732	Jan. 1 264 \$18363 1356 1042 339 115 - 1849 2340 532 - \$7573 25936 - 607 73 2076	\$19562 1203 1091 204 162 280 2147 2464 505 - \$8056 27618 - 165 79 2494 1789 126	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets Total assets Federal Land Bank mortgage Other mortgages on farm operated Loans on other real estate Production credit association loans Sealed grain Other chattle mortgages Notes payable Accounts payable Total liabilities	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515 4950 \$13056 63539 2998 10814 57 1179 547 572 2446 492 \$19105	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228 68865 2938 10121 1914 1077 264 1245 2906 732 \$21197	Jan. 1 264 264 \$18363 1356 1042 339 115 - 1849 2340 532 - \$ 7573 25936 - 607 73 2076 1700 547 \$ 5003	\$19562 1203 1091 204 162 280 2147 2464 505 - \$8056 27618 - 165 79 2494 1789 126 \$4653	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets Total assets Federal Land Bank mortgage Other mortgages on farm operated Loans on other real estate Production credit association loans Sealed grain Other chattle mortgages Notes payable Accounts payable	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515 4950 \$13056 63539 2998 10814 57 1179 547 572 2446 492	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228 68865 2938 10121 1914 1077 264 1245 2906 732 \$21197 \$47668	Jan. 1 264 264 \$18363 1356 1042 339 115 - 1849 2340 532 - \$7573 25936 - 607 73 2076 1700 547	\$19562 1203 1091 204 162 280 2147 2464 505 - \$8056 27618 - 165 79 2494 1789 126 \$4653 \$22965	
Total acres in farm Owner Rented Total farm capital Stocks and bonds Life insurance Notes and accounts receivable Shares in cooperative organizations Outside real estate Cash on hand and in bank Household furnishings and clothing Personal share of auto Farm dwelling Total non-farm assets Total assets Federal Land Bank mortgage Other mortgages on farm operated Loans on other real estate Production credit association loans Sealed grain Other chattle mortgages Notes payable Accounts payable Total liabilities	Jan. 1  264 139 125 \$50483 1134 1767 8 482 118 1159 2923 515 4950 \$13056 63539 2998 10814 57 1179 547 572 2446 492 \$19105	\$53637 1495 1959 57 645 2118 713 2944 399 4898 \$15228 68865 2938 10121 1914 1077 264 1245 2906 732 \$21197	Jan. 1 264 264 \$18363 1356 1042 339 115 - 1849 2340 532 - \$ 7573 25936 - 607 73 2076 1700 547 \$ 5003	\$19562 1203 1091 204 162 280 2147 2464 505 - \$8056 27618 - 165 79 2494 1789 126 \$4653	

<sup>\* 2</sup> rented for cash, 4 cash and crop share, and 8 crop share \*\*4 rented for cash, 10 cash and crop share, 1 crop share and 10 livestock & crop share.

Table 5. Summary of Farm Earnings by Tenure, 1956 (Operator's share)

Table 5. Summary of Farm Earnings	Your	SĮ	rator's sh 14 part	25
Items	farm	owners	owners	renters
FARM RECEIPTS				4
Dairy and dual-purpose cattle	\$	\$ 438	<b>\$</b> 959	\$ 281
Dairy products		1675	1358	1013
Beef cattle (including feeders)	***************************************	11634	5338	5879
Hogs		6411	7533	5012
Sheep and wool (including feeders)		508	357	121
Horses	-	. 7	11	-
Poultry (including turkeys)		2043	164	73
<b>E</b> ggs		836	1314	696
Corn		1272	5 <b>5</b> 35	1720
Small grain		671	14714	409
Other crops		712	1531	900
Machinery and equipment sold		170	143	5,10
Income from work off the farm	•	364	336	183
Miscellaneous		.439	381	471
(1) Total farm sales	\$	\$27180	\$22191	<b>\$</b> 16998
(2) Increase in farm capital		3258	3154	1199
(3) Family living from the farm		218	264	216
(4) Total farm receipts $(1)+(2)+(3)$	\$	\$30656	\$25609	\$18413
FARM EXPENSES				
Dairy and dual-purpose cattle bought	\$	\$ 250	<b>\$ 2</b> 60	<b>\$</b> 155
Beef cattle bought (including feeders)		6140	2733	2623
Hogs bought	****	427	<b>2</b> 63	301
Sheep bought (including feeders)	*	256	715	1)+
Horses bought	Mindle over any original distributions	-		5
Poultry (including turkeys)		702	185	94
Miscellaneous livestock expense		612	509	350
Feed	***************************************	6567	4 <b>2</b> 66	3958
Fertilizers		516	725	415
Other crop expense		723	739	569
Custom work hired	<del>(111)</del>	632	680	458
Gas, oil and grease	Company of the latest August 1980	911	814	672
Rep. tractor, truck & auto (farm share)	Comp. Self- province than the quality	1480	1173	370
Rep. and upkeep of real estate	***************************************	276	229	50
Rep. and upkeep of crop & gen. mach.		340	<b>2</b> 98	273
Rep. and upkeep of livestock equip.	CONTRACTOR OF THE PROPERTY OF	152	186	95
Wages of hired labor		1140	1030	566
Electricity expense (farm share)	Magnesia and Pinter Control Control	181	558	154
- 2		678	505	133
Real estate and pers. prop. taxes	**************************************		412	522
Cash rent	C	415	413	277
General farm and insurance	-	816	68 <b>2</b>	235
Interest paid	4	\$22214		\$12289
Total cash operating expense	9	434	\$15672	
Mechanical power bought (farm share)	######################################		561 967	398 500
Crop and general machinery bought	***************************************	630	863	500 277
Livestock equipment bought	***************************************	234	245	237
New real estate improvements		736	728 \$18060	55 \$13170
(5) Total farm purchases	ф	\$24248	\$18069	\$13479
(6) Decrease in farm capital	***************************************	7000	 1 0 0 1	<del></del> -71 <del>-</del> 7
(7) Interest on farm capital		1989	1921	713
(8) Unpaid family labor	***************************************	163	170	186
(9) Board furnished hired labor	/ 6 \	100	63	42
(10) Total farm expenses $(5)+(6)+(7)+(8)+$	(9)	\$26500	\$20223	\$14420
(11) Labor earnings (4)-(10)	\$	4156	5386	3993
(12) Ret. to cap. & fam. lab. (7)+(8)+(11)	\$	6308	7477	74892

Table 6. Household and Personal Expenses for Those Farms Which Kept Complete Accounts of These Expenses, 1956

Items	Your farm	Average of 56 farms	ll most profit- able farms	ll least profit- able farms
Number of persons - family		4.7	5.2	4.6
Number of adult equivalent - family other*	***************************************	3.4	3.4	3. <sup>1</sup> 4 .7
EXP ENSES	•			
Food and meals bought Operating and supplies Furnishings and equipment Clothing and clothing materials Personal care and spending Education and recreation Gifts and special events Medical and hospital insurance Church and welfare Personal share of auto expense Upkeep on dwelling Pers. share of tel. and elect. exp. Total cash living expense Personal share new autos New dwelling Taxes Life insurance Other savings and investments Total household & pers. cash exp.	\$ 	\$ 914 269 267 348 101 188 138 349 280 167 119 105 \$3245 115 562 231 360 165 \$4678	\$ 960 277 295 342 99 243 142 323 195 189 105 \$3199 111 1862 141 424 531 \$6268	\$ 996 300 217 392 98 163 182 406 145 182 228 112 \$3421 32 -274 351 111 \$4189
Family living from the farm  Total cash expenses and perquisites	\$	261 <b>\$</b> 4939	309 \$6577	265 \$4454
RECEIPTS  Return to capital and family labor Income from cutside investments Other personal income	\$	\$5858 146 576	\$1007 <sup>1</sup> 4 133 639	\$2322 - 1541

Hired help or others boarded.

Table 7. Family Living from the Farm, 1956

Items	Your farm	Average of 135 farms	Your farm	Average of 135 farms
No. of adult equivalents: Family Other*	Name of the Control o	3.4 .2		
Whole milk Skim milk Cream Butter Cattle Hogs Sheep Poultry Eggs		596 dts. 49 dts. 27 pts. 1 lb. 540 lbs. 3 lbs. 3 lbs. 112 lbs. 137 doz.		\$43.85 .49 5.65 .63 90.59 46.83 .63 19.56
Total			\$	\$249.53

<sup>\*</sup> Hired help or others boarded.

# CUMULATIVE EFFECT OF EXCELLING IN A NUMBER OF MANAGEMENT FACTORS

Studies of earnings of farmers in this area show that there are seven major management factors causing variations in earnings among farmers within a given year. These seven factors are (1) crop yields, (2) choice of crops, (3) returns from livestock, (4) amount of livestock, (5) size of business, (6) work accomplishments per worker, and (7) control over expenses. The combined or cumulative influence of these seven management factors on earnings is shown in table 8. The farmer's earnings are determined to a considerable extent by his accomplishments in these seven factors.

Table 8. Relation of Operator's Labor Earnings to the Number of Factors in which the Farmer Excels

No. of factors in which farmer excels	No. of farms	Your farm	The length of the shaded lines is in proportion to the average operator's labor earnings	Average labor earnings
None	10		XXXX	\$ 926
1	18		XXXXXX	1698
2	18	-	XXXXXXXXXXXXXXXX	1414714
3	28	-	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	4806
14	27	Cinci Canti	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	5793
5	55	***************************************	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	85/1/1
6 or 7	12		XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	9260

The array in table 8 indicates that it will be worth while for each cooperator to study carefully his ranking on pages 10 and 11, and learn his standing in respect to each of the above factors and the elements of strength and weakness in his farm business.

Table 9. Measures of Farm Organization and Management Efficiency, 1956

Table 9. Measures of Farm Organization and Measures used in chart on page 11	Your farm	Average of 135 farms	27 most profit- able farms	27 least profitable farms
l. Labor earnings		<b>\$</b> 5215	<b>\$</b> 12658	<b>\$-</b> 645
2. Crop yields*		100	112	89
3. Percent tillable land in high ret. crops**		63.0	65.0	61.0
4. Ret. for \$100 feed to prod. livestock***		100	105	94
5. Prod. livestock units per 100 acres****		37.8	45.7	30.0
6. Size of businesswork units		433	600	382
7. Work units per worker		271	<b>2</b> 86	225
8. Pow., mach., equip., & bldg. exp. per work unit		\$12.72	\$11.18	\$16.00
Items related to some of the above measures:				
Index of return for \$100 feed from:  9. Dairy cattle (see pages 16 and 17)  10. Dual-purpose cattle  11. Beef cattlebreeding herd (see page 18)		100 100 100	120 - 89	86 <del>-</del> 87
12. Beef cattlefeeders (see page 18) 13. Hogs (see page 15) 14. Sheepfarm flock (see page 19)		100 100 100	109 102 -	100 93 58
15. Sheepfeeders (see page 19) 16. Turkeys 17. Chickens (see page 20)		100 100 100	123 - 92	- - 108
18. Number of animal units		92.2	150.0	81.4
<ul><li>19. Work units on crops</li><li>20. Work units on productive livestock</li><li>21. Other work units</li></ul>		1 <sup>1</sup> 40 275 18	209 376 15	135 229 18
22. Number of family workers 23. Number of hired workers 24. Total number of workers		1.2 .4 1.6	1.2 .9 2.1	1.2 .5 1.7
25. Power expense per work unit 26. Crop machinery expense per work unit 27. Livestock equip. expense per work unit 28. Bldg. & fencing exp. per work unit		\$6.15 3.44 .79 2.34	\$5.25 3.00 .64 2.29	\$7.69 4.36 .99 2.96

<sup>\*</sup> Given as a percentage of the average.

<sup>\*\*</sup> Crops are marked in table 10 as (A), (B), (C), and (D). All of acres in (A) crops, one-half of acres in (B) crops, and one-fourth of acres in (C) crops are used in calculating percent of tillable land in high return crops.

<sup>\*\*\*</sup> An index weighted by the animal units of livestock.

<sup>\*\*\*\*</sup> Acres in timber not pastured, roads, waste, and farmstead were not included.

# Thermometer Chart

Using your figures from page 10, locate your standing with respect to the various measures of farm organization and management efficiency. The averages for the 135 farms included in this summary are located between the dotted lines across the center of this page.

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Labor		High	Return from pr			Work units	Pow., mach. eq., & bldgs.
earn-	$\mathtt{Crop}$	return	n ductiv	e per	Work	per	exp. per
ings	yields	crops	livesto	ck 100 /	A. units	worker	work unit
EI			E		El	E	
\$13200	1,140	79.0	140	78.0	755	430 = \$!	5.95
E		77 E	1.7E	77.0	716	1410	6.80
12200	135	77.0	135	73.0	715		
11200	130	75.0	130	68.0	675	390	7.65
10200		77	125	63.0	635	370	8.50
10200	125	73.0				E	E
9200	120	71.0	120	58.0	595	350	9.35
ann E				E7 0		770	0.20
8200	115	69.0	115	53.0	555	330	
7200	110	67.0	110	148.0	515	310 1	1.05
6200	105	65.0	105	43.0	475	290 1	1.90
			=				
5200	100	63.0	100	38.0	435	270 1	2.75
4200	95	61.0	95	33.0	395	250 1	3.60
				77.		= = = = = = = = = = = = = = = = = = = =	
3200	90	59.0	90	28.0	35	230 = 1	14.145
2200	<u> </u>	57 E	85	23,0	319	2101	5. 30
=	85	57.0					
1200	80	55.0	80	18.0	275	190 = 1	6.15
200	75 <u> </u>	57 E	75	13.0	235	170 = 1	7.00
	75	53.0		· · ·			
-800	70	51.0	70	8.0	195	150 = 1	7.85
-1800	65	49.0	65	3.0	155	130	8.70
E	E	E	E				
	H			5		一一	<del>一</del>
	$\overline{}$						

Table 10. Distribution of Acres in Farm, 1956

Crop	Cr <b>o</b> p ratings	Number growing * this crop	Your Farm	Average of 135 farms
Canning peas Flax Barley Oats Wheat and misc. small grains Total small grain and peas	A C D D	4 50 13 118 7 122		.5 12.5 2.7 33.3 .3 49.3
Seed corn, potatoes, truck crops Corn grain Sweet corn Soybeans for grain Corn silage Total cultivated crops	A A B B	2 135 4 90 69 135		97.6 .7 30.2 <u>6.1</u> 134.6
Alfalfa hay Other legumes and mixtures Timothy and brome hay or seed Annual hay Oat silage Total tillable land in hay	B C D D	133 9 8 8 46 135		31.3 1.3 .3 1.0 7.2 41.1
Alfalfa pasture Other legumes and mixtures Sudan and/or rape Other tillable pasture Total tillable land in pasture	A C C D	92 4 6 18 99		13.9 .l <sub>4</sub> .3 1.l <sub>4</sub> 16.0
Soil bank Tillable land not cropped Total tillable land	A D	39 6 135		4.3 .5 245.8
Wild hay Non-tillable pasture Timber not pastured Roads and waste Farmstead Total acres in farm		22 72 12		1.9 16.9 .7 10.3 8.7 284.3
Percent land tillable Percent tillable land in high return	crops			86.5 63.0

<sup>\*</sup> A,B,C and D refer to ranking used in calculating percent of tillable land in high return crops.

Table 11. Crop Yields per Acre, 1956

Crop	Your farm	Average of farms growing each crop
Canning peas, dollars Flax, bu. Barley, bu. Oats, bu.		\$33.49 9.9 25.9 39.7
Wheat, bu. Corn grain, bu. Sweet corn, tons Soybeans, bu.		13.8 65.0 5.3 22.3
Corn silage, tons Alfalfa hay, tons Other legumes and mixtures, tons Timothy or brome hay, tons		10.5 2.7 2.0 1.4
Annual hay Oat silage, tons Wild hay, tons		1.0 5.0 .9

Table 12. Average Price of Feeds, 1956

Item	Value	Item	Value
Ear corn, per bu.	\$1.25	Alfalfa hay, per ton	\$18.50
Oats, per bu.	.63	Red or alsike clov.hay./ton	15.60
Barley, per bu.	.94	Timothy, per ton	10.95
Wheat, per bu.	2.08	Wild hay, per ton	9.25
Bran, per cwt.	2.55	Corn silage, per ton	6,00
Linseed oil meal, per		Pasture, per mo. per cow	2.50
Meat scraps, per cwt		Skim miĺk per cwt.	.32

Table 13. Power and Machinery Expenses per Crop Acre, 1956

Items	Your farm	Average of 135 farms	27 most profitable farms	27 least profitable farms
Crop acres per farm		227	339	220
Tractor and horse exp. per c	-	\$5 <b>.</b> 30	\$4.70	<b>\$5.76</b>
Crop & gen. mach. exp. per c	-	6.41	5.51	7.33

# TOTAL FEED COSTS AND RETURNS FROM YOUR LIVESTOCK ENTERPRISES

The total "return over feed costs" for each class of livestock is shown in Table 14. This differs from the "return over feed" shown in the enterprise statement in that it is the total for each class of livestock instead of a return "per head," "per unit," or "per 100 pounds." These data indicate the relative importance of different classes of livestock as a source of income and as a market for feed. The total return is the same as the returns and net increases shown on page 5. The value of milk consumed by calves is included in the total returns from dairy or dual purpose cows and in the total feed cost for other dairy or other dual purpose cattle. The value of milk consumed by calves is not included in either the total returns or the feed cost of "all dairy" or "all dual purpose" cattle. The return over feed is not a net return, but rather the amount avail—able from the gross income, after paying the feed bill, to cover the outlay for hired labor, power, equipment, taxes, insurance, interest, and veterinary bills and to provide a return for the use of family labor and capital.

Table 14. Total Feed Costs and Returns from Your Livestock Enterprises, 1956

			-	· · · · · · · · · · · · · · · · · · ·
		or dual purpose		Beef breeding
	Cows	Other	All	herd
Total returns	am <del>athic annie annie actoria</del>			
Total feed cost		(Madellabellabellabellabellabellabellabell		
Total return over feed	emichendernennennennennennennennennennen	Differior to an application of the state of		
	Feeder Cattle		arm Flock of sheep	Chickens.
Total returns				***************************************
Total feed cost		entaine and a comment of the comment	on the same and th	**************************************
Total return over feed				***

Feed is the largest single item of cost for all classes of livestock. However, the proportion of the total cost represented by feed varies considerably between classes of livestock. Feed makes up approximately 45 percent of the total costs of maintaining dairy cattle and poultry, 50 percent in the case of a farm flock of sheep, and 75 to 90 percent for hogs, feeder cattle and feeder lambs. Consequently, it is necessary to secure a relatively higher return over feed from dairy cattle and poultry than from the other livestock enterprises in order to be able to cover all the costs other than feed.

Table 15. Feed Costs and Returns from Hogs, 1956

Items	Your farm	Average of 112 farms	22 farms highest in returns above feed	22 farms lowest in returns above feed
Feed per cwt. hogs produced, lbs.: Corn Small grain Commercial feeds Total concentrates Skim milk, buttermilk and whey		274 <b>90</b> 59 423 8	200 64 <u>54</u> 318 27	367 129 67 563 1
Feed cost per cwt. hogs produced: Concentrates Skim milk, buttermilk and whey Pasture TOTAL FEED COSTS	\$	\$10.66 .02 .08 \$10.76	\$8.22 .04 .09 \$8.35	\$14.05 .01 .06 \$14.12
Net increase in value per cwt. hogs produced	\$	\$15.74	\$16.51	\$15 <b>.31</b>
RETURNS ABOVE FEED COST PER CWI. HOGS PRODUCED	<del>\$</del>	\$4.98	\$8.16	\$1.19
RETURNS FOR \$100 OF FEED	\$	\$ 154	\$ 204	\$ 111
Price received per cwt. hogs sold	\$	\$14.15	\$14.31	\$13.92
No. of spring litters raised No. of fall litters raised		16.2 9.8	15.7 8.8	13.5 8.1
Total no. of litters raised		26.0	24.5	21.6
No. of pigs born per litter		9.2	9.2	8.9
No. of pigs weaned per litter	·	7.3	7.6	6.6
Pounds of hogs produced		46730	42131	34503

Table 16. Factors of Cost and Returns from Dairy Cows, 1956

Items	Your farm	Average of 31 farms	10 farms highest in butterfat per cow	10 farms lowest in butterfat per cow
Pounds of butterfat per cow % of butterfat in milk Price rec. perllb. B.F. sold (¢) As manufacturing cream (cents) Other (cents)		298 3•5 85•4 63•2 92•4	376 3.3 93.1 69.1 93.2	222 3.5 74.4 61.7 93.6
Feeds per cow, lbs.: Corn Small grain Commercial feeds		1749 650 246	2256 955 <b>352</b>	1452 520 94
Legume hay Other hay	***************************************	4 <b>71</b> 2 202	5415 243	5169 174
Total concentrates Total hay and fodder Silage		2645 4914 7334	3563 5658 6516	2066 5 <b>343</b> 7306
Feed cost per cow: Concentrates Roughages Pasture TOTAL FEED COST	\$	\$60.73 66.08 10.74 \$137.55	\$81.65 69.77 10.43 \$161.85	\$46.36 69.10 9.08 \$124.54
Value of produce per cow:  Dairy product sales  Dairy produce used in home  Milk to livestock  Net increase in value of cows  TOTAL VALUE PRODUCED	\$	\$248.59 8.45 8.98 -15.28 \$250.74	\$337.32 7.58 7.07 -20.57 \$331.40	\$155.65 12.04 17.12 -6.87 \$177.94
RETURNS ABOVE FEED COST PER COW	*	\$113.19	\$169.55	\$ 53 <b>.</b> 40
RETURNS FOR \$100 OF FEED		\$182.00	\$205.00	\$144.00
Feed cost per lb. B.F. (cents)		46.2	43.0	56.1
Number of cows*	Magallaconic region de de de de	18.3	22.3	12.2

<sup>\*</sup>All dairy cows which have at some time in the past freshened are included in the dairy herd, and affect the average number of cows used in computing this table. There is some variation in the number of months of dry period per cow; however, this variation is small for the majority of farms.

Table 17. Feed Costs and Returns from Other Dairy Cattle, 1956

Items	Your farm	Average of 30 farms*	10 farms highest in butterfat per cow	10 farms lowest in butterfat per cow
Feed per head, lbs.: Concentrates Hay and fodder Silage Skim milk Whole milk		464 1515 2642 528 216	523 1806 2810 - 221	438 1613 2503 1584 277
TOTAL FEED COSTS PER HEAD	\$	\$44.75	\$46.38	\$49.53
Net inc. in value of other dairy cat-	tle	76.09	85.09	60.78
RETURNS ABOVE FEED COST PER HEAD	\$	31.34	38.71	11.25
RETURNS FOR \$100 OF FEED	\$	\$170.00	\$183.00	\$123.00
Number of head of other dairy cattle	****	21.8	25.2	18.4

\*One farmer had both a milking herd and a beef herd, used a beef bull, and included all the young stock in the beef herd.

Table 18. Feed Costs and Returns from All Dairy Cattle, 1956

Items	Your farm	Average of 31 farms	10 farms highest in butterfat per cow	10 farms lowest in butterfat per cow
Feeds per animal unit, lbs.: Concentrates Hay and fodder Silage		2016 4174 6960	2658 4945 6152	1535 4424 7706
TOTAL FEED COSTS PER ANIMAL UNITS	\$	\$115.19	\$132.81	\$106.21
Value of produce per animal unit: Dairy products Net increase in val. of dairy cat TOTAL VALUE PRODUCED	\$ tle	\$163.79 43.73 \$207.52	\$217.63 49.47 \$267.10	\$101.24 44.00 \$145.24
RETURNS ABOVE FEED PER ANIMAL UNIT		\$ 92.33	\$134.29	\$ 39.03
RETURNS PER \$100 OF FEED	\$	\$186.00	\$204.00	\$145.00
Animal units of dairy cattle		29.2	35.1	21.6

Table 19. Feed Costs and Returns	from Beef Catt	le. 1956
		Average
	Your	of all farms
Items	farm	29
Beef breeding herd: No. of farms:		
Feeds per animal unit, lbs.:		
Concentrates		1040
Legume		2958
Other hay		421
Silage		4387
Feed Cost per animal unit:	\$	\$23.48
Concentrates	4h	41.15
Roughages	Annual Control of the	
Pasture		19.25
TOTAL FEED COST	****	\$83.88
Value of produce per animal unit:		
Dairy products	\$	\$ 6.54
Net increase in value of animal	" <del></del>	71,21
TOTAL VALUE PRODUCED		\$77.75
	_	<b>-6.1</b> 3
RETURNS ABOVE FEED COST PER ANIMAL UNITS	ф.	\$96,00
RETURNS FOR \$100 OF FEED	₹₽	
Lbs. beef produced		12788
Number of cows and herd bulls		25.4
Number of other beef cattle	<u> </u>	20.9
Number of animal units in the herd		26.6
Feeding Cattle: No. of farms:		99
Feeds per cwt. beef produced, lbs.:		1
Corn		457
Small grain		36
Commercial feeds		45
Commercial record	**************************************	
Legume hay		292
Other hay	-	717
Total concentrate		538
		336
Total hay		541
Silaģe	And the second s	· /
Feed cost per cwt. beef produced	59	#no 00
Concentrates	\$	\$12.88
Roughages		4.56
Pasture		65
TOTAL FEED COSTS	\$	\$18.09
Net increase in value of feeders	<del></del>	22.64
מישות שישים מחוד מספת ששים מישום שישים שביים	AND THE PERSON NAMED IN COLUMN 1	4.55
- REPUBLIS AROVE FIRM COST PER CIVITA MEMBER FILLIDA	,,	\$134.00
RETURNS ABOVE FEED COST PER CWT. BEEF PROD.	\$	# I DAT 00
RETURNS FOR \$100 OF FEED	69 <u></u>	
RETURNS FOR \$100 OF FEED  Price paid per cwt. beef bought	\$	\$ 17.81
RETURNS FOR \$100 OF FEED  Price paid per cwt. beef bought  Price received for feeder cattle sold	\$ <b>\$</b>	\$ 17.81 19.49
RETURNS FOR \$100 OF FEED  Price paid per cwt. beef bought	\$ <u></u>	\$ 17.81

Titems	Table 20. Feed Costs and Re	turns from a	a Farm Flock	c of Sheep.	1956
Your farm   farm   farm   above feed   above feed					
Times			. •	_	
Teeds per head,* lbs.:   Concentrates					
Concentrates Legume hay Other hay Other hay Silage Feed cost per head: Concentrates Roughages Pasture TOTAL FEED COSTS  Value of produce per head: Wool Net increase in value of sheep TOTAL VALUE PRODUCED  RETURNS ABOVE FEED COST PER HEAD RETURNS FOR \$100 OF FEED  RETURNS FOR \$100 OF FEED  Price per cwt. of lambs sold Price per lb. wool sold (cts.) Pounds of sheep pre cent lamb crop**  Number of ewes kept for lambing Per cent lamb crop**  Number of sheep produced  121 63 173 283 450 179 283 450 283 450 283 450 283 450 283 450 283 450 283 450 283 450 283 450 283 450 284 3.74 288 3.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 29.32 20.1 1.90 20.1 1.90 20.1 2.20 20.1 2.90 20.1 2.90 20.2 2.20 20.2 2.90 20.2 2.	Items	farm	farms	above feed	above feed
Concentrates Legume hay Other hay Other hay Silage Feed cost per head: Concentrates Roughages Pasture TOTAL FEED COSTS  Value of produce per head: Wool Net increase in value of sheep TOTAL VALUE PRODUCED  RETURNS ABOVE FEED COST PER HEAD RETURNS FOR \$100 OF FEED  RETURNS FOR \$100 OF FEED  Price per cwt. of lambs sold Price per lb. wool sold (cts.) Pounds of sheep pre cent lamb crop**  Number of ewes kept for lambing Per cent lamb crop**  Number of sheep produced  121 63 173 283 450 179 283 450 283 450 283 450 283 450 283 450 283 450 283 450 283 450 283 450 283 450 284 3.74 288 3.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 288 83.74 29.32 20.1 1.90 20.1 1.90 20.1 2.20 20.1 2.90 20.1 2.90 20.2 2.20 20.2 2.90 20.2 2.	Feeds per head. * lbs.:				
Other hay Silage Feed cost per head: Concentrates Roughages Pasture TOTAL FEED COSTS  Value of produce per head: Wool Net increase in value of sheep TOTAL VALUE PRODUCED  RETURNS ABOVE FEED COST PER HEAD RETURNS FOR \$100 OF FEED  RETURNS FOR \$100 OF FEED  Price per cwt. of lambs sold Price per lb. wool sold (cts.) Pounds of wool per sheep sheared  Number of ewes kept for lambing Per cent death loss**  Pounds of sheep produced  122 98 196  122 98 196  122 98 196  124 148 153.74 14.88 153.74 14.88 153.74 16.80 15.90 15.90 15.90 15.90 15.90 16.80 16.80 16.80 16.80 16.80 16.80 16.80 16.80 16.80 16.80 16.80 16.80 16.80 16.80 16.80 16.91 16	Concentrates				
Silage	Legume hay		359	283	450
Seed cost per head:   Concentrates	Other hay				
Concentrates Roughages Pasture TOTAL FEED COSTS  Value of produce per head: Wool Net increase in value of sheep TOTAL VALUE PRODUCED  RETURNS ABOVE FEED COST PER HEAD RETURNS FOR \$100 OF FEED  Price per cwt. of lambs sold Price per lb. wool sold (cts.) Pounds of wool per sheep sheared  Number of ewes kept for lambing Per cent lamb crop**  Pounds of sheep produced  \$ \$2.65 \$1.48 \$3.74 \$4.88 \$2.20 \$1.90 \$1.	Silage		122	98	196
Roughages Pasture TOTAL FEED COSTS  TOTAL VALUE produce per head:  Wool Net increase in value of sheep TOTAL VALUE PRODUCED  TOTAL VAL	Feed cost per head:		,, ,,		
Pasture     TOTAL FEED COSTS		\$			
TOTAL FEED COSTS \$ \$8.76 \$6.80 \$10.52  Value of produce per head:     Wool     Net increase in value of sheep     TOTAL VALUE PRODUCED \$ \$12.9\(\pmu\) \$16.22 \$9.32     TOTAL VALUE PRODUCED \$ \$17.39 \$21.58 \$12.91  RETURNS ABOVE FEED COST PER HEAD \$ \$8.63 \$1\(\pmu\).78 \$2.39  RETURNS FOR \$100 OF FEED \$ \$226.00 \$338.00 \$130.00  Price per cwt. of lambs sold \$ \$19.13 \$19.\(\pmu\) \$18.80  Price per lb. wool sold (cts.) Pounds of wool per sheep sheared \$9.1 \$9.0 \$9.5  Number of ewes kept for lambing Per cent lamb crop** Per cent death loss**  Founds of sheep produced \$4975 628\(\pmu\) 362\(\pmu\)	• •	·			
Value of produce per head:       \$ 4.45       \$ 5.36       \$ 3.59         Net increase in value of sheep TOTAL VALUE PRODUCED       12.94       16.22       9.32         RETURNS ABOVE FEED COST PER HEAD       \$ 8.63       \$14.78       \$ 2.39         RETURNS FOR \$100 OF FEED       \$ 226.00       \$338.00       \$130.00         Price per cwt. of lambs sold       \$ 19.13       \$19.49       \$18.80         Price per lb. wool sold (cts.)       65.1       79.5       50.1         Pounds of wool per sheep sheared       9.1       9.0       9.5         Number of ewes kept for lambing       51       51       51         Per cent lamb crop**       116       125       101         Per cent death loss**       6.9       4.2       9.3         Pounds of sheep produced       4975       6284       3624			2.21		1.90
Wool       \$ 4.45       \$ 5.36       \$ 3.59         Net increase in value of sheep       12.94       16.22       9.32         TOTAL VALUE PRODUCED       \$ 17.39       \$21.58       \$12.91         RETURNS ABOVE FEED COST PER HEAD       \$ 8.63       \$14.78       \$ 2.39         RETURNS FOR \$100 OF FEED       \$ 226.00       \$338.00       \$130.00         Price per cwt. of lambs sold       \$ 19.13       \$19.49       \$18.80         Price per lb. wool sold (cts.)       65.1       79.5       50.1         Pounds of wool per sheep sheared       9.1       9.0       9.5         Number of ewes kept for lambing       51       51       51         Per cent lamb crop**       116       125       101         Per cent death loss**       6.9       4.2       9.3         Pounds of sheep produced       4975       6284       3624	TOTAL FEED COSTS	\$	\$8.76	\$6.80	\$10.52
Wool       \$ 4.45       \$ 5.36       \$ 3.59         Net increase in value of sheep       12.94       16.22       9.32         TOTAL VALUE PRODUCED       \$ 17.39       \$21.58       \$12.91         RETURNS ABOVE FEED COST PER HEAD       \$ 8.63       \$14.78       \$ 2.39         RETURNS FOR \$100 OF FEED       \$ 226.00       \$338.00       \$130.00         Price per cwt. of lambs sold       \$ 19.13       \$19.49       \$18.80         Price per lb. wool sold (cts.)       65.1       79.5       50.1         Pounds of wool per sheep sheared       9.1       9.0       9.5         Number of ewes kept for lambing       51       51       51         Per cent lamb crop**       116       125       101         Per cent death loss**       6.9       4.2       9.3         Pounds of sheep produced       4975       6284       3624	Value of produce per head:				
TOTAL VALUE PRODUCED \$ \$17.39 \$21.58 \$12.91  RETURNS ABOVE FEED COST PER HEAD \$ \$8.63 \$14.78 \$2.39  RETURNS FOR \$100 OF FEED \$ \$226.00 \$338.00 \$130.00  Price per cwt. of lambs sold \$ \$19.13 \$19.49 \$18.80  Price per lb. wool sold (cts.) 65.1 79.5 50.1  Pounds of wool per sheep sheared 9.1 9.0 9.5  Number of ewes kept for lambing Per cent lamb crop** 116 125 101  Per cent death loss** 6.9 4.2 9.3  Pounds of sheep produced 4975 6284 3624		\$	\$ 4.45	<b>\$</b> 5 <b>.</b> 36	\$ 3.59
### TOTAL VALUE PRODUCED ### \$17.39	Net increase in value of sheep	Maria de la Caracteria de Cara	12.94		9.32
### ### ##############################		\$	\$17.39	\$21.58	\$12.91
Price per cwt. of lambs sold       \$ 19.13       \$19.49       \$18.80         Price per lb. wool sold (cts.)       65.1       79.5       50.1         Pounds of wool per sheep sheared       9.1       9.0       9.5         Number of ewes kept for lambing       51       51       51         Per cent lamb crop**       116       125       101         Per cent death loss**       6.9       4.2       9.3         Pounds of sheep produced       4975       6284       3624	RETURNS ABOVE FEED COST PER HEAD	\$	\$ 8.63	\$14.78	\$ 2 <b>.3</b> 9
Price per lb. wool sold (cts.)       65.1       79.5       50.1         Pounds of wool per sheep sheared       9.1       9.0       9.5         Number of ewes kept for lambing       51       51       51         Per cent lamb crop**       116       125       101         Per cent death loss**       6.9       4.2       9.3         Pounds of sheep produced       4975       6284       3624	RETURNS FOR \$100 OF FEED	\$	\$226,00	\$338.00	\$130.00
Price per lb. wool sold (cts.)       65.1       79.5       50.1         Pounds of wool per sheep sheared       9.1       9.0       9.5         Number of ewes kept for lambing       51       51       51         Per cent lamb crop**       116       125       101         Per cent death loss**       6.9       4.2       9.3         Pounds of sheep produced       4975       6284       3624	Price per cut. of lambs sold	<b>\$</b>	\$T9_T3	#19.19	\$7.8.80
Pounds of wool per sheep sheared       9.1       9.0       9.5         Number of ewes kept for lambing       51       51       51         Per cent lamb crop**       116       125       101         Per cent death loss**       6.9       4.2       9.3         Pounds of sheep produced       4975       6284       3624		42			
Number of ewes kept for lambing       51       51       51         Per cent lamb crop**       116       125       101         Per cent death loss**       6.9       4.2       9.3         Pounds of sheep produced       4975       6284       3624					
Per cent lamb crop**       116       125       101         Per cent death loss**       6.9       4.2       9.3         Pounds of sheep produced       4975       6284       3624	Touride of wood por bridge bridged		<i>y</i> ••••	<b>, 0</b> 0	7 4 7
Per cent lamb crop**       116       125       101         Per cent death loss**       6.9       4.2       9.3         Pounds of sheep produced       4975       6284       3624	Number of ewes kept for lambing		5 <b>1</b>	5 <b>1</b>	5 <b>1</b>
Per cent death loss** 6.9 4.2 9.3 Pounds of sheep produced 4975 6284 3624					
Pounds of sheep produced 4975 6284 3624		**************************************	6.9		
			* *	• •	
Number of head of sheep* 72.1 78.7 65.2	rounds or sneep produced	***************************************	4717	0204	2024
	Number of head of sheep*		72 <b>.1</b>	78.7	65.2

<sup>\*</sup> Two lambs under six months of age considered as one head. \*\*Lambs which die during month of birth are not included.

Table 25. Feed Costs and Returns from Feeder Lambs. 1956 Average of Your 5 farms farm Items Feed per cwt. lambs produced, lbs.: 615 Concentrates Legume hay 490 17 Other hay 69 Silage Feed cost per cwt. lambs produced \$21.52 25.40 Net increase in value per cwt. produced Return above feed cost per cwt. produced 3.88 \$160.00 RETURN FOR \$100 OF FEED \$18.56 Price paid per cwt. lambs bought 20.38 Price received per cwt. lambs sold 4.2 Per cent death loss 21254 Pounds of lambs produced

making 27. Freed Costs and Returns from Chickens,  $1956^*$ 

Table 21. Feed Costs a	and Return	s from Unick	ens, 1950	
14016 219 1000 1001			18 farms	18 farms
		Average	highest in	lowest in
	Your	of 89	return	return
Items	farm	farms	above feed	above feed
Feed per hen, lbs.: Grain Commercial feeds Total concentrates	4	87 53 140 \$4.18	86 43 129 \$3.76	108 46 154 \$4.50
TOTAL FEED COST PER HEN	db.	440-		, , , ,
Value of produce per hen:  Eggs sold and used in house  Net increase in value of chickens  TOTAL VALUE PRODUCED  RETURNS ABOVE FEED COST PER HEN  RETURNS FOR \$100 OF FEED	### ### ### ### ### #### #############	\$5.16 <u>02</u> \$5.14 \$.96 \$127.00	\$6.21 .15 \$6.36 \$2.60 \$171.00	\$3.83 36 \$3.47 \$-1.03 \$80.00
Price rec'd. per doz.eggs sold(cts. Eggs laid per hen	)	30.8 201	32 <b>.</b> l 234	30 <b>.</b> 0 153
Ave. No. of hens on farm during yea Per cent of hens that are pullets Per cent death loss of hens	r	325 85 10	40 <b>7</b> 90 7	261 72 17
Number of chicks started: Pullets Straight run Cockerels Lbs. chickens produced		394 8 37 1466	528 5 20 1978	267 - 22 794
RETURNS ABOVE FEED COST PER HEN RETURNS FOR \$100 OF FEED  Price rec'd. per doz.eggs sold(cts. Eggs laid per hen  Ave. No. of hens on farm during yea Per cent of hens that are pullets Per cent death loss of hens Number of chicks started: Pullets Straight run Cockerels	· .	\$.96 \$127.00 30.8 201 325 85 10 394 8	\$2. \$171. 32. 234 407 90 7 528	,60 ,00

\*Includes feeds and returns from laying flock and rearing flock.

Table 22. Feed Cost and Returns from Laying Hens. 1956 Average of 13 Your farms farm Items Feed per hen, 1bs.: 69 Grain 35 Commercial feeds 104 Total concentrates \$3.08 TOTAL FEED COST PER HEN Value of produce per hen: \$5.28 Eggs sold and used in home -.84 Less depreciation and death loss \$4.44 TOTAL VALUE PRODUCED \$1.36 RETURN ABOVE FEED COST PER HEN \$144.00 RETURN FOR \$100 OF FEED 204 Eggs laid per hen 31.0 Price rec'd. per doz.eggs sold (cts.) 356 Ave. No. hens on farm during year 378 No. of hens on hand begin. of year 11 Per cent death loss 67 Per cent of hens that are pullets

Table 23. Feed Costs and Returns from Chicks. 1956

Table 23. Feed Costs and	Returns from Unicks. 1950	
	Your	Average of 8
Items	fa <b>r</b> m	farms
Feed per 100 chicks raised, lbs.: Grain Commercial feeds Total concentrates		1372 774 2146
Total feed cost per 100 chicks raised Net increase in value per 100 chicks RETURN OVER FEED COST PER 100 CHICKS	\$ \$	\$73.76 88.37 \$15.01
RETURN FOR \$100 OF FEED	\$	\$120.00
Number of chicks bought: Pullets Cockerels		504 95
Price paid per 100 chicks bought: Pullets Cockerels		\$48.97 10.00
Number of chicks raised Per cent death loss Price rec'd. per pound sold (cents)		518 13.1 19.3

#### EXPLANATION OF "WORK UNITS"

The total "work units" for any one farm is a measure of the size of that farm business. A work unit as used in this report is the average accomplishment of a farm worker, in a ten hour day, working on crops and productive livestock at average efficiency or ten hours of work off the farm for pay. The number of work units for each class of livestock and each acre of crop are presented in Table 24.

Table 24. Number of Work Units for Each Class of Livestock and Each Acre of Crop

2 TOT DECH OTERS OF	TITAGROOCK WING IN	ICII WOLE OF OLOD
No. of		No. of
work units	Item	work units
10.0 per cow	Small grain	.5 per acre
3.5 per an. unit*	Sugar beets	1.5 per acre
3.5 per an. unit*	Sweet corn	.7 per acre
.25 per 100 lbs.	Corn husked	.7 per acre
1.5 per an. unit*	Corn hogged	.4 per acre
.3 per 100 lbs.	Corn shredded	1.5 per acre
.2 per 100 lbs.	Corn silage	1.0 per acre
.5 per 100 lbs.	Corn fodder	1.0 per acre
20.0 per 100 hens	Alfalfa hay	.6 per acre
.5 per acre	Soybean hay	.8 per acre
5 per acre	Other hay crops	.4 per acre
	No. of work units  10.0 per cow 3.5 per an. unit* 3.5 per an. unit* .25 per 100 lbs. 1.5 per an. unit* .3 per 100 lbs2 per 100 lbs5 per 100 lbs. 20.0 per 100 hens .5 per acre	work units  10.0 per cow 3.5 per an. unit* 3.6 per an. unit* 3.7 per an. unit* 3.8 per an. unit* 3.9 per an. unit* 3.9 per an. unit* 3.9 per an. unit* 3.9 per an. unit* 3.0 p

<sup>\*</sup> Animal unit represents one dairy cow or bull, two other dairy cattle,  $1\frac{1}{4}$  beef cows or bull, 1 feeder steer or heifer, 3 1/3 other beef cattle, 7 sheep,  $1\frac{1}{4}$  lambs,  $2\frac{1}{2}$  hogs, 5 pigs, 50 hens or 1,100 pounds of turkeys produced.

Table 24. Summary of Farm Earnings by Years

	Average 1940-44	Average 1945-4		1951	1952	1953	1954	1955	1956
Items							······································		
No. of farms	165	140	139	122	118	153	156	146	135
Total farm capital	\$36133	\$40590	\$50868	\$54869	<b>\$</b> 58082	\$62148	\$62494	\$64512	\$70144
Monthly charge for:		Ó		5.00		7.00	7.00	7.00	3 25
Unpaid family labor*	63	118	130	130	130	130	130	130	135
Board to hired labor*	23	33	36	36	36	36	36	36	38
FARM EXPENSES									
Dairy and dual-pur. cattle bought	120	175	321	252	264	158	82	98	196
Beef cattle bought (incl. feeders		202 <b>7</b>	4120	55 <b>81</b>	4461	2841	3482	3865	5506
Hogs bought	275	447	478	395	361	427	577	384	322
Sheep bought (incl. feeders)	596	365	543	881	569	766	235	483	837
Poultry bought (incl. turkeys)	J710	165	164	246	122	187	233	181	264
Horses bought	39	11	6	5	4	9	7	2	2
Miscellaneous livestock expense	140	248	328	391	<b>3</b> 69	400	403	11511	468
Miscellaneous crop expenses	705	86 <b>9</b>	966	995	1079	1496	1633	1690	1539
Feed bought	2041	3191	3807	4973	4318	4060	4456	141498	5291
Custom work hired	193	356	382	406	439	468	497	587	646
Power machinery (new)	320	757	1164	1063	610	705	780	802	634
Power machinery (upkeep, gas, oil		1081	1308	1336	1438	1552	1474	1570	1636
Crop and general machinery (new)	335	912	1248	1121	871	779	979	719	790
Crop and general machinery (upkee		284	292	306	323	333	310	338	375
Livestock equipment (new)	112	99	124	157	124	191	225	241	210
Livestock equipment (upkeep)	55	111	125	1/15	121	125	161	144	170
Buildings and fencing (new)	341	676	741	1082	1023	738	821	786	618
Buildings and fencing (upkeep)	149	319	331	286	331	304	306	272	254
Hired labor	593	794	843	910	835	928	897	895	863
Taxes	330	703	534	56 <b>5</b>	627	685	701	724	804
Insurance	33	56	78	77	87	101	109	130	153
General farm	65	118	146	165	162	166	210	197	205
Total farm purchases	\$8359	\$13464	\$18049	\$21335	\$18538	\$17419	\$18578	\$19030	\$21783
Decrease in farm capital	,			-	, ==	925		2132	<b>***</b>
Interest on farm capital	1806	2030	2543	2743	2904	3107	3125	3226	3507
Unpaid family labor	310	377	360	367	335	339	390	355	371
Board furnished hired labor	142	107	99	79	91	100	87	95	87
Total farm expense	\$10617	\$15978	\$21051	\$24524	\$21868	\$21890	\$22180	\$24838	\$25748

<sup>\*</sup> These adjustments should be considered in comparing 1956 results with previous years.

Table 24. Summary of Farm Earnings by Years (continued)

	Average	Average	7.050	3.053	7000	7.050	2001	7000	2054
Items	1940-44	1945-49	1950	1951	1952	1953	1954	1955	1956
FARM RECEIPTS		и		# 0		# 4-	12 3 4		u
Dairy and dual-pur. cattle	\$ 383	\$ 573	\$ 904	\$ 781	\$ 765	\$ 572	\$ 453	\$ 524	\$ 438
Dairy products	783	988	885	1015	1124	1369	1033	1091	1324
Beef cattle	3140	4246	6438	9411	8115	7695	7933	7478	10595
Hogs	3622	6775	6801	7930	7322	7237	7983	6147	5797
Sheep and wool	928	651	810	753	1057	1633	637	798	1344
Poultry (incl. turkeys)	563	525	590	838	184	478	540	550	608
Eggs	59 <b>7</b>	1035	790	1055	875	1166	939	954	1190
Horses	44	. 23	14	6	12	4	14	$\mathcal{L}_{\downarrow}$	7
Corn	584	1138	1542	9 <b>97</b>	1245	2742	2749	3697	3385
Small grain	1031	2055	1694	1240	1217	1153	876	920	809
Other crops	400	879	677	901	981	1102	1454	1850	1867
Machinery and equip. sold	196	364	446	644	378	170	195	222	203
Agric. adjustment payment	370	65	57	72	70	65	54	26	76
Income work off the farm	174	313	290	398	341	346	371	377	332
Miscellaneous	224	78	112	130	154	88	204	252	315
Total farm sales	\$1 <u>3039</u>	\$1 <u>9708</u>	\$22050	\$26171	\$23840	\$25820	\$25425	\$24890	\$28290
Increase in farm capital	1098	2395	5214	2561	1216	#	1158	=======================================	2423
Family living from farm	553	666	669	708	748	344	296	271	250
Total farm receipts	\$14690	\$22769	\$27933	\$29440	\$25804	\$26164	\$26879	\$25161	\$30963
Total farm expenses	10617	15978	21051	24524	21868	21890	22180	24838	25748
Labor earnings	4073	6791	6882	4916	3936	4274	4699	323	5215
a constant de la cons	7-12			4,20	2730	4-14	40))	262	761
MEAS. OF FARM ORG. AND MANAGEMENT									
Percent high return crops*	41.2	56.4	54 <b>.</b> 4	60.2	60.9	64.8	58 <b>.3</b>	60.6	63.0
Livestock units per 100 acres**	23.6	20.3	20.0	31.7	33.2	31.3	35.4	36 <b>.</b> 1	37.8
Work units***	588	501	502	529	515	397	408	412	433
Work units per worker***	273	285	295	311	322	234	255	242	271
Expenses per work unit***	\$3.02	\$6.23	\$8.01	\$7.75	\$8 <b>.</b> 29	\$11.66	\$11.76	\$12.34	\$12.72
ACRES PER FARM	282	254	257	256	260	283	270	272	284
Crop acres per farm	212	197	203	198	201	222	216	219	227
YIELDS PER ACRE	-	±71	20)	170	201	222	210	219	441
Flax. bu.	10.5	5 13.7	15.1	9.8	13.8	9.2	9.7	15.9	9.9
Barley, bu.	25.		38.0			22.4		34.5	25 <b>.</b> 9
Oats, bu.	40.1		47.0					55 <b>.1</b>	
Corn, grain, bu.	49.		41.9			£0.0		50°T	27 • 1 6ď 0
Corn silage, ton.	8.9		8.7		50•9	59 <b>.</b> 9		51.5	65.0
Alfalfa hay, ton.	2.2		2.0			9.7		8.8	
Mha anan matinas and in and and	۷ ه ۵		Z.U	2.5	2.6	2.9	2.6	2.2	2.7

<sup>\*</sup> The crop ratings used in calculating the percentage of the tillable land in high return crops was changed considerably in 1944.

<sup>\*\*</sup>The basis for computing animal units was revised in 1951.

<sup>\*\*\*</sup>The basis for computing work units was revised in 1953.

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Table 25. Summary of Miscellaneous Items by Years

Items	Average 1940 <b>–</b> 44	Average 1945 <b>-</b> 49	1950	1951	1952	1953	1954	1955	1956
RETURN ABOVE FEED COST PER: Dairy cow Dual-purpose cow Animal unit in beef herd* 100 lbs. feeder cattle prod. Head of sheep in farm flock 100 lbs. feeder sheep prod. 100 lbs. hogs produced Hen	\$61.87 41.43 21.90 3.11 4.24 6.38 4.05	\$114.96 65.98 46.46 8.87 8.20 1.53 6.29 2.15	\$130.70 63.97 85.59 17.09 14.29 20.52 6.85	\$139.19 66.65 130.06 13.33 4.85 2.09	\$117.68 41.22 30.37 -2.45 -2.00 -9.61 2.48	\$93.63 34.32 -34.29 -6.50 2.06 .38 10.68 2.20	\$76.34 17.94 .80 5.18 5.22 11.17 6.30	\$94.83 53.23 -6.16 1.93 4.40 5.98 .34 1.48	\$113.19 59.34 -6.13 4.55 8.63 3.88 4.98
FEED COST PER:  Dairy cow  Dual-purpose cow  Animal unit in beef herd*  Cwt. of feeder cattle prod.  Head of sheep in farm flock  Cwt. feeder sheep produced  100 lbs. hogs produced  Hen	67.74 53.40 38.90 14.56 3.26 11.32 7.36 2.28	121.21 101.44 68.30 21.66 5.62 26.88 12.70 4.28	136.67 123.55 82.24 20.13 7.06 25.51 12.03 4.35	150.85 108.86 114.85 23.44 7.59 14.17 4.85	148.11 114.56 112.04 25.01 7.77 25.28 13.87 4.88	142.90 114.62 96.31 23.44 7.95 31.86 12.27 4.64	135.97 103.08 81.98 21.40 8.81 18.44 12.42 4.60	136.98 94.80 95.93 19.06 8.94 14.17 11.17 4.02	137.55 111.68 83.88 18.09 8.76 21.52 10.76 4.18
MISC. LIVESTOCK INFORMATION  No. dairy or dual-pur. cows  Head in beef breeding herd  Lbs. feeder cattle produced	8.1 10.5 9336	5.3 9.4 6676	և.6 8.0 8699	4.5 8.9 10852	4.5 11.6 12152	5.3 13.4 14674	4.7 13.4 14309	4.6 11.7 18423	5.0 10.0 23043
Litters of pigs Lbs. of hogs produced No. of hens	18.5 30411 197	19.5 34292 202	22.7 37633 1 <b>8</b> 6	23.4 39702 180	21 <b>.</b> 5 38436 <b>179</b>	17.7 31283 187	23.2 39269 204	25.2 42517 182	22 <b>.</b> 2 3889 <b>8</b> 222
Lbs. of butterfat per: Dairy cow Dual-purpose cow No. of pigs weaned per litter Percent lamb crop Eggs per hen	246 183 6.1 105 134	257 180 6•3 109	277 213 6.5 113 175	280 169 6.6 115 176	282 171 6•7 94 174	286 196 6•7 108 186	283 170 6.9 106 191	295 181 7.0 113 188	298 195 7.3 116

<sup>\*</sup> The basis for computing animal units was revised in 1951.

Table 25. Summary of Miscellaneous Items by Years (continued)

Items	A <b>vera</b> ge 1940 <b>-</b> 44	Average 1945 <b>–</b> 49	1950	1951	1952	1953	1954	1955	1956
PRICE RECEIVED PER:  1b. B.F. to creameries 100 lbs. fat cattle 100 lbs. feeder sheep Pound of wool 100 lbs. of hogs Dozen eggs	\$ .11.73 12.22 .38 10.86 .26	\$ .73 21.71 22.08 .41 19.54	\$ .66 27.24 25.82 .55 17.93 .30	\$ .75 33.73 1.00 19.61 .40	\$ .80 30.16 25.13 .42 17.34	\$ .71 20.36 20.71 .53 21.19	\$ .63 21.54 20.60 .49 21.07	\$ .61 20.73 19.55 .42 14.33	\$ .63 19.49 20.38 .65 14.15
PRICE OF FEED  Corn, bu. Oats, bu. Barley, bu. Alfalfa hay, ton Timothy hay, ton	.70 .46 .58 10.00 6.24	1.24 .74 1.31 18.60 10.86	1.20 .72 1.20 21.00 12.20	1.36 .81 1.23 19.00 11.00	1.34 .76 1.21 17.00 9.80	1.31 .71 1.11 17.50 10.10	1.34 .70 1.02 17.00 9.80	1.23 .61 .93 18.00 10.40	1.25 .63 .94 18.50 10.95
Corn silage, ton Bran, cwt. Linseed oilmeal, cwt. Soybean meal, cwt.	3.20 1.80 2.33 2.51	6.07 2.98 3.80 4.15	6.70 2.80 3.95 3.95	6.00 3.20 4.00 4.00	5.75 3.45 4.85 5.60	5.85 2.95 4.05 4.40	5.75 2.85 4.20	6.00 2.65 4.10	6.00 2.55 3.70 3.70