

# This document is discoverable and free to researchers across the globe due to the work of AgEcon Search. 

## Help ensure our sustainability. Give to AgEcon Search

AgEcon Search
http://ageconsearch.umn.edu
aesearch@umn.edu

Papers downloaded from AgEcon Search may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.

2013 Outlook of the U.S. and World Sugar Markets, 2012-2022
Won W. Koo
Richard D. Taylor


Center for Agricultural Policy and Trade Studies
Department of Agribusiness and Applied Economics
North Dakota State University
Fargo, North Dakota 58108-6050

## ACKNOWLEDGMENTS

The authors extend appreciation to Andrew Swenson and Bruce Dahl for their constructive comments and suggestions. Special thanks go to Edie Nelson, who helped to prepare the manuscript. The authors assume responsibility for any errors of omission, logic, or otherwise.

This publication is available electronically at this web site: http://agecon.lib.umn.edu/. North Dakota State University does not discriminate on the basis of age, color, disability, gender expression/identity, genetic information, marital status, national origin, public assistance status, race, religion, sex, sexual orientation, or status as a U.S. veteran. Please address your inquiries regarding this publication to: Department of Agribusiness \& Applied Economics, P.O. Box 6050, Fargo, ND 58108-6050, Phone: 701-231-7441, Fax: 701-231-7400, Email: ndsu.agribusiness@ndsu.edu.

NDSU is an equal opportunity institution.

Copyright © 2013 by Richard D. Taylor and Won W. Koo. All rights reserved. Readers may make verbatim copies of this document for non-commercial purposes by any means, provided that this copyright notice appears on all such copies.

## TABLE OF CONTENTS

List of Tables ..... ii
List of Figures ..... iii
Abstract ..... iv
Highlights ..... v
Introduction ..... 1
Overview of the World Sugar Industry and Sugar Policies ..... 2
U.S. Sugar Programs and Policies ..... 6
Domestic and Export Subsidies in South Africa and Mexico. ..... 7
Brazilian Production and Exports ..... 7
Sugar Exports in Australia, China, and India ..... 8
Outlook for the World Sugar Industry ..... 8
United States ..... 10
Exporters ..... 10
Importers ..... 11
Concluding Remarks ..... 17
References ..... 18

## TABLES

1. World Sugar Supply and Utilization, 2008 to 2012 Average .................................................... 2
2. U.S. Sugar Production, Consumption, Exports, and Carry-over Stocks, 2012-2022 Average10
3. Sugar Production, Consumption, Exports, and Carry-over Stocks in Exporting Countries .... 12
4. Sugar Production, Consumption, Imports, and Carry-over Stocks in Importing Countries .... 16

## LIST OF FIGURES

No. Page

1. U.S. and World Sugar Prices .....  3
2. World Stocks to Use Ratio and ICE No.11Raw Sugar Prices, 1967-2012 ..... 4
3. U.S. Beet and Cane Sugar Production ..... 5
4. U.S. Sugar Production and Imports ..... 5
5. U.S. Sugar Consumption and Ending Stocks ..... 6
6. Estimated U.S. and World Sugar Prices ..... 9
7. Projected World Sugar Exports by Country ..... 9
8. Projected World Sugar Imports by Country, Major Importers ..... 13
9. Projected World Sugar Imports by Country, Asian Countries ..... 13
10. Projected World Sugar Imports by Country, African Countries ..... 14

# 2013 Outlook of the U.S. and World Sugar Markets, 2012-2022 Richard D. Taylor and Won W. Koo 


#### Abstract

This report evaluates the U.S. and world sugar markets for 2012-2022 using the Global Sugar Policy Simulation Model. This analysis is based on assumptions about general economic conditions, agricultural policies, population growth, weather conditions, and technological changes.

Both the U.S. and world sugar economies are predicted to improve over the next ten years. Sugar prices increased from 18.7 cents/ lb in 2009 to 27 cents/lb in 2010 and 32 cent/lb in 2011 before falling to 18.3 cents/lb in early 2013. World sugar production remained the same in 2012 while consumption increased. World demand for sugar is expected to be strong during the next few years, resulting in world sugar prices recovering from the lows in 2013 and 2014. Sugar prices are expected to increase near the 25-26 cents/lb by 2022. The U.S. wholesale price of sugar is projected to increase from the low 33 cents/lb in 2013 to near 40 cents/lb by 2022. It is projected that Mexican exports to the United States will continue to be near the 1.2 million metric tons per year. World trade volumes of sugar are expected to increase throughout the forecast period.


Keywords: sugar, production, exports, consumption, ending stocks

## HIGHLIGHTS

Total world sugar trade is projected to increase by $18.3 \%$ from 55.1 million metric tons to 65.2 million metric tons between 2012 and 2022. Brazil's exports are projected to increase from 25.1 million metric tons in 2012 to 33.4 million metric tons in 2022 even though Brazil uses a substantial amount of sugar cane for ethanol production. World sugar prices are projected to decrease from $\$ 0.23 / \mathrm{lb}$ in 2012 to $\$ 0.18 / \mathrm{lb}$ in 2013 before increasing slowly to $\$ 0.26 / \mathrm{lb}$ in 2022. U.S. wholesale sugar price is projected to decrease from $\$ 0.49 / \mathrm{lb}$ in 2012 to $\$ 0.39 / \mathrm{lb}$ in 2022. Recent world carryover stocks were as low as $19 \%$ of consumption in 2009, but increased by almost $24 \%$ in 2012. The increase in carry-over stocks have reduced world sugar prices.
U.S. sugar imports are predicted to decrease by $14.1 \%$ over the 2012-2022 period compared to the recent average import. U.S. sugar production is projected to increase by $13.8 \%$ between 2012 and 2022. U.S. sugar consumption is projected to increase by $11.0 \%$ and ending stocks are predicted to increase $14.2 \%$. However, the U.S. sugar industry could face some uncertainty, mainly because of recent increases in sugar imports from Mexico.

Brazil's production is expected to increase by 25.3\% from the 2010-2012 average of 37.3 million metric tons to 46.8 million metric tons in 2022. Exports could increase by $32.7 \%$ to 33.4 million metric ton in 2022, while consumption increases by $14.0 \%$.

Canada’s production is predicted to increase slightly between 2012 and 2022. Canada’s imports are expected to increase by $6.6 \%$. Consumption is predicted to increase $7.4 \%$ and ending stocks are predicted to increase by $8.6 \%$.

Mexico’s production is expected to increase by $16.8 \%$, and exports are expected to increase slightly from the 2010-2012 average due to increases in its exports to the United States.

The European Union (EU) is expected to remain as an importer due to the EU-27 sugar policy reform. Their production is predicted to increase by $1.1 \%$, while consumption will increase by $4.6 \%$.

Exporting countries, such as Australia, Thailand, South Africa, Cuba, Mexico and Brazil are predicted to increase their production and exports during the forecasting period.

Most importing countries, except for Japan, China and the FSU are predicted to increase their imports for the 2012-2022 time period.

# 2013 Outlook of the U.S. and World Sugar Markets, 2012-2022 

Richard D. Taylor

Won W. Koo

## INTRODUCTION

Sugar is produced in over 100 countries worldwide. In most years, over $70 \%$ of world sugar production is consumed domestically and the remaining is traded in the world. However, a significant share of this trade volume takes place under bilateral long-term agreements or on preferential terms. Since only a small proportion of world production is traded freely, small changes in production and government policies tend to have large effects on world sugar markets. As a result, sugar prices have been unstable in the world market.

During late 2005 and the first quarter of 2006, world sugar price increased from about $\$ 0.12 / \mathrm{lb}$ to over $\$ 0.18 / \mathrm{lb}$ because of increased use of sugarcane for ethanol production in Brazil. World sugar price fell to $\$ 0.12 / \mathrm{lb}$ in late 2006 and $\$ 0.11 / \mathrm{lb}$ by early 2007 due to increased production in other exporting nations. The yearly average price was $\$ 0.187 / l \mathrm{l}$ in 2009 and increased to $\$ 0.27 / l \mathrm{l}$ in 2010 and increased further to $\$ 0.32$ in 2011. The stocks to use ratio has varied between 34\% in 1968 and 17\% in 2010. The ICE (Intercontinental Exchange) No. 11 price follows an opposite relationship with the stocks to use ratio, ie, when the stocks to use ratio is high (low), prices are low (high). The recent decrease in the stocks to use ratio increased sugar price from $\$ 0.08 / \mathrm{lb}$ in 2000 to $\$ 0.27 / \mathrm{lb}$ in 2010. Similar price increases occurred in 1974-1975 and 1980-1981. However the current stocks to use ratio of $23.4 \%$ which has increased substantially since 2009, lowered the price of sugar. In late 2012 and early 2013, ICE No. 11 sugar price dropped to $\$ 18.33 / \mathrm{lb}$.

This report evaluates the U.S. and world sugar industry for 2012-2022 using the Global Sugar Policy Simulation Model developed by Benirschka et al. (1996). This model was run utilizing the 2012 data. The outlook projection is based on an assumption that farm and trade policies adopted by sugar exporting and importing countries remain unchanged for the 2012-2022 time period.

Sugarcane is a perennial grass that is produced in tropical and subtropical climate zones. It matures in 12 to 16 months. Once the cane is harvested, the sucrose starts breaking down. Thus, sugarcane mills are located close to the cane fields to minimize transport costs and sucrose losses. Mills convert sugarcane into raw sugar which is shipped to refineries for further processing. In contrast to raw sugar producing mills, refineries are unconstrained by seasonal production patterns and operate throughout the year. Unlike sugarcane, sugarbeets are an annual crop of temperate climate zones. Because of disease problems, sugarbeets are always grown in crop rotations. Since sugarbeets are bulky and costly to transport, beet processing facilities are located close to production. In contrast to sugarcane, sugarbeets are directly processed into refined sugar. Raw sugar is produced only from sugarcane.

Raw sugar and refined sugar are two different products. They are both traded internationally. Beet sugar producing countries export refined sugar, while cane sugar producing countries export either raw or refined sugar. In recent years, the share of raw sugar in total sugar exports has been about $60 \%$.

## OVERVIEW OF THE WORLD SUGAR INDUSTRY AND SUGAR POLICIES

For the 2008-2012 period, annual global sugar production was approximately 161 million metric tons with about $33 \%$ of production exported from exporting countries. The largest sugar producing region is Brazil, followed by the India and the EU (Table 1).

Table 1. World Sugar Supply and Utilization, 2008 to 2012 Average

| Country/ Region | Beet/ <br> Cane | Consumption | Production | Net Exports | Ending Stocks | Per Capita Consumption |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ---------1, | ,000 metric | s, raw valu |  | Kg |
| Algeria | B | 1,301 | 4 | $(1,352)$ | 53 | 35 |
| Australia | C | 1,311 | 4,283 | 3,037 | 246 | 63 |
| Brazil | C | 11,730 | 36,050 | 24,260 | (405) | 60 |
| Canada | B | 1,156 | 98 | $(1,127)$ | 228 | 34 |
| China | B/C | 14,520 | 12,573 | $(2,122)$ | 3,241 | 11 |
| Cuba | C | 676 | 1,312 | 638 | 104 | 58 |
| European Union | B | 17,592 | 16,208 | $(1,633)$ | 2,731 | 49 |
| Egypt | B/C | 2,795 | 1,850 | (868) | 372 | 35 |
| Former Soviet Union | B/C | 10,272 | 6,835 | $(2,660)$ | 1,617 | 35 |
| India | C | 23,800 | 23,518 | 757 | 6,443 | 19 |
| Indonesia | C | 4,870 | 1,921 | $(2,941)$ | 530 | 20 |
| Japan | B/C | 2,044 | 808 | $(1,255)$ | 530 | 16 |
| Korea | - | 1,269 | 0 | $(1,293)$ | 462 | 26 |
| Mexico | C | 4,828 | 5,446 | 798 | 898 | 41 |
| South Africa | C | 1,643 | 2,148 | 466 | 169 | 37 |
| Thailand | C | 2,344 | 8,792 | 6,366 | 2,853 | 34 |
| Columbia | C | 1,654 | 2,294 | 601 | 384 | 37 |
| Guatemala | C | 749 | 2,329 | 1,683 | 258 | 35 |
| Pakistan | C | 4,245 | 4,006 | (266) | 1,100 | 23 |
| United States | B/C | 11,487 | 8,458 | $(2,589)$ | 1,863 | 34 |
| Rest of World | B/C | 37,312 | 21,792 | 14,230 | 9,185 | 19 |
| World | B/C | 157,598 | 160,725 | 52,836 | 32,862 | 21 |

Source: USDA-FAS, PS\&D website.
Per capita sugar consumption was highest in Australia followed by Brazil and Cuba. Brazil converts a substantial portion of sugar cane into ethanol. Per capita sugar consumption in the United States was 34 kg , which is above world average per capita consumption ( 21 kg ). Per capita sugar consumption was lowest in China at 11 kg per capita, but that may increase substantially as per capita income increases. Annual global sugar consumption for the 2008-2012 period was 158 million metric tons.

The major sugar exporting countries were Brazil, Thailand, Australia, and Guatemala. These countries accounted for $67 \%$ of global exports from 2008 to 2012. A relatively few number of countries dominate world sugar exports, but imports are less concentrated. Major importing countries were the Former Soviet Union (FSU), the United States, Indonesia, Korea, Canada, Algeria, China, the EU, and Japan. Imports by these countries accounted for about 34\% of all sugar imports from 2008 to 2012.


Figure 1. U.S. and World Sugar Prices

The ICE No. 11 raw sugar price is usually considered to be the world market price for sugar. Except for years with high world market prices, there was a substantial wedge between the U.S. wholesale price of sugar and the world market price. Over the last decade, U.S. wholesale prices fluctuated between $\$ 0.22$ and $\$ 0.47 / \mathrm{lb}$. World market prices ranged between $\$ 0.06 / \mathrm{lb}$. and $\$ 0.28 / \mathrm{lb}$ (Figure 1). Figure 1 shows the dramatic price increase in world sugar price in late 2008 and 2009. In 2003, the price averaged $\$ 0.07 / \mathrm{lb}$, but it had risen to $\$ 0.12 / \mathrm{lb}$ in 2005 and it was $\$ 0.18 / \mathrm{lb}$ in June 2006 before falling to $\$ 0.11 / \mathrm{lb}$ in 2007. World sugar price increased to $\$ 0.16$ in 2009, $\$ 0.22$ in 2010 and $\$ 0.32$ in 2011. The high world sugar price also increased the U.S. wholesale price to $\$ 0.30 / \mathrm{lb}$ in 2006 , falling to $\$ 0.26 / \mathrm{lb}$ in 2007 , before increasing to $\$ 0.28 / \mathrm{lb}$ in 2008, $\$ 0.34$ in 2009 and $\$ .0 .43$ in 2010. U.S. wholesale prices peaked in 2011 at $\$ 0.56 / \mathrm{lb}$ before falling to $\$ 0.49 / \mathrm{lb}$ in 2012. However, in late 2012 and early 2013 U.S. wholesale prices for refined beet sugar fell to $\$ 0.276 / \mathrm{lb}$.

Figure 2 shows the relationship between world stocks to use ratio and the world raw sugar price. The correlation between the two series is -0.52 indicating that there is a strong negative correlation between them. The stocks to use ratio has fallen from 31\% in 2000 to $17 \%$ in 2010. That decrease has increased price from $\$ 0.075 / \mathrm{lb}$ in 2000 to $\$ 0.33 / \mathrm{lb}$ in 2011. However that ratio increased to $23 \%$ in 2012 which explains the current decrease in sugar prices. Predicted carryover stocks for 2013 are higher than in 2012, which will continue to pressure prices in the near term.


Figure 2. World Stocks to Use Ratio and ICE No. 11 Raw sugar Prices, 1967-2012
The volatility of world sugar prices could be due to the nature of supply response to price changes stemming from high fixed costs of sugar production. An increase in sugar production in response to rising sugar prices requires significant investments in processing facilities, and it takes some time until new production capacity becomes available. Once the facilities are in place, they tend to be used at full capacity to spread the fixed costs. Thus, when prices fall, production remains at full capacity. Sugar production is relatively unresponsive to price in the short run, however sugar price does respond to changes in consumption. The increase in the world price of sugar in 2005 and 2006 is mainly because Brazil increased the production of ethanol from sugar cane. However, the price dropped in 2007 because of increased production of sugar from sugarcane in response to higher sugar prices in 2005 and 2006.

The United States produces both beet and cane sugar. Cane sugar is produced mainly in Florida, Louisiana, and Texas. Beet sugar is produced largely in the Great Lakes region, Upper Midwest, Great Plains, and far western states. Beet sugar production increased by $15 \%$ from 1994 to 2012, while cane sugar production increased slightly (Figure 3). U.S. total sugar production increased about $13 \%$ from 7.2 million metric tons in 1994 to 8.3 million metric tons in 2012 (Figure 4).
U.S. consumption of sugar increased by $20.6 \%$ from about 8.5 million metric tons in 1994 to 10.7 million metric tons in 2012 (Figure 5). The balance was imported from more than 40 countries. U.S. sugar imports decreased $71 \%$ from 4.5 million metric tons in 1974 to 1.3 million metric tons in 1987 and then increased to an average of 2.1 million metric tons during the 1994 to 2012 period. Under the North American Free Trade Agreement (NAFTA), Mexico currently is allowed to export unlimited quantities of sugar to the United States. Mexico exported 732 thousand metric tons of
sugar into the United States in 2009 and 1,549 thousand metric tons of sugar into the United States in 2010, 972 thousand metric tons in 2011 and 1,442 thousand metric tons in 2012. The U.S.-Central American Free Trade Agreement (CAFTA), which is a free trade agreement (FTA) currently with six Central American countries, provides additional sugar imports of 107,000
metric tons, with additional increases of 3,000 metric tons per year.


Source: USDA
Figure 3. U.S. Beet and Cane Sugar Production


Source:USDA
Figure 4. U.S. Sugar Production and Imports


Source:USDA
Figure 5. U.S. Sugar Consumption and Ending Stocks

## U.S. Sugar Programs and Policies

The U.S. sugar program was established by the Food and Agricultural Act of 1981. Several modifications were made by the Food Security Act of 1985; the Food, Agriculture, Conservation, and Trade Act of 1990; the Federal Agriculture Improvement and Reform Act of 1996; the Farm Security and Rural Investment (FSRI) Act of 2002; and the Food, Conservation, and Energy Act of 2008.

The core policy tools in the program are the loan program, import restrictions, and production allotments. The main purpose of the loan program is to maintain a minimum market price for U.S. producers. Processors use sugar as collateral for loans from the U.S. Department of Agriculture (USDA). The program permits processors to store the sugar rather than sell it for lower than desired prices. Loans can be taken for up to nine months. Processors pay growers for delivered beets and cane, typically about $60 \%$ of the loan. Final payments are made and the loan is repaid after the sugar has been sold.

Under the FSRI Act, the sugar loan rate was set at $\$ 0.18 \mathrm{lb}$ for raw cane sugar and $\$ 0.229 / \mathrm{lb}$ for refined beet sugar. However, loan rates are increased under the 2008 Farm Bill to $\$ 0.1875 / \mathrm{lb}$ for raw cane sugar and $\$ 0.2409 / \mathrm{lb}$ for refined beet sugar. Loans under the 2008 Farm Bill become recourse loans if the tariff rate quota (TRQ) is at 1.5 million metric tons or below, regardless of the price. When the TRQ is set above 1.5 million metric tons, the loans are nonrecourse. Under the nonrecourse loan, a processor can forfeit collateral (sugar) to the Commodity Credit Corporation (CCC) instead of loan repayment if market prices fall below the loan rates. Processors who obtain a nonrecourse loan must pay farmers an amount for their sugarbeets and sugarcane that is proportional to the loan value of sugar. This is the same as under previous legislation.

The Uruguay Round Agreement (URA) on agriculture made minor adjustments for sugar trade. U.S. import quotas on sugar were converted into TRQs, implying that a specified amount of sugar can be imported at the lower of two alternative duty rates. The amount of cane sugar subject to the lower duty rate increased from 1,117,195 metric tons in a fiscal year to $1,231,497$ metric tons for 2005 due to production losses due to Hurricane Katrina. The minimum low-duty import of refined sugar is 22,000 metric tons. The minimum low-duty imports for raw and refined sugar add up to 1.256 million metric short tons raw value of sugar per year. The high duty (about $\$ 0.15 / \mathrm{lb}$ ) is imposed on the amount of sugar imported over the import quota. The first-tier duty ranges from zero to 0.625 cents/lb.

The second tier-duty for raw cane sugar was reduced from $\$ 0.1762 / \mathrm{lb}$ in 1995 to $\$ 0.1582 / \mathrm{lb}$ in 2000 under the URA. The duty for refined sugar was reduced from $\$ 0.186 / \mathrm{lb}$ in 1995 to $\$ 0.1621 / \mathrm{lb}$ in 2000. The duties have remained constant since 2000. The sugar quota has been allocated among more than 40 quota-holding countries, allowing imports of specific quantities of sugar at first-tier duty rates. The quota allocation is based on historical exports to the United States for the 1975 to 1981 period.

NAFTA allowed a rapid reduction in the second-tier duty for Mexican sugar over the past several years. This implies that Mexico is in a unique position to increase its exports of sugar to the United States above the allocated quota. Mexico is replacing sugar with High Fructose Corn Sweetener (HFCS) in their beverages. Mexico gained unlimited duty-free access to the U.S. sugar market on January 1, 2009. In 2009 before conversion, Mexico consumed 5.3 million metric tons of sugar. In 2012, that dropped to 4.4 million metric tons of sugar. HFCS consumption increased from 653 thousand tons in 2009 to 1.7 million metric tons in 2012.

The United States signed a free trade agreement in 2005 with the Central American countries of El Salvador, Guatemala, Honduras, Nicaragua, Costa Rica and the Dominican Republic. Currently, Mexican exports of sugar into the United States are duty free. CAFTA allows 107,000 metric tons of additional sugar to be imported into the United States in the first year of implementation of the agreement, with additional increases of about 3,000 metric tons per year. This increase, however, does not have a significant impact on the price of U.S. sugar or world trade flows. Recent trade negotiations with Australia do not include increased sugar imports.

## Domestic and Export Subsidies in South Africa and Mexico

South Africa has both internal price supports and export subsidies. South Africa reduced its subsidized exports by 200 thousand metric tons to 702 thousand metric tons although net exports for 2011 were only 330 thousand metric tons. Mexico also has subsidized exports and is subsidizing raw sugar storage.

## Brazilian Production and Exports

Brazil is the largest sugar producing country in the world. The production of sugar has increased $352 \%$ since 1990. About $54 \%$ of Brazilian sugar cane is converted into ethanol for fuel. The USDA does not record sugar cane that is converted into ethanol in the production and consumption data. The only source for that information is through the Global Agricultural

Information Network (GAIN) of the USDA. Exports have risen from 1.2 million metric tons in 1990 to 25.0 million metric tons in 2012. Sugar that is converted into ethanol is subsidized at prices higher than the world price. Recent increases in the world oil price has increased the price of ethanol which in turn increased Brazil's conversion of sugar into ethanol, reducing potential sugar exports from Brazil. That reduction in the growth of sugar exports could be one of the main forces for world sugar price increases. Brazil decreased its exports by $7.8 \%$ in 2011 which provided strength for sugar prices in 2011 but increased exports in 2012.

## Sugar Exports in Australia, China, and India

Australian sugar exports were handling by the Queensland Sugar Corporation (QSC) until 2008 when it was dissolved and replaced by a public corporation, the Queensland Sugar Limited (QSL), established under the Sugar Industry Act 2008. The QSL is responsible for the domestic marketing and exports of $90 \%$ of the raw sugar produced in the state of Queensland, which produces $95 \%$ of the sugar produced in Australia. State trading enterprises (STEs) were not addressed in the URA. Other countries, including China and India, handle their sugar trade through STEs similar to the QSC.

## OUTLOOK FOR THE WORLD SUGAR INDUSTRY

Total world sugar trade is projected to increase by $18.3 \%$, from 55.1 to 65.2 million metric tons over the 2012-2022 period. Most exporting countries will increase their sugar exports for the same period. Exports will increase 33.0\% for Brazil, and 13.0\% for Australia. Exports are also expected to increase for Cuba (28\%), Mexico (39\%), and Thailand (11\%) during the same time period. World sugar price, referred to as the ICE No. 11 price of sugar, is projected to decrease from $\$ 0.229 / \mathrm{lb}$ in 2012 to $\$ 0.185 / \mathrm{lb}$ in 2013 before slowly increasing to $\$ 0.258$ in 2022 (Figure $6)$.


Figure 6. Estimated U.S. and World Sugar Prices


Figure 7. Projected World Sugar Exports by Country

## United States

Table 2 shows production, consumption, imports, and ending stocks of sugar for the United States. U.S. sugar production is predicted to increase to 8.5 million metric tons in 2022. The increase in sugar production is due mainly to an increase in both U.S. sugarbeet and sugar cane production. U.S. sugar consumption is predicted to increase by $11.0 \%$ from 10.3 million metric tons (the 2010-2012 average) to 11.5 million metric tons in 2022. Ending stocks are also predicted to increase by $3.0 \%$ by 2022 (Table 2). Imports are predicted to decrease $14.1 \%$ from the 2010-2012 average. However, the imports depend upon Mexico’s sugar production and consumption and the continued conversion of Mexico's soft drink industry from sugar to HFCS.

Table 2. U.S. Sugar Production, Consumption, Imports, and Carry-over Stock, 20122022 Average

|  | Average <br> $(2010-2012)$ |  | 2012 | 2022 |
| :--- | :---: | ---: | ---: | ---: | | \% Change |
| :---: |
| $(2010-12)$ to 2022 |

## Exporters

Figure 7 shows the projected sugar exports for the major exporting countries. Brazil is the largest sugar exporter followed by Thailand and Australia. Brazil's production is predicted to increase by $25.3 \%$ from 37.3 million metric tons in 2010-2012 to 46.8 million metric tons in 2022 (Table 3). Brazil's exports are predicted to increase from 25.1 million metric tons in 2010-2012 to 33.4 million metric tons in 2022. Its domestic consumption is predicted to increase by $14.0 \%$ from 11.7 million metric tons in 2010-2012 to 13.4 million metric tons in 2022.

Thailand's exports are predicted to increase by $11.2 \%$ from the 2010-2012 average of 7.2 million metric tons to 8.0 million metric tons in 2022 (Table 3). Consumption increases from 2.5 million metric tons for the 2010-2012 average to 2.7 million metric tons in 2022. Sugar production in the country also is predicted to increase by $8.7 \%$ from 9.9 million metric tons to 10.8 million metric tons in 2022.

Australia's exports are predicted to increase by $13.4 \%$ from the 2010-2012 average to 3.1 million metric tons in 2022 (Table 3). Production is predicted to increase by $17.1 \%$ from 4.0 million metric tons to 4.6 million metric tons in 2022. Sugar consumption is expected to increase by $14.1 \%$ from 1.4 million metric tons to 1.5 million metric tons in 2022.

Cuba's exports are predicted to increase by 28.4\% from the 2010-2012 level to 2022 (Table 3). It is predicted that Cuba will increase its sugar production by $11.4 \%$, while consumption is predicted to decrease slightly. These projections are based on the assumption that the political situation remains the same between the United States and Cuba.

Mexico's production is predicted to increase by $16.8 \%$ from 5.4 million metric tons in 2010-2012 to 6.3 million metric tons in 2022. Mexico is expected to export 1.3 million metric
tons by 2022, mainly to the United States under NAFTA. Sugar consumption is predicted to increase by 16.1\% from 4.6 million metric tons in 2010-2012 to 5.4 million metric tons in 2022. Ending stocks are predicted to increase by $27.6 \%$.

Colombian exports are predicted to decrease by $14.1 \%$ from the 2010-2012 average to 495 thousand metric tons in 2022 (Table 3). Production is predicted to increase by $8.8 \%$ from 2.3 million metric tons to 2.5 million metric tons in 2022, however sugar consumption is expected to increase by $15.4 \%$ from 1.7 million metric tons to 2.0 million metric tons in 2022.

Guatemala's exports are predicted to decrease by 1.8\% from the 2010-2012 average of 1.6 million metric tons(Table 3). Consumption increases from 756 thousand metric tons for the 20102012 average to 914 thousand metric tons in 2022. Sugar production in the country also is predicted to increase by $9.9 \%$ from 2.3 million metric tons to 2.5 million metric tons in 2022.

South African sugar production is expected to return to the normal levels after several years of smaller than normal crops. South Africa's production is predicted to increase by $16.2 \%$ to 2.4 million metric tons in 2022. South Africa's exports are predicted to increase $14.5 \%$ by 2022. Sugar consumption is predicted to increase by $9.7 \%$ and ending stocks are predicted to increase by $26.2 \%$.

India's production is predicted to increase by $15.8 \%$ from 27.0 million metric tons in 2010-2012 to 31.2 million metric tons in 2022. India's exports are predicted to increase $6.2 \%$ by 2022. Sugar consumption is predicted to increase by $17.4 \%$ and ending stocks are predicted to increase by 5.4\%.

## Importers

Figures 8 through 10 show sugar imports by the major sugar importing countries. Sugar imports of selected Asian and African countries are expected to increase by $1.7 \%$ and $41.7 \%$, respectively, for the 2012-2022 period. Major Asian importers are Indonesia, Japan, South Korea, and China and major African importers are Algeria and Egypt.

Canada's production is predicted to increase above the 2010-2012 average of 120 thousand metric tons to 121 thousand tons by the year 2022, and consumption is predicted to increase from 1.2 million metric tons to 1.3 million metric tons in 2022 (Table 4). As a result, Canada's imports are predicted to increase by $6.6 \%$ from 1.1 million metric tons to 1.2 million metric tons in 2022.

The EU has changed the internal sugar policy by reducing domestic sugar support. This has reduced production. Because of that change, the EU has become a net importer of sugar. EU imports are predicted to decrease slightly from 2.1 million metric tons in 2012 to 2.0 million metric tons in 2022 (Figure 8). Sugar production in the EU is predicted to increase by $1.1 \%$ and consumption is predicted to increase from 17.9 million metric tons for the 2010-2012 average to 18.7 million tons in 2022 (Table 4). Most of the increase in consumption is due to an increase in income for the Eastern European countries recently included in the EU.

Table 3. Sugar Production, Consumption, Exports, and Carry-over Stocks in Exporting Countries

|  | $\begin{gathered} \text { Average } \\ (2010-2012) \\ \hline \end{gathered}$ | 2012 | 2022 | $\begin{gathered} \text { \% change } \\ (2010-12) \text { to } 2022 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | ----------1,000 metric tons-------- |  |  |  |
| Brazil |  |  |  |  |
| Production | 37,333 | 35,750 | 46,761 | 25.3 |
| Net Exports | 25,150 | 25,000 | 33,385 | 32.7 |
| Consumption | 11,733 | 11,700 | 13,377 | 14.0 |
| Carry-over | (18) | 515 | 379 | NA |
| Thailand |  |  |  |  |
| Production | 9,943 | 9,930 | 10,811 | 8.7 |
| Net Exports | 7,204 | 7,495 | 8,009 | 11.2 |
| Consumption | 2,500 | 2,600 | 2,739 | 9.6 |
| Carry-over | 3,088 | 3,058 | 3,132 | 1.4 |
| Australia |  |  |  |  |
| Production | 3,967 | 4,300 | 4,646 | 17.1 |
| Net Exports | 2,730 | 2,935 | 3,097 | 13.4 |
| Consumption | 1,353 | 1,375 | 1,544 | 14.1 |
| Carry-over | 110 | 63 | 218 | 98.2 |
| Cuba |  |  |  |  |
| Production | 1,326 | 1,420 | 1,477 | 11.4 |
| Net Exports | 633 | 700 | 813 | 28.4 |
| Consumption | 678 | 680 | 669 | -1.3 |
| Carry-over | 94 | 109 | 137 | 45.7 |
| Mexico |  |  |  |  |
| Production | 5,410 | 6,008 | 6,318 | 16.8 |
| Net Exports | 965 | 1,162 | 1,336 | 38.4 |
| Consumption | 4,624 | 4,812 | 5,370 | 16.1 |
| Carry-over | 964 | 1,060 | 1,230 | 27.6 |
| Columbia |  |  |  |  |
| Production | 2,300 | 2,310 | 2,502 | 8.8 |
| Net Exports | 576 | 545 | 495 | -14.1 |
| Consumption | 1,739 | 1,800 | 2,007 | 15.4 |
| Carry-over | 367 | 335 | 330 | -10.1 |
| Guatamala |  |  |  |  |
| Production | 2,308 | 2,474 | 2,537 | 9.9 |
| Net Exports | 1,648 | 1,725 | 1,619 | -1.8 |
| Consumption | 756 | 750 | 914 | 20.9 |
| Carry-over | 105 | 94 | 113 | 7.6 |
| India |  |  |  |  |
| Production | 27,001 | 25,630 | 31,276 | 15.8 |
| Net Exports | 2,867 | 1,700 | 3,045 | 6.2 |
| Consumption | 24,000 | 25,000 | 28,175 | 17.4 |
| Carry-over | 6,876 | 6,630 | 7,250 | 5.4 |
| South Africa |  |  |  |  |
| Production | 2,042 | 2,255 | 2,373 | 16.2 |
| Net Exports | 208 | 385 | 509 | 144.7 |
| Consumption | 1,705 | 1,745 | 1,861 | 9.7 |
| Carry-over | 248 | 355 | 313 | 26.2 |



Figure 8. Projected World Sugar Imports by Countries, Major Importers


Figure 9. Projected World Sugar Imports by Countries, Asian Countries

The FSU's production is predicted to increase by $26.6 \%$ from the 2010-2012 average of 7.4 million metric tons to 9.4 million metric tons in 2022, and consumption is predicted to increase by $3.4 \%$ from 10.3 million metric tons to 10.6 million metric tons for the same period. Imports are predicted to decrease by 48.0\% from the 2010-2012 average (Table 4). Most of the decrease in imports is due to smaller crop in 2010 which required large imports.

China is expected to decrease its imports by about 19.0\% between 2010-2012 and 2022 (Table 4). China's production is predicted to increase by $9.9 \%$ from 12.7 million metric tons for the 2010-2012 average to 14.0 million metric tons in 2022, and consumption is predicted to increase by $10.5 \%$ from 14.6 million metric tons to 16.1 million metric tons for the period.


Figure 10. Projected World Sugar Imports by Country, African Countries
Japan's imports are predicted to decrease by $15.4 \%$ from the 2010-2012 average of 1.3 million metric ton to 1.1 million metric tons in 2022, due to a slight decrease in domestic consumption (Table 4).

In South Korea, consumption is predicted to increase by $4.6 \%$ for the time period and its imports are predicted to increase by $4.1 \%$ for the period. There is no domestic production of either sugar cane or sugar beets in South Korea.

In Algeria, consumption is predicted to increase by $27.1 \%$ from 1.3 million metric tons in 2010-2012 to 1.7 million metric tons in 2022. The increase in consumption results in increasing imports from 1.4 million metric tons for the 2010-2012 average to 1.7 million metric tons in 2022.

Egypt's imports are predicted to increase by $76.62 \%$ from 0.7 million metric tons in 20102012 to 1.4 million metric tons in 2022, due mainly to increased consumption and larger than normal sugar crops in 2011 which lowered imports for those years. Egypt historically imported about 1.0 million metric tons of sugar per year. Consumption is predicted to increase by $23.2 \%$ from 2.9 million metric tons to 3.5 million metric tons in 2022.

Indonesia's imports are predicted to increase by $9.60 \%$ from 3.1 million metric tons in 2010-2012 to 3.4 million metric tons in 2022. Consumption is predicted to increase from 5.1 million metric tons for the 2010-2012 average to 5.6 million metric tons in 2022.

Table 4. Sugar Production, Consumption, Imports, and Carry-over in Importing

| Countries |  |  |  |
| :--- | :--- | :--- | :--- | :---: |
| Average <br> $(2010-12)$ | 2012 | 2022 | \% change <br> $(2010-12)$ to 2022 |


|  | --------------1,000 metric tons------------- |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Algeria |  |  |  |  |
| Production | 0 | 0 | 0 | NA |
| Net Imports | 1,391 | 1,450 | 1,690 | 21.5 |
| Consumption | 1,329 | 1,450 | 1,689 | 27.1 |
| Carry-over | 58 | 60 | 657 | 12.1 |
| Canada |  |  |  |  |
| Production | 120 | 135 | 121 | 0.8 |
| Net Imports | 1,115 | 1,070 | 1,189 | 6.6 |
| Consumption | 1,218 | 1,210 | 1,308 | 7.4 |
| Carry-over | 245 | 248 | 266 | 8.6 |
| China |  |  |  |  |
| Production | 12,707 | 14,580 | 13,966 | 9.9 |
| Net Imports | 2,722 | 1,956 | 2,205 | -19.0 |
| Consumption | 14,600 | 15,300 | 16,132 | 10.5 |
| Carry-over | 3,356 | 4,841 | 5,336 | 59.0 |
| Egypt |  |  |  |  |
| Production | 1,940 | 2,010 | 2,115 | 9.0 |
| Net Imports | 804 | 750 | 1,420 | 76.6 |
| Consumption | 2,867 | 2,950 | 3,531 | 23.2 |
| Carry-over | 213 | 160 | 205 | -3.8 |
| European Union |  |  |  |  |
| Production | 16,208 | 16,780 | 16,390 | 1.1 |
| Net Imports | 2,135 | 2,350 | 2,074 | -2.9 |
| Consumption | 17,923 | 18,000 | 18,741 | 4.6 |
| Carry-over | 3,329 | 4,377 | 3,525 | 5.9 |
| Former Soviet Union |  |  |  |  |
| Production | 7,448 | 8,178 | 9,428 | 26.6 |
| Net Imports | 2,302 | 1,644 | 1,197 | -48.0 |
| Consumption | 10,301 | 10,344 | 10,649 | 3.4 |
| Carry-over | 1,728 | 1,902 | 2,122 | 22.8 |
| Indonesia |  |  |  |  |
| Production | 1,880 | 2,040 | 2,159 | 14.8 |
| Net Imports | 3,103 | 3,200 | 3,402 | 9.6 |
| Consumption | 5,050 | 5,100 | 5,562 | 10.1 |
| Carry-over | 570 | 599 | 466 | -18.2 |
| Pakistan |  |  |  |  |
| Production | 4,370 | 4,670 | 4,768 | 9.1 |
| Net Imports | 107 | -300 | 316 | 195.3 |
| Consumption | 4,317 | 4,400 | 5,088 | 17.9 |
| Carry-over | 1,373 | 1,310 | 1,467 | 6.8 |
| Japan |  |  |  |  |
| Production | 737 | 770 | 895 | 21.4 |
| Net Imports | 1,268 | 1,249 | 1,073 | -15.4 |
| Consumption | 2,011 | 2,012 | 1,967 | -2.2 |
| Carry-over | 507 | 550 | 583 | 15.0 |
| Korea |  |  |  |  |
| Production | 0 | 0 | 0 | NA |
| Net Imports | 1,268 | 1,310 | 1,320 | 4.1 |
| Consumption | 1,270 | 1,280 | 1,329 | 4.6 |
| Carry-over | 473 | 488 | 539 | 14.0 |

## CONCLUDING REMARKS

This report provides an overview of the U.S. and world sugar markets for the 2012-2022 period using the Global Sugar Policy Simulation Model. The baseline projections are based on a series of assumptions about general economic conditions, agricultural policies, weather conditions, and technological change.

Total world sugar trade is projected to increase by $18.3 \%$ from 55.1 million metric tons in 2012 to 65.2 million metric tons in 2022. A recent price increase in the world price of sugar that occurred in late 2009, 2010 and 2011 will not be maintained. In late 2010, world sugar prices increased to $\$ 0.36 / \mathrm{lb}$ from a low of $\$ 0.20 / \mathrm{lb}$ in early 2010 . The price in early 2011 is about $\$ 0.35 / \mathrm{lb}$. The yearly average price for sugar in 2011 was $\$ 0.284 / \mathrm{lb}$. The price of world raw sugar is expected to decrease from $\$ 0.229 / \mathrm{lb}$ in 2011 to $\$ 0.185 / \mathrm{lb}$ in 2013 before increasing slowly to $\$ 0.258 / \mathrm{lb}$ in 2022. World sugar production remained the same in 2012 while consumption increased 2.1\% in 2012.

World ending stocks increased by $32.1 \%$ for the 2009-2012 period. In 2009 carryover stocks were at 29.0 million metric tons and at the end of 2012 stocks were 38.3 million metric tons.

Imports by most importing countries are predicted to increase from the 2010-12 average to 2022 although China's and Japan's imports are predicted to decrease. Imports by Egypt and Algeria are predicted to increase by $76.6 \%$ and $25.1 \%$, respectively. Egypt's imports are expected to return to normal levels after being reduced in recent years.
U.S. sugar consumption is predicted to increase by $11.0 \%$ for the 2013-2022 period. Production is expected to increase by $20.1 \%$ for beet sugar and by $10.0 \%$ for cane sugar. Imports are predicted to decrease by $14.1 \%$ for the period.

## References

Andino, Jose, Richard D. Taylor, and Won W. Koo. The Mexican Sweeteners Market and Sugar Exports to the United States. Agribusiness \& Applied Economics Report No. 579.Center for Agricultural Policy and Trade Studies. North Dakota State University, Fargo, 2006.

Benirschka, M., W.W. Koo, and J. Lou. World Sugar Policy Simulation Model: Description and Computer Program Documentation. Agricultural Economics Report No. 356. Department of Agricultural Economics, North Dakota State University, Fargo, 1996.

Henneberry, P.D., and S.L. Haley. "Implications of NAFTA Duty Reductions for the U.S. Sugar Market." Sugar and Sweetener: Situation and Outlook Report, U.S. Department of Agriculture, Economic Research Service, SSS-224, Washington, DC, 1998.

Koo, Won W., Richard Taylor and Jeremy W. Mattson. "Impacts of the U.S. Central American Free Trade Agreement on the U.S. Sugar Industry." Special Report 03-3. Center for Agricultural Policy and Trade Studies. North Dakota State University, Fargo, 2003.

McElroy, R.C., and M. Ali. "U.S. Sugarbeet and Sugar Cane Per-acre Costs of Production: Revisions of 1992 and New 1993 and 1994 Crop Estimates." Sugar and Sweetener Situation and Outlook, U.S. Department of Agriculture, Economic Research Service, Washington, DC, 1995.

Normile, M., and M. Simone. Agriculture in the Uruguay Round. U.S. Department of Agriculture, Economic Research Service, WTO Briefing Room, http://www.econ.ag.gov/briefing/wto/issues/uraa.htm, 1999.
U.S. Department of Agriculture, Economic Research Service, U.S. Agricultural Trade Update, Monthly Spreadsheet Files, http://usda.mannlib.cornell.edu/usda/usda.html, 2012.
—. PS\&D View. (Computer Files). Washington, DC, 2013.
——. Sugar and Sweetener: Situation and Outlook Report. Washington, DC, various issues.
U.S. Department of Agriculture, Economic Research Service. Website. www:ers.gov/data/macroeconmics.
-. The EU Sugar Policy Regime and Implications of Reform. Aziz Elbehri, Johannes Umstaetter, and David Kelch. June 2008.

