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# STAFF PAPER

# ENTERPRISE DATA BANK DOCUMENTATION

Larry N. Langemeier

FEBRUARY 1995 No. 95-7

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GIANNINI FOUNDATION OF AGRICULTURAL ECONOMICS

# ENTERPRISE DATA BANK DOCUMENTATION

Larry N. Langemeier

FEBRUARY 1995 No. 95-7

\*Larry N. Langemeier is a Professor, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas 66506-4011.

Contribution No. 95-389-D from the Kansas Agricultural Experiment Station, Kansas State University, Manhattan, KS 66506-4008.



Department of Agricultural Economics
Kansas State University, Manhattan, KS 66506-4011

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#### SECTION I ENTERPRISE DATA BANK SAS DATA FILE

#### INTRODUCTION

Section I outlines in depth the enterprise analysis variables stored on the Enterprise Data Bank, SAS file. The file contains 238 variables per enterprise for the years 1982-1994. The number of different enterprises, as well as number of farms for each enterprise, will vary from year to year. Subsequent years' data will be added to the overall file when made available. Other SAS data files can be developed from this comprehensive enterprise data bank, such as a file that contains only a specific enterprise for a given period.

The enterprise data sources are farms enrolled in the Kansas Farm Management Association program. For each enterprise, the variable values are on a per operator basis. Except where indicated by decimal format, the values are whole numbers.

The SAS Enterprise Data Bank provides a means whereby extension, instruction, and research personnel can easily access the data bank to obtain information for numerous projects. Every user, through the Department of Agricultural Economics Systems Analyst, has access to the enterprise data bank information using a simple, but standardized, procedure.

#### ENTERPRISE DATA BANK SAS DATA FILE'

VARIABLE # ITEM - EXPLANATION **DECIMAL FORMAT** SPECIAL DATA ITEMS: Farm No. Farm No., Enterprise No., Year of Data 1 -- Association Number 2-3 -- County Number 4-8 -- Farm Number Enterprise No. 9-12 -- Enterprise No." Year 13-15 -- Year of Data SPECIAL ENTERPRISE/TOTAL FARM DATA: 001 Farm Type Code" 9 (2) Farm typing is done by labor utilization. For farms to be classified as a single enterprise farm, 70 percent to the total labor must be utilized with that enterprise; whereas in a dual enterprise farm, 35 percent of the total labor must be utilized with each enterprise. 002 Enterprise Size 9(5) Enterprise size varies by the type of enterprise. Type 1 = No. Beef Cows (Beef Cow Herd) Type 2 = No. Head (Livestock Feeding) Type 3 = No. Dairy Cows (Dairy Cow Herd) Type 4 = No. Ewes (Ewe and Lamb) Type 5 = No. Litters (Swine Farrowing) Type 6 = No. Head (Poultry) Type 7 = No. Acres (Crops)003 Units of Enterprise Production 9(5) Units of production varies by the type of enterprise.

<sup>\*</sup>The decimal format is indicated for those variables that carry a decimal. For example, the variable "Crop Acres" has a decimal format of 9(6).9, which means that there are 6 digits before the decimal and one digit after the decimal.

<sup>&</sup>quot;See Appendix Table A for list of enterprise numbers by type of enterprise.

<sup>&</sup>quot;See Appendix Table B for a definition of the various farm types.

VARIA	ABLE #	ITEM - EXPLANATION	DECIMAL FORMAT	9
		Type 1 = No. Weanings (Beef Cow Herd)		
		Type 2 = Cwt. Produced (Livestock Feeding)		
		Type 3 = No. Weanings (Dairy Cow Herd)		
		Type 4 = No. Weanings (Ewe and Lamb)		
		Type 5 = No. Weanings (Swine Farrowing)		
		Type 6 = No. Births (Poultry)		
		Type 7 = Gross Sale Units (Crops)		
		To the second and black was to the or		
004		Enterprise Storage Code	9(1)	
		O Francisco Ancheir		
		0 Enterprise was used in Enterprise Analysis		
		Report		
		1 Enterprise was not used in Enterprise		
		Analysis Report		
		If an enterprise is code "1", then this enterprise's		
		data were not complete or typical. Thus, the		
		enterprise was removed from that year's Enterprise		
		Anchoia Donost		
		all the state of t		
005		Enterprise Type	9(1)	
005		Enterprise Type	7(1)	
		The per unit analysis, and report format, varies by		
		the type of enterprise.		
		Hill Show March Mannach Indian		
		Type 1 Beef Cow Herd		
		Type 2 - Livestock Feeding		
		Type 3 Dairy Cow Herd		
		Type 4 Ewe and Lamb		
		Type 5 Swine Farrowing		
		Type 6 Poultry		
		Type 7 Crop		
		Type 7 Crop		
000		Cran Acres	9(6).9	
006		Crop Acres		
		Total (owned and rented) crop acres.		
		Total (owned and remed) crop acres.		
007		Production Man Work Units	9(7).99	
007		Production Wall Work Ollis		
		Each acre of each different crop and each livestock		
		unit is assigned a "labor factor" as a fraction of a		
		10-hour day or productive man work units.		
		and the second s		
000		Capital Managed	9(9).99	
008			10.0	
		Total farm assets plus value of rented land.		
		Total faill assets plas tales of tallies tales and alleger		

VARIABLE #	ITEM - EXPLAN	NATION	DECIMAL FOR	MAT
009	Gross Farm Income	*	9(9).99	
	Total farm income computed or	n accrual basis.		
010	Net Farm Income		9(9).99	
	Equals Gross Farm Income minexpense minus depreciation. R to operator's unpaid labor, ma worth.	epresents a return		
LIVESTOCK AND	GRAIN SALES, INVENTORY, OTH	ER:		
	These variables represent livestocending inventory, and other values Gross Sales. For each specific type hay, inventory, or other, three valunits, pounds, and dollars. Fo livestock sales will have the follow	of livestock, grain- lues are provided: r example, raised		
	011 Raised Lvst. Sales, Units 012 Raised Lvst. Sales, Pounds 013 Raised Lvst. Sales, Dollars		9(7).99 9(8).9 9(9).99	
	The specific value in each variable Enterprise Number. For example, Sales" can contain raised beef, depoultry, and other livestock sales. raised livestock sales will include hog sales for the Swine Farrow-Fire	"Raised Livestock airy, sheep, swine, For example, the only raised market		
011 012 013	Raised Livestock Sales, Units Raised Livestock Sales, Pounds Raised Livestock Sales, Dollars			

011	Raised Livestock Sales, Units
012	Raised Livestock Sales, Pounds
013	Raised Livestock Sales, Dollars
014	Raised Grain-Hay-Cash Crop Sales, Units
015	Raised Grain-Hay-Cash Crop Sales, Pounds
016	Raised Grain-Hay-Cash Crop Sales, Dollars
017	Livestock Purchased for Resale, Units
018	Livestock Purchased for Resale, Pounds
019	Livestock Purchased for Resale, Dollars
020	Grain-Other Purchased for Resale, Units
021	Grain-Other Purchased for Resale, Pounds
022	Grain-Other Purchased for Resale, Dollars
023	Livestock Breeding Sales, Units
024	Livestock Breeding Sales, Pounds
025	Livestock Breeding Sales, Dollars
026	Ending Inventory, Units
027	Ending Inventory, Pounds
028	Ending Inventory, Dollars

VARIABLE #	ITEM - EXPLANATION	DECIMAL FORMAT
029 030 031	Grain and Forage Fed, Units Grain and Forage Fed, Pounds Grain and Forage Fed, Dollars	
032 033	Death Loss, Units Death Loss, Pounds	
034	Death Loss, Pounds Death Loss, Dollars	
035	Gross Sales Units	
036	Gross Sales, Pounds	
037	Gross Sales, Dollars	
038	Crop Insurance Proceeds, Units	
039	Crop Insurance Proceeds, Pounds	
040	Crop Insurance Proceeds, Dollars	
LIVESTOCK AND	GRAIN PURCHASES, INVENTORY, OTHER:	

These variables represent livestock and grain purchases, beginning inventory, and other values that comprise Gross Purchases. For each specific type of livestock, grain-hay, inventory, or other, three values are provided: units, pounds, and dollars. For example, livestock purchased for resale will have the following variables:

041 Lyst. PurchResale, Units	9(7).99
042 Lvst. PurchResale, Pounds	9(8).9
043 Lvst. PurchResale, Dollars	9(9).99

The specific value in each variable will depend on the Enterprise Number. For example, "Livestock Purchased for Resale" can contain beef, dairy, sheep, swine, poultry, and other livestock purchases. For example, the livestock purchased for resale variable will include only feeder pigs for the Swine Finish Feeder Pig enterprise.

041	Livestock Purchased for Resale, Units
042	Livestock Purchased for Resale, Pounds
043	Livestock Purchased for Resale, Dollars
044	Grain-Other Purchased for Resale, Units
045	Grain-Other Purchased for Resale, Pounds
046	Grain-Other Purchased for Resale, Dollars
047	Livestock Breeding Purchases, Units
048	Livestock Breeding Purchases, Pounds
049	Livestock Breeding Purchases, Dollars
050	Beginning Inventory, Units
051	Beginning Inventory, Pounds
052	Beginning Inventory, Dollars
053	Livestock Births, Units
054	Livestock Births, Pounds

VARIABLE #	ITEM - EXPLANATION	DECIMAL FORMAT
055	Livestock Births, Dollars	
056	Gross Purchases, Units	
057	Gross Purchases, Pounds	
058	Gross Purchases, Dollars	
100	male and may	
NET SALE GAIN:		
	Net Sale Gain is equal to "Gross Sales" minus "Gross	
	Purchases".	
059	Net Sale Gain, Units	9(7).99
060	Net Sale Gain, Pounds	9(8).9
061	Net Sale Gain, Dollars	9(9).99
OTHER INCOME:		
	For each specific other income variable, three values	
	are provided: units, pounds, and dollars. For	
	example, dairy products-milk will have the following	
	variables:	
	065 Doint Bradunta Mills Haits	0/7/ 00
	065 Dairy Products-Milk, Units	9(7).99
	066 Dairy Products-Milk, Pounds 067 Dairy Products-Milk, Dollars	9(8).9
	007 Daily Hoddets-Wilk, Dollars	9(9).99
	In most cases, these income variables will not include	
	values for units and pounds.	
	raises for units and pounds.	
062	Miscellaneous Income, Units	
063	Miscellaneous Income, Pounds	
064	Miscellaneous Income, Dollars	
065	Dairy Products-Milk, Units	
066	Dairy Products-Milk, Pounds	
067	Dairy Products-Milk, Dollars	
068	Wool-Hides-Meat, Units	
069	Wool-Hides-Meat, Pounds	
070	Wool-Hides-Meat, Dollars	
071	Custom Feeding, Units	
072	Custom Feeding, Pounds	
073	Custom Feeding, Dollars	
074	Landlord Refunds, Units	
075	Landlord Refunds, Pounds	
076	Landlord Refunds, Dollars	
077	Eggs, Units	
078	Eggs, Pounds	
079	Eggs, Dollars	
080	Supplies, Units	
081	Supplies, Pounds	
082	Supplies, Dollars	

VARIABLE #	ITEM - EXPLANATION	DECIMAL FORMAT
083	Miscellaneous Income, Units	
084	Miscellaneous Income Pounds	
085	Miscellaneous Income Dollars	
086	Miscellaneous Income, Units	
087		
000	Miscellaneous Income, Pounds	
088	Miscellaneous Income, Dollars	
089	Machine Work, Units	
090	Machine Work, Pounds	
091	Machine Work, Dollars	
092	Breeding Fees, Units	
093	Breeding Fees, Pounds	
094	Breeding Fees, Dollars	
095	Wood-Lumber, Units	122
096	Wood-Lumber, Pounds	
097	Wood-Lumber, Dollars	
098	Patronage Refunds, Units	
099	D. C. J. D. J.	
100	Patromaga Dafunda Dallara	
101	Communication I Inite	
102		
103		
	C. T. D.C. I. Hair	
104	Gas Tax Refunds, Units	
105	Gas Tax Refunds, Pounds	
106	Gas Tax Refunds, Dollars	
107	Non-Crop Insurance Proceeds, Units	
108	Non-Crop Insurance Proceeds, Pounds	
109	Non-Crop Insurance Proceeds, Dollars	
110	Miscellaneous Income, Units	
111	Miscellaneous Income, Pounds	
112	Miscellaneous Income, Dollars	
113	Livestock Futures, Units	
114	Livestock Futures Pounds	
115	Livestock Futures, Pollars	
116	Other Income, Units	
	Other Income Pounds	
117	Oct - Learne Bollom	
118		
de		
GROSS INCOME:		
	Gross Income is equal to "Net Sale Gain" plus "Other	
	Income Variables"	
119	Gross Income, Units	9(7).99
120	Gross Income, Pounds	9(8).9
121	Gross Income, Dollars	
352		

#### **VARIABLE EXPENSES:**

For each specific variable expense, three values are provided: units, pounds, and dollars. For example, hired labor will have the following variables:

122 Hired Labor, Units	9(7).99
123 Hired Labor, Pounds	9(8).9
124 Hired Labor, Dollars	9(9).99

and I measurement their

In most cases, these variable expense variables will not include values for units and pounds.

122	Hired Labor, Units	
123	Hired Labor, Pounds	
124	Hired Labor, Dollars	
125	Repairs-Tools, Units	
126	Repairs-Tools, Pounds	
127	Repairs-Tools, Dollars	
128	Interest Paid Units	
129	Interest Paid Pounds	
130	Interest Paid, Dollars	
131	Feed Purchased Units	
132	Feed Purchased, Pounds	
133	Feed Purchased Dollars	
134	Raised Grain Fed, Units	
135	Raised Grain Fed, Pounds	
136	Raised Grain Fed Dollars	
137	Raised Hay-Forage Fed, Units	
138	Raised Hay-Forage Fed, Pounds	
139	Raised Hay-Forage Fed, Dollars	
140		
141		
142	Total Feed, Dollars	
143	Seed Expense, Units	
144	Seed Expense, Pounds	
145	Seed Expense, Dollars	
146	Fertilizer-Lime Expense, Units	
147	Fertilizer-Lime Expense, Pounds	
148	Fertilizer-Lime Expense, Dollars	
149	Machine Hire, Units	
150	Machine Hire, Pounds	
151	Machine Hire, Dollars	
152	Farm Org. Fees-Other, Units	
153	Farm Org. Fees-Other, Pounds	
154	Farm Org. Fees-Other, Dollars	
155	Vet-Medicine-Drugs, Units	
156	Vet-Medicine-Drugs, Pounds	
157	Vet-Medicine-Drugs, Dollars	

VARI	ABLE #	ITEM - EXPLAN	NATION	DECIMAL FOR	RMAT
158		Dairy Expense, Units			
159		Dairy Expense, Pounds			
160		Dairy Expense, Dollars			
161		Livestock Marketing-Breeding, Un	nite		
162		Livestock Marketing-Breeding, Or	unde		
163		Livestock Marketing-Breeding, To			
164		Gas-Fuel-Oil, Units	onars .		
165		Gas-Fuel-Oil, Pounds			
166		Gas-Fuel-Oil, Pollars			
167		Crop Storage-Marketing, Units			
168		Crop Storage-Marketing, Pounds			
		Crop Storage-Marketing, Pollars			
169					
170		Personal Property Taxes, Units			
171		Personal Property Taxes, Pounds			
172		Personal Property Taxes, Dollars			
173		General Farm Insurance, Units			
174		General Farm Insurance, Pounds			
175		General Farm Insurance, Dollars			
176		Farm Utilities, Units			
177					
178		Farm Utilities, Dollars			
179		Cush I ulli Item, Cili			
180		Cash Farm Rent, Pounds			
181		Cash Farm Rent, Dollars			
182		Herbicides-Insecticides, Units			
183		Herbicides-Insecticides, Pounds			
184		Herbicides-Insecticides, Dollars			
185		Conservation, Units			
186		Conservation, Pounds			
187		Conservation, Dollars			
188		Undivided Utilities, Units			
189		Undivided Utilities, Pounds			
190		Undivided Utilities, Dollars			
191		Undivided Auto, Units			
192		Undivided Auto, Pounds			
193		Undivided Auto, Dollars			
194		Livestock Futures, Units			
195		Livestock Futures, Pounds			
196		Livestock Futures, Dollars			
197		Irrigation Repairs, Units			
198		Irrigation Repairs, Pounds			
199		Irrigation Repairs, Dollars			
200		Crop Insurance, Units	Tip Tital deplaces t		
201		Crop Insurance, Pounds			
202		Crop Insurance, Dollars			
203		Irrigation Energy, Units			
204		Irrigation Energy, Pounds			
205		Irrigation Energy, Dollars			

#### TOTAL VARIABLE EXPENSES, NET RETURNS:

Total variable expenses are equal to the sum of variable 122-205. Net return above variable expenses is equal to "Gross Income" minus "Total Variable Expenses". Decimal format is equal to:

Units	9(7).99
Pounds	9(8).9
Dollars	9(9).99

206	Total Variable Expenses, Units
207	Total Variable Expenses, Pounds
208	Total Variable Expenses, Dollars
209	Net Return above Variable Expenses, Units
210	Net Return above Variable Expenses, Pounds
211	Net Return above Variable Expenses, Dollars

#### FIXED EXPENSES:

The unpaid operator labor and interest charge variables represent opportunity cost charges on labor and investment minus interest paid, respectively. The opportunity cost labor rates and interest were:

#### Labor Rates/Operator:

1982-90 -- \$15,000 1991-93 -- \$22,500

#### Interest Rates:

1982-90 -- 10.0% 1991-93 -- 8.0%

212	Depreciation	9(9).99
213	Unpaid Operator Labor	9(9).99
214	Interest Charge	9(9).99
215	Real Estate Taxes	9(9).99

#### TOTAL EXPENSES AND RETURNS:

Total fixed expenses are equal to sum of variables 212-215. Total expenses is the sum of "Total Variable Expenses" and "Total Fixed Expenses". Net return to mgt.-land is equal to "Gross Income" minus "Total Expenses". Net return to labor-mgt.-land is equal "Net Return to Mgt.-Land" plus "Unpaid Operator Labor" plus "Hired Labor". Decimal format is equal to:

VARIABLE #	ya zategore l	TEM - EXPLANATION	DECIMAL FORMAT
	Units Pounds Dollars		9(7).99 9(8).9 9(9).99
216 217 218 219 220 221	Total Fixed Expe	nses, Pounds nses, Dollars Jnits Pounds	
222			
223	Net Return to M		
224		abor-MgtLand, Units	
225			
226			
227			
228			
229	Total Feed Costs		
230	Total Nonfeed Co		
231			
232			
PRODUCTION ITEM	15:		
	These production	variables are specific to ente	rnrise
	types "1" and "7".		The K-MAR-105 Rendeval Switcm
	types I and I.		
222	Acres Owned		
233			9(6).9
234 235	Crop Production,		9(9).99
236	CIUD I IUduction.		
2.30		Rented	9(9).99
237	Crop Production, Calving Percent-	, Rented 1st 30 Days	9(9).99 9(7).99

# SECTION II ENTERPRISE DATA BANK SYSTEM K-MAR-105 RAW DATA FILE AND RETRIEVAL SYSTEM

#### INTRODUCTION

Section II outlines in depth the enterprise analysis variables stored on the enterprise data bank for use with the K-MAR-105 Retrieval System. The file contains 238 variables per enterprise for the years 1982-1994. The number of different enterprises, as well as the number of farms for each enterprise, will vary from year to year. Subsequent years' data will be added to the overall file when made available.

The enterprise data sources are farms enrolled in the Kansas Farm Management Association program. For each enterprise, the variable values are on a per operator basis. Except where indicated by decimal format, the values are whole numbers.

Section II must be used when utilizing the K-MAR-105 Retrieval System to access enterprise data from the raw data file. The Retrieval System includes numerous programs, such as the "Enterprise Analysis Summary" and "Enterprise Factor Retrieval". For example, the Enterprise Analysis Summary can be used to provide an aggregate analysis of farms for a given enterprise or an aggregate analysis for a given enterprise by county, farm type, or gross farm income.

The variables are accessed through the use of the "Table" and "Item" numbers listed under the "Retrieval File". Each variable has a four-digit number. For example, if an analysis on "Farm Type" is desired, then the variable number would be "0007" as obtained from Table 00. For tables that have numerous values, the formula listed with the table is used to obtain the desired variable number. For example, if "Livestock Raised Sales" dollars from Table 01 are desired, the formula listed with Table 01 is used to obtain the variable number of "0103".

The K-MAR-105 Retrieval System provides a means whereby extension, instruction, and research personnel can easily access the raw enterprise data bank to obtain aggregate analysis of specific enterprises for numerous projects. Thus, every user has access to the raw enterprise data bank information through a simple, but standardized, procedure.

#### ENTERPRISE DATA BANK RETRIEVAL SYSTEM

#### RETRIEVAL FILES:

TABLE	<u>ITEM</u>	LENGTH
00	Special Enterprise Data:	1001610
	01 Association Number	1
	02 County Number	2
	03 Farm Number	3
	04 Subfarm Number	2
	05 Enterprise Number"	4
	06 Year of Data	2
	07 Farm Type"	2
	08 Enterprise Size	5
	Beef Cow Herd = No. Beef Cows	
	Livestock Feeding = No. Head	
	Dairy Cow Herd = No. Dairy Cows	
	Ewe-Lamb = No. Ewes	
	Swine Farrowing = No. Litters	
	Poultry = No. Head	
	09 Units of Production	5 5
	Lvst. Breeding = Weanings	
	Lvst. Feeding = Cwt. Produced	
		Mi cefancom Inco
	11 Enterprise Type	200 - 110 kg
	Type 1 = Beef Cow Herd	
	Type 2 = Livestock Feeding	
	Type 3 = Dairy Cow Herd	
	Type 4 = Ewe and Lamb	
	Type 5 = Swine Farrowing	
	Type 7 = Crops	
	-71	
	Special Total Farm Data:	
	12 Crop Acres	9(6).9
	13 Production Man Work Units	9(7).99
	14 Capital Managed	9(9).99
	15 Cross Form Income	0(0) 00
	16 Net Farm Income	9(9).99

<sup>&#</sup>x27;The decimal format is indicated for those variables that carry a decimal. For example, the variable "Crop Acres" has a decimal format of 9(6).9, which means that there are 6 digits before the decimal and one digit after the decimal.

<sup>&</sup>quot;See Appendix Table A for list of enterprise numbers by type of enterprise.

<sup>&</sup>quot;See Appendix Table B for a definition of the various farm types.

TABLE	<u>гтем</u>	LENGTH	
01	LIVESTOCK AND GRAIN SALE (UNITS, POUNDS, DOLLARS)	S, INVENTORY, OTHER:	
	Units Pounds Dollars	9(7).99 9(8).9 9(9).99	
	(The numbers, such as "11" for "Becodes Tl or TIG. See Appendix Ta code list.)		
	(Formula = $3A + B - 3$ )	Δ	ed Mar program = <u>B</u>
	Livestock Raised Beef 11 Dairy 12 Sheep 13 Swine 14 Other Livestock 15	Ratio (1904) Vigoria de la company de la com	Units = 1 Pounds = 2 Dollars = 3
	Poultry 16 Grain-Hay-Cash Crops Raised Grain 170-178 Hay-Roughage 18 Cash Crops 19 Fruits-Nuts-Berries 21 Miscellaneous Income 27 Miscellaneous Income 28		
	Livestock Purchased for Resale Futures 60 Beef 61 Dairy 62 Sheep 63 Swine 64		nd research personnel teritalism for numerous through a cimple, nur
	Other Livestock 65 Grain-Other Purchased for Resale Futures 66 Grain-Hay-Forage 67 Seed-Supply 68 Other Resale 69	Type 5 some forceding Type 4 = foulton Type 7 = Crops id Total Firm Daws Crop Acres	
	Livestock Breeding Beef 81 Dairy 82 Sheep 83 Swine 84 Other Livestock 85	Producti & Man Work Unite Capital Managed Gross Parm Income Nes Parm Income	
	Ending Inventory Grain and Forage Fed Death Loss Gross Sales Insurance Proceeds 179	6 7 8 9 10	

TABLE	<u>ITEM</u>	<u>LENGTH</u>	
02	LIVESTOCK AND GRAIN PURCHASES, INVENTO (UNITS, POUNDS, DOLLARS)	ORY, OTHER:	
	Units Pounds Dollars	9(7).99 9(8).9 9(9).99	
	(The numbers, such as "71" for "Beef", represent the co TI or TIG. See Appendix Table C for complete code	list.)	
	(Formula = $3A + B - 3$ )		<u>B</u>
		Muscellaneous Inch Liverion/Pipuris One/Public Come Jacome	Units = 1 $Pounds = 2$ $Dollars = 3$
	Sheep 73 Swine 74 Other Livestock 75		
	Grain-Other Purchased for Resale Grain-Hay-Forage 77 Seed-Supply 78	2 Assumed and Local	
	Other Resale 79 Livestock Breeding Beef 91 Dairy 92		
	Other Livestock 95		
	Beginning Inventory	Ropain Tools 4.	
	Livestock Births	a 5. blag resental	
	Gross Purchases	6	
	Net Sale Gain	7	
03	OTHER INCOME: (UNITS, POUNDS, DOLLARS)		
	Units	9(7).99	
	Pounds	9(8).9	
	Dollars 84 - sal	9(9).99	
	(The numbers, such as "22" for "Dairy Products-Milk", represent the codes TI or TIG. See Appendix Table for complete code list.)	Dally Expense 5.6 Livestock Market D	
	Harketing 53		
		Personal Pro Ary	<u>B</u>
	Other Income 20	Farm Unitries 1 56	Units = 1
	Doing Products Milk 22	2	Pounds $= 2$
	2 )	min 3 mi-zautahmati	Dollars = 3
			2 0
	Custom Feeding 24		
	Landiord Relation	6 September	
	-60	6	
	Supplies 29	Lynerock Furthes -	

TABLE	<u>ITEM</u>	LI	ENGTH	
		A		<u>B</u>
	Other Income 30	8		
	Other Income 31	9		
	Machine Work 32	10		
	Breeding Fees 33	11		
	Wood and Lumber 34	12		
	Patronage Refunds 36			
	Government Payments 36	14		
	Gas Tax Refunds 37	15		
	Non-Crop Insurance Refunds 38			
	Miscellaneous Income 39 Livestock Futures 60	17		
	Other Income			
	Gross Income	20		
	Gross medite	20		
04	VARIABLE EXPENSES: (UNITS, PO	DUNDS, DOLLARS		
	Units		0/7) 00	
	Pounds		9(7).99	
	Dollars		9(9) 99	
	Donais		)(),))	
	(The numbers, such as "41" for "Labor !	Hired", represent		
	the codes TI or TIG. See Appendix Ta			
	code list.)	an annual salar and		
	(Formula = 3A + B - 3)	A		<u>B</u>
	Labor Hired 41			Units = 1
	Repairs-Tools 42			Pounds $= 2$
	Interest Paid 43			Dollars $= 3$
	Feed Purchased 44			
	Raised Grain			
	Raised Hay and Forage	6		
	Seed Expense 450-455, 457-459 Fertilizer-Lime 46	8		
	Machine Work 47	10		
	Farm Org. Fees, Other 48	11		
	VetMedicine-Drugs 49	12		
	Dairy Expense 50			
	Livestock Marketing-Breeding 51			
	Gas-Fuel-Oil 520-524, 526-529			
	Crop Storage and Marketing 53	16		
	Personal Property Taxes 542-549	17		
	General Farm Insurance 55	18		
	Farm Utilities 56			
	Cash Farm Rent 57			
	Herbicides-Insecticides 58			
	Conservation 59			
	Undivided Utilities 07			
	Undivided Auto - 08 Livestock Futures 70	24		
	Livestock Futures 70	25		

TABI	E	ITE	<u>EM</u>	<u>Ll</u>	ENGTH	
				<u>A</u>		B Book - Form
		Tot	al Variable Expense	26		1000
			Return	27		
			gation Repair 424	28		
			p Insurance 456	29		
			gation Energy 525	30		
			garron Energy = 525	50		
05		FIX	TED EXPENSES: (DOLLARS)			
		01	Depreciation		9(9).99	
		02	Unpaid Operator Labor		9(9).99	
		03	Interest Charge		9(9).99	
		04	Real Estate Taxes		9(9).99	
		04	real Estate Taxes		)(),))	
06		TO	TAL EXPENSES AND RETURN	S: (UNITS, POUND	S, DOLLAR	RS)
			Units		9(7).99	
			Pounds		9(8).9	
			Dollars		9(9).99	
		(Fa		antbao		
		(10	rmula = 3A + B - 3)	golden		<u>B</u>
		Tot	al Fived Evpenses	gnites		Units = 1
			al Fixed Expenses al Expenses	2		Pounds $= 2$
			Return to Mgt. and Land	Laura Asprira 3		Dollars = $3$
			Return to Labor, Mgt., Land	I best down Townstell		Donais – 3
			al Feed Costs	5		
			al Nonfeed Costs	6		
		101	at Nonteed Costs			
07		PR	ODUCTION ITEMS:			
07		TIC	OBCCITON ITEMS.			
		01	Acres Owned		9(6).9	
		02	Acres Rented		9(6).9	
		03	Production, Owned		9(9).99	
		0.5	Production, Rented		9(9).99	
		05	Calf Percent 1st 30 Days		9(7).99	
		06	Call Percent 2nd 30 Days		9(7).99	
		00	Can I creent Zild 30 Days			

#### ENTERPRISE CODES BY TYPE OF ENTERPRISE'

Type 1 - Beef Co	w Herd		
1000	Beef Cows		
1100	Beef Cows		
1200	Beef Cows, Grade		
1300	Beef Cows, Purebred		
Type 2 - Livestoc	k Feeding"		
1400	Beef Backgrounding		
1500	Beef Finishing		
1600	Custom Feeding, Steers		
1700	Custom Feeding, Heifers		
1800	Beef Backgrounding-Finishing		
1900	Beef Graze		
2500	Dairy Feeding		
2600	Dairy Feeding		
2700	Dairy Feeding		
2800	Dairy Feeding		
2900	Dairy Feeding  Dairy Feeding		
3400			
3500	Sheep Growing		
	Sheep Fattening-Feeder Lambs		
3600	Sheep Feeding		
3700	Sheep Feeding		
3800	Sheep Feeding		
3900	Sheep Feeding		
4400	Swine FatteningRaised		
4500	Swine FatteningPurchased Feed	er Pigs	
4600	Swine Feeding		
4700	Swine Feeding		
4800	Swine Feeding		
4900	Swine Feeding		
5000	Other Livestock Feeding		
5100	Bees		
5200	Dogs		
5300	Goats		
5400	Horses		
5500	Rabbits		
5600	Furbearing		
5700	Other Livestock Feeding		
5800	Other Livestock Feeding		
5900	Other Livestock Feeding		
	2 2		
ype 3 - Dairy Co	w Herd		
2000	Dairy Cows		
2100	Dairy Cows		
2200	Dairy Cows, Grade A		
2300	Dairy Cows, Purebred		
2400	Dairy Replacement		
	Y		
ype 4 - Ewe and			
3000 3100	Sheeping Breeding		
	Sheep Breeding		

	3200	Sheep Breeding, Grade	CAT TONIONES		
	3300	Sheep Breeding, Purchr	ed		
Type:	5 - Swine Fa	rrowing**			
	4000	Sow and Litter			
	4100	Sow and Litter-Sell Fe	eder Pigs		
	4200	Sow and Litter, Grade-	-Sell Market Hogs		
	4300	Sow and Litter, Purebre	edSell Market Hogs		
Туре	6 - Poultry				
	6000	Poultry			
	6100	Broilers		And the last and the last of t	
	6200	Layers		Cash Crop dericated	
	6300	Turkeys			
	6400	Poultry			
	6500	Poultry			
	6600	Poultry			
Time '	7 Crops"				
Type	7 - Crops 6700	Cash Crops Dry			
	6800	Cash CropsDry Cash CropsIrrigated			
	6900	Cash Crops, Other			
	7000	Custom Crop Work			
	7100	Barley			
	7200	Corn			
	7300	Grain Sorghum			
	7400	Oats			
	7500	Ryc			
	7600	Wheat			
	7700	CRP			
	7800	Sugar Beets			
	7900	Soybeans			
	8000	Dry Beans			
	8100	Alfalfa Hay			
	8200	Brome Hay			
	8300	Bermuda Hay			
	8400	Alfalfa/Grass Haylage			
	8500	Small Grain Silage			
	8600	Corn Silage			
	8700	Sudan - Cane Hay			
	8800	Sorghum Silage			
	8900	Graze Out Small Grain			
	9000	Rape/Canola			
	9100	Other Crops			
	9200	Pinto Beans			
	9300	Cotton			
	9400	Other Crops			
	9500	Other Crops			
	9600	Tree Nuts	100		
	9700	Sunflowers, Oil			
	9800	Sunflowers, Confection	агу		
	9900	Vegetables			
		Banna data men			

\*Enterprises in "Bold" type are the primary enterprises.

<sup>&</sup>quot;For these livestock enterprises, third and fourth digits of "10" and "20" in the enterprise number represents drylot and confinement, respectively.

"For irrigated crops, the third and fourth digits of the enterprise number will be between "50" and "90".

#### **FARM TYPE CODES**

co	DE FARM TYPE	co	DE FARM TYPE	0059
01	Cash Crop Dryland	23	Cash Crop - Sow & Litter	(Market)
02	Cash Crop Irrigated	24	Cash Crop - Sow & Litter	(Feeder Pig)
03	Cash Crop Irrigated Beets	25	Cash Crop - (Feeder Pig)	
04	Stock-Ranch Cow Herd	26	Cash Crop - Ewe and Lamb	
05	Cow Herd	27	Cash Crop - Feeder Lamb	
06	Dairy	28	Cash Crop - Beef (Non-Cov	w Herd)
07	Sow & Litter (Market)	29	Cash Crop - Laying Hen	
08	Sow & Litter (Feeder Pig)	30	Beef - Swine	
09	Feeder Pig	31	Beef - Laying Hen	
10	Ewe and Lamb	32	Dairy - Swine	
11	Feeder Lamb	33	Dairy - Beef	
12	Laying Hen	34	Dairy - Laying Hen	
13	Turkcy	35	General Farm	
14		36	Cow Herd - Backgrounding	
15	Backgrounding	37	Cow Herd - Finishing	
16		38	Cow Herd - Backgrounding	
17		39	Cash Crop - Backgrounding	6068
18	Beef-Finishing	40	Cash Crop - Finishing	
19	Backgrounding-Finishing	41	Cash Crop - Backgrounding	- Finishing
20	The second second	42	Cash Crop - Beef	
21	Cash Crop - Cow Herd	43	Cash Crop - Swine	
22	Cash Crop - Dairy	44	Cash Crop - Sheep	

#### RATIO FORMULAS'

(1)	A grass operated A crops operated	
(2)	TCP TP	
(3)	dryland crop P TCP	
(4)	beef cow P TP	
(5)	dairy P	
(6)	CY. CTE CAS AND CES ALT ES MA CON CTE	
(7)	ewe P	
(8)	(2) (3) (3) (3) (3) (3) (3) (3) (3) (3) (3	
(9)	turkey P TP	
(11)	beef backgrounding P + beef grazing P TP	
(14)	beef finishing P + beef custom feeding P TP	
(15)	beef backgrounding P + beef grazing P + beef finishing P + beef custom feeding P	
	TP	
(17)	sugar beet P TP	37 - one herd - Daisbing
(18)	feeder pig raised P feeder pig raised	
(19)	ewe P feeder lamb purchased P + feeder lamb raised	
100	fooder nig P plus feeder nig purchased P	

#### RATIO FORMULAS' (CONT.)

- (21) ewe P plus feeder lamb purchases P
  TP
- (22) total beef P
- (23) total hog P
- (25) number beef cows units of 5110 (1) Farm Typing Card.
- (26) number dairy cows units of 512 (1) Farm Typing Card.
- (27) number litters units of 514 (1) Farm Typing Card.
- (28) number ewes units to 513 (1) Farm Typing Card.
- (29) number laying hens units of 516 (1) Farm Typing Card.
- (30) number turkeys units of 5163 (1) Farm Typing Card

\*Calculated from Production Man Work Units (PMWU) except (1).

PMWU's = P

Acres = A

Total crop PMWU's = TCP

Total PMWU's = TP

## METHODS

IF (2) GTE 0.35 and (4) GTE 0.35 and (25) GT 10.0	21 = cash crop - cow herd
IF (2) GTE 0.35 and (5) GTE 0.35 and (26) GT 10.0	22 = cash crop - dairy
IF (2) GTE 0.35 and (6) GTE 0.35 and (18) GTE .55	23 = cash crop - sow & litter (market)
IF (2) GTE 0.35 and (6) GTE 0.35 and (18) LT .55 and (20) LT 0.35	24 = cash crop - sow & litter (feeder pig)
IF (2) GTE 0.35 and (18) LT .55 and (20) GTE 0.35	25 = cash crop - feeder pig
IF (2) GTE 0.35 and (7) GTE 0.35 and (19) GTE .55	26 = cash crop - ewe and lamb
IF (2) GTE 0.35 and (21) GTE 0.35 and (19) LT	27 = cash crop - feeder lamb
.55	28 = cash crop - beef (non-cow herd)
IF (2) GTE 0.35 and (8) GTE 0.35	29 = cash crop - laying hen
IF (22) GTE 0.35 and (23) GTE 0.35	30 = beef - swine
IF (22) GTE 0.35 and (8) GTE 0.35	31 = beef - laying hen
IF (23) GTE 0.35 and (5) GTE 0.35	32 = dairy - swine
IF (5) GTE 0.35 and (22) GTE 0.35	33 = dairy - beef
IF (5) GTE 0.35 and (8) GTE 0.35	34 = dairy - laying hen
IF (4) GTE 0.35 and (11) GTE 0.35	36 = cow herd = backgrounding
IF (4) GTE 0.35 and (14) GTE 0.35	37 = cow herd - finishing
IF (4) GTE 0.35 and (15) GTE 0.35	38 = cow herd - backgrounding-finishing
IF (2) GTE 0.35 and (11) GTE 0.35	39 = cash crop - backgrounding
IF (2) GTE 0.35 and (14) GTE 0.35	40 = cash crop - finishing
IF (2) GTE 0.35 and (15) GTE 0.35	41 = cash crop - backgrounding-finishing

# METHODS (CONT.)

IF (2) GTE 0.35 and (22) GTE 0.35	42 = cash crop - beef
IF (2) GTE 0.35 and (23) GTE 0.35	43 = cash crop - swine
IF (2) GTE 0.35 and (21) GTE 0.35	44 = cash crop - sheep
IF (2) GTE 0.35 AND (9) GTE 0.35	45 = cash crop - turkey
IF (22) GTE 0.35 AND (9) GTE 0.35	46 = beef - turkey
IF (5) GTE 0.35 AND (9) GTE 0.35	47 = dairy - turkey
IF (2) GTE 0.65 and (3) GTE 0.40	1 = cash crop dryland
IF (2) GTE 0.65 and (3) GTE 0.40 and (17) LT .5	2 = cash crop irrigated
IF (2) GTE 0.65 and (3) LT 0.40 and (17) GTE .5	3 = cash crop irrigated beets
IF (4) GTE 0.65 and (25) GT 10.0 and (1) GTE 5.0	4 = stock-ranch cow herd
IF (4) GTE 0.65 and (25) GT 10.0 and (1) LT 5.0	5 = cow herd
IF (5) GTE 0.65 and (26) GT 20.0	6 = dairy
IF (6) GTE 0.65 and (27) GT 10.00 and (18) LT .55	7 = sow & litter (market)
IF (6) GTE 0.65 and (27) GT 10.0 and (18) LT .55	8 = sow & litter (feeder pig)
IF (18) GTE 0.55 and (20) GTE 0.65	9 = feeder pig
IF (21) GTE 0.65 and (28) GT 50.0 and (19) GTE .55	10 = ewe and lamb
IF (21) GTE 0.65 and (19) LT .55	11 = feeder lamb
IF (8) GTE 0.65 and (29) GTE 500.0	12 = laying hen
IF (9) GTE 0.65 AND (30) GTE 500.0	13 = turkey
	14 = (4) 51
IF (11) GTE 0.65	15 = backgrounding
	16 =
	17 =

#### METHODS (CONT.)

IF (14) GTE 0.65

18 = beef-finishing

IF (15) GTE 0.65

19 = backgrounding finishing

20 =

All farms not meeting above

35 = general farm

## INCOME AND EXPENSE ACCOUNT (TI) CODES

INCOME-SAI	LE OF LIVESTOCK:	
11	Beef, Raised	
12	Dairy, Raised	
13	Sheep, Raised	
14	Swine, Raised	
15	Other Livestock, Raised	
16	Poultry	
61	Beef, Resale	
62	Dairy, Resale	
63	Sheep, Resale	
64	Swine, Resale	
65	Other Livestock, Resale	
81	Beef, Breeding	
82	Dairy, Breeding	
83	Sheep, Breeding	
84	Swine, Breeding	
85	Other Livestock Breeding	
	SALES OF BUT DUE AND A TOTAL OF BUILDING	
INCOMEGRA	AIN AND FORAGE SALES:	
17	Grain, Raised	
18	Hay and Forage, Raised	
19	Cash Field Crops, Raised	
67	Grain-Hay-Forage, Resale	
Digoi e om		
INCOMEOTH		
20	Miscellaneous Income	
21	Fruits-Nuts-Truck Crops	
22	Dairy Products-Milk	
23	Wool-Hides-Meat Products	
24	Custom Feeding	
25	Landlord Refunds	
26	Eggs	
27	Miscellaneous Income	
28	Miscellaneous Income	
29	Supplies	
30	Miscellaneous Income	
31	Miscellaneous Income	
32	Machine Work	
33	Breeding Fees	
34	Wood and Lumber	
35	Patronage Refunds	
36	Government Payments	
37	Gas Tax Refunds	
38	Non-Crop Insurance Proceeds	
39	Miscellaneous Income	
60	Livestock Futures	
66	Grain Futures	
68	Seed-Supply-Sales, Resale	
69	Other Resale Sales	

#### **EXPENSE-LIVESTOCK PURCHASES:**

- 40 Poultry
- 71 Beef, Resale
- 72 Dairy, Resale
- 73 Sheep, Resale
- 74 Swine, Resale
- 75 Other Livestock, Resale
- 91 Beef, Breeding
- 92 Dairy, Breeding
- 93 Sheep, Breeding
- 94 Swine, Breeding
- 95 Other Livestock, Breeding

#### **EXPENSE--OPERATING:**

- 41 Labor Hired
- 42 Repairs-Tools-Supplies
- 43 Interest Paid
- 44 Feed Purchased
- 45 Seeds-Crop Insurance
- 46 Fertilizer-Lime
- 47 Machine Hire
- 48 Farm Org. Fees-Travel-Publ.
- 49 Vet-Medicine-Drugs
- 50 Dairy Expense
- 51 Livestock Marketing-Breeding
- 52 Gas-Fuel-Oil
- 53 Crop Storage and Marketing
- 54 Property Taxes
- 55 General Farm Insurance
- 56 Utilities
- 57 Cash Farm Rent
- 58 Herbicide and Insecticide
- 59 Conservation

#### EXPENSE-OTHER:

- 70 Livestock Futures
- 76 Grain Futures
- 77 Grain-Hay-Forage, Resale
- 78 Seed-Supply Purchases, Resale
- 79 Other Resale Purchases

