



**AgEcon** SEARCH

RESEARCH IN AGRICULTURAL & APPLIED ECONOMICS

*The World's Largest Open Access Agricultural & Applied Economics Digital Library*

**This document is discoverable and free to researchers across the globe due to the work of AgEcon Search.**

**Help ensure our sustainability.**

Give to AgEcon Search

AgEcon Search

<http://ageconsearch.umn.edu>

[aesearch@umn.edu](mailto:aesearch@umn.edu)

*Papers downloaded from **AgEcon Search** may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.*

*No endorsement of AgEcon Search or its fundraising activities by the author(s) of the following work or their employer(s) is intended or implied.*

# **Agglomeration, environmental regulation, and the polluting firm's location decisions**

Caiwen Wu and JunJie Wu

Department of Agricultural and Resource Economics

Oregon State University

[wucai@onid.orst.edu](mailto:wucai@onid.orst.edu)

[junjie.wu@oregonstate.edu](mailto:junjie.wu@oregonstate.edu)

*Selected Paper prepared for presentation at the Agricultural &  
Applied Economics Association's 2012 AAEA Annual  
Meeting, Seattle, Washington,  
August 12-14, 2012.*

*Copyright 2012 by [Caiwen Wu and JunJie Wu]. All rights reserved. Readers  
may make verbatim copies of this document for non-commercial purposes  
by any means, provided this copyright notice appears on all such copies*

# Agglomeration, Environmental Regulation and the Polluting Firm's Location Decisions



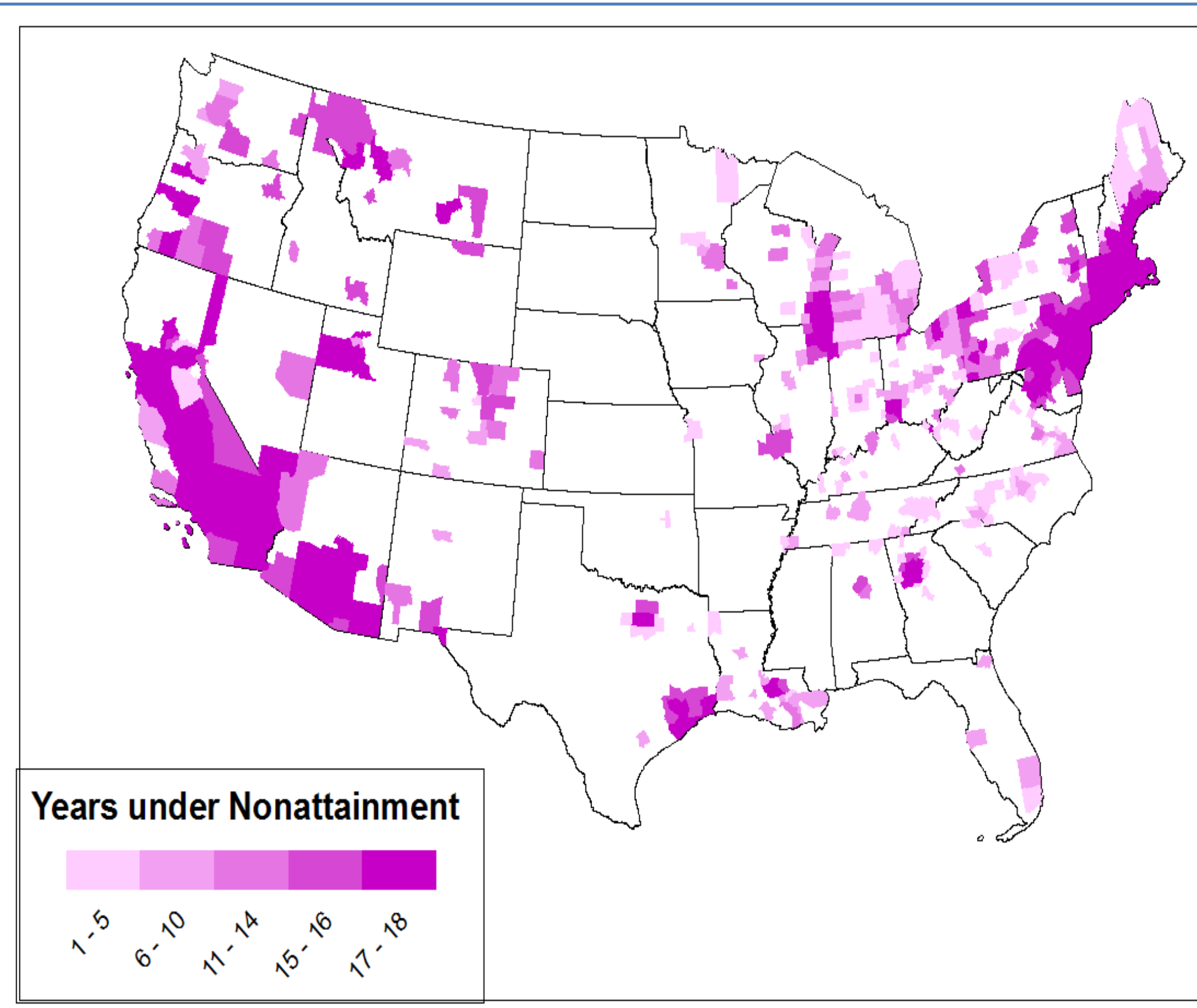
Caiwen Wu\* and Junjie Wu

Department of Agricultural and Resource Economics, Oregon State University, Corvallis, Oregon, 97331

\*email: wucai@onid.orst.edu

## Introduction

There are spatial and temporal heterogeneity of the location of polluting firms in the United States. For major air pollutants under Clean Air Act regulation: CO, PM<sub>10</sub>, SO<sub>2</sub>, NO<sub>2</sub>, and VOC, seven pollution intensive industries contribute more than 74% of the total air emission from manufacturing sectors. Air pollution can cause severe damage on human health as well as ecosystem, so it is interesting to find out major factors that influence polluting firm's location decisions.



## Research Questions

This study attempts to address the following questions:

- Are new polluting plants more likely to be established in counties with weaker environmental regulations?
- Are localized or urbanized counties more attractive to new plant births?
- Do agglomeration effects reinforce or offset the effect of environmental regulation on firms' location choices?

## Data

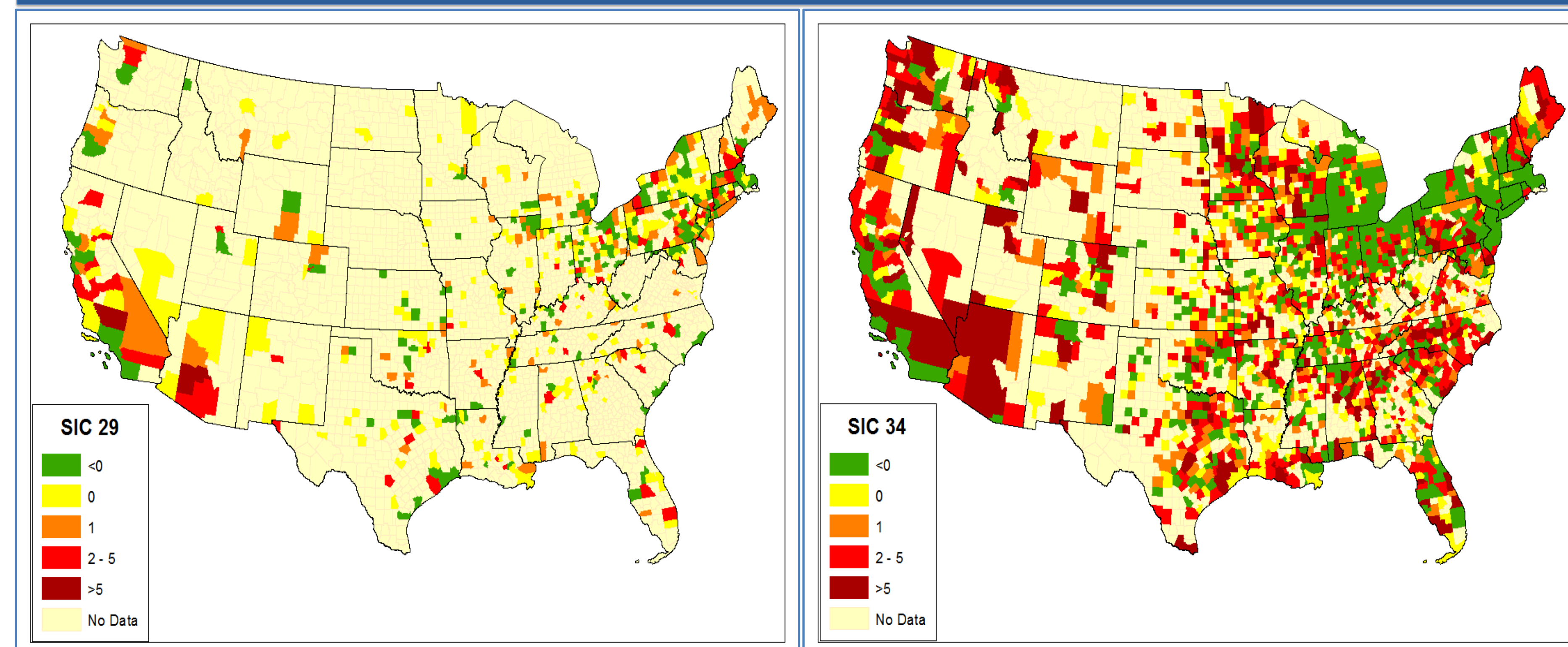
Variable	Definition
<b>New births</b>	Number of county level establishment births in two-digit SIC industries: 26,28,29,32,33,34,37.
<b>26-paper and allied products</b>	
<b>28-chemicals and allied products</b>	
<b>29-petroleum and coal products</b>	
<b>32-stone, clay and glass</b>	
<b>33-primary metal industries</b>	
<b>34-fabricated metal products</b>	
<b>37-transportation equipment</b>	
<b>Location quotient (LQ)</b>	Location quotient by industry and county. (Feldman, 1994)
<b>Attainment status (Att)</b>	Dummy variable = 1 if county out-of-attainment for any of the four pollutants: ozone, carbon monoxide, sulfur dioxide, particulate matter 10.
<b>Ln (pop)</b>	Natural log of population (1000s) by county.
<b>Ln (wage)</b>	Natural log of total annual payroll divided by total employment (\$1000s) by county.
<b>Unemployment</b>	Unemployment rate by county.
<b>Education</b>	Percentage of population over 25 years old with a bachelor's degree or higher.
<b>Ln(tax)</b>	Natural log of per capita property tax by county.
<b>Amenity</b>	Natural amenity scale by county.
<b>Road Density</b>	Length of local road divided by land area by county.

## Industry Air Emissions Contributions, 1995

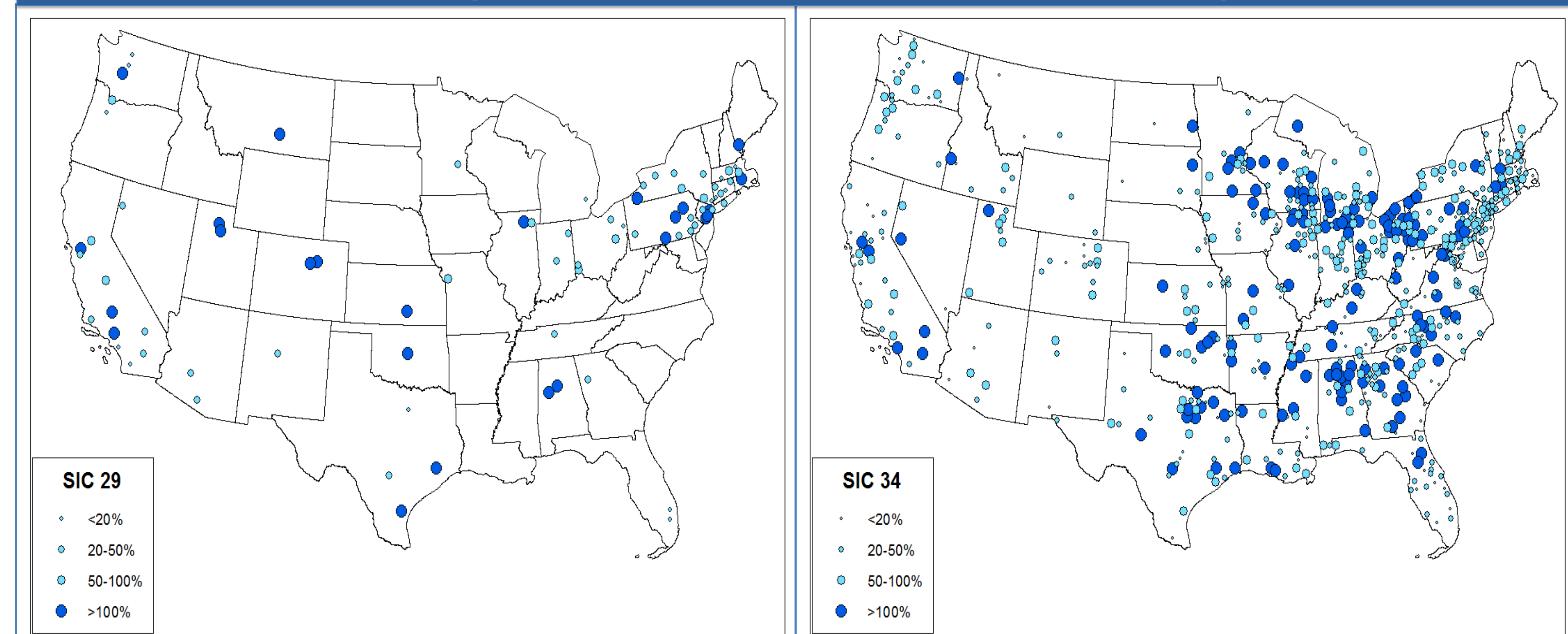
Pollutant	Paper	Chemical	Petroleum	Stone, clay, glass	Primary metal	Fabricated metal	Transportation equipment	Total
CO	17.55%	8.80%	11.78%	1.63%	55.29%	0.11%	0.99%	96.15%
PM <sub>10</sub>	14.53%	12.49%	7.67%	30.47%	25.49%	0.48%	0.98%	92.11%
SO <sub>2</sub>	14.66%	13.53%	27.86%	14.58%	26.28%	0.17%	1.09%	98.17%
NO <sub>2</sub>	22.45%	19.65%	21.66%	19.26%	11.08%	0.93%	1.35%	96.38%
VOC	7.17%	18.80%	22.87%	2.24%	8.12%	7.56%	7.49%	74.25%

Data from US EPA Industry Sector Notebooks, various profiles, 1995.

## Change in stock of establishments (1989-2006)



## Industry concentration (2006)



## Estimation Results

New Births	Paper	Chemical	Petroleum	Stone, clay, glass	Primary metal industries	Fabricated metal	Transportation
<b>Non-Attainment</b>	negative	negative	negative	negative	negative	negative	insignificant
<b>LQ</b>	positive	positive	positive	positive	positive	positive	positive
<b>Ln(pop)</b>	positive	positive	positive	positive	positive	positive	positive
<b>Non-Att x LQ</b>	negative	mixed	mixed	insignificant	negative	negative	negative
<b>Non-Att x Ln(pop)</b>	positive	positive	positive	positive	mixed	positive	insignificant
<b>Ln (wage)</b>	negative	negative	negative	negative	negative	negative	negative
<b>Unemployment</b>	negative	negative	mixed	negative	negative	negative	negative
<b>Education</b>	insignificant	positive	mixed	positive	negative	negative	positive
<b>Ln(tax)</b>	negative	mixed	negative	positive	negative	mixed	negative
<b>Amenity</b>	insignificant	positive	positive	positive	insignificant	positive	positive
<b>Road Density</b>	positive	positive	positive	insignificant	insignificant	positive	positive

## Conceptual Framework

Following Becker and Henderson (2000), suppose an entrepreneur decides to open a new establishment, and he or she chooses the location for its branch where the expected profits are maximized. The total new births  $y_{ct}$  at a county depends on a variety of county characteristics that may affect the expected profits of the new establishments. So the model of the new births can be expressed as:

$y_{ct}$  = number of new plants,  
 $R_{ct}$  = environmental regulation,  
 $A_{ct}$  = agglomeration economies,  
 $E_{ct}$  = variables measuring infrastructure and human capital  
 $Z_{ct}$  = control variables of county characteristics,  
 $e_{ct}$  = error term.

## Econometric Modeling

- Poisson model ( Hausman et al. 1984)
  - Fixed effects
  - Random effect
- Negative binomial model
- GMM estimation (Wooldridge 1991,1997, Windmeijer 2000)
  - Regulation and agglomeration variables maybe endogenous;
  - Directly fix the endogeneity issue
  - Consider variable  $x_{ct}$  endogenous;
  - Use a quasi-differencing transformation:
    - $q_{ct} = \frac{y_{ct} - y_{ct-1}}{\lambda_{ct} - \lambda_{ct-1}} = \frac{e_{ct}}{\lambda_{ct} - \lambda_{ct-1}}$
    - Let  $Z_c^{t-2} = (x_{ct-1}, \dots, x_{ct-2})$ , then  $E(q_{ct} | Z_c^{t-2}) = 0$
    - $Z_c^{t-2}$  can be used as instruments for  $x_{ct}$ , for  $t = 2, \dots, T$ .

## Conclusion

- Impacts of locational factors:
- Stringency of environmental regulation – negative
  - Agglomeration economies – positive
  - Interaction between regulation
    - Vary across industries
    - Extreme case: agglomeration dominates, making regulation ineffective
  - Education – positive
  - Wage – negative
  - Unemployment – negative
  - Property tax – negative

## References

- Becker, R. & Henderson, V., 2000. Effects of air quality regulations on polluting industries effects of air quality regulations on polluting industries. The Journal of Political Economy, 108(2), pp.379-421.
- Feldman, M., 1994. The Geography of Innovation, Dordrecht: Kluwer Academic.
- Hausman, J.A., Hall, B.H. & Griliches, Z., 1984. Econometric models for count data with an application to the patents-R & D relationship. Econometrica, 52(4), pp.909-938.
- Windmeijer, F., 2000. Moment conditions for fixed effects count data models with endogenous regressors. Economics Letters, 68(1), pp.21-24.
- Wooldridge, J.M., 1991. Specification testing and quasi-maximum likelihood estimation. Journal of Econometrics, 48(1-2), pp.29-55.
- Wooldridge, J.M., 1997. Multiplicative panel data models without the strict exogeneity assumption. Econometric Theory, 13, pp.667-678.