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## Adapting To A Changing Sector

Bobby Prigel  
Glen Arm



# Adapting To A Changing Sector







History



# Conventional dairying





Increase Cow Numbers





Decrease Employees



# Increase Production







Grass Based





Cost of Production





Efficiency Of Scale





Limited Volume





Other Cost Increase





Milk Price Stagnant



# Organic Certification



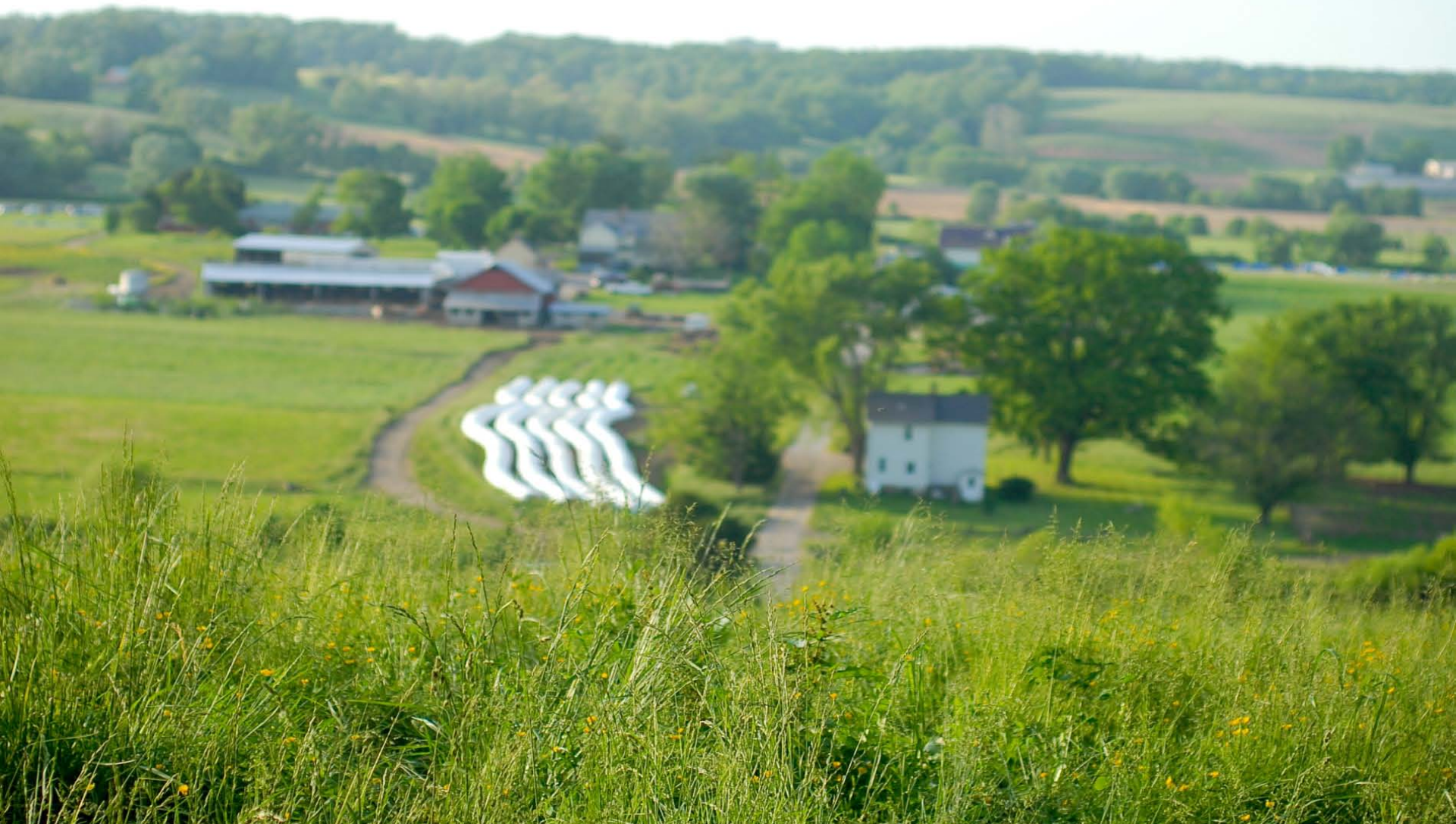


# Still A Commodity





# No Control Of Price





# Value Added





Consumer Are Here





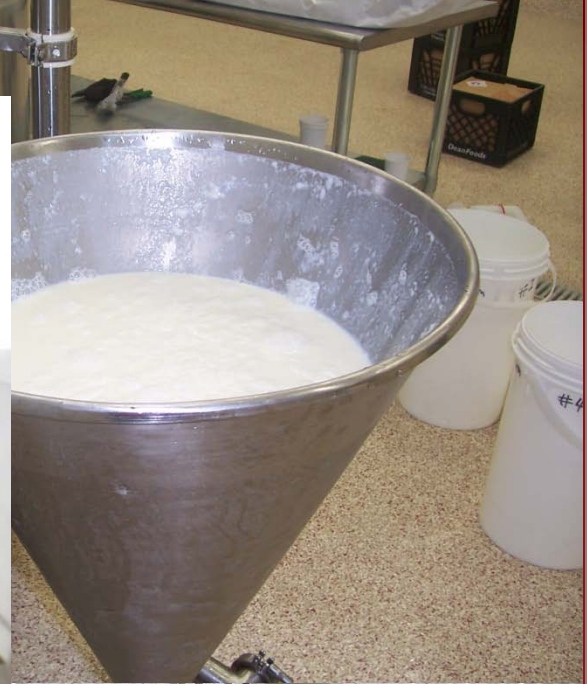
We Receive Full Value Of Our Porducts



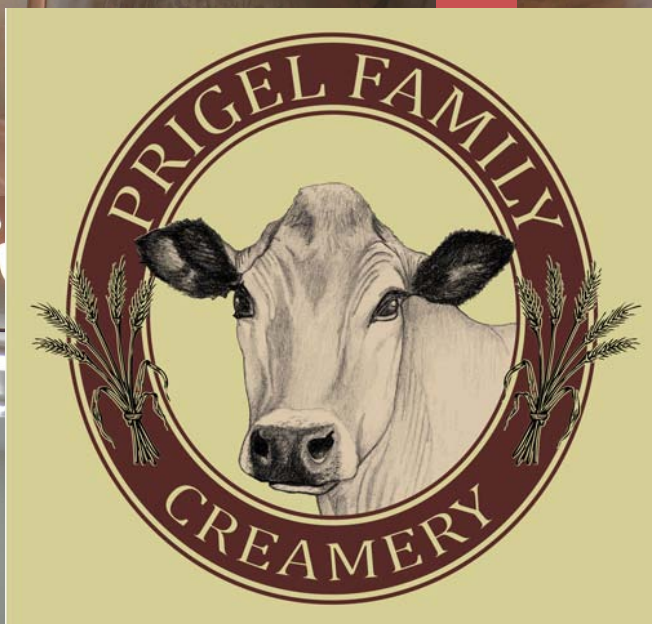














Opportunities Are Endless





A pastoral scene featuring a large, leafy green tree in the background. In the foreground, a light brown cow stands in a field of tall green grass, looking towards the camera. Other cows are visible in the background, some grazing and others standing. The word "Change" is written in a white serif font, centered over the tree's canopy.

Change



Necessary





Not Everybody Has An Appreciation For Change





