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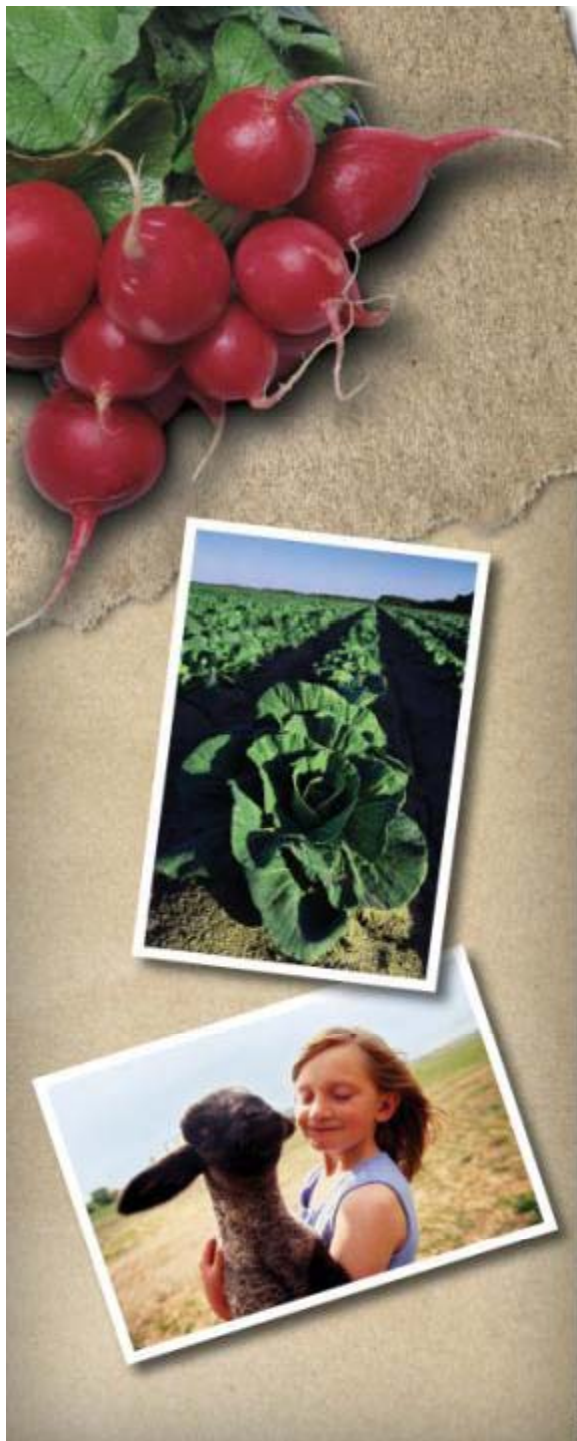
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Agricultural Outlook Forum
U.S. Department of Agriculture

Presented: February 18-19, 2010

2008 Organic Production Survey

Joe Prusacki



2008 Organic Production Survey



United States Department of Agriculture
National Agricultural Statistics Service

About the Survey

What?

- USDA's first-ever, wide-scale survey of U.S. organic producers

When?

- Mailed in May 2009, response requested by June, follow-up through August

Who?

- USDA-certified organic producers
- Producers exempt from USDA certification
- Producers in process of becoming certified



Data Collection

Surveys mailed to:

- Those reporting organic/transitional acres or organic sales in 2007 Census
- USDA-certified organic producers (National Organic Program)
- Individuals identified by NASS Field Offices or self-identified via NASS Web site



Data Review

- 87% response rate
 - 85% for 2007 Census of Ag
- Analyzed by staff in HQ and all 45 field offices

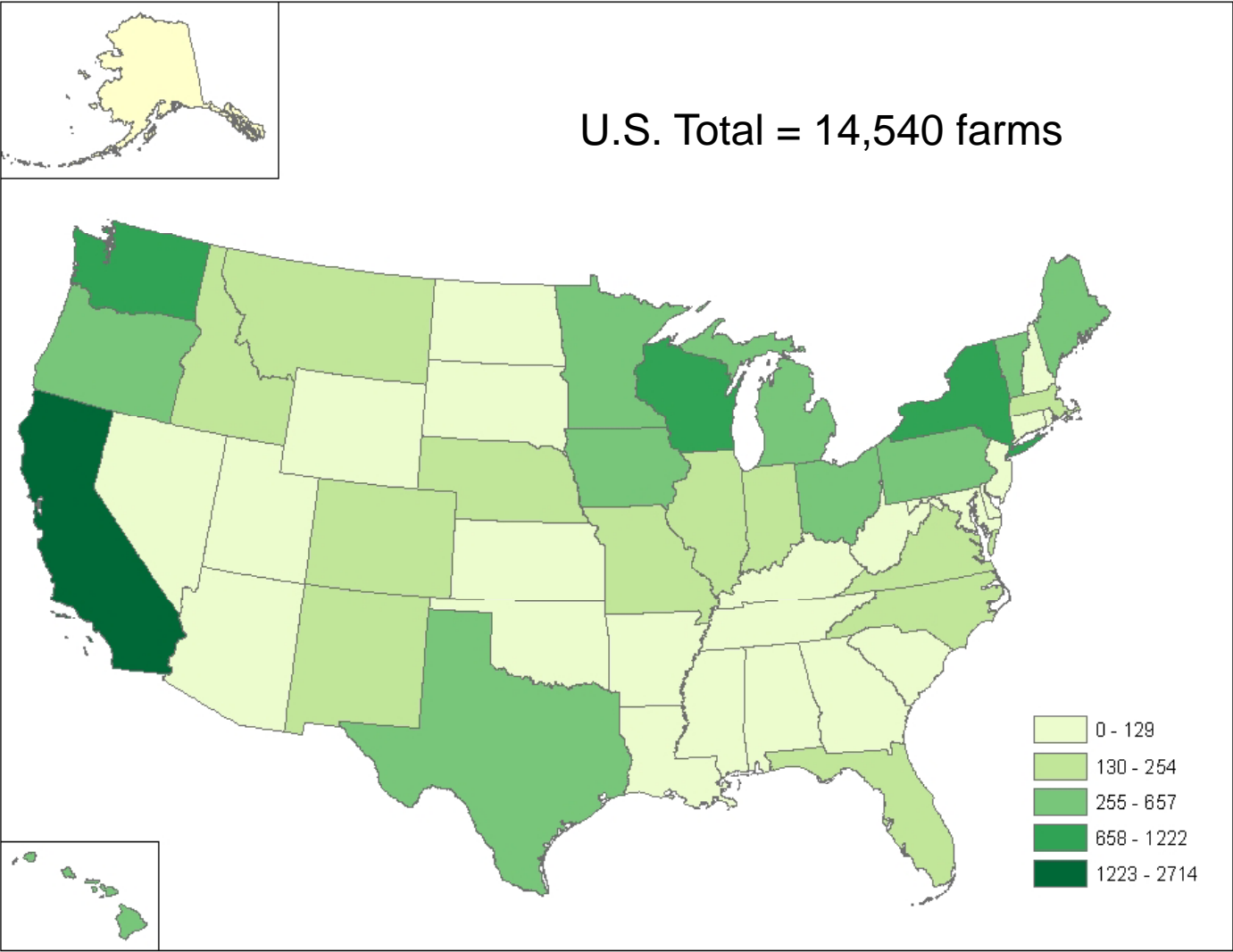


Organic Farms

	Number of Farms
2008 OPS – USDA-Certified and Exempt Organic Farms	14,540
Certified Farms	10,903
Farms exempt from certification	3,637
2007 Census - Total Organic Farms (reported as following NOP standards)	20,437



Certified and Exempt Organic Farms, 2008



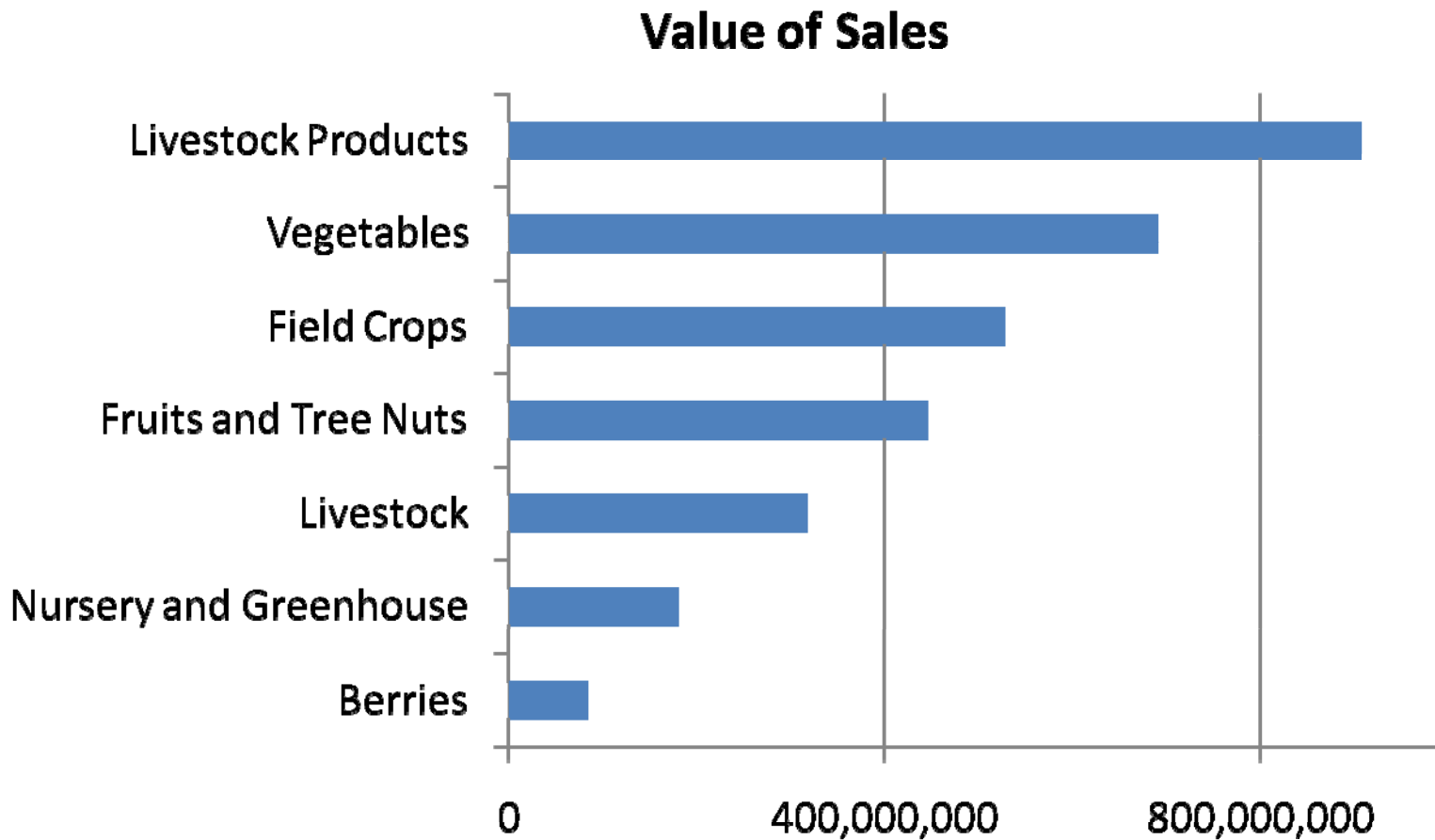
Top Organic States

By Total Organic Acreage	
United States	4,077,337
Wyoming	677,147
California	470,903
Texas	314,279
Montana	284,482
Wisconsin	195,603

By Total Organic Sales (\$1,000)	
United States	3,164,995
California	1,148,650
Washington	281,970
Pennsylvania	212,739
Oregon	155,613
Texas	149,328



Top Organic Commodities



Organic Livestock Products

Top 5 States for Milk by Sales (\$1,000)	
United States	750,149
California	133,505
Wisconsin	85,144
Texas	80,931
Oregon	68,989
New York	60,245

Top 5 States for Chicken Eggs by Sales (\$1,000)	
United States	154,817
California	30,342
Pennsylvania	24,685
Washington	9,776
Wisconsin	7,503
Ohio	1,963



Organic Vegetables

Top 5 States by Sales (\$1,000)	
United States	689,992
California	457,330
Washington	42,717
Florida	29,609
Arizona	27,912
Oregon	27,096

Top 5 Crops by Sales (\$1,000)	
All vegetables	689,992
Lettuce	186,622
Other Vegetables	112,339
Tomatoes	59,385
Spinach	37,438
Onions, Dry	33,614



Organic Field Crops

Top 5 Commodities by Acres Harvested		Top 5 Commodities by Sales (\$1,000)	
All Field Crops ¹	1,360,332	All Field Crops	526,780
Hay, All Dry	415,476	Corn	111,532
Winter Wheat	202,968	Hay, All Dry	107,751
Corn	143,432	Winter Wheat	68,728
Haylage, Silage, & Other Greenchop	118,541	Soybeans	50,230
Soybeans	98,199	Rice	27,533

1 – excludes the acreages of mint for oil and sorghum for silage or greenchop.



Organic Fruits and Nuts

Top 5 States by Sales (\$1,000)	
United States	444,747
California	218,016
Washington	154,766
Florida	10,977
Oregon	7,860
Arizona	4,667

Top 5 Crops by Sales (\$1,000)	
All Fruits and Nuts	444,747
Apples	136,799
Grapes	122,233
Other Fruit	25,225
Oranges, All	22,649
Pears, All	16,240



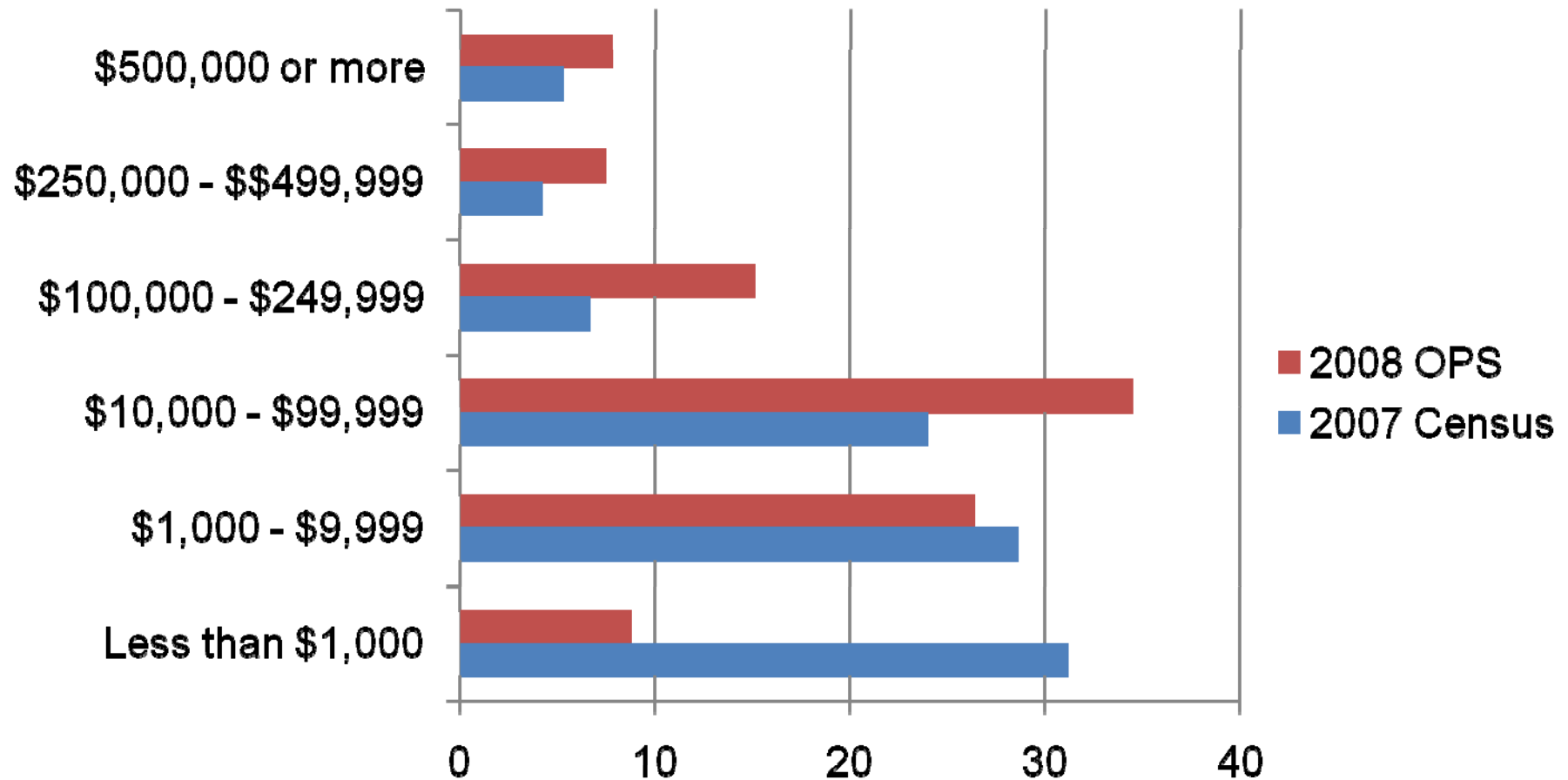
Organic Livestock and Poultry

Top 5 Livestock and Poultry Commodities by Farm Number	
All Livestock and Poultry	3,353
All Other Organic Cattle and Calves	1,736
Milk Cows	1,623
Beef Cows	586
Chickens - Layers	281
Chickens - Broilers	237

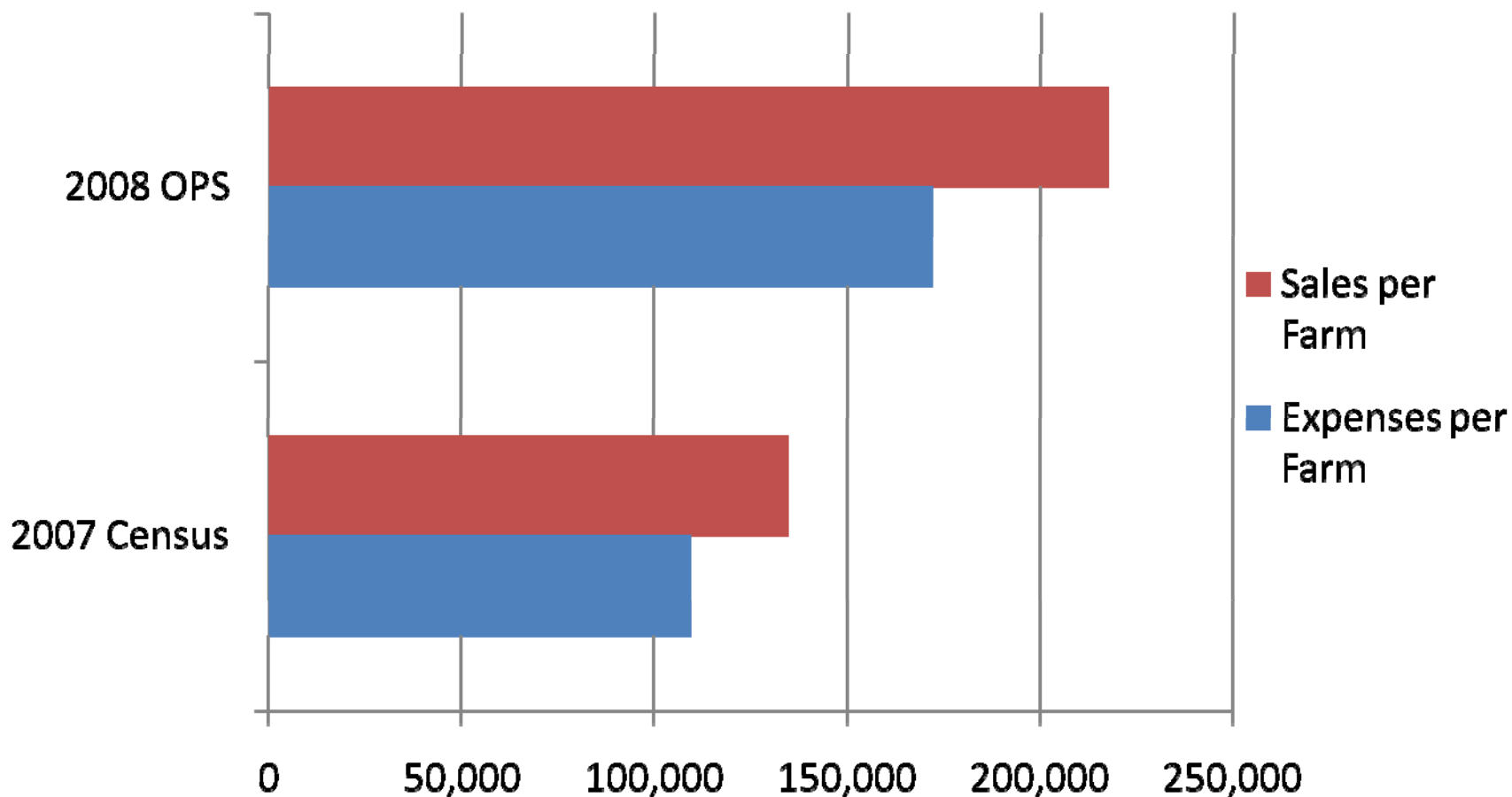
Top 5 Livestock and Poultry Commodities by Sales (\$1,000)	
All Livestock and Poultry	316,470
Chickens – Broilers	195,817
All Other Organic Cattle and Calves	53,827
Milk Cows	33,466
Poultry, All Other	11,033
Turkeys	8,675



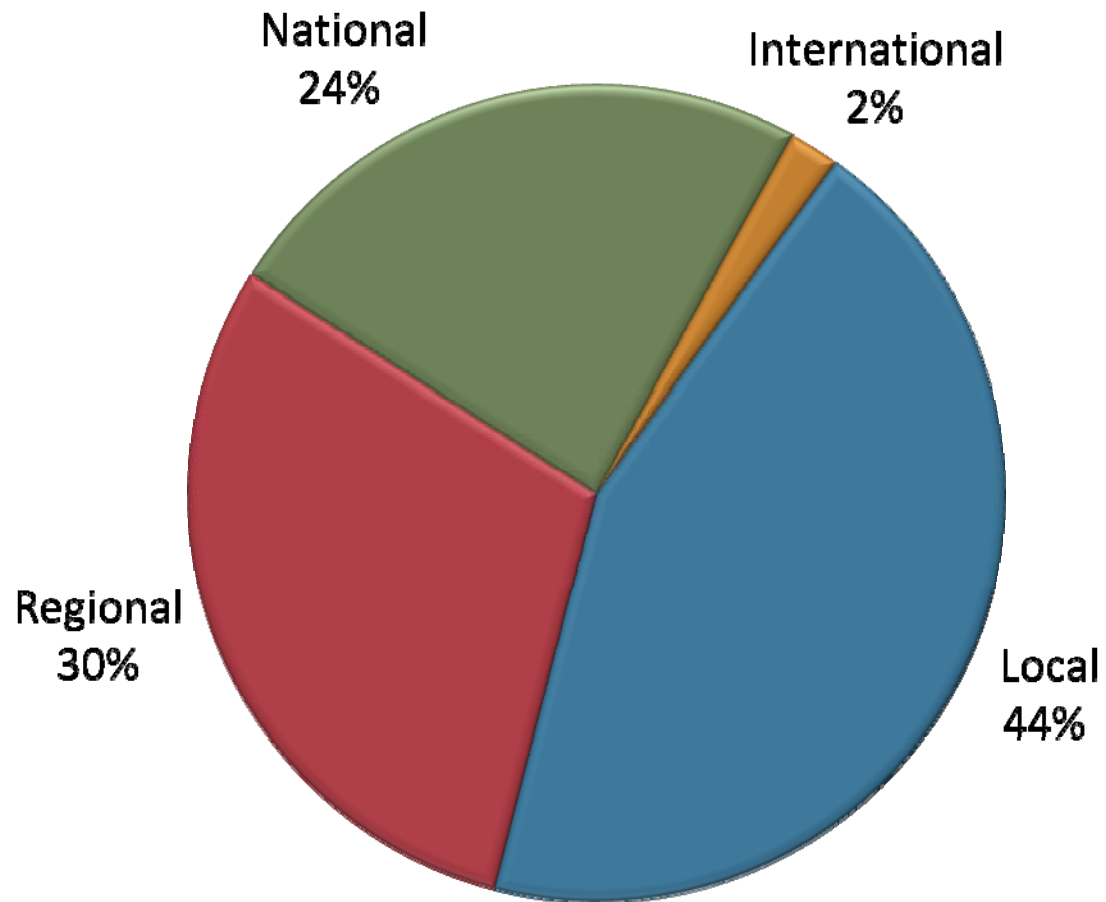
Percent of Farms by Sales Class, 2008 OPS and 2007 Census



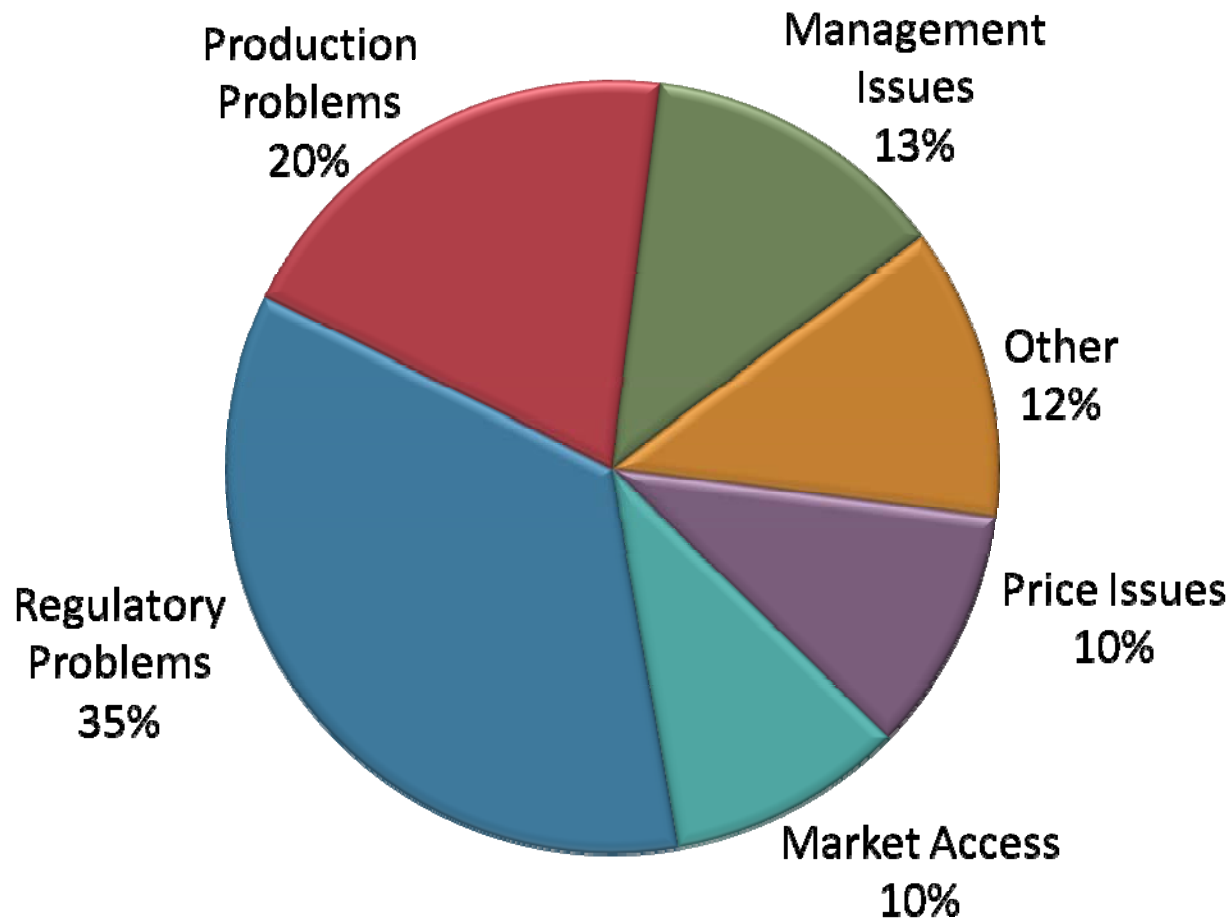
Sales and Expenses per Farm, 2008 OPS and 2007 Census



First Point of Sales



Primary Production Challenge



Other Data in the OPS

- Marketing Outlets,
- Farms on Federal Programs,
- Production Practices, etc.

What's Next For NASS?

- Funding for FY 2011
- 2012 Census of Agriculture



Data Available Online

www.agcensus.usda.gov

www.nass.usda.gov



CENSUS OF
AGRICULTURE