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    WOOL AND WOOL TOP FUTURES:
    A Survey of Open Contracts on the
        Wool Associates of the New York Cotton Exchange, Inc.
        October 29, 1954
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UNITED STATES DEPARTMENT OF AGRICULTURE
IU S Commodity Exchange Authority
Sa Washington/25, D. C.

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Wool and Wool Top Futures: A Survey of Open Contracts on the Wool Associates of the New York Cotton Exchange, Inc., October 29, 1954

## Foreword

Wool was placed under the Commodity Exchange Act by an act of Congress approved by the President on August 28, 1954. Under this legislation the provisions of the Commodity Exchange Act were made applicable to wool as of October 27, 2954.

One of the first steps taken under the new regulatory program was to get the positions of all traders in the wool futures market. This was done by a complete survey of the positions in wool futures as of Friday, October 29, 2954. This survey, giving a complete cross section and the composition of the wool market, provides a point of reference at the inception of regulation of trading in wool futures under the Commodity Exchange Act.

The trading in wool futures is conducted on only one exchange in the United States--the Wool Associates of the New York Cotton Exchange, Inc. This is also the contract market for futures trading in wool tops, a semimanufactured product of wool. The market in wool tops was started in 1931, and wool tops were placed under the Commodity Exchange Act in 1938, prior to the beginning of trading in wool futures.

The survey of October 29, 1954, covers both the wool and wool top futures markets. It provides information on the number of traders,
the relative size of their positions, the amount of speculative as compared with hedging positions, and data on the geographical location and occupations of persons holding positions in wool and wool top futures.

The following report gives for the first time a full picture of the composition of the closely related wool and wool top futures markets. With the addition of wool to the Commodity Exchange Act, the Commodity Exchange Authority now obtains comprehensive data on both wool and wool top futures for regulatory purposes, and is able to present basic information to the trade and the public concerning the two markets and their interrelated use in the marketing of wool and wool products.

March 1955
RODGER R. KAUFFMAN
Administrator

Wool and Wool Top Futures: A survey of Open Contracts on the Wool Associates of the New York Cotton Exchange, Inc., October 29, 1954

A cross-sectiol survey of the open contracts of all traders in the wool futures ma: ket was made as of Friday, October 29, 1954. This survey, made $t$ o days after the effective date of the amendment which added wo Il to the commodities covered by the Commodity Exchange Act, provi les basic factual data for market supervision. The survey also inc udes similar data on wool top futures.

The Wool Associates of the New York Cotton Exchange, Inc., is the only commodity exchange conducting futures trading in wool and wool tops. Wool and wool products are important commodities in international trade, and there are also futures markets in wool tops, though not in wool, in Antwerp, London, and Roubaix-Tourcoing, France.

The wool top futures market in New York is older than that in wool futures. Trading in wool tops began in May 1931, and in wool in March 1941. Wool tops were added to the commodities under the Commodity Exchange Act in 1938, prior to the inauguration of trading in wool futures.

On the date of the survey the wool futures market was somewhat smaller than the wool top market, although in most recent years the two markets have been approximately the same size. Comparative data on the growth of trading volume and open contracts in the two commodities are presented in table 1 at the end of this report.

The information for the Octobur 1954 survey was reported pursuant to a formal "call" by the Commodity Exchange Authority on all futures conmission merchants. They were called upon to furnish the name, address, occupation, and the amount of open contracts of each trader on thoir records in wool and in wool top futures on the Wool Associates of the New York Cotton Exchange, Inc., and their classification of the open contracts, that is, whether soeculative (including straddling) or hedginf.

The survey gave comprehensive information on the size of traders' positions, the extent of hedging, the number and size of speculative accounts, and the distribution of traders by geographic location and by occupation. Surmary data from the survey are given in this report. Because of the interrelationshin between the wool and wool top markets, additional information on traders with positions in both markets is included. Total Open Contracts and Number of Traders I/

The survey of October 29, 1954, showed total open contracts in wool futures of $10,230,000$ pounds, held by 315 traders. There were 380 traders in the wool top market, with open contracts of $13,720,000$ pounds.

Total open contracts shown by complete market surveys include positions of ultimate customers on the books of exchange clearing mernbers and also those of customers of nonclearing brokers. The

[^0]figures are generally larger than the open contracts reported by clearing members, since certain clearing members carry "omnibus" accounts of nonclearing brokers on a net rather than a gross basis. The difference between open contracts reported in the present survey and those reported by clearing members was unusually small, amounting to less than half of one percent in each commodity. Classification of Open Contracts 2/

Of the 315 traders in wool futures, 245 , or 77.8 percent, held open contracts (also referred to as positions) classified as speculative by the futures commission merchants. Such positions amounted to 6,318,000 pounds on the long side of the market and 3,852,000 pounds on the short side, and represented 61.8 percent and 37.7 percent, respectively, of the total open aontracts in wool futures.

In wool tops, of the total of 380 traders, 295 , or 77.6 percent, held long positions classed as speculative amounting to 9,070,000 pounds, or 66.1 percent of the total open contracts. Short positions in wool tops classed as speculative totaled $3,410,000$ pounds, or 24.9 percent of the open contracts.

There were 70 traders in wool and 85 traders in wool tops whose positions were classed as hedging. In the wool market hedging positions

[^1]
accounted for $3,912,000$ pounds on the long side and $6,378,000$ pounds on the short side, or 38.2 percent and 62.3 percent, respectively, of the open contracts. In wool tops, commitments classed as hedging amounted to, $4,650,000$ pounds on the long side and $10,310,000$ pounds on the short side, or 33.9 percent and 75.1 percent, respectively, of the open contracts.

In both the wool and wool top markets these data show that speculative accounts predominated in number and their commitments were preponderantly long. Hedging accounts were fewer in number with positions mostly on the short side. On balance, therefore, speculative commitments were on the long side and hedging commitments on the short side in both markets. This pattern of commitments is a familiar one in most futures markets under normal conditions.

The data on classification are shown in tabular form below:

| Classification | Number of traders | Positions (1,000 pounds) |  | Percent |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Long | Short | No. of traders | Long | Short |
| WOOL |  |  |  |  |  |  |
| Speculative Hedging | $\begin{array}{r} 245 \\ 70 \\ \hline \end{array}$ | $\begin{array}{r} 6,318 \\ 3,912 \\ \hline \end{array}$ | $\begin{aligned} & 3,852 \\ & 6,378 \end{aligned}$ | $\begin{aligned} & 77.8 \\ & 22.2 \\ & \hline \end{aligned}$ | $\begin{aligned} & 61.8 \\ & 38.2 \\ & \hline \end{aligned}$ | $\begin{array}{r} 37.7 \\ 62.3 \\ \hline \end{array}$ |
| Total | 315 | 10,230 | 10,230 | 100.0 | 100.0 | 100.0 |
| WOOL TOPS |  |  |  |  |  |  |
| Speculative Hedging | $\begin{array}{r} 295 \\ 85 \\ \hline \end{array}$ | $\begin{array}{r} 9,070 \\ 4,650 \end{array}$ | $\begin{array}{r} 3,410 \\ 10,310 \\ \hline \end{array}$ | $\begin{array}{r} 77.6 \\ 22.4 \\ \hline \end{array}$ | $\begin{array}{r} 66.1 \\ 33.9 \\ \hline \end{array}$ | $\begin{aligned} & 24.9 \\ & 75.1 \\ & \hline \end{aligned}$ |
| Total | 380 | 13,720 | 13,720 | 100.0 | 100.0 | 100.0 |

## Distribution of Open Contracts by Size and Class of Position

Tables 2 and 3 appearing at the end of this report give for wool and wool top futures, respectively, a breakdown showing the number of traders having positions in specified size groups, and the total positions of traders in each size group. The data are shown separately for traders classified as speculators and for those classified as hedgers.

A further division is reflected in these tables based on the aggregate position of each trader in all futures combined: (1) "Traders Net Long" representing those traders whose positions were long only and those traders whose positions were predominantly long, (2) "Traders Net Short" comprising those traders whose positions were short only and those whose positions were predominantly short, and (3) "Traders Even" covering those traders whose long and short positions in all futures were exactly in balance.

From table 2 it may be seen that in wool futures 142 traders classed as speculators who were long only or net long held a long position of from 6,000 to 24,000 pounds each. In wool futures the contract is 6,000 pounds. The aggregate or gross positions of these 142 traders were 1,614,000 pounds long and 24,000 pounds short. It is also evident from table 2 that a large proportion of the speculative positions was held by numerous small traders with less than 150,000 pounds each. The figures in the total columns, for example, show that 241 speculators in the three smallest size classes held $4,662,000$ pounds on the long side, or 73.8 percent of long speculative positions in wool and 2,382,000 pounds, or 61.8 percent of the short speculative positions.

The proportion of total speculative positions in wool tops held by small traders was less than in wocl. In wool top futures the smallest size class shown in table 3 is for traders with positions of from 5,000 to 20,000 pounds each, as the contract is 5,000 pounds. The 283 speculators in the three smallest size classes (Iess than 125,000 pounds per trader) held only 59.7 percent of long speculative positions and 41.6 percent of short speculative positions.

Hedging positions in both wool and wool tops were held mostly by large traders. In wool 56.0 percent of long hedging commitments and 84.2 percent of short hedging positions were held by the 13 largest traders, with positions of 150,000 pounds or over. In wool tops 17 traders holding $\mathbf{1 2 5 , 0 0 0}$ pounds or over had gross positions amounting to 61.0 percent of total long hedging commitments and 91.5 percent of total short hedging commitments.

Classification of Open Contracts by Futures
As of October 29, 1954, 5,124,000 pounds, or approximately 50 percent of the total open contracts in wool futures, and 6,025,000 pounds, or 44 percent of all open contracts in wool top futures were in the two remaining futures (December 1954 and March 1955) of the 1954-55 clip year. All other open contracts were in futures maturing in the 1955-56 clip year.

Positions classed as specuiative and hedeing in each future for wool and wool tops are shown as follows:

| Future | Speculative |  | Hedging |  | Total open contracts |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Long | Short | Long | Short | Long | Short |
| WOOL |  |  |  |  |  |  |
| Decernber 1954 | 654 | 444 | 1,182 | 1,392 | 1,836 | 1,836 |
| March 1955 | 1,680 | 1,308 | 1,608 | 1,980 | 3,288 | 3,288 |
| May 1955 | 1,692 | 516 | 594 | 1,770 | 2,286 | 2,286 |
| July 1955 | 810 | 552 | 120 | 378 | 930 | 930 |
| October 1955 | 546 | 330 | 78 | 294 | 624 | 624 |
| December 1955 | 696 | 480 | 246 | 462 | 942 | 942 |
| March 1956 | 240 | 222 | 84 | 102 | 324 | 324 |
| Total | 6,318 | 3,852 | 3,912 | 6,378 | 10,230 | 10,230 |
| WOOL TOPS |  |  |  |  |  |  |
| December 1954 | 1,780 | 120 | 685 | 2,345 | 2,1,65 | 2,465 |
| March 1955 | 2,145 | 1,035 | 1,415 | 2,525 | 3,560 | 3,560 |
| May 1955 | 2,010 | 785 | 1,355 | 2,580 | 3,365 | 3,365 |
| July 1955 | 1,855 | 1,065 | 645 | 1,435 | 2,500 | 2;500 |
| October 1955 | 725 | 125 | 390 | 990 | 1,115 | 1,115 |
| December 1955 | 425 | 250 | 100 | 275 | 525 | 525 |
| March 1956 | 130 | 30 | 60 | 160 | 190 | 190 |
| Total | 9,070 | 3,410 | 4,650 | 10,310 | 13,720 | 13,720 |

In wool, except for the December 1954 future, speculators' positions in each future accounted for a majority of total long contracts. As of October 29, 1954, long positions of hedgers constituted nearly 65 percent of total long contracts in the nearby December 1954 future, and nearly 50 percent in the March 1955 future, but only about onefourth or less in each of the later maturing futures. Relatively large long hedging positions in nearby futures are often found in futures markets with "inverted" prices (premiums on near futures), such as existed in wool futures on the survey date. This pattern of hedging
positions was not reflected in wool top futures, although prices of top futures were also inverted.

On the short side of most of the wool top futures, hedging positions made up a majority of the total short contracts. The more deferred contracts in wool, however, provided an exception to the usual market pattern in which hedging positions constitute the larger part of total short commitments.

Geographic Distribution
Table 4 shows that wool traders were located in 24 States, the District of Columbia and 8 foreign countries. In number and amount of positions, speculative traders in wool were largely concentrated in two States -- New York and Massachusetts. Most of these in turn were located in the cities of Boston and New York. Positions of speculators in Illinois were also relatively important. Hedgers in wool futures were largely located in one place--Boston, Massachusetts--with short positions in New York City and Rhode Island of some importance.

Table 5 gives the geographic distribution of traders in wool top, futures. They were located in 29 States and 13 foreign countries. Speculative traders in wool tops were more widely distributed as to location than those in wool. Leading States from the standpoint of number of speculators or amount of positions included Massachusetts, New York, California, Florida, Pennsylvania, and Tennessee. The bulk of the hedging interest in wool tops was located in Massachusetts, Rhode Island, and South Carolina. There was also a sizable hedging interest held by traders located in England.
-

## Uccupations of Traders

Tables 6 and 7 show the broad occupational categories of traders with positions in wool and wool top futures.

In wool futures 28 wool dealers and merchants who were classified as speculators held substantial positions on both the long and short sides of the market, as shown in table 6. Traders connected with the wool trade, such as dealers in noils, waste, yarn, and fabrics, importers and exporters of wool and wool products, topmakers, woolen and knitting mills, and manufacturers of fabrics and clothing, together with wool dealers and merchants, held $1,248,000$ pounds, or 20 percent of total long speculative positions, and 1,290,000 pounds, or 33 percent of total short speculative positions. These traders connected with the wool industry, employees of firms in the trade, and traders falling in the general classification group of futures commission merchants (brokerage firms) and employees of such firms, floor traders, and professional speculators had approximately equal long and short speculative positions. Substantial long speculative positions were held by traders shown in the general occupational classification of manufacturers and wholesalers not in the wool business, capitalists, financiers, and bankers, but their short speculative positions were relatively unimportant. Hedging commitments in wool were almost entirely those of wool dealers and merchants and of topmakers.

In wool tops, as shown in table 7, the long positions of the 42 traders in the industry classified as speculators were somewhat larger
than their short positions, fositions of employees of firms in the trade and traders in the occupational classification of brokerage firms and employees, floor traders, and professional speculators, were heavily long on balance in contrast to their positions in wool. Large long speculative positions were also held by the occupational group including manufacturers and wholesalers not in the wool trade, capitalists, financiers, and bankers. Nost of the hedging positions in wool tops were held by topmakers, wool dealers and merchants, and worsted mills.

In terms of numbers, housewives were one of the larger categories, and held sizable speculative positions in both the wool and wool top markets.

Traders in Both Markets and in One Market Only
The survey of October 29, 1954, covering both wool and wool top futures, for the first time makes possible an analysis of traders with positions in both markets as compared with those holding positions in wool or wool tops only. It was found that 115 traders had positions in both markets. While these traders wore considerably fewer in number than those holding a position in only one market, they held approximately 80 percent of the short positions in both wool and wool tops and a very substantial part of the long positions in each of the two markets.

The following tabulatior shows the aggregate positions of the 115 traders operating in both markets compared with those with positions
in only wool or wool tops, with a further breakdown between speculators and hedgers.
(Positions in thousands of pounds)

| Class | Wool |  |  | Class | Wool tops |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\overline{\text { No. of }}$ traders | Positions |  |  |  | Positions |  |
|  |  | Long | Short |  |  | Long | Short |
| Speculators |  |  |  | Speculators |  |  |  |
| Both mkts. | 80* | 3,456 | 3,216 | Both mikts. | 83** | 4,075 | 2,745 |
| Wool only | 165 | 2,862 | 636 | Tops only | 212 | 4,995 | 665 |
| Total | 245 | 6,318 | 3.852 | Total | 295 | 9.070 | 3,410 |
| Hedgers |  |  |  | Hedgers |  |  |  |
| Both mkts. | 35* | 2,700 | 4,998 | Both mkts. | 32** | 1,895 | 8,000 |
| Wool only |  |  |  | Tops only | 53 | 2,755 | 2,310 |
| Total | 70 | $3,912$ | $6,378$ | Total | 85 | 4,650 | 10,310 |
| All traders |  |  |  | All traders |  |  |  |
| Both mkts. | 115 | 6,156 | 8,214 | Both mkts. | 115 | 5,970 | 10,745 |
| Wool only | 200 | 4,074 | 2,016 | Tops only | 265 | 7,750 | 2,975 |
| Total | 315 | 10,230 | 10,230 | Total | 380 | 13,720 | 13,720 |

*Three traders who had positions in both markets were classified as speculators in wool tops but as hedgers in wool.

From the above tabulation it may be seen, for example, that the 80 speculators who operated in both markets had total positions in wool futures of $3,456,000$ pounds long and 3,216,000 pounds short. These holdings were larger than the positions held by the 165 speculators who had positions only in wool futures.

The most important connections between the wool and the wool top futures markets are reflected in the short positions of hedgers operating in both markets. The 35 hedgers in wool who also had positions in wool tops held aggregate short positions in wool of 4,998,000 pounds, or 78 percent of the total short wool hedging positions of $6,378,000$ pounds. In wool tops, the 32 hedgers with positions in both markets
held short wool top positions of $8,000,000$ pounds, which was also 78 percent of total short hedging positions in wool tops. Patterns of Positions of Traders in Both Markets

The 115 traders who were in both wool and wool top futures on October 29, 1954, had various position patterns, as shown in the tabulation below. Traders who were short only or net short in both wool and wool top futures had the largest aggregate positions. There were 14 traders with this pattern, holding aggregate short positions of $4,218,000$ pounds in wool and 5,350,000 pounds in wool tops. The short positions of these 14 traders were approximately half of the total short positions of the 115 traders operating in both markets, amounting to 8,214,000 pounds and 10,745,000 pounds in wool and wool tops, respectively. More than threefourths of the short positions of the 14 traders were classified as hedging.

A larger number of traders (37) held long or net long positions in both markets, and the larger portion of these long positions were specula tive.
(Positions in thousands of pounds)

| Pattern of position 1 | Number of traders | Aggregate positions |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Wool |  | W'ool | tops |
|  |  | Long | Short | Long | Short |
| Long in both markets | 37 | 2,004 | 192 | 1,675 | 505 |
| Short in both markets | 14 | 966 | 4,218 | 475 | 5,350 |
| Long wool - short wool tops | 10 | 1,788 | 954 | 665 | 3,190 |
| Short wool - long wo ol tops | 37 | 330 | 1,782 | 1,945 | 490 |
| Even in each market | 17 | 1,068 | 1,068 | 1,210 | 1,210 |
| Total | 115 | 6,156 | 8,214 | 5,970 | 10,745 |

[^2]In contrast to the traders described above who were on the same side in both markets, a number of traders were long wool and short wool tops, or vice versa. There were 10 traders who had long or net long positions in wool futures and short or net short positions in wool top futures. These positions were mainly those of hedgers. Thirty-seven traders, most of whom were speculators, had just the opposite position pattern--short wool futures and long wool tops. The sum of the long and short positions of the 37 traders who were short wool and long wool tops was less than the combined positions of the 10 traders who were long wool and short wool tops.

Another type of position pattern is indicated by the 17 traders Who had exactly equal long and short positions in each of the two markets. The positions of $1,068,000$ pounds in wool consisted entirely, of course, of straddles between different wool futures, and similarly the positions of $1,210,000$ pounds in wool tops represented straddles between various wool top futures.

Distribution of Accounts Among Futures Commission Merchants
The number of accounts reported by futures commission merchants is ordinarily somewhat larger than the actual number of traders in a futures market survey. An individual trader may own or control more than one account on the books of a particular futures cormission merchant, and may have accounts with more than one futures commission merchant. In all the tables in this report, except the one in this section, all accounts and positions owned or controlled by an individual trader have been combined. In the tabulation in this section the data shown are for accounts and not traders.

On October 29, 1954, accounts with open positions in wool futures were carried on the books of 42 futures commission merchants. Twelve commission firms carried only one account each, and the long positions carried on their books totaled only 204,000 pounds on the long side and 54,000 pounds on the short side. Thirteen firms which had from 2 to 4 accounts per firm carried a total of 34 accounts, with aggregate positions of $1,116,000$ pounds long and 906,000 pounds short. In contrast to this wide dispersion of accounts and positions, four futures commission merchants had 25 or more accounts per firm. These four firms carried more than half of the positions on both the long and the short side of the market.

A similar picture was reflected in wool tops. Twenty-two firms carried only one account each, while three firms with 35 or more accounts each carried 238 accounts and approximately half of both the long and short open contracts in wool tops, as shown in the following table:

| Accounts <br> per firm | Firms | Total accounts | Aggregate positions |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Long | Short |
|  | Number | Number | 1,000 pounds | 1,000 pounds |
| WOOL |  |  |  |  |
| $\begin{gathered} 1 \\ 2-4 \\ 5-9 \\ 10-24 \end{gathered}$ <br> 25 and over Total |  | 12 | 12 | 204 | 54 |
|  | 13 | 34 | 1,146 | 906 |
|  | 9 | 65 | 2,430 | 2,454 |
|  | 4 | 69 | 1,134 | 972 |
|  | 4 | 196 | 5,316 | 5,844 |
|  | 42 | 376 | 10,230 | 10,230 |
| WOOL TOPS |  |  |  |  |
| $\begin{aligned} 2 & -4 \\ 5 & -9 \\ 10 & -24 \end{aligned}$ <br> 25 and over Total | 22 | 22 | 1,015 | 555 |
|  | 15 | 42 | 1,230 | 575 |
|  | 8 | 51 | 1,940 | 735 |
|  | 6 | 93 | 2,825 | 4,080 |
|  | 3 | 238 | 6,710 | 7,775 |
|  | 54 | 446 | 13,720 | 13,720 |

Comparisn of Wool Top Futures With Previous Surveys
Summary data on speculative and hedging positions in wool top futures from the survey of October 29, 1954, are compared with similar data from the most recent prior survey of this market made on August 30, 1950, in the following tabulation:

| Classification | Traders |  | Positions |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Percent | Amount | 0001 b |  |  |
|  | Number | Fercent | Long | Short | Long | Short |

OCTOBER 29, 1954

| Speculative | 295 | 77.6 | 9,070 | 3,410 | 66.1 | 24.9 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Hedging |  |  |  |  |  |  |
| Total | 85 | 22.4 | 4,650 | 10,310 | 33.9 | 75.1 |
|  | 380 | 100.0 | 13,720 | 13,720 | 100.0 | 100.0 |
| AUGUST | 30,1950 |  |  |  |  |  |
| Speculative | 243 | 78.9 | 4,440 | 1,430 | 69.0 | 22.2 |
| Hedging | 65 | 21.1 | 1,995 | 5,005 | 31.0 | 77.8 |
| Total | 308 | 100.0 | 6,435 | 6,435 | 100.0 | 100.0 |

Total open contracts in the 1954 survey were more than double the open contracts on August 30, 1950, but the pattern of speculative and hedging positions was almost identical. In both surveys, speculative positions constituted approximately two-thirds of total long contracts, while hedging commitments were approximately three-four ths of total short commitments. The total number of traders on August 30, 1950, was only about 20 percent less than on October 29, 1954, although open contracts were less than half as large as in the more recent survey.

In table 8, similar data are given for three additional surveys of the postwar period: July 31, 1950, March 18, 1949, and March 16, 1949. The wool top futures market in 1949 and 1950 had not yet regained the size attained immediately prior to World War II, and was much smaller than in 1954, as may be seen from table 1 of this report.

For firms in the principal occupational classes in the wool trade, and for all traders in the market, data on total number of traders and total positions in wool top futures from a much earlier survey of June 30, 1938, 3/ are fairly comparable with data from the 1954 survey, although the breakdown between speculative and hedging positions, and the groupings for occupational classes outside of the wool trade, arc not comparable as between the two surveys. For comparability the data for dealers on October 29, 1954, in the tabulation below are for the combined groups shown as wool dealers and merchants and as dealers in wool products, importers and cxporters, shown in table 7 of this report. The data for mills and clothing manufacturers are also combined in the following tabulation:

| Occupational group | (Positions in thousands of pounds) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of Positions |  |  | October 29, 1954 |  |  |
|  | traders | Long | Short | traders | Long | Short |
| Dealers | 64 | 2,720 | 2,790 | 75 | 4,195 | 3;830 |
| Topmakers | 12 | 1,510 | 5,385 | 19 | 1,020 | 6,390 |
| Subtotal | 76 | 4,230 | 8,175 | 94 | 5,215 | 10,220 |
| Mills | 42 | 2,385 | 125 | 29 | 1,015 | 1,205 |
| Subtotal | 118 | 6,615 | 8,300 | 123 | 6,230 | 11,425 |
| All other traders | 100 | 1,985 | 300 | 257 | 7,490 | 2,295 |
| Total open contracts | 218 | 8,600 | 8,600 | 380 | 13,720 | 13,720 |

The above tabulation shows that on October 29, 1954, dealers and topmakers in the wool top futures market were greater in number and had larger aggregate positions than on June 30, 1938. In October 1954,

3/ Trading in Wool Top Futures, Circular No. 604, U. S. Department of Agriculture, page 22.
dealers and topmakers also held substantial positions in wool futures, while there was no futures market in wool in 1938. It is evident that firms in these two major occupational classes in the wool trade are now making substantially greater use of futures markets than in 1938.

On the other hand, the combined long and short positions of woolen and worsted mills and manufacturers of fabrics and clothing indicate relatively little change in their use of the wool top futures markets in 1954 as compared with 1938, and this group had only small positions in wool futures in 1954.

Data for principal occupational classes in the wool trade, and all other traders, from the four surveys in 1949 and 1950 are shown in table 9. This table also gives data from the earliest survey of the wool top futures market made by the Commodity Exchange Authority as of August 31, 1936, before the market had attained any considerable size.

The information on the seven market-wide surveys of wool top futures given on page 16 and in table 9 shows that at the time of the 1954 survey there was a larger number of traders and a greater use of the top futures market by the wool trade than on any previous survey date.

With respect to wool futures, comprehensive information on the total number of traders and the composition of the market is not available prior to the 1954 survey. An indication of the growth of the wool market, as well as the wool top market, may be seen in the annual data on volume of trading and open contracts, as shown in table 1.

The wool top market had attained substantial size when World War II began, but the top market was materially restricted during the wartime
period, and the newly organized market for wool was even more affected. In the immediate postwar period reviving activity in both wool and wool top futures was on an approximately equal basis. During the past four years trading and open contracts in both markets have been maintained at much more substantial levels than in previous periods.

Table l.--Wool and wool top futures, Wool Associates of the Nev York Cotton Exchange, Inc.: Total volume of trading and average month-end open contracts, by years beginning April 1, 1937 - 1954
(In thousands of pounds)

| Year beginning April 1 | Volume of trading I/ |  | Open contracts I/ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Wool | Wool tops | Wool | Wool tops |
| 1937 | --- | 49,275 | --- | 4,650 |
| 1938 | --- | 68,045 | --- | 7,165 |
| 1939 | --- | 144,405 | ---- | 9,574 |
| 1940 | 2/2,916 | 161;695 | 2/ 1,332 | 8,817 |
| 1941 | - 28,794 | 54,215 | - 2,418 | 4,427 |
| 1942 | 3,744 | 38,265 | 282 | 3,814 |
| 1943 | 3,636 | 39,075 | 418 | 4,151 |
| 1944 | 8,502 | 43,045 | 1,038 | 4;750 |
| 1945 | 16,224 | 37,685 | 2,511 | 5,635 |
| 1946 | 26,186 | 20,015 | 5,566 | 4,399 |
| 1947 | 35,514 | 28,675 | 4,683 | 4,121 |
| 1948 | 42,330 | 49,950 | 4,172 | 5,234 |
| 1949 | 33,198 | 43,910 | 2,866 | 4,806 |
| 1950 | 59,412 | 72,710 | 5;464 | 5,933 |
| 1951 | 264, 454 | 156,405 | 15,756 | 11,259 |
| 1952 | 202,398 | 165;045 | 17,051 | 15,605 |
| 1953 | 89,004 | 93,180 | 8;018 | 10,418 |
| 1954 3/ | 113,376 | 123,635 | 10,533 | 13,549 |

I/ Data for wool prior to October 27, 1954, and for volume of trading in wool tops prior to August 1, 1938, obtained from wool Associates of the New York Cotton Exchange, Inc. Open contracts in wool tops prior to August 1, 1938, from CEA survey. 2/ Trading in wool began March 17, 1941. 3/ Through February 28, 1955.

- 20

| $\begin{array}{r} \text { Size group } 1 / \\ (1,000 \text { pounds }) \end{array}$ | Traders net long |  |  | Traders net short |  |  | Traders even |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of <br> traders <br> Gross positions |  |  | Number of  <br> traders $\left.\frac{\text { Gross positions }}{\text { Iong }} \right\rvert\,$ |  |  | $\begin{array}{\|c\|c\|} \hline \text { Number of } \\ \text { traders } \end{array} \frac{\text { ross positions }}{\text { Long }}$ |  |  | Number of traders | Gross positions |  |
| SPECULATIVE |  |  |  |  |  |  |  |  |  |  |  |  |
| 6-24 | 142 | 1, 614 | 24 | 19 | 18 | 186 | 11 | 120 | 120 | 172 | 1,752 | 330 |
| 30-54 | 22 | 798 | 60 | 14 | 0 | 453 | 9 | 336 | 336 | 45 | 1,134 | 845 |
| 60-144 | 14 | 1, 374 | 348 | 8 | 258 | 714 | 2 | 144 | 144 | 24 | 1,776 | 1,206 |
| 150-294 | 2 | 516 | 0 | 0 | $\bigcirc$ | 0 | 0 | 0 | $\bigcirc$ | 2 | 516 | 0 |
| 330 and over | 0 | 0 | 0 | 1 | 588 | 918 | 1 | 552 | 552 | 2 | 1,140 | 1,47) |
| Total | 180 | 4,302 | 432 | 42 | 864 | 2,268 | 23 | 1,152 | 1, 152 | 245 | 6,318 | 3,352 |

HEDGING

| 6-24 | 16 | 222 | 0 | 6 | 0 | 66 | 2 | 48 | 48 | 24 | 270 | 114 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30-54 | 9 | 306 | 0 | 3 | 12 | 96 | 5 | 150 | 150 | 17 | 468 | 246 |
| 60-144 | 8 | 816 | 102 | 7 | 96 | 474 | 1 | 72 | 72 | 16 | 984 | 648 |
| 150-294 | 2 | 426 | 24 | 2 | 0 | 432 | 1 | 180 | 180 | 5 | 636 | 636 |
| 300 and over | 1 | 1, 404 | 900 | 7 | 189 | 3,834 | 0 | 0 | 3 | 8 | 1,584 | 4,734 |
| Total | 36 | 3,174 | 1,026 | 25 | 288 | 4,902 | 9 | 450 | 450 | 70 | 3,912 | 6,378 |
| Grand total | 216 | 7,476 | 1,458 | 67 | 1,152 | 7,170 | 32 | 1,602 | 1,602 | 315 | 10,23) | 10,233 |

Table 3.--Wool top futures, Wool Associates of the New York Cotton Excharige, Inc.: Distribution of open contracts, by size and class of trader, October 29, 1954

## (Positions in thousands of pounds)

| $\begin{gathered} \text { Size group } 1 / \\ (1,000 \text { pounds) } \end{gathered}$ | Traders net long |  |  | Traders net short |  |  | Traders even |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of  <br> traders Gross positions <br> Long Short |  |  | $\begin{array}{\|c\|c\|c} \hline \text { Number of } \\ \text { traders } & \text { Gross positions } \\ \hline \text { Long } & \text { Short } \\ \hline \end{array}$ |  |  | Number of traders | Gross | positions | Number of traders | $\begin{array}{\|c\|c} \hline \text { Gross nositions } \\ \hline \text { Long } & \text { Short } \end{array}$ |  |
|  |  |  |  | Long | Shor |  |  |  |  |

SPECULATIVE

| 19 | 10 | 175 | 33 | 295 | 295 | 202 | 1,610 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2 | 40 | 55 | 7 | 210 | 210 | 46 | 1,410 |
| 2 | 90 | 145 | 4 | 220 | 220 | 35 | 2,395 |
| 0 | 0 | 0 | 0 | 0 | 0 | 6 | 1,065 |
| 1 | 275 | 485 | 2 | 845 | 845 | 6 | 2,590 |
| 24 | 415 | 860 | 46 | 1,570 | 1,570 | 295 | 9,070 |
|  | 3,410 |  |  |  |  |  |  |


| 5-20 | 14 | 165 | 5 | 13 | 0 | 170 | 0 | 0 | 0 | 27 | 165 | 175 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 25-45 | 16 | 490 | 10 | 2 | 0 | 70 | 1 | 25 | 25 | 19 | 515 | 105 |
| 50-120 | 14 | 985 | 15 | 5 | 0 | 435 | 3 | 150 | 150 | 22 | 1,135 | 600 |
| 125-245 | 2 | 315 | 10 | 1 | 0 | 245 | 0 | 0 | 0 | 3 | 315 | 255 |
| 250 and over | 4 | 1,770 | 15 | 10 | 750 | 9,160 | 0 | 0 | 0 | 14 | 2,529 | 9,175 |
| Total | 50 | 3,725 | 55 | 31 | 750 | 10,080 | 4 | 175 | 175 | 85 | 4,650 | 10,310 |
| Grand total | 275 | 10,810 | 1,035 | 55 | 1,165 | 10,940 | 50 | 1,745 | 1,745 | 380 | 13,720 | 13,720 |

the largest total long or short position in all futures
1/ In allocating each trader's position to a size group,
was used; not the "net" of such long and short positions.

Table 4.--Wool futures, Wool Associates of the New York Cotton Exchange, Inc.: Geographic distribution of open contracts, by class of trader, October 29, 1954
(Positions in thousands of pounds)

| State or country | Speculators |  |  | Hedgers |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of traders | Positions |  | No. of traders | Fositions |  | No. of' traders | Positions |  |
|  |  | Long | Short |  |  |  | Long | Short |
| California | 10 | 234 | 168 | 4 | 60 | 30 |  | 1.4 | 294 | 19¢ |
| Colorado | 1 | 6 | 0 | --- | -..- | --- | 1 | 6 | 2 |
| Connecticut | 1 | 0 | 12 | --- | --- | --- | 1 | 0 | 1: |
| Florida | 7 | 114 | 42 | --- | --- | --- | 7 | 114 | 42 |
| Georgia | 3 | 36 | 6 | --- | --- | --- | 3 | 36 | 6 |
| Illinois | 3 | 624 | 552 | 2 | 18 | 6 | 5 | 642 | 558 |
| Iowa | 3 | 24 | 0 | --- | --- | --- | 3 | 24 | 0 |
| Louisiana | 1 | 60 | 0 | --- | --- | --- | 1 | 60 | 0 |
| Massachusetts <br> (excluding Boston) | 18 | 306 | 54.6 | 2 | 66 | 0 | 20 | 372 | 546 |
| Boston | 40 | 1,176 | 1,440 | 41 | 3,072 | 4,524 | 81 | 4,248 | 5,964 |
| Michigan | 5 | 108 | 0 | --- | --- | --- | 5 | 108 | 0 |
| Missouri | - | --- | - | 1 | 12 | 0 | 1 | 12 | 0 |
| Montana | 1 | 30 | 0 | 1 | 54 | 0 | 2 | 84 | 0 |
| New Jersey | 8 | 180 | 48 | --- | --- | --- | 8 | 180 | 48 |
| New York (excluding New York City) | 12 | 228 | 36 | --- | --- | --- | 12 | 228 | 36 |
| New York City | 90 | 2,562 | 684 | 5 | 24 | 864 | 95 | 2,586 | 1,548 |
| North Carolina | 2 | 0 | 60 | --- | --- | --- | 2 | 0 | 60 |
| Ohio | 1 | 12 | 0 | --- | --- | --- | 1 | 12 | 0 |
| Oregon | 2 | 72 | 54 | 2 | 96 | 0 | 4 | 168 | 54 |
| Pennsylvania | 6 | 78 | 42 | 3 | 162 | 60 | 9 | 240 | 102 |
| Rhode Island | 2 | 12 | 42 | 4 | 150 | 678 | 6 | 162 | 720 |
| Texas | 9 | 120 | 0 | --- | --- | --- | 9 | 120 | 0 |
| Utah | 1 | 6 | 0 | 1 | 6 | 0 | 2 | 12 | 0 |
| Nashington | 2 | 12 | 0 | 1 | 30 | 0 | 3 | 42 | 0 |
| Nisconsin | 1 | 6 | 0 | --- | --- | --- | 1 | 6 | 0 |
| Jyoming | 1 | 90 | 0 | --- | --- | --- | 1 | 90 | 0 |
| Jistrict of Columbia | 4 | 36 | 0 | --- | --- | --- | 4 | 36 | 0 |
| Total United States | 234 | 6,132 | 3,732 | 67 | 3,750 | 6,162 | 301 | 9,882 | 9,894 |
| Irgentina | --- | --- | --- | 1 | 0 | 36 | 1 | 0 | 36 |
| 3elgium | 1 | 0 | 18 | --- | --- | - | 1 | 0 | 18 |
| ;anada | 1 | 18 | 0 | 1 | 162 | 0 | 2 | 180 | 0 |
| rance | 1 | 30 | 0 | --- | --- | --- | 1 | 30 | 0 |
| ebanon | 1 | 24 | 0 | --- | --- | --- | 1 | 24 | 0 |
| iexico | 3 | 84 | 60 | --- | --- | --- | 3 | 84 | 60 |
| iwitzerland | 3 | 30 | 30 | 1 | 0 | 180 | 4 | 30 | 210 |
| truguay | 1 | 0 | 12 | --- | --- | --- | 1 | 0 | 12 |
| Total foreign | 11 | 186 | 120 | 3 | 162 | 216 | 14 | 348 | 336 |
| Grand total | 245 | 6,318 | 3,852 | 70 | 3,912 | 6,378 | 315 | 10,230 | 10,230 |

Table 5.--Wool top futures, Wool Associates of the New York Cotton Exchange, Irc.: Geographic distribution of open contracts, by class of trader, October 29, 1954
(Positions in thousands of pounds)

| State or country | Speculators |  |  | Hedgers |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of traders | Positions |  | No. Of traders | Positions |  | No. of traders | Positions |  |
|  |  | Longl | Short |  | Long | Short |  | Long | Short |
| Alabama | 3 | 30 | 0 | --- | --- | --- | 3 | 30 | 0 |
| Arkansas | 2 | 30 | 0 | --- | --- | --- | 2 | 30 | C |
| Jalifornia | 17 | 250 | 10 | --- | - | - | 17 | 250 | 1 C |
| Solorado | 1 | 0 | 10 | --- | --- | --- | 1 | 0 | 10 |
| Sonnecticut | 3 | 35 | 0 | --- | --- | --- | 3 | 35 | 0 |
| Florida | 11 | 520 | 460 | --- | --- | --- | 11 | 520 | 460 |
| Georgia | 3 | 35 | 10 | --- | --- | -.- | 3 | 35 | 10 |
| Illinois | 5 | 535 | 450 | --- | --- | --- | 5 | 535 | 450 |
| Indiana | 1 | 5 | 0 | --- | --- | --- | 1 | 5 | 0 |
| Louisiana | 8 | 250 | 15 | --- | --- | --- | 8 | 250 | 15 |
| Maine | 1 | 10 | 0 | --- | --- | --- | 1 | 10 | 0 |
| Maryland | 1 | 65 | 0 | --- | --- | --- | 1 | 65 | 0 |
| Massachusetts (excluding Boston) | 35 | 1,365 | 810 | 6 | 140 | 80 | 41 | 1,505 | 890 |
| Boston | 35 | 1,155 | 935 | 27 | 2,395 | 6,655 | 62 | 3,550 | 7,590 |
| Mississippi | 1 | 30 | 0 | --- | --- | --- | 1 | 30 | 0 |
| Missouri | 4 | 425 | 0 | 1 | 25 | 0 | 5 | 450 | 0 |
| New Hampshire | 1 | 15 | 0 | 2 | 100 | 0 | 3 | 115 | 0 |
| New Jersey | 7 | 75 | 10 | 1 | 45 | 0 | 8 | 120 | 10 |
| New Mexico | 1 | 5 | 0 | --- | --- | --- | 1 | 5 | 0 |
| New York (excluding New York City) | 16 | - 300 | 10 | --- | --- | --- | 16 | 300 | 10 |
| New York City | 69 | 1,525 | 260 | 11 | 485 | 195 | 80 | 2,010 | 455 |
| North Carolina | 6 | 85 | 5 | 1 | 25 | 0 | 7 | 110 | 5 |
| Ohio | 2 | 55 | 50 | --- | --- | --- | 2 | 55 | 50 |
| Oregon | 2 | 55 | 55 | --- | --- | --- | 2 | 55 | 55 |
| Pennsylvania | 11 | 135 | 125 | 8 | 300 | 105 | 19 | 435 | 230 |
| Rhode Island | 8 | 265 | 70 | 8 | 305 | 1,810 | 16 | 570 | 1,880 |
| South Carolina | 1 | 5 | 0 | 2 | 120 | 990 | 3 | 125 | 990 |
| Tennessee | 6 | 770 | 0 | 2 | 20 | 0 | 8 | 790 | 0 |
| Texas | 4 | 35 | 35 | - | --- | --- | 4 | 35 | 35 |
| Utah | 1 | 90 | 0 | 1 | 25 | 0 | 2 | 115 | 0 |
| Washington | 2 | 45 | 45 | --- | --- | --- | 2 | 45 | 45 |
| Total United States | 268 | 8,200 | 3,365 | 70 | 3,985 | 9,835 | 338 | 12,185 | 13,200 |
| Belgium | 4 | 35 | 5 | --- | --- | --- | 4 | 35 | 5 |
| Brazil | 1 | 25 | 0 | - | -- | --- | 1 | 25 | 0 |
| Canada | 1 | 10 | 0 | 3 | 35 | 10 | 4 | 45 | 10 |
| Cuba | 1 | 10 | 0 | --- | - | --- | 1 | 10 | 0 |
| England | --- | --- | --- | 9 | 445 | 375 | 9 | 4.45 | 375 |
| France | 1 | 45 | 0 | - | --- | --- | 1 | 45 | 0 |
| Haiti | 1 | 5 | 0 | --- | --- | --- | 1 | 5 | 0 |
| Hong Kong | 1 | 5 | 0 | --- | --- | --- | 1 | 5 | 0 |
| Lebanon | 1 | 15 | 0 | --- | --- | --- | 1 | 15 | 0 |
| Mexico | 4 | 205 | 0 | - | --- | --- | 4 | 205 | 0 |
| New Zealand | -- | -- | -- | 1 | 0 | 80 | 1 | 0 | 80 |
| Switzerland | 11 | 505 | 140 | 2 | 185 | 10 | 13 | 690 | 50 |
| Uruguay | 1 | 10 | 0 | --- | --- | --- | 1 | 10 | 0 |
| Total foreign | 27 | 870 | 45 | 15 | 665 | 475 | 42 | 1,535 | 520 |
| Grand total | 2959 | 9,070 | 3,410 | 85 | 4,650 | 10,310 | 380 | 13,720 | 13,720 |

$-24-$

| Occupational group | Speculators |  |  | Hedgers |  |  | Total |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of traders | Positions |  | NO. of traders | Positions |  | $\begin{aligned} & \text { No. of } \\ & \text { traders } \end{aligned}$ | Long positions |  | Short positions |  |
|  |  | Lung | Short |  | Long | Short |  | Amount | Percent | Amount | Percent |
| Wool dealers and merchants | 28 | 990 | 1,122 | 48 | 2,844 | 3,828 | 76 | 3,834 | 37.5 | 4,950 | 48.4 |
| Topmakers | 1 | 102 | 1, | 13 | 726 | 2,484 | 14 | , 828 | 8.1 | 2,484 | 24.3 |
| Mills and clothing manufacturers | 6 | 108 | 48 | 4 | 126 | 36 | 10 | 234 | 2.3 | 84 | . 8 |
| Dealers in wool products and importers and exporters | 4 | 48 | 120 | 2 | 120 | 30 | 6 | 168 | 1.6 | 150 | 1.5 |
| Subtotal | 39 | 1,248 | 1,290 | 67 | 3,816 | 6,378 | 106 | 5,064 | 49.5 | 7,668 | 75.0 |
| Ranchers and farmers | 11 | 252 | 84 | 3 | 96 | --- | 14 | 348 | 3.4 | 84 | . 8 |
| Employees of firms in wool trade | 30 | 348 | 318 | --.. | --- | --- | 30 | 348 | 3.4 | 318 | 3.1 |
| Brokerage firms and employees, floor traders, and professional speculators | 16 | 978 | 912 | --- | --- | -- | 16 | 978 | 9.6 | 912 | 8.9 |
| Manufacturers and wholesalers (nonwool), capitalists, financiers, and bankers | 43 |  | 19 | --- | -- | --_ | 43 | 1,350 | 13.2 | 198 | 2.0 |
| Retailers, manufacturers' agents, and salesmen | 23 | 228 | 102 | -- | --- | - | 23 | 228 | 2.2 | 102 | 1.0 |
| Administrative personnel, sales managers, purchasing agents, etc. | 23 11 | 480 | 102 126 | --- | --- | - | 11 | 480 | 4.2 | 126 | 1.2 |
| Clerical employees, craftsmen, and service workers | 13 | 204 | 168 | --- | --_ | --- | 13 | 204 | 2.0 | 168 | 1.6 |
| Physicians, lawyers, engineers, and other professional occupations | 18 | 168 | 120 | --- | --- | --_ | 18 | 168 | 1.6 | 120 | 1.2 |
| Housewives | 20 | 564 | 276 | --- | --- | --- | 20 | 564 | 5.5 | 276 | 2.7 |
| Retired | 16 | 438 | 168 | --- | --- | --- | 16 | 438 | 4.3 | 168 | 1.6 |
| ifiscellaneous and unknown | 5 | 60 | 90 | --- | --- | --- | 5 | 60 | . 6 | 90 | . 9 |
| Subtotal. | 206 | 5,070 | 2,562 | 3 | 96 | --- | 209 | 5,166 | 50.5 | 2,562 | 25.0 |
| Total | 245 | 6,318 | 3,852 | 70 | 3,912 | 6,378 | 315 | 10,230 | 100.0 | 10,230 | 100.0 |

Table 7.-Wool top futures, Wool Associates of the New York Cotton Exchange, Inc.: Occupational distribution
(Positions in thousands of pounds)

| Occupational group | Speculators |  |  | Hedgers |  |  | Total |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NO. of traders | Positions |  | $\left\{\begin{array}{l} \text { No. of } \\ \text { traders } \end{array}\right.$ | Positions |  | No. of traders | Lung positions |  | Short positions |  |
|  |  | Long | Short |  | Lung | Short |  | Amuunt | Percent | Amount | Percent |
| Wool dealers and merchants | 27 | 805 | 810 | 35 | 2,875 | 3,015 | 62 | 3,680 | 26.8 | 3,825 | 27.9 |
| Topmakers | 2 | 435 | 390 | 17 | 585 | 6,000 | 19 | 1,020 | 7.4 | 6, 390 | 46.6 |
| Mills and clothing manufacturers | 7 | 160 | 25 | 22 | 855 | 1,180 | 29 | 1,015 | 7.4 | 1,205 | 8.8 |
| Dealers in wool products and importers and exporters | 6 | 200 | 5 | 7 | 315 | - | 13 | 515 | 3.8 | 5 | --- |
| Subtotal | 42 | 1,600 | 1,230 | 81 | 4,630 | 10,195 | 123 | 6,230 | 45.4 | 11, 425 | 83.3 |
| Ranchers and farmers | 6 | 85 | 5 | - | --- | --- | 6 | 85 | . 6 | 5 | --- |
| Employees of firms in wool trade | 35 | 700 | 310 | --- | --- | --- | 35 | 700 | 5.1 | 310 | 2.3 |
| Brokerage firms and employees, floor traders, and professional speculators | 26 | 2,12) | 1,150 | 1 | --- | 85 | 27 | 2,120 | 15.5 | 1,235 | 9.0 |
| Manufacturers, wholesalers (nonwool), capitalists, financiers, and bankers | 50 | 2,045 | 190 | 3 | 20 | 30 | 53 | 2,065 | 15.1 | 220 | 1.6 |
| Retailers, manufacturers' agents, and salesmen | 28 | 280 | 60 | --- | --- | -- | 28 | 280 | 2.0 | 60 | . 4 |
| Administrative personnel, sales managers, purchasing agents, etc. | 14 | 400 | -- | --- | --- | - | 14 | 400 | 2.9 | --- | --- |
| Clerical employees, craftsmen, and service workers | 14 | 310 | 135 | - | --- | --- | 14 | 310 | 2.3 | 135 | 1.3 |
| Physicians, lawyers, engineers, and other professional occupations | 29 | 375 | 95 | --- | --- | --- | 29 | 375 | 2.7 | 95 | . 7 |
| Housewives | 26 | 535 | 70 | - | --- | --- | 26 | 535 | 3.9 | 70 | . 5 |
| Retired | 18 | 400 | 155 | -- | --- | --- | 18 | 400 | 2.9 | 155 | 1.1 |
| Miscellaneous and unknown | 7 | 220 | $11)$ | -- | --- | --- | 7 | 220 | 1.6 | 10 | .1 |
| Subtotal | 253 | 7,470 | 2,180 | 4 | 20 | 115 | 257 | 7,490 | 54.6 | 2,295 | 16.7 |
| Total | 295 | 9,070 | 3,410 | 85 | 4,650 | 10,310 | 380 | 13,720 | 100.0 | 13,720 | 100.0 |

Table 8.--Wool top futures, hool Associates of the New York Cotton Exchange, Inc.: Distribution of speculative and hedging positions in market surveys in 1954, 1950, and 1949

| Date | Speculative |  |  | Hedging |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of | Posi | ions | $\overline{\text { No. of }}$ | Posit | tions | ivo. of | Open |
|  | traders | Long | Short | trad- | Long | Short | trad- <br> ers | tracts |
| oct. 29, 1954 | 295 | 9,070 | 3,410 | 85 | 4,650 | 10,310 | 380 | 13,720 |
| Aug. 30, 1950 | 243 | 4,440 | 1,430 | 65 | 1,995 | 5,005 | 308 | 6,435 |
| July 31, 1950 | 130 | 1,930 | 750 | 52 | 2,095 | 3,275 | 182 | 4,025 |
| March 18, 1949 | 127 | 2,615 | 2,525 | 63 | 2,805 | 2,980 | 190 | 1/5;505 |
| March 16, 1949 | 144 | 3,375 | 2,710 | 64 | 2,520 | 3,185 | 208 | 5,895 |
| Percentage |  |  |  |  |  |  |  |  |
| Oct. 29, 1954 | 77.6 | 66.1 | 24.9 | 22.4 | 33.9 | 75.1 | 100.0 | 100.0 |
| Aug. 30, 1950 | 78.9 | 69.0 | 22.2 | 21.1 | 31.0 | 77.8 | 100.0 | 100.0 |
| July 31, 1950 | 71.4 | 48.0 | 18.6 | 28.6 | 52.0 | 81.4 | 100.0 | 100.0 |
| March 18, 1949 | 66.8 | 48.2 | 45.9 | 33.2 | 51.8 | 54.1 | 100.0 | 100.0 |
| March 16, 1949 | 69.2 | 57.3 | 46.0 | 30.8 | 42.7 | 54.0 | 100.0 | 100.0 |

I/ Total long contracts revealed by the survey were 5,420,000 pounds.

Table 9.--Wool top futures, Wool Associates of the New York Cotton Exchange, Inc.: Occupational distribution of firms in the wool trade in market surveys in 1950, 1949, and 1936

| $\qquad$ | No. of traders | (Positions in thour |  |
| :---: | :---: | :---: | :---: |
|  |  | Positions |  |
|  |  | Long | Short |
|  | AUGUST 30, 1950 |  |  |
| Dealers | 53 | 1,025 | 2,560 |
| Topmakers | 12 | 625 | 2,310 |
| Subtotal | 65 | 1,650 | 4,870 |
| Mills | 18 | 505 | 530 |
| Subtotal | 83 | 2,155 | 5,400 |
| All other traders Total open contracts | 225 | 4,280 | 1,035 |
|  | 308 | 6,435 | 6,435 |

MARCH 18, 1949

| Dealers | 45 | 1,370 | 1,280 |
| :---: | :---: | :---: | :---: |
| Topmakers Subtotal | 14 | 790 | 1,775 |
|  | 59 | 2,160 | 3,055 |
| MillsSubtotal | 20 | 900 | 230 |
|  | 79 | 3,060 | 3,285 |
| All other traders Total open contracts | 111 | 2,360 | 2,220 |
|  | 190 | 5,420 | 5,505 |


| No. of traders | Positinns |  |
| :---: | :---: | :---: |
|  | Long | Short |
| JULV 31, 1950 |  |  |
| 39 | 705 | 1,980 |
| 9 | 725 | 1,105 |
| 48 | 1,430 | 3,085 |
| 15 | 730 | 225 |
| 63 | 2,160 | 3,310 |
| 119 | 1,865 | 715 |
| 182 | 4,025 | 4,025 |

MARCH 16, 1949

| 43 | 1,215 | 1,490 |
| ---: | ---: | ---: |
| 12 | 630 | 1,765 |
| 55 | 1,845 | 3,255 |
| 20 | 865 | 245 |
| 75 | 2,710 | 3,500 |
| 133 | 3,185 | 2,395 |
| 208 | 5,895 | 5,895 |

AUGUST 31, 1936

| Dealers | 13 | 375 | 385 |
| :--- | ---: | ---: | ---: |
| Topmakers |  |  |  |
| Subtotal | 6 | 525 | 1,065 |
| Mills <br> Subtotal | 19 | 900 | 1,450 |
| All other traders <br> Total open <br> contracts | 28 | 375 | 10 |


[^0]:    1/ A trader with accounts with more than one futures commission merchant or controlling accounts of another person was counted but once.

[^1]:    2/ Classification of open contracts in this survey is that reported by futures commission merchants. A few relatively minor changes in classification were made by the CEA on the basis of information on other reports made directly by traders to the CEA under its regular reporting system. The terms "speculative," "hedging," "speculators," or "hedgers" used in this report refer to the classification of open contracts as reported by futures commission merchants.

[^2]:    I/ A fuw traders who held equal long and short positions in one market, but not in the other, were classified on the basis of their position in the other market. For example, a trader net long wool and with even positions in wool tops was included with traders who were net long in both markets.

