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1953 ANNUAL REPORT

SOUTHWESTERN MINNESOTA FARM MANAGEMENT SERVICE

UNIVERSITY OF MINNESOTA

Institute of Agriculture and UNITED STATES DEPARTMENT OF AGRICULTURE

Agricultural Research Service and the County Extension Services of

Cottonwood, Faribault, Jackson, Martin, Murray, Nobles, Pipestone, Redwood, Rock, and Watonwan Counties

and the

Southwest Minnesota Farm Management Association Cooperating

- - - 0 - - -

Report No. 215
Department of Agricultural Economics
Institute of Agriculture
St. Paul 1, Minnesota
June 1954

1953 ANNUAL REPORT OF THE SOUTHWEST MINNESOTA FARM MANAGEMENT SERVICE

Prepared by T. R. Nodland, G. A. Pond, D. S. Moore and R. B. Zoller

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INTRODUCTION

The Department of Agricultural Economics and the Agricultural Extension Service of the University of Minnesota, the Agricultural Research Service of the United States Department of Agriculture and the county extension services of several southwestern Minnesota counties are cooperating with the Southwest Minnesota Farm Management Association in maintaining a farm management service. The Association was organized in the fall of 1939 by farmers in that part of the state for the purpose of studying the farm business through farm records. Each farmer pays an annual fee which covers a part of the cost. The balance of the cost is defrayed by the University of Minnesota and the United States Department of Agriculture.

The analysis of the records and the preparation of the report are handled by the Department of Agricultural Economics under the direction of G. A. Pond and T. R. Nodland. Extension work in connection with the project is handled by S. B. Cleland and E. Hartmans of the Agricultural Extension Service. Harlund Routhe is the field agent for this project. At the end of the year S. A. Engene, Niels Rorholm, Donald Moore, Jay Swanson, R. B. Zoller and R. H. Hinton of the Department of Agricultural Economics aided in closing

the records. County agricultural extension agents who cooperate in this project include H. J. Vossen, Fred Geisler, James Johnson, Raymond W. Palmby, R. J. Clifford, A. B. Hagen, Ross Huntsinger, Clem Chase, J. I. Swedberg, Gregory D. Luehr, and John Ankeny.

The officers for the Southwest Farm Management Association for 1953 were:
President: Kenneth Hansberger, Worthington, Nobles County
Vice-president: George Rentschler, Lakefield, Jackson County
Secretary-Treasurer: Arthur Foster, Garvin, Murray County

The board of directors include these officers and also the following: Walter Schmotzer, Cottonwood County; Orval Paschke, Faribault County; Steve Rubis, Jackson County; Donald Jensen, Martin County; Handley Richardson, Murray County; Walter Strom and Lloyd Standafer, Nobles County; Kenneth Butmans, Pipestone County; Mehvin Manguson and Elmer Rolland, Redwood County and James Juhl, Rock County.

The following tabulation shows by counties the number of members who

| submitted records | in iyyy. | | | | |
|-------------------|----------|-----------|----|----------|-----|
| Cottonwood | 6 | Martin | 9 | Redwood | 24 |
| Faribault | 17 | Murray | 20 | Rock | . 5 |
| Jackson | 24 | Nobles | 45 | Watonwan | 5 |
| | | Pipestone | 11 | TOTAL | 166 |

In the tables on page 3 and succeeding pages are shown data for 153 farms. Ten farms were omitted from all of the averages in the tables because the records were not sufficiently complete for a full analysis. Three records were not returned for analysis following completion of income tax schedules.

Because the farmers included in this study are, in general, above the average in managerial ability and operate larger and more productive farms, they have returns materially higher than the average for this section of the state. There were, nevertheless, wide variations in the methods and practices followed by these men. It is reasonable to assume that similar variations occur among all farmers in this area. To the extent that this is true, this report should be of value to all farmers and to others interested in agriculture in that it illustrates how farm records may be used as a basis for making an analysis of a farm business and for improving the management of a farm.

Table 1. Summary of Farm Inventories, 1953*

| | | r farm | Average of 153 farms | | |
|---|--|--|---|---|--|
| Items | Jan, l | Dec. 31 | Jan. 1 | | |
| | | | | | |
| Size of farm (acres) | | | 28 3 | | |
| Size of business (work units) ** | | | 397 | | |
| Dairy and dual purpose cows | | | \$ 1003 | \$ 977 | |
| Other dairy & dual purpose cattl | Δ | | 708 | 501 | |
| Beef cattle (Incl. feeders) | . • | | | 5483 | |
| | | | 7070 | | |
| Hogs | in the second se | | 2367 | 2686 | |
| Sheep (including feeders) | , * *********************************** | | 1050 | 604 | |
| Poultry (including turkeys) | | with the same of t | 25 ¹ 4 | 308 | |
| Productive livestock (total) | · ************************************ | | 15,455 | 10559 | |
| Horses | | | SJ | , 21 | |
| Crop, seed and feed | | | 784 <u>3</u> | 8,480 | |
| Power mach. (farm share) | | | 3356 | 3452 | |
| Crop and general machinery | | · · · · · · · · · · · · · · · · · · · | 4477 | 4438 | |
| Livestock equipment and supplies | | | 682 | 732 | |
| Machinery & equipment (total) | | tourit Marie South Characteristic pumps | 8515 | 8622 | |
| Miscellaneous | | | 14 | 5 | |
| Buildings, fences, etc. | | CONTROL CONTROL CONTROL | 9417 | 9610 | |
| Land | Exterior and the second section of the section of the second section of the second section of the section of the second section of the sectio | | 24389 | 5)1389 | |
| La nd | Annual Control of Cont | A STATE OF THE PARTY OF THE PAR | | eryoy | |
| Total farm capital | | | 62611 | 61686 | |
| · · · · · · · · · · · · · · · · · · · | | | | | |
| | 31 most prof | itable farms | 31 leas | t profitable | |
| Items | 31 most prof Jan.1 | itable farms Dec. 31 | <u>31 leas</u> Jan. 1 | t profitable Dec. 31 | |
| Items | Jan.1 | | Jan. 1 | | |
| Size of farm (acres) | Jan.1 376 | | Jan. 1 298 | | |
| Size of farm (acres) | Jan.1 | | Jan. 1 | | |
| Size of farm (acres) Size of business (Work units)** | Jan.1 376 503 | Dec. 31 | Jan. 1 298 381 | Dec. 31 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows | Jan.1 376 503 \$ 1097 | Dec. 31 | Jan. 1 298 381 \$ 759 | Dec. 31 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl | Jan.1 376 503 \$ 1097 1e 789 | Dec. 31 \$ 873 394 | Jan. 1 298 381 \$ 759 397 | Dec. 31 \$ 705 225 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) | Jan.1 376 503 \$ 1097 1e 789 7378 | Dec. 31 \$ 873 394 7727 | Jan. 1 298 381 \$ 759 397 11492 | Dec. 31 \$ 705 225 8114 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs | Jan.1 376 503 \$ 1097 1e 789 7378 3663 | \$ 873 394 7727 4577 | Jan. 1 298 381 \$ 759 397 11492 1689 | \$ 705 225 8114 1435 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs Sheep (including feeders) | Jan.1 376 503 \$ 1097 1e 789 7378 3663 181 | \$ 873 394 7727 4577 174 | Jan. 1 298 381 \$ 759 397 11492 1689 2690 | \$ 705 225 8114 1435 969 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs Sheep (including feeders) Poultry (including turkeys) | Jan.1 376 503 \$ 1097 1e 789 7378 3663 181 291 | \$ 873 394 7727 4577 174 374 | Jan. 1 298 381 \$ 759 397 11492 1689 2690 245 | \$ 705 225 8114 1435 969 327 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs Sheep (including feeders) Poultry (including turkeys) Productive livestock (total) | Jan.1 376 503 \$ 1097 1e 789 7378 3663 181 291 13399 | \$ 873 394 7727 4577 174 374 14119 | Jan. 1 298 381 \$ 759 397 11492 1689 2690 245 17272 | \$ 705 225 8114 1435 969 327 11775 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs Sheep (including feeders) Poultry (including turkeys) Productive livestock (total) Horses | Jan.1 376 503 \$ 1097 1e 789 7378 3663 181 291 13399 | \$ 873 394 7727 4577 174 374 14119 | Jan. 1 298 381 \$ 759 397 11492 1689 2690 245 17272 41 | \$ 705 225 8114 1435 969 327 11775 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs Sheep (including feeders) Poultry (including turkeys) Productive livestock (total) Horses Crop, seed, and feed | Jan.1 376 503 \$ 1097 1e 789 7378 3663 181 291 13399 9 | \$ 873 394 7727 4577 174 374 14119 16 | Jan. 1 298 381 \$ 759 397 11492 1689 2690 245 17272 41 8298 | \$ 705 225 8114 1435 969 327 11775 38 8486 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs Sheep (including feeders) Poultry (including turkeys) Productive livestock (total) Horses Crop, seed, and feed Power mach. (farm share) | Jan.1 376 503 \$ 1097 1e 789 7378 3663 181 291 13399 9 10910 3731 | \$ 873 394 7727 4577 174 374 14119 16 11990 4026 | Jan. 1 298 381 \$ 759 397 11492 1689 2690 245 17272 41 8298 3777 | \$ 705 225 8114 1435 969 327 11775 38 8486 3551 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs Sheep (including feeders) Poultry (including turkeys) Productive livestock (total) Horses Crop, seed, and feed Power mach. (farm share) Crop & general machinery | Jan.1 376 503 \$ 1097 1e 789 7378 3663 181 291 13399 9 10910 3731 5054 | \$ 873 394 7727 4577 174 374 14119 16 11990 4026 5274 | Jan. 1 298 381 \$ 759 397 11492 1689 2690 245 17272 41 8298 3777 14787 | \$ 705 225 8114 1435 969 327 11775 38 8486 3551 4597 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs Sheep (including feeders) Poultry (including turkeys) Productive livestock (total) Horses Crop, seed, and feed Power mach. (farm share) Crop & general machinery Livestock equipment and supplies | Jan.1 376 503 \$ 1097 1e 789 7378 3663 181 291 13399 9 10910 3731 5054 5 | \$ 873 394 7727 4577 174 374 14119 16 11990 4026 5274 742 | Jan. 1 298 381 \$ 759 397 11492 1689 2690 245 17272 41 8298 3777 4787 674 | \$ 705 225 8114 1435 969 327 11775 38 8486 3551 4597 743 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs Sheep (including feeders) Poultry (including turkeys) Productive livestock (total) Horses Crop, seed, and feed Power mach. (farm share) Crop & general machinery Livestock equipment and supplies | Jan.1 376 503 \$ 1097 1e 789 7378 3663 181 291 13399 9 10910 3731 5054 | \$ 873 394 7727 4577 174 374 14119 16 11990 4026 5274 | Jan. 1 298 381 \$ 759 397 11492 1689 2690 245 17272 41 8298 3777 14787 | \$ 705 225 8114 1435 969 327 11775 38 8486 3551 4597 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs Sheep (including feeders) Poultry (including turkeys) Productive livestock (total) Horses Crop, seed, and feed Power mach. (farm share) Crop & general machinery Livestock equipment and supplies | Jan.1 376 503 \$ 1097 1e 789 7378 3663 181 291 13399 9 10910 3731 5054 5 | \$ 873 394 7727 4577 174 374 14119 16 11990 4026 5274 742 | Jan. 1 298 381 \$ 759 397 11492 1689 2690 245 17272 41 8298 3777 4787 674 9238 19 | \$ 705 225 8114 1435 969 327 11775 38 8486 3551 4597 743 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs Sheep (including feeders) Poultry (including turkeys) Productive livestock (total) Horses Crop, seed, and feed Power mach. (farm share) Crop & general machinery Livestock equipment and supplies Machinery & equipment (total) Miscellaneous | Jan.1 376 503 \$ 1097 1e 789 7378 3663 181 291 13399 9 10910 3731 5054 5 | \$ 873 394 7727 4577 174 374 14119 16 11990 4026 5274 742 | Jan. 1 298 381 \$ 759 397 11492 1689 2690 245 17272 41 8298 3777 4787 674 9238 | \$ 705 225 8114 1435 969 327 11775 38 8486 3551 4597 743 | |
| Size of farm (acres) Size of business (Work units)** Dairy and dual purpose cows Other dairy & dual purpose cattl Beef cattle (incl. feeders) Hogs Sheep (including feeders) Poultry (including turkeys) Productive livestock (total) Horses Crop, seed, and feed Power mach. (farm share) Crop & general machinery Livestock equipment and supplies Machinery & equipment (total) Miscellaneous Buildings, fences, etc. Land | Jan.1 376 503 \$ 1097 1e 789 7378 3663 181 291 13399 9 10910 3731 5054 710 9495 | \$ 873 394 7727 4577 174 374 14119 16 11990 4026 5274 742 10042 | Jan. 1 298 381 \$ 759 397 11492 1689 2690 245 17272 41 8298 3777 4787 674 9238 19 | \$ 705 225 8114 1435 969 327 11775 38 8486 3551 4597 743 8891 | |

^{*} For the purpose of comparison, all the data shown in this report with the exception of tables 4 and 5 are presented on a full-owner basis. The assets, expenses and receipts of the landlord were included in the records from rented farms.

^{**} See page 20 for an explanation of "work units".

Table 2. Summary of Farm Earnings (Cash Statement), 1953

| . | V | Average | 31 most | 31 least |
|--|---|----------------------|---------------------|------------------|
| tems | Your farm | of 153 farms | profitable farms | profitable farms |
| | TCTIII | 7. Cr. 111 23 | - L40 132 D | TGIMP |
| ARM RECEIPTS | | | | |
| Dairy and dual-purpose cows | | \$ 259 | \$ 466 | \$ 163 |
| Dairy products | | 1369 | 1555 | 651 |
| Other dairy and dual-purpose cattle | | 313 | 594 | 119 |
| Beef cattle (including feeders) | | 7695 | 7846 | 12183 |
| Hogs | | 7237 | 11674 | pp 0.3 |
| Sheep and wool (including feeders) | · | 1633 | 170 | 4083 |
| Poultry (including turkeys) | | 478 | 724 | 191 |
| Eggs | | 1166 | 1218 | 1253 |
| | | 1104 | 2 | . ~ 9 |
| Horses | | 2742 | 14010 | 2326 |
| Corn | | | 2109 | 867 |
| Small grain | | 1153 | | |
| Other crops | - | 1105 | 1605 | 791 |
| Machinery and equipment sold | | 170 | 5 _j †8 | 148 |
| Agricultural adjustment payments | | 65 | 91 | 69 |
| Income from work off the farm | | 346 | 455 | 35 8 |
| Miscellaneous | | 88 | 72 | <u> 136</u> |
| (1) Total farm sales | | 25820 | 32839 | 27690 |
| (2) Increase in farm capital | | - | 2535 | - |
| (3) Family living from the farm | | 344 | 400 | 354 |
| (4) Total farm receipts (1)+(2)+(3) | | 26164 | 35774 | 580/17 |
| | | | | |
| ARM EXPENSES | ų. | | | |
| Dairy and dual-purpose cows bought | | \$ 74 | \$ 2,4 | \$ 21 |
| Other dairy & dual-pur. cattle bought | | 8,1 | 134 | . so |
| Beef cattle bought (Incl. feeders) | | 2841 | 3344 | 7+900 |
| Hogs bought | | 427 | 369 | 418 |
| Sheep bought (incl. feeders) | | 766 | 3 | 1690 |
| Poultry bought (incl. turkeys) | | 187 | 225 | 136 |
| Horses bought | | 9 | 8 | 21 |
| Misc. livestock expense | | 400 | 532 | 335 |
| Misc. crop expenses | | 1496 | 2213 | 1454 |
| Feed bought | | 4060 | 5467 | 3881 |
| - | | 468 | 502 | 472 |
| Custom work hired | | 705 | 946 | 480 |
| Mech. power mach. (farm share)(new) | · | 472 | 617 | 509 |
| Mech. power mach. (farm share) (upkp. | ′、—— | | 1330 | 1148 |
| Mech. power (F. share) (gas, oil, etc. | 。) | 1080 | 1165 | |
| Crop and general machinery (new) | | 779 | | 780 |
| Crop and general machinery (upkeep) | | _ 333 | 399 | 331 |
| Livestock equipment (new) | | 191 | 220 | 200 |
| Livestock equipment (upkeep) | | 125 | 113 | 164 |
| Buildings and fencing (new) | | _ 73,8 | 839 | 677 |
| Buildings and fencing (upkeep) | | 304 | 30 6 - | <u> </u> |
| Hired labor | | ୁ ୃଥଞ୍ଚ | 1511 | 1162 |
| Taxes | | 685 | 834 | 772 |
| General farm and insurance | | <u> 267</u> | <u> 336</u> | <u> </u> |
| (5) Total farm purchases | | 17419 | 21137 | 20190 |
| (6) Decrease in farm capital | ************************************** | 925 | | 5571 |
| (7) Interest on farm capital | *************************************** | 3107 | 3788 | 7249 |
| (8) Unpaid family labor | | 339 | 1135 | 484 |
| (9) Board furnished hired labor | | 100 | 114 | 132 |
| (10) Total farm exp. (sum of (5) to (8 | 1 1 | $-\frac{100}{21890}$ | 25474 | 29626 |
| | | | | |

Table 3. Summary of Farm Earnings (Enterprise Statement) 1953*

| T+ome | W | Average | 31 most | 31 least |
|------------------------------------|--|--------------------|---------------------|---|
| Items | Your farm | of 153 farms | profitable farms | profitable farms |
| | Tarm | TOTHE | Taims | Tarms |
| RETURNS AND NET INCREASES | | | e e | i e e e e e e e e e e e e e e e e e e e |
| Dairy and dual-purpose cows | | \$ 1333 | \$ 1582 | \$ 617 |
| Other dairy & dual-pur. cattle | | 364 | 410 | 62 |
| Beef breeding herd | | 510 | 335 | 718 |
| Feeder cattle | | 2843 | 4631 | 3363 |
| Hogs | | 720 ¹ 4 | 12305 | 376 2 |
| Sheep-farm flock | | 192 | 159 | 263 |
| Sheep-feeders | | 260 | osa | 411 |
| Turkeys | | 29 ^{‡‡} | 674 | * · · · · · · · · · · · · · · · · · · · |
| Chickens | | 1289 | <u> 1199</u> | <u> 1466</u> |
| All productive livestock | | 14289 | 21295 | 10662 |
| Crops, seed, and feed | | 50 | 1104 | -1141 |
| Agricultural conservation payments | 3 | 65 | 9₄ | 69 |
| Income from labor off the farm | | 7/5 | 260 | 150 |
| Miscellaneous | | 80 | | 139 |
| (1) Total returns & net increases_ | | 14656 | 22822 | 9879 |
| EXPENSES AND NET DECREASES | | | | |
| Horses | | \$ 15 | \$ 8 | \$ 41 |
| Tractor | | 1078 | 1403 | 1125 |
| Truck | | 58,4 | _ | 350 |
| Auto (farm share) | | 454 | 337 495 | 516 |
| Elec. & gas engine exp. (F. share) | ······································ | 157 | 178 | 153 |
| Hired power | | 207 | 219 | 209 |
| Total power | | 2195 | 2640 | 2394 |
| Crop and general machinery | | 1158 | 1278 | 1324 |
| Livestock equipment | | 2 53 | 264 | 287 |
| Buildings, fencing, and tiling | | 837 | 963 | 893 |
| Misc. productive livestock exp. | | 400 | 5 32 | 334 |
| Labor | | 1480 | 1887 | 1889 |
| Real estate taxes | | 53 ¹ 4 | 668 | 616 |
| Personal property tax | | 151 | 166 | 156 |
| Insurance | | 101 | 172 | 115 |
| General farm | | 166 | 164 | 204 |
| Interest on farm capital | | 3107 | 3788 | 3249 |
| (2) Total expenses & net decreases | 3 | 10382 | 12522 | 11461 |
| (3) Labor earnings (1)-(2) | | 4274 | 10300 | -1582 |

^{*} Cash receipts and expenses are adjusted for changes in inventory for each enterprise and for each item of expense in order to show total receipts and net increases, and total expenses and net decreases. The operator's labor earnings are the same as those on page 4.

Table 4. Net Worth Statement for Those Farmers Who Kept a Complete Record

of All Assets and Liabilities, 1953 (Operator's Share)

| | Your | farm | 26 ow | ners |
|--|--|--|--|--|
| Items | Jan. 1 | Dec. 31 | Jan. 1 | Dec. 31 |
| Total acres in farm | | | 216 | and the second s |
| Owned | *************************************** | | 216 | |
| Rented | | | 1980 | |
| Total farm capital | | | \$ 5 315 5 | \$ 51078 |
| Accounts receivable | | energy income the continuous 400 | 88 | 87 |
| Stocks and bonds | | | 2622 | 2717 |
| Life insurance | Activities (Company) | | 1517 | 1625 |
| Outside real estate | | | 1232 | 1175 |
| Other outside investments | | | 558 | 588 |
| Total outside investments | *************************************** | - | 5929 | 6105 |
| | | www.nisting.com | 4079 | 4013 |
| Dwelling Cash on hand and in bank | | CHARLES TO SERVICE STREET | 1571 | 3132 |
| | THE RESIDENCE OF THE PERSON NAMED OF THE PERSO | | 2614 | 2863 |
| Other household & personal assets | | | 8 2 64 | 10008 |
| Total cash, household & personal assets | | · | 67436 | 67278 |
| TOTAL ASSETS | | employment and the rest | 2622 | |
| Federal Land Bank Mortgage | · | | | 2555 6140 |
| Other mortg. on land operated | | with the second second second second | 6259 | |
| Production Credit Association | | | 2089 | 1214 |
| Crop loans | | | 865 | 1033 |
| Other chattel mortgages | | | 2064 | 1172 |
| Notes payable | *************************************** | | 3290 | 2654 |
| Accounts payable | | - | 186 | 102 |
| TOTAL LIABILITIES | | particular and an analysis of the second | 17375 | 14870 |
| Farmer's net worth | | | 50061 | 52408 |
| Gain in net worth | | | | +2347 |
| | | | | |
| | | owners* | | nters** |
| Items | Jan. 1 | Dec. 31 | Jan. 1 480 | Dec. 31 |
| Total acres in farm | 27 ¹ 4 | | TOU. | |
| • | | | | |
| Owned | 152 | | cins | |
| Rented | 152 122 | e); → ¬ ¬ | 1480 | ¢ 21196 |
| Rented Total farm capital | 152 122 \$ 41367 | \$ 47317 | 480 \$ 19997 | \$ 21186 |
| Rented Total farm capital Accounts receivable | 152 122 \$ 41367 625 | 4 2 9 | 480 \$ 19997 8 | 157 |
| Rented Total farm capital Accounts receivable Stocks and bonds | 152 122 \$ 41367 625 1993 | 2022 4 2 9 | \$ 19997 8 1058 | 157 10 3 0 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance | 152 122 \$ 41367 625 1993 1399 | 429 2022 1463 | 480 \$ 19997 8 1058 899 | 157 1030 1027 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate | 152 122 \$ 41367 625 1993 1399 800 | 429 2022 1463 2038 | 19997 \$ 19997 8 1058 899 55 | 157 1030 1027 55 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments | 152 122 \$ 41367 625 1993 1399 800 216 | 429 2022 1463 2038 233 | 19997 \$ 19997 8 1058 899 55 209 | 157 1030 1027 55 232 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate | 152 122 \$ 41367 625 1993 1399 800 216 4408 | 429 2022 1463 2038 | 19997 \$ 19997 8 1058 899 55 | 157 1030 1027 55 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 | 429 2022 1463 2038 233 5756 4955 | \$ 19997 8 1058 899 55 209 2221 | 157 1030 1027 55 232 23 ⁴⁴ |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 | 429 2022 1463 2038 233 5756 4955 2222 | \$ 19997 8 1058 899 55 209 2221 | 157 1030 1027 55 232 2344 - |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 | 429 2022 1463 2038 233 5756 4955 2222 2846 | \$ 19997 8 1058 899 55 209 2221 808 2391 | 157 1030 1027 55 232 23 ⁴⁴ 1229 2601 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 9268 | 429 2022 1463 2038 233 5756 4955 2222 2846 10023 | \$ 19997 \$ 1058 \$ 1058 \$ 899 55 209 2221 \$ 08 2391 3199 | 157 1030 1027 55 232 2344 1229 2601 3830 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets Total cash, household and pers. assets TOTAL ASSETS | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 9268 55668 | 429 2022 1463 2038 233 5756 4955 2222 2846 10023 63525 | \$ 19997 8 1058 899 55 209 2221 808 2391 | 157 1030 1027 55 232 23 ⁴⁴ 1229 2601 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets Total cash, household and pers. assets | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 9268 | 429 2022 1463 2038 233 5756 4955 2222 2846 10023 63525 1163 | \$ 19997 \$ 1058 \$ 1058 \$ 899 55 209 2221 \$ 08 2391 3199 | 157 1030 1027 55 232 23 ⁴⁴ - 1229 2601 3830 27517 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets Total cash, household and pers. assets TOTAL ASSETS | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 9268 55668 | 429 2022 1463 2038 233 5756 4955 2222 2846 10023 63525 1163 9061 | \$ 19997 \$ 1058 \$ 1058 \$ 899 55 209 2221 \$ 08 2391 3199 | 157 1030 1027 55 232 2344 1229 2601 3830 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets Total cash, household and pers. assets TOTAL ASSETS Federal Land Bank Mortgage | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 9268 55668 1198 3157 38 | 429 2022 1463 2038 233 5756 4955 2222 2846 10023 63525 1163 9061 1181 | 480 \$ 19997 8 1058 899 55 209 2221 808 2391 3199 25425 | 157 1030 1027 55 232 2344 1229 2601 3830 27517 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets Total cash, household and pers. assets TOTAL ASSETS Federal Land Bank Mortgage Other mortgages on land operated | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 9268 55668 1198 3157 38 409 | 429 2022 1463 2038 233 5756 4955 2222 2846 10023 63525 1163 9061 1181 329 | 480 \$ 19997 8 1058 899 55 209 2221 808 2391 3199 25425 | 157 1030 1027 55 232 2344 - 1229 2601 3830 27517 - 385 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets Total cash, household and pers. assets TOTAL ASSETS Federal Land Bank Mortgage Other mortgages on land operated Mortgages on other real estate | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 9268 55668 1198 3157 38 | 429 2022 1463 2038 233 5756 4955 2222 2846 10023 63525 1163 9061 1181 329 936 | \$ 19997 8 1058 899 55 209 2221 808 2391 3199 25425 | 157 1030 1027 55 232 2344 1229 2601 3830 27517 - 385 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets Total cash, household and pers. assets TOTAL ASSETS Federal Land Bank Mortgage Other mortgages on land operated Mortgages on other real estate Production Credit Association Crop loans | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 9268 55668 1198 3157 38 409 | 429 2022 1463 2038 233 5756 4955 2222 2846 10023 63525 1163 9061 1181 329 | 480 \$ 19997 8 1058 899 55 209 2221 808 2391 3199 25425 - - 593 415 2487 | 157 1030 1027 55 232 23 ⁴⁴ - 1229 2601 3830 27517 - 385 381 863 1845 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets Total cash, household and pers. assets TOTAL ASSETS Federal Land Bank Mortgage Other mortgages on land operated Mortgages on other real estate Production Credit Association Crop loans Other chattel mortgages | 152 122 \$ 41367 625 1993 1399 800 216 4453 2077 2738 9268 55668 1198 3157 38 409 372 | 429 2022 1463 2038 233 5756 4955 2222 2846 10023 63525 1163 9061 1181 329 936 | \$ 19997 8 1058 899 55 209 2221 808 2391 3199 25425 | 157 1030 1027 55 232 2344 1229 2601 3830 27517 - 385 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets Total cash, household and pers. assets TOTAL ASSETS Federal Land Bank Mortgage Other mortgages on land operated Mortgages on other real estate Production Credit Association Crop loans Other chattel mortgages Notes payable | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 9268 55668 1198 3157 38 409 372 2561 | 429 2022 1463 2038 233 5756 4955 2846 10023 63525 1163 9061 1181 329 936 1956 | 480 \$ 19997 8 1058 899 55 209 2221 808 2391 3199 25425 - - 593 415 2487 | 157 1030 1027 55 232 2344 - 1229 2601 3830 27517 - 385 - 381 863 1845 1993 795 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets Total cash, household and pers. assets TOTAL ASSETS Federal Land Bank Mortgage Other mortgages on land operated Mortgages on other real estate Production Credit Association Crop loans Other chattel mortgages Notes payable Accounts payable | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 9268 55668 1198 3157 38 409 372 2561 1839 299 | 429 2022 1463 2038 233 5756 4955 2222 2846 10023 63525 1163 9061 1181 329 936 1956 1692 | 480 \$ 19997 8 1058 899 55 209 2221 808 2391 3199 25425 - - 593 415 2487 2168 | 157 1030 1027 55 232 2344 - 1229 2601 3830 27517 - 385 381 863 1845 1993 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets Total cash, household and pers. assets TOTAL ASSETS Federal Land Bank Mortgage Other mortgages on land operated Mortgages on other real estate Production Credit Association Crop loans Other chattel mortgages Notes payable Accounts payable TOTAL LIABILITIES | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 9268 55668 1198 3157 38 409 372 2561 1839 | 429 2022 1463 2038 233 5756 4955 2222 2846 10023 63525 1163 9061 1181 329 936 1956 1692 231 | 480 \$ 19997 8 1058 899 55 209 2221 808 2391 3199 25425 - 593 415 2487 2168 335 | 157 1030 1027 55 232 2344 - 1229 2601 3830 27517 - 385 - 381 863 1845 1993 795 |
| Rented Total farm capital Accounts receivable Stocks and bonds Life insurance Outside real estate Other outside investments Total outside investments Dwelling Cash on hand and in bank Other household and personal assets Total cash, household and pers. assets TOTAL ASSETS Federal Land Bank Mortgage Other mortgages on land operated Mortgages on other real estate Production Credit Association Crop loans Other chattel mortgages Notes payable Accounts payable | 152 122 \$ 41367 625 1993 1399 800 216 4408 4453 2077 2738 9268 55668 1198 3157 38 409 372 2561 1839 299 9873 | 429 2022 1463 2038 233 5756 4955 2222 2846 10023 63525 1163 9061 1181 329 936 1692 231 16549 | 480 \$ 19997 8 1058 899 55 209 2221 808 2391 3199 25425 - 593 415 2487 2168 335 5998 | 157 1030 1027 55 232 2344 - 1229 2601 3830 27517 - 385 - 381 863 1845 1993 795 6262 |

⁷ rented for cash, 7 cash and crop share and 7 crop share.
4 rented for cash, 18 cash and crop share, 2 crop share and 15 livestock share.

| Table 5. Summary of Farm Earnings by Tenu Your | 26 | 21 part | 39 |
|--|---------------------|------------------------------|---------------|
| tems farm | owners | owners | renters |
| ARM RECEIPTS | \$ 264 | \$ 010 | \$ 174 |
| Dairy and dual-purpose cows | 9 204 1614 | \$ 210 12 ¹ 41 | \$ 174 911 |
| Dairy products | | | 227 |
| Other dairy and dual-purpose cattle | 519 10413 | 298 | 3786 |
| Beef cattle (including feeders) | | 5221 9137 | 6133 |
| Hogs | 7 308 695 | 1214 | 544 |
| Sheep and wool (including feeders) | 1962 | 227 | 139 |
| Poultry (including turkeys) | | 1178 | 821 |
| Eggs | 1538 1 | 11/0 | 021 |
| Horses | 1460 | 964 | 1221 |
| Corn | 727 | 495 | 697 |
| Small grain | 458 | 1011 | 66 |
| Other crops | 160 | 160 | |
| Machinery and equipment sold | 66 | 51 | 9: 50 |
| Agricultural adjustment payments | 166 | | |
| Income from work off the farm | | 314 | 30 |
| Miscellaneous | 137 | <u>60</u> | 3500 |
| (1) Total farm sales | 27488 | 21790 | 1580 |
| (2) Increase in farm capital | 736 | 5950 | 1189 |
| (3) Family living from the farm | 316 | 426 | 33 |
| (4) Total farm receipts (1)+(2)+(3) | 27804 | 28166 | 1732 |
| ARM EXPENSES | d 17 | \$ 10 | \$ 10 |
| Dairy and dual-purpose cows bought | \$ 17 | | · · · · · |
| Other dairy & dual-purpose cattle bought | 67 | 27 | 7 |
| Beef cattle bought (incl. feeders) | 3077 | 2022 | 132 44 |
| Hogs bought | 294 | 521 207 | |
| Sheep bought (including feeders) | 12 | 307 | . 19 |
| Poultry bought (including turkeys) | 443 | 144 | 12 |
| Horses bought | 3 | 14 | |
| Miscellaneous livestock expenses | 445 | 510 | 27 |
| Miscellaneous crop expenses | 1484 | 1015 | 114 |
| Feed bought | 5601 | 3681 | 314 |
| Custom work hired | 542 | 425 | 37 |
| Mech. power mach. (farm share)(new) | 875 | 680 | 73 |
| Mech. power mach. (farm share)(upkp.) | 502 | 433 | 40 |
| Mech. power (f. share)(gas, oil, etc.) | 930 | 1000 | 83 |
| Crop and general mach. (new) | 612 | 614 | 79 |
| Crop and general mach. (upkeep) | 283 | 2 2 8 | 27 |
| Livestock equipment (new) | 283 | 103 | 12 |
| Livestock equipment (upkeep) | 116 | 155 | |
| Land, buildings and fencing (new) | 1084 | 7801 | 46 |
| Buildings and fencing (upkeep) | 328 | 246 | |
| Hired labor | 882 | 1120 | 59 |
| Taxes (real estate & personal property) | . 596 | 393 | 9 |
| General farm and insurance | 329 | 258 | 18 |
| Cash rent | | 527 | 748 |
| Interest paid | 887 | 379 | 25 |
| (5) Total farm purchases | 19692 | 22613 | 1260 |
| (6) Decrease in farm capital | 2077 | - | |
| (7) Interest on farm capital | 1719 | 1838 | 7 7 |
| (8) Unpaid family labor | 194 | 340 | 16 |
| (9) Board furnished hired labor | 97 | 55 | |
| (10)Total farm exp. (sum of (5)to(8)) | 23779 | 24846 | 1362 |
| (11)Labor earnings (4)-(10) | 4025 | 3320 | 369 |
| (12) Ret. to cap. & fam. lab. (7)+(8)+(11) | 5938 | 5498 | 461 |

Table 7. Household and Personal Expenses for

| Those Farms Which Kept Complete | Accounts of | These Ex | penses, l | 953 |
|--|-------------|--|---|---|
| Inose raims willou mope tomprove | | | 14 most | 14 least |
| | | Average | profit- | profit- |
| | Your | of 70 | able | able |
| | farm | farms | farms | farms |
| Items | 1alm | TGIME | 1011110 | 1011110 |
| Number of persons - family | 4 M | 4.3 | 5.2 | 3.7 |
| Number of adult equiv family | | 3.0 .3 | 3. ⁴ .2 | 2.8 |
| other* | | ره | • - | • • • |
| Food and meals bought Operating and supplies Clothing and clothing materials Personal care, personal spending Furnishings and equipment Education, recreation and development Medical care and health insurance Church, welfare Personal share of auto expense Household share of electric expense H.H. & pers. share of new auto, new dwelling House upkeep Gifts and special events Misc. taxes Total cash living expenses | | \$ 789 272 312 94 278 183 326 246 137 74 266 43 136 2 | \$ 886 322 358 54 370 99 267 169 120 74 226 13 114 6 | \$ 636 269 275 125 218 122 602 269 184 73 397 35 155 1 |
| State and Federal income taxes Insurance Total household and personal cash expense | | 271 264 3693 | 473 333 3884 | 147 242 3750 |
| Food furnished by the farm Fuel furnished by the farm Total cash expenses & perquisites | | \$ 38 ¹ 4 5 4082 | \$ 399 <u>9</u> 4292 | \$ 412 |
| Purchase of stocks, bonds, and other invest. | | 290 | 45 | 145 |
| Receipts: Income from investments Miscellaneous income Return to capital and family labor | | 172 277 5117 | 20 ⁴ 502 92 ⁴ 9 | 251 93 630 |

^{*} Hired help or others boarded.

Table 7. Family Living from the Farm, 1953

| | 14.4 | | Average | | Average |
|--------------|--|---|----------|--|---|
| Items | | Your | of 153 | Your | of 153 |
| | | farm | farms | farm | farms |
| No. of adult | equivalents: | | | | |
| Family | | | 3.1 | | 1.17 |
| Other* | | | •3 | MATERIA - M.P. L. C.B. L. College - Administrative | |
| | | | • • | | - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 |
| Whole milk | x = x | | 645 qts. | | \$ 51.17 |
| Skim milk | | | 68 qts. | | 1.14 |
| Cream | | | 54 pts. | | 12.70 |
| Cattle | | | 575 lbs. | · · · · · · · · · · · · · · · · · · · | 107.87 |
| Hogs | | | 292 lbs. | | 59.35 |
| Sheep | | *************************************** | 8 lbs. | | 1.68 |
| Poultry | | | 121 lbs. | | 25.48 |
| Eggs | | | 121 doz. | | 46.37 |
| Potatoes | | | 2 bus. | | 2.33 |
| Vegetables & | fruits | | | | 31.13 |
| Farm fuel | | | | | 4.75 |
| | The State of the S | | | | * |
| Total | | | | | 3 ¹ 43.97 |

^{*} Hired help or others boarded.

CUMULATIVE EFFECT OF EXCELLING IN A NUMBER OF MANAGEMENT FACTORS

Studies of earnings of farmers in this area show that there are seven major management factors causing variations in earnings among farmers within a given year. These seven factors are (1) crop yields, (2) choice of crops, (3) returns from livestock, (4) amount of livestock, (5) size of business, (6) work accomplishments per worker, and (7) control over expenses. The combined or cumulative influence of these seven management factors on earnings is shown in table 8. The farmer's earnings are determined to a considerable extent by his accomplishments in these seven factors.

Table 8. Relation of Operator's Labor Earnings to the Number of

| No. of factors in which farmer | No. of | Your | The length of the shaded lines is in proportion to the average | 1 | erage abor |
|---|----------------------|------|--|----|------------------------------|
| excels | farms | farm | operator's labor earnings | ea | rnings |
| None or 1 2 or 3 4 or 5 6 or 7 | 20 58 59 16 | | *********** ************************* | \$ | 1925 3251 5680 5740 |

The array in table 8 indicates that it will be worth while for each cooperator to study carefully his ranking on pages 10 and 11, and learn his standing in respect to each of the above factors and the elements of strength and weakness in his farm business.

Table 9. Measures of Farm Organization and Management Efficiency, 1953 31 least 31 most profit-Average profitable of 153 able Your Measures used in chart farms farms farms farm on page 11 \$ 4274 \$-1582 \$10300 Labor earnings 105 88 100 (1) Crop yields* 67.5 64.8 66.3 (2) Per cent tillable land in high ret.crops** 86 100 114 (3) Ret. for \$100 feed to prod. livestock*** 28.4 34.2 (4) Prod. livestock units per 100 acres**** 31.3 503 - 381 397 (5) Size of business - work units 265 201 234 (6) Work units per worker (7) Pow., mach., equip., & bldg. exp. per \$13.65 \$11.66 \$10.18 work unit Items related to some of the above measures: (3) Index of return for \$100 feed from: 71 100 118 Dairy cattle (see pages 16 & 17) 82 Dual-purpose cattle (see pp. 16 & 17) 100 105 90 Beef cattle - breeding herd (see p.15) 100 80 135 Beef cattle - feeders (see page 15) 100 98 106 100 Hogs (see page 14) 8H 100 130 Sheep - farm flock (see page 18) 86 100 Sheep - feeders (see page 18) 100 Turkeys 99 93 100 Chickens (see page 19) 96.6 77.7 75.8 (4) Number of animal units 180 141 137 (5) Work units on crops 221 290 239 Work units on productive livestock 19 21 33 Other work units 1.3 1.3 1.2 (6) Number of family workers .6 .6 •5 Number of hired workers 1.9 1.9 1.7 Total number of workers \$ 6.66 \$ 5.25 \$ 5.82 (7) Power expense per work unit 3.81 3.04 2.55 Crop machinery expense per work unit .73 .63 .53 Livestock equip. expense per work unit 2.45 1.85 2.17 Bldgs. & fencing exp. per work unit

^{*} Given as a percentage of the average.

** Crops are marked in table 10 as (A), (B), (C), and (D). All of acres in (A) crops, one half of acres in (B) crops, and one fourth of acres in (C) crops are used in calculating per cent of tillable land in high return crops.

^{***} An index weighted by the animal units of livestock.

^{****} Acres in timber not pastured, roads, waste and farmstead were not included.

Thermometer Chart

Using your figures from page 10, locate your standing with respect to the various measures of farm organization and management efficiency. The averages for the 153 farms included in this summary are located between the dotted lines across the center of this page.

| | | | · | | | | | |
|--|----------------|---------------|----------|--------------|---------|---|------------------|---------|
| | | TT •1- | Retur | | | Work | Pow.,ma | |
| Labo: earn- | | High retur | | | | units per | eq.,& b | - |
| ings | yield | | | | | | work u | |
| | | | | <u> </u> | | E | E | |
| E | E | E | , 🖃 | | | | | |
| \$13900 | 140 | 85.0 | 148 | 64.0 | 720 | 355 | 3.65 | , |
| E | El | E | . E | E | | , E , | ĮΕΙ | |
| 12700 | 135 | 82.5 | 142 | 60.0 | 680 | 340 | 1.65 | |
| · E | | E | E | E | \Box | | ĮΕΙ | |
| 11500 | 130 | 80.0 | 136 | 56.0 | 640 | 325 5 | 5.65 | |
| = | = 1 | El | E | E | E | El | . ₋ E | |
| 10300 | 125 | 77.5 | 130 | 52.0 | 600 | 310 | 6.65 | |
| = 1 | | El | · (, E | E | _/ E | E | , E | |
| 9100 | 120 | 75.0 | 124 | 48.d | 560 | 295 | 7.65 | |
| E | , E | ,, F | .,,E | 44.0 | E20 = 1 | 280 | , 6= | |
| 7900 | 115 | 72.5 | 118 | **** | 520 | Z [®] UE ' | 3.65 | |
| | FI | | | , E | | E | $\downarrow = 1$ | |
| 6700 | 110 | 70.0 | 112 | 40.0 | 480 | 265 | 9.65 | |
| ====================================== | ,,,E | 67 E | 106 | 36.0 | 440 | 250 10 | 0.65 | |
| 5500 | 105 | 67.5 | 100 | ,°.' <u></u> | | |). U) | |
| i i i | ``, <u>`</u> , | ` | 100 | 72 | 400 | 275 | 1.65 | •••• |
| 4300 | 100 | 65.0 | 100 | 32.0 | E | 235 1: | | |
| 3100 | 95 | 62.5 | 94 | 28.0 | 360 | 220 = 1 | 2.65 | • • • • |
|)100E | , " E | · E | É | E |) E | Eli | | |
| 1900 | 90 | 60.0 | 88 | 24.0 | 320 | 205 1 | 3.65 | |
| - Jook | 7 | | | | | | | |
| 700 | 85 | 57 5 | 82 | 20.0 | 280 | 190 1 | +.65 | |
| /°°E | و ا | 57.5 | °E I | | E | 1,4 | '' ' | |
| - 500 | 80 | 55.0 | 76 | 16.0 | 240 | 175 1 | 5.6 | • |
| | E | // | = | = | | - 'ET | | |
| -1700 | 75 | 52.5 | 70 | 12.0 | 200 | 160 1 | 6.6 | |
| | F | + | | | | = | 1= 1 | |
| -2900 | 70 | 50.0 | 64 | 8.0 | 160 | 145 1 | 7.6 | |
| | = | | E I | | El | FI | E | . 2 |
| -4100 | 65 | 47.5 | 58 | 4.0 | 120 | 130 18 | .65 | |
| | | EI | El | El | E | El | E | |
| | | | | | Ţ, | Image: Control of the | | |
| \bigcirc | | | | | | | | |

Table 10. Distribution of Acres in Farm and Yield of Crops, 1953

| Crop: (A), (B), (C), and (D) refer to ranking used in calculating per cent of tillable land in high return crops (see page 10) | No. growing this crop | Acres in farm Average Your of 153 farm farms | Crop Yields per acre Average of Your farms grow- farm ing each crop |
|---|--------------------------------|--|---|
| Canning peas Flax CD Barley Oats and oat mixtures Wheat Rye (A) (C) (D) (D) (D) | 6 63 15 145 4 3 | .9 14.8 3.7 48.5 .3 .2 | \$ 29.68 9.2 bu. 22.4 bu. 27.7 bu. 22.3 bu. 24.1 bu. |
| Total small grain and peas | 151 | 68.4 | a section |
| Hybrid seed corn, potatoes & truck crops (A) Corn grain (A) Corn or sorghum silage (B) Sweet corn (B) Soybeans for grain (B) Corn or sorghum fodder (D) | 6 153 79 4 75 | 96.1 6.7 1.6 14.5 | 59.9 bu. 9.7 tons 2.7 tons 20.6 bu. |
| Total cultivated crops | 153 | 119.1 | |
| Alfalfa hay Mixed legumes & non-legumes (C) Legumes for seed (C) Timothy and/or brome hay & seed(D) Misc. hay and seed (D) | 139 27 4 6 5 | 28.6 2.2 .2 .3 .3 | 2.9 tons 2.2 tons 94. lbs. |
| Total tillable land in hay | 148 | 31.6 | |
| Alfalfa and mixtures inc. alf. (A) Other legumes and mixtures (C) Sudan grass and/or rape (C) Other tillable pasture (D) | 90 16 7 37 | 9.8 1.8 .2 3.9 | |
| Total tillable land in pasture | 115 | 15.7 | |
| Tillable land not cropped (D) | 13 | 1.4 | |
| Total tillable land | 153 | 236.2 | |
| Wild or phalaris hay (non-tillable) Non- tillable pasture Roads, waste and timber Farmstead | 3 ¹ 4 91 | 3.3 25.6 9.3 8.8 | l.0 tons |
| Total acres in farm Per cent land tillable Per cent tillable land in high retur | rn crops | 283.2 83.4 64.9 | |

Table 11. Average Price of Feeds, 1953

| Item | Value | Item | Value |
|---------------------------|--------------|---------------------------------|----------|
| | | | |
| Ear corn, per bu. | \$ 1.31 | Alfalfa hay, per ton | \$ 17.50 |
| Oats, per bu. | .71 | Red or alsike clov. hay, per to | n 14.80 |
| Barley, per bu. | 1.11 | Timothy, per ton | 10.10 |
| Wheat, per bu. | 2,10 | Wild hay, per ton | 8.75 |
| Bran, per cwt. | 2.95 | Corn fodder, per ton | 7.90 |
| Linseed oilmeal, per cwt. | 4.05 | Corn silage, per ton | 5.85 |
| Soybean oilmeal, per cwt. | 4. 40 | Pasture, per mo. per cow | 2.50 |
| Meat scraps, per cwt. | 5.30 | Skimmilk per cwt. | .36 |

Table 12. Power and Machinery Expenses Per Crop Acre, 1953

| Items | Your farm | Average of 153 farms | 31 most profitable farms | 31 least profitable farms |
|---|--------------|----------------------------|--------------------------------|---------------------------------|
| Crop acres per farm | | 2 22 | 293 | 229 |
| Tractor and horse exp. per crop ac Crop & gen. mach. exp. per crop ac | | \$ 5.1 4 5.56 | \$ 5.39 5.20 | \$ 5.23 6.31 |

TOTAL FEED COSTS AND RETURNS FROM YOUR LIVESTOCK ENTERPRISES

The total "return over feed costs" for each class of livestock is shown in Table 14. This differs from the "return over feed" shown in the enterprise statement in that it is the total for each class of livestock instead of a return "per head" "per unit" or "per 100 pounds". These data indicate the relative importance of different classes of livestock as a source of income and as a market for feed. The total return is the same as the returns and net increases shown on page 5. The value of milk consumed by calves is included in the total returns from dairy or dual purpose cows and in the total feed cost for other dairy or other dual purpose cattle. The return over feed is not a net return, but rather the amount available from the gross income, after paying the feed bill, to cover the outlay for hired labor, power, equipment, taxes, insurance, interest and veterinary bills and to provide a return for the use of family labor and capital.

Feed is the largest single item of cost for all classes of livestock. However the proportion of the total cost represented by feed varies considerably between classes of livestock. Feed makes up approximately 45 per cent of the total costs of maintaining dairy cattle and poultry, 50 per cent in the case of a farm flock of sheep and 75 to 90 per cent for hogs, feeder cattle and feeder lambs. Consequently, it is necessary to secure a relatively higher return over feed from dairy cattle and poultry than from the other livestock enterprises in order to be able to cover all the costs other than feed.

Table 13.13 Total Feed Costs and Returns from Your Livestock Enterprises, 1953

| | Dairy or | dual purpos | e cattle | Beef breeding | Feeder |
|-----------------------|----------|-------------|--|------------------|-------------|
| Items | Cows | Other | All | herd | cattle |
| Total returns | | | | | |
| Total feed cost | | | · . | · | |
| lotal return over fee | đ | | manufil a de la completa e constituir e constituir e constituir e constituir e constituir e constituir e const | | *** |
| | | Sh | .e ер | | |
| | | Farm | | | |
| | Hogs | flock | Feeders | Turkeys | Chickens |
| otal returns | | | | | * |
| Potal feed cost | | | | | |
| Total return over fee | d | | | | |

Table 14. Feed Costs and Returns from Hogs, 1953

| Items | Your farm | of 128 | | 26 farms lowest in returns above feed |
|---|--------------|------------------------|------------------------|---------------------------------------|
| Feed per cwt. hogs produced, lbs.: Corn Small grain Commercial feeds | | 313 89 58 | 258 89 54 | 372 102 64 |
| Total concentrates Skim milk and buttermilk Feed cost per cwt. hogs produced: | | 460 37 | 401 24 | 538 62 |
| Concentrates Skim milk and buttermilk Pasture | \$ | \$ 12.01 .13 .13 | \$ 10.35 .09 | \$ 14.23 .22 .14 |
| TOTAL FEED COSTS Net increase in val. per cwt. hogs prod. | \$ \$ | \$ 12.27 \$ 22.95 | \$ 10.56 \$ 25.94 | \$ 14.59 \$ 20.42 |
| RETURNS ABOVE FEED COST PER CWT. HOGS PR | | \$ 10.68 | \$ 15.38 | \$ 5.83 |
| RETURNS FOR \$100 OF FEED | \$ | \$ 195 | \$ 256 | \$ 142 |
| Price received per cwt. hogs sold | \$ | \$ 21.19 | \$ 22.54 | \$ 20.45 |
| No. of spring litters raised No. of fall litters raised Total no. of litters raised | | . 15.4 5.8 21.2 | 16.5 4.5 21.0 | 12.7 5.0 17.7 |
| No. of pigs born per litter No. of pigs weaned per litter | | 8.3 6.7 | 8.1 6.4 | 8.3 6.4 |
| Pounds of hogs produced | | 37277 | 34379 | 33370 |

Table 15. Feed Costs and Returns from Beef Cattle, 1953

| Items | Your | Average of all | |
|--|--|---|-------------|
| | farm | farms | |
| Beef breeding herd: No. of farms: | | 5C | |
| | | 100000000000000000000000000000000000000 | |
| Feeds per animal unit, lbs.: | | | |
| Concentrates | | 1427 | e vije esti |
| Legume | | 3007 | |
| Other hay | *** | 69 2 | |
| | (************************************ | 65 | |
| Fodder and stover | | | |
| Silage | | 4723 | 5.500 |
| 1 | | | |
| Feed cost per animal unit: | | | 41 THE. |
| Concentrates | \$ | \$ 34.89 | |
| Roughages | | 43.22 | |
| Milk * | | .68 | |
| | | 17.52 | 200 |
| Pasture | | | |
| TOTAL FEED COSTS | | 96.31 | |
| Value of produce per animal unit: | | £. | |
| Dairy products | \$ | \$ 10.28 | |
| Net increase in value of animals | | 51.74 | |
| TOTAL VALUE PRODUCED | CHRONIC CONTROL OF THE CONTROL OF TH | 62.02 | |
| TOTION ATTION TOTOLOGIC | Company of the Compan | | |
| RETURNS ABOVE FEED COST PER ANIMAL UNITS | \$ | -34.29 | |
| KETURNS ADOVE FEED OOSI FER ANIMAL ONIIS | Ψ | -5" 625 | |
| da a a marin | | do ===== | |
| RETURNS FOR \$100 OF FEED | \$ | \$ 71 | |
| | | | |
| Number of cows and herd bulls | | 19.4 | |
| Number of other beef cattle | | 20. 2 | |
| Number of animal units in the herd | | 22.3 | |
| Lbs. beef produced | | 10763 | |
| | | 91 | |
| Feeding Cattle: No. of farms | | | |
| Feeds per cwt. beef produced, lbs.: | | 630 | |
| $\mathbf{c_{o}rn}$ | | | |
| Small grain | | 26 | |
| Commercial feeds | | 57 | |
| Legume hay | | 315 | |
| Other hay | | 43 | |
| · · · · · · · · · · · · · · · · · · · | | - | |
| Fodder and stover | | | |
| | | 71 7 | |
| Total concentrates | - | 713 | |
| Total hay and fodder | *************************************** | <u> 3</u> 61 | |
| Silage | | 600 | |
| Feed cost per cwt. beef produced: | | | |
| Concentrates | \$ | \$ 18.21 | |
| Roughages | Marchiono-common | 4.50 | |
| | | 77 | |
| Pasture | | 07 11) | |
| TOTAL FEED COSTS | | 23.44 | |
| Net increase in value of feeders | | 16.94 | |
| RETURNS ABOVE FEED COST PER CWT.BEEF PRO | D | -6.50 | |
| | | | |
| RETURNS FOR \$100 OF FEED | \$ | \$ 93 | |
| | | | |
| Price paid per cwt. beef bot | \$ | \$ 14.93 | |
| Price recd. for feeder cattle sold | | 20.36 | |
| Number of animal units | | 44.6 | |
| Manael of Suingt autor | | | |
| Pounds of beef produced | | 24589 | |

^{*} From the dairy herd

| Table 16. Factors of Cost and Ret | Your farm | Average of 49 dairy herds | Average of 13 dual-pur- pose herds |
|--|---|---|--|
| Pounds of butterfat per cow butterfat in milk Price rec. per lb. B. F. sold (cts.) As manufacturing cream (cts.) Other (cents) | | 286 3.7 8 4.2 71.0 96.0 | 196 3.6 74.0 70.7 |
| Feeds per cow, lbs.: Corn Small grain Commercial feeds | | 1750 966 311 | 1555 439 137 |
| Legume hay Other hay Fodder and stover | - | 389 ¹⁴ 2 66 | 3980 405 |
| Total concentrates Total dry roughage Silage | | 3027 4160 6164 | 2131 4385 4773 |
| Feed cost per cow: Concentrates Roughages Pasture TOTAL FEED COSTS | \$ \$ | \$ 76.06 54.31 12.53 142.90 | \$ 53.61 50.20 10.81 114.62 |
| Value of produce per cow: B.F. sales Dairy produce used in house Milk to livestock Net increases in value of cows TOTAL VALUE PRODUCED | \$ | \$ 231.30 11.07 16.42 -22.26 236.53 | \$ 127.38 13.34 23.96 15.74 148.94 |
| RETURNS ABOVE FEED COST PER COW | \$ | 93.63 | 34.32 |
| RETURNS FOR \$100 OF FEED | \$ | \$ 170 | \$ 140 |
| Feed cost per 1b. B.F. (cts.) | approximate the second | 50 .0 | 58 .5 |
| Number of cows* | | 13.5 | 8.7 |

^{*} All dairy cows which have at some time in the past freshened are included in the dairy herd, and affect the average number of cows used in computing this table. There is some variation in the number of months of dry period per cow; however, this variation is small for the majority of farms.

Table 17. Feed Costs and Returns from Other Dairy and Dual-Purpose Cattle, 1953

| Items (1997) | Your farm | Average of 49 dairy herds | Average of 11 dual-purpose herds* |
|---|--------------|--|--|
| | 141111 | | |
| Feeds per head, lbs.: Concentrates Hay and fodder Silage Skim milk Whole milk | | 70 2 1385 201 7 558 2 2 9 | 831 1233 1219 963 440 |
| TOTAL FEED COSTS PER HEAD | \$ | \$ 49.47 | \$ 58.32 |
| Net inc. in value of other dairy ca | ttle | 63.32 | 58.88 |
| RETURNS ABOVE FEED COST PER HEAD | \$ | 13.85 | .56 |
| RETURNS FOR \$100 OF FEED | \$ | \$ 128 | \$ 101 |
| Number of head of other dairy cattl | e | 16.6 | 14.7 |

Table 18. Feed Costs and Returns from All Dairy and Dual-Purpose Cattle, 1953

| It ems | Your farm | Average of 49 dairy herds | Average of 13 dual-purpose herds |
|---|--------------|--|---|
| Feeds per animal unit, lbs.: Concentrates Hay and fodder Silage | | 2 ⁴ 15 3689 5 3 95 | 186 0 3677 4443 |
| TOTAL FEED COSTS PER ANIMAL UNIT | \$ | \$120.36 | \$101.83 |
| Value of produce per animal unit: Dairy products Net inc. in value of dairy cattle TOTAL VALUE PRODUCED | \$ \$ | \$160.10 <u>28.91</u> 189.01 | \$ 90.36 <u>34.54</u> 124.90 |
| RETURNS ABOVE FEED PER ANIMAL UNIT | \$ | 68.65 | 23.07 |
| RETURNS PER \$100 OF FEED | \$ | \$ 164 | \$ 137 |
| Animal units of dairy cattle | | 22.0 | 15.2 |

^{*} Some farmers having both a milking herd and a beef herd, used a beef bull, and included all the young stock in the beef herd.

Table 19. Feed Costs and Returns from a Farm Flock of Sheep, 1953

| Table 19. Feed Costs and R. | Your farm | Average of 37 farms | 12 farms highest in returns above feed | 12 farms lowest in returns |
|--|---------------------------------------|---------------------------------|--|---------------------------------|
| Feeds per head,* lbs. Concentrates Legume hay Other hay | | 99 315 42 | 96 230 18 | 117 413 44 |
| Silage Feed cost per head: Concentrates Roughages Pasture TOTAL FEED COSTS | \$ | \$ 2.34 3.34 2.27 7.95 | \$ 2.27 2.51 2.24 7.02 | \$ 2.74 4.27 2.37 9.38 |
| Value of produce per head: Wool Net increase in value of sheep TOTAL VALUE PRODUCED | \$ \$ | \$ 3.51 6.50 10.01 | \$ 3.68 12.33 16.01 | \$ 3.40 |
| RETURNS ABOVE FEED COST PER HEAD | \$ | \$ 2.06 | \$ 8.99 | \$- 5.70 |
| RETURNS FOR \$100 OF FEED | \$ | \$ 136 | \$ 232 | \$ 31 |
| Price per cwt. of lambs sold Price per lb. wool sold (cts.) Pounds of wool per sheep sheared | \$ | \$18.78 53.0 8.6 | \$19.38 54.6 9.4 | \$18.50 53. 2 7.8 |
| Number of ewes kept for lambing Per cent lamb crop** Per cent death loss** | | 53 108 9•3 | 51 123 5. 7 | 57 101 12.2 |
| Pounds of sheep produced | | 4157 | 5846 | 2513 |
| No. of head of sheep* | · · · · · · · · · · · · · · · · · · · | 76.2 | 74.9 | 76.6 |

^{*} Two lambs under six months of age considered as one head.

^{**} Lambs which die during month of birth are not included.

| | Table | 20. | \mathbf{F} eed | Costs | and | Retur | rns | from | Feeder | Lambs, | 1953 | | |
|---------------|---------|---------|------------------|--------|------|-------|-----|------|---|--------|--------|------|--|
| Items | | | | | | | | Yo | ur arm | | Averag | | |
| | | | | ···· | | | | | | | | | |
| Feed per cwt. | . lambs | nro | duced. | lbs | | | | | | | | | |
| Concentrat | | , p | | , | | | | | ; | | | 1015 | |
| Legume ha | У | | | | | | | | | | | 530 | |
| Other hay | | | | | | | | | | | 1 | 98 | |
| Fodder an | d stove | er | | | | | | | | | | 27 | |
| Silage | | | | | | | | | | | | 348 | |
| Feed cost pe | r cwt. | lamb | s pro | duced | | | | | | | \$3 | 1.86 | |
| Net increase | | | | | duce | đ. | | | | | . 3 | 2.24 | |
| Return above | feed a | cost. | ner c | wt. nr | oduc | ed. | | | | | | .38 | |
| reducin above | 1000 | 0000 | p 01 0 | 15- | | | | • | | | | • | |
| RETURN FOR \$ | 100 OF | FEEI |) | | | | | | | | \$ | 116 | |
| Price paid p | er cwt | . lan | nhs ho | ught | | | | | | | \$1 | 6.26 | |
| Price receiv | od nar | owt | dmel | e sold | | | | | | | 2 | 0.71 | |
| % death loss | ea ber | -W00 | Louis | SOTA | | | | | *************************************** | | | 4.2 | |
| | mh= ~~ | a du ca | . a | | | | | | | | 1 | 4119 | |
| Pounds of la | mos pro | Juuce | 3 CL | | | | | | | | | | |

Table 21. Feed Costs and Returns from Chickens, 1953*

| Items | Your farm | Average of 106 farms | 21 farms highest in return above feed | return |
|--|----------------|--|---|--|
| Feed per hen, lbs.: Grain Commercial feeds Total concentrates Skim milk and buttermilk TOTAL FEED COST PER HEN Value of produce per hen: Eggs sold and used in house | \$ \$ \$ | 92 52 144 2 \$ 4.64 \$ 6.19 | 84 -53 137 8 \$ 4.32 \$ 7.11 | 112 <u>52</u> 164 1 \$ 5.22 \$ 4.80 |
| Net increase in value of chickens TOTAL VALUE PRODUCED RETURNS ABOVE FEED COST PER HEN | \$\$ | 2.20 | 1.34 8.45 | • 4.80 • 41 5.21 |
| RETURNS FOR \$100 OF FEED Price rec'd per doz. eggs sold(cts.) Eggs laid per hen | \$ | \$ 153 40.0 186 | \$ 201 40.8 209 | \$ 103 39.5 147 |
| Ave. no. of hens on farm during year Per cent of hens that are pullets Per cent death loss of hens Number of chicks started: | | 261 92 14 | 319 92 10 | 178 92 17 |
| Pullets Straight run Cockerels Lbs. chickens produced | | 332 92 35 1477 | 407 87 58 2430 | 215 114 31 956 |

^{*} Includes feeds and returns from laying flock and rearing flock.

Table 22. Feed Cost and Returns from Laying Hens, 1953

| | | Average |
|--|---------------------------------------|--------------------------|
| Items | Your | of 35 |
| | farm | farms |
| Feed per hen, lbs.: | | |
| Grain | | 69 |
| Commercial feeds | | |
| Total concentrates | | 106 |
| Skim milk | · · · · · · · · · · · · · · · · · · · | 2. |
| Company of the State of the Company of the State of the S | , | |
| Total feed cost per hen | \$ | \$ 3.35 |
| Value of produce per hen: Eggs sold and used in home Less depreciation and death loss Total value produced | \$ | \$ 6.21 91 5.30 |
| Return above feed cost per hen Return for \$100 of feed Eggs laid per hen | \$ \$ | \$ 1.95 \$ 159 187 |
| Price recod per doz. eggs sold (cts.) Ave. no. hens on farm during year | | 40.1 284 |
| No. of hens on hand beginning of year | | 320 |
| Per cent death loss | | 12 |
| Per cent of hens that are pullets | | 85 |

Table 23. Feed Costs and Returns from Chicks, 1953

| | Your | Average of |
|---|------------|-----------------------------|
| Items | farm | 30 farms |
| Feed per 100 chicks raised, lbs.: Grain Commercial feeds Total concentrates Skim milk | | 1128 1058 2186 53 |
| Total feed cost per 100 chicks raised Net increase in value per 100 chicks Return over feed cost per 100 chicks | \$ | \$ 80.40 100.62 20.22 |
| Return for \$100 of feed | \$ | \$ 125 |
| Number of chicks bought: Pullets Straight run Cockerels | | 402 104 41 |
| Price paid per 100 chicks bought: Pullets Straight run Cockerels | \$ <u></u> | \$ 44.98 19.62 9.97 |
| Per cent death loss Number chicks raised Price rec'd per pound sold (cts.) Pounds of poultry produced | | 13 478 20.8 1960 |

EXPLANATION OF "WORK UNITS"

The total "work units" for any one farm is a measure of the size of that farm business. A work unit as used in this report is the average accomplishment of a farm worker, in a ten hour day, working on crops and productive livestock at average efficiency or ten hours of work off the farm for pay. The number of work units for each class of livestock and each acre of crop are presented in Table 24.

Table 24. Number of Work Units for Each Class of Livestock and Each Acre of Crop

| Item | No. of work units | Item | No. of work units |
|-----------------------------|-------------------|----------------|-------------------|
| Dairy and dual-purpose cows | 10.0 per cow | Small grain | .5 per acre |
| Other dairy& du.pur. cattle | 3.5 per an. unit | * Sugar beets | 1.5 per acre |
| Beef breeding herd | 3.5 per an. unit | * Sweet corn | .7 per acre |
| Feeder cattle | 25 per 100 lbs. | Corn husked | .7 per acre |
| Sheep - farm flock | 1.5 per an. unit | * Corn, hogged | .4 per acre |
| Sheep - feeders | .3 per 100 lbs. | Corn, shredded | 1.5 per acre |
| Hogs | .2 per 100 lbs. | Corn, silage | 1.0 per acre |
| Turkeys | .5 per 100 lbs. | Corn, fodder | 1.0 per acre |
| Hens | 20.0 per 100 hens | Alfalfa hay | .6 per acre |
| Canning peas | .5 per acre | Soybean hay | .8 per acre |
| Soybeans for grain | .5 per acre | Other hay crop | s .4 per acre |

^{*} Animal unit represents one dairy cow or bull, two other dairy cattle, 1 1/4 beef cows or bull, 1 feeder steer or heifer, 3 1/3 other beef cattle, 7 sheep, 14 lambs, 2 1/2 hogs, 5 pigs, 50 hens or 1,100 pounds of turkeys produced.

2

Table 25. Summary of Farm Earnings by Years

| · · · · · · · · · · · · · · · · · · · | Average | 2011 | 2010 | 1946 | 1947 | 1948 | 1949 | 1950 | 1951 | 1952 | 1953 |
|---------------------------------------|-------------|---------|-----------|-------------|---------|---------|---------|--------------|----------------|---------------------|---------------|
| Items | 1940-43 | 1944 | 1945 | 1946 142 | | | | | 1951 | 19 <u>52</u> 118 | |
| No. of farms | 165 | 163 | 153 | | 137 | 136 | 131 | 139 | | | 153 |
| Total farm capital | \$36167 | \$36000 | \$35876 | \$36810 | \$39671 | \$44T43 | \$46452 | 30000 | 934009 | \$5000Z | \$62148 |
| Monthly charge for: | | | | | | | | 200 | | 100 | 9.00 |
| Unpaid family labor* | 58 | 85 | 90 | 110 | 130 | 130 | 130 | 130 | 130 | 130 | 130 |
| Board to hired labor* | . 22 | 25 | 25 | 30 | 36 | 36 | 36 | 36 | 36 | 36 | 36 |
| FARM EXPENSES | | | | | | | | | | | 4. |
| Dairy and dual-pur. cattle bought | \$ 122 | \$ 112 | \$ 118 | \$ 237 | \$ 135 | \$ 170 | • | \$ 321 | \$ 2 52 | \$ 264 | \$ 158 |
| Beef cattle bought (incl. feeders |) 1478 | 1109 | 1390 | 1754 | 1916 | 2341 | 2733 | 4120 | 5581 | 4461 | 2841 |
| Hogs bought | 26 5 | 315 | 377 | 382 | 646 | 389 | 441 | 478 | 395 | 361 | 427 |
| Sheep bought (incl. feeders) | 665 | 321 | 600 | 464 | 301 | 97 | 365 | 543 | 881 | 569 | 766 |
| Poultry bought (incl. turkeys) | 125 | 200 | 195 | 164 | 156 | 133 | 179 | 164 | 246 | 122 | 187 |
| Horses bought | 37 | 43 | 15 | 14 | 14 | 11 | 2 | 6 | . 5 | 4 | . 9 |
| Miscellaneous livestock expense | 132 | 173 | 194 | 198 | 270 | 273 | 304 | | 391 | 369 | 400 |
| Miscellaneous crop expenses | 358 | 582 | 575 | 750 | 1055 | 1112 | 851 | 966 | 995 | 1079 | 1496 |
| Feed bought | 2010 | 2164 | 2416 | 2669 | 4014 | 3926 | 2929 | 3807 | 4973 | 4318 | 4060 |
| Custom work hired | 176 | 261 | 292 | 300 | 394 | 421 | 375 | 382 | 406 | 439 | 468 |
| Power machinery (new) | 315 | 337 | 200 | 449 | 847 | 1173 | 1116 | 1164 | 1063 | 610 | 705 |
| Power machinery (upkeep, gas, oil |) 515 | 699 | 817 | 963 | 1116 | 1277 | 1233 | 1308 | 1336 | 1438 | 1552 |
| Crop and general machinery (new) | 336 | 332 | 414 | 601 | 897 | 1328 | 1319 | 1248 | 1121 | 871 | 779 |
| Crop and general machinery (upkee | | 174 | 195 | 258 | 290 | 368 | 310 | 29 2 | 306 | 323 | 333 |
| Livestock equipment (new) | 117 | 91 | 78 | 97 | 122 | 108 | 88 | 124 | | 124 | 191 |
| Livestock equipment (upkeep) | 49 | 78 | 94 | 92 | 114 | 131 | 126 | 125 | 142 | 121 | 125 |
| Buildings and fencing (new) | 352 | 297 | 370 | 409 | 754 | 941 | 908 | 741 | 1082 | 1023 | 738 |
| Buildings and fencing (upkeep) | 138 | 192 | 219 | 268 | 311 | 413 | 384 | 331 | 286 | 331 | 304 |
| Hired labor | 578 | 651 | 636 | 723 | 796 | 944 | 872 | 843 | 910 | 835 | 928 |
| Taxes | 335 | 311 | 311 | 367 | 378 | 459 | 499 | 534 | 565 | 627 | 685 |
| Insurance | 30 | 41 | 41 | 49 | 61 | 71 | 56 | 78 | 77 | 87 | 101 |
| General farm | 62 | 80 | <u>84</u> | 108 | 112 | 140 | | 146 | 165 | <u>162</u> | <u> 166</u> |
| Total farm purchases | 8306 | 8563 | 9631 | 11316 | 14699 | 16226 | 15450 | 18049 | 21335 | 18538 | 17419 |
| Decrease in farm capital | - | 412 | | - | ou- | - | - Canar | | | - | 925 |
| Interest on farm capital | 1808 | 1800 | 1794 | 1841 | 1984 | 2207 | 2323 | 2543 | 2743 | 2904 | 3107 |
| Unpaid family labor | 309 | 316 | 322 | | 422 | 421 | | | | 335 | 339 |
| Board furnished hired labor | 148 | 118 | 83 | 105 | 116 | 127 | 102 | | _ | 91 | 100 |
| Total farm expense | \$10571 | \$11209 | \$11830 | | \$17221 | \$18981 | | \$21051 | \$24524 | \$21868 | \$21890 |
| | T # 2 2 1 # | 1 | , | | | | | | | | |

^{*} These adjustments should be considered in comparing 1953 results with previous years.

| tems | Average 1940-43 | 1944 | 1945 | 1946 | 1947 | 1948 | 1949 | 1950 | 1951 | 1952 | 1953 |
|---------------------------------|--------------------|---------------------------------------|---------------|---------|--------------|------------|------------|---------|---------|---------|-----------------|
| 'ARM RECEIPTS | | · · · · · · · · · · · · · · · · · · · | | | | | | | | | |
| Dairy and dual-pur. cattle | \$ 380 | \$ 392 | \$ 473 | \$ 515 | \$ 688 | \$ 616 | \$ 572 | \$ 904 | \$ 781 | \$ 765 | \$ 612 |
| Dairy products | 762 | 865 | 906 | 1083 | 1031 | 1046 | 874 | 885 | 1015 | 1124 | 1369 |
| Beef cattle | 3306 | 2478 | 3777 | 3711 | 4248 | 4508 | 4988 | 6438 | 9411 | 8115 | 7695 |
| Hogs | 3358 | 4671 | 4484 | 6166 | 8662 | 8207 | 6358 | 6801 | 7930 | 7322 | 7237 |
| Sheep and wool | 968 | 768 | 926 | 834 | 766 | 421 | 308 | 810 | 753 | 1057 | 1633 |
| Poultry (incl. turkeys) | 497 | 829 | 659 | 620 | प्रका | 418 | 485 | 590 | 838 | 184 | 478 |
| Eggs | 518 | 911 | 977 | 993 | 1043 | 1108 | 1052 | 790 | 1055 | 875 | 1166 |
| Horses | 44 | 47 | 27 | 24 | 28 | 25 | 12 | 14 | 6 | 12 | L |
| Corn | 586 | 578 | 587 | 814 | 1183 | 1498 | 1606 | 1542 | 997 | 1245 | 2742 |
| Small grain | 1121 | 669 | 949 | 1446 | 2 436 | 3818 | 1626 | 1694 | 1240 | 1217 | 1153 |
| Other crops | 350 | 600 | 673 | 878 | 911 | 1160 | 772 | 677 | 901 | 981 | 1102 |
| | 199 | 185 | 251 | 363 | 383 | 355 | 470 | 446 | 644 | 378 | 170 |
| Machinery and equip. sold | 444 | 74 | 51 | 121 | 61 | 65 | 29 | 57 | 72 | 70 | 65 |
| Agri. adjustment payment | | 183 | 295 | 343 | 344 | 306 | 277 | 290 | 398 | 341 | 346 |
| Income work off the farm | 172 | | 48 | 67 | 83 | 124 | 66 | 112 | 130 | 154 | 88 |
| Miscellaneous | 230 | 197 | \$15083 | \$17978 | \$22311 | \$23675 | \$19495 | | _ | \$23840 | \$25820 |
| Total farm sales | \$12935 | \$13447 | φ15005 314 | 3223 | 5634 | 1542 | 1260 | 5214 | 2561 | 1216 | 42 702 |
| Increase in farm capital | 1475 | - r=0 | 635 | 679 | 667 | 702 | 649 | 669 | 708 | 748 | 344 |
| Family living from farm | 549 | 572 | | \$21880 | \$28612 | \$25919 | \$21404 | \$27933 | \$29440 | | \$2616 |
| Total farm receipts | \$14959 | \$14019 | | | 17221 | 18981 | 18231 | 21051 | 24524 | 21868 | 21890 |
| Total farm expenses | 10571 | 11209 | 11830 | 13625 | | | | 6882 | 4916 | 3936 | 427 |
| Labor earnings | 4388 | 2810 | 4202 | 8255 | 11391 | 6938 | 3173 | 0002 | 4910 | الرور | 721 |
| eas. Of farm org. and managemen | | 4 1 0 | natival resu | رة ضرب | = (= | ee m | 58.3 | 54.4 | 60.2 | 60.9 | 64.8 |
| Per cent high return crops* | 37.9 | 54.2 | 55.7 | 55.4 | 56.9 | 55.7 | | - | 31.7 | 33.2 | 31.3 |
| Livestock units per 100 A. ** | 24.2 | 21.4 | 22.1 | 20.7 | 20.1 | 19.5 | 19.3 | 20.0 | 529 | 515 | 39" |
| Work units*** | 602 | 530 | 535 | 514 | 483 | 489 | 483 284 | 502 | 311 | 322 | 23 ¹ |
| Work units per worker*** | 272 | 279 | 297 | 286 | 284 | 272 | | 295 | | \$8.29 | \$11.66 |
| Expenses per work unit *** | \$2.72 | \$4.20 | \$4.52 | \$5.08 | \$6.39 | \$7.41 | \$7.75 | \$8.01 | \$7.75 | | 28 |
| CRES PER FARM | 286 | 268 | 268 | 260 | 243 | 250 | 249 | 257 | 256 | | |
| Crop acres per farm | 217 | 191 | 203 | 200 | 186 | 197 | 197 | 203 | 198 | 201 | 22 |
| TELDS PER ACRE | | | | | å | | | | | 5 A A | |
| Flax, bu. | 11.7 | 6 .0 | 13.8 | 13.3 | 13.4 | 15.2 | | 15.1 | 9.8 | 13.8 | 9. |
| Barley, bu. | 26.6 | 18.8 | 44.3 | 33.4 | 28.9 | 39.3 | | | | 28.9 | 22. |
| Oats, bu. | 41.4 | 36.3 | 51.8 | 42.1 | 42.0 | 53.0 | | 47.0 | 47.7 | 44.0 | 27. |
| Corn, grain bu. | 49.8 | 49.6 | 33.5 | 53.1 | 40.4 | 63.1 | | | | 58.9 | 59. |
| Corn silage, ton | 9.2 | 7.5 | 7.1 | 8.9 | 6.9 | 10.1 | | 8.7 | 7.5 | | 9. |
| Alfalfa hay, ton | 2.2 | 2.0 | 2.1 | 2.1 | 2.2 | 2.1 | 2.0 | 2.0 | 2.5 | 2.6 | 2. |

The crop ratings used in calculating the percentage of the tillable land in high return crops was changed considerably in 1944.

The basis for computing animal units was revised in 1951.

The basis for computing work units was revised in 1953.

Table 26. Summary of Miscellaneous Items by Years

| | Average | | | | | | | | | | |
|------------------------------|------------------|------------------|-------------|----------------------|--------|----------------------|----------------------|--------|-------------|----------------------|--------|
| Items | 1940-43 | 1944 | 1945 | 1946 | 1947 | 1948 | 1949 | 1950 | 1951 | 1952 | 1953 |
| RETURN ABOVE FEED COST PER: | | • | * * | | . 4 | | À | | | | ሐ |
| Dairy cow | \$ 59. 98 | | | 121.08 [‡] | 04.00 | '151.25 ^a | 106.164 | 130.70 | 139.19 | 117.68 | |
| Dual-purpose cow | 40.28 | 46.01 | 61.28 | | | | | | 66.65 | | 34.32 |
| Animal unit in beef herd* | 24.33 | 12.20 | 24.00 | 42.12 | 53.27 | 62.42 | 50.51 | | 130.06 | - | -34.29 |
| 100 lbs. feeder cattle prod. | 3.00 | 3.56 | 7.38 | 8.59 | 9.10 | 10.49 | 8.78 | 17.09 | 13.00 | -2.45 | - 6.50 |
| Head of sheep in farm flock | 4.55 | 3.00 | 4.86 | 10.97 | 6.71 | 9. 90 | 8.58 | 14. 29 | 13.33 | -2.00 | 2.06 |
| 100 lbs. feeder sheep prod. | 5 .2 6 | 10.85 | 9.44 | 18.02 | -3.14 | -18.19 | | 20.52 | | -9.61 | . 38 |
| 100 lbs. hogs produced | 4.23 | 3.31 | 5.23 | 7.68 | 9.09 | 5.07 | 4.37 | 6.85 | 4.85 | 2.48 | 10.68 |
| Hen | 1.72 | 1.71 | 2.63 | 2.27 | 1.47 | 1.95 | 2.44 | . 83 | 2.09 | . 62 | 2.20 |
| 100 lbs. turkeys produced | 10.44 | 10.27 | 12.17 | 16.13 | *** | - | | 3.31 | *** | - | |
| FEED COST PER: | | | | | | | | | | | |
| Dairy cow | \$62.66 | \$88. 0 4 | \$92.68\$ | 103.69 ^{\$} | 148.42 | 140.00 ^{\$} | 121.28 ^{\$} | 136.67 | 150.85 ° | 148.11 ^{\$} | 142.90 |
| Dual-purpose cow | 49.42 | 68. 02 | | | | | | | | 114.56 | |
| Animal unit in beef herd* | 36.14 | 49.92 | 52.84 | 58.59 | 89.20 | 71.66 | 69.21 | 82.24 | 114.85 | 112.04 | 96.31 |
| Cwt. of feeder cattle prod. | 14.43 | 15.06 | 15.62 | 18.03 | 29.24 | 26.34 | 19.08 | 20.13 | 23.44 | 25.01 | 23.44 |
| Head of sheep in farm flock | 3.13 | 3.78 | 4.33 | 4.74 | 6.81 | 6.95 | 5.25 | 7.06 | 7.59 | 7.77 | 7.95 |
| Cwt. feeder sheep produced | 10.90 | 12.98 | 15.15 | 19.30 | 38.18 | 34.89 | | 25.51 | - | 25.28 | 31.86 |
| 100 lbs. hogs produced | 6.62 | 10.32 | 9.04 | 11.95 | 16.64 | 15.80 | 11.05 | 12.03 | 14.17 | 13.87 | 12.27 |
| Hen | 1.98 | 3.46 | 3.53 | 3.95 | 4.99 | 4.99 | 3.94 | 4.35 | 4.85 | 4.88 | 4.64 |
| 100 lbs. turkeys produced | 10.47 | 14.88 | 14.89 | 15.80 | | - | - | 20.51 | Çun. | | _ |
| MISC. LIVESTOCK INFORMATION | • | | | | | | | | | | |
| No. of work horses | 4.0 | 3.3 | 3.1 | 2.6 | 2.0 | 1.6 | 1.1 | . 8 | . 6 | .5 | . 3 |
| No. of colts and ponies | .8 | . 6 | .3 | .2 | .1 | | - | | .1 | • | .1 |
| No. dairy or dual-pur. cows | . 8 . 5 | 6.6 | 6. 1 | 5.7 | 5.2 | 4.8 | 4.6 | 4.6 | 4.5 | 4.5 | 5.3 |
| Head in beef breeding herd | 9.8 | 13.5 | 10.8 | 10.7 | 8.0 | 9.0 | 8. 3 | 8.0 | 8.9 | 11.6 | 13.4 |
| Lbs. feeder cattle produced | 10342 | 5315 | 7695 | 6083 | 5717 | 7117 | 6768 | 8699 | 10852 | 12152 | 14674 |
| | | | * | | ·, | _ | | | | | · . |
| Litters of pigs | 19.0 | 16.7 | 19.4 | 18.1 | 19.5 | 20.2 | 20.3 | 22.7 | 23.4 | 21.5 | 17.7 |
| Lbs. of hogs produced | 30751 | 29054 | 33994 | 34524 | 34163 | 35651 | 33129 | 37633 | 39702 | 38436 | 31283 |
| No. of hens | 188 | 230 | 215 | 210 | 200 | 200 | 185 | 186 | 180 | 179 | 187 |
| Lbs. of butterfat per: | | | er en ge | | | | | | | | |
| Dairy cow | 251 | 226 | 242 | 244 | 259 | 258 | 284 | 277 | 280 | 282 | 286 |
| Dual-purpose cow | 185 | 172 | 182 | 191 | 185 | 172 | 170 | 213 | 169 | 171 | 196 |
| No. pigs weaned per litter | 6.2 | 5.9 | 6.2 | 6.4 | 6.1 | 6.6 | 6.5 | 6.5 | 6. 6 | 6.7 | 6.7 |
| Per cent lamb crop | 108 | 94 | 99 | 108 | 110 | 111 | 117 | 113 | 115 | 94 | 108 |
| Eggs per hen | 128 | 157 | 163 | 174 | 170 | 170 | 177 | 175 | 176 | 174 | 186 |

^{*} The basis for computing animal units was revised in 1951.

Table 26. Summary of Miscellaneous Items by Years (continued)

| | Average | | | | | | | | | | |
|------------------------|---------|--------------|--------|--------|--------|--------|--------|---------------|--------------|-------------|--------|
| Items | 1940-43 | 1944 | 1945 | 1946 | 1947 | 1948 | 1949 | 1950 | 1951 | 1952 | 1953 |
| PRICE RECEIVED PER: | | | | | | | | | | | |
| Lb. B.F. to creameries | \$.41 | \$.58 | \$.62 | \$.76 | \$.76 | \$.86 | \$.66 | \$.66 | \$.75 | \$.80 | \$.71 |
| 100 lbs. fat cattle | 11.21 | 13.83 | 14.95 | 16.54 | 23.45 | 29.12 | 24.50 | 27.24 | 33.73 | 30.16 | 20.36 |
| 100 lbs. feeder sheep | 11.45 | 15.32 | 15.91 | 18.44 | 24.76 | 29.23 | | 25.82 | | 25.13 | 20.71 |
| Pound of wool | . 37 | .41 | .42 | . 43 | . 37 | .42 | . 42 | . 55 | 1.00 | .42 | . 53 |
| 100 lbs. of hogs | 10.29 | 13.12 | 14.27 | 17.17 | 24.66 | 23.29 | 18.29 | 17.93 | 19.61 | 17.34 | 21.19 |
| Dozen eggs | . 25 | . 31 | . 35 | . 34 | . 38 | .40 | . 39 | .30 | .40 | . 34 | .40 |
| Pounds of turkeys | . 23 | . 34 | . 32 | . 37 | | - | | . 29 | | - | • |
| PRICE OF FEED | | | | | | | | | | | |
| Corn, bu. | \$.65 | \$.92 | \$86 | \$1.14 | \$1.54 | \$1.64 | \$1.02 | \$1.20 | \$1.36 | \$1.34 | \$1.31 |
| Oats, bu. | . 40 | .70 | . 64 | .70 | .90 | . 88 | .59 | .72 | .81 | .76 | .71 |
| Barley, bu. | . 50 | . 92 | . 94 | 1.22 | 1.80 | 1.59 | . 99 | 1.20 | 1.23 | 1.21 | 1.11 |
| Alfalfa hay, ton | 8.75 | 15.00 | 15.00 | 16.00 | 22.00 | 20.00 | 20.00 | 21.00 | 19.00 | 17.00 | 17.50 |
| Timothy hay, ton | 5.55 | 9.00 | 9.00 | 9.60 | 12.50 | 11.60 | 11.60 | 12.20 | 11.00 | 9.80 | 10.10 |
| Corn silage, ton | 2.75 | 5.0 0 | 5.00 | 5.50 | 8.00 | 5.85 | 6.00 | 6.70 | 6 .00 | 5.75 | 5.85 |
| Bran, cwt. | 1.70 | 2.20 | 2.18 | 2.70 | 3.20 | 4.00 | 2.80 | 2.80 | 3.20 | 3.45 | 2.95 |
| Linseed oilmeal, cwt. | 2.20 | 2.85 | 2.88 | 3.30 | 4.25 | 4.55 | 4.00 | 3.95 | 4.00 | 4.85 | 4.05 |
| Soybean meal, cwt. | 2.35 | 3.15 | 3.00 | 3.80 | 4.80 | 5.10 | 4.05 | 3.95 | 4.00 | 5.60 | 4.40 |

Table 27. Monthly and Annual Precipitation

| | Worthi | ngton | Fair | mont | Tracy | | |
|--------------|------------------|-----------|---------|---------------|-------------------|---------------------|--|
| | | Departure | | Departure | | Departure | |
| | Precip- | from | Precip- | from | Precip- | from | |
| | itation | normal | itation | normal | itation | normal | |
| | Inches | Inches | Inches | Inches | Inches | Inches | |
| January | • 5 5 | 08 | 1.88 | +1.08 | 1.05 | +0.50 | |
| February | 1.53 | + .76 | . 85 | -0.12 | 1.49 | +0.85 | |
| March | 2.33 | +1.07 | 2.17 | +0.76 | 2.14 | +0.97 | |
| April | 4.12 | +2.04 | 3.32 | +1.09 | 5.15 | +3.26 | |
| May | 4.45 | +0.51 | 1.87 | -2.05 | 4.50 | +1.58 | |
| June | 6.51 | +2.22 | 4.93 | +0.79 | 5.61 | +1.50 | |
| July | 4.19 | +0.80 | 3.81 | + 0.25 | 4.21 | +1.42 | |
| August | 5.4 4 | +1.68 | 2.61 | -0.94 | 2.83 | -0.25 | |
| September | 1.18 | -2.23 | • 95 | -2.37 | 1.25 | -1.59 | |
| October | •38 | -1.31 | . 38 | -1.47 | .62 | -1.04 | |
| November | 1.36 | +0.19 | 1.97 | 0.58 | 1.63 | +0.66 | |
| December | 1.74 | +1.03 | 97 | +0.07 | 1.44 | <u>+0.85</u> | |
| 1953 Total | 33.78 | +6.68 | 25.71 | -2.33 | 31.92 | +8.71 | |
| 1952 Total | 18.66 | -8.44 | 28.05 | + .01 | 18.08 | -5.13 | |
| 1951 Total | 28.91 | +1.81 | 40.80 | +12.76 | 28 .2 6 | + 5.05 | |
| 1950 Total | 21.24 | -5.86 | 26.54 | -1.50 | 21.38 | -1.83 | |
| 1949 Total | 23.51 | -3.59 | 23.81 | £4.23 | 19.08 | - ¹ 4.13 | |
| 1948 Total | 27.01 | -0.09 | 29.03 | +0.99 | 2000 cases (2000) | | |
| 1947 Total | 25.89 | -1.21 | 30.49 | +2.45 | 2 6.63 | + 3.42 | |
| Norm. An. Pr | ec. 27.10 | | 28.04 | | 23.21 | | |