

**Agribusiness & Applied Economics Report No. 741**

**May 2015**

**2015 Outlook of the U.S. and World Corn and  
Soybean Industries, 2014-2024**

**Richard D. Taylor and Won W. Koo**



**Center for Agricultural Policy and Trade Studies  
Department of Agribusiness and Applied Economics  
North Dakota State University  
Fargo, North Dakota 58108-6050**

## ACKNOWLEDGMENTS

The authors extend appreciation to Ryan Larsen and David Ripplinger for their constructive comments and suggestions. Special thanks go to Edie Nelson, who helped to prepare the manuscript. The authors assume responsibility for any errors.

North Dakota State University does not discriminate on the basis of age, color, disability, gender expression/identity, genetic information, marital status, national origin, public assistance status, race, religion, sex, sexual orientation, or status as a U.S. veteran. This publication is available electronically at this web site: <http://agecon.lib.umn.edu/>. Please address your inquiries regarding this publication to: Department of Agribusiness & Applied Economics, P.O. Box 6050, Fargo, ND 58108-6050, Phone: 701-231-7441, Fax: 701-231-7400, Email: [ndsu.agribusiness@ndsu.edu](mailto:ndsu.agribusiness@ndsu.edu).

NDSU is an equal opportunity institution.

Copyright © 2015 by Richard D. Taylor and Won W. Koo. All rights reserved. Readers may make verbatim copies of this document for non-commercial purposes by any means, provided that this copyright notice appears on all such copies.

## TABLE OF CONTENTS

	<u>Page</u>
List of Tables .....	ii
List of Figures .....	iii
Abstract .....	iv
Highlights .....	v
Introduction .....	1
World Corn Industry .....	2
Corn Production in the United States.....	5
World Soybean Industry .....	7
Soybean Production in the United States .....	10
An Econometric Simulation Model Corn and Soybean.....	12
Supply of Corn and Soybeans.....	12
Demand for Corn and Soybeans .....	13
Demand for Corn for Feed.....	13
Corn Used for Ethanol Production.....	13
Corn Used for Other Industrial Purposes.....	14
Demand for Soybeans for Industrial and Other Uses .....	14
Carry-over Stocks for Corn and Soybeans.....	15
ROW Import Demand and Export Supply.....	15
Corn to Soybean Price Ratio.....	16
Equilibrium Condition .....	15
Data .....	16
Outlook for the Corn and Soybean Industries.....	16
World Trade of Corn and Soybeans.....	16
World Production of Corn and Soybeans .....	18
Corn and Soybean Production in the U.S. ....	20
Prices of Corn and Soybeans in the U.S. ....	24
U.S. Export and Utilization of Corn and Soybeans .....	24
Conclusions.....	26
References.....	27

## LIST OF TABLES

<u>No.</u>	<u>Page</u>
1. Corn Producing States Divisions by Regions .....	5
2. U.S. Corn Yields by Region/State .....	6
3. U.S. Soybean Yields by Region/State.....	11
4. World Corn and Soybean Trade .....	17
5. World Corn and Soybean Production .....	19
6. U.S. Corn Yields and Harvested Acres.....	22
7. U.S. Soybean Yields and Harvested Acres.....	23

## LIST OF FIGURES

<u>No.</u>	<u>Page</u>
1. World Corn Production, 2000-2014 .....	2
2. World Corn Yields, 2000-2014.....	2
3. World Corn Consumption, 2000-2014 .....	3
4. World Corn Exports, 2000-2014.....	4
5. U.S. Corn Production by Region/State, 2000-2014.....	4
6. U.S. Corn Utilization, 2000-2014.....	7
7. World Soybean Production, 2000-2014.....	7
8. World Soybean Yields, 2000-2014.....	8
9. World Soybean Consumption, 2000-2014.....	9
10. World Soybean Exports, 2000-2014.....	9
11. U.S. Soybean Production, by Region/State, 2000-2014 .....	10
12. U.S. Soybean Utilization, 2000-2014 .....	11
13. Projected Corn Exports by Major Producers .....	18
14. Projected Soybean Exports by Major Producers .....	18
15. Projected Corn Production by Major Producers .....	20
16. Projected Soybean Production by Major Producers .....	20
17. Projected U.S. Corn Production by State/Region .....	21
18. Projected U.S. Soybean Production by State/Region .....	22
19. Projected U.S. Corn and Soybean Prices .....	24
20. Projected U.S. Corn Utilization .....	25
21. Projected U.S. Soybean Utilization .....	25

**Outlook of the U.S. and World Corn Industries, 2014-2024**  
**Richard D. Taylor and Won W. Koo**

**ABSTRACT**

This report evaluates the United States and world corn and soybean markets for the 2014-2024 period using the Global Corn and Soybean Policy Simulation Model. This analysis is based on a series of assumptions about general economic conditions, agricultural policies, weather conditions, and technological change.

Corn-based ethanol production has influenced the United States corn industry. However, since 2010 U.S. ethanol production has remained near the 14 billion gallon level. Changes in Federal fuel mandates could significantly impact the world corn market. Under the current assumptions in the model, corn price is expected to slowly increase to \$4.20 per bushel.

Chinese soybean imports are the leading factor influencing the world soybean market. China currently imports 65% of the soybeans traded in the world market, and that is expected to increase by another 37% by 2024. Major exporters will continue to be the U.S., Brazil and Argentina. However, Brazil and Argentina are expected to increase exports while U.S. exports will remain at the current level. Soybean prices are expected to slowly increase to \$9.79/bushel over the time period.

**Keywords:** corn, soybeans, production, exports, consumption, ethanol, ending stocks

## HIGHLIGHTS

World corn trade is projected to increase by 8% between 2014 and 2024. U.S. exports are expected to decrease by 11% by 2024, however much of that decrease is due to a very large corn crop in 2013 and 2014. Argentina and Brazil will increase exports by 2023.

World soybean trade will increase by 26% between 2014 and 2024. China is expected to increase imports by 37% in 2024 from the 2013-2014 average. Argentina has been increasing soybean production rapidly due to restrictions on the exportation of beef and Brazil will continue to increase soybean exports to satisfy Chinese soybean demand.

World corn production is expected to increase by 12%, from 30 billion bushels in 2013-2014 to 34 billion bushels in 2024. The United States will increase corn production by 5% while Argentina will increase production by 21%. Brazil is expected to increase corn production by 12% because of higher corn yields.

The U.S. is projected to increase soybean production by about 16% by 2024. U.S. production growth is limited because of land constraints. Argentina and Brazil are expected to increase soybean production by 17% and 19%, respectively.

U.S. corn yields are expected to increase in all states/regions. Harvested acres in the U.S. are expected to decrease slightly from 85 million acres in 2014 to 83 million acres in 2024. U.S. soybeans yields are expected to increase in most states/regions in the country. The West region has the largest corn harvested acres in the United States, followed by Iowa and Illinois. The U.S. planted 79.6 million acres of soybeans in 2014 and harvested acres are expected to increase to 88.5 million acres by 2024.

Total U.S. corn production in 2014 was 14.2 billion bushels and is expected to increase by 6% to 14.7 billion bushels by 2024. The fastest growth is expected to be in Illinois (14%), followed by Iowa (12%), and the Indiana (10%).

U.S. exports of corn are expected to decrease from 1.8 billion bushels in 2014 to 1.6 billion bushels in 2024. The feed use of corn is projected to increase by 7% from 5.3 billion bushels in 2014 to about 5.6 billion bushels in 2024. Ethanol use of corn is expected to decrease by less than 1% from 5.3 billion bushels in 2014 to 5.2 billion bushels in 2024. Other industrial uses are projected to increase by 1% between 2014 and 2024. Total U.S. consumption of corn is expected to increase by 7% during the forecast period.

U.S. exports of soybeans are expected to increase during the forecast period from 1.8 billion bushels in 2014 to 2.0 billion bushels in 2024. U.S. domestic processing is projected to increase by 16% from 1.8 billion bushels in 2014 to about 2.1 billion bushels in 2024. Feed and other uses are expected to increase by about 6%. Total domestic consumption is expected to increase by about 16% during the forecast period.

Corn price is expected to slowly increase to \$3.72 per bushel in 2015 and then increase to \$4.20 by 2024. Soybean price is expected to be \$9.55 per bushel in 2015 and then increase to \$9.79 by 2024.





## **2015 Outlook of the U.S. and World Corn and Soybean Industries, 2014-2024**

Richard D. Taylor  
Won W. Koo

### **INTRODUCTION**

World corn and soybean production is concentrated in a few countries unlike other agricultural crops. The U.S. produces 46% of the world's corn and 33% of the world's soybeans. In contrast, the U.S. produces only 9% of the world's wheat. China is the next largest corn producer followed by Brazil and the European Union. Over the past three years, these four areas produce over 60% of the world's corn. Brazil produces 30% and Argentina produces 18% of the world soybeans compared to 33% for the United States.

Increased ethanol production under the Energy Independence and Security Act of 2007 (EISA) resulted in a significant increase in the price of corn which also impacted soybeans along with most other commodities. The increased price of corn led to major structural changes in the corn industry in the U.S. as well as other corn producing and consuming countries. Corn production in the U.S. and other countries increased in response to higher prices in 2007. Prices and production returned to normal levels in 2008 and 2009, however prices increased again in late 2010 and early 2011. In 2010 US corn production fell 4% while consumption increased 6% which resulted in a reduction of carry-over stocks by 60% from 1.7 billion bushels to 675 million bushels between 2009 and 2010. Changes in corn prices affect prices of other commodities, especially soybeans, mainly because they are close substitutes in production. Production of both corn and soybeans were much smaller in 2012 because of the drought which increased prices for both corn and soybeans to \$7.31 and \$14.40, respectively. However, a 14 billion bushel corn crop and a 3.3 billion bushel soybean crop in 2013 reduced prices to \$5.30 for corn and \$12.50 for soybean. In 2012 carry-over stocks for corn was 821 million bushels. By 2014 carry-over stocks had grown to 1.78 billion bushels, an increase of 116% since 2012. That increase lowered the price of corn from \$7.31/ bushel in 2012 to \$3.65/bushel in 2014.

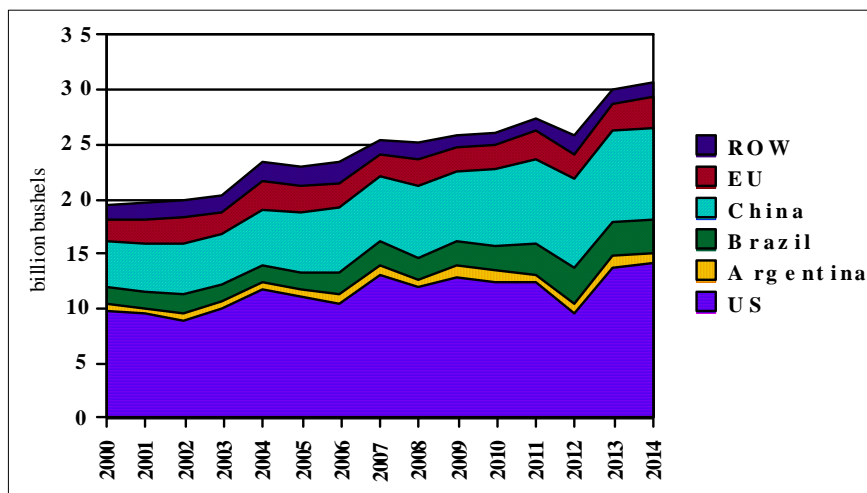
Argentina had a small soybean crop in 2008. Argentine soybean production fell by 31% in 2008 compared to 2007, but soybean production returned to normal levels in 2009. Both Brazil and Argentina had smaller soybean crops in 2010 compared to 2009, but the United States soybean crop was slightly larger. Both Argentina and Brazil had large soybean crops in 2013 and 2014 which increased world soybean carry-over stocks.

Industrial use of corn has increased dramatically during the past two decades. The most recent increases are due mainly to increasing ethanol production, which is expected to grow slower than in the past since the United States have reached the Renewable Fuel Standard (RFS) mandate. High fructose corn syrup (HFCS) production, used as a substitute for sugar in the soft drink industry, caused a major increase in demand for corn during the 1980s, utilizing 500 million bushels of corn per year. During the late 1990s and early in the 2000s, the corn required for ethanol production increased to approximately 5.3 billion bushels in 2011 before falling to 4.5 billion bushels in 2012 and 5.1 billion bushels in 2013 in 2014, 5.3 billion bushels of corn were used for ethanol. These two non-traditional uses of corn account for almost 49% of the current U.S. corn crop.

World soybean production has increased in recent years due mainly to the introduction of soybeans into Argentina and Brazil in the mid-1980s. Soybean production in those two countries reached 4.2 billion bushels in 2009, compared to 3.1 billion bushels in the United States. Soybean consumption in China is the main reason for increased world soybean production. In 1995, China consumed 517 million bushels of soybeans and produced 640 million bushels. In 2014, China consumed 3.2 billion bushels and produced 434 million bushels and imported 2.7 billion bushels which was over 65% of the soybeans traded in the world market.

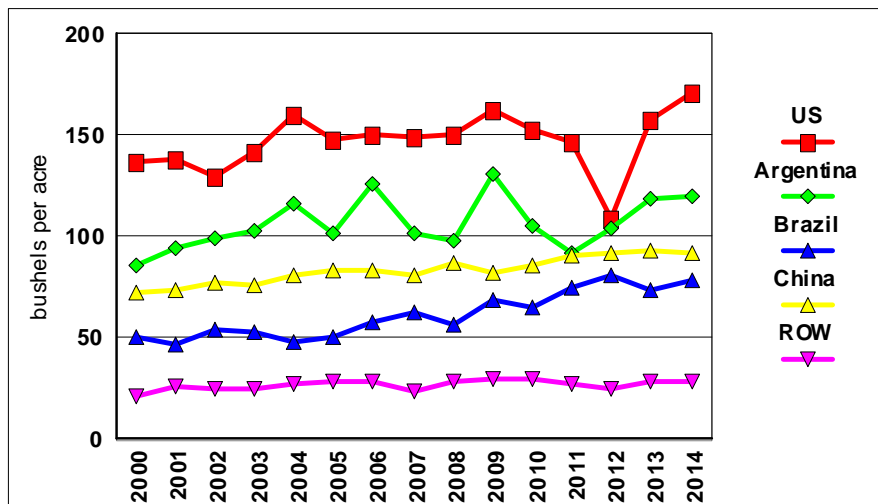
### WORLD CORN INDUSTRY

Figure 1 shows the world corn production in the major corn producing countries. U.S. corn production has increased by 45% between 2000 and 2014, although harvested acres increased by only 7.5%. China’s corn production increased by 105% while Brazil and the EU increased production by 81% and 48%, respectively, during the same time period.



Source: FAS-PS&D

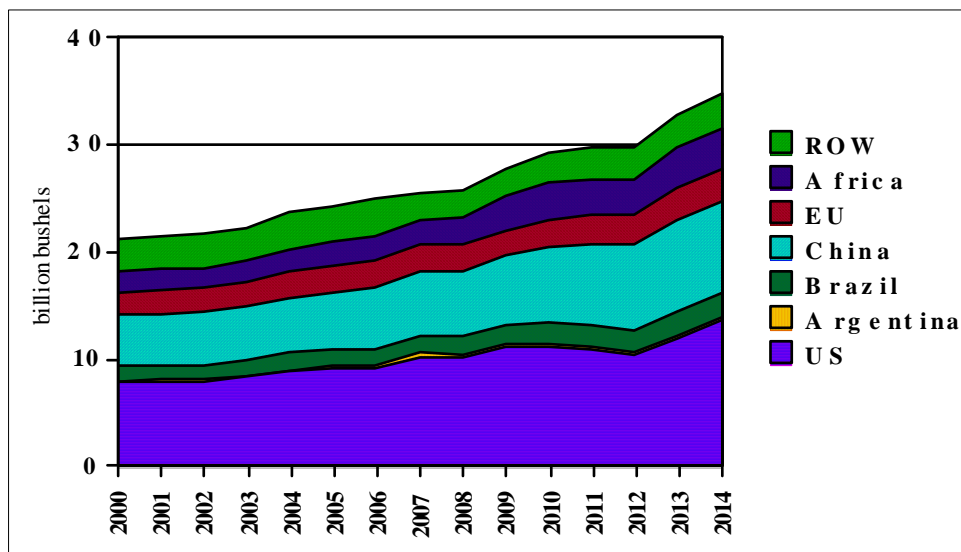
**Figure 1. World Corn Production, 2000-2014**



Source:FAS-PS&D

**Figure 2. World Corn Yields, 2000-2014**

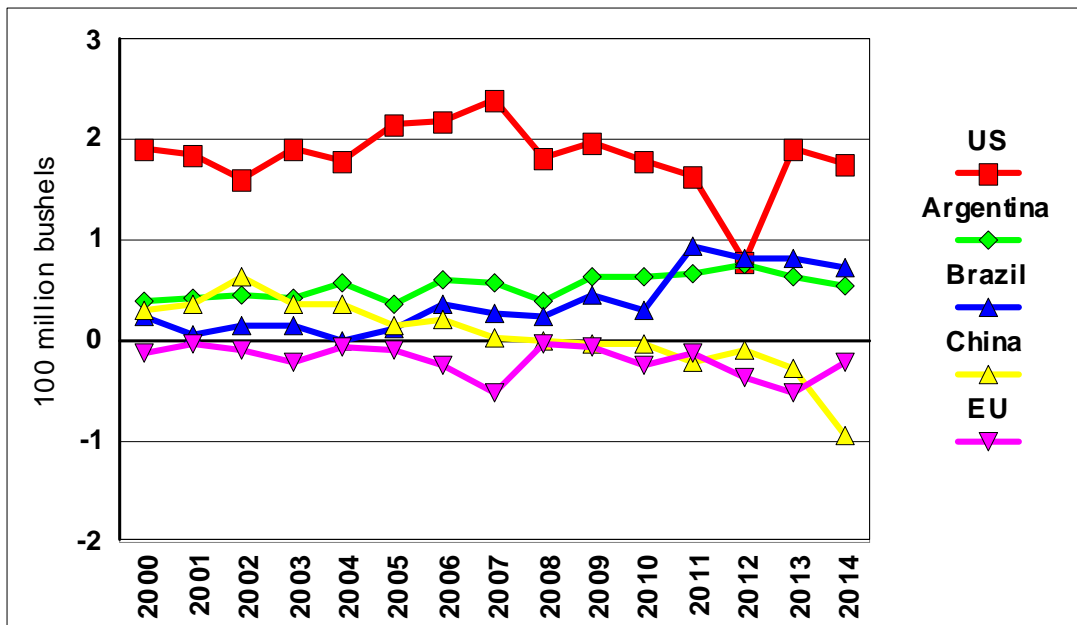
In addition to larger world corn acres, world average corn yields have increased by 28% between 2000 and 2014. Corn yields in the U.S. increased from 137 bushels per acre in 2000 to 171 bushels per acre in 2014 and corn yields also increased in other countries. Chinese corn yields increased by 27%, while corn yields in Brazil and the European Union increased by 56% and 38%, respectively. Brazil’s corn yield is low because corn is a secondary, low input crop rotated with soybeans.



Source:FAS-PS&D

**Figure 3. World Corn Consumption, 2000-2014**

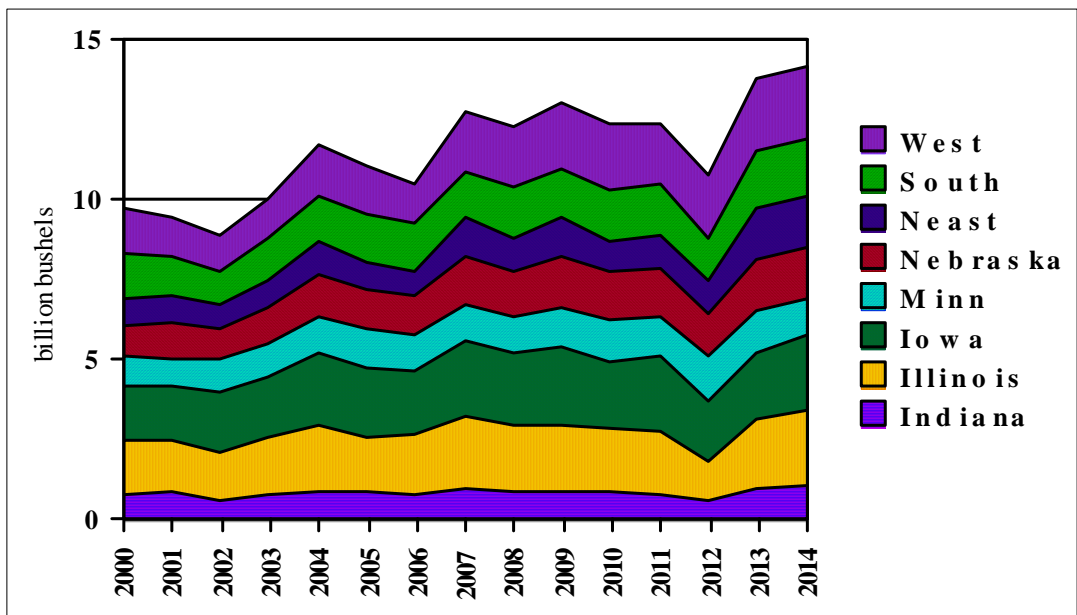
World corn consumption increased by 64% between 2000 and 2014 (Figure 3). The countries with the largest growth in corn consumption have been the EU, the United States and China. China’s consumption growth is due mainly to growth in the livestock sector and in the United States growth is a result of corn based ethanol production. Corn consumption in China increased by 80% between 2000 and 2014, while that in the U.S. increased by 75% during the same time period. Corn consumption in the European Union increased by 42% while the Rest of world (ROW) region increased by 7% during the same time period.



Source:FAS-PS&D

**Figure 4. World Corn Exports, 2000-2014**

The United States was the main exporter of corn for the 2000-2014 period, although China, Brazil, and Argentina exported corn for the period. During the past 15 years, corn exports in the U.S. have averaged about 1.9 billion bushels except for 2012. 2012 was a drought year which limited U.S. exports to 800 million bushels. The ROW region increased imports of corn from 66 million bushels in 2000 to 739 million bushels in 2014.



Source:ERS-Wheat Yearbook

**Figure 5. U.S. Corn Production by Region/State, 2000-2014**

## Corn Production in the United States

In 2014, The five largest corn producing states in the United States are Iowa (2.4 billion bushels), Illinois (2.4 billion bushels), Nebraska (1.6 billion bushels), Minnesota (1.2 billion bushels), and Indiana (1.1 billion bushels). Those five states produced 69% of the total quantity of corn production in the U.S. Iowa increased corn production by 37% between 2000 and 2014, while Illinois and Indiana increased corn production by 41% and 34%, respectively, during the same time period. Minnesota and Nebraska increased corn production by 31% and 58%, respectively. The other regions of the country also increased corn production. The North East (Neast), South and West increased corn production by 33%, 81%, and 55%, respectively.

Table 1 shows the states that are included in the three corn growing regions of the United States. Several states have no corn production and are not listed in the table. Area harvested for corn increased in most regions/states between 2000 and 2014. Corn acres increased by 55% in the West region because of profit incentive and the 1996 Farm Bill which did not require planting wheat and barley program acres. Illinois and Iowa increased corn acres by 6% and 11%, respectively, while Nebraska and Indiana increased corn acres by 11% and 4%. The North East region reduced corn acres by 8% and the South and West regions increased acres by 6% and 13%, respectively.

**Table 1. Corn Producing States Divisions by Regions**

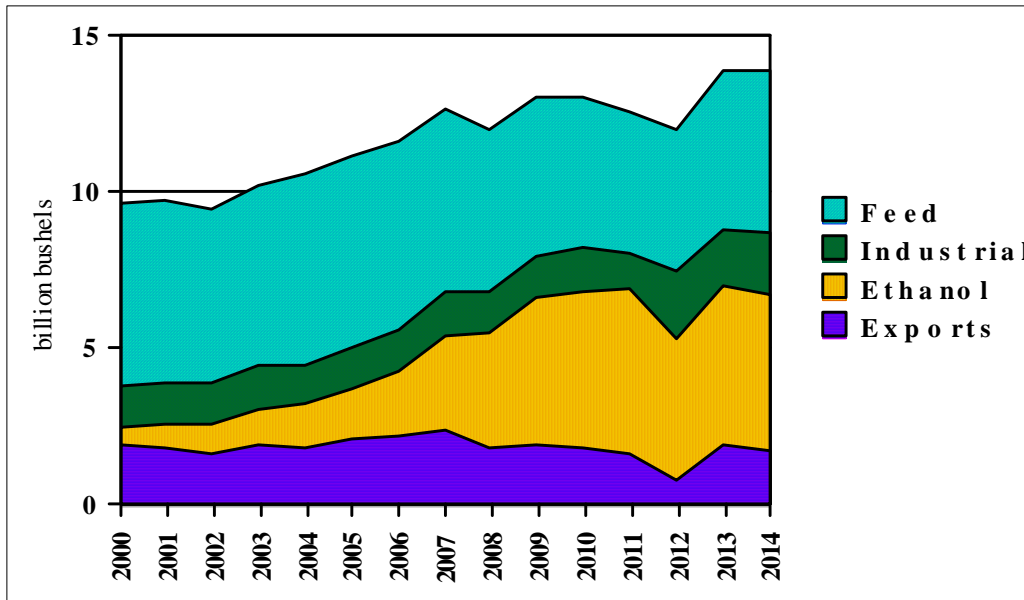
<b>Major</b>	<b>North East</b>	<b>South</b>	<b>West</b>
Iowa	Delaware	Alabama	Arizona
Illinois	Maryland	Arkansas	California
Indiana	Michigan	Florida	Colorado
Minnesota	New Jersey	Georgia	Idaho
Nebraska	New York	Kentucky	Kansas
	Ohio	Louisiana	Montana
	Pennsylvania	Missouri	North Dakota
	Virginia	Mississippi	New Mexico
	Wisconsin	North Carolina	Oklahoma
	West Virginia	South Carolina	Oregon
		Tennessee	South Dakota
			Texas
			Utah
			Washington
			Wyoming

Table 2 shows corn yields by states/regions in the United States for the years 1999 through 2002 and 2012 through 2014. Iowa and Minnesota have the highest average corn yield for the years 1999-2002 at 151 bushels per acre, compared to Minnesota at 146 bushels per acre. For the 2012-2014 time period, Illinois had the highest average corn yield at 161 bushels per acre followed by Minnesota at 160 bushels per acre. The fastest growth region for yields was in the South region, 60%, followed by the North East, 47%, and the West region, 26%.

**Table 2. U.S. Corn Yields by Region/State**

	1999-2002	2012-14	% Change
	-----bushels per acre-----		
Indiana	138.8	154.7	11.5
Illinois	144.5	161.0	11.4
Iowa	150.5	159.7	6.1
Minnesota	145.5	160.0	10.0
Nebraska	135.0	163.3	21.0
South	89.5	143.2	60.0
North East	101.5	148.8	46.7
West	102.9	129.5	25.9

Figure 6 shows the U.S. utilization of corn for the years 2000 through 2014. The largest increase was corn for ethanol production, an increase of 698%, from 627 million bushels in 2000 to 5.0 billion bushels for 2014. Feed use decreased by 10%, other industrial uses increased by 44% and exports decreased by 8%. Total utilization increased by 44% during the time period.

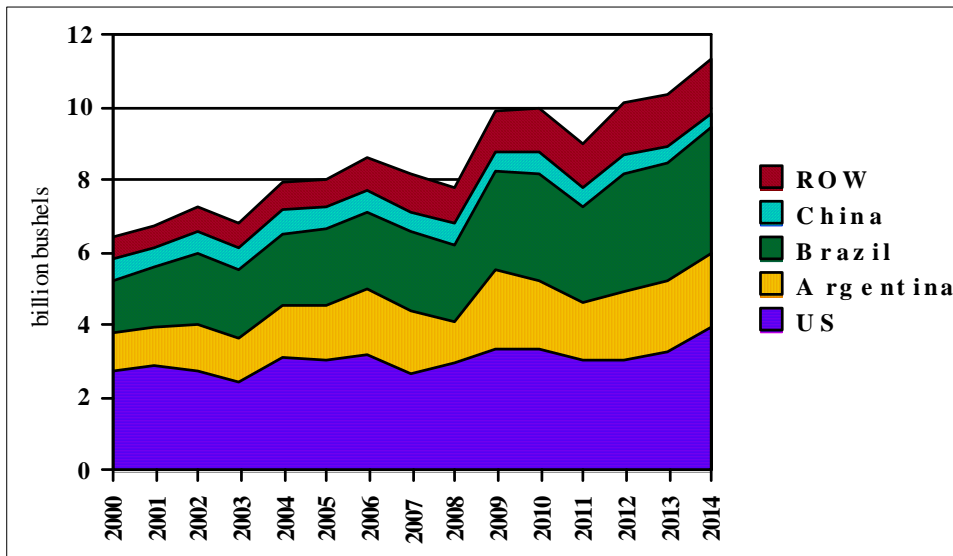


Source:FAS-PS&D

**Figure 6. U.S. Corn Utilization, 2000-2014**

### WORLD SOYBEAN INDUSTRY

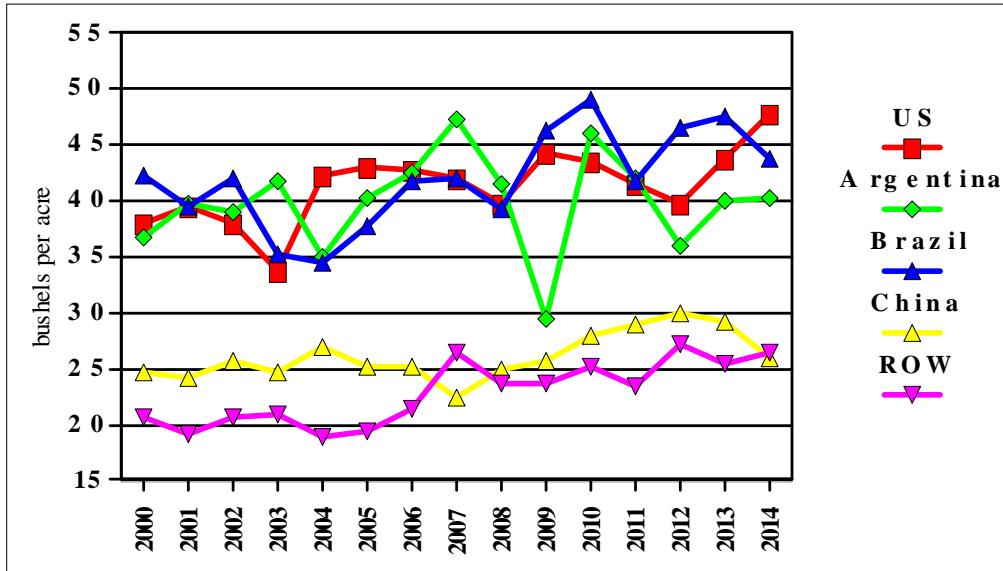
Figure 7 shows the world soybean production by country/region. World soybean production has increased by 76% from 6.5 billion bushels in 2000 to 11.3 billion bushels in 2014. Brazil and Argentina increased soybean production by 138% and 98%, respectively, during the same time period. The United States increased soybean production by 44% between 2000 and 2014 while soybean production increased by 137% in the ROW region. Most of that increase took place in other South American countries.



Source:FAS-PS&D

**Figure 7. World Soybean Production, 2000-2014**

World soybean yields have increased by 21% for the last 15 years. Soybean yields in the U.S., Brazil and Argentina are very similar throughout the time period as shown in Figure 8. In 2000 they ranged between 36 bushels per acre and 43 bushels, increasing to between 40 bushels and 48 bushels per acre in 2014. Soybean yields in China have remained at about 25 bushels per acre and ROW soybean yield increased from 21 bushels per acre to 26 bushels per acre for the same period.

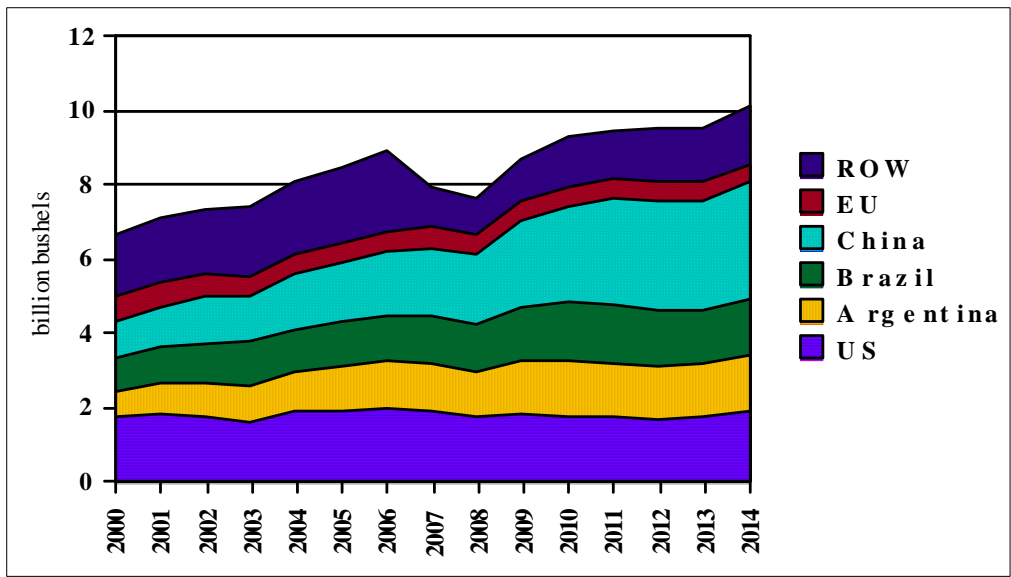


Source:FAS-PS&D

**Figure 8. World Soybean Yields, 2000-2014**

World soybean consumption increased by 53% between 2000 and 2014 (Figure 9). Soybean consumption in China increased from 981 million bushels in 2000 to 3.2 billion bushels in 2014. In 2008, China became the largest soybean consumer in the world, passing the United States. Soybean consumption increased by 65% in Brazil and 124% in Argentina for the 2000-2014 period. U.S. consumption increased by 6% from 1.8 million bushels in 2000 to 1.9 million bushels in 2014.

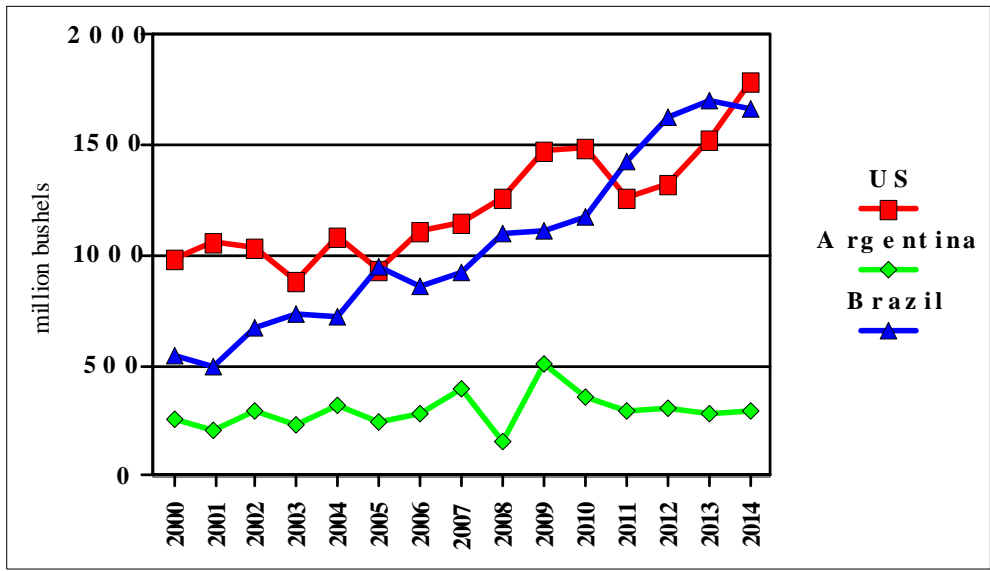




Source:FAS-PS&D

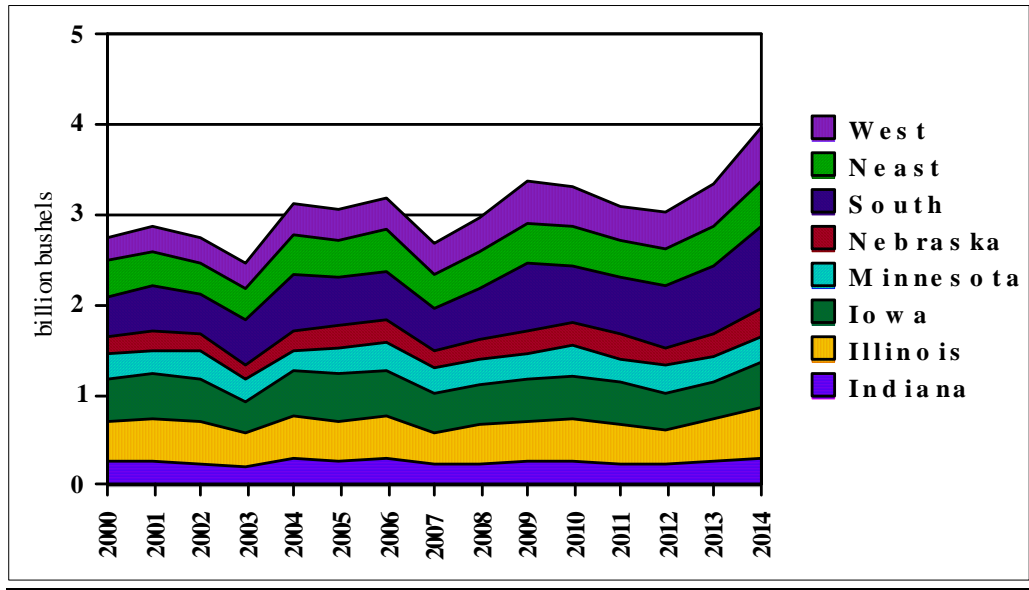
**Figure 9. World Soybean Consumption, 2000-2014**

The United States, Brazil and Argentina export over 90% of the soybeans traded in the world market (Figure 10). China imports about 65% of the world’s exportable supplies of soybeans. The U.S. was the largest exporter of soybeans until 2011. However, Brazil exported 1.4 billion bushels compared to 1.3 billion bushels from the United States and 290 million bushels from Argentina in 2011. In 1995, the U.S. exported 84% of the soybeans traded in the world market. In 2014 the United States exported 1.8 billion bushels compared to 1.7 billion bushels from Brazil and 294 million bushels from Argentina.



Source:FAS-PS&D

**Figure 10. World Soybean Exports, 2000-2014**



Source:ERS-Oilseed Outlook

**Figure 11. U.S. Soybean Production, by Region/State, 2000-2014**

Soybean Production in the United States

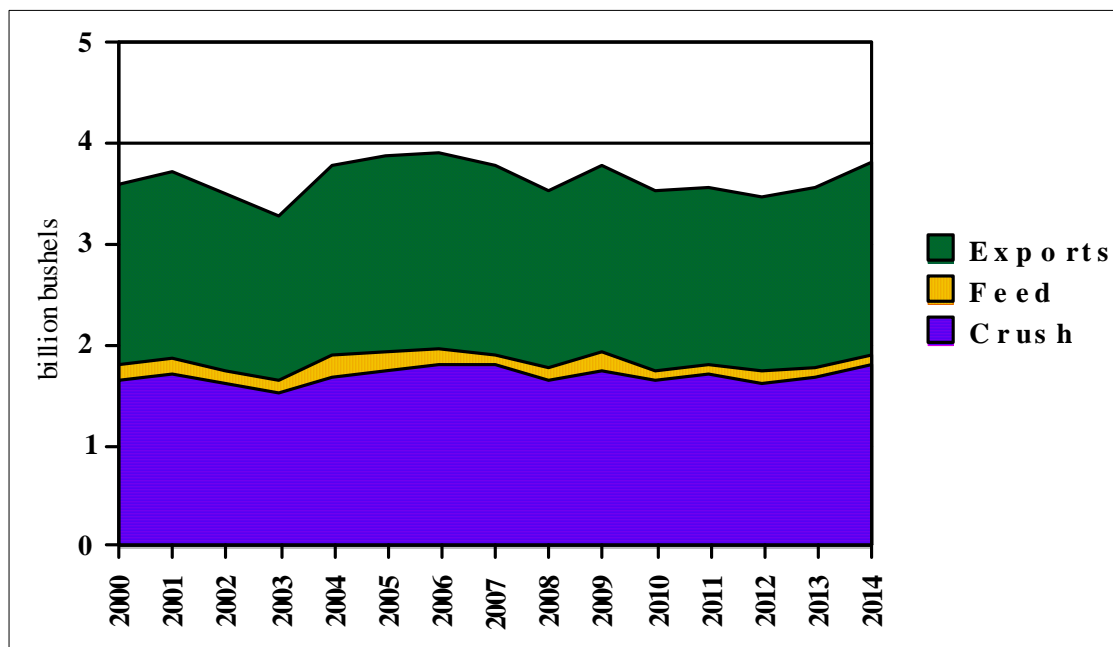
Figure 11 shows U.S. soybean production by state/region. Illinois is the largest producer of soybeans (548 million bushels), followed by Iowa (506 million bushels), and Indiana (307 million bushels). Between 2000 and 2014 the fastest growth has been in the West region (116%), followed by the South region (106%) and the Nebraska (66%).

Much of the production growth has been caused by increased harvested area rather than yield growth (Table 3). Soybean yields are the highest in Indiana, followed by Illinois and Nebraska. The yield growth is fastest in the South region (39.7%), followed by the North East region (23.4%), and Nebraska (20.8%).

**Table 3. U.S. Soybean Yields by Region/States**

	1999-2002	2012-14	% Change
-----bushels per acre-----			
Indiana	43.9	50.5	15.1
Illinois	43.5	49.7	14.2
Iowa	45.0	47.2	4.8
Minnesota	40.9	42.5	4.0
Nebraska	41.1	49.7	20.8
South	30.3	42.4	39.7
North East	37.1	45.8	23.4
West	30.8	34.4	11.8

In spite of the increased production of soybeans in Argentina and Brazil, US exports of soybeans have increased by 6% between 2000 and 2014. The production of bio-fuels from soybeans has not been a major factor influencing the U.S. soybean industry. Biodiesel makes up a very small percentage of diesel use in the United States. Domestic crush of soybeans has increased by 9% and feed, seed, and waste have decreased by 31% between 2000 and 2014.



Source:FAS-PS&D

**Figure 12. US Soybean Utilization, 2000-2014**

## AN ECONOMETRIC SIMULATION MODEL FOR CORN AND SOYBEANS

The empirical model for this study is a global corn and soybean econometric policy simulation model. The basic structure of the model is similar to the global wheat model by Benirschka and Koo. The model is divided into a corn sector which has the following regions, the United States, Argentina, Brazil, China, the European Union (EU), Canada, India, Indonesia, Japan, South Korea, Mexico, Pakistan, Philippines, Russia, Thailand, Ukraine, Vietnam, Africa and the rest of the world (ROW); and a soybean sector which is divided into the United States, Argentina, Brazil, China, the European Union (EU) and the rest of the world (ROW). The model has both corn and soybeans since they compete for the same cropland. Wheat also competes with corn for crop-land. However, it is not included in the model since the competition is limited to only Plains states in the U.S. Supply, demand, and carry-over stock equations are estimated for the crops in all the countries/regions. An equilibrium condition is reached when the aggregated demand for each crop in each county/region equals the aggregated supply of each crop in each county/region based on changes in the prices of the crops. The model is used to make conditional projections for production, consumption, exports, and price of each crop over the next 10 years. It is assumed that U.S. and world agricultural policy remains unchanged, normal weather patterns continue, and there are no dramatic macroeconomic or political changes in the future simulation period.

The behavioral equations of corn and soybeans are estimated for the countries/regions and included in the model. The behavioral equation is supply, demand and carryover stocks of each crop.

### Supply of Corn and Soybeans

Supply of corn and soybeans consists of production, beginning stocks, and imports. Harvested area of corn or soybeans is affected by the lag of the real prices of the crop and competing crops. The real prices of corn or soybeans are expected to have a positive impact on the harvested area of the crop. The prices of the competing crops are expected to have a negative impact on harvested area. In addition, lagged harvest area ( $HA_{t-1}$ ) is included as an independent variable to capture dynamics in a producer's response. The harvested area equation is specified as:

$$HA^n_t = f(HA_{t-1}, P^n_{t-1}, P^w_{t-1}) \quad n = 1, 2. \quad (1)$$

Where  $n$  is index for crop;  $n = 1$  for corn and  $n = 2$  for soybeans.  $HA^n_t$  = harvested area of crop  $n$  in time  $t$ ,  $P^n_{t-1}$  = real prices of crop  $n$  in time  $t-1$  and  $P^w_{t-1}$  = wheat price in time  $t-1$ . The lagged dependent variable is used as an independent variable to capture dynamics in corn production based on the partial adjustment hypothesis (Nerlove).

The yield equation of each crop includes the real price and a trend variable to account for advances in farming technology. The yield equation is specified as:

$$Y^n_t = f(P^n_t, T_t) \quad (2)$$

where  $Y^n_t$  = yield of crop  $n$  in time  $t$ ,  $P^n_t$  = price of crop  $n$  in time  $t$ , and  $T_t$  = trend.

Total U.S. production of each crop is harvested area times yield as follows:

$$Pd^n_t = HA^n_t * Y^n_t \quad (3)$$

where  $Pd^n_t$  = U.S. production of crop n in time t.

### Demand for Corn and Soybeans

Domestic demand for corn and soybeans is comprised of domestic consumption and ending-stocks. These two crops are used for different purposes in the United States. Corn is mainly used for animal feed and industrial uses including ethanol production, while soybeans are used for producing edible oil, soybean meal and bio-energy.

### Demand for Corn for Feed

Corn is used to feed beef, pork, poultry, turkey and dairy. Feed used for livestock is specified as a function of the price of corn, the price of livestock, and a trend variable, as follows:

$$FD^l_t = f(P^c_t, P^l_t, T_t), l= 1,2,\dots,5. \quad (4)$$

where  $FD^l_t$  = the quantity of corn used to feed livestock l in time t,  $P^c_t$  = real price of corn in time t,  $P^l_t$  = real price of livestock l in time t and  $T_t$  = trend variable. L= 1 for beef, 2 for pork, 3 for poultry, 4 for turkey and 5 for dairy.

It is expected that all feed use will have a negative relationship with corn price and a positive relationship with livestock price. The total feed use is:

$$FD_t = \sum_{l=1}^n FD^l_t \quad (5)$$

When ethanol is produced from corn, by-products can be used for animal feeding, thus, the quantity of by-product ( $BP$ ) from ethanol should be subtracted from  $FD_t$  as:

$$NFD_t = FD_t - BP_t. \quad (6)$$

where  $NFD_t$  is net consumption of corn for feed use in time t.  $BP_t = a(b * E_t)$  where  $E_t$  = corn used for ethanol,  $a$  = conversion rate from by-product to animal feed, and  $b$  = conversion rate from corn to by-product.

We assumed that  $a=70\%$ ,  $b=30\%$ , and the by-products ( $BP$ ) are being fed to cattle. One pound of corn used in ethanol production will produce about 0.3 pounds of  $BP$  that can be fed to livestock (FAPRI 2005, Lardy 2003, Iowa Beef Center 2002). One pound of  $BP$  can substitute for about 0.7 pounds of corn (FAPRI 2005, Oleson 2005).

### Corn Used for Ethanol Production

It is expected that high corn prices will have a negative impact on ethanol production, while high gasoline prices are expected to have a positive impact on ethanol production. Government subsidies are expected to have a positive impact on ethanol production. A dummy variable is used to represent the year in which California mandated the removal of MTBE from gasoline within the state, which created an immediate increase in demand for ethanol. Demand for corn for ethanol use is specified as:

$$E_t = f(P_t^c, P_t^g, E_{t-1}, G_t^c, D^{mtbe}) \quad (7)$$

where  $E_t$  = corn used for ethanol production in time t,  $P_t^c$  = real price of corn in time t,  $E_{t-1}$  = corn used for ethanol production in time t-1,  $P_t^g$  = gasoline price,  $G_t^c$  = government subsidy, and  $D^{mtbe}$  is a dummy variable for removal of MTBE in California. The government subsidy was removed at the end of 2011. The lagged dependent variable is used as an independent variable to capture dynamics in the use of corn for ethanol production based on the partial adjustment hypothesis (Nerlove).

### Corn Used for Other Industrial Purposes

It is expected that a high corn price will have a negative impact on other industrial use of corn such as HFCS, starch, glucose, and dextrose, and higher price of these industrial goods will have a positive impact on the industrial use of corn. The demand model for other industrial use is specified as:

$$I_t = f(P_t^c, P_t^o) \quad (8)$$

where  $I_t$  = the quantity of corn used for other industrial uses in time t,  $P_t^c$  = real price of corn in time t,  $P_t^o$  = real average price of other industrial goods.

### Demand for Soybeans for Industrial and Other Uses

Domestic soybean crush is specified as a function of the price of soybeans and a trend variable, as follows:

$$CD_t^s = f(P_t^s, T_t) \quad (9)$$

where  $CD_t^s$  = the quantity of soybeans used for domestic crush in time t,  $P_t^s$  = real price of soybean in time t, and  $T_t$  = trend variable.

Other uses of soybeans include food, seed, and bio-energy. It is specified as a function of the price of soybeans and a trend variable, as follows:

$$OD_t^s = f(P_t^s, T_t) \quad (10)$$

where  $OD_t^s$  = the quantity of soybeans used for other purposes in time t,  $P_t^s$  = real price of soybean in time t, and  $T_t$  = trend variable.

The total demand for industrial and other uses are:

$$I_t^s = CD_t^s + OD_t^s \quad (11)$$

### Carry-over Stocks for Corn and Soybeans

Crop price should have a positive impact on carry-over. As the price of a crop increases, total production of a crop increases while demand for a crop decreases, resulting in increases in carry-over. The opposite will occur as the price of a crop decreases. Thus, the carry-over stocks equation is specified as a function of the price of a crop, and lagged carry-overstock as follows:

$$CS_t^n = f(P_t^n, CS_{t-1}^n) \quad (12)$$

where  $CS_t^n$  = carry-over stocks of crop n.

### ROW Import Demand and Export Supply

ROW import demand is the summation of the import demand from other countries (Canada, Taiwan, Algeria, Egypt, and other Latin American countries). The price of a crop is expected to have a negative impact on import demand. In addition, consumer income has a positive relation with demand for crop n. The import demand model for the ROW is specified as:

$$ED_t^{Wn} = f(P_t^n, Y_t) \quad (13)$$

where  $ED_t^{Wn}$  = ROW import demand for crop n in time t,  $P_t^n$  = real world price of crop n in time t, and  $Y_t$  = weighted average real per capita income in t.

ROW export supply is a function of export price and a trend variable to capture changes in technology. The ROW excess supply equation is specified as:

$$ES_t^{Wn} = f(P_t^n, T_t) \quad (14)$$

where  $ES_t^{Wn}$  = ROW excess supply in time t,  $P_t^n$  = real price of crop n in time t, and  $T_t$  = trend variable. It is expected that the export price of each crop and trend variable will have a positive impact on excess supply of individual crop.

### Corn to Soybean Price Ratio

Harvested acres of corn and soybeans, traditionally, have followed the corn to soybean price ratio. Since the land area is limited, producers make planting decisions based on the prices of both crops. If the corn price is high compared to soybeans, more corn is planted and vice-versa. Historically the ratio has varied between 2.2 and 2.7 (USDA 1998). The corn to soybean price ratio and the area of corn and soybeans are determined for each region and country in the model. The forecasted area for corn and soybeans is required to be less than the maximum available land area planted to the two crops

during the past 10 years. If the estimated areas for the two crops were greater than the maximum area, both crops are reduced based on the estimated corn soybean ratio for that year.

### Equilibrium Condition

The equilibrium conditions for crop n are established in such a way that the aggregated excess supply of crop n equals the aggregated demand for the crop. Excess supply of crop n ( $XS^n_t$ ) equals beginning stocks ( $CS^n_{t-1}$ ) plus production ( $Pd^n_t$ ) minus domestic use for feed ( $NFd^n_t$ ), domestic use for bio-energy production ( $EN^n_t$ ), other industrial use ( $I^n_t$ ), and carry-over stocks  $CS^n$  of the corresponding crop in country/region as follows:

$$XS^n_t = CS^n_{t-1} + Pd^n_t - NFd^n_t - EN^n_t - I^n_t - CS^n_t \quad (15)$$

where  $XS^n_t$  = export supply of crop n in time t.

The aggregated excess supply of each crop for all countries/regions (m) and ROW should be equal to zero under the equilibrium condition, as follows:

$$\sum_{m=1} XS^{nm}_t + (ES^{wn}_t - ED^{wn}_t) = 0.0, n=1,2. \quad (16)$$

Equation 16 represents two equilibrium conditions; one for corn and the other for soybeans. These equations are a function of prices of corn and soybeans. The equations, therefore, are solved for the prices of corn and soybeans. Equilibrium demands, supply and carry-over stocks of corn and soybeans are determined simultaneously. Since the base year for the simulation is 2014, the simulation is continued for 10 years until 2024. The simulation results in 2024 represent the full effects of the Energy Act of 2007 which requires the production of 15 billion gallons of corn-based ethanol and the removal of the ethanol production tax credit.

### Data

Historical harvest area, yield, production, feed use, import demand, domestic consumption, and carry-over stocks data were obtained from the PS&D database from the Economic Research Service (ERS) for the years 1980 to 2014. Corn and soybean prices and corn use for ethanol were obtained from ERS. Actual gasoline prices, as well as forecasted prices were obtained from the U.S. Department of Energy, and cattle on feed numbers were obtained from the National Agricultural Statistics Service (NASS). All price data were converted to real terms using the GDP deflator (International Monetary Fund). Ethanol production data were obtained from ERS and the Renewable Fuels Association website



## OUTLOOK FOR THE CORN AND SOYBEAN INDUSTRIES

### World Trade of Corn and Soybeans

World corn trade is projected to increase by 22% between 2014 and 2024 (Table 4). U.S. corn exports are expected to decrease to 1.6 billion bushels in 2024. Both Argentina and Brazil will increase exports and China and the EU are expected to continue to import about 300 million bushels of corn.

World soybean trade will increase by 26% between 2014 and 2024. China is expected to increase imports by 37% in 2024 from the 2013-2014 average (Table 4). U.S. soybean exports are expected to increase 20% as some acres will return to soybean production. Since 2007, Argentina has been increasing soybean production rapidly due to restrictions on the exportation of beef. Pasture land is being converted to soybean production. That trend is expected to continue into the near future. Brazil will continue to increase soybean exports to satisfy Chinese soybean demand.

**Table 4. World Corn and Soybean Trade**

	2013-2014	2014	2024	Change
	-----million bu-----			%
<b>Corn</b>				
US	1,834	1,750	1,630	-11.1
Arg	590	531	963	63.2
Brazil	776	736	849	9.5
China	-608	-945	-313	-48.5
EU	-374	-217	-311	-17.0
ROW	-2,260	-2,677	-3,272	44.8
<b>Soybeans</b>				
US	1,660	1,790	1,993	20.0
Arg	291	294	449	54.1
Brazil	1,683	1,668	2,136	26.9
China	-2,643	-2,708	-3,630	37.4
EU	-471	-466	-502	6.7
ROW	-92	-141	-138	50.0

Figure 13 shows the projected corn exports for the United States, Brazil, Argentina and Ukraine. U.S. exports are expected to fall slowly through the forecast period. The exports for Brazil are expected to remain relatively constant throughout the forecast period. Exports are expected to increase 81% and 55% for Argentina and Ukraine, respectively, for the 2014-2024 period.

Figure 14 shows the projected soybean exports for the major exporting countries. Brazil is currently the largest exporter of soybeans. The U.S. soybean production is expected to remain near current levels until later in the forecast period which allows Brazil to increase soybean exports to satisfy world demand. Argentina is also expected to increase soybean exports throughout the forecast period.

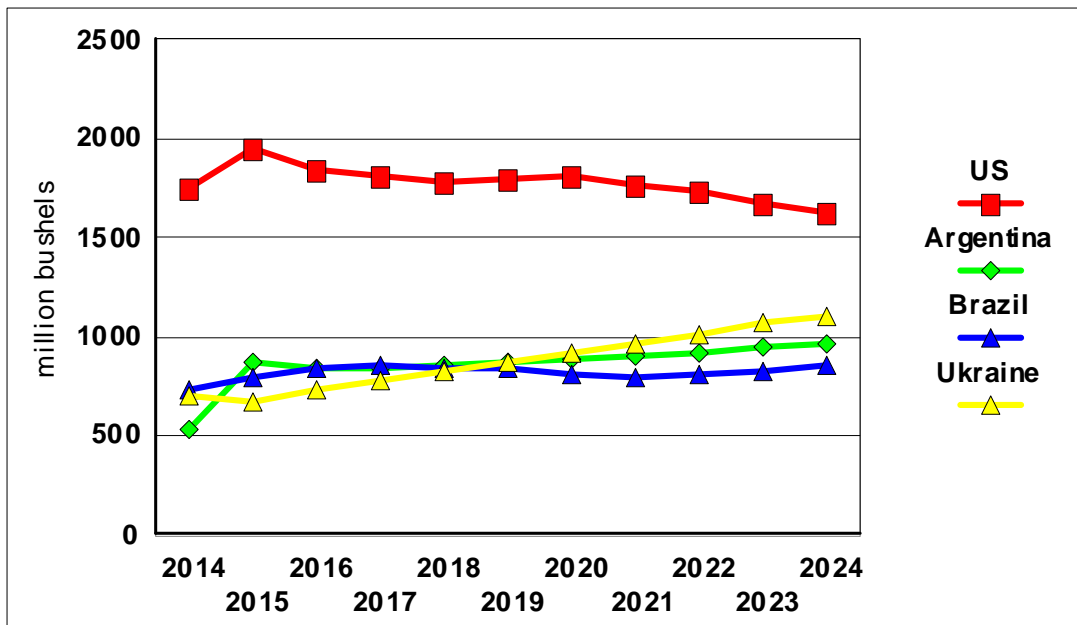


Figure 13. Projected Corn Exports by Major Producers

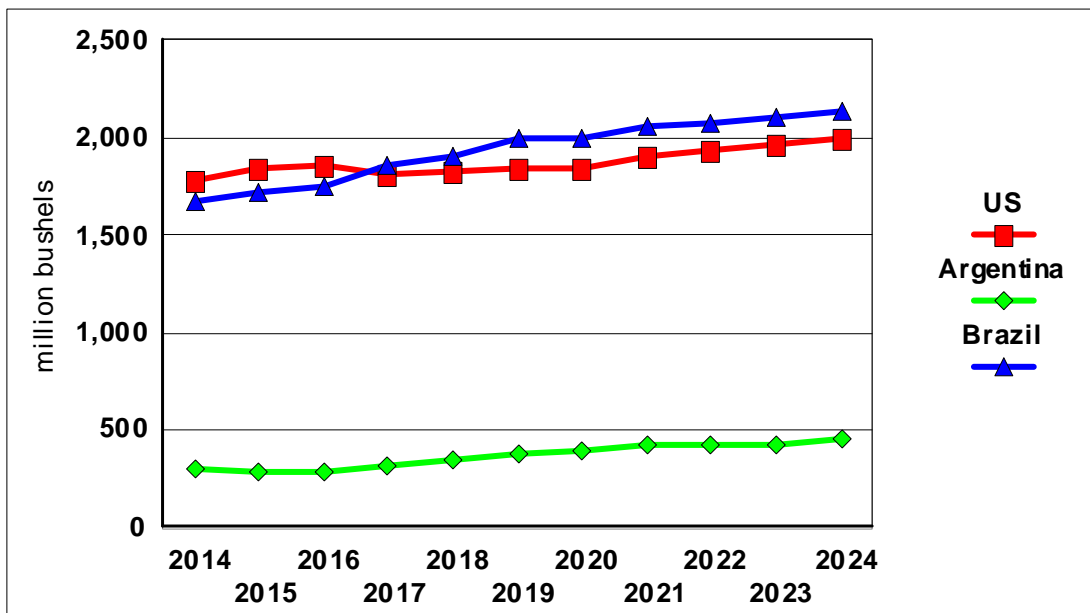


Figure 14. Projected Soybean Exports by Major Producers

World Production of Corn and Soybeans

World corn production is expected to increase by 12%, from 23 billion bushels in 2013-2014 average to 34 billion bushels in 2024. The U.S. will increase corn production by 5% (Table 5). Brazil’s production in 2024 is expected to be larger than the 2013-2014 average. Historically, Brazil has produced between 2.3 and 2.8 billion bushels of corn per year. Chinese corn production is expected to

increase by about 19% to 9.9 billion bushels by 2024 but not enough to prevent the importation of corn for domestic use. Corn production in the European Union is expected to increase from 2.9 billion bushels in 2014 to about 3.0 billion bushels in 2024 which will not satisfy domestic needs. Corn production by the major producing countries is shown in Figure 15. U.S. corn production is expected to increase slightly during the forecast period. Argentine corn production has ranged between 1 million and 1.2 million bushels per year and it is expected to remain near that level.

**Table 5. World Corn and Soybean Production**

	2013-2014	2014	2024	Change
	-----million bu-----			%
<u>Corn</u>				
US	14,022	14,216	14,698	4.8
Arg	965	906	1,171	21.4
Brazil	3,041	2,953	3,411	12.1
China	8,396	8,484	9,871	18.8
EU	2,725	2,920	3,016	10.7
ROW	1,193	1,196	1,706	43.0
<u>Soybeans</u>				
US	3,629	3,969	4,205	15.9
Arg	2,003	2,021	2,345	17.1
Brazil	3,320	3,454	3,960	19.3
China	441	434	582	32.0
EU	54	63	64	17.9
ROW	1,460	1,458	1,770	21.2

The U.S. is projected to increase soybean production by about 16% in 2024. U.S. production growth is limited because of land constraints, however some land will switch from corn. U.S. production is expected to increase from about 4.0 billion bushels in 2014 to about 4.2 billion bushels in 2024. Argentina and Brazil are expected to increase soybean production by 17% and 19%, respectively. Brazil has range and pasture land available for conversion and Argentina is converting pasture land into cultivated land due to government regulations concerning beef exports. Argentine soybean production should increase from 2.0 billion bushels to 2.3 billion bushels between 2014 and 2024. Figure 16 shows the projected soybean production for the major producing countries. China's soybean production will increase during the forecast period but remain below 600 million bushels.

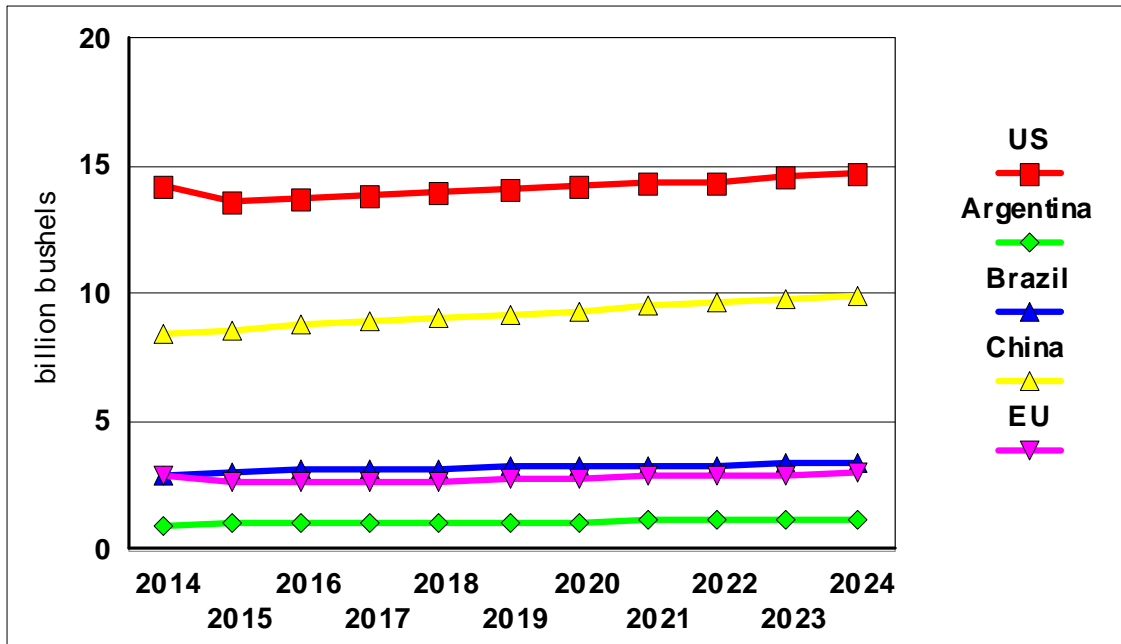


Figure 15. Projected Corn Production by Major Producer

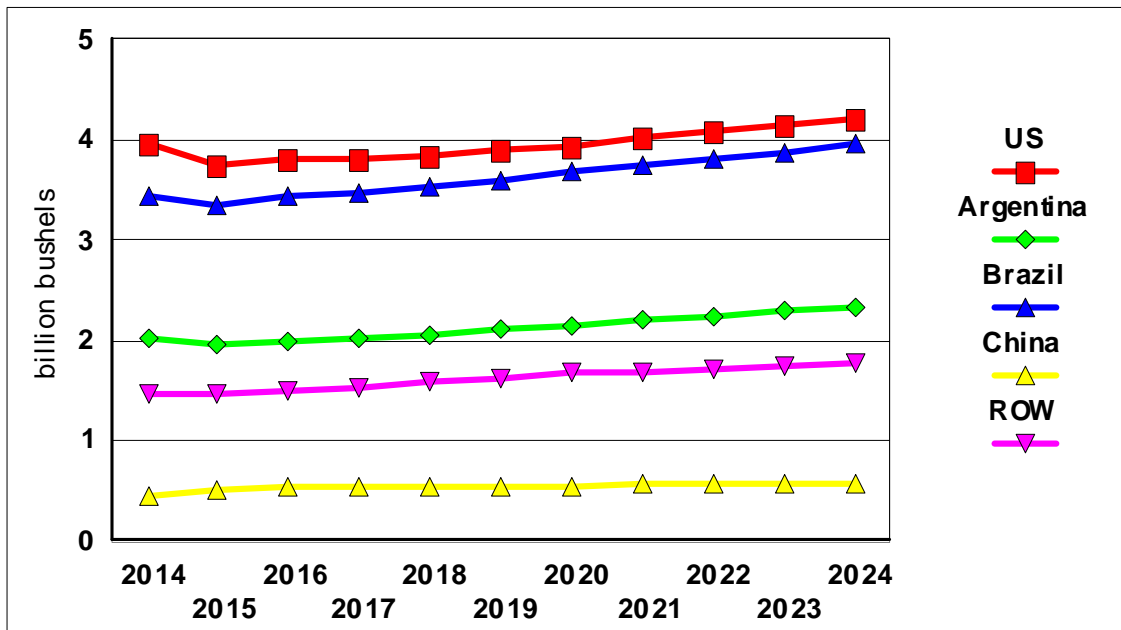


Figure 16. Projected Soybean Production by Major Producers

Corn and Soybean Production in the U.S.

Table 6 shows the yield and harvested acres for the states/regions in the United States. In 2014, Illinois had the highest average yield of 200 bushels per acre followed by Indiana, Nebraska and Iowa. Outside of the major corn producing states, the south region has the highest yield at 170 bushels per acre. Yields are expected to increase in all states/regions. Harvested acres in the U.S. are expected to decrease from 85.3 million acres to 82.9 million acres in 2024. Historically, U.S. corn producers planted

around 80 million acres of corn. They responded to high corn prices in 2011, 2012 and 2013 to increase corn acres between 84 million and 87 million acres but corn acres fell to 83 million acres in 2014. With the lower forecasted corn prices, harvested acres should return to a normal range.

Table 7 shows yields and harvested acres for U.S. soybeans. Soybean yields are expected to increase in all states/regions in the United States except for the south region. Yields for West are projected to be 3.2% higher in 2024 than in 2013-2014. The largest harvested acres are in the south region followed by the west and the northeast region. The U.S. planted 83.1 million acres of soybeans in 2014 and harvested acres are expected to increase to 88.5 million acres by 2024.

Figure 17 shows the production of corn by state/region for the United States. Illinois is expected to be the largest corn producing state in 2024 (2.4 billion bushels), followed by Iowa and the west region. Total U.S. corn production in 2014 was 14.2 billion bushels and is expected to increase by 6% to 14.7 billion bushels by 2024. The fastest growth is expected to be in Illinois (14%), followed by Iowa (12%), and the Indiana (10%).

In Figure 18 shows the production of soybeans by state/region. The south region is expected to be the largest soybean producing region in 2024 with 878 million bushels, followed by west region, Iowa and the northeast region. The fastest increase in soybean production is projected to be in Nebraska (44%), followed by Minnesota and the west region.

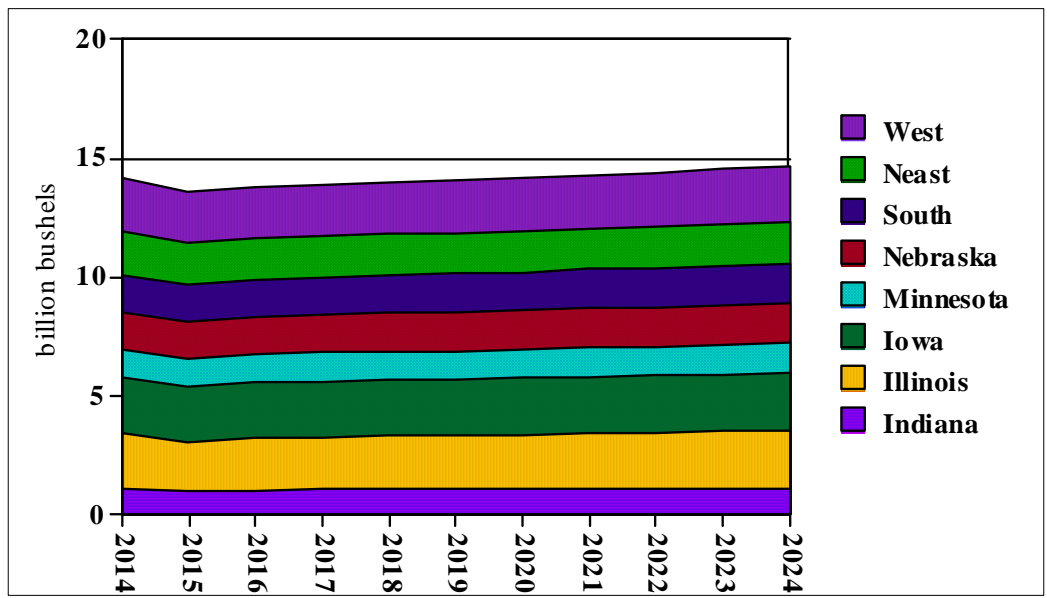


Figure 17. Projected US Corn Production by State/Region

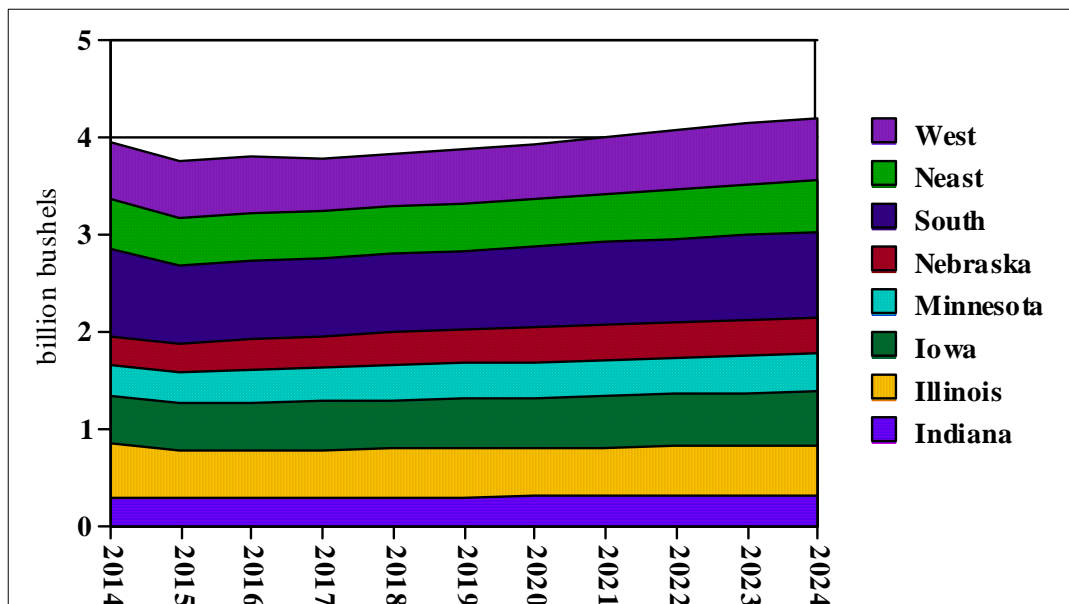


Figure 18. Projected US Soybean Production by State/Region

Table 6. U.S. Corn Yields and Harvested Acres

Yields	2013-2014	2014	2024	change
	-----bushels per acre-----			%
Indiana	183	188	198	7.7
Illinois	189	200	199	5.1
Iowa	171	178	187	8.8
Minnesota	158	156	172	8.3
Nebraska	174	179	184	5.3
South	163	170	177	8.0
Northeast	161	164	168	4.3
West	138	145	150	8.3
<u>Harvested acres</u>				
	-----thousand acres-----			
Indiana	5,800	5,770	5,878	1.3
Illinois	11,775	11,750	12,112	2.9
Iowa	13,175	13,300	12,859	-2.4
Minnesota	7,845	7,550	7,257	-7.5
Nebraska	9,250	8,950	9,209	-0.4
South	9,690	9,125	9,626	-0.7
Northeast	11,300	11,172	10,394	-8.0
West	16,469	15,518	15,547	-5.6

**Table 7. U.S. Soybean Yields and Harvested Acres**

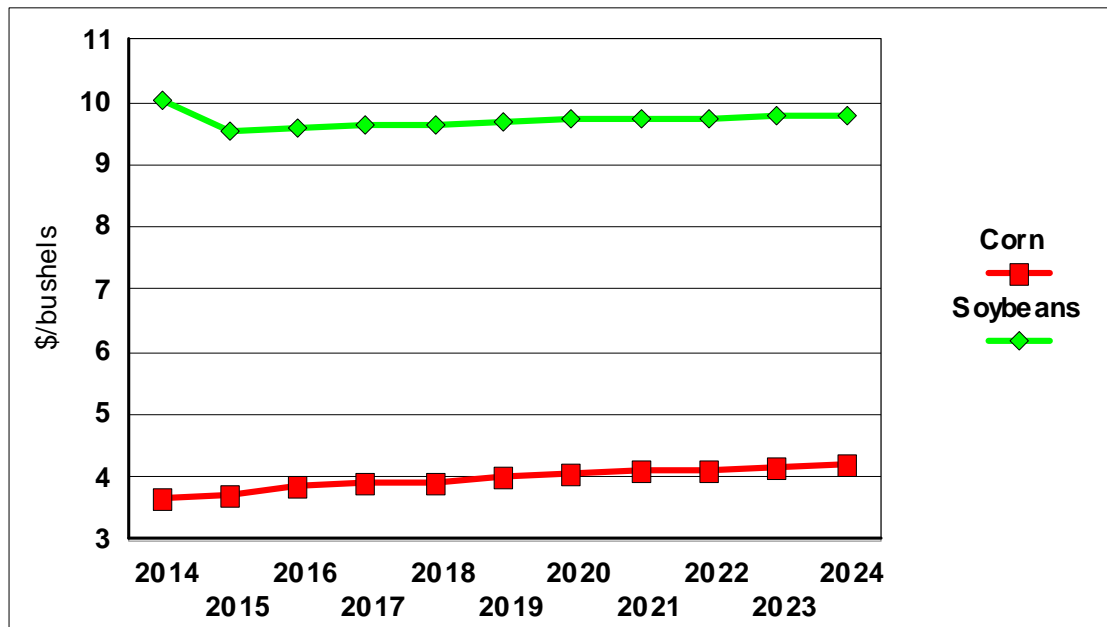
Yields	2013-2014	2014	2024	change
	-----bushels per acre-----			%
Indiana	54	56	55	2.6
Illinois	53	56	54	1.8
Iowa	49	52	54	10.4
Minnesota	42	42	47	11.0
Nebraska	54	54	59	9.8
South	44	47	44	-1.5
Northeast	47	48	47	0.5
West	37	38	38	3.2

**Harvested acres**

	-----million acres-----			
Indiana	5,340	5,490	6,171	15.6
Illinois	9,630	9,780	9,388	-2.5
Iowa	9,535	9,820	10,346	8.5
Minnesota	6,945	7,270	8,268	19.1
Nebraska	5,060	5,350	6,286	24.2
South	18,830	19,433	20,144	7.0
Northeast	9,999	10,493	11,369	13.7
West	14,298	15,423	16,515	15.5

## Prices of Corn and Soybeans in the U.S.

Figure 19 shows the projected corn and soybean prices for 2014 through 2024. Corn price is expected to increase to \$3.72 per bushel in 2015 from \$3.65 in 2014 and then increase to \$4.20 by 2024. Soybean price is expected to be about \$9.55 per bushel in 2015 and slowly rise to \$9.76 by 2024.



**Figure 19. Projected U.S. Corn and Soybean Prices\***

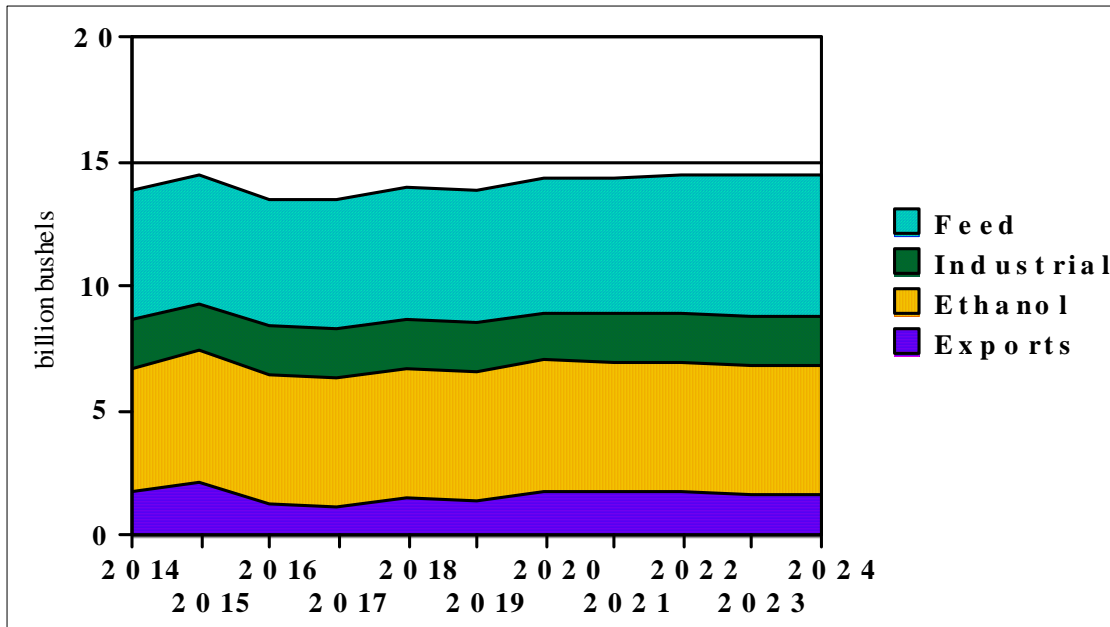
## U.S. Export and Utilization of Corn and Soybeans

Figure 20 shows the projected utilization for U.S. corn. Exports are expected to decrease from 1.8 billion bushels in 2014 to 1.6 billion bushels in 2024. The feed use of corn is projected to increase by 11% from 5.3 billion bushels in 2014 to about 5.6 billion bushels in 2024. Ethanol use of corn is expected to increase by 2% from 5.0 billion bushels in 2014 to 5.2 billion bushels in 2024. Other industrial uses are projected to increase by 9% between 2014 and 2024. Total U.S. consumption of corn is expected to increase by 4% during the forecast period.

---

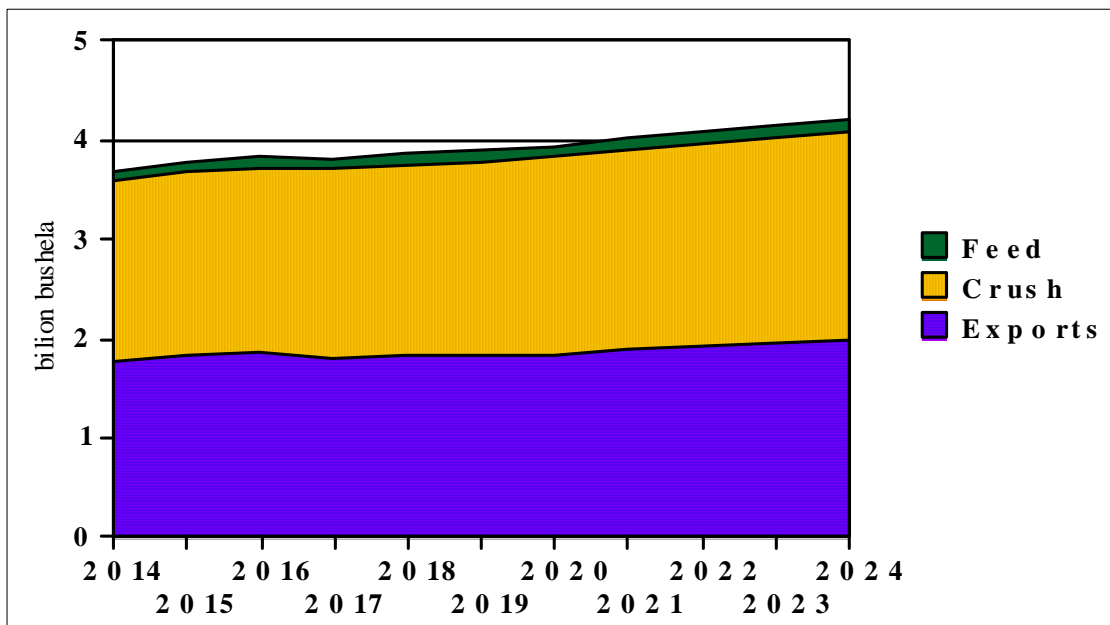
\* The 90% confidence intervals for corn and soybean prices are \$4.56 and \$2.88 and \$10.63 and \$8.47, respectively.





**Figure 20. Projected U.S. Corn Utilization**

U.S. exports of soybeans are expected to increase during the forecast period from 1.8 billion bushels in 2014 and 2.0 billion bushels in 2024 (Figure 21). U.S. domestic processing is projected to increase by 22% from 1.8 billion bushels in 2014 to about 2.1 billion bushels in 2024. Feed and other uses are expected to increase by about 23%. Total domestic consumption is expected to increase by about 25% during the forecast period.



**Figure 21. Projected U.S. Soybean Utilization**

## CONCLUSIONS

Recently, commodity markets experienced price increases which were caused, in the most part, by forces outside of agriculture. In late 2005 and early 2006 the price of crude oil doubled which drove up the price of energy. Increased energy prices increased the demand for and price of ethanol. The high price of corn caused by increases in ethanol production impacted all other commodities. During 2008, commodity prices reached historical levels. Prices again increased for most commodities in late 2010 and early 2011. The United States experienced a near record drought in 2012. The dry weather conditions reduced the corn crop by 19% and soybeans by 10%. The decreases in production increased commodity prices substantially. In 2013 the United States had a record corn crop and a near record soybean crop which depressed prices to levels which had not been seen in several years. In 2014 the United States raised another record production of corn and soybeans. That record production decreased commodity prices for corn and soybeans to \$3.65 and \$10.03, respectively.

Until 2012, the United States was the largest exporter of corn, however, because of the drought the United States, Argentina and Brazil exported a similar amount of corn. In 2013 the United States exported 1.9 billion bushels of corn which was greater than the past six years. In 2014 the United States exported 1.8 billion bushels of corn. Feed use for corn has increased during the past two years due to lower corn prices.

The ethanol industry in the United States will continue to grow but at a slower rate than in the past. The processing capacity of corn-based ethanol will not continue to increase because the industry has reached the blend wall. The Energy Independence and Security Act of 2007 requires 36 billion gallons of ethanol to be blended with the U.S. gasoline supply with about 11 billion gallons from corn-based ethanol and 25 billion gallons coming from bio-mass based ethanol by 2025. The corn based ethanol industry currently produces about 14 billion gallons. Biomass ethanol production has not moved beyond the testing and research stage due to high production costs. The U.S. ethanol industry is expected to continue to grow but at a slower rate than in the past. In 2014, 5.1 billion bushels of corn was used for ethanol production and by 2024 it is projected that 5.2 billion bushels of corn will be used for the production of ethanol.

China's demand for soybeans continues to increase into the future as increases in consumer income continue to change dietary patterns in the country. In 2014, China imported 2.7 billion bushels of soybeans. By 2024, it is projected to import about 3.6 billion bushels of soybeans. Most of the additional soybeans demand in China will come from the South American nations since the U.S. does not have additional land to increase soybean production.

The price of corn is expected to increase from the current price of \$3.65 to \$3.72 in 2015 before increasing to \$4.20 in 2024. Soybean price is expected to fall to \$9.55 in 2015 before increasing to \$9.79 in 2024.

## REFERENCES

- Benirschka, Martin, and Won W. Koo. *World Wheat Policy Simulation Model: Description and Computer Program Documentation*. Department of Agricultural Economics, North Dakota State University, Fargo, December 1995.
- Food and Agricultural Policy Research Institute. "Implications of Increased Ethanol Production for U.S. Agriculture." FAPRI-UMC Report #10-05. August 22, 2005.
- International Monetary Fund. *International Financial Statistics*. Washington, DC, January 2015.
- Iowa Beef Center. "Ethanol Coproducts for Cattle," Iowa State University Extension, IBC-18, February 2002.
- Lardy, Greg. "Feeding Coproducts of the Ethanol Industry to Beef Cattle," North Dakota State University Extension Service. AS-1242, April 2003.
- Nerlove, M. *Lags in Economic Behavior*, *Econometrica*, vol 40 pp. 221-251. 1972
- Oleson, Fred. Ag Canada. Personal conversation, 2005.
- Renewable Fuels Association. [www.ethanolrfa.org](http://www.ethanolrfa.org)
- United Nations. *FAO Production Yearbook*, various years, Rome, Italy.
- U.S. Department of Agriculture, NASS. Cattle on Feed. Washington, DC, various issues.
- U.S. Department of Agriculture, Economic Research Service. PS&D View (Website).
- U.S. Department of Agriculture, Economic Research Service. Feed Grain Situation and Outlook Report. Washington, DC, various issues.
- U.S. Department of Agriculture, Economic Research Service. Feed Yearbook/FDS-1998. Rethinking the Soybean-to-Corn Price Ratio: Is it Still a Good Indicator for Planting Decisions? Washington, DC. April 1998.
- U. S. Department of Energy. Energy Information Administration. Annual Energy Outlook 2015 With Projections to 2035. (Website).
- U.S. Department of Agriculture, Economic Research Service. Website. [www.ers.gov/data/macroecomms](http://www.ers.gov/data/macroecomms).