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### AN INVENTORY OF EDUCATIONAL RESOURCES FOR

#### DIRECTORS OF U.S. AGRICULTURAL COOPERATIVES

Brian M. Henehan and Todd M. Schmit

May 16, 2008

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#### An Inventory of Educational Resources for Directors of U.S. Agricultural Cooperatives

#### Brian M. Henehan and Todd M. Schmit<sup>1</sup>

#### Acknowledgements

We want to thank all of the Universities, State Cooperative Councils, and other organizations that responded to our request for information about current director development activities, training programs, and publications. We especially want to thank, Jenna Van Lieshout, an undergraduate student in the Department of Applied Economics and Management at Cornell University, for her assistance in collecting and formatting much of the information presented in this report.

#### Introduction

Understanding the roles and responsibilities of cooperative boards of directors continues to be of growing importance as operations become more complex, increase in size and/or scope, and adapt to a global marketplace. Given the current challenges in becoming or serving as a director of an agricultural cooperative in today's competitive market, directors need to have the best information and preparation available to fulfill their responsibilities.

There are a number of universities, organizations, and public entities across the U.S. that produce or deliver educational programs for directors of cooperatives. However, the availability of this information is oftentimes unknown beyond a cooperative's current geographic region or professional affiliations. In addition, there are a growing number of farmer cooperatives that have operations and directors located across the U.S. Given the commonality of educational and training needs for today's agricultural cooperatives, the availability of a centralized clearinghouse of training resources and programs would be an efficient and beneficial tool for cooperatives in accessing the latest resources available.

To facilitate this process, the development of an up-to-date inventory of resources for cooperative directors was initiated by a request from the board of directors of the Northeast Cooperative Council (NECC). NECC is a non-profit organization comprised of twenty agricultural cooperatives operating in New York and New England. Although most of the NECC members are headquartered in the region, a number of NECC member cooperatives have operations and directors located across the U.S.

The purpose of this inventory is to offer a centralized source of information on current educational events and publications available to directors of agricultural cooperatives in the U.S. The director training inventory will be characterized by training program topics, timing and

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availability, and supplemental written and electronic educational publications. The tool kit will provide a timely resource for cooperatives looking for particular director training programs.

We consider this report as a working document, subject to revision on a continuing basis. The authors do not assume that this directory includes all of the resources available. It is expected that the inventory will be updated and expanded on as needed to include any programs or entities that we have missed or new programs that are developed. Please contact either Brian Henehan (bmh5@cornell.edu) or Todd Schmit (tms1@cornell.edu) with any additions, corrections, or updates.

#### **Table of Contents**

1.	Introductionp i		
2.	Summary of Contact Informationp 1		
3.	Director Development Programs		
	a. General Director Development i. Workshopsp 3		
	ii. Director Certification Programsp 9		
	iii. Conferencesp 10		
	b. Director Manager Developmentp 11		
	c. Board President Developmentp 13		
4.	On-Demand Director Development Programs		
5.	Web-Based and other Electronic Media Development Resourcesp 16		
6.	Development Publications and Other Resources		
7.	Contact Information for Additions, Corrections, and Resource Updatesp 18		

Agricultural Cooperative Director Development Contacts		
Agricultural Cooperative Council of Oregon John McCulley, Executive Director 3415 Commercial Street Southeast Salem, OR 97302 Phone: 503.370.7019 Email: john@profadminserv.com	Arthur Capper Cooperative Center David Barton and Michael Boland Kansas State University Phone: 785.532.1508 Email: mboland@ksu.edu, barton@ksu.edu http://www.agecon.ksu.edu/accc/	
California Center for Cooperative Development Luis Sierra, Cooperative Development Specialist 430 F Street Suite A Davis, CA 95616 Phone: 530.297.1032 Fax: 530.297.1033 Email: lsierra@cccd.coop http://www.cccd.coop	Idaho Cooperative Council Rick Waitley, Executive Director Phone: 208.888.0988 Email: rwaitley@spro.net http://www.idahoco-op.org/	
Iowa Alliance for Cooperative Business Devlopment Frayne Olson, Scientist 1041 Food Sciences Building Iowa State University, Ames, IA 50011-1061 Phone: 515.294.2342 Fax: 515.294.6261 Email: frayneo@iastate.edu http://www.extension.iastate.edu/coops/	Iowa Institute for Cooperatives David Holm, Executive Director 2515 University Boulevard, Suite 104 Ames, IA 50010-8263 Phone: 515.292.2667 Fax: 515.292.1672 Email: dholm@iowainstitute.coop http://iowainstitute.coop/	
Kansas Cooperative Council Natalie Nickel 1515 East 30 <sup>th</sup> Hutchinson, KS 67501 Phone: 620.802.0731 Email: nnickel@kfsa.com http://www.kansasco-op.coop	Minnesota Association of Cooperatives Amy Fredregill, Vice President Blair Arcade West, Suite Y 400 Selby Avenue St. Paul, MN 55102 Phone: 651.228.0213 Fax: 651.228.1184 Email: amyfredregill@wfcmac.coop http://www.wfcmac.coop/	
Nebraska Cooperative Council Ed Woeppel, Education and Program Director 134 South 13th St., Ste 503 Lincoln, NE 68508-1901 Phone: 402.475.6555 Fax: 402.475.4538 Email: EdW@nedr.ccop http://www.nebr.coop/	Northeast Cooperative Council Brian Henehan, Executive Director 203 Warren Hall Cornell University Ithaca, NY 14853-7801 Phone: 607.255.8800 Fax: 607.255.9984 E-mail: bmh5@cornell.edu http://cooperatives.aem.cornell.edu/partners.htm	

Agricultural Cooperative Director Development Contacts (continued)		
Oklahoma Agricultural Cooperative Council RJ Gray, Executive Director P.O. Box 251 Enid, OK 73702 Phone: 580.233.2115 Fax: 580.233.0327 Email: rjgray@okagcoop.org	South Dakota Association of Cooperatives Brenda Forman 116 N Euclid Pierre, SD 57501 Phone: 605.945.2548 Fax: 605.945.2269 Email: bforman@sdac.coo[ http://www.sdac.coop	
Texas Agricultural Cooperative Council Tommy Engelke, Executive Vice President 1210 San Antonio Street, Ste 101 Austin, Texas 78701 Phone: 512.450.0555 Fax: 512.450.0655 Email: tommy@texas.coop http://www.mytacc.com/	Texas Center for Cooperative Development John Park, Associate Professor & Extension Specialist Department of Agricultural Economics Texas A&M University 2124 TAMU College Station, TX 77843-2124 Phone: 979.845.1751 Fax: 979.845.3140 Email: jlpark@tamu.edu http://cooperatives.tamu.edu/	
University of Wisconsin Center for Cooperative Brent Hueth, Director and Associate Professor 230 Taylor Hall 427 Lorch Street University of Wisconsin – Madison Madison, WI 53706-1503 Phone: 608.262.3981 Fax: 608-262-3251 Email: hueth@wisc.edu http://www.uwcc.wisc.edu/	Washington State Council of Farmer Cooperatives Dan Coyne, Executive Director/Secretary 625 Delphi Road NW Olympia, WA 98502 Phone: 360.786.8180 Fax: 360.438.9170 Email: dancoyne@cornenet.com http://www.wscfc.org/	
Wisconsin Federation of Cooperatives Bill Oemichen, President & CEO 131 West Wilson Street, Suite 400 Madison, WI 53703 Phone: 608.258.4400 Fax: 608.258.4407 http://www.wfcmac.coop/ Email: bill.oemichen@wfcmac.coop		

#### **Director Development – Workshops**

Program Type	Co-op Director Liability	
Organization	Minnesota Association of Coops	
	Wisconsin Federation of Cooperatives	
Contact Person	Amy Fredregill	
Phone	651-228-0213	
Email	afredregill@wfcmac.coop	
Website	wfcmac.coop	
Duration	<sup>1</sup> ∕2 day	
Location	Twin Cities, MN	
<b>Registration Fee</b>	\$50 for members	

Program Type	Co-ops 101	
Organization	Minnesota Association of Coops	
	Wisconsin Federation of Cooperatives	
Contact Person	Amy Fredregill	
Phone	651-228-0213	
Email	afredregill@wfcmac.coop	
Website	wfcmac.coop	
Duration	½ day	
Location	Twin Cities, MN	
Registration Fee	\$50 for members	

Program Type	CoBank Customers Meeting Training Session
Organization	Minnesota Association of Coops
Contact Person	Amy Fredregill
Phone	651-228-0213
Email	afredregill@wfcmac.coop
Website	wfcmac.coop
Duration	1 day
Location	Twin Cities, MN
Registration Fee	\$140 for members

Program Type	Board Officer Training
Organization	Nebraska Cooperative Council
Contact Person	Ed Woeppel
Address	134 S. 13 <sup>th</sup> St. Suite 503
	Lincoln, Nebraska 68508
Phone	402-475-6555
Email	EdW@nebr.coop
Website	www.nebr.coop
Duration	1 day, Offered every other year in January
Location	TBA, Nebraska
Registration Fee	~\$175-\$200

Program Type	Board Officer Training Program
Organization	Iowa Institute for Cooperatives
Contact Person	David Holm
Address	134 S. 13 <sup>th</sup> St. Suite 503
	Lincoln, Nebraska 68508
Phone	515-292-2667
Email	dholm@iowainstitute.coop
Website	www.iowainstitute.coop
Duration	1 day, July
Location	Illinois, Nebraska

Program Type	Executive Development Program for Farmer-Owned	
	Businesses: Boards in Transition	
Organization	Iowa Alliance for Cooperative Business Development	
Contact Person	Frayne Olson	
Phone	515-294-6271	
Email	frayneo@iastate.edu	
Website	www.extension.iastate.edu/coops	
Duration	2 days, March	
Location	Omaha, Nebraska	

Program Type	Director Development Program	
Organization	Texas Agricultural Cooperative Council	
	Texas Center for Cooperative Development	
Contact Person	Tommy Engelke (TACC), John Park (TCCD)	
Address	1210 San Antonio St.	
	Austin, TX 78701	
Phone	512-450-0555	
Email	tommy@texas.coop	
Website	(TACC) www.texas.coop, (TCCD) cooperatives.tamu.edu	
Duration	1 day, 2 times per year	
Location	Lubbock, TX (Sep), Amarillo, TX (Feb	
Registration Fee	\$95 (includes lunch)	

Program Type	Director Training
Organization	Texas Agricultural Cooperative Council
Contact Person	Tommy Engelke
Phone	512-450-0555
Email	tommy@texas.coop
Website	www.mytacc.com
Duration	1 day
Location	Texas
Registration Fee	\$50

Program Type	Workshop
Organization	Center for Cooperatives, University of Wisconsin - Madison
Contact Person	Brent Hueth
Address	427 Lorch Street,
	Madison, WI 53706
Phone	608-890-0924
Email	hueth@wisc.edu
Website	www.uwcc.wisc.edu
Duration	1 day
Location	Madison, WI
Registration Fee	\$140

Program Type	Oklahoma Credentialed Director Training
Organization	Oklahoma Cooperative Council
Contact Person	Mike Frickenschmidt, Phil Kenkel
Phone	580-233-2115
Email	mike@okagcoop.org
Website	www.okagcoop.org
Duration	3 days, June
Location	LaCrosse, WI

Program Type	Course 1: Director's Role and Responsibilities in Today's
	Cooperatives
Organization	Kansas Cooperative Council
Contact Person	Natalie Nickel
Address	1515 East 30 <sup>th</sup> , Hutchinson, KS 67501
Phone	620-802-0731
Email	nnickel@kfsa.com
Website	www.kansasco-op.coop
Duration	1 day
Location	Kansas locations TBD
Registration Fee	\$150 KCC members, \$175 non-members

Program Type	Course 2: Cooperative Financings
Organization	Kansas Cooperative Council
Contact Person	
Address	1515 East 30 <sup>th</sup> , Hutchinson, KS 67501
Phone	620-802-0731
Email	nnickel@kfsa.com
Website	www.kansasco-op.coop
Duration	1 day
Location	Kansas locations TBD
Registration Fee	\$150 KCC members, \$175 non-members

Program Type	Course 3: Director's Role in Planning and Control
Organization	Kansas Cooperative Council
Contact Person	Natalie Nickel
Address	1515 East 30 <sup>th</sup>
	Hutchinson, KS 67501
Phone	620-802-0731
Email	nnickel@kfsa.com
Website	www.kansasco-op.coop
Duration	1 day
Location	Kansas locations TBD
<b>Registration Fee</b>	\$150 KCC members, \$175 non-members

Program Type	Course 4: Director's Role in Management Development and
	Appraisal
Organization	Kansas Cooperative Council
Contact Person	
Address	1515 East 30 <sup>th</sup>
	Hutchinson, KS 67501
Phone	620-802-0731
Email	nnickel@kfsa.com
Website	www.kansasco-op.coop
Duration	1 day
Location	Kansas locations TBD
Registration Fee	\$150 KCC members, \$175 non-members

Program Type	Farmer Cooperative Planning Committee
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	2 days
Location	Minneapolis or Kansas City

Program Type	Basic Strategic Thinking
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	California, Colorado, Illinois, Indiana, Kansas, Michigan,
	Missouri, Montana, Idaho, Ohio, Wyoming, Oregon, Washington
Registration Fee	\$250

Program Type	Basic Governance
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	California, Colorado, Illinois, Indiana, Kansas, Michigan,
	Missouri, Montana, Idaho, Ohio, Wyoming, Oregon, Washington
<b>Registration Fee</b>	\$250

Program Type	Basic Finance
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	California, Colorado, Illinois, Indiana, Kansas, Michigan,
	Missouri, Montana, Idaho, Ohio, Wyoming, Oregon, Washington
Registration Fee	\$250

Program Type	Advanced Strategic Thinking
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	California, Colorado, Illinois, Indiana, Kansas, Michigan,
	Missouri, Montana, Idaho, Ohio, Wyoming, Oregon, Washington
<b>Registration Fee</b>	\$250

Program Type	Advanced Governance
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	California, Colorado, Illinois, Indiana, Kansas, Michigan,
	Missouri, Montana, Idaho, Ohio, Wyoming, Oregon, Washington
Registration Fee	\$250

Program Type	Advanced Finance
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	California, Colorado, Illinois, Indiana, Kansas, Michigan,
	Missouri, Montana, Idaho, Ohio, Wyoming, Oregon, Washington
<b>Registration Fee</b>	\$250

Program Type	Cooperative Leaders Luncheon
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Location	varies
Registration Fee	No charge

Program Type	NDSU/MSU Coop Case Study and Discussion
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	Montana and North Dakota
Registration Fee	No Charge

# **Director Development – Certification Programs**

Program Type	Graduate Director Certification
Organization	Iowa Institute for Cooperatives
Contact Person	
Address	134 S. 13 <sup>th</sup> St. Suite 503
	Lincoln, Nebraska 68508
Phone	515-292-2667
Email	dholm@iowainstitute.coop
Website	www.iowainstitute.coop
Duration	22 hours of instruction in 4 days
Location	ТВА

Program Type	Director Certification
Organization	Iowa Institute for Cooperatives
Contact Person	David Holm
Address	134 S. 13 <sup>th</sup> St. Suite 503
	Lincoln, Nebraska 68508
Phone	515-292-2667
Email	dholm@iowainstitute.coop
Website	www.iowainstitute.coop
Duration	1 day, March
Location	Illinois, Nebraska

# **Director Development – Conferences**

Program Type	Senior Coop Housing Conference
Organization	Minnesota Association of Coops
	Wisconsin Federation of Cooperatives
Contact Person	Amy Fredregill
Phone	651-228-0213
Email	afredregill@wfcmac.coop
Website	wfcmac.coop
Duration	1.5 days
Location	Twin Cities
Registration Fee	\$150

Program Type	Northwest Regional Conference
Organization	Agricultural Cooperative Council of Oregon
	Idaho Cooperative Council
	Washington State Council of Farmer Cooperatives
Contact Person	John McCulley
Address	PO Box 2042
	Salem, OR 97308
Phone	503-370-7019
Email	john@profadminserv.com
Duration	2 days
Location	Various Northwest Cities
Registration Fee	\$175

Program Type	NECC Annual Meeting and Cooperative Leaders Forum
Organization	Northeast Cooperative Council
Contact Person	Brian Henehan
Address	202 Warren Hall
	Cornell University
	Ithaca, NY 14850
Phone	607-255-8800
Email	bmh5@cornell.edu
Duration	2 days
Location	Various Northeast Cities
Registration Fee	\$195

#### **Director / Manager Development**

Program Type	Director/Manager Workshop
Organization	Nebraska Cooperative Council
Contact Person	Ed Woeppel
Address	134 S. 13 <sup>th</sup> St. Suite 503
	Lincoln, Nebraska 68508
Phone	402-475-6555
Email	EdW@nebr.coop
Website	www.nebr.coop
Duration	1 day, December
Location	TBA, Nebraska
<b>Registration Fee</b>	~\$175-\$200

Program Type	South Texas Manager/Director Conference
Organization	Texas Agricultural Cooperative Council
	Texas Center for Cooperative Development
Contact Person	Tommy Engelke (TACC), John Park (TCCD)
Address	1210 San Antonio St.
	Austin, TX 78701
Phone	512-450-0555
Email	tommy@texas.coop
Website	(TACC) www.texas.coop, (TCCD) http://cooperatives.tamu.edu
Duration	2 days
Location	Corpus Christi, TX
Registration Fee	\$110

Program Type	ACC Symposia for Coop Leaders and Directors
Organization	Arthur Capper Cooperative Center
<b>Contact Person</b>	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 and <sup>1</sup> / <sub>2</sub> day
Location	Hutchinson, Kansas
Registration Fee	\$175

Program Type	CEO Roundtable with Board Chairs
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	2 days
Location	Kansas City, MO
Registration Fee	\$1695

#### Director / Manager Development (continued)

Program Type	Accountant, Bookkeeper, and Controller Conference
Organization	South Dakota Association of Cooperatives
Contact Person	Brenda Forman
Phone	605-945-2548
Email	bforman@sdac.coop
Website	http://www.sdac.coop
Duration	1 day
Location	In state, location varies
Registration Fee	\$65

#### **Board President Development**

Program Type	Board Presidents Training Program
Organization	Iowa Institute for Cooperatives
Contact Person	David Holm
Address	134 S. 13 <sup>th</sup> St. Suite 503
	Lincoln, Nebraska 68508
Phone	515-292-2667
Email	dholm@iowainstitute.coop
Website	www.iowainstitute.coop
Duration	2 days, February
Location	Des Moines, IA

Program Type	Cooperative Board Chairman's Conference
Organization	Texas Agricultural Cooperative Council
	Texas Center for Cooperative Development
Contact Person	Tommy Engelke (TACC), John Park (TCCD)
Address	1210 San Antonio St.
	Austin, TX 78701
Phone	512-450-0555
Email	tommy@texas.coop
Website	(TACC) www.texas.coop, (TCCD) cooperatives.tamu.edu
Duration	2 days
Location	Ruidoso, NM
<b>Registration Fee</b>	\$250

Program Type	Board Chairman's Conference
Organization	Texas Agricultural Cooperative Council
Contact Person	Tommy Engelke
Phone	512-450-0555
Email	tommy@texas.coop
Website	www.mytacc.com
Duration	2 <sup>1</sup> / <sub>2</sub> days
Location	Texas
Registration Fee	\$250

# **On-Demand Director Development Programs**

Program Type	Understanding the Role and Responsibilities of Cooperative
	Directors
Organization	Northeast Cooperative Council
Contact Person	Brian Henehan
Address	202 Warren Hall
	Cornell University
	Ithaca, NY 14850
Phone	607-255-8800
Email	bmh5@cornell.edu
Duration	3-4
Location	On-Site
Registration Fee	Negotiable

Program Type	Evaluating Board and Director Performance
Organization	Northeast Cooperative Council
Contact Person	Brian Henehan
Address	202 Warren Hall
	Cornell University
	Ithaca, NY 14850
Phone	607-255-8800
Email	bmh5@cornell.edu
Duration	3-4
Location	On-Site
Registration Fee	Negotiable

Program Type	On-Site Training
Organization	Center for Cooperatives, University of Wisconsin - Madison
Contact Person	Brent Hueth
Address	427 Lorch Street,
	Madison, WI 53706
Phone	608-890-0924
Email	hueth@wisc.edu
Website	www.uwcc.wisc.edu
Duration	Negotiable
Location	On-Site
<b>Registration Fee</b>	Negotiable

# **On-Demand Director Development Programs**(continued)

Program Type	National Council on Farmer Cooperatives Directors Program
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	2 days, help as needed
Location	varies
Registration Fee	varies

Program Type	Board Retreats
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	varies
Location	varies
Registration Fee	varies

Program Type	Special Finance and Governance Projects for Individual
	Coops
Organization	Arthur Capper Cooperative Center
Contact Person	Dave Barton, Michael Boland
Phone	785-532-1508
Email	dbarton@ksu.edu, mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	<sup>1</sup> / <sub>2</sub> day to full day
Location	varies
Registration Fee	varies

# **Electronic Materials**

Program Type	Director Development Series CD-ROM
Organization	Texas Agricultural Cooperative Council
	Texas Center for Cooperative Development
Contact Person	Tommy Engelke (TACC), John Park (TCCD)
Address	TACC
	1210 San Antonio St.
	Austin, TX 78701
Phone	512-450-0555
Email	tommy@texas.coop
Website	(TACC) www.texas.coop, (TCCD) cooperatives.tamu.edu

Program Type	Introducing Director Development CD-ROM
Organization	The Ohio State University
Website	http://agbusmgt.ag.ohio-state.edu/dirdev

# **Publications**

Program Type	Bulletin: Questions Cooperative Directors Should Be Asking
	Management
Organization	Cornell Cooperative Enterprise Program
Website	http://www.cooperatives.aem.cornell.edu/pubs.htm

Program Type	<b>Bulletin: Decision Making in Membership Organizations – A</b>	
	Study of Fourteen U.S. Cooperatives	
Organization	Cornell Cooperative Enterprise Program	
Website	Contact: http://cooperatives.aem.cornell.edu/contact.htm	

Program Type	pe Bulletin: Financial Performance Analysis for Directors	
Organization	Oklahoma Cooperative Council	
Website	http://www.okagcoop.org/files/uplink/F_997web.pdf	

Program Type	Bulletin: Co-op Director Orientation Manuel	
Organization	<b>Organization</b> South Dakota Association of Cooperatives	
Website http://www.sdac.coop/newdirectororientation.html		

Program Type	Bulletin: Cooperative Leadership (Director Specific)	
Organization	University of Wisconsin, Center for Cooperative	
Website	http://www.uwcc.wisc.edu/info/uwcc_bulletins/bulletin_07_05.pdf	

Program Type	Cooperative Information Report #61: The Circle of	
	Responsibilities for Co-op Boards	
Organization	USDA, Rural Development, Business and Cooperative Programs	
Website	http://www.rurdev.usda.gov/rbs/pub/cir61.pdf	

Program Type	Program Type Various Publications on the USDA Website	
Organization	on USDA, Rural Development, Business and Cooperative Programs	
Website	http://www.rurdev.usda.gov/rbs/pub/NEWPUB.htm	
	then click on the area and then the specific publication to view	
Topics	Cooperative development, Cooperative information reports, Farm	
_	Supplies, International, Legal, Taxation, Finance, Organization,	
	Membership, Research Reports and Statistics	

#### **Contact Information for Program Updates**

Have information to add? Please contact us for program updates, corrections, and additions. Our goal is to keep this as a working document, as comprehensive as possible and reflective of current programs and resources for cooperative directors and leaders. It will also be available online at http://cooperatives.aem.cornell.edu/.

#### Brian M. Henehan, Program Leader and Senior Extension Associate

**Cooperative Enterprise Program** 203 Warren Hall Department of Applied Economics and Management Cornell University Ithaca, NY 14853-7801 Phone: 607.255.8800 Fax: 607.255.9984 E-mail: bmh5@cornell.edu http://cooperatives.aem.cornell.edu/

#### **Todd M. Schmit, Assistant Professor**

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2008-06	Dairy Farm Business Summary, New York Large Herd Farms, 300 Cows or Larger, 2007	(\$16.00)	Karszes, J., Knoblauch, W. and L. Putnam
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