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*CWAE NEWSLETTER

WAITE MEMORIAL BOOK COLLECTION
DEPARTMENT OF AGRICULTURAL AND APPLIED ECONOMICS
232 CLASSROOM OFFICE BLDG.
1994 BUFORD AVENUE, UNIVERSITY OF MINNESOTA
ST. PAUL, MINNESOTA 55108

Editor: Deb Brown
Layout: Tana Taylor

June, 1985

CWAE Correspondents

Joyce Allen, ERS
Pamela Cox, World Bank
Sakiko Fukuda-Parr, United Nations
Christine Gladin, University of Florida
Marsha Goetting, Montana State
Linda Hudgins, Notre Dame
Jean Lufburrow, Farm Credit Bank
Rekha Mehra, Devres

Karen Morgan, University of Missouri
Bonnie Saliba, University of Arizona
Carol Schwartz, Adelphi University
Betty Turner, University of Idaho
Laurian Unnevehr, International Rice
Research Institute
Karin L. Sonneman, Minnesota Public
Utilities Commission

WHAT IS CWAE?

The Committee of Women Agricultural Economists has been a standing committee of the American Agricultural Economics Association since 1982. The purpose of this committee is to enhance communication among women in the profession; to establish a supportive network for professional growth. Further, it intends to formalize and heighten the status of women in the profession, to facilitate job information and placement, and to encourage and facilitate participation in AAEA activities.

This committee has published a roster of women agricultural economists which is regularly updated and expanded. We publish a newsletter four times a year, and we submit proposals for sessions at the AAEA meetings. We have had a symposium or an invited paper session accepted every year since 1981. We also hold a business meeting, a reception, and a luncheon at the summer AAEA meetings and an open reception at the winter meetings with the AEA.

Our funding has come from the Agricultural Development Council and the Farm Foundation. The AAEA board has recently voted to fund our newsletter costs.

We have a set of working rules which say any agricultural economist may participate in the activities of this committee. The steering committee consists of six persons elected on a rotating basis by the members plus a representative from the AAEA board, the newsletter editor, and the finance subcommittee chair. As a committee of AAEA, the president officially appoints the steering committee that the members elect. There are eleven subcommittees whose members are appointed by the steering committee chair each year.

Jean Kinsey

WELCOME

Welcome to new readers! The names of many of you were obtained thru a recruitment drive run by the CWAE Graduate Subcommittee, chaired by E. Jane Luzar. This subcommittee obtained names of female faculty and students from the department heads of nearly 80 universities. Now that you know how we heard of you, we hope that you will join us. CWAE and AAEA membership forms are attached to the back of this newsletter.

WANT A JOB?

The CWAE newsletter will now print EMPLOYMENT WANTED as well as EMPLOYMENT AVAILABLE ads. There will be no charge, but the ads must be short. Please send your ad to:

Dr. Deborah J. Brown
Krannert #572
Department of Ag. Econ.
Purdue University
West Lafayette, IN 47907

The next ads should arrive before August 15th to be certain of inclusion in the September newsletter. We suggest that those planning to graduate in December try to make this issue.

THANK YOU, FARM FOUNDATION!

The Farm Foundation has given CWAE generous and continuing support. Only the latest example of this support was a grant of \$1500 in March 1985 to support our activities, including this newsletter. Of particular help was Dr. Walter J. Armbruster, Associate Managing Director. Thank you!

FROM THE CWAE CHAIR

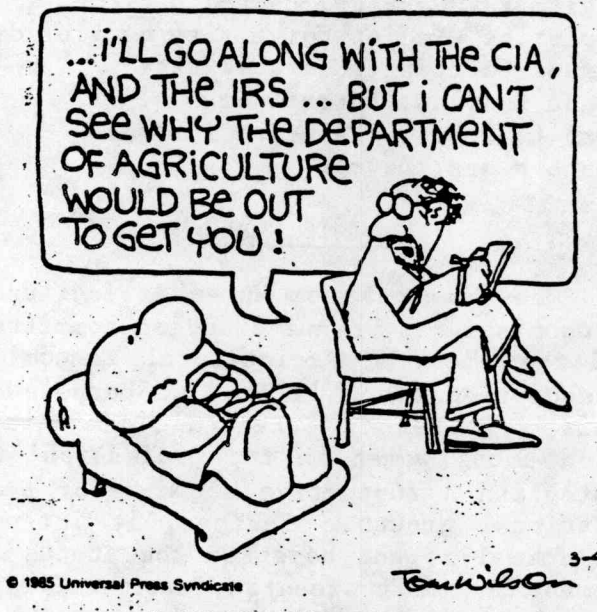
My year in office as the President of CWAE is coming to a close. It has been very satisfying to work with such dedicated and innovative individuals as comprise CWAE. I also feel that I and CWAE have had good support from AAEA President Chet Baker and the AAEA Board. As you can tell from the listing of our accomplishments elsewhere in this newsletter, we have much with which to be pleased: 3 invited paper sessions and 1 organized symposium, as well as an open house, discussion of employment searches, and a Sunday pre-meeting session entitled, "Preparing for Job Interviews".

What I am equally pleased about, but which gets less attention, is the number

of CWAE members who now serve on the various subcommittees of AAEA. If you are interested in serving on an AAEA subcommittee, write President-elect William Tomek and so inform him. He will be appointing next year's committees soon after the Ames, Iowa meeting.

I look forward to seeing you at our CWAE luncheon in Ames.

Sandra S. Batie



CWAE AT IOWA MEETINGS

by Mary Ahearn

CWAE is sponsoring two career development seminars, three invited paper sessions, and one organized symposium at the Iowa meetings.

Monday Afternoon, August 5

12:20-1:30 p.m.: CWAE Luncheon
Speaker: Sylvia Lane, University of California, "Basic Human Needs"

Career Development Seminars

Sponsored by the AAEA
Committee on Women in Agricultural
Economics (CWAE)

"Preparing for Job Interviews"

August 4, 4:00-5:00 p.m.

This informal session is designed to help prepare first-time job applicants for the interview process at the AAEA Meetings. Representatives from academia, government, and industry will discuss the interview process and what they try to learn from an applicant during an interview session. Tips for a successful interview from an employer's and an applicant's point of view will be presented.

"Strategies for an
Effective Employment Search
with the Federal Government"

August 6, 3:30-5:00 p.m.

The purpose of this informal discussion is to provide information to agricultural economists, especially first-time job seekers, on sources of information on Federal job opportunities, completing an SF-171, and the interviewing process.

Invited Paper Sessions

Measuring the Well-Being of
Farm Households:
Farm, Off-Farm, and In-Kind
Sources of Income

"The Distribution of Income and Wealth for U.S. Farm Operator Households" by Mary Ahearn, Jim Johnson, and Roger Strickland, Economic Research Service, USDA.

"The Availability and Use of Fringe Benefits to Farm Operator Families from Off-Farm Employment" by Helen Jensen and

Priscilla Salant, University of Maryland, and Economic Research Service.

"Income Distribution Implications of Rural Household Production" by W. Keith Bryant and Cathleen Zick, Cornell University, and University of Utah.

Moderator: John Lee, Economic Research Service

Discussant: Jean Kinsey, University of Minnesota

Human Health Risk in Food
and the Environment:
Economics of Selected Options
for Control

"Microbiological Pathogens in Meat and Poultry and the Potential for Irradiation as a Control Technique" by Tanya Roberts, Economic Research Service.

"Antibiotics in Animal Feed: Risks vs. Costs" by Clark Burbee and Masao Matsumoto, Economic Research Service.

"A Critique of Risk/Benefit Assessment for Making Regulatory Decisions: the Case of Pesticides" by Eileen van Ravenswaay and Pat Skelding, Michigan State University.

Moderator: James Zellner, Chief, Food and Agricultural Policy Branch, Economic Research Service

Discussant: Fay Dworkin, Chief, FDA

Agriculture in the
Soviet Union and China:
Implications for Trade

"Growing Demand and Unstable Output: The Prospects for Soviet Grain Imports" by Elizabeth Clayton, University of Missouri.

"Agricultural Reform and the Soviet Feed/Livestock Economy: World Trade Issues" by Edward Cook, ERS.

"Agricultural Reform in China: Implications for Trade" by Terry Sicular, Stanford University.

Moderator: Wally Falcon, Food Research Institute, Stanford University

Discussant: Tom Wiens, World Bank

Symposium

"New Technologies
in Preserving, Processing,
and Packaging Food"

Organizers: Rosanna Mentzer Morrison, ERS/USDA and L. Leon Geyer, Virginia Polytechnical Institute and State University

Moderator: John M. Connor, Purdue University

Presenters: William Marion, Iowa State University, "Emerging Food Processing Technologies as Viewed by a Food Scientist"

Rosanna Mentzer Morrison, ERS, "Irradiation's Potential Role in Preserving Fresh Produce and Meats"

Thomas R. Pierson, Michigan State University, "Improved Packaging: Key to More Effective Marketing"

L. Leon Geyer, Virginia Polytechnical Institute and State University, "Property Rights, Legal Barriers, and Restrictions to Emerging Food Technology"

Wednesday Morning, August 7

8:00 a.m.: CWAE Business Meeting (and no-host breakfast)

RECENT PUBLICATIONS

"Farmwomen's Contributions to Agriculture and the Rural Economy," edited by Leslie Whitenor (USDA, EDD) with contributions by Carolyn Sachs (Pennsylvania State University), Peggy J. Ross (USDA, EDD), Judith Kalbacher (USDA, EDD), and Priscilla Salant (USDA, EDD) in Rural Development Perspectives, 1(2), (February 1985), USDA, ERS.

INVITED PAPERS

The deadline for Selected Papers for the Meetings of the Southern Agricultural Economics Association, to be held in early February 1986 in Orlando, Florida is September 1.

Send papers (no longer than 20 pages) to:

Dr. Dan Tilley
Department of Ag. Econ.
308 Ag. Hall
Oklahoma State University
Stillwater, OK 74078

AAEA MEMBERSHIP

Membership in the AAEA is open to individuals having a professional interest in agricultural economics. Dues, payable at the beginning of each calendar year, are as follows: regular members, \$35, senior members, \$17.50, and junior members, \$17.50. Senior membership is open to persons, upon written request, who are sixty-five years of age or older and have retired from active professional work. Junior membership is for students and is limited to five years; students should use application forms available from and signed by the head of the department in which they are studying.

Membership dues should be sent to: Raymond R. Beneke, Secretary-Treasurer, AAEA, Dept. of Economics, Iowa State University, Ames, Iowa 50011.

EXCERPTS FROM THE 1984 ANNUAL REPORT
OF THE COMMITTEE ON THE STATUS OF WOMEN
IN THE ECONOMICS PROFESSION

In 1983-84, the group of economics departments that grant most of the Ph.D's (the so-called Chair's Group) reported that 16 percent of their doctorates went to women. While this is an advance from the levels of the 1970's, it is below the proportion of women among newly trained lawyers (32 percent in 1980-81), physicians (25 percent), and chemical engineers (19 percent).

Promotions for women within departments are less frequent than for men, given their representation in junior

faculty positions. In 1983-84, the situation with respect to the senior ranked positions is shown in Table 1.

What is perhaps just as damaging is the fact that the ability of women to move from one school to a senior position in another school appears to be virtually nil. Of the 34 economists hired for senior positions by the departments of the Chair's Group, only 1 was a woman. In all departments throughout the country, only 2 women made such a move.

Table 1

	Number of Departments	Number of Women Above Rank of Assistant Prof.	At Least This Many Departments With No Women Above Assistant Professor
Chair's Group	41	22	19
Other Ph.D. Granting Depts.	34	21	13
Departments Granting MA Only	46	27	19
Departments Granting BA Only	189	49	140

Source: Winter 1984 American Economics Association Committee on the Status of Women in the Economics Profession Newsletter, edited by Aleta Aslani Styers.

WOMAN ECONOMIST OF THE YEAR

Barbara R. Bergmann, professor of economics at the University of Maryland, has been chosen Washington Woman Economist of the Year.

The award was presented by the Washington Women Economists, a professional association founded in 1979 to promote the status of women economists.

Bergmann has served as a consultant to the President's Council of Economic

Advisors, the Rand Corp., the Ford Foundation, and the German Marshall Fund. She has published more than 40 articles and testified before numerous congressional committees.

Bergmann is chairman of the Committee on the Status of Women in the Economics Profession, which is a subcommittee of the American Economics Association.

WOMEN ECONOMISTS PRESENT PAPERS
AT SAEA MEETINGS

by Joyce Allen

Women were either the sole author or co-author of at least 11 (13 percent) of the selected papers presented at the 1985 Meetings of the Southern Agricultural Economics Association (held in Biloxi, Mississippi, February 3-6). The authors and titles of these papers were:

Margaret Flood, Francis McCamley, and Kenneth Schneeberger, University of Missouri-Columbia, "The Relative Effectiveness of TSD, DSD, and Stochastic Dominance with Respect to a Function as Methods for Analyzing Alternative Crop Varieties".

Deborah B. Dallas and Fred C. While, University of Georgia, "Analysis of Changing Market Share of Major Farm Real Estate Leaders".

Marilyn G. Kletle and Leo V. Blakley, Oklahoma State University, "Managing Demand Variability for Grade A Milk at the First-Handler Level".

Joyce Allen and Kenneth Gadson, USDA, "An Empirical Analysis of Food Stamp Program Effects in the Southern Subregions".

Mary Ahearn and Michelle Fryar, USDA, "A Regional Analysis of Physical Distribution in Nonmetro Areas During the Seventies".

Nicole S. Ballenger, USDA, "The Impacts of Mexican Pricing Policies and Implications for U.S.-Mexican Trade".

Clair J. Nixon and Larry Van Tassell, Texas A&M University, "The Impact of Changing Tax Laws on Management Replacement Options".

Harriet Stranahan, J.S. Shonkwiler, and M.R. Langham, University of Florida, "Returns to Post-Harvest Research: An Application to the Florida Citrus Processing Sector".

H. Mary Cox and Gregory M. Sullivan, Auburn University, "Optimizing Net Returns for Two Meat Processing Plants in Alabama".

Patricia E. McLean, Southern University, "The Impact of Changes in Transportation Rates, Grain Production, and Export Demand on Net Farm Incomes".

Suchada V. Langley, University of Maryland, "A Rational Expectations Model of the Soybean Market".

TRAVEL

Several CWAE members were awarded AAEA travel grants to go to the International Agricultural Economics Meetings in Malaga, Spain August 26-September 4. They include Susan Offutt at Illinois, Bonnie Saliba at Arizona, Cathy Jabara at ERS, Mary Ahearn at ERS and Jill Findeis at Penn State. Other women receiving the grants were Adela Delatorre at Colorado College, Susan Capalbo at Resources for the Future.

FEMALE FARMERS

Although the number of U.S. farms is decreasing the number of female farmers is rising. In 1978, about 128,000 (or 5.2 percent) of all U.S. farmers were women. By 1982, females represented 5.4 percent of all U.S. farmers and there were 9,000 more farms run by women. Female farmers tend to run smaller farms and earn less than their male counterparts. On the average, they are also older than male farmers. Both men and women most often operate livestock or cash grain farms. Women not engaged in livestock or cash grain farming most often run tobacco, other field crop, fruit and nut, or animal specialty farms (mostly horse breeding).

Source: A Profile of Female Farmers in America, RDRR-45, by Judith Z. Kalbacher of the Economic Research Service, U.S. Department of Agriculture. The report is for sale by the U.S. Government Printing Office, Washington, DC 20402.

WOULD YOU LIKE TO BE A CWAE CORRESPONDENT?

Your job would be to send the newsletter information on publications, promotions, meetings, job opportunities, awards, and interesting publications.

If you are interested, write:

Dr. Deborah J. Brown
Krannert #572
Department of Ag. Econ.
Purdue University
West Lafayette, IN 47907

DESCRIPTION OF PROPOSED AAEA MAGAZINE

by Mary Ahearn

CHOICES, focusing on food, farm, and resource issues will be published six times a year beginning August 1985, conditional on available financing.

A primary aim of the magazine is to reach people who are not agricultural economists. Thus, the target audience includes (1) implementers of policy such as state and county ASCS officials, (2) those affected by policies such as farm producers and people in companies marketing inputs to producers, (3) people who work closely with those affected by policies such as rural lawyers and bankers, and (4) other groups who are involved in the agricultural sector such as agronomists and university deans.

Publication of the first issue on August 1 is also contingent on availability of good articles and material. The goal is to obtain at least four articles per issue, of four to five pages each. Longer manuscripts would either be condensed or divided and printed in successive issues. Schertz says that he is relatively optimistic on this matter at this time. But more articles are needed. All topics that have a policy orientation are appropriate for the magazine. Examples of possible topics include: The Economics of Farm Debt Relief; New Dairy Legislation; Who Receives Food Stamps?; Who Benefits From Market News?; The Connection Between Federal Deficits; Value of the U.S. Dollar and U.S. Farm Exports; and The Effects of Commodity Programs on Soil and Water Conservation. See your AAEA November 1984 and future newsletters for further information. In addition, you are welcome to contact with your ideas for the magazine,

Lyle Schertz, Editor
Choices
12708 Oak Farms Road
Herndon, VA 22071
Telephone: (202)447-8059

ANNUAL MEETINGS

by Tanya Roberts

AAEA

American Agricultural Economics Association at Iowa State University: August 4-7. Advance registration packets are still available from Ron Deiter at (515)294-5436 or the AAEA Business Office at (515)294-8700.

COMMUNITY DEVELOPMENT SOCIETY

The Community Development Society will hold its 1985 meeting in Logan, Utah: July 29-August 1. The theme of this year's meeting is "Community Development: Creating Our Futures". For additional information, write or call:

Dr. Robert C. Anderson
Secretary-Treasurer
Community Development Programs
27 Kellogg Center
Michigan State University
East Lansing, MI 48824
Telephone: (517)355-0100.

WESTERN ECONOMIC ASSOCIATION

June 25-July 4, Anaheim, California.
For details call (714)898-3222.

JOINT STATISTICAL MEETING

August 5-8, Las Vegas, Nevada.
Business and Economics Stat. Section,
American Statistical Association.
Contact:

G.S. Maddala
Department of Economics
College of Business Adm.
University of Florida
Gainesville, FL 32611.

RURAL SOCIOLOGY SOCIETY

August 21-25, VPI, Blacksburg,
Virginia. February and March deadlines.
Contact:

Al Luloff
316 James Hall, RECD
University of New Hampshire
Durham, NH 03824
Telephone: (603)862-1700.

OPERATIONS RESEARCH ORSA/TIMS

November 4-6, 1985, Atlanta, Georgia.
Contact:

John J. Jarvis
School of Industrial & Systems
Engineering
Georgia Inst. of Technology
Atlanta, GA 30332

AMERICAN ECONOMIC ASSOCIATION

December 28-30, 1985, New York City.
February deadline, abstracts of papers
and session. Contact:

Alice Rivlin
The Brookings Institution
1775 Massachusetts Ave., N.W.
Washington, DC 20036

SOUTHERN AGRICULTURAL ECONOMICS
ASSOCIATION

February 1986, Orlando, Florida.
September 1, 1985 deadline for papers
for selected papers sessions and
symposia. Also, the sessions may
include poster papers and microcomputer
demonstrations if there is sufficient
interest. Contact:

Dan Tilley
Dept. of Agri. Economics
Room 308, Ag. Hall
Oklahoma State University
Stillwater, OK 74078
Telephone: (405)624-6154

PUBLIC CHOICE SOCIETY

February 1985. December deadline.
Contact:

Dennis C. Mueller
Department of Economics
University of Maryland
College Park, MD 20742

EASTERN ECONOMIC ASSOCIATION

March 1986. December 15 deadline for papers. Contact:

Eastern Economic Association
Department of Economics, U-63
University of Connecticut
Storrs, CT 06268

AMERICAN REAL ESTATE
AND URBAN ECONOMICS ASSOCIATION

March and May meetings. Contact:

Joseph D. Albert
Dept. of Finance & Real Estate
North Texas State University
Denton, TX 76203
Telephone: (817)565-3073

FOURTH WORLD CONFERENCE
ON TRANSPORT RESEARCH

May 11-15, 1986, Vancouver, British Columbia, Canada. Contact:

Trevor D. Heaver
Centre for Transportation
Studies
University of British Columbia
Vancouver, B.C., Canada
V6T 1W5

CWAE SUBCOMMITTEES

Who Works for CWAE?

Steering

Dr. Sandra Batie, Chair
Department of Agricultural Economics
VPI and State University
Blacksburg, VA 24061
Telephone: (703)961-5381

Members

Jean Kinsey
Linda K. Lee
Tanya Roberts
Edna Loehman
Mary Ahern
Margo Ogus
Deborah Brown
Lester Manderscheid

Arrangements - Arranges meetings, luncheons, and social gatherings for annual meetings.

Dr. Daniel Otto, Chair
Department of Economics
568-D Heady Hall
Iowa State University
Ames, IA 50010
Telephone: (515)294-7518

Employment - Identifies and carries out activities related to improving employment opportunities for women agricultural economists.

Dr. Thyrele Robertson, Chair
USDA/SCS
P.O. Box 2890
Washington, DC 20013
Telephone: (202)447-7533

Finance - Responsible for fund raising and budget planning. Chairman is the treasurer.

Dr. Margo Ogus, Chair
QED Research, Inc.
125 California Avenue, Suite 200
Palo Alto, CA 94306
Telephone: (415)321-9827

Graduate Students - Identifies particular needs of graduate student members.

Jane Luzar, Chair
Department of Agricultural Economics
314 Hutcheson Hall
VPI and State University
Blacksburg, VA 24061

Liason - Members of this committee serve as liasons to other AAEEA committees as necessary.

Jean Kinsey, Chair
Department of Ag. and Applied Economics
St. Paul, MN 55108
Telephone: (612)376-3800

Nominations and Elections - Compiles the list of nominees for the steering committee and handles election procedures.

Jean Kinsey, Chair
Department of Ag. and Applied Economics
St. Paul, MN 55108
Telephone: (612)376-3800

Planning - Defines the mission and long range goals of CWAE.

Dr. Edna Loehman, Chair
Department of Agricultural Economics
Krannert Building
Purdue University
West Lafayette, IN 47907
Telephone: (317)494-4303

Professional Activities - Plans, encourages, and coordinates professional activities at annual meetings.

Dr. Mary Ahearn, Chair
USDA, ERS/EDD
500 12th Street, S.W.
Room 4492, GHI Building
Washington, DC 20250
Telephone: (202)447-4190

Research - Provides statistical information as needed concerning the status of women in the profession.

Dr. Susan Offut, Chair
Department of Agricultural Economics
305 Mumford Hall
1301 W. Gregory Drive
University of Illinois
Urbana, IL 61801

If you would like to serve on any of these committees, please mail the CWAE form at the end of the newsletter to Ardelle Lundeen or contact the chairperson.

CAREERS IN
THE ECONOMIC RESEARCH SERVICE

by Joyce Allen

The Economic Research Service (ERS) needs economists to monitor activity in the food and agricultural system, prepare short and long term forecasts, analyze policy and program issues and carry out economic research. Work in ERS is carried out in four divisions -- National Economics, International Economics, Natural Resource Economics, and Economic Development. Representatives from each of the divisions will be recruiting at the annual meeting of the American Agricultural Economics Association (AAEA) in Ames, Iowa, August 4-7. Economists interested in a career with ERS should contact the recruiters at the AAEEA Employment Center. Those not attending the meeting can attain information on careers in ERS by contacting one of the persons listed below:

Recruitment Coordinator
Economics Management Staff
Room 1425, South Building
14th St. & Independence Ave., S.W.
Washington, DC 20250
Telephone: (202)447-4915

Sandra Burgess
Federal Women's Program Manager
Economics Management Staff
Room 4321, South Building
14th St. & Independence Ave., S.W.
Washington, DC 20250
Telephone: (202)447-8257

Joyce Allen
Federal Women's Program Manager
Economics Management Staff
Room 112, GHI Building
500 12th Street, S.W.
Washington, DC 20250
Telephone: (202)475-5119

RESEARCH JOB OPPORTUNITIES
IN THE FARM CREDIT SYSTEM

by Jean Lufburrow

The Farm Credit System is a nationwide cooperative extending credit to farmers and farm cooperatives through Production Credit Associations, Federal Land Bank Associations, and the Bank for Cooperatives. Many of the twelve Farm Credit districts have a research department located at the main banks. Farmbank Services in Denver provides research services to all districts. FCA in Washington, DC has an economic analysis division. The type of work varies greatly from economic and policy analysis to association specific risk assessment. A masters degree and an ag background are usually required for research positions. Opportunities also exist in credit, reviews, accounting, and MIS. Interested applicants should contact either the personnel department or the department in which they are interested. For jobs in research, the latter is more apt to yield results, since a promising applicant will be kept in mind when a position becomes available.

Farm Credit Banks of Springfield
P.O. Box 141
Springfield, MA 01102

Farm Credit Banks of Baltimore
P.O. Box 1555

Baltimore, MD 21203

Farm Credit Banks of Columbia
Federal Land Bank
P.O. Box 1499
Federal Intermediate Credit Bank
P.O. Box 1060
Bank for Cooperatives
P.O. Box 1493
Columbia, SC 29202

Farm Credit Banks of Louisville
Federal Land Bank &
Federal Intermediate Credit Bank
P.O. Box 32390
Bank for Cooperatives
P.O. Box 32650
Louisville, KY 40232

Farm Credit Banks of Jackson
Federal Land Bank
P.O. Box 16669
Federal Intermediate Credit Bank
P.O. Box 16627
Bank for Cooperatives
P.O. Box 16099
Jackson, MS 39236

Farm Credit Banks of St. Louis
P.O. Box 504
St. Louis, MO 63166

Farm Credit Services
375 Jackson Street
St. Paul, MN 55101

Farm Credit Banks of Omaha
Farm Credit Building
206 South 19th Street
Omaha, NB 68102

Farm Credit Banks of Wichita
Federal Land Bank
900 Farm Credit Banks Building
Federal Intermediate Credit Bank
500 Farm Credit Banks Building
Bank for Cooperatives
300 Farm Credit Banks Building
151 N. Main
Wichita, KS 67202

Farm Credit Banks of Texas
Federal Land Bank
P.O. Box 15919
Federal Intermediate Credit Bank
P.O. Box 15917
Bank for Cooperatives
P.O. Box 15918
Austin, TX 78761

Farm Credit Banks of Sacramento
Federal Land Bank
P.O. Box 13106-C
**Federal Intermediate Credit Bank &
Bank for Cooperatives**
P.O. Box 13010-A
Sacramento, CA 95813

Farm Credit Banks of Spokane
Federal Land Bank
P.O. Box TAF-C4
**Federal Intermediate Credit Bank &
Bank for Cooperatives**
P.O. Box TAF-C3
W. 601 First Avenue
Spokane, WA 99220

Central Bank for Cooperatives
P.O. Box 5110
Denver, CO 80217

Farmbank Services
P.O. Box 5130
Denver, CO 80217

Farm Credit Administration
1501 Farm Credit Drive
McLean, VA 22102-5090

EMPLOYMENT

Oklahoma State University has a tenure-track position for an Assistant or Associate Professor in Agricultural Economics (25% teaching & 75% research) in Quantitative Economics. For a copy of the position announcement, contact: James E. Osborn, Head, Department of Agricultural Economics, Oklahoma State University, Stillwater, OK 74078. Phone (405)624-6161.

The National Economics Division of the Economic Research Service, U.S. Department of Agriculture conducts a program of research and analysis on U.S. commodity markets, farm credit, agricultural policy, performance and viability of the U.S. agricultural and food system, agricultural production capacity and responsiveness, marketing activities, consumer demand for food, and related trends. The division currently has 5 openings for agricultural economists at the GS-9 level (announcement number WA-AG-5-22) and 10 openings at the GS-12 level (announcement number WA-AG-5-23). Completion of all requirements for a master's degree in economics or agricultural economics satisfies the basic requirements at the GS-9 level and completion of all requirements for a doctorate in economics or agricultural economics satisfies the basic requirement at the GS-12 level. The annual salary is \$21,804 for a GS-9 and \$31,619 for a GS-12. Apply by June 17, 1985. For information on application procedure contact: USDA, Economics Management Staff, Examining Unit, Room 1442, South Building, 14th Street & Independence Avenue, S.W., Washington, DC 20250. Phone (202)475-5923.

Virginia Polytechnic Institute & State University wants (1) an Assistant or Associate Professor of Agricultural Economics (extension & teaching) in area of producer level marketing and pricing decisions and marketing/agribusiness management; and (2) an Assistant or Associate Professor of Agricultural Economics for teaching and research (12-month, tenure-track) in ag. production and marketing. For both positions, apply AT ONCE to: H.H. Stoevener, Head, Department of Agricultural Economics, Virginia Polytechnic Institute & State University, Blacksburg, VA 24061.

University of Georgia wants Assistant or Associate Professor in farm production (research & teaching). Contact: Dr. Stephen J. Brannen, Chair, Division of Agricultural Economics, University of Georgia, 301 Conner Hall, Athens, GA 30602.

Texas A&M wants Assistant, Associate, or Full Professor of Agricultural Economics (Resource Economics) for a 1/3 teaching - 2/3 research position. Apply to: Dr. Daniel I. Padberg, Head, Department of Agricultural Economics, Texas A&M University, College Station, TX 77843-2124.

FAO has a farm management post open in Rome, Italy. Requires extensive experience in micro studies of farm production. French or Spanish helpful. For further information, contact: Ms. Jean Hurt, IO/UN Systems Recruitment, Room 3536, Department of State, Washington, DC 20250. Phone (202)632-1524.

University of Arkansas wants Assistant, Associate, or Full Professor in Ag. Finance (80% research, 20% teaching). Apply at once to: Dr. Robert N. Shulstad, Head, University of Arkansas, Department of Agricultural Economics and Rural Sociology, Agriculture Building, Room 221, Fayetteville, AR 72701.

Winrock International wants a livestock economist for two years (plus) to work at the National Goat Research Center, Sobral, Ceara State, Brazil. Requires Portuguese (or fluent Spanish). For more information, contact: Dr. Ned S. Raun, Acting President, Winrock International, Route 3, Morrilton, AR 72110.

Texas Agricultural Extension Service wants an extension economist in marketing for the Roy B. Davis Distinguished Professor in Ag. Cooperation. Requires at least 10 years experience. Apply (citing position announcement No. 1832) to: William R. McConnell, Personnel Officer, Texas Ag. Extension Service, System Administration Building, Room 2248, College Station, TX 77843.

Kentucky State University, Frankfort wants (1) Project Developer in Agricultural Marketing, (2) Project Developer in Aquacultural Marketing (both positions require Ph.D.'s.); and

(3) Research Assistant (3 openings) in Rural Development Program Area (requires B.S. degree in Early Childhood Education, Health or Nursing Education, with at least 2 years experience in research). Apply to: Mr. Gene Johnson, Chairman, Search Committee, Community Research Service Program, Box 196, Kentucky State University, Frankfort, KY 40601.

Tennessee State University, Nashville, Department of Rural Development wants a Research Associate in Marketing with strong emphasis on theoretical model development and econometric estimation. Apply to: Dr. Gus M. Telwar or S.P. Singh at (615)320-3473.

University of Wisconsin, Madison, Cooperative Extension Service wants an Assistant Professor (70-100% extension & 0-30% research or instruction) to work with cooperative organization. Apply to: Ruthi Duval at (608)262-3981.

University of Massachusetts, Amherst wants an Assistant Professor of Farm Management and Production Economics. Apply to Bernard J. Morzuch, Chair of Search Committee, Department of Agricultural and Resource Economics, 236 Draper Hall, University of Massachusetts, Amherst, MA 01003.

CIMMYT wants a Systems Analyst/Programmer. Initial appointment will be for a 1 year period, starting mid-1985, with possible renewal for further 6-12 months. Apply to: R.L. Paliwal, Assoc. Director, Maize Program, CIMMYT, International Maize & Wheat Improvement Center, Londres 40, Apartado Postal 6-641, Cuauhtemoc, 06600 Mexico, D.F., Mexico.

University of Wyoming, College of Agriculture and Experiment Station, has an opening for a temporary faculty member for 12-15 months (marketing and price analysis) beginning as soon as possible to replace a faculty member on sabbatical leave. For additional information, phone AT ONCE: Dr. W. Gordon Kearn, Acting Head, (307)766-2386.

Michigan State University, Dept. of Ag. Economics, seeks an agricultural macro-economist to work in Senegal. Must know French. Contact: Dr. Larry J. Connor, Chairman, (517)355-4567.

University of Georgia, College of Agriculture seeks an Assistant or Associate Professor (teaching & research) in marketing and price analysis. Apply to: Dr. G.C.W. Ames, (404)542-2481.

Iowa State University, Department of Economics is seeking an Assistant, Associate, or Full Professor and Extension Economist in ag. policy/public affairs. Apply at once to: Professor Wallace E. Huffman, Chair, Ag. Econ. Staff Planning & Recruiting Committee, Department of Economics, Iowa State University, Ames, Iowa 50011.

Washington State University, College of Agriculture and Home Economics, has a vacancy for an Associate Dean and Director of Research. Apply at once to: Dr. J.C. Engibous, Chairman, Search Committee, Department of Agronomy & Soils, Washington State University, Pullman, WA 99164-6420. Phone (509)335-3475.

McGill University, Macdonald Campus, wants an Assistant Professor of Agricultural Economics in economic theory and international trade (teaching & research). Apply to: Dr. H.G. Coffin, Chairman, Dept. of Agricultural Economics, P.O. Box 224, Macdonald College, Ste. Anne de Bellevue, Quebec, H9X 1C0. Phone (514)457-2000 (x 365).

Mississippi State University, Mississippi Cooperative Extension Service (Professional Position Vacancy Announcement No. 953-34-82-01) wants a Marketing and Distribution Specialist - Food and Fiber Center. Apply to: Mr. William L. Henry, Associate Personnel Officer, P.O. Box 5446, Mississippi State, MS 39762. Phone (601)325-3462.

The University of Nebraska-Lincoln, Institute of Agriculture and Natural Resources wants (1) Assistant or Associate Professor of Agricultural Economics/Public Policy, and (2) Assistant or Associate Professor of Agricultural Economics (research 25%/extension 75%). Apply at once to: William L. Miller, Department Head, Department of Agricultural Economics, Institute of Agricultural & Natural Resources, University of Nebraska - Lincoln, 217 H.C. Filley Hall, Lincoln, NE 68683-0922.

University of Tennessee-Knoxville, Department of Agricultural Economics and Rural Sociology wants (1) Assistant Professor, (tenure track, 12 months, research) in farm production and management area; and (2) Assistant Professor, Agricultural Economics (tenure track, 12 months, research) in agricultural marketing. For both apply to: Dr. Joe A. Martin, Head, Department of Agricultural Economics & Rural Sociology, University of Tennessee, P.O. Box 1071, Knoxville, TN 37901-1071.

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