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USDA OUTLOOK 2020 CONFERENCE



GRIMMWAY ENTERPRISES, INC.







Jeff Huckaby, President Grimmway Farms



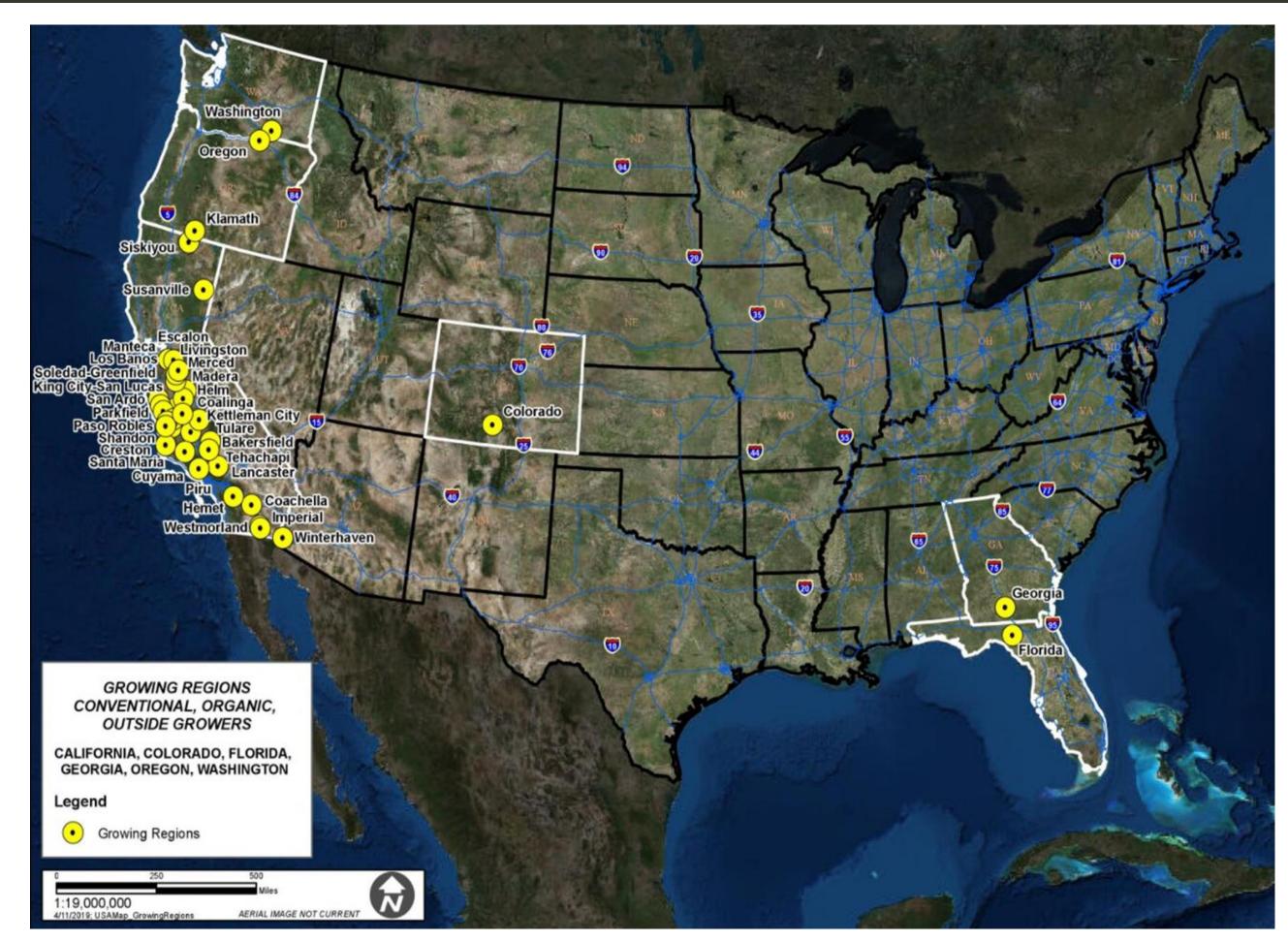


using carrots to rotate with. still own the company today. owned business.



- Rod and Bob Grimm started Grimmway Farms in 1969 after opening a roadside stand selling corn in the early 60's and
- The brothers passed away in 1998 and 2006 but the families
- In 2019, we celebrated our 50th anniversary as a family-

GROWING REGIONS



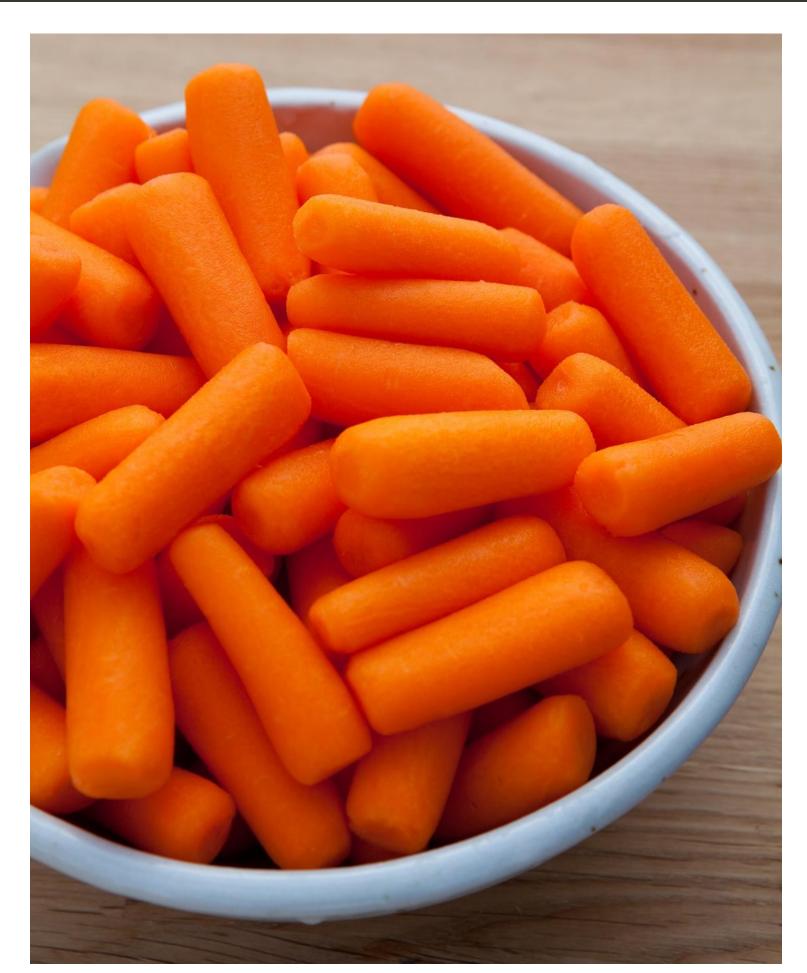
RETAIL FOOTPRINT



WHOLE CARROTS (CELLOS)



BABY CARROTS (CUT AND PEELED)



VARIETY OF CARROT TYPES



WHY FARM ORGANICALLY?

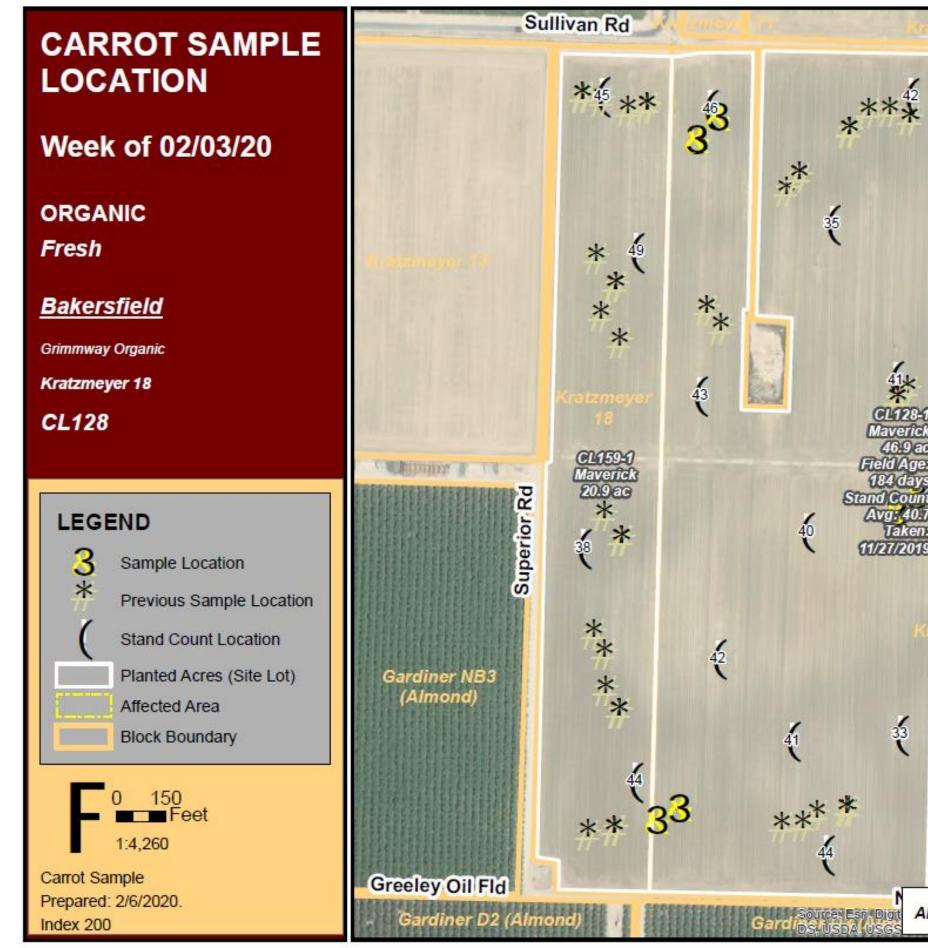






48,509 CERTIFIED ORGANIC ACRES

FIELD MAPS



45 33 47 50 * 35 ** 42 41 Taken: CL148-1 Maverick 65:1 aC 11/27/2019 38 39 33 44 ** 433 3 AERIAL IMAGE DATE: NOT CURRENT

COVER CROP





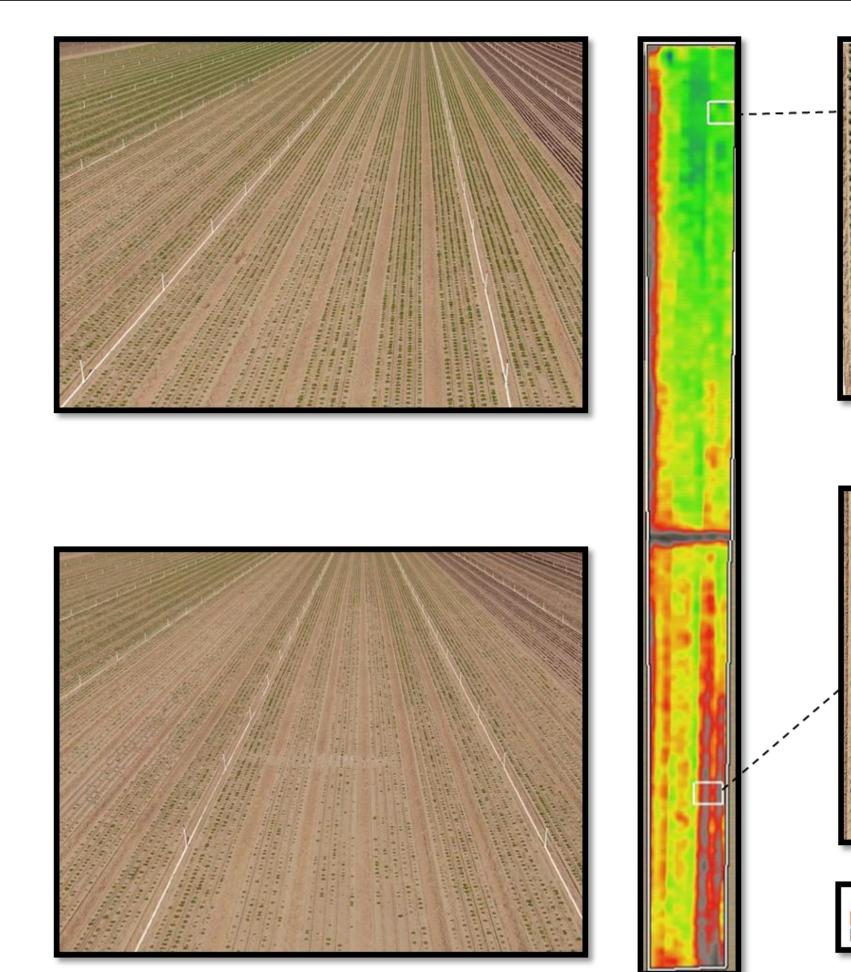
COMPOST SPREADER



PLANTING

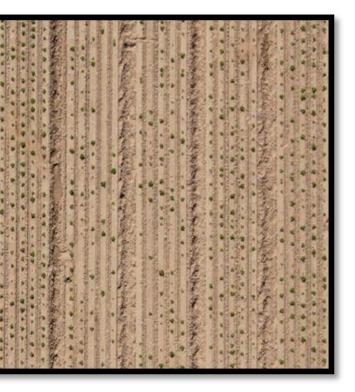


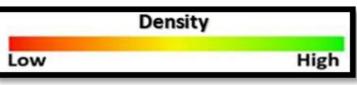
DRONE IMAGERY



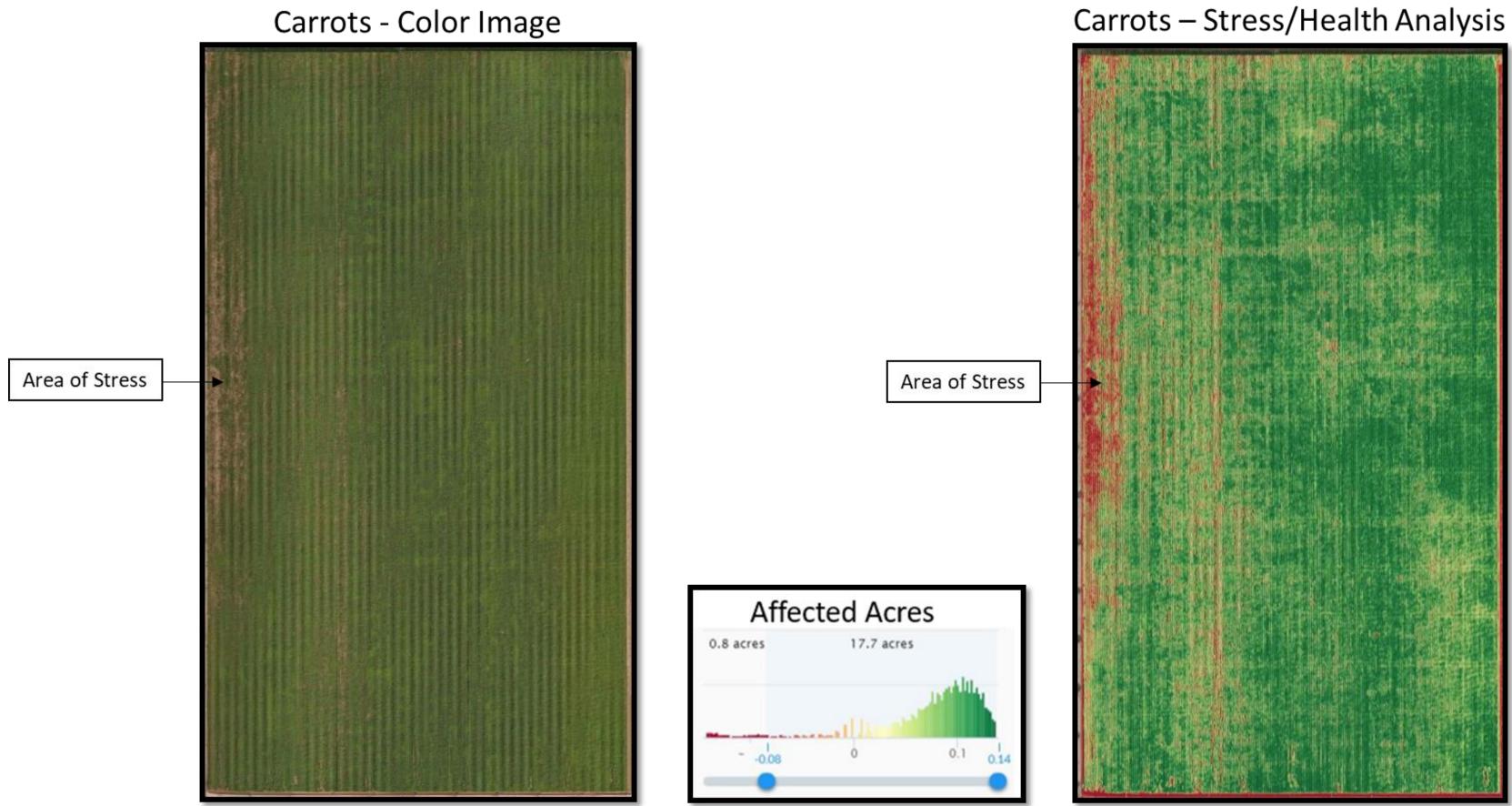








DRONE IMAGERY





WEED REMOVAL





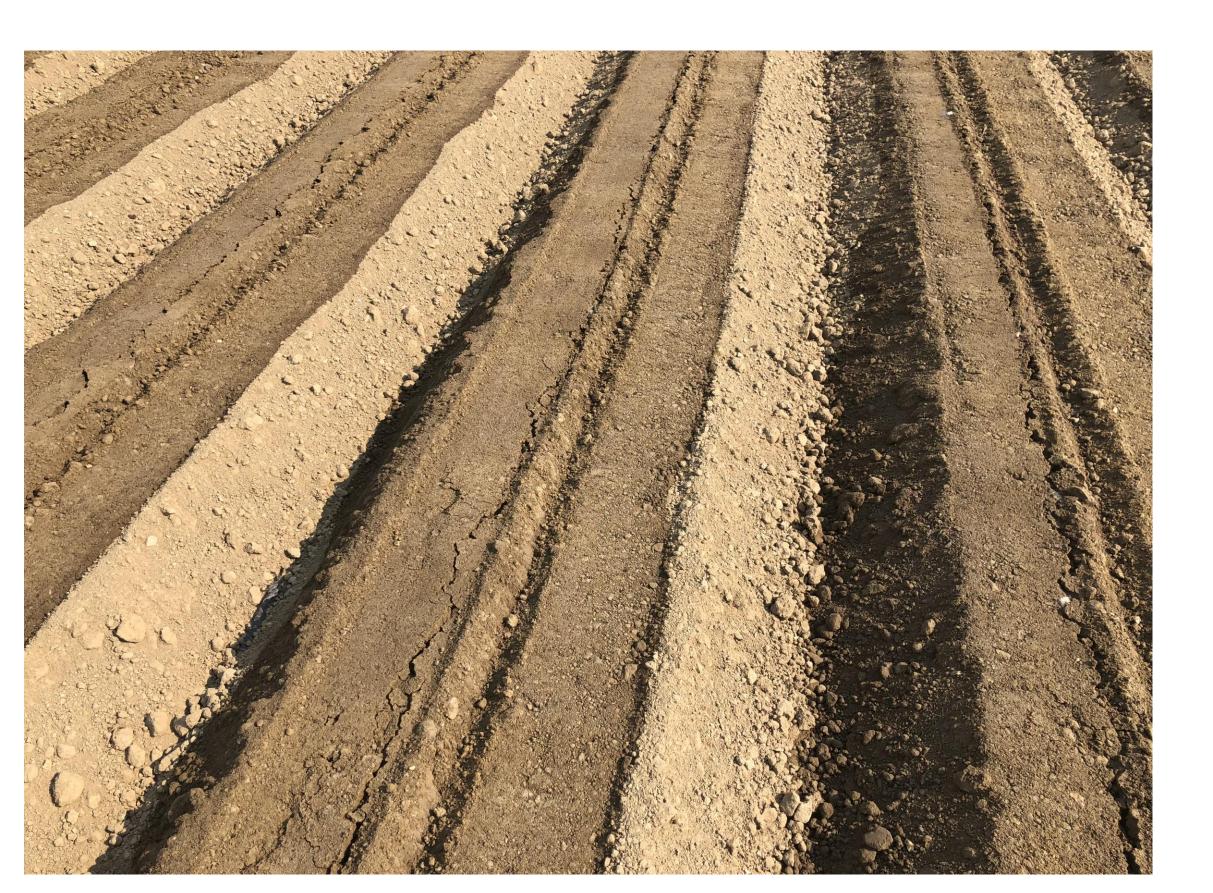
WEEDING



IRRIGATION "PREVIOUSLY PRACTICED"



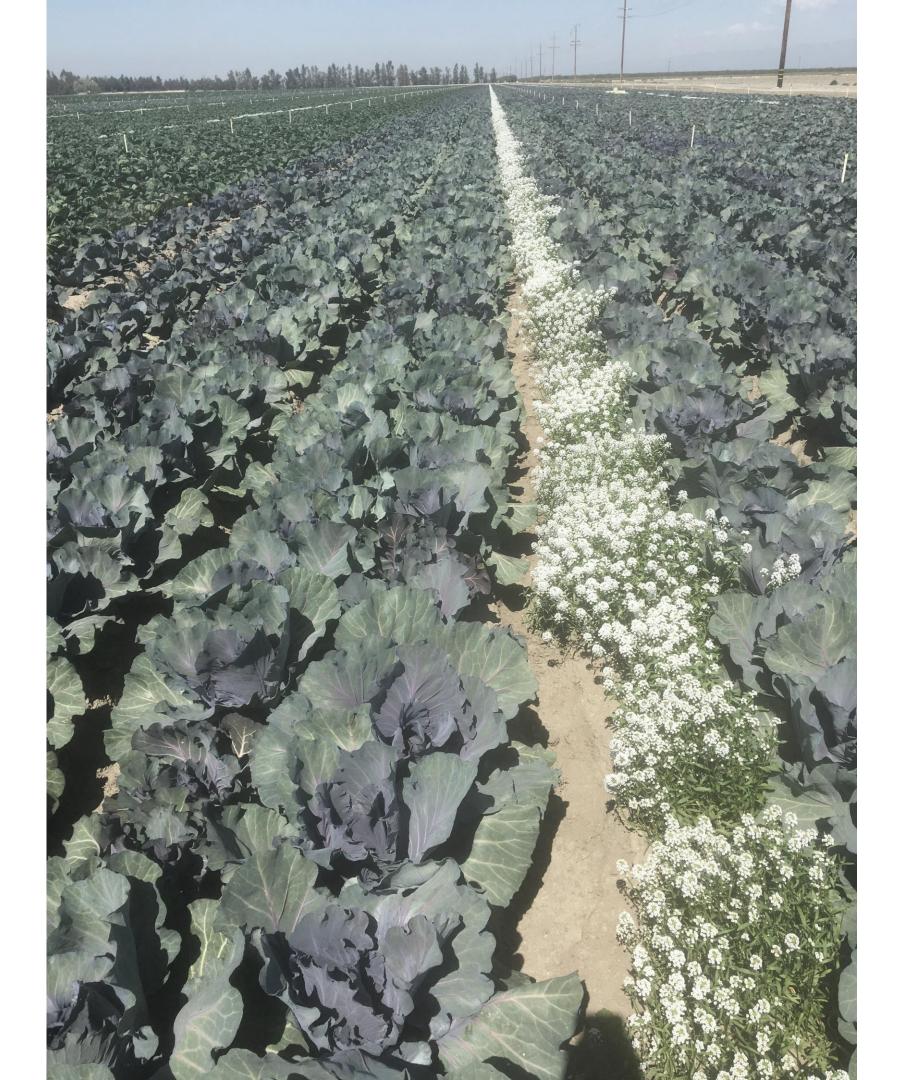
IRRIGATION PRESENT DAY



IRRIGATION DRIP TAPE



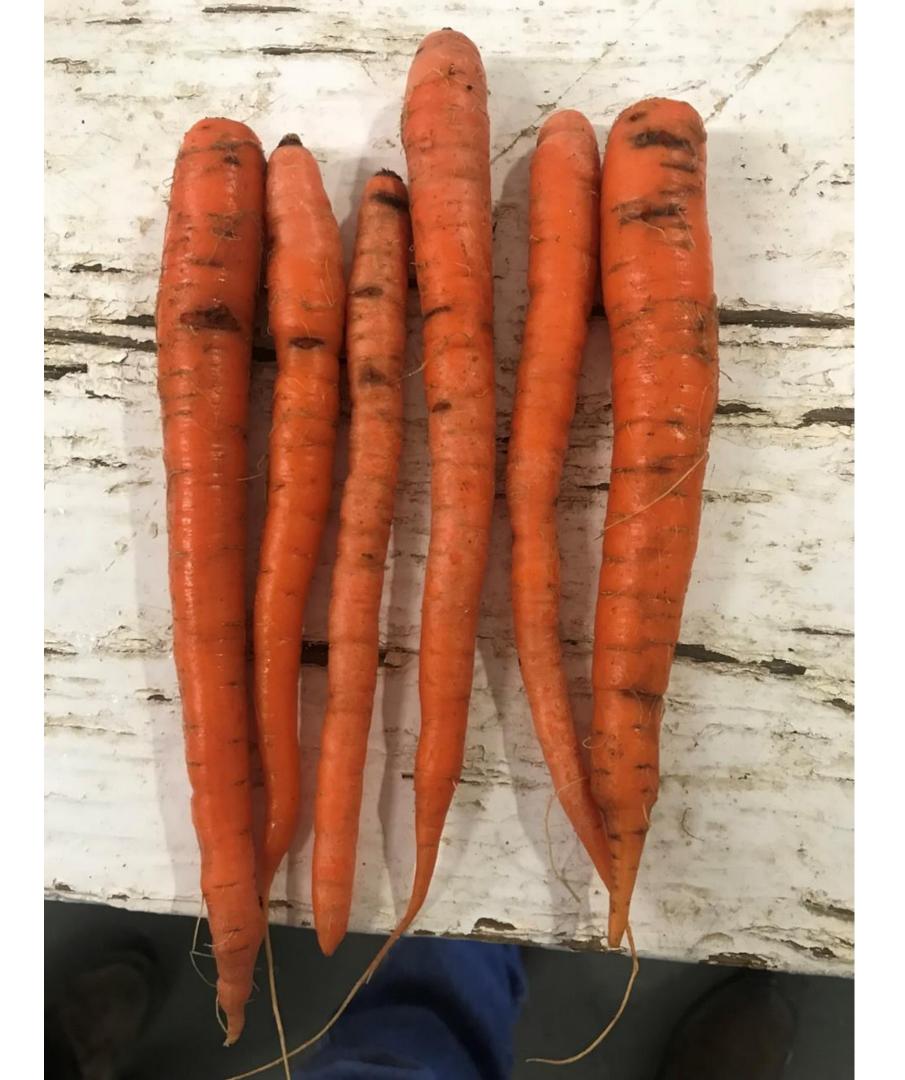
CROP HEALTH BENEFICIAL INSECTS



CROP HEALTH Alyssum

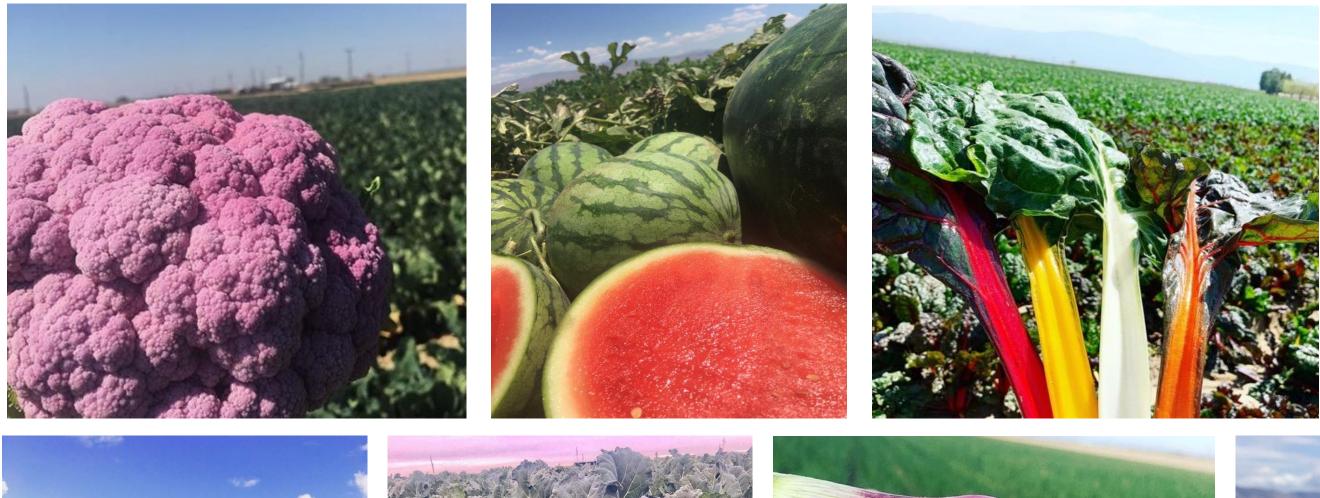
FOLIAR DISEASES





CARROTS ROOT DISEASES

ORGANIC ROTATIONAL CROPS —











LETTUCE HARVEST



CARROT HARVESTER



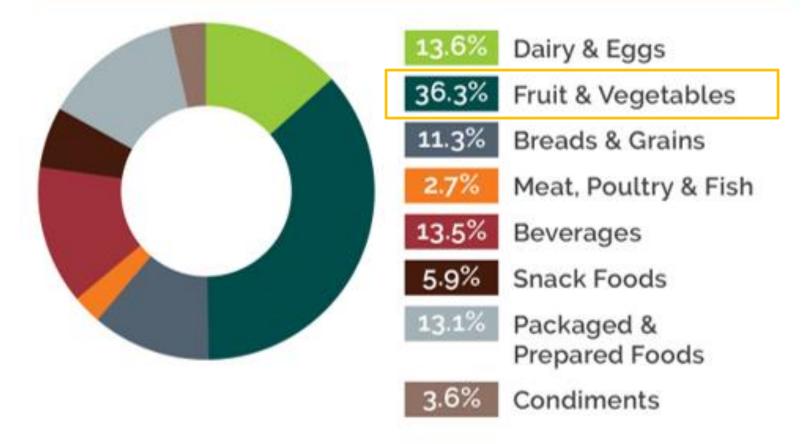
RADISH HARVESTER



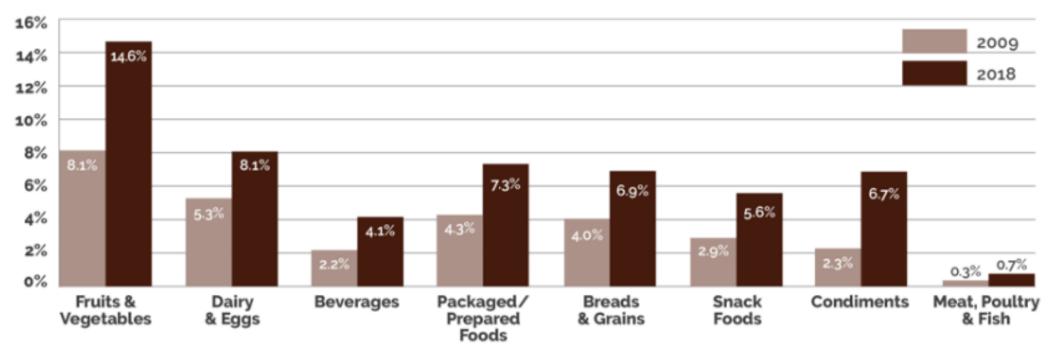


CHALLENGES LABOR REDUCTIONS

U.S. Organic Food Sales by Product in 2018



SOURCE: ORGANIC TRADE ASSOCIATION'S 2019 ORGANIC INDUSTRY SURVEY CONDUCTED 1/25/2019-3/26/2019 (CONSUMER SALES).



SOURCE: ORGANIC TRADE ASSOCIATION'S 2019 ORGANIC INDUSTRY SURVEY CONDUCTED 1/25/2019-3/26/2019 (CONSUMER SALES).

OTA GROWTH CHART



FIGURE 31 U.S. Organic Fruits & Vegetables vs. Total Organic Food Sales, Growth & Penetration, 2009–2018

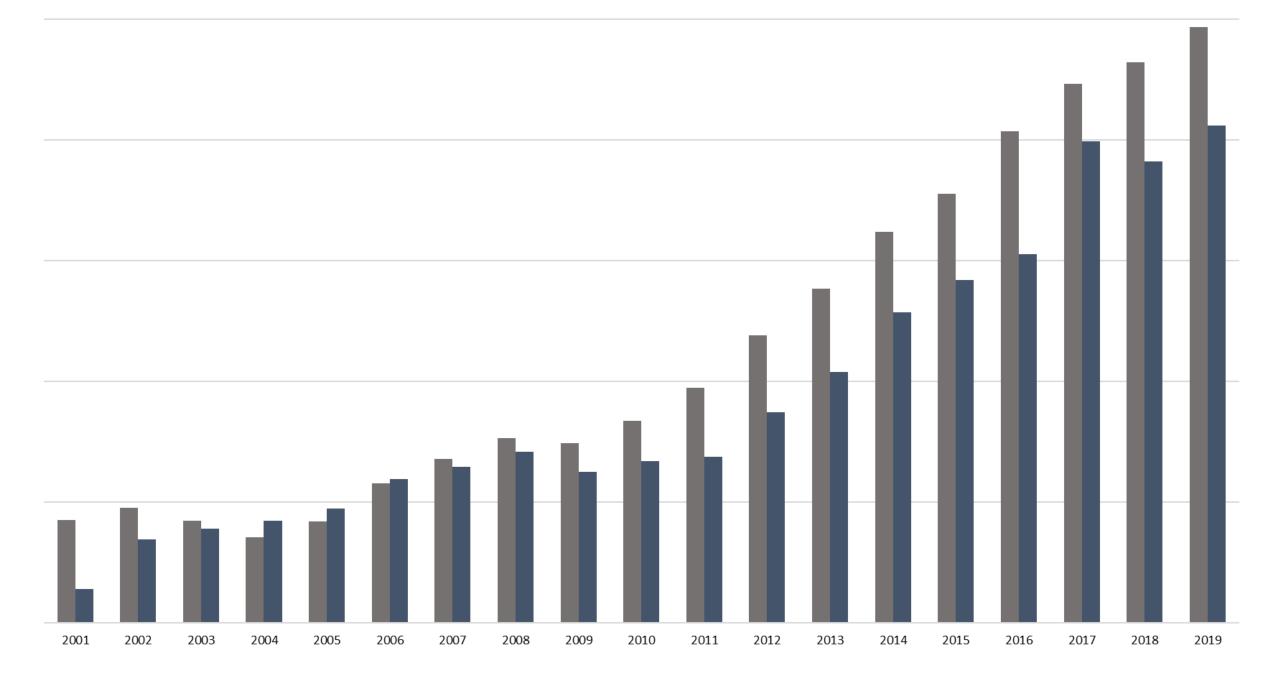
and the second second	- Contraction	C-COD-	Real Providence	Chemister St.		I den			1 1 3.9 2	ALC: NOTE: C
SUBCATEGORY	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Organic Fruits & Vegetables	7,165	8,008	8,949	10,107	11,629	13,058	14,423	15,641	16,470	17.397
Growth (%)	10.8%	11.8%	11.8%	12.9%	15.1%	12.3%	10.5%	8.4%	5.3%	5.6%
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Total Organic Food	21,266	22,961	25,148	27,965	31,378	35,099	39,006	42,507	45,209	47,862
Total Organic Food Growth (%)	21,266 4.3%	22,961 8.0%	25,148 9.5%	27,965 11.2%	31,378 12.2%	35.099 11.9%	39,006 11.1%	42,507 9.0%	45,209 6.4%	47,862 5.9%
	and the second of the		and the second se							

SOURCE: ORGANIC TRADE ASSOCIATION'S 2019 ORGANIC INDUSTRY SURVEY CONDUCTED 1/95/2019-3/26/2

OTA GROWTH CHART

TOTAL ORGANIC SALES

CARROTS AND VEGETABLES



Total Organic Carrots Total Organic Veg

GRIMMWAY AND CAL-ORGANIC

MULTI-COLORED BEETS



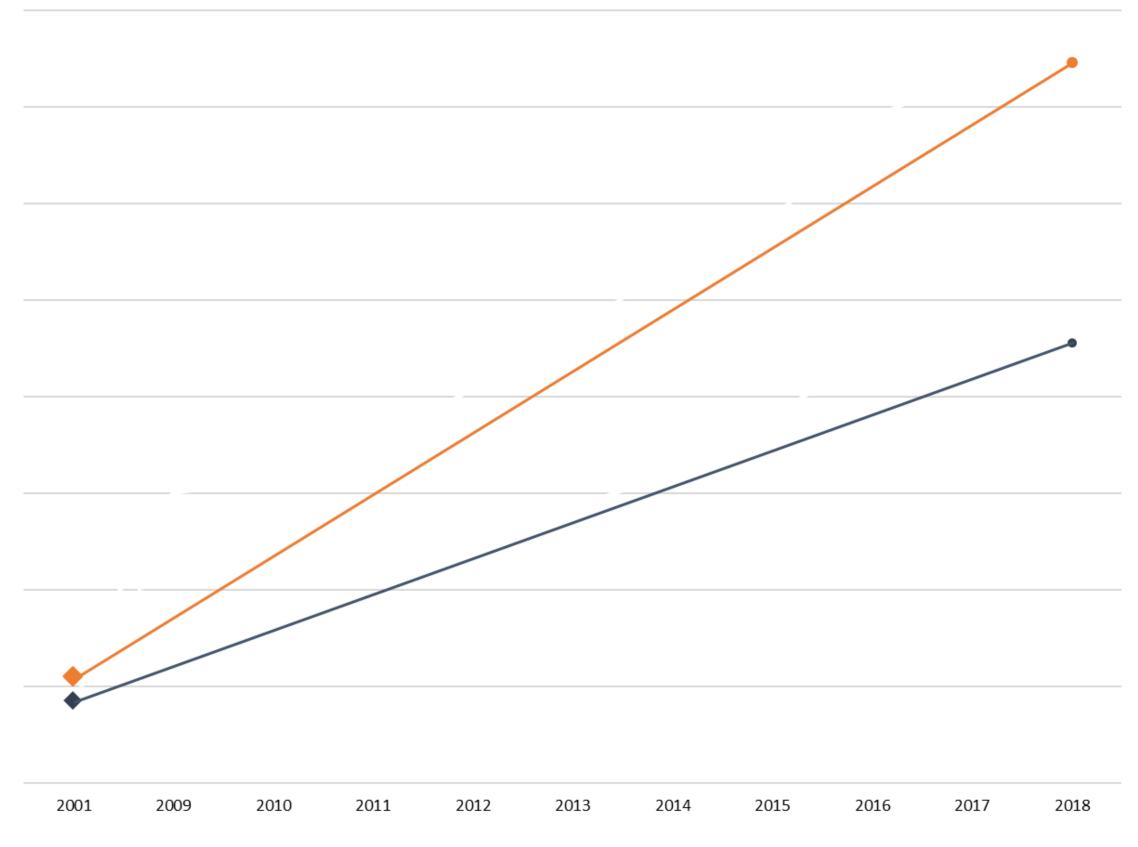
SEED DEVELOPMENT AND TRIALS



SEED DEVELOPMENT AND TRIALS



ORGANIC BABY WHOLE



ORGANIC BABIES 2001-2018



GRIMMWAY AT-A-GLANCE

preserving natural resources for future generations.

BRANDS









16 Carrot Cuts · Whole

Baby

- Sticks Shred Coins
- Chips
- Diced
- and more!

PRODUCTS



Organic Vegetables Over 65 seasonal and year-round organic vegetables.



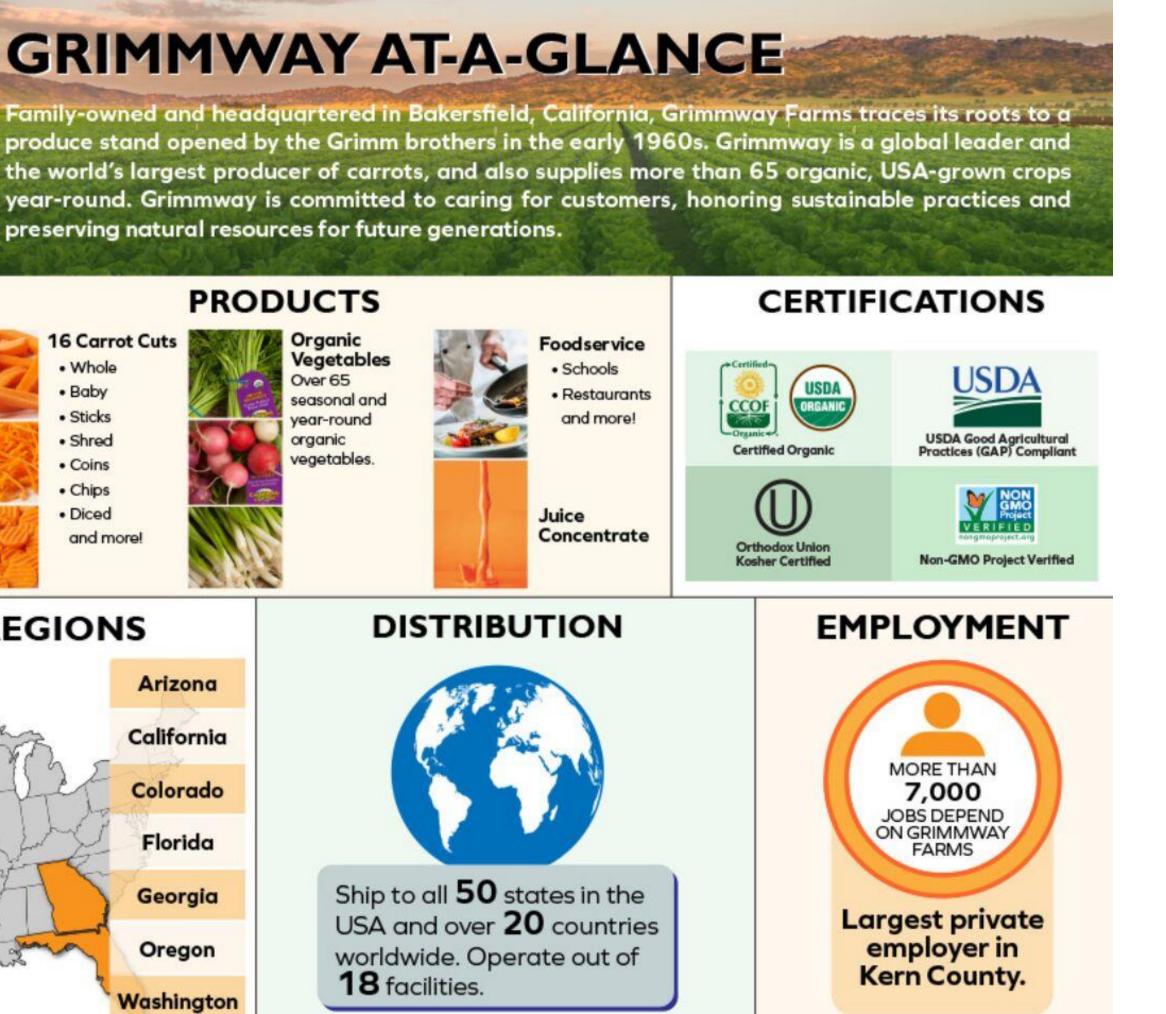
- Schools



GROWING REGIONS



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