



SAMUz

Goals, Achievements and Sustainability in Future

Enterprise Performance and Farm Planning

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Overall Goals of the project

- to promote the relevance and quality of agricultural higher education in Uzbekistan by reacting to the changed needs of the labour market after transition,
 - becoming adaptive to globally changing conditions and the necessity of sustainable development, delivering ecologically and economically sustainable agrarian management studies at farm, sector and political level.
- improve living conditions of our people

Specific project objective:

establishment of a modernised and Bologna aligned
three level higher education system

farm management and agricultural economics

at all Uzbek Agricultural Universities :

- adjusted and newly developed curricula on BA and MA level and a newly created PhD school,
- improved teaching competences and materials,
- enhanced university-business cooperation, and
- implemented quality assurance.

8 partners from Uzbekistan - project duration Dec 2013 - Dec 2016.

Contents of lectures to support teaching competencies and teaching material

- Enterprise Performance
Production economics, production procedures, marginal analyses, basic farm figures and discussion of their value for farm decision-making
- Farm planning (PP1, LP..)
Total gross margin calculation and interpretation
Business plans, figures (profitability, liquidity, stability)
Static and Multi-periodical Investment Planning

Achievements of this field of the project

- specific project objective is the establishment of a modernised and Bologna aligned three level higher education
 - adjusted and newly developed curricula on BA and MA level and a newly created PhD school
– OK!
 - improved teaching competences and materials
– Ok!
 - enhanced university-business cooperation,
– possible!

Additional activities

- Farm management scripts in Uzbek language
- Farmer – basic and advanced textbook in Uzbek language
- Moodle Course Machinery Cost (English or Russian language)
- Erasmus+ activities to strengthen staff and students exchange

Sustainability – outlook and demands for future activities

- Moodle
- Use of existing guided exchange internships
- Development of own guided internships

- Development/introduction of compulsory subjects in farm management study courses in Uzbek and European partner universities
- International Accreditation
- Development of double diploma
- Development of common (long term) research agenda in the field of farm management



Thank you for your attention!



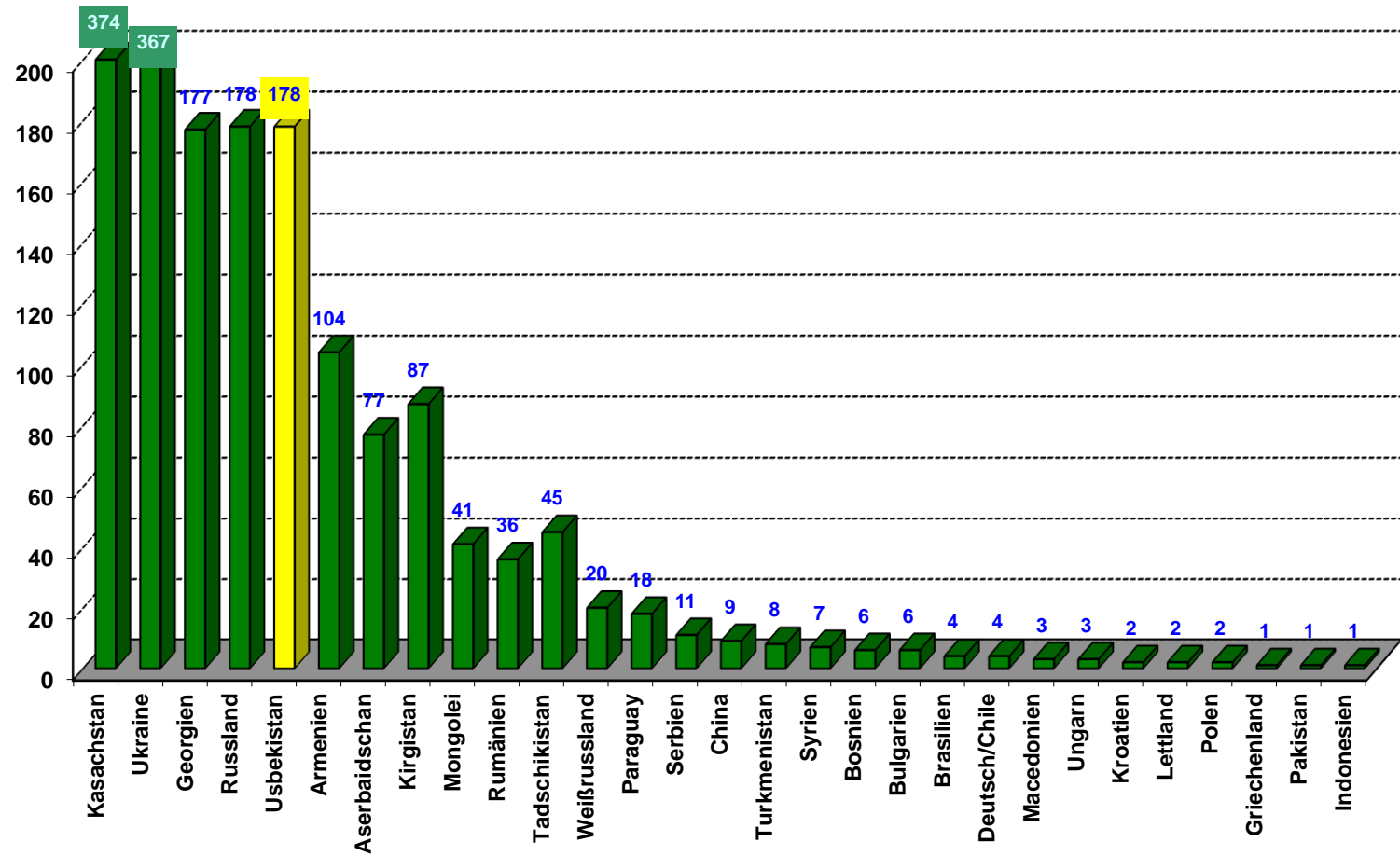
International Master Study Course Agricultural Management (IMA)

Philosophy of the International Master Study Course Agricultural Management

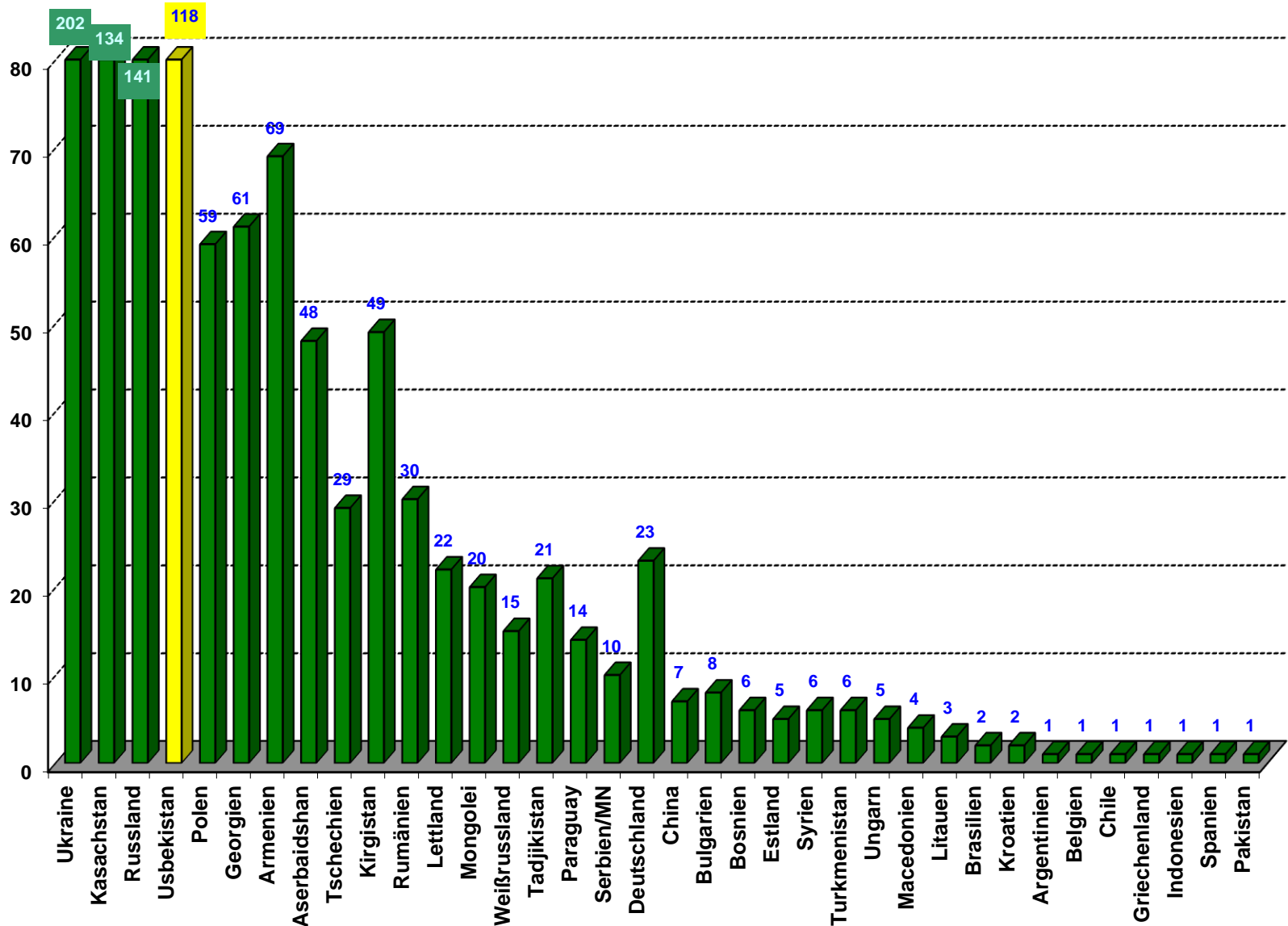
The study course intends to contribute to

- Improvement of income, supply and environmental conditions
- Practice oriented, professional training in the field of agriculture
- Installation of high-performance training and education structures in partner countries
- Reliable and continuous partnership with partner universities
- Top executives for the German industry, particularly for interface with external markets
- Promotion of exceptional high performance students

Students practical semester | 1991-2016



Students theoretical semesters | 1991-2016



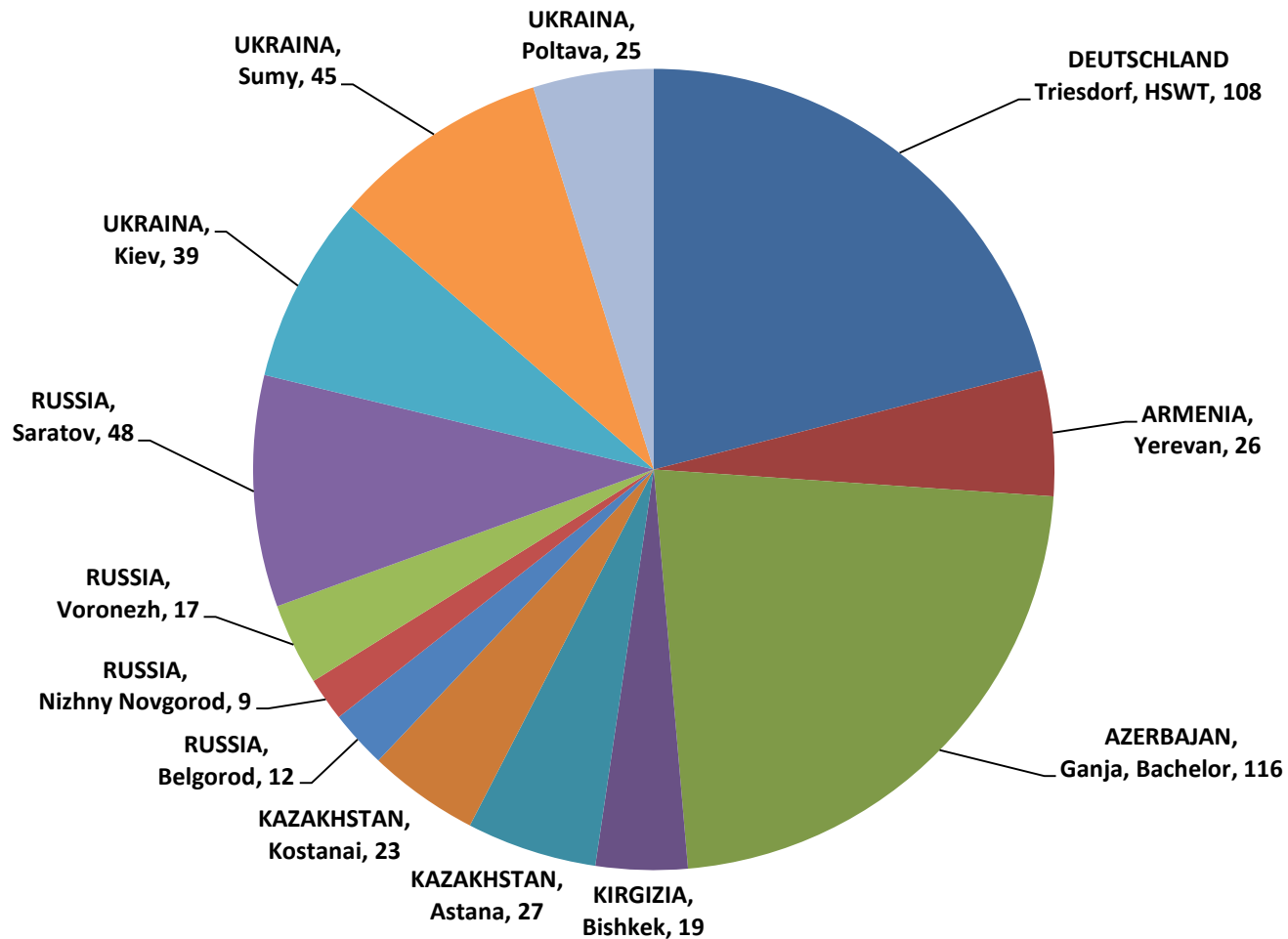
Structure of the 4-semester Master Course

Practical Semester 1st Sem.	1st Theoretical Semester at the University 2nd Sem.	Enterprise Internship	2nd Theoretical Semester at the University 3rd Sem.	Master Thesis 4th Sem.
1st Apr - 30th Sep	1st Oct. - 14th Feb	15th Feb - 14th Mar	15th Mar - 31st Jul	Approx. 4 months
<p>Practical training on selected farms</p> <p>Courses in applied economics and management</p> <p>Farm machinery course</p> <p>Animal husbandry course</p> <p>(total 30 ECs)</p>	<p>Management Techniques and Controlling 5 ECs</p> <p>Seminar on Production Economics 5 ECs</p> <p>Computer Application in Business Management and Empirical Research 5 ECs</p> <p>Business Management 5 ECs</p> <p>Optional modules 10 ECs</p> <p>Language: German</p>	<p>Training in a firm or institution dealing with agricultural services</p> <p>(Agricultural trade, advisory services, consulting firms, food processing firms, chemical industry)</p> <p>(5 ECs)</p>	<p>Specialisations: Management Consultancy Agricultural Machinery Agricultural & Rural Development Concepts Rural Development (10 ECs)</p> <p>Farm Business Planning (5 ECs)</p> <p>Seminar on Agrarian Policy (5 ECs)</p> <p>Strategies and Concepts of Agricultural Marketing (5 ECs)</p> <p>Languages: German, English</p> <p>Optional modules in English (5 ECs)</p>	<p>Approx. 4 months</p> <p>Final Degree: Master of Business Administration in Agriculture (MBA)</p> <p>Project Planning and Evaluation (5 ECs)</p> <p>Optional modules (5 ECs)</p> <p>Assistant programme for lecturers (additional 6-12 months)</p> <p>Advanced subjects Translation of training modules Experience in lecturing</p>



Export Program

Study year 2014/15; 514 Students of our course worldwide!



Common targets with Partner universities

Target: (Re-)Accreditation IMA (09 / 2016)

Together with 12 PU

- **Armenian National Agrarian University, Yerevan/Armenien**
- **Kyrgyz State Agricultural University, Bishkek/Kirgisien**
- **Naryn State University after S.Naamatov/Kirgisien**
- **Ingenieur-Economical University, Kustanay/Kasachstan**
- **Belgorod State Agricultural University/Russland**
- **Nizhegorod State Ingenieur-Economy University/Russland**
- **Saratov State Agrarian University/Russland**
- **Sumy National Agrarian University/Ukraine**
- **National University of Life and Environmental Sciences of Ukraine/Ukraine**
- **S.Seifullin Kazakh Agro Technical University Astana/Kasachstan**
- **Kazakh National Agricultural University, Almaty /Kasachstan**
- **Voronezh State Agricultural University/Russland**

→ Second target Double Diploma

Alumni-Work

Basic task for universities!

Alumni-Data bank

> 1300 persons

~ 600 current situation

Continous information

Job offers, development of the prgram

(facebook...)



Offers for further education

MOOC

exhibitions



meetings

2012, 2013, 2014, 2015



More than 20 years of reliable cooperation

IMA as a platform..

Partnership Universities

Internationalisation

IMA

Export of Knowledge

Competitiveness of German Industry

**Cooperation with
Science, Research und Practice**

Strengthening of German language

Projects

DSG MBA Agrarmanagement
Sumy, Yerevan, Astana

Export of MBA Study course
to Partner universities
(Russland, Ukraine, Kasachstan, Kirgistan,
Usbekistan ...)

Support of academic further education
(vocational training Triesdorf China, Aserbaidshan...)

Support of lecturers
for academic training
(Paraguay)

Tempus-Projekt B.Sc., M.Sc. and Ph.D. Programme
all agricultural universities of Usbekistan



Thank you for your attention!