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University of Minnesota

March 2002

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**Prepared by Louise Letnes and Sharon Kill
March 2002**

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UNIVERSITY OF MINNESOTA

The mission of the Department of Applied Economics is to serve Minnesota through the achievement of academic excellence in education and research that is relevant to the needs of modern society. The thrust of the Department's efforts encompasses economic problems and policy alternatives related to the food system, environmental and resource economics, and regional and community development. Specific subareas include:

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- Community Development
- Consumption Economics
- Economic Development
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- Foreign Trade
- Human Resources
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- Fundamental and Applied Research
- International Programs

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As a part of the education program of the Department, the staff periodically publishes research results, papers, and speeches. This portion of their work is indexed annually and catalogued so that it may be used as a reference for their projects and activities, and to make it more readily available to others. Also included are publications of former Department members where the publications are based on work conducted while at the University of Minnesota. This listing does not reflect all the educational research, teaching, or extension endeavors of the staff. It includes only that portion that is in print. Publications are indexed by author.

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DEPARTMENT PUBLICATIONS

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- 1 POLASKY, STEPHEN. "How clean is clean enough?" **Minnesota agricultural economist 703**, Winter 2001, pp.1, 6-7.
- 2 TAFF, STEVEN J. "Farm real estate prices still rising in Minnesota." **Minnesota agricultural economist 703**, Winter 2001, pp.1-5.
- 3 **Minnesota applied economist 704**, Fall 2001.

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- 4 ANDERSON, ROBERT. **Corn and soybean price outlook and marketing strategy for 2001 production**. St. Paul, MN: University of Minnesota Extension Service, 2001.
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- 7 CRAVEN, ROBERT H.; NORDQUIST, DALE W.; KLAIR, KEVIN S.; LOPPNOW, RANN R.; RICHARDSON, D. WYNN; NORDQUIST, DAVID W.; MIKESELL, CHRIS L.; ZECH, LYUBOV G. **FINPACK: farm financial planning and analysis, Release 2.10.** St. Paul, MN: University of Minnesota, Center for Farm Financial Management, 2001. [For purchasing information contact: The Center for Farm Financial Management, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 130 ClaOff, St. Paul, MN 55108; Phone: 1-800-234-1111]
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- 10 DARGER, MICHAEL. "BR&E programs lead to success." **Dairy Initiatives**, v.10, no.1, Spring 2001, p.8.
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- 22 Kielkopf, Jim; DARGER, MICHAEL; MORSE, GEORGE. **Eagan business survey; Eagan Business Retention and Expansion Strategies Program; research report.** St. Paul, MN: University of Minnesota Extension Service; University of Minnesota, Department of Applied Economics, Business Retention and Expansion Strategies Program, 2001. [Price: \$25. To order contact: Business Retention and Expansion Program, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 249 ClaOff, St. Paul, MN 55108; Phone: 612-625-6246]
- 23 Kielkopf, Jim; DARGER, MICHAEL; MORSE, GEORGE; Ridley, Mike. **Eagan business survey summary report; Eagan Business Retention and Expansion Strategies Program; summary report.** St. Paul, MN: University of Minnesota Extension Service; University of Minnesota, Department of Applied Economics, Business Retention and Expansion Strategies Program, 2001. [Price: \$1. To order contact: Business Retention and Expansion Program, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 249 ClaOff, St. Paul, MN 55108; Phone: 612-625-6246]
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- 32 RUDSTROM, MARGOT. "Why would I want to lock in my milk price?" **Dairy Initiatives Newsletter**, v.10, issue 2, Summer 2001, 4 pages.
- 33 Singh, Av; RUDSTROM, MARGOT; Cuomo, Greg; Johnson, Dennis; Reese, Mike. "Grazing alfalfa: agronomics and economics." **Minnesota Forage Update**, v.26, no.3, June 2001, pp.5-6, 8.
- 34 THOMAS, KENNETH H. **Acquiring and managing resources for the farm business.** Ames, IA: Midwest Plan Service; North Central Farm Management Extension Committee, 2001. (NCR-610D Business management for farmers series, part 4) [Price: \$8. To order contact: Midwest Plan Service, 122 Davidson Hall, Iowa State University, Ames, IA 50011-3080. Phone: 1-800-562-3618]
- 35 USSET, EDWARD C. **Advanced strategies with futures and options.** St. Paul, MN: University of Minnesota, Center for Farm Financial Management, 2001.
- 36 USSET, EDWARD C.; CRAVEN, ROBERT H.; RICHARDSON, D. WYNN. **2002 pre-harvest marketing plan and simulation game.** St. Paul, MN: University of Minnesota, Center for Farm Financial Management, 2001.

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- 66 OLSON, KENT D.; WESTMAN, LORIN L.; NORDQUIST, DALE W. **Southeastern Minnesota Farm Business Management Association 2000 annual report.** 2001. (Staff paper P01-3) Web address: <http://agecon.lib.umn.edu/mn/p01-03.pdf>
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- 78 OLSON, KENT. **A strategic management primer for farmers.** 2001. (Staff paper P01-15) Web address: <http://agecon.lib.umn.edu/mn/p01-15.pdf>

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- 81 GLEWWE, PAUL. **Schools, skills and economic development: education policies, student learning and socioeconomic outcomes in developing countries.** 2001. (Bulletin 01-3)
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