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PURPOSE AND RESULTS OF THE COTTONWOOD-JACKSON STATISTICAL ROUTE (University of Minnesota and U. S. Department of Agriculture in Co-operation With Farm Bureaus of Jackson and Cottonwood Counties

Object: The objects in view in conducting this study of farm costs are:

1-To compare the profit between different crops and different classes of livestock in order that a farmer may more systematically plan his business.

2-To determine the best methods of production by studying the methods of those who are consistently low cost producers. Among the 23 farms included on this route in 1921, the cost of 100 lbs of gain on hogs varied from \$3.60 to \$7.20, and the cost of a bushel of corn from 32 to 92 cents. The methods used by these low cost producers can be imitated by all.

3-To determine the quantity of labor, feed and other elements of cost entering into the production of any given product.

Then by applying current prices of feed, labor, etc., close estimates of cost can be made for any given price situation.

4-To furnish Congress, State Legislatures, and the various governmental agencies which deal with policies affecting the farming business with dependable information as to farm costs and profits. For example, figures from this cost route were presented with good effect in 1921 before the Inter-State Commerce Commission in the hearing on grain freight rates.

How Supported: Jointly financed by the University of Minnesota and the U.S. Department of Agriculture.

Method of Getting Costs: During 1921, twenty-three farmers furnished the material for complete cost records. A route man is stationed at Windom, who visits each farm two or three times per week, gatherite complete records of every detail of the farm business. Inventories

were taken at the beginning and end of the year. Every hour of labor performed and every dollar of cash received or paid out was recorded. Complete feed records were kept for all classes of livestock. Each field was carefully measured in order to determine the yield on the acre basis.

These figures were sent to the Cost Accounting
Section of the Experiment Station where all computing was done by
trained accountants. Two such routes are being conducted in
Minnesota. The other route is in Steele County.

STATISTICS FOR YEAR ENDING MARCH 1, 1922 (Average of 23 farms on Cottonwood-Jackson Route)

	Average	Lowest	Highest
Acres per farm	. 178	80	317
Crop acres per farm	131	52	226
Hours labor by proprietor per weed day	10.1	7.2	12.3
Hours labor by proprietor per Sunday	4.6	2.0	8.2
Hours unpaid labor per day	4.0	. 5	11.2
Days hired labor per year	71	0	313
Average cost man labor per hour			
(including board)	21 ¢		
Acres of crops per work horse			
(not including pasture)	22 1	$7\frac{1}{2}$	47½
Hours labor per horse per year	830	458	
Cost of horse labor per hour	$10\frac{1}{2}$ ¢	7 3/40	13½ ¢
Yields:		0.4	
Corn, bushels	45	24	60
Silage, tons	8 33	6	9 45
Oats, bushels		19	
Tame hay, tons	1.5	1.0	2.4
Cost per Ton or Lb:	37 ¢	37 d	91 ¢
x Corn, per bu.	35 ¢	31 ¢ 27 ¢	
x Oats, per bu.	\$ 5.85	\$ 5.41	7 59
x Tame hay, per ton Butterfat, per 1b	46 ¢	24 ¢	
Hogs per 1b.	5.1 ¢	3.6 ¢	
mogs her m.		0.0 x	

Crops per 160 acres:

Corn50 acresSmall grain $42\frac{1}{2}$ "Tame hay23

x-Land rent figured as 2/5 of the crop.

AVERAGE RETURNS PER FARM - WINDOM 1921

Receipts:

	Cream and other dairy products Cattle Swine Poultry Sheep Crops Miscellaneous & outside work	\$ 366 313 899 159 59 224 118	*	2138
Expenses:				
	Hired labor Threshing, twine, seed etc. Livestock purchases & expenses Feeds purchased Machinery and repairs Building & fence repairs Taxes Interest, actually paid Rent, actually paid Miscellaneous	\$ 71 95 211 76 200 63 139 194 165 41		
			\$	1255
	Excess of cash receipts over cash expenses Value of products used in house Estimated house rent (12% of 2000)	\$ 883 230 240		
	Total income not counting decrease in inventory		\$	1353
	Business Expenses, Not Cash:			
	Decrease of inventory Value of unpaid family labor except operator's 1464 hrs. @ 20¢	\$ 288		
	Total		\$	581
	Excess of income over expenses (Pay for 3360 hrs. of labor of proprietor and interest on in-			
	vestment of \$23,000)		\$	772

(Av. Cost of Production, 23	Farms 1921					
Man hours 17.5 @ 20¢ Horse hours 41.5 @ 10¢ Seed cost Machinery	\$ 3.50 4.15 .53 1.75					
Total operating cost		\$ 9.93				
Yield		45 bu.				
Tenant's share, 2/5 rental basis		27 bu.				
Cost of production per bu. (tenant's	share)	37 ¢				
OATS (Av. Cost of Production, 23 Farms 1921)						
Man hours 7.07 @ 20¢ Horse hours 15.80 @ 10¢ Seed cost Threshing Twine Machinery	\$ 1.41 1.58 .98 1.03 .36 1.50					
		at the same of the				
Total operating cost		\$ 6.86				
Total operating cost Yield		\$ 6.86 32.9 bu.				
Yield	share)	32.9 bu.				
Yield Tenants share, 2/5 rental basis	(100 IB. B.	32.9 bu. 19.7 bu. 35 ¢				
Yield Tenants share, 2/5 rental basis Cost of production per bu. (tenant's COST OF GAINS ON HOGS	(100 IB. B.	32.9 bu. 19.7 bu. 35 ¢				
Yield Tenants share, 2/5 rental basis Cost of production per bu.(tenant's COST OF GAINS ON HOGS (Average of 23 farm Man labor 3.5 hrs. @ 20¢ Horse labor, 4 hrs. @ 10¢ Grain 569# @ 29¢ per 56# Milk 83# @ 15¢ per 100# Miscellaneous cash cost Interest	(100 IB. B. s. 1921) \$.70 .04 2.96 .12 .07 .37	32.9 bu. 19.7 bu. 35 ¢				
Yield Tenants share, 2/5 rental basis Cost of production per bu.(tenant's COST OF GAINS ON HOGS (Average of 23 farm) Man labor 3.5 hrs. @ 20¢ Horse labor, 4 hrs. @ 10¢ Grain 569# @ 29¢ per 56# Milk 83# @ 15¢ per 100# Miscellaneous cash cost Interest Shelter	(100 IB. B. s. 1921) \$.70 .04 2.96 .12 .07 .37	32.9 bu. 19.7 bu. 35 ¢ ASIS)				
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